

Scott Secures \$27M in Global Contracts; Expands into Canada; Grows European Presence

Highlights:

- \$27M in new global automation contracts secured across food and beverage sector
- Our Poultry Trussing technology entered the Canadian market with Maple Lodge Farms (one of Canada's largest poultry processors)
- Coca-Cola and other market-leading brands selected Scott for material handling solutions in Europe
- Trading update: YTD revenue down 7% (improved from -14% at HY25) – with reported YTD EBITDA now ahead of pcp, driven by margin focus and cost discipline, consistent with our Half-Year messaging.

Auckland, NZ – [18 June 2025] – Scott Technology (NZX: SCT) has secured NZ\$27 million in new automation contracts across Europe and North America, strengthening its position as a trusted automation partner to leading food and beverage producers. The new contracts include Scott's entry into the Canadian poultry sector, as well as major materials handling projects for brands such as Coca-Cola, DMK, Soubry, and Altho. These deals illustrate the growing demand for Scott's leading-edge technology.

"Securing these contracts across some of the world's most recognised companies, shows the strength of our Customer First strategy in action. By truly understanding our customers' needs and removing their pain points, we earn their trust as the partner of choice over the long term," says Mike Christman, CEO of Scott Technology.

Trading Update

The Group's trading performance for the year to date remains in line with expectations and reflects current market conditions. Revenue for the year to date (to end of Q3) is down 7% on the prior comparable period (pcp). This demonstrates continued momentum on the 14% decline on pcp during HY25.

Reported EBITDA¹ for the year to date is now ahead of pcp, reflecting ongoing disciplined cost management and successful execution of higher-margin solutions. We remain focused on margin improvement, efficient delivery, and strong customer engagement as we close out FY25.

Scott Technology Expands Poultry Trussing Technology into Canada

Scott has secured its first Canadian contract for its Automated Poultry Trusser solution, partnering with Maple Lodge Farms – one of the country's largest independently owned poultry processors. The multi-million-dollar contract includes the design, build, and installation of two 24-bird-per-minute trussing lines at Maple Lodge's plant in Brampton.

Building on previous successes with Pilgrim's Pride and repeat contracts with Costco – Lincoln Premium Poultry, this new agreement with Maple Lodge Farms extends Scott's poultry trussing technology into the Canadian market, further expanding its reach across North America.

The world-first Poultry Trusser automates the labor-intensive task of trussing - tying chicken legs and wings to ensure even cooking and consistent presentation. Engineered for a compact footprint, the system is highly efficient and is designed to minimise the risk of operator's repetitive strain injuries and staff turnover.

"As one of Canada's largest poultry processors, we see automation not just as an efficiency tool, but as a way to lead the industry in safety, quality, and innovation," said Fred Marques, Chief Operating Officer at Maple Lodge Farms. "Scott's technology helps us deliver on that commitment every day, and it reflects the kind of forward-thinking investment that keeps Maple Lodge Farms a marketplace leader."

"It's an honour to partner with Maple Lodge Farms on this important step forward for poultry processing in Canada," says Mike Christman, CEO of Scott Technology. "This agreement not only extends the reach of our Poultry Trusser technology, which is already delivering strong results in the U.S., but also supports Maple Lodge's continued leadership in innovation, efficiency and workplace safety. We're proud to contribute to their efforts in shaping the future of food production."

The North American poultry market is a US \$95 billion industry with more than 900 million rotisserie chickens produced per year. Maple Lodge Farms is a recognised industry leader for its early adoption of transformative technology that enhances safety for its employees while improving production and operational efficiencies.

Coca-Cola and Leading Food & Beverage Producers Choose Scott Across Europe

Scott Technology is accelerating its growth across Europe, securing multiple Materials Handling and Logistics (MHL) contracts with leading food & beverage producers. These projects demonstrate Scott's ability to deliver high-performance automation across the F&B industry, reinforcing its position as a trusted partner in operational transformation. The momentum reflects the success of Scott's Customer First strategy, as both new and long-standing clients turn to Scott to enhance efficiency, scale capacity, and future-proof their operations.

- **Coca-Cola, Wilrijk, Belgium:** Scott is delivering a high capacity palletizing solution for Coca-Cola's Wilrijk site, handling 55 crates per minute. The system integrates with a high-bay warehouse and features the advanced Scott Pal 4.0.
- **DMK Deutsches Milchkontor, Edeweicht, Germany:** Germany's largest dairy cooperative—processing over 5 billion kilograms of milk annually—has selected Scott for a multi-line palletizing installation to support high-throughput dairy logistics.
- **Soubry, Roeselare, Belgium:** Leading pasta manufacturer Soubry has chosen Scott for a centralised palletizing system covering eight packing lines. The system will handle over 40 pallets per hour and includes automated wrapping, labelling, and truck loading.
- **Altho (Bret's), Saint-Gérand, France:** Altho is expanding its production with a new factory supported by Scott's multi-line palletizing solution. The first phase includes nine lines at 50 cases/min, scaling to 30 lines and 100 cases/min.
- **Bayer Strada, Remetea, Romania:** Scott is supplying its first Balkan project for French fry producer Bayer Strada, with a single-line PL8000 palletizing system. The line supports up to 30 boxes per minute, including automatic wrapping and labelling.
- **Major North American Frozen Potato Producer, France:** A major North American food processor has once again selected Scott for a palletizing project supporting its frozen potato operations. Details remain confidential, but the project reflects Scott's growing footprint in the sector.

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About Scott

Scott delivers smart automation and robotic solutions that transform industries by making businesses safer, more productive, and more efficient. Our diverse capability makes us the first choice for hundreds of the world's leading brands. With design and build operations across Australasia, China, Europe, and America and over 100 years of engineering excellence, Scott is the global expert in automation.

ⁱ Reported EBITDA for the pcg includes non-recurring costs of approximately \$2.5 million.