2009 Half year results – 18 February 2009

## Macquarie Office Trust







## Agenda

1.	Performance and strategy
2.	Financial and capital management
3. 4.	Portfolio summary Portfolio update

(Australia, Europe and Japan)

Mike Wells
Chief Financial Officer

Adrian Taylor
Chief Executive Officer



US portfolio Paul Sorensen

Managing Director, Portfolio Management

6. Forward Adrian Taylor
Chief Executive Officer

7. Annexures

5.



Adrian Taylor
Chief Executive Officer



Mike Wells Chief Financial Officer



**Craig Newman** Head of Portfolio Management



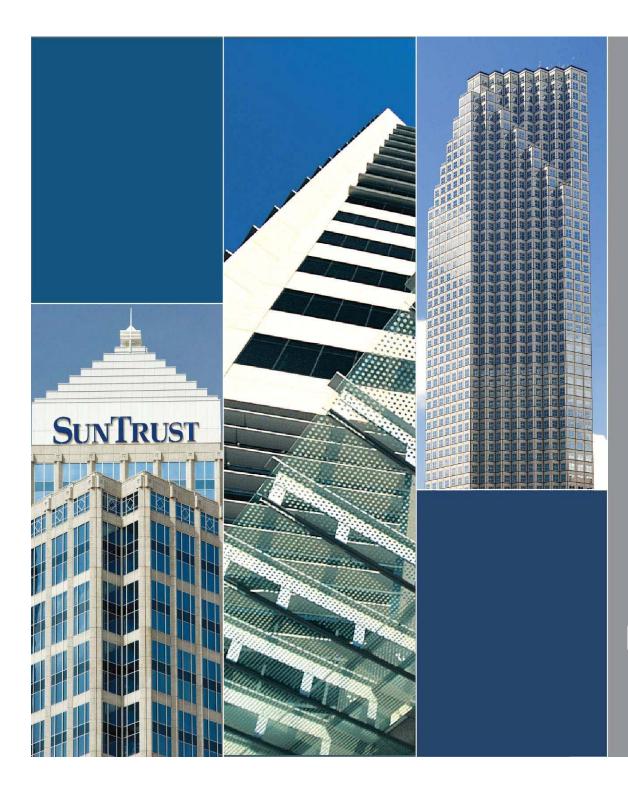
Paul Sorensen Managing Director, Portfolio Management



Jill Rikard-Bell Chief Operating Officer



Mark Kumarasinhe
Chief Investment Officer



Performance and strategy



## **Executive summary**

Remains sustainable vehicle

Strengthened balance sheet

Rental income stability

Sustainable distribution policy

Management and Macquarie Group commitment

# Results summary - financial for the six months ending 31 December 2008



- Net property income up 10% over prior period to \$194.4m
- Core earnings down 1.6% to \$90.9m
- Distribution of 2.25 cpu paid, reconfirmed March 2009 distribution of 0.75 cpu
- NTA \$0.63 per unit at January 2009 (post entitlement offer, placement and revaluations)
- Strengthened balance sheet and liquidity following initiatives implemented during period:
  - Repaid \$603m debt to January 2009
  - Extended \$750m Syndicate facility to September 2011
  - Only asset level loans maturing prior to FY12
  - Covenants and head room significantly improved
  - Simplified derivative positions reduces gearing volatility

# Results summary - operational for the six months ending 31 December 2008



- Leased 5% of the portfolio in 47 transactions, ahead of the 4% of leases maturing
- Like for like property NOI down 1%<sup>1</sup>
- Average rent review increase of 4% (31% of portfolio)
- 94% leased portfolio down primarily due to previously foreshadowed customer movements
- Average lease duration of 4.9 years
- Entire portfolio independently revalued down by \$693m or ~10.5%
- Weighted average cap rate of 7.0% 78bps softening from prior external valuations

# Global market environment Recap since 30 June 2008



- Continued difficult conditions across global debt, equity, currency and property transaction markets
- Synchronised global economic downturn
- Cash rates down: Australia 7.25% to 3.25% = 400 bps

US - 2.00% to 0.25% = 175 bps

- Global credit markets tight refinancing costs increased
- Lack of investment demand impacting valuations: all property classes
- Exchange rate volatility: A\$:US\$ ↓37% during period



### Driving capital management initiatives

- Resolving and/or repaying \$1.4b of debt expiring in CY09
- Entitlement offer and placement raised \$508m, up from \$450m
- ✓✓ Sale of interest in Wachovia Financial Center, Miami for US\$182.5m
- Repaid \$603m of debt
- ✓✓ Solution to refinance CMBS Series 1 expiring in September 2009
- Extension of Syndicate Facility to September 2011 and improved covenant package
  - Removal of Head Trust gearing covenant
  - ✓ Reduction in Head Trust ICR covenant to 1.75x (~20% EBIT buffer)
  - Syndicate derivative covenants and debt covenants aligned
- ✓✓ Sustainable distribution policy set at ~70% of core earnings for CY09



### Driving capital management initiatives

- Derivatives simplification
  - ✓ Realised \$51.7m of in-the-money FX income hedges
  - ✓ Locked in principal exchange on equity cross currency swaps at average FX forward rate of 0.78
  - Converted Syndicate facility Yen/Euro/USD drawings to AUD
  - ✓ Paid out redundant Yen/Euro interest rate swap contracts
  - ✓ Any derivative with an ICR test is 1.75x following recent close-outs
  - Hedged principal exchange on September 2009 debt cross currency swaps
- Exchanged unconditional contract to sell Naylor House, Adelaide for \$49m
  - ✓ Two further assets in exclusive due diligence totalling \$128m.

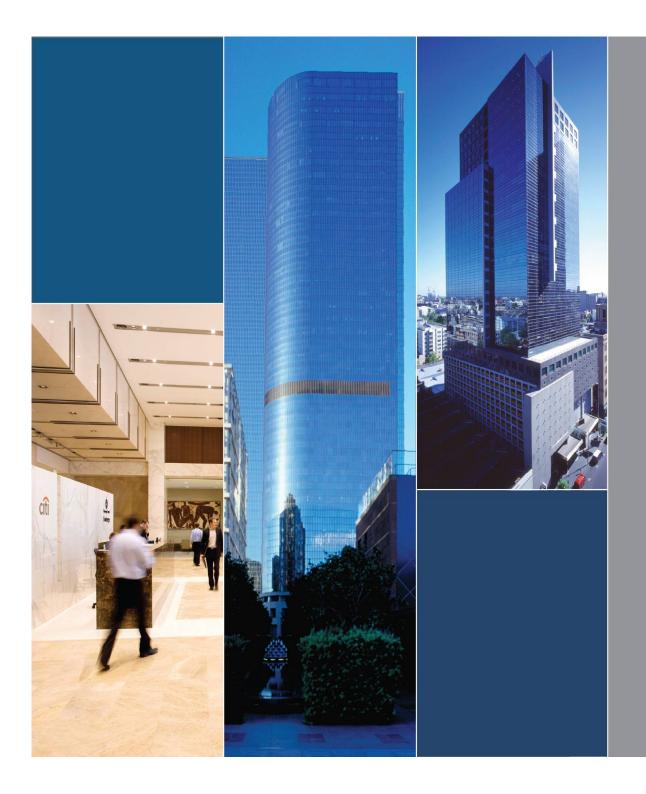
Management focused on managing liquidity and minimising gearing volatility



### Macquarie Office Trust's strategy

## Investing in a diversified portfolio of prime office buildings that aim to provide superior total returns

- Sustainable cash backed earnings underpinned by leases to high quality customers
- High quality portfolio; diversified customer base, long leases
- Prudent approach to capital management in the current environment
- Leverage Macquarie Group platform (~14% holding demonstrates commitment)
- Medium term goals to reduce leverage and rebalance towards majority
   Australian assets



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Financial Performance



## Earnings

	Income Statement	Non-distributable	HY2009 Distribution Statement	HY2008 Distribution Statement
	\$m	\$m	\$m	\$m
Net property income	193.9	0.5	194.4	176.7
Interest & other income	8.0	-	8.0	1.9
Property valuation write downs	(716.9)	716.9	-	-
Foreign income hedges	(9.8)	9.8	-	9.6
Equity cross currency swaps	(92.7)	97.2	4.5	8.0
Net interest expense	(387.7)	298.6	(89.1)	(65.2)
Management fees	(12.6)	-	(12.6)	(13.3)
Other expenses	(5.9)	-	(5.9)	(3.6)
Maguire promote provision	4.9	(4.9)	-	-
Taxation	76.7	(79.4)	(2.7)	(0.9)
Earnings before asset sales & derivative management	(942.1)	1,038.7	96.6	113.2
Net (loss)/profit on sale (after tax)	(127.7)	-	(127.7)	47.4
Gain from derivative initiatives	(15.8)	52.6	36.8	-
Earnings after asset sales	(1,085.6)	1,091.3	5.7	160.6



