

Release

Stock exchange listings: NZX (MEL) ASX (MEZ)

Meridian Energy monthly operating report for February 2021

19 March 2021

Attached is Meridian Energy Limited's monthly operating report for the month of February 2021. Highlights this month include:

- In the month to 16 March 2021, national hydro storage decreased from 80% to 70% of historical average
- South Island storage decreased to 70% of average and North Island storage decreased to 73% of average by 16 March 2021
- Meridian's February 2021 monthly total inflows were 54% of historical average, the third driest February on record
- Meridian's Waitaki catchment water storage at the end of February 2021 was 67% of historical average
- Water storage in Meridian's Waiau catchment was below average at the end of February 2021
- National electricity demand in February 2021 was 4.6% lower than the same month last year
- February 2021 was a dry month with mixed temperatures. Soil moisture levels remain around average across the country
- Meridian made calls under the Genesis swaption in February and March 2021
- Outages continued on Clyde Cromwell Twizel circuits as part of the Clutha Upper Waitaki Lines
 Project
- New Zealand Aluminium Smelter's average load during February 2021 was 565MW
- Meridian's New Zealand retail sales volumes in February 2021 were 11.6% higher than February
 2020
- Compared to February 2020, we saw increased sales in all segments: Res +1.2%, SME +6.9%, agricultural +8.6%, large business +17.8% and corporate +17.8%
- With the announcement of the commencement of the Harapaki wind farm build, FY21 capex is now expected to be between \$120M-\$130M (previously \$70M-\$80M)

Meridian Energy Limited (ARBN 151 800 396) A company incorporated in New Zealand. Level 2, 55 Lady Elizabeth Lane, PO Box 10840, Wellington 6143

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Monthly Operating Report

February 2021



February highlights

In the month to 16 March 2021, national hydro storage decreased from 80% to 70% of historical average

South Island storage decreased to 70% of average and North Island storage decreased to 73% of average by 16 March 2021

Meridian's February 2021 monthly total inflows were 54% of historical average, the third driest February on record

Meridian's Waitaki catchment water storage at the end of February 2021 was 67% of historical average

Water storage in Meridian's Waiau catchment was below average at the end of February 2021

February 2021 was **4.6%** lower than the same month last year

February 2021 was a dry month with mixed temperatures. Soil moisture levels remain around average across the country

Meridian made calls under the Genesis swaption in February and March 2021

Outages continued on Clyde -Cromwell - Twizel circuits as part of the Clutha Upper Waitaki Lines Project

New Zealand Aluminium Smelter's average load during February 2021 was 565MW

Meridian's New Zealand retail National electricity demand in sales volumes in February 2021 were 11.6% higher than February 2020

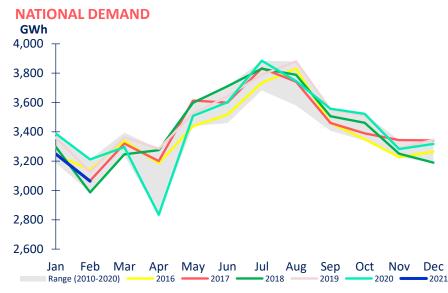
> Compared to February 2020, we saw increased sales in all segments: Res +1.2%, SME +6.9%, agricultural +8.6%, large business +17.8% and corporate +17.8%

> With the announcement of the commencement of the Harapaki wind farm build, FY21 capex is now expected to be between \$120M-\$130M (previously \$70M-\$80M)



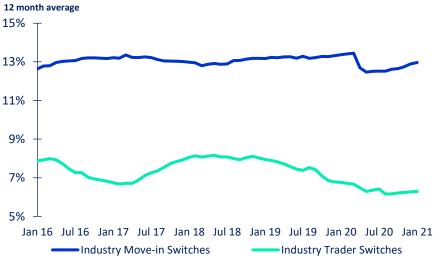
Market data

- National electricity demand in February 2021 was 4.6% lower than the same month last year
- February 2021 was a dry month with mixed temperatures. Soil moisture levels remain around average across the country
- Demand in the last 12 months was 2.2% lower than the preceding 12 months
- New Zealand Aluminium Smelter's average load during February 2021 was 565MW
- 12-month average switching rate of customers changing retailers but not moving ("trader" switch) was 6.3% at the end of January 2021
- 12-month average switching rate of customers moving and changing retailers ("move-in" switch) was 13.0% at the end of January 2021



Source: Electricity Authority (reconciled demand)

MARKET ICP SWITCHING (ALL RETAILERS)



Source: Electricity Authority

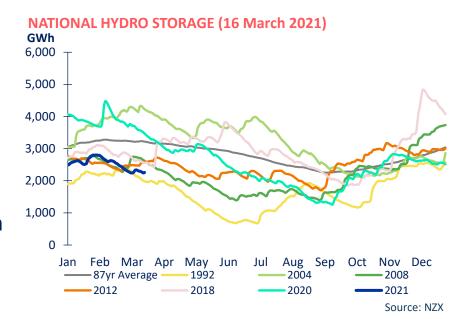


Market data

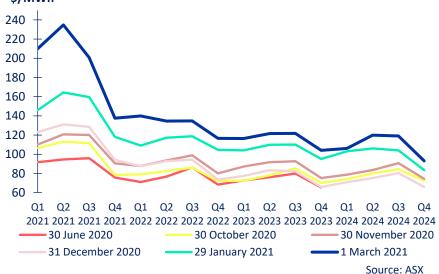
- February 2021 saw increases in ASX prices
- National storage decreased from 80% of average on 11 February 2021 to 70% of average on 16 March 2021
- South Island storage decreased to 70% of historical average by 16 March 2021. North Island storage decreased to 73% of average

OTAHUHU ASX FUTURES SETTLEMENT PRICE \$/MWh 240 220 200 180 160 140 120 100 80 60 Q1 Q2 Q3 Q4 Q1 -30 June 2020 30 October 2020 30 November 2020 31 December 2020 29 January 2021 -1 March 2021

