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STOCK EXCHANGE ANNOUNCEMENT

13 April 2022

Q3 FY22 overview

Total fibre connections increased by 21k to 939,000 (Q2 FY22: +24k)

Fibre uptake across the completed UFB footprint grew from 67% to 69%

- mass market fibre broadband connections increased by 22k despite the summer holiday period and the ongoing effects of COVID alert levels on our migration programme
- uptake reached 73% (+1%) in UFB1 areas and 48% (+2%) in UFB2 areas
- the fibre rollout was recently completed in Omaha, Bulls, Himatangi Beach and St Arnaud

Total broadband connections increased 3k to 1,190,000* (Q2 FY22: +4k)

- 7k connections were added in Chorus UFB areas
- 1Gbps connections were ~1/3 of fibre adds in Q3
- new 50/10Mbps fibre starter plan in market with good initial interest from retailers

Copper broadband and voice connections declined by 29k (Q2 FY22: -30k)

- voice only disconnections were consistent at 10k (Q2 FY22: -10k)
- copper withdrawal: 41 copper broadband cabinets no longer have active customers
- total fixed line connections declined by 8k to 1,317,000* (Q2 FY22: -6k)

Average monthly data usage was 511GB in March (Dec: 479GB)

- average monthly data usage on fibre was 578GB vs 554GB in December

*totals exclude approximately 10,000 broadband connections Chorus is partly subsidising for student households

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ENDS

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