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# Facilitating the best logistic solutions for the region

Interim Report For the six month period ended 31 December 2023

# **Interim Report**

# **Financial Performance**

Reduced volumes across the majority of South Port's key commodities and inflationary pressure on costs have negatively impacted South Port's financial performance in the first half of the financial year. Both the agricultural and forestry sectors have been under significant pressure for a number of months due to poor market conditions, which is negatively reflected in the majority of our import and export bulk cargoes.

The deterioration in trade is common across the port sector and unfortunately South Port is not immune.

These market conditions have been reflected in South Port's net profit after tax (NPAT) for the first six months of FY2024 at \$3.0 million (FY2023 \$5.2 million). The factors influencing this interim result, as briefly discussed above, include:

- Forestry exports, logs and woodchips, faced reduced demand in both China and Japan.
- Imports of agricultural inputs, fertiliser and stock food, were back and are expected to remain down for the remainder of the financial year due to depressed sheep and beef prices.
- Marine calls were similarly impacted by reduced volumes being shipped through the Port.
- Inflationary pressures on labour and materials costs have increased substantially.
- Insurance costs have significantly increased.
- Increased financing costs due to an upwards movement in interest rates and additional debt on the balance sheet.

# Cargo

Total cargo activity was 1,488,000 tonnes compared with 1,732,000 tonnes in the prior year's interim period. This represents a decrease in cargo flows of 244,000 tonnes or 14%. Increases were registered in cement (+14,000 t) and timber (+17,000 t), however other cargoes were negatively impacted with woodchips (-72,000 t), logs (-68,000 t), alumina (-43,000 t), stock food (-39,000 t) and fertiliser (-37,000 t) down in comparison to the prior half year.

108 large vessel calls were registered (FY2023, 139 calls), a direct reflection of the reduced cargo flows through the Port.

Container volumes are showing some signs of recovery with 21,000 Twenty-foot equivalent unit (TEU) handled through the terminal (FY2023, 18,000 TEU).

# **Operational Events**

## **Cold Storage Operation**

The cold store operation has performed well. Increased volumes of meat products being handled, longer dwell times and reduced overheads compared with the same period last year has seen an improved result for this business unit.

## Syncrolift - Dry Dock

After a major maintenance programme in FY23, the syncrolift has shown a marked improvement in FY24. Increased vessel dockings and reduced maintenance costs have also seen a better result for this operation.

# **Climate-Related Disclosures**

From the 2024 reporting period it will be mandatory for South Port to produce climate-related statements according to disclosure requirements in the External Reporting Board (XRB) standards.

South Port is progressing towards meeting these requirements, to be published in this year's annual report.



## Initiatives

### Kia Whakaū Project

The Kia Whakaū project to dredge and remove seabed materials to 9.7m chart datum (CD) in the harbour entrance channel was successfully completed and celebrated with a formal opening on 30 October 2023.

The Company is taking a staged approach to the new draft by declaring an interim operating draft of 10.3m at high tide to assess the handling of deeper draft vessels before moving to the full 10.7m.

### **Green Ammonia**

Meridian Energy, with the support of Ngāi Tahu, is continuing to work with Woodside Energy and Mitsui towards making a final investment decision in 2025 for the development of a world-class hydrogen and ammonia facility in Southland.

South Port is assisting these parties with port and shippingrelated enquiries in relation to the export of green ammonia.

### **Cruise Vessels**

It has been a busy cruise period in the south. There have been a number of cruise vessels transiting through the Sounds in Fiordland with a record number of vessel calls then making a call into Bluff.

#### Wind Farm Opportunities

There are a number of wind farm opportunities in Southland at differing stages of development. It is anticipated they will accelerate once the NZAS smelter's future is resolved. The most advanced are Mercury Energy's Kaiwera Downs and Contact Energy's Wyndham proposed wind farms. Stage one of Mercury Energy's 240MW Kaiwera Downs wind farm, 15km east of Gore, was completed and officially opened on 20 November 2023. Shipments for the second stage of the development, although not confirmed, are expected to begin arriving in early 2025.

A fast-track resource consent application for Contact Energy's Southland Wind Farm project, was lodged with the Environmental Protection Authority on 22 December 2023.

If the consent is approved, it is hoped that construction would begin in 2025 with the wind farm to be fully operational by 2027.

## Community

### Port Open Day

The Port open day was held on Sunday 1 October 2023. This was a good opportunity to open the gates and show off our operations to the community. The event was quickly oversubscribed, and the weather played its part to make this another successful event.

## Outlook

Global events continue to create uncertainty and provide challenges to our business operations.