Source: ASX





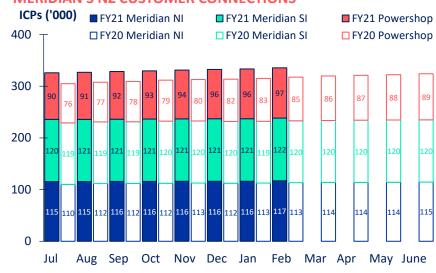




New Zealand retail

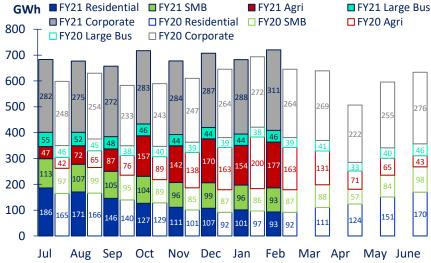
- Meridian's New Zealand customer connection numbers rose 0.7% during February 2021 and have risen 3.5% since June 2020
- Retail sales volumes in February 2021 were 11.6% higher than February 2020
- Compared to February 2020, sales increased in all segments: residential +1.2%, small business +6.9%, agricultural +8.6%, large business +17.8% and corporate +17.8%
- To date this financial year, retail sales volumes are 10.4% higher than the same period last year
- This reflects increased sales in all segments: residential +5.3%, small medium business +13.0%, agricultural +5.2%, large business +16.4% and corporate +13.6%

MERIDIAN'S NZ CUSTOMER CONNECTIONS



Source: Meridian

MERIDIAN'S RETAIL SALES VOLUME*



*excludes volumes sold to New Zealand Aluminium Smelters and CFDs

Source: Meridian



New Zealand storage

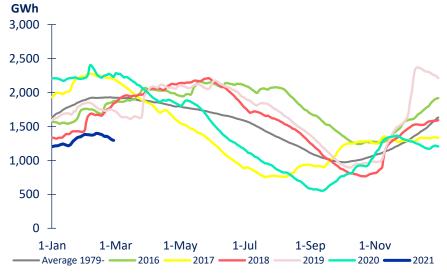
- February 2021 monthly inflows were 54% of historical average, the third driest February on record
- To date this financial year, inflows are 95% of historical average
- Meridian's Waitaki catchment water storage moved from 1,380GWh to 1,296GWh during February 2021
- Waitaki water storage at the end of February 2021 was 67% of historical average and 72% lower than the same time last year
- Water storage in Meridian's Waiau catchment was below average at the end of February 2021

MERIDIAN'S COMBINED CATCHMENT INFLOWS



Source: Meridian

MERIDIAN'S WAITAKI STORAGE



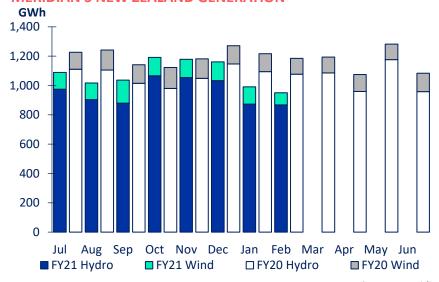
Source: Meridian



New Zealand generation

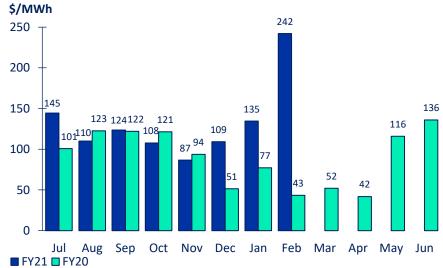
- Meridian's New Zealand generation in February 2021 was 19.8% lower than the same month last year, reflecting lower hydro and lower wind generation
- To date this financial year, Meridian's New Zealand generation is 10.1% lower than the same period last year, reflecting lower hydro and lower wind generation
- The average price Meridian received for its generation in February 2021 was 457.2% higher than the same month last year
- The average price Meridian paid to supply customers in February 2021 was 364.5% higher than the same month last year
- To date this financial year, the average price Meridian received for its generation is 42.6% higher than the same period last year and the average price paid to supply customers is 43.7% higher

MERIDIAN'S NEW ZEALAND GENERATION



Source: Meridian

MERIDIAN'S AVERAGE GENERATION PRICE*



*price received for Meridian's physical generation

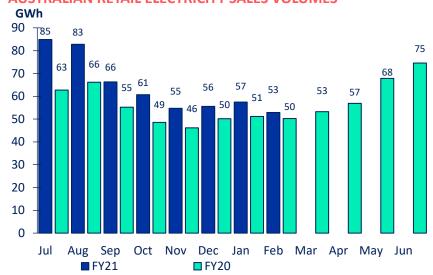




Australian retail

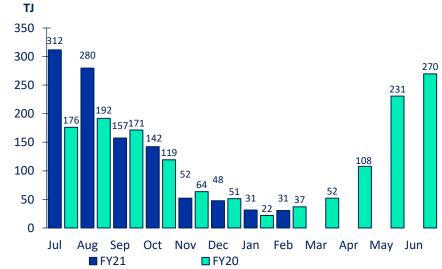
- Powershop Australia electricity customer connection numbers rose 0.3% during February 2021 and have risen 4.0% since June 2020
- Electricity sales volumes in February 2021 were 5.3% higher than the same month last year
- To date this financial year, electricity sales volumes are 19.7% higher than the same period last year
- Powershop Australia gas customer connection numbers rose 1.5% during February 2021 and have risen 10.6% since June 2020
- Gas sales volumes in February 2021 were 17.5% lower than the same month last year
- To date this financial year, gas sales volumes are 26.6% higher than the same period last year

