





# Financial Report 30 June 2009

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# **Corporate Information**

### ABN 84 088 299 512

This annual report covers both Razor Risk Technologies Limited as an individual entity and the consolidated entity comprising Razor Risk Technologies Limited and its subsidiaries. The Group's functional and presentation currency is AUD (\$).

A description of the Group's operations and of its principal activities is included in the review of operations and activities in the Directors' Report on pages 5 to 20. The Directors' Report and the Corporate Governance Statement do not form part of the Financial Report.

In accordance with a resolution of shareholders, effective 16 February 2009, the company changed its name to Razor Risk Technologies Limited from IT&e Limited. This better reflects the company's key focus on its flagship razor product and the focus on risk management for financial institutions.

### **DIRECTORS**

Ellis Bugg Chairman, Non-executive Director

Simon Yencken
Ralph Pickering
Jane Yuile
Andrew Wood
Non-executive Director
Non-executive Director
Non-executive Director
Chief Executive Officer

### **COMPANY SECRETARY**

Oliver Carton

### **REGISTERED OFFICE**

Level 9, 115 Pitt Street, Sydney NSW 2000 Australia Telephone +61 2 9236 9400

### PRINCIPAL PLACE OF BUSINESS

### Australia

Level 9, 115 Pitt Street, Sydney NSW 2000 Australia Telephone +61 2 9236 9400

### **OVERSEAS OFFICES**

### **United Kingdom**

Razor Risk Technologies Limited 8<sup>th</sup> Floor, 145 Leadenhall Street London EC3V 4QT Telephone +44 (0) 20 7621 8520

# **Corporate Information**



### **USA**

Razor Risk Technologies Inc. 276 5th Avenue, Suite 901 New York NY 10001 Telephone +1 212 683 9445

#### India

IT&e Software India Private Limited "The Lords", Block-2, 6th Floor No.1 & 2, Northern Extension Area Thiru-vika-Industrial Estate Ekkatuthangal, Chennai 600 032 Telephone: +91 44 4356 3192

### **SHARE REGISTER**

Computershare Registry Services Pty Ltd Level 12, 565 Bourke Street, Melbourne VIC 3000 Telephone +61 3 9611 5711

### **SOLICITORS**

Carton Solicitors Suite 211, 11 Milton Parade Malvern, VIC 3144

### **BANKERS**

Australia and New Zealand Banking Group Limited 287 Collins Street, Melbourne VIC 3000

Bank of Western Australia Ltd Level 25, 45 Clarence Street, Sydney NSW 2000

### **AUDITORS**

Grant Thornton Audit Pty Ltd Level 17, 383 Kent Street Sydney NSW 2000



# **Directors' Report**

Your Directors submit their report for the year ended 30 June 2009.

### **DIRECTORS**

The names and details of the Company's Directors in office during the financial year and until the date of this report are as follows. Directors were in office for this entire period unless otherwise stated.

### Ellis Bugg (Chairman and Non-executive Director)

Ellis was appointed to the Board on 19 April 2006 and became Chairman of the Board and the Nominations and Remuneration Committee on 14 November 2007.

Ellis has 40 years' experience within the Australian banking industry with extensive knowledge and practical experience within financial markets and the associated infrastructure, especially technology and risk management.

Prior to joining Razor Risk Technologies Limited, Ellis held senior positions in Financial Markets and Risk Management with the Commonwealth Bank and National Australia Bank. He has been actively involved in various Industry bodies including serving a number of years as deputy Chairman of Austraclear and as a member of the Risk Committee of CLS Bank.

Ellis is a Fellow of the Financial Services Institute of Australasia (Finsia) and Fellow of the Australian Institute of Company Directors. Ellis has not held a directorship in a publicly listed company in the last 3 years.

### **Andrew Wood**

Andrew was appointed as Chief Executive Officer on 11 September 2008 and as a Director on 1 February 2009. Andrew has a strong finance and operations background, with over 15 years of experience working globally across multiple business environments. His last role prior to joining Razor Risk Technologies Limited was with Corymbia Investments Ltd in the UK, a business consultancy focusing on operational and financial management.

Based for some years in America, Andrew was a Senior Vice President with Management Consulting Group plc, whose consultancies specialise in risk management, Sarbanes Oxley and general operational and sales performance consulting. In Australia, Andrew was Chief Financial and Commercial Officer with Object Consulting, an Australian software development and training organisation.

Andrew holds a Bachelor of Arts - Economics (Honours) from Manchester University, and is a member of the Institute of Chartered Accountants in England and Wales. He has not held a directorship in a publicly listed company in the last 3 years.

### Ralph Pickering (Non-executive Director)

Ralph was appointed to the Board on 3 October 2006 and is a member of the Nominations and Remuneration Committee, the Audit and Risk Management Committee and Finance Committee. Ralph has over 20 years' experience in developing technology businesses, deal making, acquisitions, mergers and major engineering projects. He is currently Managing Director Mergers and Acquisitions at UXC Limited.

# **Directors' Report**



### **DIRECTORS** (continued)

Ralph holds Bachelor of Engineering (Electrical) and Master of Engineering Science (Computer Science) qualifications. Ralph is a Member of the Australian Institute of Company Directors and a Fellow of the Institute of Railway Signals Engineers. Ralph has not held a directorship in a publicly listed company in the last 3 years.

#### Simon Yencken (Non-executive Director)

Simon has held a number of senior management & board-level positions with companies in the United States and Europe. He was a Board Member of Tibco Software Inc and CEO of Tibco Finance Technology Inc, and prior to that was Managing Director of Reuters Financial Enterprise Systems. His prior roles within Reuters Group Plc included General Counsel and Company Secretary, a role on acquisitions and membership of the Group Executive Committee.

Simon co-founded NextSet Software Inc, and subsequently oversaw the sale of that business to Razor Risk Technologies in 2003. He remains a non-executive Board Member of Razor Risk Technologies, and is a member of the Audit and Risk Management Committee and the Nominations and Remuneration Committee.

Simon is also an investor in, and Board Member of Aconex Limited. Aconex is the world's largest and fastest growing provider of online collaboration for construction and engineering projects. Aconex closed a significant funding round with Francisco Partners of San Francisco in September 2008.

As CEO and Co-Founder of CashCompare Inc, Simon is currently working on a new online consumer financial services business. Simon holds a law degree and Bachelor of Science in Mathematics from Monash University. He has not held a directorship in a publicly listed company in the last 3 years.

#### Jane Yuile (Non-executive Director)

Jane was appointed to the Board on 29 June 2007 and is the Chairman of the Audit & Risk Management Committee and the Finance Committee.

Jane is a chartered accountant with over 30 years' experience as a finance executive. She currently runs a consulting business specialising in the areas of finance, risk and strategy. Jane is and has been a director of a number of entities at executive and non-executive level, ranging from listed companies to large not-for-profit organisations. Jane was a past chairman of the Institute of Chartered Accountants in Australia (SA & NT).

Jane holds a MBA and Bachelor of Science qualifications and is a Fellow of the Australian Institute of Company Directors and the Institute of Chartered Accountants in Australia. Jane has not held a directorship in a publicly listed company in the last 3 years.

### James (Jim) Maranis (resigned as Managing Director on 11 September 2008)

Jim was appointed an Executive Director on 8 February 2001, and was appointed Managing Director on 11 March 2003. He resigned on 11 September 2008.

Jim holds a Bachelor of Science and a Master in Applied Finance from the University of Technology Sydney.



#### **COMPANY SECRETARY**

#### **Oliver Carton**

Oliver joined Razor Risk Technologies Limited as Company Secretary in June 2000. He is an experienced company secretary and is currently company secretary of a number of listed and unlisted companies, ranging from Razor Risk Technologies Limited to the not-for-profit Melbourne Symphony Orchestra Pty Ltd.

Oliver holds a Bachelor of Jurisprudence and a Bachelor of Law from UWA and has over 18 years' experience in a variety of corporate roles. He currently runs a consulting business, and was previously a director of the chartered accounting firm KPMG where he ran its Corporate Secretarial Group. Prior to that, he was a senior legal officer with ASIC.