## Core earnings

#### Strong core earnings performance reflects underlying quality of portfolio.

	HY2009 \$m	HY2008 \$m	In August 2008 the Trust announced a new earnings measure – Core Earnings.
Distributable earnings after asset sales & derivative management	5.7	160.6	
Debt MtM interest benefit	(1.2)	(3.5)	Non-cash amortisation income
US\$ income hedges	-	(9.6)	Historic in-the-money US\$0.60 income hedges
Equity hedge income	(4.5)	(7.7)	Interest differential earned on equity hedges
(Gains) / losses on asset sales (after tax)	127.7	(47.4)	One-off gains/losses on asset sales
Gain from derivative initiatives	(36.8)	-	One-off net gains on derivative management
Core earnings	90.9	92.4	includes:
Distributions	46.0	113.2	<ul><li>close out of US\$0.60 income hedges, \$43.4m</li></ul>
Distributions	40.0	113.2	<ul> <li>partial close out of equity hedges, (\$0.5m)</li> </ul>
EPU (cents)	4.45	4.58	<ul> <li>close out of the excess interest rate swaps,</li> </ul>
DPU (cents)	2.25	5.60	(\$6.1m)



## Balance sheet

	<sup>1</sup> Adjusted		
	31 Dec 2008	31 Dec 2008	30 June 2008
	\$m	\$m	\$m
Cash (look through)	238.4	204.7	146.5
Total assets (look through)	6,684	6,650	6,477
Total debt (look through) <sup>2</sup>	(3,137)	(3,265)	(2,943)
Total liabilities (look through)	(3,793)	(3,915)	(3,374)
Total assets (balance sheet)	5,521	5,487	5,607
Total liabilities (balance sheet)	(2,631)	(2,752)	(2,504)
Net assets	2,889	2,734	3,102
NTA (exc distribution and DTL)	3,084	2,929	3,319
Units on issue (millions)	4,584	3,774	2,042
NTA per unit (\$)	0.63	0.72	1.52
NTA per unit (\$) (excl distribution and DTL)	0.67	0.78	1.63

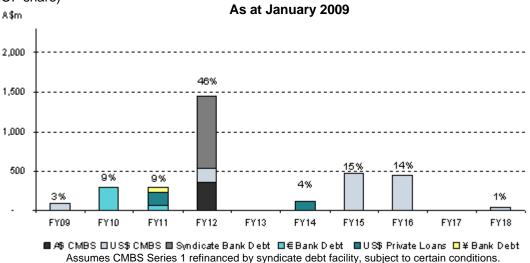
<sup>&</sup>lt;sup>1</sup> Adjusted to reflect impact of equity raised in January 2009 (net of accrued costs) and syndicate debt facility repayment <sup>2</sup> Net of borrowing costs \$31.7m



### **Debt maturity**

#### \$1.5b of debt maturities resolved or extended provides benign maturity profile in near term

- During the period the Trust has resolved or extended \$1.5b of near term debt maturities, this includes:
- FY09 debt maturities
  - 745 Atlantic, Boston and 700 Thirteenth Street, Washington DC \$96m property debt refinanced
  - \$900m syndicated debt facility extended to September 2011 with the limit reduced as proceeds from Miami sale are received
  - = \$514m CMBS Series 1 refinance solution provided through Syndicate facility and announced distribution retention
- Remaining FY09 debt maturities
  - US\$59.6m 1&3 Christina Center, Delaware, (March 2009) (MOF share)
    - Commitment letter signed for US\$47.2m (MOF share)
    - Difference held as cash
    - Available liquidity to cover whole amount
- FY10 debt maturities comprise:
  - €76.6m Milan (October 2009)
    - 8 year extension option on or before
       10 September 2009 provided certain hurdles are met
  - €59.3m Berlin (June 2010)





## Gearing and ICR

#### Head trust covenant removed – significant headroom to remaining covenants

	Covenant	<sup>2</sup> Adjusted 31 Dec 08	<sup>1</sup> Adjusted 31 Dec 08	31 Dec 2008	30 Jun 2008
Trust gearing <sup>3</sup>	Removed	42.5%	43.5%	46.1%	42.6%
Trust ICR (12 months preceeding)	1.75x	NA	NA	2.2x	2.4x
Syndicate LVR <sup>4</sup>	50%	22.5%	30.0%	40.8%	47.9%
Syndicate ICR <sup>5</sup>	1.75x	4.2x	3.3x	2.6x	2.4x
Syndicate LVR (post Sept 09 CMBS refinance) <sup>4</sup>	50%	33.9	-	-	-
Syndicate ICR (post Sept 09 CMBS refinance) <sup>5</sup>	1.75x	3.7x	-	-	-
ISDA gearing - Balance sheet	50%	35.6%	36.9%	39.5%	38.0%
- Debt: total assets	60%	44.4%	45.4%	47.6%	44.6%
ISDA net assets	\$1.5b	\$2.9b	\$2.9b	\$2.7b	\$3.1b
ISDA ICR (12 months preceeding)	1.75x	NA	NA	2.2x	2.4x

<sup>&</sup>lt;sup>1</sup> Adjusted to reflect impact of equity raised in January 2009 (net of accrued costs) and syndicate debt facility repayment.

<sup>&</sup>lt;sup>2</sup> As <sup>1</sup> and adjusted for the receipt of 2<sup>nd</sup> tranche of the Wachovia Financial Center, Miami sale proceeds

<sup>&</sup>lt;sup>3</sup> Net debt (debt less cash): total assets less cash

<sup>&</sup>lt;sup>4</sup> Revised from 60% to 50% on extension of syndicate debt facility in January 2009. Includes MtM position of participant derivative position

<sup>&</sup>lt;sup>5</sup> Based on current interest rate and property NOI assumptions



## Capital management

#### Initiatives manage liquidity and gearing volatility

ACTION	EFFECT	
Closed out US\$0.60 income hedges	✓ Liquidity	
	✓ Sustainable earnings	
	- Lower earnings	
Translated multi-currency syndicate loan to Australian Dollars	✓ No volatility on drawn amount	
	✓ Reduced gearing volatility	
	- Higher interest cost	
	- Increased earnings FX volatility	
Closed out redundant Euro/Yen interest rate swaps	✓ Policy compliance	
Offset equity cross currency swaps with short FX contracts	✓ Reduced gearing volatility	
(policy revised to 45%-85% of foreign asset value)	✓ Reduced MtM volatility	
	- Increased NTA volatility	
Partial offset of debt cross currency swaps with short FX	✓ Reduced gearing volatility	
contracts	✓ Reduced MtM volatility	
	- Increased NTA volatility	
Reduced the number of derivative counterparties	✓ Reduced covenant obligations	



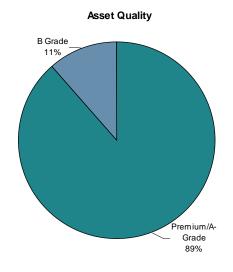
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Portfolio summary

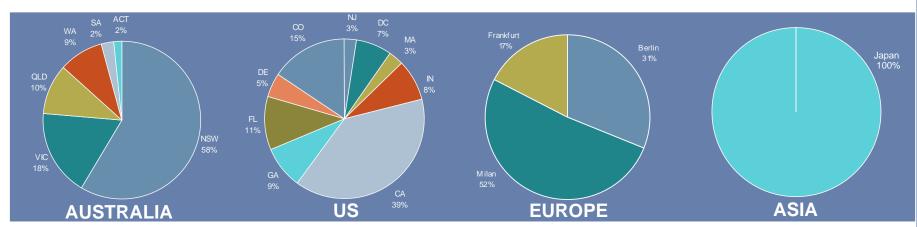


## High quality, diverse portfolio

- 4 continents
- 31 markets
- 42 office properties
- 89% premium/A-grade



Region	Are	а	Avg. capital value <sup>1</sup>		
	Sqm	Local Measure	A\$/sqm²	Local Measure	
Aust	378,341	378,341 sqm	5,799	A\$5,799/sqm	
EUR	77,478	77,478 sqm	6,284	€3,183/sqm	
Japan	6,673	1,988 tsu	17,709	¥3,762,575/tsu	
US	709,035	7,632,239 sf	4,378	US\$288/sf	
Total	1,171,527		5,038		



