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Geneva Appointments new Head of Sales and Lending

Steven Te Waiti has joined Geneva in the role of Head of Lending and Sales taking responsibility for the growth of Geneva's Dealer/Broker and Direct Lending portfolios as well as leading, coaching and mentoring the business development team.

Steven is a proven high performing sales leader with an extensive background in Motor Vehicle Finance. Over the years he has built long term relationships with Brokers and Dealerships and is keen to tackle this new challenge where he can draw on his depth of experience in the industry and make a substantial contribution to the growth of Geneva's motor vehicle and personal loan portfolios.

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About Geneva Finance Limited

Geneva Finance is a New Zealand-owned finance company that provides finance and financial services to the consumer credit and small to medium business markets.

The company provides hire purchase finance, and personal loans secured by registered security interests over personal assets such as motor vehicles. Geneva Finance has been providing funding for family vehicles at competitive rates and a quick approvals process since 2002.

Geneva Finance Limited (GFL) is a listed company on the New Zealand Stock Exchange (NZX).