### **DIRECTORS' INTERESTS**

### Interests in the shares and options of the Company and related bodies

As at the date of this report, the interests of the Directors in the shares and options of Razor Risk Technologies Limited were:

	Number of Ordinary Shares	Number of Options over Ordinary Shares
Ellis Bugg	811,608	500,000
Simon Yencken	35,925,668	1,400,000
Ralph Pickering	4,855,145	-
Jane Yuile	14,188,601	-
Andrew Wood	10,807,883	-

### PRINCIPAL ACTIVITIES

The principal activities of the consolidated entity during the financial period comprised the development and integration of risk management software for the financial sector.

### **OPERATING AND FINANCIAL REVIEW**

### **Financial Highlights**

Highlights of Razor Risk Technologies' Financial Report covering the year ended 30 June 2009 are as follows:

	2009 \$'000	2008 \$'000	Movement \$'000
Sales revenue	18,272	13,084	5,188
Other income	187	185	2
Net profit (loss) after tax	1,462	(5,936)	7,398
Net tangible assets	1,131	(475)	1,606
Cash (and equivalents)	3,139	1,604	1,535

# **Directors' Report**



**Revenue** showed good improvement with new customers secured and contracts with existing customers extended. Annual maintenance continues to grow and now makes up a core 15% of revenue (2008: 13%).

Other income primarily represents Export Market Development Grants and interest income.

**Net profit -** For the first time the company made a sustained net profit during the year. This reflects business restructuring and cost control measures undertaken in the first half of the year and their flow on improvement to the gross margin. The result also includes non-recurring costs associated with delisting from AIM, rebranding and a large bad debt (Timbercorp), as well as cautious investment in product development and expenditure on both sales and marketing.

**Net tangible assets** returned to a positive position at 30 June 2009, and there was no impairment to goodwill.

**Cash** balances increased throughout the year with the profitable performance generating strong operational positive cash flows. There was no external equity raising during the year aside from the Directors and current Executive team electing to convert their loans to equity.

### **Business Highlights**

30 June 2009 sees the company with an efficient organisational structure, a strong executive team and sound backlog of committed work for FY10.

During the year the company consolidated its position in the central counterparty risk management market including the successful implementation of RAZOR for International Derivatives Clearing Group, the selection of RAZOR by PT Kliring Penjaminan Efek Indonesia (Indonesia Central Counterparty), extension of work for London Clearing House and Australian Stock Exchange and consulting assignments with two other Asian stock exchanges.

The company also was contracted to provide additional modules of RAZOR and PTX for Royal Bank of Canada and Australia New Zealand Banking Group.

### Outlook

Whilst the testing global market conditions will continue in the short term the company is optimistic, given the events surrounding the Global Financial Crisis, the requirement for organisations to run proven risk management products will continue to grow.

The company has been winning new business across global regions even at a time when there has been slow decision making within our client base and the company's stronger financial position places it well to take advantage of the economic upturn when it occurs.

### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

There have been no significant events during the year which resulted in a significant change in the state of affairs of the Group.

### SIGNIFICANT EVENTS SINCE BALANCE DATE

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the consolidated group, the results of those operations, or the state of affairs of the consolidated group in future financial years.



#### LIKELY DEVELOPMENTS AND EXPECTED RESULTS

Current global market conditions are likely to continue in the short term, but the Group is confident that, given the events surrounding the global financial crisis, the requirement for organisations globally to implement more effective and proven risk management products will continue to grow.

#### **ENVIRONMENTAL REGULATION AND PERFORMANCE**

The consolidated group's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a state or territory of Australia.

### SHARE OPTIONS

### **Unissued shares**

As at the date of this report there were 8,214,040 unissued ordinary shares under options. Refer to Note 14 of the financial statements for further details of the options outstanding.

Option holders do not have any right, by virtue of the option, to participate in any share issue of the Company or any other entity.

For details of options issued to Directors and Executives as remuneration, refer to the Remuneration Report.

## Shares issued as a result of the exercise of options

During or since the end of the financial year no options were exercised by employees or Directors.

### **Dividends**

There have been no dividends paid or declared for payment during the period.

## INDEMNIFICATION OF DIRECTORS AND OFFICERS

The Company paid insurance premiums of \$36,727 (2008: \$37,484) during the year to obtain Directors and Officers Liability Insurance. In addition to covering Directors and Officers, the insurance extends to any employee acting in a managerial capacity and covers any loss arising from any claim for any wrongful act committed by them in their capacity as Director or Officer, or any Company loss as a result of a securities claim made against the Company for any alleged wrongful act committed by the Company.

### REMUNERATION REPORT (AUDITED)

This remuneration report outlines the director and executive remuneration arrangements of the Company and the Group in accordance with the requirements of the Corporations Act 2001 and its Regulations. For the purposes of this report key management personnel (KMP) of the Group are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Company and the Group, directly or indirectly, including any director (whether executive or otherwise) of the parent company.

As more fully explained in Note 3 Segment Information, the company operates under a central global structure and accordingly the previous regional management structure is no longer separately disclosed in the Remuneration analysis.

For the purposes of this report, the term 'Executive' encompasses the Chief Executive Officer, Chief Technology Officer, Chief Operating Officer and Chief Financial Officer of the Parent and the Group, and the company Secretary.



## **Details of key management personnel**

### (i) Directors

Ellis Bugg Chairman (Non-executive Director)

Simon Yencken
Ralph Pickering
Jane Yuile

Non-executive Director
Non-executive Director
Non-executive Director

Andrew Wood Chief Executive Officer – appointed 1 February 2009
Jim Maranis Managing Director – resigned 11 September 2008

(ii) Executives

Nigel Slack-Smith Chief Technology Officer

Firoozeh Walker Chief Operating Officer – appointed 8 December 2008 (newly created role)
Christopher Brooke Chief Financial Officer – appointed 1 July 2009 (previously Financial Controller)

Oliver Carton Company Secretary

### Remuneration philosophy

The performance of the Company depends upon the quality of its Directors and Executives. To perform well, the Company must attract, motivate and retain highly skilled Directors and Executives.

To this end, the Company embodies the following principles in its remuneration framework:

- Provide competitive rewards to attract high calibre executives;
- Link executive rewards to shareholder value;
- Have a significant portion of Executive remuneration 'at risk', dependent upon meeting pre determined performance benchmarks; and
- Establish appropriate, demanding performance hurdles in relation to variable executive remuneration.

### **Nominations and Remuneration Committee**

The Nominations and Remuneration Committee of the Board of Directors of the Company is responsible for determining and reviewing compensation arrangements for the Directors, the Chief Executive Officer and the senior management team.

The Nominations and Remuneration Committee assesses the appropriateness of the nature and amount of remuneration of Directors and Executive officers on a periodic basis by reference to relevant employment market conditions with the overall objective of ensuring maximum stakeholder benefit from the retention of a high quality board and executive team.

### **Remuneration structure**

In accordance with best practice corporate governance, the structure of Non-executive Director and Executive officer remuneration is separate and distinct.

### **Non-executive Director Remuneration**

### Objective

The Board seeks to set aggregate remuneration at a level which provides the Company with the ability to attract and retain Directors of the highest calibre, while incurring a cost which is acceptable to shareholders.

### Structure

The Constitution and the ASX Listing Rules specify that the aggregate remuneration of Non-executive Directors shall be determined from time to time by a general meeting. An amount not exceeding the amount determined is then divided between the Directors as agreed. The latest determination was at the Annual General Meeting held on 28 October 2005 when shareholders approved an aggregate remuneration of \$1,150,000 per year.



The amount of aggregate remuneration sought to be approved by shareholders and the manner in which it is apportioned among Directors is reviewed annually. The Board considers advice from external consultants as well as the fees paid to Non-executive Directors of comparable companies when undertaking the annual review process.

Each Director receives a fee for being a Director of the Company. An additional fee is also paid for each Board committee on which a Director sits. The payment of additional fees for serving on a committee recognises the additional time commitment required by Directors who serve on one or more subcommittees. No retirement benefits are payable on retirement of any non-executive Director.

Non-executive Directors have long been encouraged by the Board to hold shares in the Company (purchased by the Director on market). It is considered good governance for Directors to have a stake in the Company whose board he or she sits.