<sup>1</sup>Based on book value as at 31 December 2008 <sup>2</sup>Calculated at 31 December 2008 spot rates



## Portfolio achievements

Portfolio activity (31 December 2008)	US	Australia	Europe	Japan	Total
Occupancy <sup>1</sup>	91%	98%	100%5	98%	93.5%
Unexpired average lease term <sup>2</sup> (years)	5.0	4.8	5.2	1.5	4.9
Like for like property income growth <sup>3</sup>	(4%)	3%	(2%)	N/A	(1%)
% of portfolio reviewed	23%	48%	18%	-	31%
Average increase from rent reviews	3%	5%	3%	-	4%
Tenant incentives (\$million)	9.7	7.6	-	-	17.3
Maintenance capital expenditure (\$million)	2.1	4.2	-	-	6.3
Number of leases executed	27	20	3	10	60
HY09 leasing (sqm) <sup>1,4</sup>	34,228	23,423	3,514	1,956	63,121
% of portfolio leased 4	4%	5%	5%	29%	5%

<sup>&</sup>lt;sup>1</sup> Includes LOI

<sup>&</sup>lt;sup>5</sup> Excluding income support, occupancy is 95%



<sup>&</sup>lt;sup>2</sup>Weighted by Gross Income

<sup>&</sup>lt;sup>3</sup> Excludes one-off items

<sup>4 100%</sup> Ownership assumed



## Portfolio valuation summary

- All 42 assets were externally valued at 31 December 2008
- Values decreased by \$693m or 10.5% against June 08 values
- Cap rates and discount rates softened by 12.7% and 8.1% respectively against the prior external valuations
- Portfolio cap rates softened by nearly 100 bps (17%) since their peak in December 2007

December 2008 Revaluation Summary	Australia	United States	Japan	Europe	Totals
External Valuations	Australia	Office States	σαρατί	<b>Е</b> ші <b>Орс</b>	Totals
Number of properties valued	21	15	3	3	42
Jun 08 book value (\$million)	2,401.9	3,509.5	126.2	556.8	6,594.3
Dec 08 valuation (\$million)	2,194.0	3,104.1	116.4	486.9	5,901.4
Aggregate movement in value (\$million)	(207.9)	(405.4)	(9.8)	(69.9)	(693.0)
Variance from Jun 08 value %	(8.7%)	(11.6%)	(7.8%)	(12.6%)	(10.5%)
Capital value (local currency/local measure)	\$5,799/sqm	US\$288/sf	¥3,762,575/tsu	€3,183/sqm	A\$5,038/sqm
Portfolio capitalisation rate	7.5%	6.7%	4.9%	6.5%	7.0%
10 year bond rate	4.0%	2.2%	1.2%	2.9%	
Capitalisation rate / bond rate spread	350 bps	450 bps	370 bps	360 bps	
Cap rate movement from prior external value	70 bps	83 bps	22 bps	87 bps	78 bps

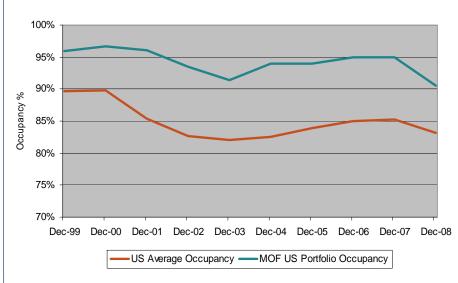


## Strong performance through cycles

#### **United States Portfolio**

- Outperformed national occupancy levels over the last
   10 years by an average of 9%
- High quality portfolio with A-grade assets

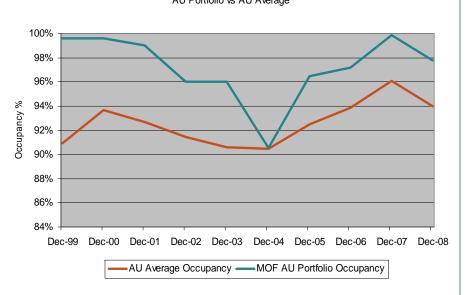
#### Historical Occupancy US Portfolio vs US Average



#### **Australian Portfolio**

- Outperformed national occupancy levels over the last
   10 years by an average of 5%
- 75% of assets are premium or A-grade

#### Historical Occupancy AU Portfolio vs AU Average



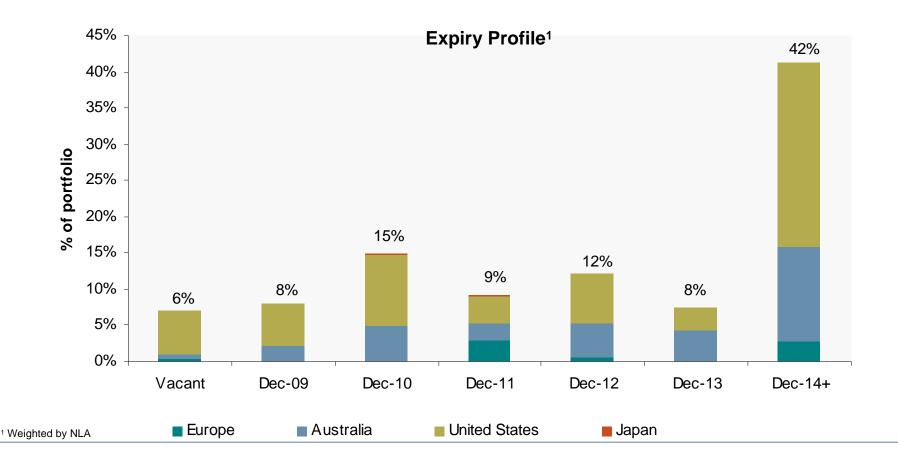
<sup>1</sup> LUO/PAO portfolio from 1999 to 2004

<sup>2</sup> Sources for US & Australia average occupancy are PPR & PCA, respectively



## Diverse portfolio expiry profile

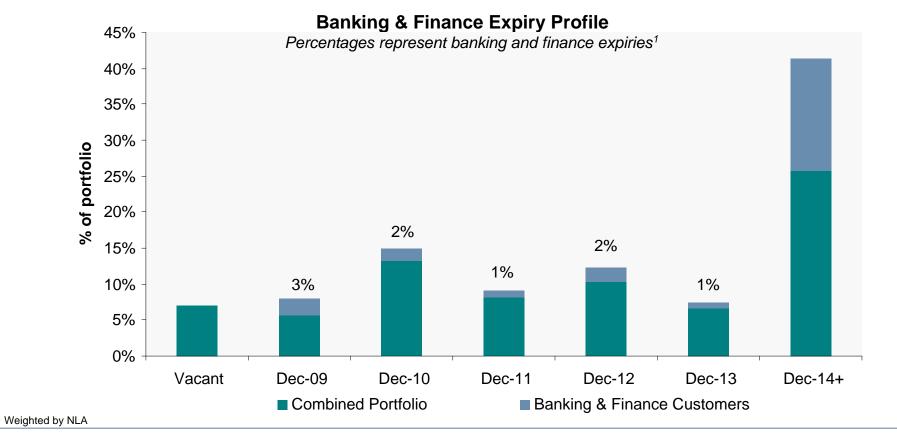
- 8% of portfolio expires in the next year
- Anchor tenant WALE of 5.2 years





## Limited Banking and Finance sector expiries

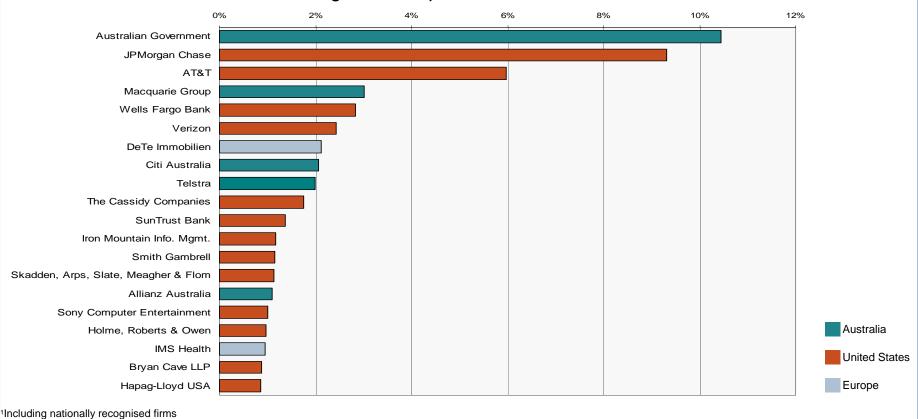
- Only 9% of expiries over the next five years are banking or finance tenants
- Banking and finance sectors have a combined portfolio WALE of 6 years





