

2 March 2020

Interim Results for the six months to 31 December 2020

Quayside Holdings Limited is pleased to present the results for the interim period ending 31 December 2020. Group Net Profit after Tax (NPAT) for the six months was \$80.7 million (2019: \$65.7 million), an increase of 23%. The performance of the Group is comprised of the result from the 'Port of Tauranga Group' (Port segment) and the 'Quayside Group' (Investing segment) as follows:

Port of Tauranga Group Performance

The Port of Tauranga has increased profitability for the first six months of the 2021 financial year despite widespread disruption to cargo volumes and port operations. Net Profit After Tax was \$49.4 million, which was 2.3% higher than the same period the previous year, despite a 1.3% decrease in total trade volumes to 13.1 million tonnes. The Port of Tauranga's revenue increased 3% to \$159 million due to greater income from the container terminal and strong performances from Subsidiaries and Associates which saw a 22.3% in earnings. Overall operating costs increased 5.2%, which includes increased costs due to the ongoing impacts of the Covid-19 pandemic.

During the period, the Port of Tauranga completed the acquisition of Kotahi Logistics' 50% shareholding in Timaru Container Terminal. The terminal is now being operated by Port of Tauranga's subsidiary, Quality Marshalling.

The Port has applied for the Covid-19 recovery fast-track resource consenting process for its proposed berth extension at the Tauranga Container Terminal. The fourth berth will be created by converting 220 metres of cargo storage land to the south of the existing wharves. The \$68.5 million project will create an estimated 368 jobs through the construction phase and more than 81 permanent jobs after completion.

Quayside Group Performance

The Quayside Group delivered a profit of \$31.2 million (2019: \$17.4 million) after tax for the first half of the year. The Quayside equity portfolio delivered a return of 18% for the six months (2019: 10%) reflecting the strong performance of the NZX in the second half of the year. The 5-year rolling return from the equity portfolio remains strong at 15%. Quayside also continues to see strong returns from its orchards and other commercial investments.

Attachments:

- Appendix 1
- Interim financial statements to 31 December 2020

Regards



Scott Hamilton
Chief Executive
Quayside Holdings Limited