



itX Group Limited
ABN 77 107 658 833

ASX MEDIA RELEASE

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itX Group Limited (ASX:ITX)

**Record after tax profit of \$7.63M for FY2009.
Final Dividend increased by 7.1% to 3.75 cents.
Year end cash balances of \$10.02M, with no debt.**

The Directors of itX are pleased to announce that the Company achieved a record profit result in a turbulent financial year. The unaudited after tax profit (before amortisation) for the full year ended 30 June 2009 is expected to be \$7.63M, an increase of 5.7% over FY2008.

Revenue increased by 35.8% to \$146.6M (FY 2008: \$107.9M).

The results were particularly pleasing considering the very strong increase already recorded in FY2008.

Results summary (\$'000)

	30 June 2007	30 June 2008	30 June 2009 (unaudited)	2008 increase over 2007	2009 increase over 2008
Revenue	92,018	107,942	146,577	+17.3%	+35.8%
Profit before tax and amortisation	6,948	10,461	10,863	+50.5%	+ 3.8%
Profit after tax before amortisation	4,839	7,215	7,628	+49.1%	+ 5.7%
Earnings per share - cents	9.7	13.7	14.2		



Commenting on the results, Mr Laurie Sellers, Managing Director said, "FY2009 presented the business with some difficult challenges. The contribution to EBIT of the itX Distribution business (including Sun) reduced by 4.4% compared to prior year, directly as a result of the difficult markets we faced. Although margins suffered, we successfully defended market share of our major software vendors and recorded increased sales revenue in our Distribution business (excluding Sun) of 34.7%. The Mobile Resource Management (MRM) segment of our business performed below expectations resulting in a decision to discontinue it in the second half. The consequential costs of closing it down have been fully absorbed in the FY2009 result. On the positive side, the acquisition of Briell Marketing at the start of FY2009 proved to be highly successful, with this business contributing \$2M to EBIT, taking our overall EBIT result to a new record level".

Mr Sellers continued, "The Company remains in good financial shape. After acquisition payments of \$6.8M for the purchase of Briell Marketing and dividend payments amounting to \$2.875M during the year, the net cash balance at 30 June 2009 was in excess of \$10 million".

The Board of Directors has approved a fully franked final dividend payment of 3.75 cents per share, compared to a final dividend of 3.5 cents paid last year. The dividend will be payable to shareholders on the Register on 2 September 2009 and will be paid on 16 September 2009.

The final dividend of 3.75 cents brings the full year dividend to 6.0 cents per share, compared to 5.5 cents paid for the 2008 financial year. The payout ratio for FY2009 is 42.2% compared to 40.2% last year.

Commenting on the outlook for the itX Group in 2009/2010, Mr Sellers said, "Conditions ahead are likely to remain challenging, but our Distribution product range stays focused and relevant, our ICO hosting business continues to expand its customer base and solution offerings and Briell Marketing is well placed to further build on its excellent performance since the acquisition".

About itX Group Limited

With offices in Sydney, Melbourne, Brisbane, Adelaide, Perth and Canberra, itX is a leading distributor of a broad range of IT software and hardware products and a provider of specialised IT services throughout Australia. In addition to its appointment as Sun Microsystems' sole Authorised Distribution Centre in Australia, itX provides a distribution channel for a select range of world class IT vendors including: Apple, Appsense, Citrix, Hewlett Packard, IBM, Oracle, Raritan, Red Hat, Secure Computing, ThinPrint, Trend Micro, VMware and Wyse. itX's wholly owned subsidiary company, Briell Marketing, is a leading distributor of specialised printers and media for personal identification and security cards, medical and photographic imaging. itX's service division, neXos, provides specialist services to its corporate clients including: Network and Server Management, ERP systems support, IT consulting and, via its hosted services division ICO, high uptime cost-effective solutions that meet the serious hosting needs of developers.

Recent vendor and industry Distribution awards won by itX include:

- IBM Software Distributor of the year for 2005, 2006, 2007 and 2008
- Awarded "Most proactive distributor with marketing campaigns" by IBM for 2007
- Winner, Lotus Worldwide Value Added Distributor of the year for 2008
- Citrix Distributor of the year for 2005, 2006 and 2007
- Wyse ANZ distributor of the year for 2004, 2005, 2006, 2007 and 2008
- Trend Micro Distributor of the year for 2003, 2004, 2005, 2006 and 2007
- Winner ARN magazine Software Distributor of the year for 2007
- Winner CRN magazine Security Distributor of the year for 2007

For further information about itX and the latest itX news please visit:
www.itxgroup.com.au