### Secure and diverse revenue base

- Largest customer 10% of gross income
- Largest lease 4% of gross income
- Top 20 customers represent 53% of gross income
- 76% Government & investment grade or equivalent¹ customers



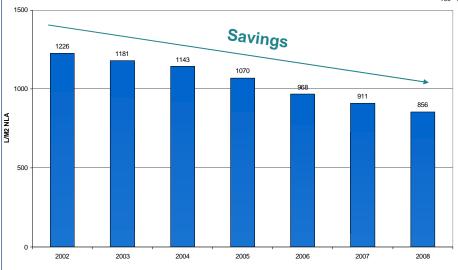


## Commitment to sustainability

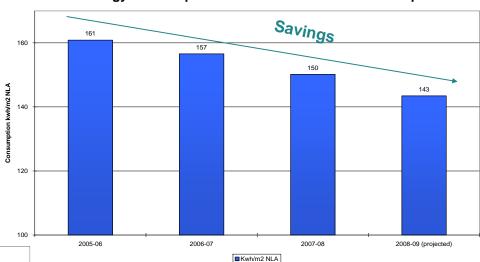
#### **Sustainability achievements**

- Energy efficiencies and carbon reductions
- Water savings
- Waste management systems
- Engagement with our customers on sustainability initiatives

#### Water Consumption – Australian Portfolio



#### **MOF Energy Consumption – Australian Portfolio – 14 Properties**











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Portfolio update Australia Europe Japan



## Portfolio achievements

Australian portfolio	Dec 2008
Occupancy <sup>1</sup>	97.8%
Unexpired average lease term <sup>2</sup> (years)	4.8
Anchor customer unexpired average lease term <sup>2,3</sup> (years)	5.6
Leasing activity <sup>1</sup> (sqm)	23,423
Leasing –increase over prior rent <sup>2</sup>	10%
Leasing – average gross incentive <sup>2</sup>	12%
Area subjected to rental review (sqm)	182,449

<sup>&</sup>lt;sup>1</sup> Includes LOI

Weighted by gross income
 Anchor tenants defined as largest per property





## Maintaining high occupancy

- 3.5% of portfolio expired during the period
- 5.2% of portfolio was leased¹

Market	Jun 08 Available sqm	Expiries sqm	6 Months Leasing <sup>1</sup> sqm	Dec 08 Available sqm	Dec 08 Occupancy¹	WALE <sup>2</sup> Years	Dec 08 Over/(under) Renting
North Sydney	92	1,428	10,603	1,063	95.9%	3.6	(3%)
Sydney	303	6,154	4,226	3,133	96.7%	5.3	(10%)
Perth	-	1,105	4,037	1,105	94.1%	3.5	(45%)
Other Markets	-	124	2,402	-	100%	6.0	7%
Melbourne	-	1,111	2,155	-	100%	3.1	(2%)
Sydney Non-CBD	-	2,101	-	2,101	95.0%	4.5	(3%)
Brisbane	-	1,040	-	1,0403	96.9%	4.2	(24%)
Total	395	13,063	23,423	8,441	97.8%	4.8	(6%)

<sup>&</sup>lt;sup>1</sup> Includes LOI

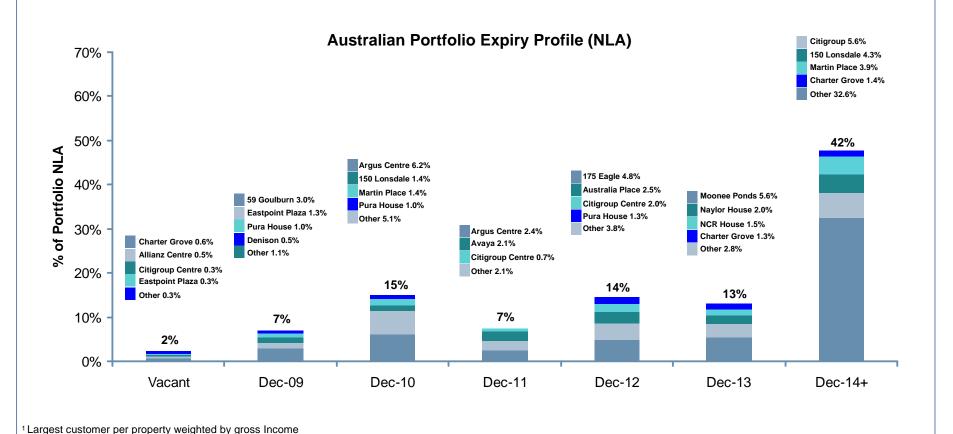
<sup>&</sup>lt;sup>2</sup> Weighted by gross income

<sup>3</sup> Retail premises



## Diverse lease profile

- 7% of portfolio expires in the next year
- Anchor customer WALE of 5.6 years<sup>1</sup>

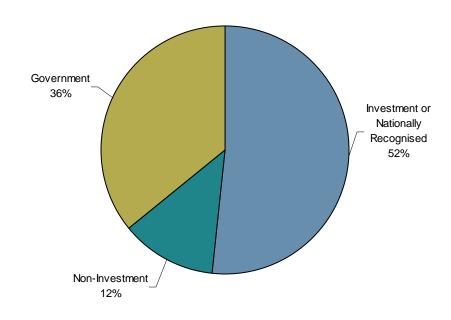




## High quality, broad customer base

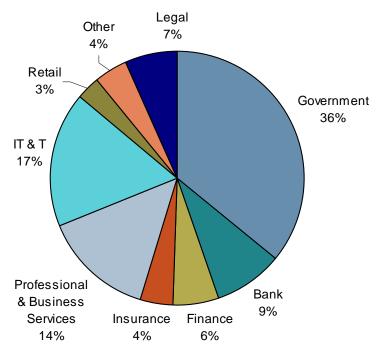
 88% of customers are either government, investment grade or nationally recognised firms

## Australian Portfolio Customer Grade by NLA



 Banking & finance sectors have a combined WALE of 5.3 years<sup>1</sup>

## Australian Portfolio Customer Classification by NLA



<sup>1</sup> Weighted by gross income



## Office market fundamentals

- Net absorption remains positive despite a slowing in demand
- Rental growth has varied by market with the weighted average staying flat

Market (CBD)	Premium & A-Grade Stock	Premium & A-Grade Vacancy Jun 08	Premium & A-Grade Vacancy Dec 08	Change	Premium & A-Grade Net Absorption (6 months)	Prime Gross Effective Rent Growth (12 months)
Sydney	2,327,456	3.4%	5.3%	1.9%	(33,295)	(5%)
North Sydney	333,011	10.1%	9.2%	(0.9%)	21,545	8%
Melbourne	2,202,080	2.1%	4.6%	2.4%	58,401	(2%)
Brisbane	784,193	0.4%	3.6%	3.2%	2,719	(9%)
Perth	805,025	0.2%	1.0%	0.8%	4,744	9%
Adelaide	378,418	3.2%	1.3%	(1.8%)	6,989	21%
Canberra	732,512	6.1%	12.0%	5.9%	12,862	3%
Total/Weighted Avg <sup>1</sup>	7,562,695	2.9%	5.1%	2.1%	73,965	(0%)

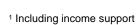
<sup>&</sup>lt;sup>1</sup> Weighted by total A grade stock

Source: PCA, JLL



## Europe & Japan portfolio snapshot

December 2008	Europe	Japan
Occupancy	100%¹	98%
Unexpired average lease term <sup>2</sup> (years)	5.2	1.5
Leasing (sqm)	3,514	1,956
% of portfolio	5%	29%
Portfolio value	A\$487m / €247m	A\$116m / ¥7,480m
Under rented	2%	8%
Leasing Update	Area	Occupancy
City Central, Milan	951 sqm	85%
Atrium Charlottenburg, Frankfurt	1,507 sqm.	100%
Tokyo	1,956 sqm	98%

