



**31 July 2009**

**Manager of Company Announcements  
Australian Stock Exchange Ltd**

**Appendix 4C – Quarterly report for entities admitted on the basis of commitments**

Please find attached Cordlife Ltd's Quarterly report for the period ended 30 June 2009.

**Key Points:**

- **Cordlife continues its strong growth in cord blood banking business in Asia.**
- **Record 2,028 new clients signed-up in the quarter ended June 2009 (June 2008 quarter: 1,903 clients signed-up), an increase of 6% over the corresponding quarter of the previous year.**
- **Cord blood banking business generated cash receipts of \$5,833,000 for the quarter (June 2008 quarter: \$3,241,000), an increase of 80% over the corresponding quarter of the previous year.**

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**Cashflow Analysis**

The cord blood banking business continued its strong growth in Asia. At 30 June 2009, total client numbers were approximately 23,988 (16,187 as at 30 June 2008). This included record overall new sign-ups in the quarter ended June 2009 of 2,028 clients, an increase of 6% over new clients signed-up in the corresponding quarter of the previous year. This substantial increase in number of sign-ups reflects the Company's significant growth resulting from its strategic decision to focus on cord blood banking business.

The continuous improvement in the number of new clients signed-up, together with increased cash flows from annual storage, led to an increase in cash receipts during the quarter (Q4 2009) by 91% to \$5,833,000 over the corresponding quarter (Q4 2008) of \$3,241,000 in the previous year.

Cash inflows from operating activities during the quarter comprised receipts from customers of \$5,833,000 (Q4 2008 - \$3,241,000) and interest received of \$11,000 (Q4 2008 - \$142,000).

Cash outflows from operating activities during the quarter mainly comprised staff costs of \$1,498,000 (Q4 2008 - \$1,169,000), advertising and marketing of \$462,000 (Q4 2008 - \$215,000) and other working capital of \$2,646,000 (Q4 2008 - \$1,811,000).

Payments for other working capital mainly include direct costs of rendering cord blood banking services; it also includes property lease rental costs in Asia and business development expenses in the emerging markets of Indonesia, India and the Philippines.

Net cash inflows from operating activities during the quarter was \$1,221,000 as compared to inflows of \$182,000 during the corresponding quarter of the previous year (Q4 2008).

The net inflow of cash for the quarter was \$1,123,000. The net cash flows include cash outflows from investing activities of \$98,000.

Cash outflows from investing activities mainly comprised payments for the purchase of office equipment for its Singapore, Hong Kong and Indonesia operations. This is in line with the growth contributed by these 3 regions.

Cash at 30 June 2009 was \$7,059,000. During the quarter ended 31 December 2008, an amount of \$2,371,000 was transferred from Cash and Cash equivalents to "Other Financial Assets". It is not included in cash balances for purposes of cash flow preparation. This amount has been placed in term deposits with maturities of more than 3 months, and hence, do not qualify as cash and cash equivalents.

The total amount of cash and cash equivalents and term deposits with maturities of more than 3 months as at 30 June 2009 was \$9,430,000.

For further information on the activities and developments of the Company, please refer to the previously released market announcements of the Company during the quarter ended 30 June 2009.

Yours faithfully



**Andrew Lord**  
**Company Secretary**

# Appendix 4C

## Quarterly report for entities admitted on the basis of commitments

Name of entity

**Cordlife Ltd**

ABN

**48 108 051 529**

Quarter ended ("current quarter")

**30 June 2009**

### Consolidated statement of cash flows

Cash flows related to operating activities	Current quarter \$A'000	Year to date (12 months) \$A'000
1.1 Receipts from customers	<b>5,833</b>	<b>20,236</b>
1.2 Payments for		
(a) staff costs	<b>(1,498)</b>	<b>(6,630)</b>
(b) advertising and marketing	<b>(462)</b>	<b>(1,349)</b>
(c) research and development	-	-
(d) leased assets	<b>(4)</b>	<b>(12)</b>
(e) other working capital	<b>(2,646)</b>	<b>(11,423)</b>
1.3 Dividends received	-	-
1.4 Interest and other items of a similar nature received	<b>11</b>	<b>175</b>
1.5 Interest and other costs of finance paid	<b>(13)</b>	<b>(28)</b>
1.6 Income taxes paid	-	<b>(329)</b>
1.7 Other	-	-
<b>Net operating cash flows</b>	<b>1,221</b>	<b>640</b>