The wars in both Ukraine and the Middle East are continuing to impact marketplaces which has a flow-on impact to commodity prices and volumes handled through the Port. The container supply chain is facing additional challenges with the war in the Middle East escalating into the Gulf of Aden and the Red Sea preventing shipping lines gaining access to the Suez Canal, resulting in longer transit times to market.

There are also several elections taking place in key markets that New Zealand trades with that will create additional uncertainty as we progress through the 2024 calendar year.

The Company has invested significant capital in recent years to upgrade the Island Harbour and develop our infrastructure for future growth opportunities.

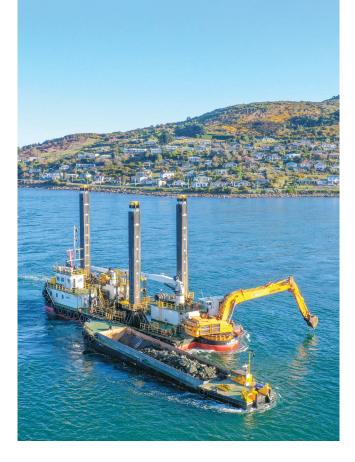
The deepening of our entrance channel is especially important as it will allow us to take greater payloads, improve the supply chain and provide safer transit for vessels calling at the Port.

There are a number of opportunities on the horizon, and we are now in the position to take advantage of these as they arise.

In February 2024, Fonterra upgraded its dairy payout forecast. In addition, good progress appears to have been made in negotiations with Rio Tinto over long term supply arrangements for the NZAS aluminium smelter. The Government has also announced a new fast track consenting process which may assist projects such as Ngāi Tahu's proposed Hananui open ocean aquaculture farm at Rakiura (Stewart Island).

These are unlikely to have material effects on South Port this financial year but do provide some reasons for optimism that the current downturn will be short lived.

Based on all known factors at the date of releasing its 2024 interim result, South Port estimates that its full year earnings should fall in the range of \$7.3 million to \$8.0 million (FY2023 - \$11.7 million).



# Dividend

Despite the expectation of reduced full year earnings, the Directors have declared a fully imputed interim dividend of 7.50 cents per share (2023 – 7.50 cents) payable on 12 March 2024.

The Board will consider the Company's financial year end result, market conditions and trading outlook before determining the final distribution to shareholders.

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P CORY-WRIGHT Chair

N G GEAR Chief Executive

# **Financial Statements**

## **Statement of Comprehensive Income**

SIX MONTH PERIOD ENDED	Unaudited 31/12	Unaudited 31/12	Audited Year to	
31 DECEMBER 2023	2023	2022	30/06/23	
	\$000's	\$000's	\$000's	
Total operating revenues				
from Port services	25,475	24,939	53,589	
Total operating expenses	(16,235)	(14,731)	(30,385)	
Operating profit before				
administrative and	9,240	10,208	23,204	
finance costs				
Administrative expenses	(3,227)	(2,690)	(5,341)	
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Operating profit before	6,013	7,518	17,863	
financing costs	0,013	7,010	17,003	
Financial income	33	368	272	
Financial expenses	(1,793)	(760)	(1,725)	
Net financing costs	(1,760)	(392)	(1,453)	
Other income	36	95	104	
Surplus before income tax	4,289	7,221	16,514	
Income tax	(1,256)	(2,068)	(4,802)	
Net surplus after income tax	3,033	5,153	11,712	
Other comprehensive income	-	-	-	
Total comprehensive				
surplus/(loss) after income tax	3,033	5,153	11,712	
Basic earnings per share	\$0.116	\$0.196	\$0.446	

## **Statement of Cash Flows**

Cash flows from operating (note 7)	2023 \$000's 876	2022 \$000's 5,434	30/06/23 \$000's 16,448
Cash flows from investing	(8,706)	(9,508)	(14,040)
Cash flows from financing	8,336	4,838	(2,676)
NET INCREASE/(DECREASE) IN CASH	506	764	(268)