AUSTRALIAN RETAIL ELECTRICITY SALES VOLUMES



Source: Meridian

AUSTRALIAN RETAIL GAS SALES VOLUMES



Source: Meridian



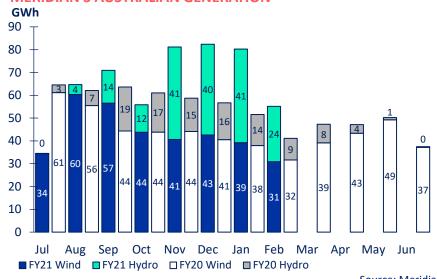
Australian generation

- Meridian's Australian generation in February 2021 was 34.2% higher than the same month last year, reflecting lower wind generation and higher hydro generation
- To date this financial year, Meridian's Australian generation is 14.3% higher than the same period last year, reflecting lower wind and higher hydro generation
- Storage at Meridian's Hume hydro power station decreased to 48% of capacity by mid March 2021
- NEM¹ electricity demand in February 2021was 3% lower than the same month last year
- Spot and forward electricity prices declined further in February 2021 with unseasonably weak demand and strong generator availability

¹See glossary on page 17 for a definition of Australia's National Electricity Market ²February average generation prices include the settlement of forward sold Large Generation Contificators:

- Forward LGC sales are marked to market monthly through fair value movements
- Sales settle in February each year
- At which point fair value gains or losses on settled sales transfer to generation revenue
- With the FY21 settlement, generation revenue now includes market to market losses of A\$3M
- This compares with settlement gains of A\$12M in FY20

MERIDIAN'S AUSTRALIAN GENERATION



Source: Meridian

AVERAGE WIND GENERATION PRICE²



Source: Meridian

New Zealand

| | FEBRUARY | FEBRUARY | JANUARY | DECEMBER | 8 MONTHS TO | 8 MONTHS TO |
|--|----------|----------|---------|----------|-------------|-------------|
| | 2021 | 2020 | 2021 | 2020 | FEBRUARY | FEBRUARY |
| | MONTH | MONTH | MONTH | MONTH | 2021 | 2020 |
| New Zealand contracted sales | | | | | | |
| Residential sales volume (GWh) | 93 | 92 | 101 | 107 | 1,042 | 990 |
| Small medium business sales volume (GWh) | 93 | 87 | 96 | 99 | 814 | 720 |
| Agricultural sales volume (GWh) | 177 | 163 | 154 | 170 | 1,005 | 955 |
| Large business sales volume (GWh) | 46 | 39 | 44 | 44 | 378 | 325 |
| Corporate and industrial sales volume (GWh) | 311 | 264 | 288 | 287 | 2,284 | 2,011 |
| Retail contracted sales volume (GWh) | 721 | 646 | 683 | 707 | 5,523 | 5,001 |
| Average retail contracted sales price (\$NZ/MWh) | \$108.7 | \$109.5 | \$104.1 | \$104.2 | \$110.4 | \$106.7 |
| NZAS sales volume (GWh) | 384 | 433 | 426 | 426 | 3,335 | 3,642 |
| Financial contract sales volumes (GWh) | 126 | 283 | 144 | 140 | 1,270 | 1,354 |
| Average wholesale & financial contracts sales price (\$NZ/MWh) | \$58.0 | \$68.7 | \$59.6 | \$66.8 | \$69.1 | \$67.4 |
| Retail customer supply volumes (GWh) | 757 | 682 | 719 | 743 | 5,807 | 5,244 |
| Cost to supply retail customers (\$NZ/MWh) | \$256.7 | \$67.9 | \$143.9 | \$118.8 | \$147.2 | \$103.9 |
| Cost to supply wholesale customers (\$NZ/MWh) | \$244.8 | \$36.6 | \$132.6 | \$109.2 | \$128.1 | \$89.2 |
| Cost of financial contracts (\$NZ/MWh) | \$234.0 | \$47.0 | \$139.1 | \$119.1 | \$131.7 | \$90.3 |
| Total New Zealand customer connections | 335,580 | 317,784 | 333,367 | 332,587 | , | |



New Zealand

| | FEBRUARY | FEBRUARY | JANUARY | DECEMBER | 8 MONTHS TO | 8 MONTHS TO |
|---|----------|----------|---------|----------|-------------|-------------|
| | 2021 | 2020 | 2021 | 2020 | FEBRUARY | FEBRUARY |
| | MONTH | MONTH | MONTH | MONTH | 2021 | 2020 |
| New Zealand generation | | | | | | |
| Hydro generation volume (GWh) | 868 | 1,077 | 874 | 1,034 | 7,653 | 8,580 |
| Wind generation volume (GWh) | 83 | 108 | 117 | 128 | 965 | 1,009 |
| Total generation volume (GWh) | 951 | 1,185 | 991 | 1,162 | 8,618 | 9,589 |
| Average generation price (\$NZ/MWh) | \$242.1 | \$43.4 | \$134.5 | \$109.3 | \$129.8 | \$91.0 |
| | | | | | | |
| New Zealand hedging | | | | | | |
| Hedging volume (GWh) | 345 | 342 | 312 | 308 | 2,373 | 1,529 |
| Hedging cost average price (\$NZ/MWh) | \$115.6 | \$100.7 | \$98.5 | \$93.2 | \$101.9 | \$78.7 |
| Hedging spot revenue average price (\$NZ/MWh) | \$235.0 | \$75.1 | \$136.8 | \$121.9 | \$138.8 | \$97.8 |
| Future contract close outs (\$NZm) | -\$4.5 | -\$0.2 | -\$1.5 | -\$1.3 | -\$16.1 | -\$5.2 |