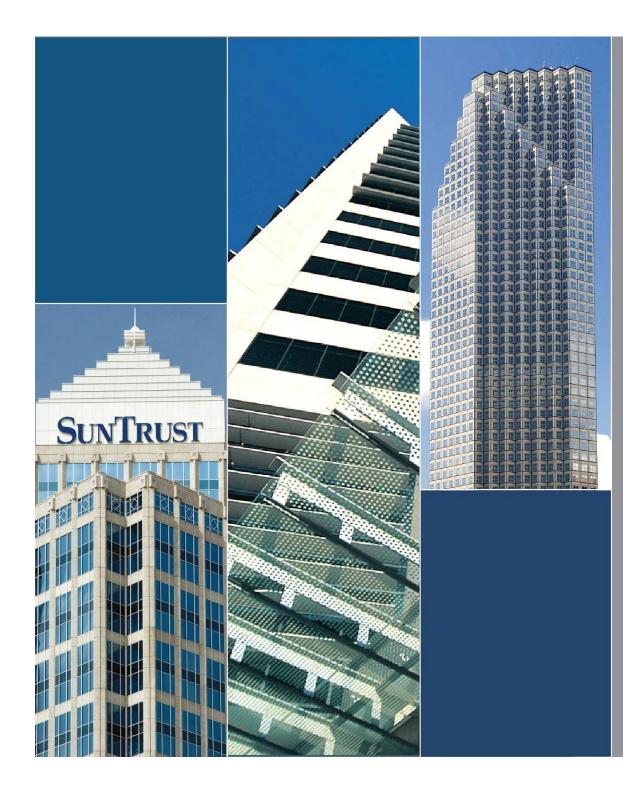


<sup>&</sup>lt;sup>2</sup> Weighted by gross income









US Portfolio Update



## Portfolio performance

US Portfolio	Dec 2008
Occupancy <sup>1</sup>	90.5%
Unexpired average lease term <sup>2</sup> (years)	5.0
Anchor customer average unexpired lease term <sup>3</sup> (years)	5.4
Leasing activity <sup>1</sup>	368,429 sf (4%)
Leasing - increase over prior rents <sup>1</sup>	12%
Leasing – average gross incentive <sup>2</sup>	10%
Under rented	2%

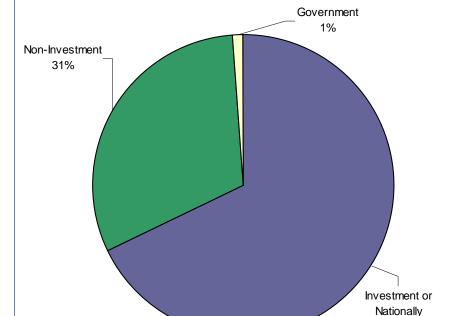
Includes LOI
 Weighted by gross income
 Anchor customer defined as largest per property



## High quality, broad customer base

- 69% of customers are either government, investment grade or nationally recognised firms
- Banking and Finance sectors have a combined WALE of 6.3 years<sup>1</sup>

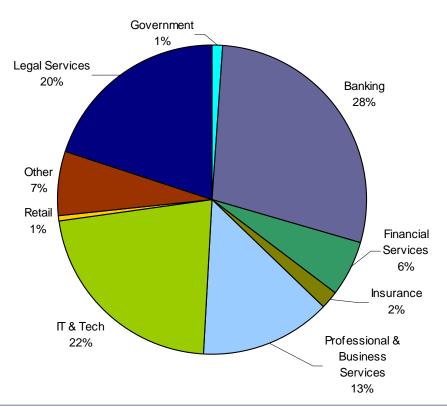
## United States Portfolio Customer Grade by NLA



Recognized

68%

## United States Portfolio Customer Classification by NLA



<sup>&</sup>lt;sup>1</sup> Weighted by gross income



### Wachovia Financial Center, Miami

#### **Key disposition in line with Trust strategy:**

– Acquisition Price: US\$149.5m (September 04)

— Sale Price: US\$182.5m (50% share)

Structure: US\$100m cash, \$82.5m short-term note (7%)

– Cap Rate: 6.9%

Unleveraged IRR since acquisition: 10.9%





### US leasing and occupancy

Property	Jun 08 Available sf	Expiries sf	6 mths Leasing <sup>1</sup> sf	Dec 08 Available sf	Dec 08 Occupancy¹	WALE Years <sup>2</sup>	Dec 08 Over/(Under) Rented
Wells Fargo Center, Denver	58,466	9,509	168,629	49,155	96%	7.4	(13%)
Chase Tower, Indianapolis	20,800	-	55,827	20,585	98%	8.0	5%
One California Plaza, Los Angeles	104,790	120,248	40,241	219,503	78%	4.8	(7%)
SunTrust Center, Orlando	61,990	150,914	38,387	208,266	68%	5.2	9%
Stadium Gateway, Anaheim	14,513	46,887	37,737	23,663	91%	4.3	(12%)
SunTrust Financial Centre, Tampa	43,867	3,681	14,172	46,213	91%	5.3	(1%)
San Diego Tech Center, San Diego	21,732	5,973	7,658	27,705	96%	2.4	(1%)
Pasadena Towers, Pasadena	164,712	15,149	2,986	182,019	59%	2.6	(4%)
1 & 3 Christina Center, Wilmington	-	-	2,045	-	100%	7.1	9%
Promenade II, Atlanta	15,544	-	747	15,544	98%	4.6	(1%)
700 Thirteenth Street, Washington DC	2,385	-	-	2,385	99%	3.3	(9%)
Quintana Campus <sup>3</sup> , Irvine	-	-	-	-	100%	1.2	(1%)
745 Atlantic Avenue, Boston	-	-	-	-	100%	4.7	(8%)
Cerritos Corporate Center, Cerritos	-	-	-	-	100%	4.7	5%
30 Independence Boulevard, Warren	-	-		-	100%	3.3	14%
Total	527,864	352,361	368,429	795,038	90.5%	5.2	(2%)

<sup>&</sup>lt;sup>1</sup> Includes LOIs <sup>2</sup> By NLA <sup>3</sup> formerly Washington Mutual Irvine Campus



### US market fundamentals

	set Information		Market Va	Market Vacancy Market Supply Q4		
Market S	Submarket	Current Vacancy	Dec 2008	Jun 2008	SF Under Construction	% of Total Sub-market
Atlanta	Midtown	2.0%	20.3%	19.4%	1,253,277	9.6%
Boston	South Station	0.0%	7.7%	4.8%	724,000	6.1%
Denver	Downtown	4.1%	13.6%	11.2%	1,099,192	4.5%
Indianapolis	Downtown	2.0%	15.2%	14.2%	-	-
Los Angeles	Tri-Cities	41.2%	9.9%	8.5%	553,000	2.2%
Los Angeles	Downtown	22.1%	13.1%	12.2%	-	-
Northern New Jersey	287 Interchange	0.0%	10.8%	10.7%	277,127	1.1%
Orange County	Central OC	4.0%*	17.1%	15.4%	170,533	1.0%
Orange County	Airport Area	0.0%	16.5%	15.2%	-	-
Orlando	Downtown	31.8%	14.9%	12.9%	-	-
Philadelphia	Wilmington CBD	0.0%	17.5%	18.2%	-	-
San Diego	Sorrento Mesa	4.3%	15.9%	15.1%	200,000	4.7%
Tampa	CBD	8.8%	17.3%	14.8%	-	-
Washington DC	East End	1.0%	6.8%	6.6%	810,843	2.0%
Weighted Ave	erage / Total	9.5%	12.9%	11.8%	5,087,972	1.8%

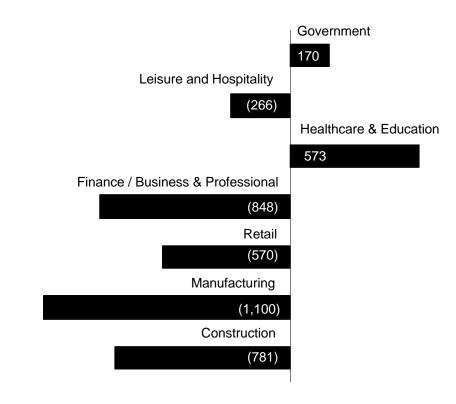
<sup>38</sup> 



### Total employment vs. office employment

- Headline job losses = 2.8 million
- The rest of the story:
  - Job changes by sector
  - Office jobs vs. non-office jobs
  - Multi-tenant vs. corporate
  - Regional variation