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	Current quarter \$A'000	Year to date (12 months) \$A'000
1.8 Net operating cash flows (carried forward)	<b>1,221</b>	<b>640</b>
<b>Cash flows related to investing activities</b>		
1.9 Payment for acquisition of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	<b>(98)</b>	<b>(353)</b>
(e) other non-current assets	-	-
1.10 Proceeds from disposal of:		
(a) businesses (item 5) (net cash not consolidated upon disposal)	-	<b>(176)</b>
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Transfer to term deposits ( 12 months)	-	<b>(2,371)</b>
<b>Net investing cash flows</b>	<b>(98)</b>	<b>(2,900)</b>
<b>1.14 Total operating and investing cash flows</b>	<b>1,123</b>	<b>(2,260)</b>
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares	-	-
1.16 Proceeds from issues of shares in a subsidiary to minority shareholders	-	<b>11</b>
1.17 Proceeds from borrowings	-	-
1.18 Repayment of borrowings	-	-
1.19 Dividends paid	-	-
1.20 Others	-	-
<b>Net financing cash flows</b>	<b>-</b>	<b>11</b>
<b>Net (decrease)/increase in cash held</b>	<b>1,123</b>	<b>(2,249)</b>
1.21 Cash at beginning of quarter/year to date	<b>6,485</b>	<b>8,364</b>
1.22 Exchange rate adjustments	<b>(549)</b>	<b>944</b>
1.23 <b>Cash at end of quarter</b>	<b>7,059</b>	<b>7,059</b>

**Payments to directors of the entity and associates of the directors**

**Payments to related entities of the entity and associates of the related entities**

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	<b>166</b>
1.25	Aggregate amount of loans to the parties included in item 1.11	-

1.26 Explanation necessary for an understanding of the transactions

**The aggregate payment comprises remuneration paid to the directors of Cordlife Ltd.**

**Non-cash financing and investing activities**

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

N/A

2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

N/A

**Financing facilities available**

*Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).*

		Amount available \$A'000	Amount used \$A'000
3.1	Loan facilities - overdraft	<b>1,129</b>	<b>919</b>
3.2	Credit standby arrangements – credit card facilities available.	-	-

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**Reconciliation of cash**


Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current quarter \$A'000	Previous quarter \$A'000
4.1 Cash on hand and at bank	<b>6,609</b>	<b>6,087</b>
4.2 Deposits at call (with banks)	<b>1,369</b>	<b>1,528</b>
4.3 Bank overdraft	<b>(919)</b>	<b>(1,130)</b>
4.4 Other – money market instruments (with banks)	-	-
<b>Total: cash at end of quarter</b> (item 1.23)	<b>7,059</b>	<b>6,485</b>

**Acquisitions and disposals of business entities**

	Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1 Name of entity	N/A	N/A
5.2 Place of incorporation or registration	N/A	N/A
5.3 Consideration for acquisition or disposal	N/A	N/A
5.4 Total net assets	N/A	N/A
5.5 Nature of business	N/A	N/A

**Compliance statement**

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.



(Director)

**Steven Fang**  
**31 July 2009**

## Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 1026: Statement of Cash Flows* applies to this report except for the paragraphs of the Standard set out below.
  - 6.2 - reconciliation of cash flows arising from operating activities to operating profit or loss
  - 9.2 - itemised disclosure relating to acquisitions
  - 9.4 - itemised disclosure relating to disposals
  - 12.1(a) - policy for classification of cash items
  - 12.3 - disclosure of restrictions on use of cash
  - 13.1 - comparative information
3. **Accounting Standards.** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.