The Non-executive Directors of the Company can participate in the Employee Share Incentive Plan which provides incentives where specified criteria are met.

The remuneration of Non-executive Directors for the period ending 30 June 2009 is detailed in the table on page 14 of this report.

### **Senior Management and Executive Director Remuneration**

#### Objective

The Company aims to reward KMP with a level and mix of remuneration commensurate with their position and responsibilities within the Company and so as to:

- Reward KMP for Company and individual performance against targets set by reference to appropriate benchmarks;
- Align the interests of KMP with those of shareholders;
- Link reward with the strategic goals and performance of the Company in the financial year; and
- Ensure total remuneration is competitive by market standards.

#### Structure

In determining the level and make-up of KMP remuneration, the Nominations and Remuneration Committee engaged an external consultant in 2007 to provide independent advice both in the form of a written report detailing market levels of remuneration for comparable executive roles, as well as the participation of the independent consultant in the meeting from which the committee makes its recommendations to the Board.

Remuneration consists of the following key elements:

- Fixed remuneration; and
- Variable remuneration.

The proportion of fixed remuneration and variable remuneration (potential short-term and long-term incentives) is established for each KMP by the Nominations and Remuneration Committee. The table on page 14 details the variable component (%) of the KMP of the Group and the Company.

### **Fixed Remuneration**

### Objective

Fixed remuneration is reviewed annually by the Nominations and Remuneration Committee. The process consists of a review of companywide and individual performance, relevant comparative remuneration internally and in the market and, where appropriate, external advice on policies and practices. As noted above, the committee has access to external advice independent of management.



#### Structure

The level of fixed remuneration is set so as to provide a base level of remuneration which is both appropriate to the position and is competitive in the market. The fixed remuneration component of the KMP of the Group and the Company is detailed in the table on page 14.

#### Variable Remuneration

#### Objective

The objective of the variable program is to link the achievement of the Company's operational targets with the remuneration received by the Executives charged with meeting those targets and to also reward KMP in a manner which is consistent with the interests of shareholders. The total potential variable component is set at a level so as to provide sufficient incentive to the KMP to achieve the operational targets and such that the cost to the Company is reasonable in the circumstances.

### Structure

Actual variable payments granted to KMP depend on the extent to which specific operating targets set at the beginning of the financial year are met. The operational targets consist of a number of Key Performance Indicators (KPIs) covering both financial and non-financial measures of performance. Typically included are measures such as contribution to operational profit, customer service, risk management, product management and leadership/team contribution. The Company has predetermined benchmarks which must be met in order to trigger payments.

On an annual basis, the overall performance of the company against KPIs, and the individual performance of each KMP are taken into account when determining the amount, if any, of the variable incentive pool that is to be allocated to each executive.

The aggregate of variable payments available for Executives across the Company is subject to the approval of the Nominations and Remuneration Committee. Payments made are usually delivered in the form of options and in some cases, payment of cash bonuses. The variable remuneration component of the KMP of the Group and the Company is detailed in the table on page 14.

## **Employment Contracts**

### **Chief Executive Officer**

The Chief Executive Officer, Andrew Wood, is employed on a rolling 6 month contract. Either party may terminate the contract of employment by giving 6 month's notice, or in the case of the company payment in lieu of the notice period. In the case of change in control of the entity, Mr Wood may treat this as grounds for terminating the contract of employment. As is standard practice in the event of serious misconduct by either party this notice period is waived.

### Other Executives (standard contracts)

All Executives have rolling contracts. The Company may terminate the Executive's employment agreement by providing written notice or providing payment in lieu of the notice period (based on the fixed component of the Executive's remuneration). On notice of termination by the Company, any options that have vested or that will vest during the notice period will be released. The Company may terminate the contract at any time without notice if serious misconduct has occurred. Where termination with cause occurs the Executive is only entitled to that portion of remuneration that is fixed, and only up to the date of termination. On termination with cause any unvested options will immediately be forfeited.

### Relationship of rewards to performance

### Relationship between Remuneration Policy and Company Performance

The remuneration policy has been tailored to increase goal congruence between shareholders, Directors and Executives. Two methods have been applied to achieve this aim, the first being a performance-based bonus based on key performance indicators, and the second being the issue of options/shares to encourage the alignment of personal and shareholder interests.



The key performance indicators (KPIs) are set annually, with certain level of consultation with key management personnel to ensure buy-in. The measures are specifically tailored to the area each individual is involved in and has a level of control over. The KPIs target areas the Board believes hold greater potential for Group expansion and profit, covering financial and non-financial as well as short and long-term goals. The level set for each KPI is based on budgeted figures for the Group.

Performance in relation to the KPIs is assessed annually, with bonuses being awarded depending on the number and deemed difficulty of the KPIs achieved. Following the assessment, the KPIs are reviewed by the Nominations and Remuneration Committee in light of the desired and actual outcomes, and their efficiency is assessed in relation to the Group's goals and shareholder wealth, before the KPIs are set for the following year.

In prior years, no KPI payments have been paid based on the company's financial performance. Some payments have been paid based on individual non-financial KPIs.

During the current year, the company has approved and accrued a bonus pool based on the company's financial performance, which will be allocated by the Nominations and Remuneration Committee based on individual contribution. The bonus pool accrued has not yet been allocated or paid to the individual employees. Accordingly no amounts for the 2009 financial year bonus have been included in the Remuneration of Key Management Personnel table on page 14 and any amounts subsequently allocated to Key Management Personnel will be included in the 2010 Remuneration Report.

The relative financial performance for the past 5 years is summarised below:

Year	Revenue \$'000	Net Profit / (Loss) \$'000	Share Prices \$	Dividend
30 June 2005	9,947	(11,486)	0.17	-
30 June 2006	15,354	(643)	0.08	-
30 June 2007	11,791	(5,700)	0.14	-
30 June 2008	13,269	(5,936)	0.04	-
30 June 2009	18,459	1,462	0.04	-



(i) Remuneration of Key Management Personnel for the year ended 30 June 2009

	Short-Term		Post Employment Share-based Pa		Payment Long-Term				%
30 June 2009	Salary & Fees \$	Bonus \$	Superannuation \$	Shares \$	Options \$	LSL \$	Total \$	% KPI b Related	Share- based Pay- ment
Directors									
E Bugg	92,200	-	-		6,086	-	98,286	- [	6.2
S Yencken	51,100	-	-		-	-	51,100	- [	-
R Pickering	51,100	-	-		-	-	51,100	-	-
J Yuile	51,100	-	-		-	-	51,100	- [	-
A Wood ^	266,092	15,000	63,745	9,606	-	-	354,443	4.2	2.7
J Maranis *	238,920	-	3,436		-	29,483	271,839	-	-
Executives^^									
N Slack-Smith	283,500	2,100	13,745	9,606	-	-	308,951	0.7	3.1
F Walker	119,077	-	12,004		-	-	131,081	-	-
C Brooke	135,000	10,000	12,661		-	-	157,661	6.3	-
O Carton #	42,000	-	-		-	-	42,000	-	-
	1,330,089	27,100	105,591	19,212	6,086	29,483	1,517,561		

- ^ Appointed Director 1 February 2009
- \* Resigned 11 September 2008
- Razor Risk has outsourced the company secretary role to Carton Solicitors, which provides the services of Oliver Carton for a fixed monthly fee. Oliver Carton performs all the duties associated with the role of Company Secretary in return for this fee. Oliver Carton is also a solicitor and other payments to him shown in the above table were made to his law firm in return for legal services.
- ^ For the purposes of this report, the term 'Executive' encompasses the Chief Executive Officer, Chief Technology Officer, Chief Operating Officer and Chief Financial Officer of the Parent and the Group, and the Company Secretary.
- . There were no termination payments made during the year.
- . The company operates under a central global structure and accordingly the previous regional management structure is no longer separately disclosed in the Remuneration analysis.