### Major U.S Employment Sectors Employment Changes since December 2007 (in thousands)



Sources: US Labor Department, WSJ February 2009



### Leasing updates

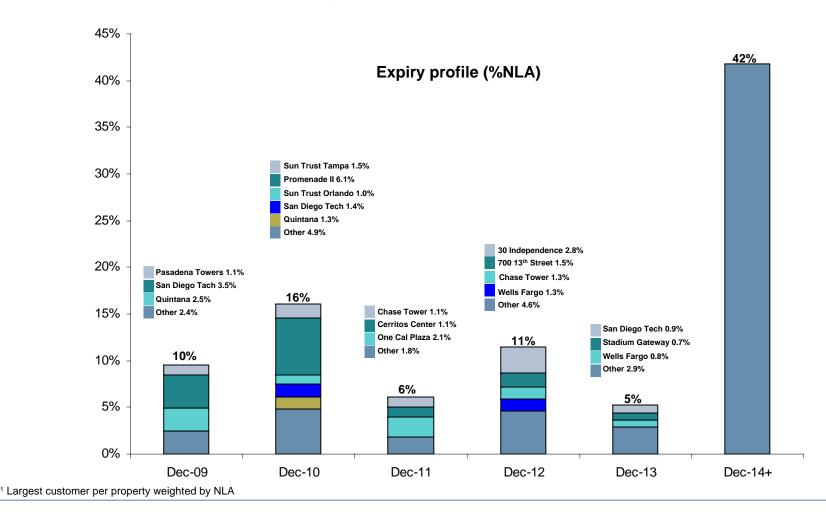
	31 Dec 2008	vacancies	1	Game plan
	Pasadena Towers, Pasadena	182,000 sf	41.2%	Protect existing tenant lease  — Tenant: minimise cost / disruption
	SunTrust Center, Orlando	208,000 sf	31.8%	Owner: minimise capital expense / downtime
	Promenade II, Atlanta	16,000 sf	2.0%	<ul><li>2. Highly-targeted leasing efforts</li><li>Understand competitor positions / psychology</li></ul>
	Quintana Campus, Irvine	0 sf	0.0%	<ul><li>Address tenant objectives</li><li>Deepen broker relationships</li></ul>
1 100% share	Stadium Gateway, Anaheim	23,000 sf	8.7%	

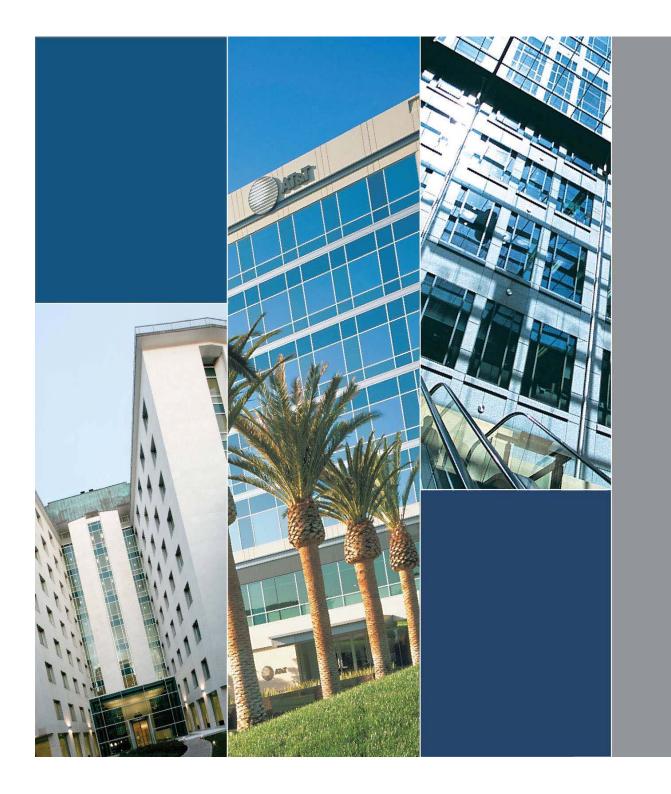


### Diverse lease profile

— 10% of portfolio expires next year

Anchor customer WALE<sup>1</sup> of 5.4 years





Forward

# MACQUARIE

#### NTA sensitivities

- NTA per unit of \$0.63 based on average cap rate of 7.0%
- Unit price of \$0.14 (February 17)
  - 78% discount to pro-forma NTA
  - Implied average cap rate of approx. 12%
  - 2H FY09 DPU yield of 21.4%
- Sensitivity analysis below shows the impact of hypothetical currency fluctuations and asset value / cap rate movements on pro-forma NTA
- Portfolio capitalisation rates have already softened by ~17% since peak in 2007

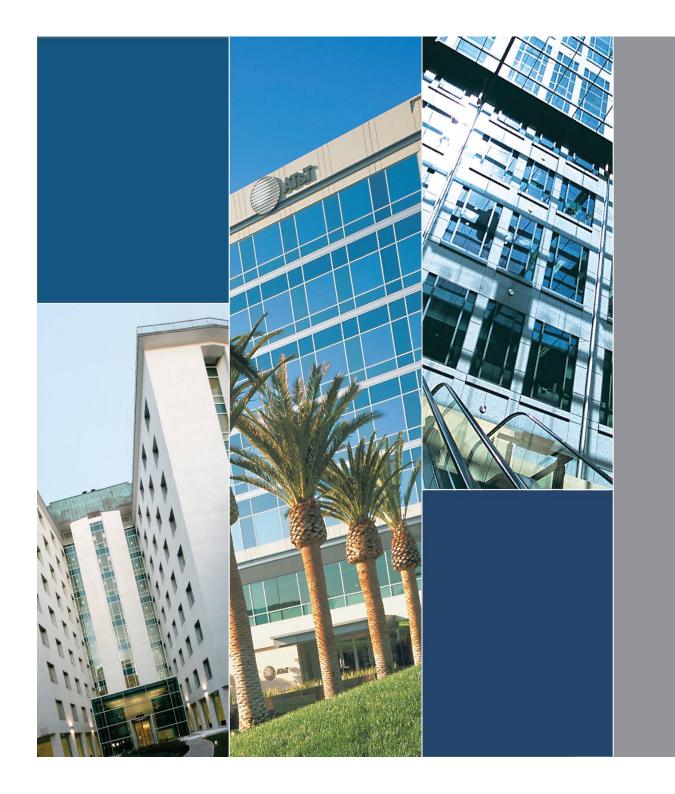
Pro-forma NTA (\$)					
Asset value movement	0.0%	(5.0%)	(10.0%)	(15.0%)	(20.0%)
Average cap rate	6.95%	7.32%	7.72%	8.16%	8.69%
10%	0.60	0.55	0.50	0.45	0.40
0%	0.63	0.58	0.53	0.47	0.42
(10%)	0.67	0.61	0.55	0.50	0.44
(20%)	0.71	0.65	0.59	0.53	0.47

A\$ movement



### Outlook, earnings and distribution guidance

- MOF remains sustainable following capital management initiatives
- Continue to manage for balance sheet strength with enhanced liquidity and ample covenant room
- Asset and customer quality provides relative income stability
- Assuming a static portfolio and barring unforseen circumstances, targeting:
  - Core EPU at least 2.0 cpu for second half (per entitlement offer and reflecting Adelaide sale)
  - DPU of 1.5 cpu (3.0 cpu annualised)
- Strong focus on improving unitholder value (Macquarie strongly aligned)



Annexures



### Annexures

1a.	Like for like property income – Portfolio summary
1b.	Like for like property income - Australia
1c.	Like for like property income - US
2a.	Like for like core earnings
2b.	Reconciliation of net property income
3a.	Capital management - debt
3b.	Capital management – debt (interest rate exposure)
3c.	Capital management – income hedging
3d.	Capital management – capital hedging
3e.	Capital management – derivative positions
4.	Reconciliation to offer document
5.	NTA sensitivities

#### Exchange rates:

Income from investments A\$: US\$0.7704 / €0.5496 / ¥78.6799

Portfolio statistics and balance sheet items
A\$: US\$0.7074 / €0.5065 / ¥64.2731

