

STOCK EXCHANGE ANNOUNCEMENT

11 July 2022

Q4 FY22 overview**Total fibre connections increased by 20k to 959,000 (Q3 FY22: +21k)****Fibre uptake across the completed UFB footprint grew by 0.9% to 69% (rounded) with deployment continuing**

- 0.9% increase in the quarter while the fibre footprint passed another 9k customers
- mass market fibre broadband connections increased by 20k despite COVID impacts on installation and technician activity, and service company transition
- uptake reached 74% (+1%) in UFB1 areas and 50% (+2%) in UFB2 areas
- Auckland reached 79% (+1%) uptake, while Wellington continued to grow strongly to 68% (+2%)
- the fibre rollout was recently completed in Matakana Village, Seddon, Waikouaiti, Nightcaps and Ohai

Total broadband connections decreased 1k to 1,189,000* (Q3 FY22: +3k)

- 4k connections were added in Chorus UFB areas
- 1Gbps connections were ~30% of fibre adds in Q4
- Hyperfibre 2/4/8Gbps connections now ~1k

Copper broadband and voice connections declined by 33k (Q3 FY22: -29k)

- voice only disconnections were up slightly at 12k (Q3 FY22: -10k)
- copper withdrawal: 84 copper broadband cabinets no longer have active customers (Q3 FY22: 41 cabinets)
- total fixed line connections declined by 13k to 1,304,000* (Q3 FY22: -8k)

Average monthly data usage on fibre was 567GB in June (March: 578GB) likely reflecting workers returning to offices

*totals exclude ~9,000 broadband connections Chorus is partly subsidising for student households

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