(ii) Remuneration of Key Management Personnel for the year ended 30 June 2008

		Short-Term		Post Employment	Share-based Payment				% Share-
30 June 2008	Salary & Fees Bonus Oth		Other \$	Superannuation \$	Options \$	Termination \$	Total \$	KPI Related	based Payment
Directors									
E Bugg	81,625	-	-	-	14,691	-	96,316	-	15.3
S Yencken	42,035	-	-	- [	7,498	-	49,533	-	15.1
R Pickering	51,100	-	-	-	-	-	51,100	-	
J Yuile	51,100	-	-	- ]	-	-	51,100	-	
D Bell (i)	78,758	-	-	- [	-	-	78,758	-	
S Simpson (i)	21,292	-	-	- [	-	-	21,292	-	
G Meekings (i)#	14,605	-	-	- [	(87,328)	-	(72,723)	-	(120.1)
J Maranis (vii)	345,000	15,000	-	13,129	10,711	-	383,840	3.9	2.8
Executives									
A Wood (ii)	28,850	-	-	2,596	-	-	31,446	-	
N Slack-Smith	283,500	- 1	16,667	13,129	-	-	313,296	-	
J Groetch ^	203,937	-	58,257	-	-	-	262,194	-	
M Warne ^	252,819	-	57,872	6,427	-	-	317,118	-	
R Bennett ^	283,609	-	22,555	37,681	26,099	-	369,944	-	7.1
J Mantzios	201,705	-	-	13,129	-	-	214,834	-	
C Brooke (iii)	114,833	-	-	10,335	-	-	125,168	-	
O Carton *	42,000	-	80,500	-	-	-	122,500	-	
H Feuga (iv)	15,527	-	-	561	-	-	16,088	-	
F Raiti (v)	12,096	-	-	514	-	-	12,610	-	
N Sandery (vi)	108,688	-	5,597	9,872	2,551	52,440	179,148	-	1.4
	2,233,079	15,000	241,448	107,373	(25,778)	52,440	2,623,562		



# **Directors' Report**

## **REMUNERATION REPORT (AUDITED) (continued)**

- (i) Resigned 14 November 2007
- (ii) Appointed 19 May 2008. Appointed CEO 11 September 2008
- (iii) Appointed 20 August 2007
- (iv) CTO resigned 29 June 2007
- (v) Group Financial Controller resigned 13 July 2007
- (vi) Sales Executive resigned 1 April 2008
- (vii) Resigned 11 September 2008
- # G Meekings resigned as a Director within 1 year of the share options being issued to him. In accordance with Note 2(x) the cost of the 2,000,000 share options were reversed as the options were cancelled within the 1 year vesting period.
- \* Razor Risk has outsourced the company secretary role to Carton Solicitors, which provides the services of Oliver Carton for a fixed monthly fee. Oliver Carton performs all the duties associated with the role of Company Secretary in return for this fee. Oliver Carton is also a solicitor and other payments to him shown in the above table were made to his law firm in return for legal services.
- ^ The company operates under a central global structure and accordingly the previous regional management structure is no longer separately disclosed in the Remuneration analysis.



(iii) Options granted as part of remuneration: Granted and vested during the year (Consolidated)

	Granted		Granted Terms & Conditions for Each Grant					Vested	l
	No.	Grant Date	Fair Value Per Option at Grant Date (\$) (Note 14)	Exercise Price per Option (\$) (Note 14)	Expiry Date	First Exercise Date	Last Exercise Date	No.	%
30 June 2009									
Directors									
E Bugg	-	-	-	-	-	- -	- -	430,000	86%
S Yencken	-	-	-	-	-	- -	-	1,400,000	100%
Total	-							1,830,000	
30 June 2008									
Directors									
E Bugg	-	-	-	-	-	-	-	260,000	52%
S Yencken	-	-	-	-	-	-	-	1,400,000	100%
J Maranis	-	-	-	-	-	-	-	2,000,000	100%
Executives									
N Slack-Smith	-	-	-	-	-		- -	1,400,000	100%
M Warne	-	-	-	-	-	-	-	1,400,000	100%
R Bennett	700,000	30 Sep '07	0.0900	0.20	30 Sep '11	30 Sep '09	30 Sep '11	_	-
J Mantzios	-	-	-	_	-	-	-	1,400,000	100%
Total	700,000							7,860,000	

Other Directors and Executives have not had any options granted during the year (2008 & 2009).



(iv) Shares issued as part of remuneration: Issued and vested during the year (Consolidated)

	No.	Issue Date	Fair value per share at issue date	Date Exercisable
Directors				
A Wood	1,600,000	23 Dec 2008	0.024	23 Dec 2010
Executives				
N Slack-Smith	1,600,000	23 Dec 2008	0.024	23 Dec 2010
Total	3,200,000			

Other Directors and Executives have not had any options granted during the year (2008 & 2009).

### (v) Options granted as part of remuneration

	Value of options granted during the year	Value of options exercised during the year	Value of options lapsed during the year \$	Total value of options granted, exercised and lapsed during the year	% Remuneration consisting of options for the year
Directors					
J Maranis *	_	-	64,000	_	-
Executives					
N Slack-Smith	-	-	44,800	-	-
Total	-	-	108,800	-	-

### \* Resigned 11 September 2008

Other Directors and Executives have not had any options granted during the year.

For details on the valuation of the options, including models and assumptions used, please refer to Note 14.

There were no alterations to the terms and conditions of options granted as remuneration since their grant date. The maximum grant, which will be payable assuming that all service criteria are met, is equal to the number of options granted multiplied by the fair value at the grant date. The minimum grant payable assuming that service criteria are not met is zero. The option holder must be an employee or Director when the options are exercised.



### **DIRECTORS' MEETINGS**

### **Committee membership**

As at the date of this report, the Company had an Audit and Risk Management Committee, a Nominations and Remuneration Committee and a Finance Committee of the Board of Directors.

Membership is designated as follows in the above table: a = Audit and Risk Management, r = Nominations and Remuneration, f = Finance

Capital denotes chairman of that committee.

The number of meetings of Directors (including meetings of committees of Directors) held during the year and the number of meetings attended by each Director was as follows:

	Directors' Meetings	Audit and Risk Management Committee	Finance Committee	Nominations & Remuneration Committee
Number of meetings held:	17	4	9	4
Number of meetings attended:				
E Bugg (R)	17	n/a	n/a	4
S Yencken (a, r)	15	4	n/a	4
R Pickering (a, r, f)	17	3	9	4
J Yuile (A, F)	17	4	9	n/a
A Wood *	7	n/a	n/a	n/a
J Maranis ^	3	n/a	n/a	n/a

- \* Mr Wood was appointed director 1 February 2009 and was eligible to attend 7 Board meetings
- ^ Mr Maranis resigned as a director 11 September 2008 and was eligible to attend 3 Board meetings

### Rounding

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable) under the option available to the Company under ASIC Class Order 98/0100. The Company is an entity to which the Class Order applies.

### **Proceedings on Behalf of Company**

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings.

The company was not a party to any such proceedings during the year.



# **AUDITOR INDEPENDENCE AND NON-AUDIT SERVICES**

## **Auditors' Independence Declaration**

We have obtained an independence declaration in accordance with s307C of the Corporations Act 2001 from our auditors, Grant Thornton Audit Pty Ltd, which is attached immediately following the audit report and forms part of this report.

### **Non-Audit Services**

There were no non-audit services provided by the entity's auditor, Grant Thornton Audit Pty Ltd during the financial year.

Signed in accordance with a resolution of the Directors.

JANE YUILE Director

12 August 2009



# **Corporate Governance Statement**

The Board of Directors of Razor Risk Technologies Limited is responsible for the corporate governance of the consolidated entity. The Board guides and monitors the business and affairs of Razor Risk Technologies Limited on behalf of the shareholders.

Razor Risk Technologies Limited's Corporate Governance Statement is structured with reference to the Corporate Governance Council's principles and recommendations ("the Recommendations"), which are as follows:

Principle 1. Lay solid foundations for management and oversight

Principle 2. Structure the board to add value

Principle 3. Promote ethical and responsible decision making

Principle 4. Safeguard integrity in financial reporting

Principle 5. Make timely and balanced disclosure

Principle 6. Respect the rights of shareholders

Principle 7. Recognise and manage risk

Principle 8. Remunerate fairly and responsibly

Razor Risk Technologies Limited's Corporate Governance practices were in place throughout the year ended 30 June 2009 unless otherwise stated, and were fully compliant with the Recommendations.

