# Appendix 4E

# **Preliminary final report**

#### Rule 4.3A Introduced 1/1/2003

| Name of entity:<br>ABN: |  | MERCHANT HOUSE INTERNATIONAL LIMITED |          |                          |        |                         |
|-------------------------|--|--------------------------------------|----------|--------------------------|--------|-------------------------|
|                         |  | 065 681 138                          |          |                          |        |                         |
| 1.                      | Reporting period ("o<br>Previous correspond    | -                                    |          | ended 31 M<br>ended 31 M |        |                         |
| 2.                      | Results for announc                            | ement to the mark                    | et       |                          |        |                         |
|                         |  |                                      |          |                          |        | \$A'000                 |
|                         | Revenue  | u                                    | р        | 23.72%                   | to     | 73,295                  |
|                         | Profit from ordinary ad attributable to member |                                      | own      | 21.04%                   | to     | 2,843                   |
|                         | Net profit for the period members              |                                      | own      | 21.04%                   | to     | 2,843                   |
|                         |  |                                      |          | per share                | Frank  | xed amount<br>per share |
|                         | Dividends                                      |                                      |          | cents                    |        | cents                   |
|                         | Final  |                                      |          | 0.5 ¢                    |        | Nil                     |
|                         | Interim  |                                      |          | 0.5 ¢                    |        | Nil                     |
|                         | Record date for determine                      | ining entitlements to                | dividend | s: To be a               | lvised |                         |

Brief explanation of figures (if necessary):N/A

# 3. Consolidated Income Statement

| Current period | Previous corresponding   |  |
|----------------|--|--|
| \$'000         | period<br>\$'000   |  |
| 73,295         | 59,244   |  |
| (61,237)       | (48,860)   |  |
| 12,058         | 10,384   |  |
| 368            | 698  |  |
|                |  |  |
| 286            | 443  |  |
| -              | 555  |  |
| (7,472)        | (6,346)  |  |
| (327)          | (278)  |  |
| (1,436)        | (1,100)  |  |
| 3,477          | 4,356  |  |
| (634)          | (755)  |  |
| 2,843          | 3,601  |  |
|                | \$'000<br>73,295<br>(61,237)<br><b>12,058</b><br>368<br>286<br>(7,472)<br>(327)<br>(1,436)<br>3,477<br>(634) |  |

# Notes to the consolidated income statement

| Income   |        |        |
|--|--------|--------|
| Sales  | 73,295 | 59,244 |
| Interest income                                    | 33     | 16     |
| Equity share of associates' profit                 | 286    | 443    |
| Net exchange gains on foreign currency translation | 201    | 563    |
| Other  | 134    | 119    |
| Total income                                       | 73,949 | 60,385 |
|  |        |        |
|  |        |        |
| Expenses   |        |        |
| <i>Expenses</i><br>Depreciation and amortisation   | 1,119  | 937    |
| 1  |        |        |

# 4. Consolidated Balance Sheet

|   | Current period | Previous<br>corresponding<br>period |
|---|----------------|-------------------------------------|
|   | \$'000         | \$'000                              |
| CURRENT ASSETS                                    |                |                                     |
| Cash or cash equivalents                          | 3,324          | 1,661                               |
| Trade or other receivables                        | 6,584          | 3,468                               |
| Inventories                                       | 2,939          | 2,467                               |
| Other   | 551            | 571                                 |
| TOTAL CURRENT ASSETS                              | 13,398         | 8,167                               |
| NON CURRENT ASSETS                                |                |                                     |
| Investments accounted for using the equity method | 7,592          | 4,549                               |
| Property, plant and equipment                     | 14,681         | 11,089                              |
| Leasehold land                                    | 4,508          | 3,403                               |
| Deferred tax assets                               | -              | 21                                  |
| Goodwill  | 451            | 451                                 |
| TOTAL NON CURRENT ASSETS                          | 27,232         | 19,513                              |
| TOTAL ASSETS                                      | 40,630         | 27,680                              |
| CURRENT LIABILITIES                               |                |                                     |
| Trade and other payables                          | 6,285          | 3,282                               |
| Borrowings  | 4,274          | 4,142                               |
| Current tax liabilities                           | 852            | 373                                 |
| Provisions  | 277            | 227                                 |
| TOTAL CURRENT LIABILITIES                         | 11,688         | 8,024                               |
| TOTAL LIABILITIES                                 | 11,688         | 8,024                               |
| NET ASSETS  | 28,942         | 19,656                              |
| EQUITY  |                |                                     |
| Issued capital                                    | 2,838          | 2,830                               |
| Reserves  | 4,895          | (2,944)                             |
| Retained earnings                                 | 21,209         | 19,770                              |
| TOTAL EQUITY                                      | 28,942         | 19,656                              |