Australia

| | FEBRUARY 2021 MONTH | FEBRUARY 2020 MONTH | JANUARY 2021 MONTH | DECEMBER 2020 MONTH | 8 MONTHS TO FEBRUARY 2021 | 8 MONTHS TO FEBRUARY 2020 |
|---|---------------------------|---------------------------|--------------------------|---------------------------|---------------------------------|---------------------------------|
| Australian contracted sales | | | | | | |
| Retail contracted electricity sales volume (GWh) | 53 | 50 | 57 | 56 | 515 | 430 |
| Average electricity contracted sales price ¹ (\$A/MWh) | \$129.7 | \$150.4 | \$131.8 | \$132.2 | \$138.7 | \$150.6 |
| Retail contracted gas sales volume (TJ) | 31 | 37 | 31 | 48 | 1,053 | 831 |
| Average gas contracted sales price ¹ (\$A/GJ) | \$28.0 | \$22.2 | \$29.8 | \$23.3 | \$15.1 | \$15.4 |
| Financial contract sales volumes ² (GWh) | 38 | 43 | 42 | 40 | 291 | 443 |
| Financial contracted sales average price (\$A/MWh) | \$86.4 | \$122.0 | \$86.4 | \$66.4 | \$72.0 | \$90.7 |
| Cost to supply electricity customers (\$A/MWh) | \$48.0 | \$111.9 | \$53.2 | \$20.8 | \$64.7 | \$126.3 |
| Cost to supply gas customers (\$A/GJ) | \$17.7 | \$20.4 | \$22.8 | \$19.9 | \$12.7 | \$12.0 |
| Cost of financial contracts (\$A/MWh) | \$30.2 | \$52.2 | \$33.2 | \$50.0 | \$45.7 | \$87.5 |
| Powershop electricity customer connections ⁷ | 141,643 | 131,647 | 141,203 | 140,965 | | |
| Powershop gas customer connections ⁸ | 41,884 | 33,428 | 41,247 | 40,814 | | |



Australia

| | FEBRUARY 2021 MONTH | FEBRUARY 2020 MONTH | JANUARY 2021 MONTH | DECEMBER 2020 MONTH | 8 MONTHS TO FEBRUARY 2021 | 8 MONTHS TO FEBRUARY 2020 |
|---|---------------------------|---------------------------|--------------------------|---------------------------|---------------------------------|---------------------------------|
| Australian generation | | | | | | |
| Wind generation volumes (GWh) | 31 | 32 | 39 | 43 | 348 | 359 |
| Average wind generation price ⁵ (\$A/MWh) | -\$54.4 | \$474.6 | \$52.7 | \$54.8 | \$60.9 | \$160.8 |
| Hydro generation volumes (GWh) | 24 | 9 | 41 | 40 | 178 | 100 |
| Average hydro generation price ⁵ (\$A/MWh) | \$33.3 | \$56.4 | \$37.6 | \$86.3 | \$57.4 | \$91.9 |
| PPA generation received (GWh) | 24 | 28 | 28 | 29 | 232 | 92 |
| Average PPA generation price [net of costs] (\$A/MWh) | -\$18.2 | \$1.4 | -\$15.8 | -\$10.7 | -\$8.4 | \$27.9 |
| | | | | | | |
| Australian hedging | | | | | | |
| Hedging volume ⁶ (GWh) | 15 | 43 | 9 | 16 | 187 | 340 |
| Hedging costs (\$A/MWh) | \$266.8 | \$197.7 | \$482.6 | \$99.7 | \$128.7 | \$98.1 |
| Hedging spot revenue average price (\$A/MWh) | \$82.2 | \$58.7 | \$109.7 | \$69.7 | \$59.7 | \$91.1 |
| Future contract close outs (\$A M) | -\$0.7 | \$0.5 | -\$0.3 | -\$0.0 | \$1.2 | \$1.3 |



Meridian group

| | FEBRUARY 2021 MONTH | FEBRUARY 2020 MONTH | JANUARY 2021 MONTH | DECEMBER 2020 MONTH | 8 MONTHS TO FEBRUARY 2021 | 8 MONTHS TO FEBRUARY 2020 |
|---|---------------------------|---------------------------|--------------------------|---------------------------|---------------------------------|---------------------------------|
| Meridian Group | | | | | | |
| Employee and Operating Costs ⁹ (\$m) | 21 | 21 | 18 | 21 | 166 | 167 |
| | | | | | | |
| Stay in Business Capital Expenditure (\$m) | 3 | 3 | 3 | 3 | 27 | 29 |
| Investment Capital Expenditure (\$m) | 3 | 1 | 2 | 3 | 26 | 11 |
| Total Capital Expenditure (\$m) | 6 | 4 | 5 | 6 | 53 | 40 |

- With the announcement of the commencement of the Harapaki wind farm build, FY21 capex is now expected to be between \$120M-\$130M (previously \$70M-\$80M)
 - \$50M to \$55M of stay in business capex
 - \$70M to \$75M of currently approved investment spend

Footnotes

- Contracted sales volumes and volume weighted average price received from contracted customers less distribution costs
- 2. Derivatives sold excluding the sell-side of virtual asset swaps
- 3. Average price of both NZAS sales volume and derivative sales volumes
- 4. Meridian Retail and Powershop New Zealand installation control points (ICPs), excluding vacants
- 5. Volume weighted average price received for Meridian's physical generation
- 6. Over the counter and ASX contract volumes excluding the buy-side of virtual asset swaps
- 7. Financially responsible market participants, excluding vacants
- 8. Meter installation registration numbers
- 9. Excludes electricity metering expenses, now reclassified into gross margin



