



Introducing Seeka

Supplying premium, healthy produce to international consumers



Our origins

Our roots extend to the very beginning of the kiwifruit industry

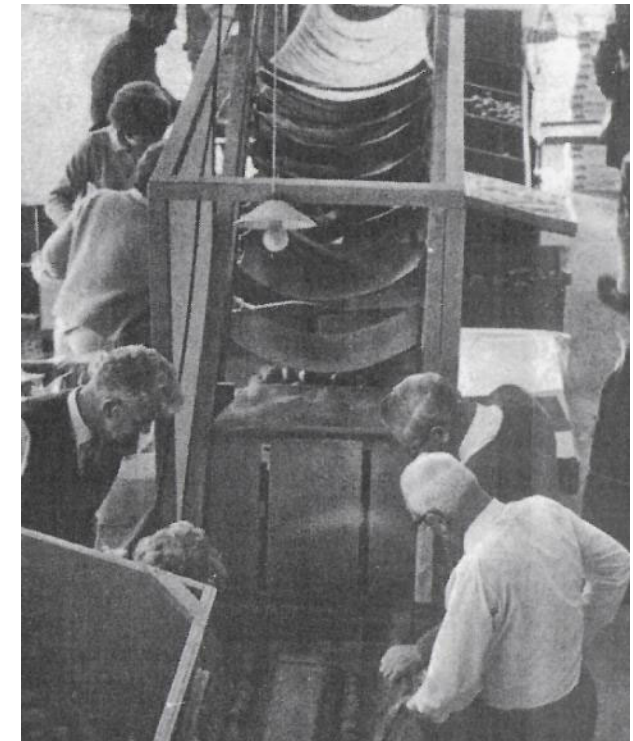
Formed by pioneer kiwifruit growers seeking better ways to care for their produce

In 1987 we started coolstoring kiwifruit in Te Puke

In 1990 we started packing kiwifruit for local growers

In the 1990s we started working with land holders to grow kiwifruit

Since 2005 we've been extending our geographical reach and product range across New Zealand and Australia



Seeka connects landowners with their markets

Helping New Zealand orchard owners supply the world with safe, healthy produce

Orcharding, NZ

Growing kiwifruit, avocado and kiwiberry

- Owned, leased, managed and long term leased orchards
- Orchard development
- Large kiwifruit grower

Post harvest, NZ

Picking, packing, coolstoring and produce dispatch

- 9 modern facilities
- Delicious Nutritious Food Company
- Innovation and maintenance team

Retail services, NZ

Marketing produce in NZ, Australia and Asia

- Marketing and exporting New Zealand produce
- Importing and ripening services
- Wholesale business in Auckland and Christchurch

Seeka Australia

Own and lease orchards plus own post harvest facilities

- Adding value
- Kiwifruit, nashi, European pears
- Largest kiwifruit grower
- Fully integrated business

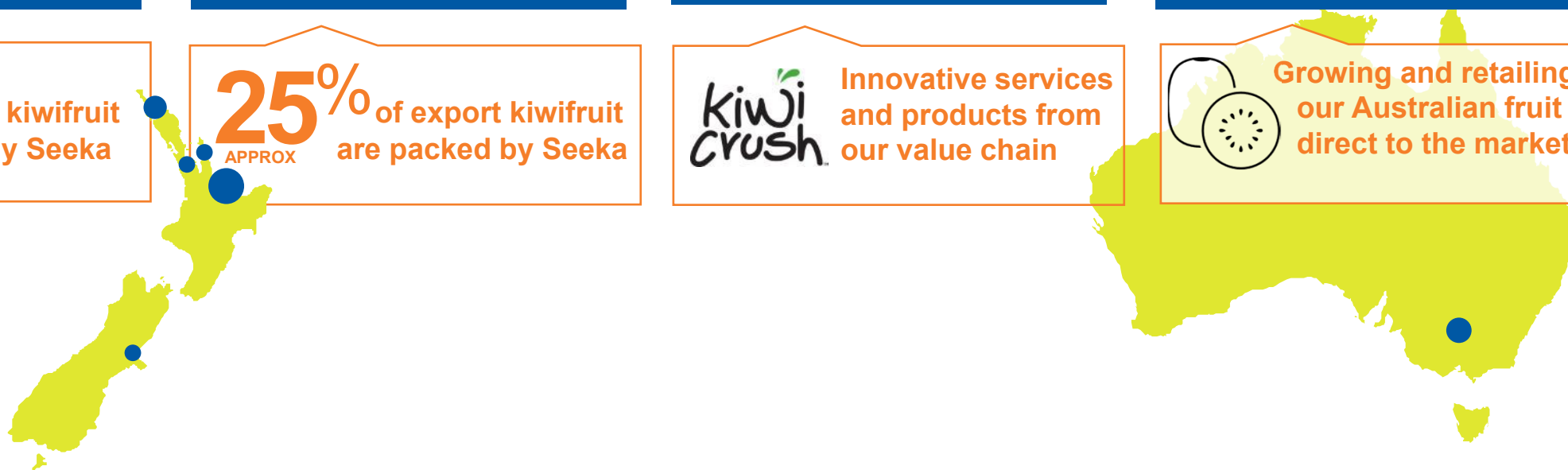
10%
APPROX of export kiwifruit are grown by Seeka

