POWERLAN

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ASX Announcement

SHI and ConverterTechnology ease
MS Office 2007 migrations

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Powerlan today announced that SHI International Corporation has tapped ConverterTechnology to help its customers migrate their files and data to Microsoft Office 2007 without the risk and lost productivity that typically threaten major enterprise upgrades.

SHI, a $3 billion global provider of information technology products and services, is one of the top Large Area Resellers (LAR) for Microsoft software licenses and media. The company also provides deployment, configuration and maintenance of desktop systems, among its many other service offerings, to thousands of public and private sector organizations across North America, Europe and Asia. Its stellar reputation for Microsoft software expertise and support has helped it earn the Microsoft Excellence in Operations Award five years running.

Consequently, the company is continually improving its service and support capabilities by adopting advanced tools and methodologies. That's why SHI is combining its service expertise with OfficeConverter 2007 to streamline migration of key Microsoft Office files and applications. OfficeConverter 2007 accelerates the process by automating many of the labor-intensive, file conversion functions. It identifies all of the files that should be converted, flags problematic files and fixes problems automatically to ensure the migration goes as smoothly as possible.

"We believe that simplifying the migration experience dramatically improves the success rate of the migration itself, while also improving customer satisfaction with the final platform. As with all technology, the key is enabling productivity, and the technology from Converter is a key piece of making an Office migration simple, convenient and successful," said Bill Santos, general manager of SHI's Services Development group.

With so many of its large customers relying on SHI to keep continuously current on the latest Microsoft technologies, OfficeConverter 2007 will enable the company to mitigate the risk of major software migration. The technology will help SHI migration experts preserve all the mission-critical knowledge and functionality behind its customers' files. SHI will leverage four key OfficeConverter 2007 tools in their engagements:

- **DiscoverIT** – which identifies all files on the network so IT staff can determine which files need to be converted;
- **ScanIT** – which marks known compatibility issues such as invalid Visual Basic for Application (VBA) references;
- **ReportIT** – which generates detailed reports IT managers can use to make smart decisions about which files to convert, how and when; and
- **ConvertIT** – which fixes up to 97 percent of compatibility issues, increasing IT staff productivity by minimizing hands-on development efforts to fix problems.

"Files are business critical assets. If they suddenly stop working, it can lead to huge losses in revenue and worker productivity. Our partnership with SHI will make sure that never happens," said Shawn Allaway, Converter Technology's Vice President, Sales & Services.

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Powerlan Limited (ASX: PWR) provides specialist information technology products and services through four operating divisions:

- Clarity (www.clarity.com) offers carrier-grade Operational Support Systems (OSS) and Network Management Systems (NMS) software solutions for telcos and enterprises.
- ConverterTechnology (www.convertertechnology.com) provides software and services to help enterprises capitalize on the benefits of the Microsoft Office platform.
- IMX Software (www.imxsoftware.com) provides a full portfolio of solutions to manage the international trading of banknotes, precious metals, foreign exchange and any other financial or stored value instrument including travellers cheques, pre-paid cards, international banker's drafts and money transfers.
- Omnix Software (www.omnixsoftware.com) provides specialised software solutions for mobile telecommunications operators that address the specific project delivery, property management and asset management requirements of complex 2G, 2.5G, 3G and 4G/LTE wireless networks.

All divisions are incorporated and operate as self-contained companies.

About ConverterTechnology

ConverterTechnology provides software and services to help enterprises capitalize on the benefits of the Microsoft Office platform without the migration risks of data corruption, reduced employee productivity and critical business application downtime. Founded in 1997, ConverterTechnology has helped more than one million users identify, analyze and fix compatibility errors before they occur, accelerating time to deployment. ConverterTechnology is headquartered in Nashua, N.H., with offices in Europe and Australia, and is a wholly-owned subsidiary of Powerlan Limited. For more information, visit www.convertertechnology.com.

About SHI International Corporation

SHI International Corporation is a global procurement outsourcing company and leading business-to-business solution provider. The company fulfills orders for over 100,000 hardware and software products, offers a full menu of services and carry authorizations as an IBM Business Partner, a Lotus Notes Premium VAR, a Microsoft Certified Partner and a Novell Gold Reseller, among others. Serving both public and private sector markets, SHI's sales force is located throughout the United States, Canada, Europe and Asia.