## **Statement of Financial Position**

AS AT 31 DECEMBER 2023	Unaudited 31/12 2023 \$000's	Unaudited 31/12 2022 \$000's	Audited Year to 30/06/23 \$000's
TOTAL EQUITY	57,829	55,311	59,903
Non-Current Assets Property, plant & equipment Right-of-use assets Deferred tax asset Financial assets Total non-current assets	92,550 282 1,130 173 94,135	84,184 379 1,189 870 86,622	87,727 330 1,106 658 89,821
Current Assets	0 1,100	COJOLL	00,021
Cash and cash equivalents Trade and other receivables Financial assets	1,541 10,514 451	2,067 8,868 441	1,035 6,509 541
Total current assets	12,506	11,376	8,085
Total assets	106,641	97,998	97,906
Non-Current Liabilities Employee entitlements Loans and borrowings Lease liabilities	63 43,500 220	56 35,500 320	59 25,000 262
Total non-current liabilities	43,783	35,876	25,321
<b>Current Liabilities</b> Loans and borrowings Trade and other payables Employee entitlements Provision for taxation Lease liabilities	3,588 1,946 (597) 92	4,358 1,874 492 87	5,000 4,105 1,897 1,582 98
Total current liabilities	5,029	6,811	12,682
Total liabilities	48,812	42,687	38,003
TOTAL NET ASSETS	57,829	55,311	59,903
Net asset backing per share	\$2.20	\$2.11	\$2.28



## Notes to the Financial Statements

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2023

### 01 Activities of South Port Group

The Group is primarily involved in providing and managing port and warehousing services.

### 02 Accounting Policies

The Group is a Financial Markets Conduct (FMC) reporting entity for the purposes of the Financial Reporting Act 2013 and the Financial Markets Conduct Act 2013. These financial statements comply with these Acts and have been prepared in accordance with the New Zealand equivalents to international Financial Reporting Standards (NZ IFRS) and other applicable Financial Reporting Standards, as appropriate for profit orientated entities. These financial statements comply with International Financial Reporting Standards (IFRS) as appropriate for condensed interim financial statements. They comply with New Zealand equivalents to International Accounting Standards 34 (NZ IAS 34) Interim Financial Reporting, and International Accounting Standards 34. There has been no change in accounting policies. All policies have been applied on a consistent basis with the most recent annual report.

### 03 Employee Share Rights

The Group adopted a performance share rights plan during this period. The plan grants participants a right to receive ordinary shares in South Port NZ for no consideration if the vesting conditions are met. Vesting is subject to certain performance conditions measured over a three-year period and the participants remaining employed by the Group during that period.

The plan is an equity-settled share-based payment arrangement for accounting purposes. The fair value of the rights is expensed on a straight-line basis over the vesting period with a corresponding increase in equity.

30,928 rights were granted during the period, having an estimated fair value of \$142,000, with \$9,000 of this being expensed during the period ended 31 December 2023.

### 04 Taxation

Income tax expense comprises current and deferred tax at the company tax rate of 28%. Income tax expense is recognised in the Statement of Comprehensive Income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

### 05 Segmental Reporting

The South Port Group operates in the Port Industry in Southland, New Zealand, and therefore only has one reportable segment and one geographical area based on the information as reported to the chief operating decision maker on a regular basis. South Port engaged with one major customer who contributed individually greater than 10% of its total revenue for the period ended 31 December 2023. This customer contributed \$4.38 million for the six months ended 31 December 2023 (2022: \$4.14 million).

#### 06 Statement of Changes In Equity

SIX MONTH PERIOD ENDED 31 DECEMBER 2023	Unaudited 31/12 2023 \$000's	Unaudited 31/12 2022 \$000's	Audited Year to 30/06/23 \$000's
Total equity at beginning of the period	59,903	55,274	55,274
Profit/(loss) after income tax Other comprehensive income	3,033 -	5,153 -	11,712 -
Total comprehensive surplus	3,033	5,153	11,712
Share based payment reserve	9	-	_
Distributions to shareholders	(5,116)	(5,116)	(7,083)
Total equity at end of the period	57,829	55,311	59,903

#### 07 Net Cash Flow from Operating Activities

activities	876	5,434	16,448
Net cash provided by operating	076	E 424	16 4 4 0
Add/(less) movement in working capital	(5,138)	(1,558)	222
Add/(less) non-cash items	2,981	1,839	4,514
Add/(less) items classified as investing/financing activities	-	-	-
Surplus after taxation	3,033	5,153	11,712

## Group Companies

Parent Company
South Port New Zealand Limited

Subsidiary Awarua Holdings Limited

## **Directors**

Philip Cory-Wright Chair Cassandra Crowley Nicola Greer Michelle Henderson Clare Kearney John Schol

## Corporate Executives

Nigel Gear Chief Executive

Geoff Finnerty
Port General Manager

Jamie May Commercial Manager

Hayden Mikkelsen Container Manager

Frank O'Boyle Infrastructure and Environmental Manager

Lara Stevens Chief Financial Officer

Murray Wood Warehousing Manager

Helen Young People and Safety Manager



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