25%
APPROX of export kiwifruit are packed by Seeka

kiwi crush

Innovative services and products from our value chain

Growing and retailing our Australian fruit direct to the markets

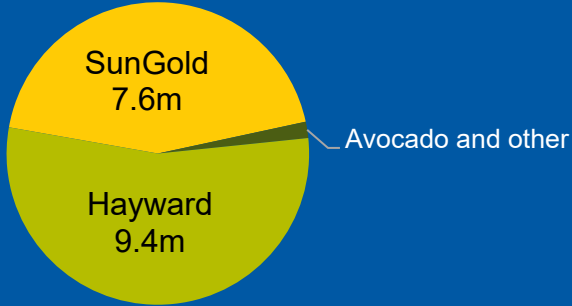




Seeka is New Zealand's largest kiwifruit grower

17m TRAYS

Kiwifruit, avocado
and kiwiberry



350 ORCHARDS

From Northland to the
Coromandel, Bay of Plenty,
East Cape and Gisborne



We operate 9 modern packing and coolstorage facilities





We're a
cornerstone
supplier to Zespri

Handling **25%** of NZ's \$2b
annual kiwifruit crop

Supporting our marketer by
supplying product in full, on time
and to specification



We make
innovative
products

Generating **value** from the full crop with **Kiwi Crush**

We produce and sell Kiwi Crush to healthcare professionals, operate a wholesale produce market in Auckland, and directly supply kiwifruit to New Zealand and Australian supermarkets



**We're a major
exporter of NZ
avocado**

**Growing and exporting
Seeka-branded
produce to Australia & Asia**

We grow, handle and market
New Zealand avocado and kiwiberry,
directly selling Seeka-branded fruit to
Australian retailers, export to Asia and
supply New Zealand retailers



**We own and lease
orchards in Australia**

**Directly supplying premium
Australian-grown
kiwifruit, nashi and pears**

We're Australia's largest kiwifruit and nashi grower, with Seeka-branded produce sold year-round across Australia's major supermarket chains



We're serious
about safety

Protecting our
people as we supply
safe & healthy food

We've invested in the latest systems and machines to protect our people and our produce, on the orchard and across our supply system, so the international consumer can confidently buy and enjoy our healthy, great-tasting produce



Hybrid vehicles



Worm farm



Solar energy



LED lighting



Waste audits



Regenerative horticulture



Seeka worm farm

We're serious about sustainability

Growing a better future with Seeka's regenerative horticulture

The environment is pivotal to the health of our crops and our business; we're transforming our operations to match tomorrow's challenges, and reporting our performance as we implement new carbon-reduction initiatives across our supply and production systems



**We're
connected
to our growers and
our shareholders**

2300 SHAREHOLDERS
Nearly all growers are shareholders

We're an NZX-listed company with close links to our supply chain partners, including iwi orchard owners and Asian produce handlers

Nearly all growers and key staff are active investors, with Seeka operating innovative loyalty share schemes



We operate in fast growing industries

Zespri's forecasting a
30% INCREASE
in New Zealand

kiwifruit volumes by 2025
with avocado plantings also
set to double

Consumers are demanding high-quality, safe and nutritious produce; Asia wants our core kiwifruit and avocado products, with the industry predicting a 50% increase in SunGold volumes by 2025, and avocado set to double production with large-scale commercial plantings



