

UPGRADE FOR LIBRARY WI-FI LINK

CityLink is upgrading the Wellington library cdbfree access points to support latest generation Wi-Fi.

It is cutting edge technology that provides for more users with download speeds that are up to twice as fast.

This kit is the next evolution in Wi-Fi development and underlines CityLink's reputation as an industry leader.

TEAMTALK AT WAITANGI

TeamTalk provided the internet connection and backhaul infrastructure for a live webcast of events at this year's Waitangi weekend celebrations in the Bay of Islands.

The terrain means it's not easy getting good quality internet into that part of the country - but TeamTalk passed the test and the link worked well.

TeamTalk and the broadcasters also learned some good lessons for next year.



GETTING NAKED

The Farmside marketing team's been busy in the first few months of this year. Here's one of their eye-catching billboards promoting new 'naked broadband' options just outside Timaru.



MEET THE TEAM Margaret Grant

"The opportunity to return to the radio industry and work with them was too good to turn down."

TeamTalk has recently welcomed Product Manager Margaret Grant to the mobile radio division.

The 42-year-old, who was born in Scotland is based in Christchurch, where she lives with her 11-year-old daughter Leah.

"Leah and I own a horse – she does the show jumping and I do the dressage."

Before she joined TeamTalk, Margaret held product management positions in New Zealand at Trimble Navigation, Tait Radio Communications, and the Airwave radio network in the United Kingdom.

During her time at Tait Radio Communications, Margaret was also the inaugural Chair for the Digital Mobile Radio Association Marketing Working Group.

"TeamTalk was one of my customers when I worked with Tait Radio. I always got on well with them and I liked the company culture. The opportunity to return to the radio industry and work with them was too good to turn down."

Margaret's primary focus will be on the development and roll-out of TeamTalk's national digital radio networks and developing new products for mobile radio customers.

"My immediate goal is to ensure TeamTalk has a successful rollout of its new RTmax digital network with good customer uptake. We're also focused on developing a portfolio of radio hardware options and software applications for use on these state-of-the-art digital radio networks."

Margaret says the new job is bringing plenty of variety and its fair share of challenges.

"The steepest learning curve for me has been coming to grips with new Motorola systems. After being a Tait person for so long I've had to retrain my brain to recognise Motorola as a partner instead of the competition!"

SHAREHOLDERS OF TEAMTALK GROUP

CHAIRMAN'S REPORT

Most of you will already know TeamTalk Managing Director David Ware has resigned.

David founded the company 20 years ago and our board thanks him for his huge contribution over that period.

We are in the process of finding a replacement, but in the meantime it's very much business as usual, with senior managers and Board members stepping up as required during this transition.

Overall, TeamTalk remains in good heart. The financials this year are largely tracking as we expect, and that's no mean feat in an environment where breaking even is often considered a triumph.

Even better, there are a number of new opportunities on the horizon and we appear to be over the hump we had last year. The company restructuring has also succeeded in bringing together parts of our group expertise and more efficient backroom functions.

This is all delivering good new ideas, and new ways of doing things, which is critical for a medium sized telco competing against the 'big boys' and their deep pockets.

But as always, the future is full of new challenges, and could be further complicated by government agendas, regulatory tinkering, and changing priorities.

As an example, we're still waiting for word on the second bit of the Government Rural Broadband Initiative (RBI2), which TeamTalk has put its hand up for.

But in the end, our success will always rely on smart, innovative decisions.

I'm particularly impressed by Farmside's push on regional 4G (in this newsletter) and TeamTalk Mobile's new state-of-the-art digital network in Auckland (in this issue).

Meanwhile, CityLink's reputation as an industry leader, shifting vast amounts of data quickly, is being further enhanced by its work providing Government internet exchanges (in this issue).

So there's plenty happening group-wide, and our challenge from a board perspective is to make sure these successes translate into a solid, reliable return for you, our owners.

You are part of a unique Kiwi-owned and operated telco, with a strong future.

Regards,

Roger Sowry
TeamTalk Board Chairman



NEW NETWORK IN AUCKLAND

TeamTalk mobile radio has launched a new digital trunked mobile radio network in Auckland.

RTmax, designed specifically for business and commercial users will be initially available in the greater Auckland area, with plans to roll out in Waikato, Bay of Plenty, and Wellington in coming months. The South Island will follow.

www.teamtalk.co.nz

RTmax gives customers improved audio quality over older analogue radio networks, with crystal clear voice right out to the edge of coverage.

