

STOCK EXCHANGE ANNOUNCEMENT

11 April 2023

Q3 FY23 overview

Total fibre connections increased by 15k to 1,012,000 (Q2 FY23: +17k)

UFB uptake increased from 71% to 72% across the completed footprint in Q3

- 76% uptake (+0.5%) in UFB1 areas and 54% uptake (+2%) in UFB2 areas
- Auckland reached 81% uptake (+0.5%), while Wellington grew to 71% (+1%) and Dunedin rebounded to 74% (+2%) with the end of student holidays

Total broadband connections were steady at 1,188,000* (Q2 FY23: -2k)

- field workforce resources continued to constrain connection activity for much of Q3, with extreme weather events adding further challenges and resulting in some ongoing disconnections in areas where homes were damaged
- 6k broadband connections were added in Chorus UFB areas (Q2 FY23: +3k)
- 1Gbps and Hyperfibre connections were 46% of net mass market fibre adds in Q3 (Q2 FY23: 36%)
- Home Fibre Starter (50Mbps) connections grew 130% to 10k

Copper broadband and voice connections declined by 21k (Q2 FY23: -29k)

- voice only disconnections slowed to -5k (Q2 FY23: -10k)
- total fixed line connections declined by 6k to 1,279,000* (Q2 FY23: -12k)
- copper withdrawal: 330 copper broadband cabinets no longer have active customers (Q2 FY23: 268 cabinets)

Average monthly data usage reduced slightly to 502GB in March (Dec: 512GB)

- March data usage was notable for ongoing reductions in North Island areas affected by prior extreme weather events, while December usage stats included the school holiday period

*totals exclude 6,000 broadband connections Chorus is partly subsidising for student households

Authorised by:
JB Rousselot
Chief Executive Officer

ENDS

For further information:

Steve Pettigrew
Head of External Communications
Mobile +64 (27) 258 6257
Email: Steve.Pettigrew@chorus.co.nz

Patrick Wilkes
Assistant Treasurer
Mobile: +64 (27) 637 1970
Email: patrick.wilkes@chorus.co.nz