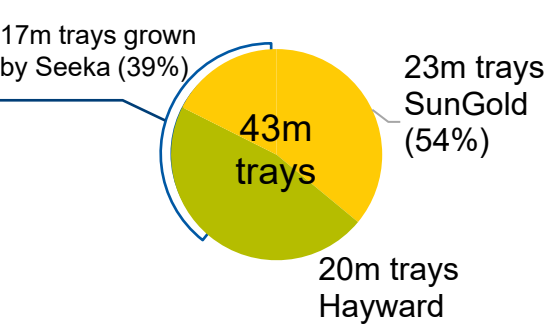
We've invested in fast-growing regions

From our kiwifruit heartland, we've expanded to the Northland and Eastern growth regions

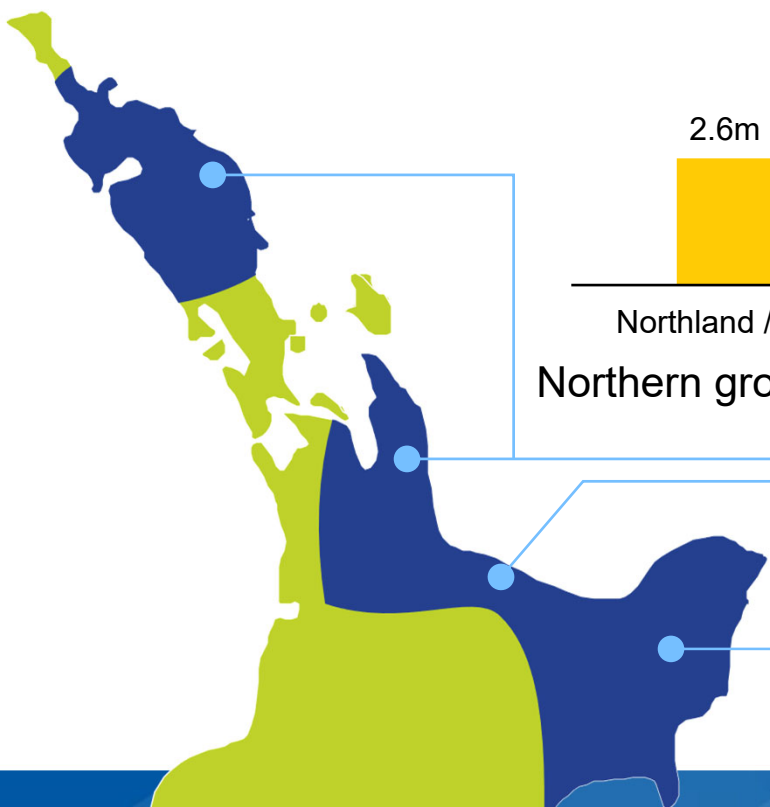
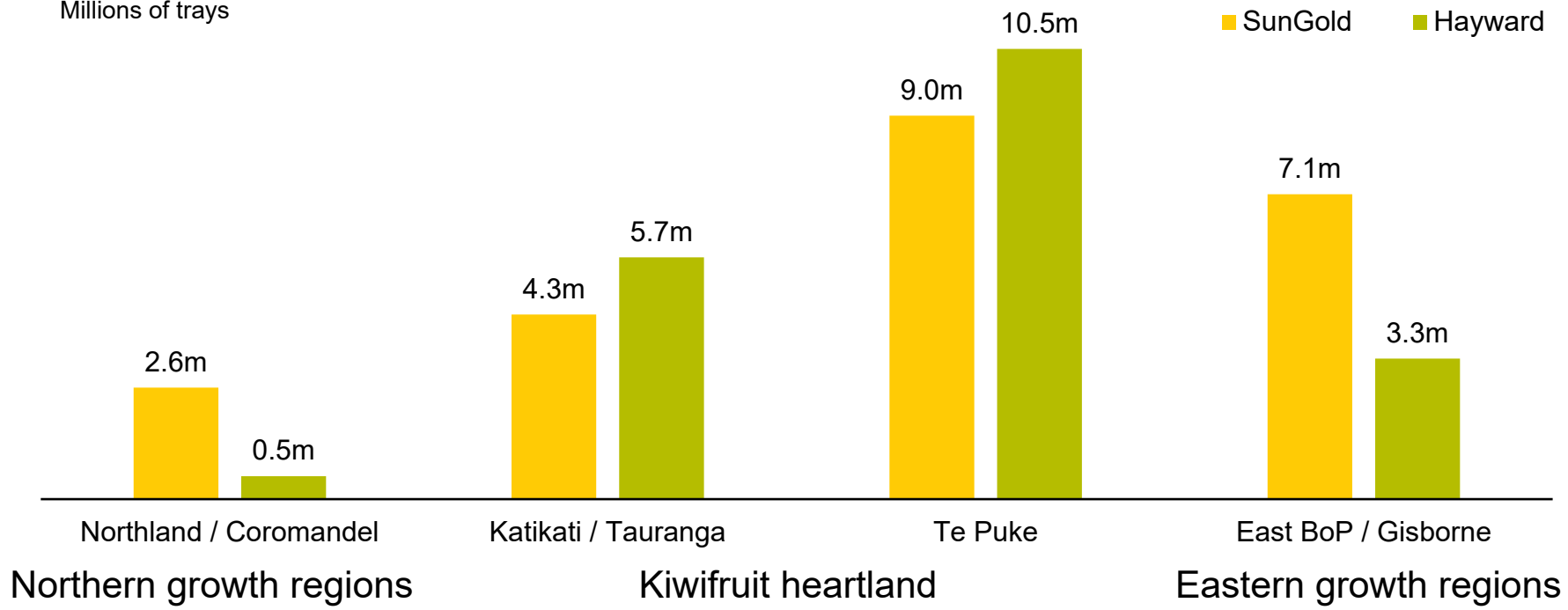
Since 2018, Seeka's been developing its Kerikeri facility to service new Northland kiwifruit and avocado orchards, and in 2021 Seeka acquired a large orcharding and post harvest business in Ōpōtiki to deliver a premium service to the fast-developing Te Kaha, Eastern BoP and Gisborne regions