## Annexure 1a Like for like property income (excludes one-off items)



Global Portfolio	HY2009	HY2008	Growth
		***	
	m	m	
Australian portfolio like for like - A\$	73.8	71.7	3%
US portfolio like for like - US\$	59.3	61.6	(4%)
US portfolio like for like - A\$	77.0	80.0	(4%)
EU portfolio like for like - €	2.5	2.5	(2%)
EU portfolio like for like - A\$	4.5	4.5	(2%)
Total Global Net Property Income - A\$	155.3	156.2	(1%)

# Annexure 1b Like for like property income — Australia (excludes one-off items)



Australian Portfolio	HY2009	HY2008	Growth
	A\$m	A\$m	
Citigroup Centre, 2 Park Street, Sydney	12.0	11.6	4%
No.1 Martin Place, Sydney	9.8	9.2	7%
Allianz Centre, 2 Market Street, Sydney	5.3	5.5	(5%)
The Denison, North Sydney	3.3	2.5	29%
NCR House, North Sydney	1.7	2.4	(28%)
Charter Grove, St Leonards	3.1	3.3	(5%)
Avaya House, North Ryde	2.7	2.5	8%
9 Wentworth Street, Parramatta	1.1	0.7	40%
Australian Taxation Office, Newcastle	2.5	2.5	0%
Argus Centre, Melbourne	4.9	4.6	7%
150 Lonsdale Street, Melbourne	3.5	3.9	(12%)
5 Queens Road, Melbourne	2.7	2.7	0%
Australian Taxation Office, Moonee Ponds	3.0	2.8	6%
175 Eagle Street, Brisbane	6.5	6.2	5%
Capital Hill, Brisbane	1.6	1.5	3%
1100 Hay Street, West Perth	1.2	1.0	19%
Australian Taxation Office, Northbridge	4.7	4.3	9%
Naylor House, Adelaide	2.0	1.9	3%
Australia Place, Canberra	2.2	2.6	(16%)
Like for like Australian Net Property Income	73.8	71.7	3%
171 Collins Street, Melbourne	0.0	0.1	
59 Goulburn Street, Sydney	3.0	2.3	
Eastpoint Plaza, Perth	1.5	0.7	
The Lang Centre, Parramatta	0.0	1.4	
505 Little Collins Street, Melbourne	0.0	2.3	
Other Australian Net Property Income	4.5	6.8	
Total Australian Net Property Income	78.3	78.5	

# Annexure 1c Like for like property income – US (excludes one-off items)



US Portfolio	HY2009	HY2008	Growth
	US\$m	US\$m	
700 Thirteenth Street, Washington DC	3.9	3.5	13%
745 Atlantic Avenue, Boston	2.0	2.1	(6%)
Pasadena Towers, Los Angeles (75%) <sup>1</sup>	1.3	2.4	(48%)
Promenade II, Atlanta (50%) <sup>1</sup>	4.2	3.9	8%
SunTrust Center, Orlando (75%) <sup>1</sup>	1.7	4.4	(62%)
One & Three Christina Center, Wilmington	4.5	4.3	5%
Stadium Gateway, Anaheim	2.1	2.0	5%
Chase Tower, Indianapolis	7.4	7.1	4%
30 Independence, New Jersey	2.9	2.8	2%
One California Plaza, Los Angeles	6.4	7.3	(13%)
Quintana, Irvine	4.0	4.0	1%
Cerritos Corporate Center, Cerritos	3.4	3.3	2%
San Diego Tech Center, San Diego	5.3	4.5	17%
Wells Fargo Center, Denver	10.2	10.0	1%
US Like for Like Net Property Income	59.3	61.6	(4%)
10 & 30 South Wacker, Chicago	0.0	1.3	
Wachovia Financial Center, Miami	5.3	5.9	
SunTrust Center, Orlando (25%)	0.6	1.0	
Promenade II, Atlanta (50%)	4.0	3.9	
Pasadena Towers, Los Angeles (25%)	0.4	0.6	
SunTrust Financial Centre, Tampa (100%) <sup>2</sup>	0.0	2.2	
SunTrust Financial Centre, Tampa (91%) <sup>2</sup>	2.4	0.0	
Other US Net Property Income	12.7	14.9	
Total US Net Property Income	72.0	76.5	

<sup>&</sup>lt;sup>1.</sup> Balance of property acquired October 2007

<sup>&</sup>lt;sup>2.</sup> Sold 9% of property April 2008

# Annexure 1d Like for like property income – Europe and Japan (excludes one-off items)



European Portfolio	HY2009	HY2008	Growth
	€m	€m	
Atrium Charlottenberg, Berlin	2.5	2.5	(2%)
European Like for Like Net Property Income	2.5	2.5	(2%)
Sachsenhausen, Frankfurt	1.1	0.0	
City Central, Milan	4.1	0.2	
Other European Net Property Income	5.2	0.2	
Total European Net Property Income	7.7	2.7	

Japanese Portfoio	HY2009	HY2008	Growth
	¥m	¥m	
N/A	0.0	0.0	0%
Japanese Like for Like Net Property Income	0.0	0.0	0%
Morita, Tokyo	47.1	29.2	
Takaracho, Tokyo	28.2	31.4	
Tamachi, Tokyo	44.4	28.3	
Other Japanese Net Property Income	119.7	88.9	
Total Japanese Net Property Income	119.7	88.9	





- Like for like core earnings for the 6 months to Dec '08 is \$91.9m, comparable over the period.
- Reconciling items include:
  - Additional interest expense associated with translation of foreign currency syndicate into A\$ at less favourable floating rates
  - Syndicate line fee and margin step-up introduced on 9 December
  - Syndicate cost-of-funds margin of ~200bps imposed for 32 days during Oct/Nov
  - One-off property expenses/receipts

	1H FY09 A\$m	1H FY08 A\$m
Core Earnings	90.9	92.4
One-off items excluded		
Interest expense		
Syndicate translation to A\$ (14 Nov)	2.5	-
Syndicate line fee & margin step-up (9 Dec)	1.1	-
Syndicate cost-of-funds margin	1.2	-
Net property income		
One Cal Plaza (termination fee)	(3.2)	-
Other US	0.7	-
Aus Portfolio	(0.8)	(0.5)
Europe Portfolio	(0.5)	-
Core earnings excluding one-off items	91.9	91.9





	Controlled Property	JV Property	Combined
	A\$m	A\$m	A\$m
Net Property Income			
- Australian	51.6	27.5	79.1
- US	37.6	61.3	98.9
- EU	14.8	-	14.8
- Japan	1.6	-	1.6
AIFRS Adjustments	(0.2)	(0.3)	(0.5)
Net Property Income	105.4	88.5	193.9
Loss on Sale of Property	(117.4)	-	(117.4)
Property Valuation Losses	(447.7)	(269.2)	(716.9)
Interest Expense	(74.0)	(27.0)	(101.0)
Other Expenses	(14.8)	(3.7)	(18.5)
Maguire Promote Provision	4.9	-	4.9
	(543.6)	(211.4)	(755.0)
Interest and Other Income	8.0	-	8.0
Financial Instruments	(405.0)	-	(405.0)
Taxation	66.4	-	66.4
Loss attributable to unitholders	(874.2)	(211.4)	(1,085.6)