FY21 operating information

| • | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Q1 | YoY | Q2 | Yo |
|---|---------|---------|---------|---------|---------|---------|---------|---------|------|------|------|------|---------|---------|---------|---------|
| | 2020 | 2020 | 2020 | 2020 | 2020 | 2020 | 2021 | 2021 | 2021 | 2021 | 2021 | 2021 | FY21 | change | FY21 | chang |
| New Zealand contracted sales | | | | | | | | | | | | | | | | |
| Residential sales volume (GWh) | 186 | 171 | 146 | 127 | 111 | 107 | 101 | 93 | | | | | 503 | +31 | 345 | +1 |
| Small medium business sales volume (GWh) | 113 | 107 | 105 | 104 | 96 | 99 | 96 | 93 | | | | | 325 | +34 | 299 | +4 |
| Agricultural sales volume (GWh) | 47 | 72 | 87 | 157 | 142 | 170 | 154 | 177 | | | | | 205 | +22 | 469 | +6 |
| Large business sales volume (GWh) | 55 | 52 | 48 | 46 | 44 | 44 | 44 | 46 | | | | | 155 | +26 | 134 | +1 |
| Corporate and industrial sales volume (GWh) | 282 | 275 | 272 | 283 | 284 | 287 | 288 | 311 | | | | | 829 | +93 | 855 | +11 |
| Retail contracted sales volume (GWh) | 683 | 677 | 657 | 717 | 678 | 707 | 683 | 721 | | | | | 2,017 | +206 | 2,102 | +25 |
| Average retail contracted sales price (\$NZ/MWh) | \$120.4 | \$119.3 | \$118.1 | \$106.0 | \$103.1 | \$104.2 | \$104.1 | \$108.7 | | | | | \$119.3 | +\$6.3 | \$104.5 | +\$3.6 |
| NZAS sales volume (GWh) | 426 | 426 | 411 | 426 | 412 | 426 | 426 | 384 | | | | | 1,262 | -110 | 1,263 | -110 |
| Financial contract sales volumes (GWh) | 188 | 125 | 201 | 126 | 221 | 140 | 144 | 126 | | | | | 514 | +40 | 487 | +59 |
| Average wholesale & financial contracts sales price (\$NZ/MWh) | \$82.0 | \$70.4 | \$74.2 | \$69.4 | \$69.9 | \$66.8 | \$59.6 | \$58.0 | | | | | \$75.7 | +\$6.0 | \$68.7 | +\$3.9 |
| Retail customer supply volumes (GWh) | 704 | 717 | 696 | 755 | 717 | 743 | 719 | 757 | | | | | 2,117 | +229 | 2,215 | +27 |
| Cost to supply retail customers (\$NZ/MWh) | \$165.1 | \$120.6 | \$140.3 | \$126.9 | \$101.0 | \$118.8 | \$143.9 | \$256.7 | | | | | \$141.9 | +\$16.8 | \$115.8 | +\$16.0 |
| Cost to supply wholesale customers (\$NZ/MWh) | \$143.8 | \$109.6 | \$122.2 | \$95.8 | \$76.3 | \$109.2 | \$132.6 | \$244.8 | | | | | \$125.2 | +\$10.5 | \$94.0 | +\$9.5 |
| Cost of financial contracts (\$NZ/MWh) | \$143.7 | \$113.1 | \$127.8 | \$110.8 | \$92.3 | \$119.1 | \$139.1 | \$234.0 | | | | | \$130.0 | +\$16.3 | \$104.7 | +\$10.2 |
| Total New Zealand customer connections | 326,148 | 327,125 | 328,602 | 329,710 | 331,240 | 332,587 | 333,367 | 335,580 | | | | | 328,602 | +19,230 | 332,587 | +18,988 |
| New Zealand generation | | | | | | | | | | | | | | | | |
| Hydro generation volume (GWh) | 975 | 904 | 879 | 1,066 | 1,054 | 1,034 | 874 | 868 | | | | | 2,758 | -474 | 3,153 | -22 |
| Wind generation volume (GWh) | 115 | 113 | 158 | 126 | 125 | 128 | 117 | 83 | | | | | 385 | +8 | 379 | -22 |
| Total generation volume (GWh) | 1,089 | 1,017 | 1,037 | 1,192 | 1,179 | 1,162 | 991 | 951 | | | | | 3,144 | -466 | 3,533 | -44 |
| Average generation price (\$NZ/MWh) | \$144.5 | \$110.1 | \$123.7 | \$107.7 | \$86.5 | \$109.3 | \$134.5 | \$242.1 | | | | | \$126.5 | +\$11.5 | \$101.2 | +\$13.8 |
| New Zealand hedging | | | | | | | | | | | | | | | | |
| Hedging volume (GWh) | 318 | 266 | 268 | 241 | 314 | 308 | 312 | 345 | | | | | 852 | +436 | 863 | +389 |
| Hedging cost average price (\$NZ/MWh) | \$109.3 | \$104.6 | \$101.2 | \$96.2 | \$93.6 | \$93.2 | \$98.5 | \$115.6 | | | | | \$105.3 | +\$41.8 | \$94.2 | +\$28.9 |
| Hedging spot revenue average price (\$NZ/MWh) | \$133.4 | \$123.8 | \$132.6 | \$114.4 | \$94.0 | \$121.9 | \$136.8 | \$235.0 | | | | | \$130.2 | +\$10.9 | \$109.7 | +\$15.0 |
| Future contract close outs (\$NZm) | -1.6 | -1.9 | -2.9 | 0.6 | -2.9 | -1.3 | -1.5 | -4.5 | | | | | -6.4 | -4.2 | -3.7 | -1.: |