### **Board of Directors and its Committees**

The Board's primary role is the protection and enhancement of long-term shareholder value. To fulfil this role, the Board is responsible for the overall corporate governance of the Company including its strategic direction, establishing goals for management and monitoring the achievement of these goals. The Board operates under a Charter which can be found at <a href="http://www.razor-risk.com/investors/corporate-governance.html">http://www.razor-risk.com/investors/corporate-governance.html</a>. The Charter sets out the functions of the Board and those delegated to Senior Management.

### Structure of the Board

The skills, experience and expertise relevant to the position of director held by each Director in office at the date of the Annual Report is included in the Directors' Report. Directors of Razor Risk Technologies Limited are considered to be independent when they are independent of management and free from any business or other relationship that could materially interfere with – or could reasonably be perceived to materially interfere with – the exercise of their unfettered and independent judgment, in accordance with Razor Risk Technologies' policy for determining independence.

In accordance with the definition of independence above, and the materiality thresholds set, the following Directors of Razor Risk Technologies Limited, who comprise a majority of Directors, are considered to be independent:

Name	Position
E Bugg R Pickering	Chairman, Non-executive Director Non-executive Director
J Yuile	Non-executive Director

There are procedures in place, agreed by the Board, to enable Directors in furtherance of their duties to seek independent professional advice at the Company's expense.

The Chairman, Mr Bugg, is an independent Director and is not the Chief Executive Officer.

Mr Wood is not considered to be independent as the Chief Executive Officer, and Mr Yencken is not considered to be independent as a former executive and a current substantial shareholder of the Company. Ms Yuile is considered to be independent as, although she is a substantial shareholder, she just exceeds the 5% benchmark (and is less than 5% on a fully diluted basis) and does not have, and has



# **Corporate Governance Statement**

never had, any business or other relationship with the Company that might interfere, or be perceived to interfere, with her exercise of independent judgement.

The term in office held by each director in office at the date of this report is as follows:

Name	Term in Office
E Bugg	3 years
S Yencken	6 years
R Pickering	3 years
J Yuile	2 years
A Wood	6 months

### **Nominations and Remuneration Committee**

The Company's Nominations and Remuneration Committee operated under a Charter during the period. The Charter can be found at http://www.razor-risk.com/investors/corporate-governance.html.

The role of the Committee concerning nominations of new directors is to support and advise the Board in fulfilling its responsibilities to shareholders in ensuring that the Board is comprised of individuals who are best able to discharge the responsibilities of directors having regard to the law and the highest standards of governance. The Charter sets out the methodology for doing so.

Membership of the Committee is limited to Non-executive Directors, and as at the date of this report, all committee members are independent Directors other than Mr Yencken. The members of the Nominations and Remuneration Committee at the date of this report are:

	Nominations and Remuneration Committee
Number of meetings held:	4
Number of meetings attended:	
E Bugg (Chairman)	4
S Yencken	4
R Pickering	4

The role of shareholders in Directors' appointments is recognised in that:

- At each AGM, one third of the Directors longest in office (rounded up to the nearest whole number) must retire, and may offer themselves for re-election by shareholders; and
- There are no agreements between Directors and the Company that fetter or remove the ultimate rights of shareholders, and shareholders alone, to remove Directors from office.

The Committee also oversees performance and remuneration of senior officers and Directors. The remuneration philosophy of the Company and the structure of Non-executive Director and Executive Director remuneration are set out in the Remuneration Report section of the Directors' Report.

The performance and remuneration of the Chief Executive Officer was reviewed during the period using the guidelines set out in the Remuneration Report. In previous periods the Committee has overseen a review of the performance of Non-executive Directors by self assessment, and an assessment by individual Directors of the Board as a whole. No performance review was undertaken during the Period given the Board's focus on management performance and the significant changes to senior management that occurred as a result.

# RISK TECHNOLOGIES

## **Corporate Governance Statement**

### **Audit and Risk Management Committee**

The Board maintained an Audit and Risk Management Committee during the period. This Committee operated under a Charter which can be found at <a href="http://www.razor-risk.com/investors/corporate-governance.html">http://www.razor-risk.com/investors/corporate-governance.html</a>. The primary purpose of the Committee is to assist the Board to fulfil its corporate governance and oversight responsibilities in relation to:

- Financial Reporting
- Internal Control Structures
- Risk Management Systems
- External Audit Functions

The Committee must comprise at least three Non-Executive Directors and as at the date of this report, all committee members are independent Directors other than Mr Yencken. The members of the Audit and Risk Management Committee at the date of this report are:

	Audit and Risk Management Committee
Number of meetings held:	4
Number of meetings attended:	
J Yuile (Chairman)	4
S Yencken	4
R Pickering	3

In accordance with the Charter the Chairperson is not Chairman of the Board.

The experience and qualifications of the members of the Audit and Risk Management Committee are set out in the Directors' Report. The Board considers that the members of the Committee have appropriate experience to operate effectively.

The Committee reviews the independence of the auditor and audit partner. It does so by reviewing the Independence Declaration given by the auditor as part of the Financial Report, and the auditor's internal procedures and policies concerning independence and rotation of audit partners.

### **Finance Committee**

During the year the Board resolved to constitute a Finance Committee the function of which is to closely monitor the financial performance, budgets, forecasts and cash flow and report to the Board on those issues. The members of the Finance Committee at the date of this report are:

	Finance Committee
Number of meetings held:	9
Number of meetings attended:	
J Yuile (Chairman)	9
R Pickering	9

# RISK TECHNOLOGIES

## **Corporate Governance Statement**

### **Risk Management and Internal Control Framework**

During the period, the Company operated a risk management and internal control framework that can be described as follows:

### **Risk Management Policy**

The Board adopted a formal Risk Management Policy on 24 June 2009, formalising the Board's approach to risk management, the internal control system and reporting on risk. The Risk Management Policy can be found at <a href="http://www.razor-risk.com/investors/corporate-governance.html">http://www.razor-risk.com/investors/corporate-governance.html</a>. The policy requires management to regularly report on risk and control of risk to the Audit and Risk Management Committee. Refer to Note 22 of the Financial Statements for further disclosure.

### **Financial Reporting**

- Monthly management financial reports and annual budgets are given to and analysed by the Board, Finance Committee and Audit and Risk Committee as appropriate;
- Monthly actual results reported against budget and revised forecasts for the year are prepared monthly;
- In addition, the Finance Committee closely monitors the financial operations;
- The Company reports reviewed financial results to shareholders half-yearly; and
- Procedures are also in place to ensure that price sensitive information is reported to the ASX in accordance with the Continuous Disclosure requirements of the ASX Listing Rules and the Corporations Act 2001.

#### **Code of Conduct**

The company has established a Code of Conduct that outlines the principles, policies and laws that govern the activities of the company, and to which our Directors, employees, temporary workers, independent contractors and consultants must adhere. A summary of the Code of Conduct can be found at <a href="http://www.razor-risk.com/investors/corporate-governance.html">http://www.razor-risk.com/investors/corporate-governance.html</a>. The purpose of the Code of Conduct is to:

- Promote honest and ethical conduct, including fair dealing and the proactive evaluation and handling of actual and apparent conflicts of interest;
- Promote full, fair, accurate, timely and understandable disclosure in reports and documents that
  are filed with, or submitted to the ASX, ASIC, any other statutory authority, or any other stock
  market or exchange, and in other public communications;
- Ensure compliance with applicable laws and governmental rules and regulations;
- Ensure the protection of the Company's business interests, including corporate opportunities, assets and confidential information; and
- Encourage reporting of illegal and unethical behaviour, and deter wrongdoing.

### **Quality and Integrity of Personnel**

- Formal appraisals are conducted at least annually for management and staff;
- The Company has written policies and procedures concerning issues such as health and safety
  in the workplace, harassment and equal opportunity which can be found in the Code of Conduct
  document.

### **Investment Appraisal**

The Company has clearly defined guidelines for capital expenditure. These include annual budgets, detailed appraisal and review procedures, and levels of authority and due diligence requirements where businesses are being acquired or divested.