Packing 43m trays of NZ kiwifruit

Seeka's forecast harvest 2021 supply base



Kiwifruit post harvest volumes 2021
Millions of trays



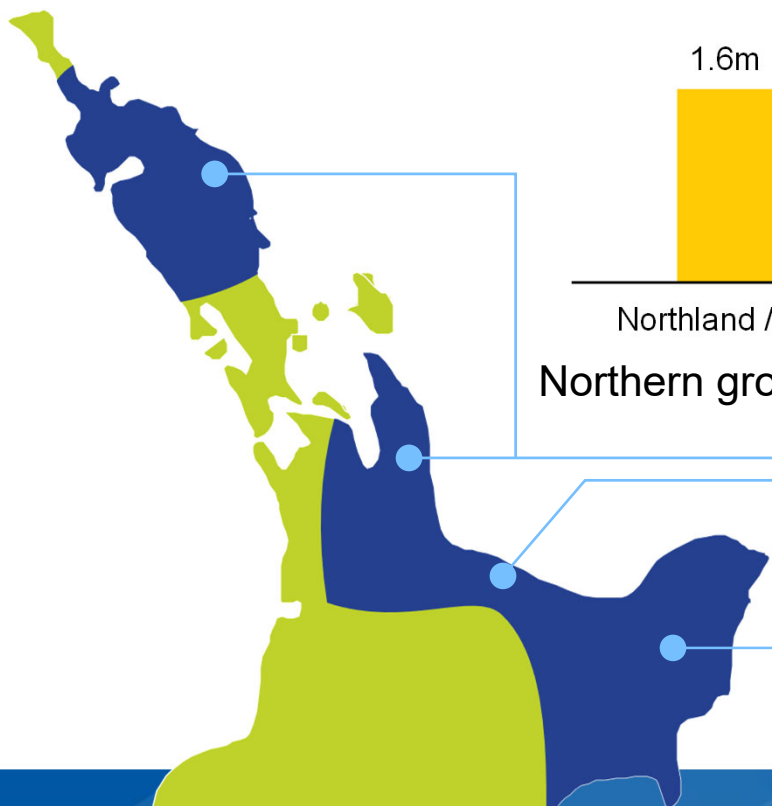
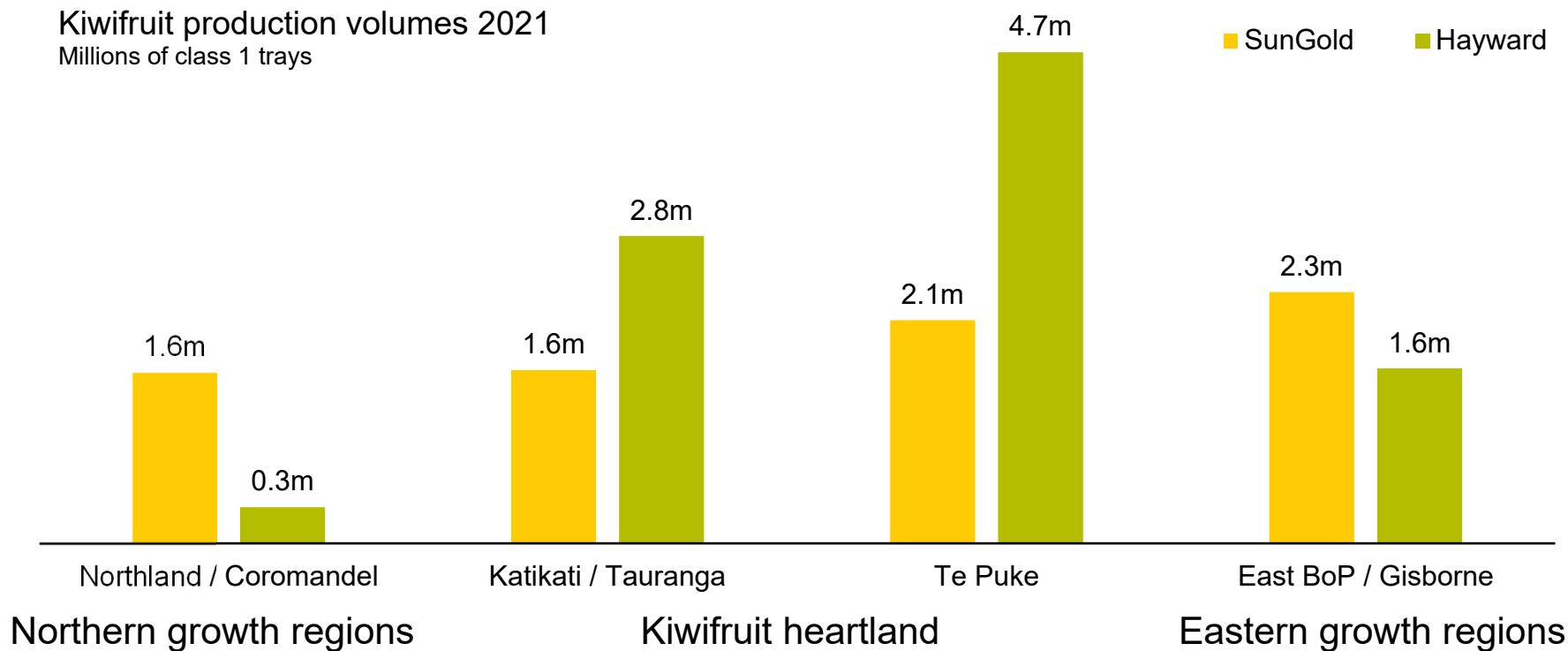
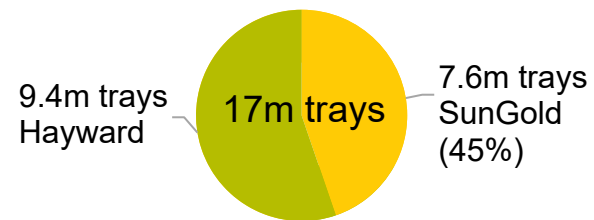
Volumes include full-season supply from OPAC, acquired May 2021.
SunGold is the main commercial gold variety of kiwifruit, Hayward is the main commercial green variety of kiwifruit.