| Acceptable as a transfer of color | | | | | | | | | | | | | | | | |
| Australia contracted sales | 85 | 83 | cc | 61 | 55 | 56 | 57 | 53 | | | | | 234 | . 40 | 171 | . 24 |
| Retail contracted electricity sales volume (GWh) | | | 66 | | | | | | | | | | | +49 | 171 | +20 |
| Average electricity contracted sales price ¹ (\$A/MWh) | \$142.7 | \$137.7 | \$146.3 | \$140.0 | \$144.9 | \$132.2 | \$131.8 | \$129.7 | | | | | \$142.2 | -\$1.0 | \$139.0 | -\$28. |
| Retail contracted gas sales volume (TJ) | 312 | 280 | 157 | 142 | 52 | 48 | 31 | 31 | | | | | 749 | +210 | 242 | +8 |
| Average gas contracted sales price ¹ (\$A/GJ) | \$14.7 | \$11.5 | \$12.0 | \$15.5 | \$22.2 | \$23.3 | \$29.8 | \$28.0 | | | | | \$12.9 | -\$0.8 | \$18.5 | +\$1.9 |
| Financial contract sales volumes ² (GWh) | 26 | 33 | 29 | 42 | 41 | 40 | 42 | 38 | | | | | 88 | -69 | 124 | -73 |
| Financial contracted sales average price (\$A/MWh) | \$67.6 | \$65.7 | \$66.5 | \$66.8 | \$66.8 | \$66.4 | \$86.4 | \$86.4 | | | | | \$66.5 | -\$20.1 | \$66.7 | -\$13.: |
| Cost to supply electricity customers (\$A/MWh) | \$79.5 | \$85.5 | \$61.3 | \$73.1 | \$77.5 | \$20.8 | \$53.2 | \$48.0 | | | | | \$76.6 | -\$40.2 | \$57.5 | -\$39.0 |
| Cost to supply gas customers (\$A/GJ) | \$10.1 | \$11.3 | \$14.6 | \$13.4 | \$12.7 | \$19.9 | \$22.8 | \$17.7 | | | | | \$11.5 | +\$0.5 | \$14.5 | +\$4.2 |
| Cost of financial contracts (\$A/MWh) | \$56.7 | \$53.5 | \$37.0 | \$52.2 | \$54.4 | \$50.0 | \$33.2 | \$30.2 | | | | | \$49.1 | -\$48.1 | \$52.2 | -\$23.2 |
| Powershop electricity customer connections ⁷ | 136,696 | 137,530 | 138,289 | 139,162 | 140,346 | 140,965 | 141,203 | 141,643 | | | | | 138,289 | +23,190 | 140,965 | +16,29 |
| Powershop gas customer connections ⁸ | 38,544 | 38,978 | 39,251 | 39,540 | 40,380 | 40,814 | 41,247 | 41,884 | | | | | 39,251 | +12,722 | 40,814 | +10,349 |
| Australia generation | | | | | | | | | | | | | | | | |
| Wind generation volume (GWh) | 34 | 60 | 57 | 44 | 41 | 43 | 39 | 31 | | | | | 151 | -10 | 127 | -2 |
| Average wind generation price (\$A/MWh) | \$90.3 | \$90.4 | \$69.6 | \$67.8 | \$75.0 | \$54.8 | \$52.7 | -\$54.4 | | | | | \$82.6 | -\$39.4 | \$65.7 | -\$47.: |
| Hydro generation volume (GWh) | 0 | 4 | 14 | 12 | 41 | 40 | 41 | 24 | | | | | 19 | -11 | 94 | +40 |
| Average hydro generation price (\$A/MWh) | - | \$51.7 | \$39.0 | \$59.0 | \$72.6 | \$86.3 | \$37.6 | \$33.3 | | | | | \$41.9 | -\$56.3 | \$75.3 | -\$2.4 |
| PPA generation received (GWh) | 27 | 33 | 34 | 30 | 27 | 29 | 28 | 24 | | | | | 94 | -5 | 86 | -4 |
| Average PPA generation price [net of costs] (\$A/MWh) | -\$1.6 | -\$3.8 | -\$14.4 | -\$2.2 | -\$1.1 | -\$10.7 | -\$15.8 | -\$18.2 | | | | | -\$7.0 | -\$37.0 | -\$4.7 | -\$28.2 |
| Australia hedging | | | | | | | | | | | | | | | | |
| Hedging volume (GWh) | 35 | 42 | 37 | 13 | 20 | 16 | 9 | 15 | | | | | 115 | +4 | 49 | -99 |
| Hedging costs (\$A/MWh) | \$48.4 | \$78.3 | \$82.6 | \$204.9 | \$176.2 | \$99.7 | \$482.6 | \$266.8 | | | | | \$70.6 | -\$26.7 | \$157.9 | +\$56. |
| Hedging spot revenue average price (\$A/MWh) | \$18.6 | \$55.8 | \$40.6 | \$149.6 | \$71.6 | \$69.7 | \$109.7 | \$82.2 | | | | | \$39.5 | -\$66.0 | \$91.3 | +\$11. |
| Future contract close outs (\$A M) | -\$0.2 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | \$0.0 | -\$0.3 | -\$0.7 | | | | | -\$0.3 | -\$0.4 | -\$0.1 | -\$0. |
| | | | | | | | | | | | | | | | | |
| Meridian Group | | | | | | | | | | | | | | | | |
| Employee and Operating Costs (\$NZ m) | 21 | 21 | 21 | 21 | 22 | 21 | 18 | 21 | | | | | 63 | -2 | 64 | + |
| Stay in Business Capital Expenditure (\$NZ m) | 3 | 4 | 4 | 4 | 3 | 3 | 3 | 3 | | | | | 11 | +0 | 10 | - |
| Investment Capital Expenditure (\$NZ m) | 7 | 3 | 3 | 2 | 2 | 3 | 2 | 3 | | | | | 13 | +8 | 7 | + |
| Total Capital Expenditure (\$NZ m) | 10 | 7 | 7 | 6 | 5 | 6 | 5 | 6 | | | | | 24 | +8 | 17 | + |