### Delegation

The Board has developed a Delegations Manual covering delegated authorities. The manual outlines approval limits for various categories of authority including the commitment of expenditure. Approval for commitments outside of the authorities stated is required, and the manual sets out what type of approval is required for the different types of commitment.

# RISK TECHNOLOGIES

# **Corporate Governance Statement**

### Risk Management and Internal Control Framework (continued)

### **Fraud and Corruption Prevention Policy**

The Board adopted a formal Fraud and Corruption Prevention Policy on 24 June 2009. The Fraud and Corruption Prevention Policy can be found at <a href="http://www.razor-risk.com/investors/corporate-governance.html">http://www.razor-risk.com/investors/corporate-governance.html</a>.

The objectives of the policy are:

- To provide a clear statement to staff forbidding any fraudulent or illegal activity;
- To ensure that management is aware of its responsibilities for identifying possible areas of exposure to fraudulent activity and for establishing controls and procedures to prevent such fraudulent activity;
- To provide guidance to employees as to action that should be taken where they suspect any
  fraudulent or corrupt activity; and
- To provide guidelines for conducting investigations into fraudulent and corrupt activities.

### **Share Trading by Directors and Senior Employees**

The Company has adopted a Share Trading Policy which can be found at <a href="http://www.razor-risk.com/investors/corporate-governance.html">http://www.razor-risk.com/investors/corporate-governance.html</a>. The policy:

- Prohibits trading within specific time periods when it will be assumed Directors and senior employees are likely to be in possession of price sensitive information not known to the market, and trading at any time when Directors and senior employees are actually in possession of such information:
- · Prevents short term or speculative trading by those persons; and
- Requires the Chairman and Chief Executive Officer to be informed before trading of any sort occurs.

Directors must advise the ASX of any transactions conducted by them in shares in the Company. Each director has entered into a written agreement with the Company whereby the director agrees to advise the Company of any trading to enable the Company to fulfil its obligations to advise ASX.

#### **Disclosure and Shareholder Communication**

The Company has established a Disclosure Policy which can be found at <a href="http://www.razor-risk.com/investors/corporate-governance.html">http://www.razor-risk.com/investors/corporate-governance.html</a>. The policy is to ensure compliance with ASX Listing Rule disclosure requirements and to ensure accountability at a senior executive level for that compliance. The Disclosure Policy also deals with communication to shareholders to ensure effective, clear and equal communications with shareholders.

The Board aims to ensure that shareholders are informed of all major developments affecting the consolidated entity's state of affairs. Information is communicated to shareholders as follows:

- The annual report contains a review of the operations of the consolidated entity during the period.
  The audited financial report is prepared in accordance with the requirements of Australian
  Accounting Standards and the Corporations Act 2001 and is lodged with the Australian Securities
  and Investments Commission and the Australian Stock Exchange. The full financial report is
  available to all shareholders on request;
- Proposed major changes in the consolidated entity which may impact on share ownership rights are submitted to a vote of shareholders;
- Notice of all meetings of shareholders is given to all shareholders, with appropriate explanatory material;
- The Board encourages full participation of shareholders at the Annual General Meeting to ensure
  a high level of accountability and identification with the consolidated entity's strategy and goals.
  Important issues are presented to the shareholders as single resolutions. The Company's auditor
  attends the Annual General Meeting to answer questions that shareholders may have, and
  appropriate time is allowed at the meeting for such questions.



# **Corporate Governance Statement**

### **Risk Management and Internal Control Framework (continued)**

### Chief Executive Officer & Chief Financial Officer Sign Off

The Chief Executive Officer & Chief Financial Officer have provided the Board with a statement regarding the integrity of the 2009 full year financial statements. This sign off is based on the existence of a robust and effective financial statement close process which ensures that the resultant financial statements comply with accounting standards and provide a true and fair view of the Company's financial performance and position.

The Chief Executive Officer and Chief Financial Officer have provided sign-off on the risk management and internal compliance and controls in place throughout the period and the effectiveness of such controls.

# Income Statement for the year ended 30 June 2009



		CONSOLI	DATED	PAREI	ΝΤ
	Note	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
License fees and services revenue	4(a)	18,272	13,084	14,171	7,782
Cost of services		(10,510)	(11,103)	(7,818)	(6,986)
Gross profit		7,762	1,981	6,353	796
Other income	4(b)	187	185	177	173
Operating expenditure  Marketing expenses  Occupancy expenses		(167) (947)	(63) (1,017)	(161) (364)	(17) (412)
Administrative expenses Goodwill impairment	4(c) 12	(4,911)	(4,926) (1,391)	(3,418)	(3,521) (1,343)
Finance costs Other expenses	4(d)	(29) (289)	(12) (613)	(29) (177)	(11) (303)
Profit / (Loss) before tax and share-based payments		1,606	(5,856)	2,381	(4,638)
Share-based payment expense	14,21	(122)	(53)	(64)	4
Profit / (Loss) before income tax		1,484	(5,909)	2,317	(4,634)
Income tax expense	5	(22)	(27)	-	-
Net profit / (loss) for the period		1,462	(5,936)	2,317	(4,634)
Basic earnings / (loss) per share (cents per share)	6	0.53	(2.41)		
Diluted earnings / (loss) per share (cents per share)	6	0.49	(2.41)		

The above income statements should be read in conjunction with the accompanying notes.



		CONSOLI	DATED	PARI	ENT
	Nete	2009	2008	2009	2008
ACCITO	Note	\$'000	\$'000	\$'000	\$'000
ASSETS					
Current Assets		0.400	4 004	0.007	004
Cash and cash equivalents	7	3,139	1,604	2,397	224
Trade and other receivables	8	1,459	1,905	950	1,563
Prepayments		134	120	69	57
Accrued revenue	10	95	962	-	462
Receivable to related parties within wholly	18	-	-	2,198	1,378
owned group		4.007	4.504	5.04.4	0.004
Total Current Assets		4,827	4,591	5,614	3,684
Non-current Assets					
Financial assets	9	489	526	300	289
Property, plant and equipment	11	446	566	320	413
Goodwill	12	3,290	3,290	2,253	2,253
Investments in controlled entities	24	-	-	2,451	2,392
Total Non-current Assets		4,225	4,382	5,324	5,347
TOTAL ASSETS		9,052	8,973	10,938	9,031
LIABILITIES					
Current Liabilities					
Trade and other payables	15	1,302	2,141	858	1,217
Employee benefits	19	632	847	283	402
Unearned revenue	17	1,966	2.410	965	402
Payable to related parties within wholly owned	40			0.000	7.050
group	18	-	-	6,299	7,056
Total Current Liabilities		3,900	5,398	8,405	9,077
Non-current Liabilities					
Deferred lease incentive	20	420	262	420	262
Convertible Loan	20	-	164	- [	164
Employee benefits	19	311	333	184	196
Total Non-current Liabilities		731	759	604	622
TOTAL LIABILITIES		4,631	6,157	9,009	9,699
NET ASSETS		4,421	2,816	1,929	(668)
FOURTY					
EQUITY					
Equity attributable to equity holders of the parent					
Contributed equity	21	52,451	52,212	52,451	52,212
Accumulated losses		(51,252)	(52,714)	(54,061)	(56,378)
Reserves	21	3,222	3,318	3,539	3,498
TOTAL EQUITY		4.421	2.816	1.929	(668)

The above balance sheet should be read in conjunction with the accompanying notes.

