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Norfolk Group secures \$25 million of projects with BHP Billiton Iron Ore, Origin Energy and the ACT Government

- O'Donnell Griffin secures \$5.5 million contract with BHP Billiton Iron Ore
- Origin Energy appoints O'Donnell Griffin for domestic solar installation partnership
- Diverse Data Communications secures approximately \$8 million of contracts with ACT Govt

Norfolk Group Ltd (ASX: NFK), a leading international provider of integrated building and engineering services, announces it has won more than \$25 million of new projects through its businesses O'Donnell Griffin and Diverse Data Communications.

O'Donnell Griffin secures contract with BHP Billiton

Norfolk electrical engineering and contracting company, O'Donnell Griffin, has secured a \$5.5 million project with BHP Billiton Iron Ore in the Pilbara region of Western Australia, for the provision of cathodic protection systems for the Port Hedland Under Harbour Tunnel.

The project win extends the relationship between Norfolk Group and BHP Billiton Iron Ore, and consolidates O'Donnell Griffin's position as a leading electrical engineering contractor in the Pilbara region of Western Australia.

O'Donnell Griffin has worked previously with BHP Billiton Iron Ore and with Fortescue Metals Group on a wharf power upgrade and a 66KV power line diversion. Another Norfolk subsidiary, Haden, was recently awarded a services contract at BHP Billiton Iron Ore's mining operations at Mount Whaleback in Newman.

O'Donnell Griffin's role in the Under Harbour Tunnel project will commence in November and is due for completion in July 2009.

Origin Energy appoints O'Donnell Griffin for domestic solar installation partnership

Origin Energy, a leading Australian retailer of residential solar energy systems, has engaged O'Donnell Griffin as a partner for the installation of its streamlined domestic solar energy solutions for homes in South Australia, Western Australia, New South Wales and Queensland.

The first stage of this installation partnership has already commenced and is initially expected to generate \$12 million of revenue per annum for O'Donnell Griffin. It is estimated that 20,000 one-kilowatt domestic solar panels will be installed by 2013, representing a recurring revenue opportunity for O'Donnell Griffin.

With rapid growth forecast for the solar energy industry due to a greater general awareness of the impact of carbon intensive electricity generation, the domestic residential market is primed for broader adoption of solar energy solutions.

Domestic customers are currently eligible for a Federal Government rebate of up to \$8000 on a standard one-kilowatt system.

Origin chose O'Donnell Griffin as its installation and service partner because of its national footprint and strong service capability to support the expected future national growth in the domestic solar energy market.

Diverse Data secures contract with ACT Government

Norfolk Group business, Diverse Data Communications, has been awarded two contracts with the ACT Government by InTACT, with a combined potential value of \$8 million. InTACT is a

business unit of the Shared Services within the ACT Department of Territory and Municipal Services.

The first of the contracts relates to Diverse Data managing the optical fibre connections and database for the *ACTGOV Network*, a world class fibre network incorporating government services across the territory.

The second, a construction contract, involves Diverse Data joining a panel of contractors to extend a large metropolitan area network (MAN). A priority of this project is to link 52 schools throughout the ACT via a common fibre network. Ten schools have already been connected to the network.

Each contract is initially for a three-year period with an additional year extension option. Diverse Data will commence working on both contracts immediately.

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Norfolk Group Limited

Norfolk is a leading international provider of integrated building and engineering services. In Australia, Norfolk is number one in the electrical and non-residential HVAC (heating, ventilation and air conditioning) maintenance services markets.

Norfolk employs more than 3,500 people, including highly skilled engineers, electricians, plumbers, air conditioning technicians and apprentices, across more than 150 sites throughout Australia, New Zealand and India. Norfolk has more than 19,500 customers across a range of sectors including infrastructure, industrial, commercial, resources, retail, government and communications.

For further information on Norfolk, please visit www.norfolkgl.com