FY20 operating information

| 1 120 operating | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|---|---------------|---------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| | 2019 | 2019 | 2019 | 2019 | 2019 | 2019 | 2020 | 2020 | 2020 | 2020 | 2020 | 2020 |
| New Zealand contracted sales | | | | | | | | | | | | |
| Residential sales volume (GWh) | 165 | 166 | 140 | 129 | 101 | 98 | 97 | 92 | 111 | 124 | 151 | 170 |
| Small medium business sales volume (GWh) | 97 | 99 | 95 | 89 | 85 | 81 | 86 | 87 | 88 | 57 | 85 | 98 |
| Agricultural sales volume (GWh) | 42 | 65 | 76 | 89 | 138 | 181 | 200 | 163 | 131 | 71 | 65 | 43 |
| Large business sales volume (GWh) | 46 | 45 | 38 | 40 | 39 | 40 | 38 | 39 | 41 | 33 | 40 | 46 |
| Corporate and industrial sales volume (GWh) | 249 | 255 | 233 | 243 | 247 | 248 | 272 | 264 | 269 | 222 | 255 | 27 |
| Retail contracted sales volume (GWh) | 599 | 630 | 583 | 590 | 610 | 650 | 694 | 646 | 639 | 507 | 596 | 634 |
| Average retail contracted sales price (\$NZ/MWh) | \$113.5 | \$115.4 | \$109.5 | \$102.7 | \$99.8 | \$100.0 | \$103.3 | \$109.5 | \$108.3 | \$109.2 | \$106.8 | \$116.5 |
| NZAS sales volume (GWh) | 463 | 463 | 447 | 463 | 448 | 463 | 463 | 433 | 463 | 416 | 426 | 485 |
| Financial contract sales volumes (GWh) | 150 | 176 | 148 | 129 | 135 | 164 | 170 | 283 | 354 | 222 | 318 | 280 |
| Average wholesale & financial contracts sales price (\$NZ/N | \$69.9 | \$70.9 | \$68.4 | \$67.0 | \$65.3 | \$62.3 | \$66.5 | \$68.7 | \$66.7 | \$64.8 | \$65.4 | \$66. |
| Retail customer supply volumes (GWh) | 645 | 662 | 581 | 623 | 650 | 669 | 733 | 682 | 666 | 537 | 624 | 66 |
| Cost to supply retail customers (\$NZ/MWh) | \$110.4 | \$135.6 | \$129.3 | \$130.2 | \$112.7 | \$57.1 | \$95.1 | \$67.9 | \$67.4 | \$50.1 | \$132.3 | \$132.2 |
| Cost to supply wholesale customers (\$NZ/MWh) | \$97.9 | \$120.5 | \$126.1 | \$118.7 | \$89.6 | \$45.4 | \$76.8 | \$36.6 | \$44.7 | \$43.4 | \$113.4 | \$144.3 |
| Cost of financial contracts (\$NZ/MWh) | \$101.9 | \$118.2 | \$120.5 | \$112.6 | \$92.8 | \$81.6 | \$86.7 | \$47.0 | \$45.7 | \$52.1 | \$98.9 | \$130.6 |
| Total New Zealand customer connections | 304,993 | 307,798 | 309,372 | 311,694 | 313,150 | 313,599 | 315,225 | 317,784 | 319,778 | 321,051 | 322,448 | 324,253 |
| New Zealand generation | | | | | | | | | | | | |
| Hydro generation volume (GWh) | 1,111 | 1,106 | 1,015 | 980 | 1,049 | 1,147 | 1,095 | 1,077 | 1,085 | 959 | 1,176 | 958 |
| Wind generation volume (GWh) | 116 | 135 | 126 | 143 | 133 | 125 | 122 | 108 | 109 | 116 | 106 | 126 |
| Total generation volume (GWh) | 1,227 | 1,241 | 1,141 | 1,123 | 1,182 | 1,272 | 1,217 | 1,185 | 1,194 | 1,075 | 1,282 | 1,084 |
| Average generation price (\$NZ/MWh) | \$100.7 | \$122.7 | \$121.9 | \$121.4 | \$93.7 | \$51.4 | \$77.1 | \$43.4 | \$52.1 | \$41.9 | \$116.0 | \$126.8 |
| New Zealand hedging | | | | | | | | | | | | |
| Hedging volume (GWh) | 145 | 139 | 132 | 145 | 148 | 182 | 296 | 342 | 428 | 239 | 218 | 317 |
| Hedging cost average price (\$NZ/MWh) | \$65.0 | \$63.2 | \$62.2 | \$64.4 | \$67.3 | \$64.4 | \$96.1 | \$100.7 | \$106.4 | \$77.4 | \$70.1 | \$87.6 |
| Hedging spot revenue average price (\$NZ/MWh) | \$104.4 | \$130.5 | \$124.0 | \$122.6 | \$104.1 | \$63.1 | \$100.0 | \$75.1 | \$59.8 | \$51.5 | \$101.9 | \$134.9 |
| Future contract close outs (\$NZm) | -0.3 | -0.6 | -1.4 | -1.5 | -0.2 | -0.9 | -0.2 | -0.2 | -0.1 | -2.0 | -4.3 | -2.3 |
| Australia contracted sales Retail contracted electricity sales volume (GWh) Average electricity contracted sales price¹ (\$A/MWh) | 63 \$149.8 | 66 \$147.0 | 55 \$131.2 | 49 \$168.0 | 46 \$174.0 | 50 \$161.1 | 51 \$130.0 | 50 \$150.4 | 53 \$142.0 | 57 \$121.1 | 68 \$146.5 | 75 \$147.6 |
| Retail contracted gas sales volume (TJ) | 176 | 192 | 171 | 119 | 3174.0 64 | 5101.1 | \$130.0 22 | 3130.4 | 5142.0 | 108 | 231 | 270 |
| Average gas contracted sales price ¹ (\$A/GJ) | \$13.9 | \$14.0 | \$13.4 | \$13.8 | \$18.9 | \$20.0 | \$33.4 | \$22.2 | \$18.7 | \$12.5 | \$15.4 | \$12.5 |
| Financial contract sales volumes ² (GWh) | 54 | 43 | 60 | 65 | 63 | 68 | 46 | 43 | 46 | 712.3 | 19 | 22 |
| Financial contract sales volumes (GWH) Financial contracted sales average price (\$A/MWh) | \$83.3 | \$86.1 | \$90.1 | \$80.1 | \$80.1 | \$79.2 | \$122.0 | \$122.0 | \$122.0 | \$176.6 | \$69.5 | \$59.8 |
| Cost to supply electricity customers (\$A/MWh) | \$105.5 | \$126.4 | \$118.0 | \$119.9 | \$89.2 | \$82.2 | \$257.6 | \$111.9 | \$53.6 | \$56.8 | \$67.5 | \$78.3 |
| Cost to supply electricity customers (\$A/MWII) | \$103.3 | \$120.4 | \$9.8 | \$8.6 | \$14.0 | \$9.9 | \$41.1 | \$20.4 | \$13.6 | \$13.4 | \$11.2 | \$11.6 |
| Cost of financial contracts (\$A/MWh) | \$86.9 | \$101.0 | \$103.6 | \$100.1 | \$68.3 | \$58.2 | \$138.8 | \$52.2 | \$45.8 | \$87.4 | \$39.8 | \$42.3 |
| | | | | | | | | | | | | |
| Powershop electricity customer connections ' | 111,373 | 112,995 | 115,099 | 118,721 | 121,575 | 124,668 | 127,847 | 131,647 | 134,399 | 135,205 | 135,628 | 136,202 |
| Powershop gas customer connections ⁸ Australia generation | 24,096 | 25,240 | 26,529 | 27,858 | 29,182 | 30,465 | 32,387 | 33,428 | 35,392 | 36,077 | 36,955 | 37,878 |
| <u> </u> | 61 | 56 | 44 | 44 | 44 | 41 | 20 | 22 | 39 | 43 | 49 | 37 |
| Wind generation volume (GWh) | 61 | | | | | | 38 | 32 | | | | |
| Average wind generation price (\$A/MWh) Hydro generation volume (GWh) | \$115.7 3 | \$124.7 7 | \$127.3 19 | \$125.5 17 | \$110.3 15 | \$101.9 16 | \$225.9 14 | \$474.6 9 | \$77.8 8 | \$54.2 4 | \$61.4 1 | \$79.2 (|
| Average hydro generation price (\$A/MWh) | \$81.0 | \$104.0 | \$99.2 | \$99.4 | \$66.9 | \$64.4 | \$153.1 | \$56.4 | \$ \$43.8 | \$39.1 | \$39.9 | \$58.5 |
| PPA generation received (GWh) | \$81.0 35 | \$104.0 34 | \$99.2 30 | \$99.4 31 | \$66.9 30 | \$64.4 29 | \$153.1 29 | \$56.4 28 | \$43.8 30 | \$39.1 30 | \$39.9 32 | \$58.5 28 |
| Average PPA generation price [net of costs] (\$A/MWh) | \$22.9 | \$30.3 | \$38.4 | \$45.2 | \$16.5 | \$7.8 | \$59.5 | \$1.4 | -\$8.9 | -\$14.5 | -\$13.1 | -\$9.1 |
| | 322.5 | 330.3 | 330.4 | <i>3</i> 43.2 | \$10.5 | ۶/.٥ | ر.ورډ | Ş1.4 | -30.3 | -314.5 | -313.1 | -35 |
| Australia hedging | 36 | 39 | 36 | 50 | 48 | 50 | 39 | 43 | 42 | 36 | 40 | 37 |
| Hedging volume (GWh) Hedging costs (\$A/MWh) | \$87.3 | \$98.6 | \$105.6 | \$102.1 | \$109.8 | \$93.9 | -\$23.1 | \$197.7 | \$185.1 | \$79.3 | -\$49.6 | \$80.6 |
| | \$99.6 | \$105.5 | \$103.6 | \$102.1 | \$72.3 | \$58.6 | \$130.3 | \$58.6 | \$43.5 | \$41.7 | \$42.9 | \$55.0 |
| Hedging spot revenue average price (\$A/MWh) Future contract close outs (\$A M) | \$9.0 | \$0.2 | -\$0.1 | \$107.7 | \$72.3 \$0.7 | -\$0.1 | \$130.3 | \$0.5 | -\$0.1 | \$41.7 | \$42.9 | \$0.0 \$0.0 |
| atare contract close outs (\$A IVI) | ŞU.Ü | ŞU.Z | -\$0.1 | ŞU.U | ŞU. / | -\$0.1 | ŞU.U | ŞU.5 | -\$0.1 | ŞU.8 | ŞU. / | ŞU.(|
| Meridian Group | | | | | | | | | | | | |
| | | | 22 | 22 | 22 | 19 | 10 | 24 | 24 | 20 | 19 | 31 |
| · · · · · · · · · · · · · · · · · · · | 24 | | | | | | | | | | | |
| Employee and Operating Costs (\$NZ m) | 21 | 21 | 22 | 22 | 22 | | 19 | 21 | 21 | 20 | | |
| · · · · · · · · · · · · · · · · · · · | 21 4 1 | 3 2 | 4 2 | 4 | 4 2 | 19 4 1 | 3 | 3 2 | 4 2 | 3 1 | 3 | 6 |