Growing 17m trays of NZ kiwifruit

Forecast production from Seeka's orchard operations

Kiwifruit production volumes 2021
Millions of class 1 trays

■ SunGold ■ Hayward



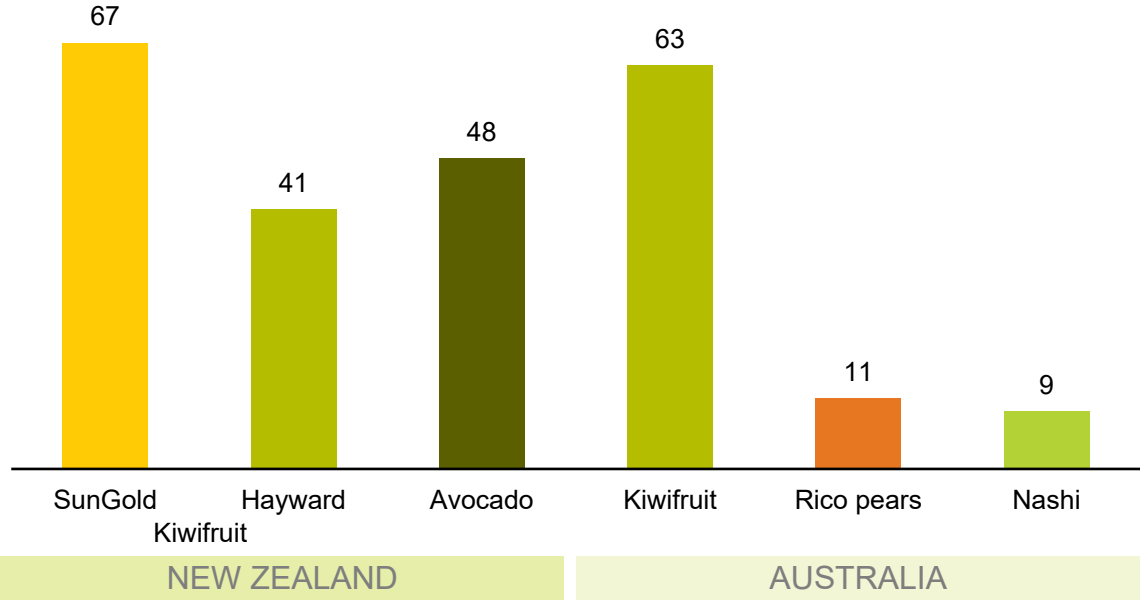
Seeka orchard operations includes Seeka managed, leased, and long-term leased orchards. Volumes include full-season supply from OPAC, acquired May 2021

