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ASX Announcement

Sogeti and ConverterTechnology take the risk out of MS Office 2007 migrations

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Powerlan today announced that ConverterTechnology, experts in Microsoft Office™ deployment and migration projects, has teamed with Sogeti USA to help organizations migrate their files and data to Microsoft Office 2007 without the fear, high cost and lost productivity that typically threaten major enterprise upgrades.

Sogeti, one of the world's largest IT consultancies and a Microsoft Gold Certified Partner, will utilize Converter's OfficeConverter 2007 as a key conversion tool in its SMaRT (Sogeti Migration and Rapid Transformation) Microsoft Solutions service offering.

SMaRT combines best-of-breed tools like OfficeConverter 2007 with Sogeti's methodologies, best practices and trained experts, to streamline migration of key Microsoft Office files and applications. OfficeConverter 2007 accelerates the process by automating many of the labor-intensive, file conversion functions, such as identifying all of the files that should be converted, flagging problematic files and automatically fixing problems to ensure the migration goes as smoothly as possible.

The ConverterTechnology and Sogeti alliance is particularly significant now because an increasing number of medium and large-size enterprises have held off migrating to the new Microsoft Office version for fear of disruption. Sogeti's deep Microsoft expertise combined with Converter's software mitigates the risk that files will be corrupted, business-critical applications will be down, and employee productivity will suffer.

"There's an amazing amount of functionality and knowledge hidden behind files that companies have amassed over the years. That's why file problems are the biggest and most expensive disruption to business during software upgrades. Macros suddenly stop working, formulas stop calculating correctly, and links to critical files are broken, bringing a business to its knees. Our partnership with Sogeti takes the risk and guesswork out of the migration by preserving all that mission-critical knowledge and functionality behind the files," said Rob McWalter, ConverterTechnology's CEO.

Sogeti has more than 20,000 employees in 14 countries, utilizing both local and off-shore Microsoft experts in its SMaRT engagements. The company has trained a large percentage of team members across the globe on OfficeConverter 2007, and is already offering the SMaRT service offering today to customers worldwide.

Sogeti team members leverage four key OfficeConverter 2007 tools in their engagements:

- **DiscoverIT** –identifies all files on the network so IT staff can determine which files need to be converted;
- **ScanIT** –marks known compatibility issues such as invalid Visual Basic for Application (VBA) references;
- **ReportIT** –generates detailed reports IT managers can use to make smart decisions about which files to convert, how and when; and
- **ConvertIT** –fixes up to 97 percent of compatibility issues, increasing IT staff productivity by minimizing hands-on development effort to fix problems.

“Our Microsoft solutions have been bringing value to our clients by minimizing their migrations schedules and costs for over 5 years now. We do this by leveraging best of breed automation tools with our proven methodology and RightShore staffing approach to ensure predictable results, reasonable costs and reduced risks,” said Sanjeev Agarwal, Global Vice President of the Sogeti Enterprise Microsoft Solutions Practice. “When we decided to compliment our Office Deployment services by offering Office Document migration services, ConverterTechnology provided the only Office Document migration tools that we could trust to complement our services.”

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Powerlan Limited (ASX: PWR) provides specialist information technology products and services through four operating divisions:

- Clarity (www.clarity.com) offers carrier-grade Operational Support Systems (OSS) and Network Management Systems (NMS) software solutions for telcos and enterprises.
- ConverterTechnology (www.convertertechnology.com) provides software and services to help enterprises capitalize on the benefits of Microsoft Office 2007.
- IMX Software (www.imxsoftware.com) provides a full portfolio of solutions to manage the international trading of banknotes, precious metals, foreign exchange and any other financial or stored value instrument including travellers cheques, pre-paid cards, international banker's drafts and money transfers.
- Omnix Software (www.omnixsoftware.com) provides specialised software solutions for mobile telecommunications operators that address the specific project delivery, property management and asset management requirements of complex 2G, 2.5G and 3G wireless networks.

All divisions are incorporated and operate as self-contained companies.

About ConverterTechnology

ConverterTechnology provides software and services to help enterprises capitalize on the benefits of Microsoft Office 2007 without the migration risks of data corruption, reduced employee productivity and critical business application downtime. Founded in 1997, ConverterTechnology has helped more than one million users identify, analyze and fix compatibility errors before they occur, accelerating time to deployment. ConverterTechnology is headquartered in Nashua, N.H., with offices in Europe and Australia, and is a wholly-owned subsidiary of Powerlan Limited. For more information, visit www.convertertechnology.com.

About Sogeti USA

Sogeti USA is a premier provider of information technology services to businesses and public-sector organizations. Operating in 24 U.S. locations, Sogeti's business model is built on providing customers with local accountability and vast delivery expertise. Sogeti is a leader in helping clients develop, implement and manage practical IT solutions to help run their business better. With over 40 years of experience, Sogeti offers a comprehensive portfolio of services including Enterprise Microsoft Solutions, Enterprise Solutions Consulting, High Tech Consulting, and Testing/Quality Assurance. For more, visit <http://www.us.sogeti.com>.

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