| Glossary |
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Hedging volumes buy-side electricity derivatives excluding the buy-side of virtual asset swaps Average generation price the volume weighted average price received for Meridian's physical generation Average retail contracted sales price volume weighted average electricity price received from retail customers, less distribution costs Average wholesale contracted sales price volume weighted average electricity price received from wholesale customers (including NZAS) and financial contracts Combined catchment inflows combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes volume weighted average price Meridian pays for derivatives acquired Cost of hedges Cost to supply contracted sales volume weighted average price Meridian pays to supply contracted customer sales and financial contracts Contracts for Difference (CFDs) an agreement between parties to pay the difference between the wholesale electricity price and an agreed fixed price for a specified volume of electricity. CFDs do not result in the physical supply of electricity Customer connections (NZ) number of installation control points, excluding vacants financially responsible market participant FRMP GWh gigawatt hour. Enough electricity for 125 average New Zealand households for one year Historic average inflows the historic average combined water inflows into Meridian's Waitaki and Waiau hydro storage lakes over the last 85 years the historic average level of storage in Meridian's Waitaki catchment since 1979 Historic average storage high voltage direct current link between the North and South Islands of New Zealand HVDC **ICP** New Zealand installation control points, excluding vacants **ICP** switching the number of installation control points changing retailer supplier in New Zealand, recorded in the month the switch was initiated MWh megawatt hour. Enough electricity for one average New Zealand household for 46 days Electricity Authority's reconciled grid demand www.emi.ea.govt.nz National demand Australia's national energy market, comprising Queensland, New South Wales (including the Australian Capital Territory), NEM Victoria, South Australia, and Tasmania NZAS New Zealand Aluminium Smelters Limited Retail sales volumes contract sales volumes to retail customers, including both non half hourly and half hourly metered customers Financial contract sales sell-side electricity derivatives excluding the sell-side of virtual asset swaps Terajoules ΤJ CFDs Meridian has with Genesis Energy and Mercury New Zealand. They do not result in the physical supply of electricity Virtual Asset Swaps (VAS)