# Statement of Changes in Equity For the Year Ended 30 June 2009



	CONSOLIDATED				
	Contributed equity \$'000	Accumulated losses \$'000	Other reserves \$'000	Total \$'000	
Changes in equity for 2008 / 2009					
Balance at 1 July 2008	52,212	(52,714)	3,318	2,816	
Net profit for the period	-	1,462	-	1,462	
Currency translation differences	-	-	(194)	(194)	
Total recognised income and expense for the period	-	1,462	(194)	1,268	
Issue of share capital (Note 21)	65	-	-	65	
Conversion of Management Loans (Note 21)	151	-	-	151	
Share-based payment (Note 21)	23	-	98	121	
At 30 June 2009	52,451	(51,252)	3,222	4,421	

	CONSOLIDATED				
	Contributed equity \$'000	Accumulated losses \$'000	Other reserves \$'000	Total \$'000	
Changes in equity for 2007 / 2008					
Balance at 1 July 2007	49,273	(46,778)	3,977	6,472	
Net (loss) for the period	-	(5,936)	-	(5,936)	
Currency translation differences	-	-	87	87	
Total recognised income and expense for the period	-	(5,936)	87	(5,849)	
Issue of share capital (Note 21)	2,140	-	-	2,140	
Share earn-out (Note 21)	12	-	(12)	-	
Share-based payment (Note 21)	5	-	48	53	
Share payment Halcyon (Note 21)	782	-	(782)	-	
At 30 June 2008	52,212	(52,714)	3,318	2,816	

The above statement of changes in equity should be read in conjunction with the accompanying notes.

# Statement of Changes in Equity (continued) For the Year Ended 30 June 2009



	PARENT				
	Contributed equity \$'000	Accumulated losses \$'000	Other reserves \$'000	Total \$'000	
Changes in equity for 2008 / 2009					
Balance at 1 July 2008	52,212	(56,378)	3,498	(668)	
Net profit for the period	-	2,317	-	2,317	
Total recognised income and expense for the period	-	2,317	-	2,317	
Issue of share capital (Note 21)	65	-	-	65	
Conversion of Management Loans (Note 21)	151	-	-	151	
Share-based payment (Note 21)	23	-	41	64	
At 30 June 2009	52,451	(54,061)	3,539	1,929	

	PARENT				
	Contributed equity \$'000	Accumulated losses \$'000	Other reserves \$'000	Total \$'000	
Changes in equity for 2007 / 2008					
Balance at 1 July 2007	49,273	(51,744)	4,247	1,776	
Net (loss) for the period	-	(4,634)	-	(4,634)	
Total recognised income and expense for the period	-	(4,634)	-	(4,634)	
Issue of share capital (Note 21)	2,140	-	-	2,140	
Share earn-out (Note 21)	12	-	(12)	-	
Share-based payment (Note 21)	5	-	45	50	
Share payment Halcyon (Note 21)	782	-	(782)	-	
At 30 June 2008	52,212	(56,378)	3,498	(668)	

The above statement of changes in equity should be read in conjunction with the accompanying notes.

# Cash Flow Statement Financial Report 30 June 2009



		CONSOL	LIDATED	PAR	ENT
	Note	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Cash flows from Operating Activities					
Receipts from customers (inclusive of GST)		19,676	13,264	9,087	7,712
Payments to suppliers and employees (inclusive of GST)		(17,863)	(15,537)	(6,716)	(10,283)
Interest received		33	54	27	42
ATO Tax Refund		-	41	-	41
Government grant received	4(b)	150	90	150	90
Income taxes paid	5	(22)	(27)	-	-
Net cash flows used in operating activities	7	1,974	(2,115)	2,548	(2,398)
Cash flows from Investing Activities					
Payment for acquisition of Halcyon	7	(302)	(302)	(302)	(302)
Repayment of loans		(27)	-	(27)	-
Payments for property, plant and equipment		(77)	(286)	(20)	(200)
Net cash flows used in investing activities		(406)	(588)	(349)	(502)
Cash flows from Financing Activities					
Proceeds from issue of shares and options		-	2,140	-	2,140
Net cash flows from/(used in) financing activities		-	2,140	-	2,140
Net increase / (decrease) in cash and cash equivalents		1,568	(563)	2,199	(760)
Net foreign exchange differences		(33)	(262)	(26)	(262)
Cash and cash equivalents at beginning of the year		1,604	2,429	224	1,246
Cash and cash equivalents at end of the year	7	3,139	1,604	2,397	224

The above cash flow statement should be read in conjunction with the accompanying notes.



### 1. Corporate Information

This annual report covers both Razor Risk Technologies Limited as an individual entity and the consolidated entity comprising Razor Risk Technologies Limited and its subsidiaries. The Group's functional and presentation currency is AUD (\$).

The financial report of Razor Risk Technologies Limited (the Company) for the year ended 30 June 2009 was authorised for issue in accordance with a resolution of the Directors on 12 August 2009.

Razor Risk Technologies Limited is a Company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Stock Exchange.

The principal activities of the consolidated entity during the financial period comprised the development and integration of risk management software for the financial sector.

### 2. Summary of significant accounting policies

### **Basis of preparation**

The Financial Report is a general purpose financial report, which has been prepared in accordance with the requirements of the *Corporations Act 2001*, Australian Accounting Standards, Australian Accounting Interpretations and other authoritative pronouncements of the Australian Accounting Standards Board. The Financial Report has also been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

The financial report has been prepared on a going concern basis and reflects the company's move to full profitability and positive cash flow. Improved gross margins and client profitability, and the further reduction of annualised operating costs have satisfied the Board and Management of the company's improving success and continued achievement of positive operational cash flows.

The Financial Report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000) unless otherwise stated under the option available to the Company under ASIC Class Order 98/0100.

### (a) Statement of compliance

The Financial Report complies with Australian Accounting Standards, which ensures compliance with International Financial Reporting Standards (IFRS).



# 2. Summary of significant accounting policies (continued)

## (b) New accounting standards and interpretations

The AASB has issued new, revised and amended standards and interpretations that have mandatory application dates for future reporting periods The Group has decided against early adoption of these standards with the exception for the early adoption of AASB 8 and AASB 2007-3. A discussion of those future requirements and their impact on the Group follows. Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Group for the annual reporting period ended 30 June 2009. These are outlined in the table below.

AASB Amendment	Affected Standard(s)	Nature of change to accounting policy	Applicable for Annual Reporting Periods	Summary
AASB 3, AASB 127 and AASB 2008-3 and AASB 2008-7	Business Combinations, Consolidated and Separate Financial Statements and Amendments to Australian Accounting Standards arising from AASB 3 and AASB 127 [AASBs 1,2,4,5,7, 101, 107, 112,114,116,121, 128,131,132,133,134, 136,137,138 & 139 and Interpretations 9 & 107] and Amendments to Australian Accounting Standards – Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate [AASB 1, AASB 118, AASB 121, AASB 127 & AASB 136]	These standards are applicable prospectively and so will only affect relevant transactions and consolidations occurring from the date of application. The following changes to accounting requirements are included:  - acquisition costs incurred in a business combination will no longer be recognised in goodwill but will be expensed unless the cost relates to issuing debt or equity securities;  - contingent consideration will be measured at fair value at the acquisition date and may only be provisionally accounted for during a period of 12 months after acquisition;  - a gain or loss of control will require the previous ownership interests to be remeasured to their fair value;  - there shall be no gain or loss from transactions affecting a parent's ownership interest of a subsidiary with all transactions required to be accounted for through equity (this will not represent a change to the Group's policy);  - dividends declared out of preacquisition profits will not be deducted from the cost of an investment but will be recognised as income;  - impairment of investments in subsidiaries, joint ventures and associates shall be considered when a dividend is paid by the respective investee; and  - where there is, in substance, no change to Group interests, parent entities inserted above existing  Groups shall measure the cost of its investments at the carrying amount of its share of the equity items shown in the balance sheet of the original parent at the date of reorganisation.	Commencing from 1 July 2009	The impact on the Group will be dependent on the terms of future business combinations.