It allows businesses to communicate securely with staff and ensure their safety with group calls, individual calls, and emergency calls.

KEY DATES FOR SHAREHOLDERS

FULL YEAR RESULT	24 August 2016
FINAL DIVIDEND PAID	14 October 2016
ANNUAL MEETING	19 October 2016

TEAMTALK & WELLINGTON SPCA

The Wellington SPCA has recently struck a deal with TeamTalk, for eight new state-of-the-art radio handsets for use on the network with the most extensive coverage in the Wellington region.

The Wellington SPCA has used TeamTalk's radio network for a number of years, but Chief Executive Officer Steve Glassey says the new Motorola hand portables and an increasing network reach are delivering multiple benefits.

“Our field staff find the radios super easy to use and the after sales support from TeamTalk has been terrific.

“The new handsets have already seen a fair bit of action and they're serving us well. Having that simple push-to-talk calling certainly offers our people that extra layer of security when they're in the field.

“Our officers also know that when they're out in the middle-of-nowhere dealing with difficult people, animals, or terrain – they can get through quickly,” Mr Glassey says.

In a show of support for the Wellington SPCA's good work, TeamTalk is donating its FleetLink network services free-of-charge.



FARMSIDE 4G

The constant evolution of fast, wireless broadband technology is providing fresh opportunities for Farmside.

It is now offering new 4G 'self-install' services to a dozen regional centres and the feedback from customers so far has been very positive.

Masterton residents Fraser and Sue Bell (pictured) were among the first in the country to sign up for the new

service, which delivers all the advantages of a fibre connection, without the wait, the hassle, or the cost to set-up with fibre.

Fraser Bell says their household, just outside Masterton, which includes daughter Emma, is delighted with the Farmside connection.

“Compared to the ADSL service we were using before, which had line speed that varied depending on the load and the time of day, this is more reliable, with quicker downloads and less buffering. It's a really great service, nice and easy.”

Farmside General Manager, Stuart Cooper says another bonus of the new technology is that customers can temporarily take their modem to the bach or holiday home, and have access to the internet (just as if they were at home) and only pay for the one service and plan.

By the time you read this, Farmside is expected to have launched 4G self-installs in: Masterton, Ashburton, Wanaka, Gore, Carterton, Blenheim, Marton, Kaikoura, Hawera, Stratford, Fielding, and Greymouth. We expect more will follow over time.



MORE COVERAGE FOR AMBULANCES



Pictured - Mt Difficulty site central Otago

Ambulance patients in remote areas are benefiting from the expanded contract between TeamTalk mobile radio and St Johns.

To recap, TeamTalk has been signed up to provide critical radio network services for Wellington Free and St John ambulance services until at least 2020.

Part of that is the addition of new transmission sites to improve coverage in the most hard-to-reach places. Over the summer we've been installing new gear at Aranga (in the far North), Putaki (Waikato), and at Mt Difficulty (central Otago), as we deliver ongoing improvements to the network.

SOUTHERN FIELDDAYS

The South Island Agricultural Fielddays is always a big deal for our southern-most rural communities, and this year's event was no different.

As usual Farmside was there flying the flag, and the combined resources of the TeamTalk group helped provide most of the communications at the event.

The wireless internet at the Fielddays was superb and showed what we can do in these hard-to-reach places. We even facilitated wireless EFTPOS transactions.

As a significant sponsor, Farmside's logo was included on most of the directional signage at the event.

But there's no rest for the team, as they gear up for the next big Fielddays at Mystery Creek in June.



Farmside's stand at Waimumu.



TeamTalk Board Chair Roger Sowry gets interactive with a display at the Fielddays.

INVESTING IN INFRASTRUCTURE

CityLink's been busy building new infrastructure to support the big government contract it won at the end of last year.

The Telecommunications as a Service (TaaS) contract involves the development of nine new peering exchanges around the country this year.

They will be the platform for interconnecting all telecommunications and content service providers between participating government departments.

In the past couple of months CityLink has commissioned four peering exchanges in Upper Hutt, Hamilton and two in Auckland.

Five more centres will go live throughout the year.

GET UPDATES IN YOUR INBOX

If you would like to receive occasional electronic updates simply email us at: shareholder@teamtalk.co.nz

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