			Drawn	Drawn				
Facility	Currency	Ownership	Currency'm	A\$'m	Rate	Maturity	LVR <sup>1</sup>	Covenants
Australia								
Syndicate Bank Debt Facility	A\$	100%	282.45	282.45	Floating	Sep-11	30%	Trust ICR >1.75 times
								Syndicate LVR 50%, ICR >1.75 times
CMBS Series 1	A\$	100%	570.0	570.0	Floating	Sep-09	49%	None
CMBS Series 2	A\$	100%	365.0	365.0	Floating <sup>2</sup>	Sep-11	51%	None
United States - CMBS								
1 & 3 Christina Center	US\$	80%	59.6	84.3	Fixed	Mar-09	54%	DSCR >1.1 times
745 Atlantic Av.	US\$	100%	33.1	46.8	Fixed	Sep-11	48%	DSCR >1.2 times Guarantor net worth >US\$300m
Quintana Campus	US\$	80%	84.8	120.0	Fixed	Dec-11	98%	None
Wells Fargo Center	US\$	80%	220.8	312.1	Fixed	Apr-15	65%	DSCR >1.1 times
San Diego Tech Center	US\$	80%	106.4	150.4	Fixed	Apr-15	68%	None
Sun Trust Center (Orlando)	US\$	100%	77.0	108.8	Fixed	Jan-16	55%	DSCR >1.2 times
Cerritos Corporate Center	US\$	80%	76.0	107.4	Fixed	Feb-16	94%	None
Stadium Gateway	US\$	80%	41.6	58.8	Fixed	Feb-16	69%	None
Chase Tower	US\$	100%	116.0	164.0	Fixed	Mar-16	63%	None
30 Independence	US\$	100%	23.5	33.3	Fixed	Dec-17	42%	LVR 125%
Average:					5.38%			
United States - Private Loans								
One California Plaza	US\$	80%	114.5	161.9	Fixed	Dec-10	46%	None
700 Thirteenth	US\$	100%	80.0	113.1	Fixed	Sep-13	52%	None
Average:				_	5.23%			
Other				_				
Milan	EUR	100%	76.6 <sup>6</sup>	151.2 <sup>6</sup>	Floating	Sep-09	60%	LVR 60% <sup>5</sup> , ICR >1.2 times, DSCR>1.3 times
Berlin	EUR	100%	59.3	117.1	5.27%	Jun-10	81%7	LVR 75% <sup>5</sup> (from June 09
Frankfurt	EUR	100%	29.5	58.2	4.57%	Dec-10	65%	LVR 65% <sup>5</sup> , ICR >1.2 times (cash trap
Tokyo properties	JPY	98.5%	3510.0	54.6	1.65%	Dec-10	47%	LVR 60% <sup>5</sup> , ICR >1.2 times
urrent at 31 December 2008 . Based on latest independent valuation . Includes January debt pay down (\$128m		is fixed at 6.4850%		3,059.4	rate of 5.00% Dec on finalisation of v			million in liquid assets or annual cash flow nant applicable from June 2009

# Annexure 3b Capital management – debt (interest rate exposure)



The following debt balances are based on interest rate exposure (ie. pre-offsetting FX hedges).

- AUS Total debt exposure of A\$556 million<sup>1 4</sup> (Note: Aus debt 100% floating at BBSW +115bps)
- US Total debt of US\$1,710 million¹ (A\$2,417 million)
- EUR Total debt of €167 million (A\$330 million)
- JPY Total debt of ¥3,510 billion (A\$55 million)
- Average floating debt margins over LIBOR, US 32bps, EUR 75bps, JPY 50bps and AUD 115bps

US	FY09	FY10	FY11	FY12	FY13
Fixed Proportion <sup>2</sup>	90.7%	86.9%	77.1%	59.7%	51.3%
Floating Proportion	8.3%	13.1%	22.9%	40.3%	48.7%
Weighted Average Fixed Rate <sup>3</sup>	5.4%	5.4%	5.5%	5.5%	5.5%
EUR	FY09	FY10	FY11	FY12	FY13
Fixed Proportion	96.5%	95.0%	87.7%	78.8%	43.4%
Floating Proportion	3.5%	5.0%	12.3%	11.2%	56.6%
Weighted Average Fixed Rate <sup>3</sup>	4.7%	4.4%	4.5%	4.3%	4.3%
JPY	FY09	FY10	FY11	FY12	FY13
Fixed Proportion	100%	100%	100%	100%	100%
Floating Proportion	0%	0%	0%	0%	0%
Weighted Average Fixed Rate <sup>3</sup>	1.6%	1.6%	1.8%	1.9%	1.9%

<sup>&</sup>lt;sup>1</sup>After debt cross currency swaps at spot AUD/USD FX, pre FX offsets <sup>4</sup>Further \$128 million paid down in January 2009

<sup>&</sup>lt;sup>2</sup>After cross currency, interest rate, & callable swaps

## Annexure 3c Capital management – income hedging



Foreign Income Hedging

		FY09	FY10	FY11	FY12	FY13
Avg. Proportion Income Hedged	USD¹	28%	39%	0%	0%	8%
Avg. FX Forward Rate	USD1	0.84	0.81	-	-	0.76
Avg. Proportion Income Hedged	EUR	8%	11%	15%	100%	0%
Avg. FX Forward Rate	EUR	0.59	0.58	0.56	0.55	-
Avg. Proportion Income Hedged	JPY	38%	46%	44%	38%	37%
Avg. FX Forward Rate	JPY	96.6	91.3	86.5	82.2	78.4

- Following the translation of the multi-currency facility to Australian dollars the level of foreign income has increased significantly, thus reducing the level of income hedging.
- To date rehedging has not occurred due to:
  - Execution of capital management initiatives still in progress which may further impact income profiles.
  - Potential asset sales impacting the income profile

## Annexure 3d Capital management – capital hedging



#### **Capital Hedge**

#### At balance date:

- US assets are 67% capital hedged.
- The Trust pays US\$ interest on US\$630.3m equity capital hedges, and receives the interest rate differential of 1.22%, average term to maturity of 3.8 years, average exchange rate of 79c
- European assets are 65% capital hedged, through natural debt of €166.2m (previously 100% hedged)¹.
- Japanese assets are 50% capital hedged, through natural debt of ¥3,510.0m (previously 100% hedged)¹.

US Capital Hedge					
Equity Swaps	31 Dec 08 US\$m				
Cross currency swaps (Equity)	630.3				
FX Forwards (Offset equity hedges)	(630.3)				
Debt swaps					
Cross currency swaps (Debt)	601.9				
FX Forwards (Offset debt hedges)	(287.2)2				
Property Borrowings, Income hedges, & DTL	1,273.9				
Total effective borrowings	1,588.6				
US Assets	2,373.3				
Hedged %	67%				

<sup>1</sup>Impacted by the translation of Euro and Yen syndicate debt to Australian dollars.

<sup>2</sup>Additional US\$97.4m offset in January 2009 lowers US\$ Capital Hedge to 63%

## Annexure 3e Capital management – derivative positions



The table below provides an analysis of the Trust's MtM derivative positions as included in Note 12 to the financial statements.

	N/AN	A Derivetive Pecitions			
	MtM Derivative Positions				
	Current \$'m	Non-Current \$'m	Total \$'m	Comment	
Interest Rate Hedges	(2.7)	(63.7)	(66.4)	Paid out of future earnings	
Foreign Income Hedges (FX Contracts) <sup>1</sup>	(2.0)	(7.9)	<sup>1</sup> (9.9)	Paid out of future earnings	
Debt Hedges*					
Cross Currency Swaps	(39.8)	(22.4)	(62.2)		
FX Contracts (offsetting) <sup>1</sup>	(14.4)	-	<sup>1</sup> (14.4)		
	(54.2)	(22.4)	(76.6)	Covered by offer upsizing and liquidity	
Equity Hedges					
Cross Currency Swaps <sup>2</sup>	(3.9)	(136.0)	(139.9)		
FX Contracts (offsetting) <sup>1</sup>		133.7	<sup>1</sup> 133.7		
	(3.9)	(2.3)	(6.2)	Exposure negated	
	(62.8)	(96.3)	(159.1)		

Subsequent to the year end the Trust has also entered \$148.7m (face value) of additional offsetting FX contracts.

<sup>&</sup>lt;sup>1</sup> Sum of FX contracts is a net asset of \$109.4m

<sup>&</sup>lt;sup>2</sup>Total cross currency swaps is a net liability of \$202.1m

## Annexure 4 Reconciliation to offer document



	31 December 2008	<sup>1</sup> Adjusted 31 December 2008	<sup>2</sup> Per Offer Document
Cash	204.7	238.4	230.0
Investment properties	5,942.7	5,942.7	6,867.5
Other assets	502.4	502.4	675.1
Total Assets	6,649.8	6,683.5	7,773.0
Debt	3,264.9	3,316.6	3,328.6
Deferred tax liabilities	194.8	194.8	351.4
Other liabilities	454.8	461.7	618.3
Total Liabilities	3,914.5	3,793.1	4,298.2
Net Assets	2,735.3	2,890.4	3,474.8
Units on issue (millions)	3,774.1	4,584.5	4,292.2
NTA per unit (\$)	0.72	0.63	0.81

<sup>&</sup>lt;sup>1</sup> Adjusted to reflect impact of equity raised in January (net of accrued costs) and syndicate debt repayment.

<sup>&</sup>lt;sup>2</sup> Pro forma post transactions prior to the offer, FX movement, offer and tranche 1 of Wachovia asset sale.



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All currencies are referenced in Australian dollars unless otherwise stated. All property portfolio information includes Naylor House, Adelaide.

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