We're growing our business in New Zealand and Australia



We're developing new orchards

240 hectares being developed
On Seeka leased and managed land

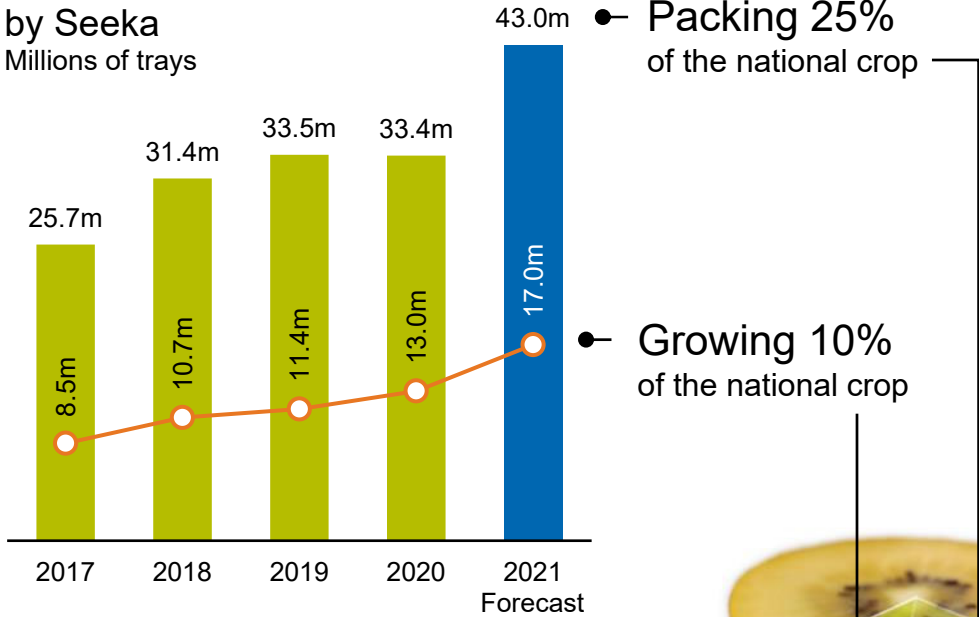


150 hectares of new developments are on Seeka owned or long-term-leased land

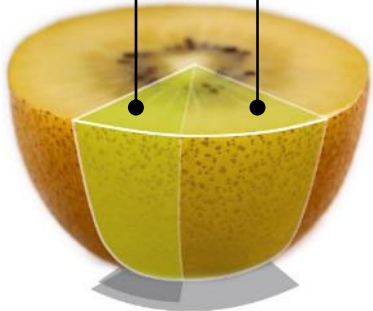
Volumes include full-season supply from OPAC, acquired May 2021

We've grown our core kiwifruit business

NZ Kiwifruit handled by Seeka
Millions of trays



Partnering with iwi and PGF to develop new orchards in rural New Zealand



Our financial performance

2021 revenue growth and 2020 financial results

\$300m forecast Seeka Group revenue 2021 ¹

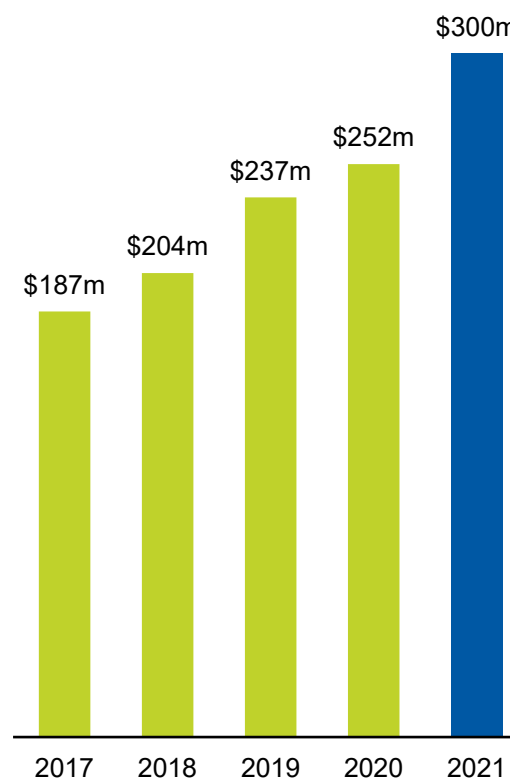
- Up 19% on 2020
- Business reset to operate in a Covid-19 world

2020 financial performance

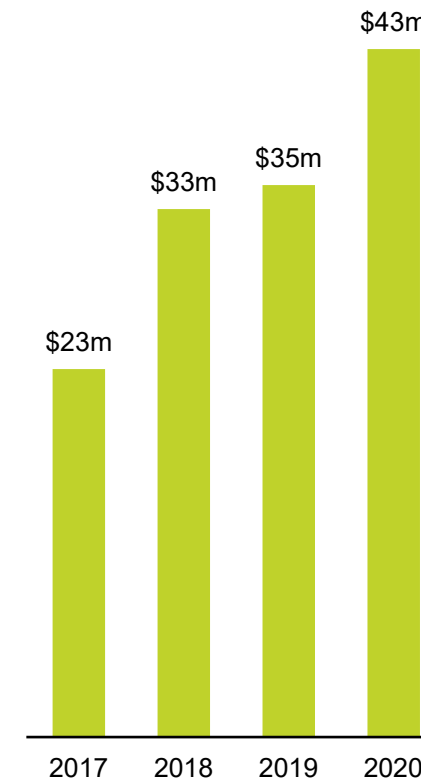
- \$43m EBITDA – up 24% on 2019
- \$15.2m Net profit after tax – up 120%
- 52 cents earnings per share
- 22 cents per share dividend paid or declared
- \$5.20 net tangible assets per share – up 14%

Performing for our stakeholders

Revenue
NZD million



EBITDA
NZD million



1. 2021 indicative revenue includes full-year OPAC revenue, acquired May 2021



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