# 5. Consolidated Cash Flow Statement

|   | Current period | Previous<br>corresponding<br>period |
|---|----------------|-------------------------------------|
|   | \$'000         | \$'000                              |
| Net cash flows from operating activities  |                |                                     |
| Receipts from customers   | 71,552         | 59,297                              |
| Payments to suppliers and employees   | (66,453)       | (55,124)                            |
| Interest received   | 33             | 16                                  |
| Interest and other costs of finance paid  | (330)          | (277)                               |
| Income tax paid   | (447)          | (772)                               |
| Net cash provided by operating activities   | 4,355          | 3,140                               |
| Cash flows from investing activities  |                |                                     |
| Payment for investments in associates   | (314)          | (915)                               |
| Payment for property, plant and equipment   | (558)          | (538)                               |
| Proceeds from disposal of property, plant and equipment   | 3              | 9                                   |
| Amounts (paid to) / received from subsidiaries  |                |                                     |
| Net cash used in investing activities   | (869)          | (1,444)                             |
| Cash flows from financing activities  |                |                                     |
| Dividends paid  | (1,404)        | (1,872)                             |
| Repayment of borrowings   | (24,552)       | (22,997)                            |
| Proceeds from borrowings  | 23,368         | 23,983                              |
| Loans repaid by / (paid to) associated entities   | 247            | (127)                               |
| Net cash used in financing activities   | (2,341)        | (1,013)                             |
| Net increase / (decrease) in cash and cash equivalents  | 1,145          | 683                                 |
| Cash and cash equivalents at the beginning of the   |                |                                     |
| financial year  | 1,661          | 970                                 |
| Effects of exchange rate changes on the balance of cash and cash equivalents held in foreign currencies | 518            | 8                                   |
| Cash and cash equivalents at the end of the financial year  | 3,324          | 1,661                               |
| Notes to the condensed consolidated cash flow statement   |                |                                     |

Reconciliation of cash and cash equivalents

| Cash on hand and at bank | 3,324 | 1,661 |
|--------------------------|-------|-------|
|                          | 3,324 | 1,661 |

# 6. Dividends

#### Amount per security

|                  |                                 |            | Franked     | Amount per     |
|------------------|---------------------------------|------------|-------------|----------------|
|                  |                                 |            | amount per  | security of    |
|                  |                                 | Amount per | security at | foreign source |
|                  |                                 | security   | 30% tax     | dividend       |
|                  |                                 | cents      | cents       | cents          |
| Final dividend   | - current period                | 0.5 ¢      | Nil         | 0.5 ¢          |
|                  | - previous corresponding period | 1 ¢        | Nil         | 1 ¢            |
| Interim dividend | - current period                | 0.5 ¢      | Nil         | 0.5 ¢          |
|                  | - previous corresponding period | 1 ¢        | Nil         | 1 ¢            |

### Total dividends paid on all securities during the financial year

|                     | Current | Previous         |
|---------------------|---------|------------------|
|                     | period  | corresponding    |
|                     | \$'000  | period<br>\$'000 |
| Ordinary securities | 1,404   | 1,872            |
| Total               | 1,404   | 1,872            |

# 7. Dividend reinvestment plans

The dividend reinvestment plans shown below are in operation:

None

Last date for receipt of election notices for the dividend reinvestment plan:

N/A

# 8. Retained earnings

|  | Current period | Previous<br>corresponding |
|--|----------------|---------------------------|
| Retained earnings  | \$'000         | period<br>\$'000          |
| Retained earnings at beginning of financial period         | 19,770         | 18,041                    |
| Net profit / (loss) attributable to memebers of the parent | 2,843          | 3,601                     |
| Dividends paid or payable                                  | (1,404)        | (1,872)                   |
| Retained earnings at end of financial period               | 21,209         | 19,770                    |

# 9. Net tangible assets

|   | Current period<br>cents | Previous<br>corresponding<br>period<br>cents |
|---|-------------------------|--|
| Net tangible asset backing per ordinary share | 30.42                   | 20.52  |

# 10. Details of entities over which control has been gained or lost

| Control gained over entities |
|------------------------------|
| N/A                          |
| Control lost over entities   |

N/A

# 11. Details of associates and joint venture entities

| Name of entity                                   | Percentage of ownership interest<br>held at end of period<br>Previous<br>corresponding |        |  |
|--|--|--------|--|
|  | Current period   | period |  |
| Tianjin Jiahua Footwear Co Ltd                   | 30.00%   | 30.00% |  |
| Tianjin Tianxing Kesheng Leather Products Co Ltd | 33.79%   | 33.79% |  |
| Nantong Young Jia Textiles Co Ltd                | 33.33%   | 33.33% |  |
| Zhao An Xin Jia Decorations Co Ltd               | 40.00%   | 30.42% |  |

# Aggregate share of profits / (losses) of associates and joint ventures

|   | Current period | Previous<br>corresponding<br>period |
|---|----------------|-------------------------------------|
|   | \$'000         | \$'000                              |
| Profit / (loss) before income tax           | 354            | 520                                 |
| Income tax expense                          | (68)           | (77)                                |
| Profit / (loss) after income tax            | 286            | 443                                 |
| Outside equity interests                    |                |                                     |
| Net profit / (loss) attributable to members | 286            | 443                                 |

# 12. Any other significant information

Details of any other significant information needed by an investor to make an informed assessment of the entity's financial performance and position:

N/A

### 13. Accounting standards

For foreign entities, set of accounting standards used in compiling report:

N/A

# 14. Results for the period

#### 14.1 Earnings per security

|  | Current period | Previous<br>corresponding<br>period |
|--|----------------|-------------------------------------|
|  | cents          | cents                               |
| Basic earnings per share                               | 3.04           | 3.85                                |
| Diluted earnings per share (if materially different)   | 3.04           | 3.85                                |
| Weighted average number of ordinary shares outstanding |                |                                     |
| during the period used in the calculation of basic EPS | 93,596,038     | 93,579,140                          |

14.2 Returns to shareholders

#### N/A

14.3 Significant features of operating performance

N/A

#### 14.4 Segment results

|                                  | Current period<br>\$'000 | Previous<br>corresponding<br>period<br>\$'000 |
|----------------------------------|--------------------------|---|
| Home textiles                    | 2,047                    | 2,985   |
| Footwear                         | 2,091                    | 1,832   |
| Total of all segments            | 4,138                    | 4,817   |
| Eliminations                     | 427                      | 389   |
| Unallocated                      | (1,088)                  | (850)   |
| Profit before income tax expense | 3,477                    | 4,356   |
| Income tax expense               | (634)                    | (755)   |
| Profit after income tax expense  | 2,843                    | 3,601   |

#### 14.5 Trends in performance

N/A

14.6 Any other factors which have affected the results in the period or which are likely to affect the results in the future, including those where the effect could not be quantified:

N/A

#### 15. This report is based on accounts to which one of the following applies:

The accounts have been The accounts have been audited. subject to review. The accounts are in the Х process of being audited or subject to review.

The accounts have not yet been audited or reviewed.

#### 16. Description of any likely audit dispute or qualification

N/A

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Date: 29 May 2008

Sign here

**Company Secretary** 

Print name:

David McArthur