# 2. Summary of significant accounting policies (continued)

# (b) New accounting standards and interpretations (continued)

AASB Amendment	Affected Standard(s)	Nature of change to accounting policy	Applicable for Annual Reporting Periods	Summary
AASB 1	First time adoption of Australian Accounting Standards (May 2009) – "AASB 1R"	Structure of the standard has been amended for ease of use.	Commencing from 1 July 2010	The Interpretation is not expected to impact the Group
AASB 101 and AASB 2007-8	Presentation of Financial Statements Amendments to Australian Accounting Standards arising from AASB 101, and AASB 2007-10: Further Amendments to Australian Accounting Standards arising from AASB 101.	The revised AASB 101 and amendments supersede the previous AASB 101 and redefines the composition of financial statements including the inclusion of a statement of comprehensive income.	Commencing from 1 January 2009	There will be no measurement or recognition impact on the Group. If an entity has made a prior period adjustment or reclassification, a third balance sheet as at the beginning of the comparative period will be required.
AASB 123 and AASB 2007-6	Borrowing Costs and Amendments to Austra- lian Accounting Stan- dards arising from AASB 123 [AASB 1, AASB 101, AASB 107, AASB 111, AASB 116 & AASB 138 and Interpre- tations 1 & 12]	The amendments to AASB 123 has removed the option to expense all borrowing costs and will therefore require the capitalisation of all borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset.	Commencing from 1 January 2009	Management has determined that there will be no effect on the Group as a policy of capitalising qualifying borrowing costs has been maintained by the Group.
AASB 1039	Concise Financial Reports (August 2008)	Incorporates amendments to terminology and descriptions of the financial statements to achieve consistency with AASB 101 and the rewording of the disclosure requirements relating to segments to achieve consistency with AASB 8.	Commencing from 1 January 2010	The Interpretation is not expected to have any impact on the Group
AASB 2007-10	Further Amendments to Australian Accounting Standards arising from AASB 101	This makes a number of consequential amendments to a number of accounting standards arising from the revision of AASB 101 in September 2007. The changes are largely to terminology for example changing the term 'general purpose financial statements' and the term 'financial report' to 'financial statements', where relevant, in Australian Accounting Standards (including Interpretations) to better align with IFRS terminology.	Commencing from 1 January 2010	The Interpretation is not expected to have any impact on the Group
AASB 2008-1	Amendments to Austra- lian Accounting Stan- dard – Share-based Payments: Vesting Conditions and Cancel- lations [AASB 2]	This amendment clarifies that vest- ing conditions consist of service and performance conditions only. Other elements of a share-based payment transaction should therefore be con- sidered for the purposes of determin- ing fair value.	Commencing from 1 January 2009	This amendment is not expected to materially impact the group.



# 2. Summary of significant accounting policies (continued)

# (b) New accounting standards and interpretations (continued)

AASB Amendment	Affected Standard(s)	Nature of change to accounting policy	Applicable for Annual Reporting Periods	Summary
AASB 2008-2	Amendments to Australian Accounting Standards – Puttable Financial Instruments and Obligations Arising on Liquidation [AASB 7, AASB 101, AASB 132 & AASB 139 & Interpretation 2]	The amendments provide a limited exception to the definition of a liability so as to allow an entity that issues puttable financial instruments with certain specified features, to classify those instruments as equity rather than financial liabilities.	Commencing from 1 January 2009	These amendments are not expected to have any impact on the Group's financial report as the Group does not have on issue or expect to issue any puttable financial instruments as defined by the amendments.
AASB 2008-5 and AASB 2008-6	Amendments to Australian Accounting Standards arising from the Annual Improvements Project (July 2008) and Further Amendments to Australian Accounting Standards arising from the Annual Improvement Project (July 2008)	This details numerous non-urgent but necessary changes to accounting standards arising from the IASB's annual improvements project.		No changes are expected to materially affect the Group.
AASB 2008-8	Amendments to Austra- lian Accounting Stan- dards – Eligible Hedged Items [AASB 139]	This amendment clarifies how the principles that determine whether a hedged risk or portion of cash flows is eligible for designation as a hedged item should be applied in particular situations.	Commencing from 1 July 2009	This amendment is not expected to materially affect the Group.
AASB 2008-9	Amendments to AASB 1049 for Consistency with AASB 101	This makes amendments to AASB 1049 to ensure consistency with AASB 101 Presentation of Financial Statements (September 2007). This alignment is consistent with the broad approach taken in the AASB's Generally Accepted Accounting Principles/Government Finance Statistics (GAAP/GFS) Harmonisation project.	Commencing from 1 January 2010	This standard will not have any impact on the Group
AASB 2008-11	Amendments to Australian Accounting Standard – Business Combinations Among Not-for-Profit Entitles (AASB 3)	This amendment mandates that the requirements in AASG 3 (March 2008) are applicable to business combinations among not-for-profit entities (other than restructures of local governments) that are not commonly controlled. It also allows those requirements to be early adopted by not-for-profit entities. Also included are specific recognition, measurement and disclosure requirements relating to local government restructures.	Commencing from 1 July 2010	This standard will not have any impact on the Group



# 2. Summary of significant accounting policies (continued)

# (b) New accounting standards and interpretations (continued)

AASB Amendment	Affected Standard(s)	Nature of change to accounting policy	Applicable for Annual Reporting Periods	Summary
AASB 2008-13	Amendments to Australian Accounting Standards arising from AASB Interpretation 17 - Distributions of Noncash Assets to Owners [AASB 5 & AASB 110]	This amendment requires that non- current assets held for distribution to owners be measured at the lower of carrying value and fair value less costs to distribute	Commencing from 1 July 2009	This amendment is not expected to materially affect the Group.
AASB 2009-4	Amendments to Austra- lian Accounting Stan- dards arising from the Annual Improvements Project [AASB 2, AASB 138 and AASB Interpre- tations 9 & 16]	Makes various amendments to a number of standards and interpreta- tions in line with the IASB annual improvements project	Commencing from 1 July 2010	This amendment is not expected to materially affect the Group.
AASB 2009-5	Further amendments to Australian Accounting Standards arising from the Annual Improve- ments Project [AASB 5, 8, 101, 107, 118, 136, 139]	Makes various amendments to a number of standards and interpreta- tions in line with the IASB annual improvements project	Commencing from 1 January 2011	This amendment is not expected to materially affect the Group.
Interpretation 15	Agreements for the Construction of Real Estate	Under the interpretation, agreements for the construction of real estate shall be accounted for in accordance with AASB 111 where the agreement meets the definition of 'construction contract' per AASB 111 and when the significant risks and rewards of ownership of the work in progress transfer to the buyer continuously as construction progresses. Where the recognition requirements in relation to construction are satisfied but the agreement does not meet the definition of 'construction contract', revenue is to be accounted for in accordance with AASB 118.	Commencing from 1 January 2009	This amendment is not expected to materially affect the Group.
Interpretation 16	Hedges of a Net Investment in a Foreign Operation	This interpretation applies to entities that hedge foreign currency risk arising from net investments in foreign operations and that want to adopt hedge accounting. The interpretation provides clarifying guidance on several issues in accounting for the hedge of a new investment in a foreign operation.	Commencing from 1 October 2008	This amendment is not expected to materially affect the Group.
Interpretation 17	Distribution of Non-cash Assets to Owners	This guidance applies prospectively only and clarifies that non-cash dividends payable should be measured at the fair value of the net assets to be distributed where the difference between the fair value and carrying value of the assets is recognised I profit or loss.	Commencing from 1 July 2009	The Interpretation is not expected to impact the Group



# 2. Summary of significant accounting policies (continued)

## (b) New accounting standards and interpretations (continued)

AASB Amendment	Affected Standard(s)	Nature of change to accounting policy	Applicable for Annual Reporting Periods	Summary
Interpretation 18	Transfers of Assets from Customers	This Intepretation clarifies the accounting for agreements in which an entity receives an item of PPE from a customer that they must use either to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services.	Asset transfers received on or after 1 July 2009	This standard is currently not applicable to the Group

The full year consolidated financial statements have been prepared using the same accounting policies as used in the annual financial statements for the year ended 30 June 2008, except for the early adoption of AASB 8 and AASB 2007-3.

## (c) Basis of consolidation

The consolidated financial statements comprise the financial statements of Razor Risk Technologies Limited and its subsidiaries as at 30 June each year (the Group).

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

In preparing the consolidated financial statements, all inter-company balances and transactions, income and expenses and profit and losses resulting from intra-group transactions have been eliminated in full.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group and cease to be consolidated from the date on which control is transferred out of the Group.

Investments in subsidiaries held by Razor Risk Technologies Limited are accounted for at cost in the separate financial statements of the parent entity.

The acquisition of subsidiaries is accounted for using the purchase method of accounting, which involves allocating the cost of the business combination to the fair value of the assets acquired and the liabilities and contingent liabilities assumed at the date of acquisition.

# (d) Significant accounting judgements, estimates and assumptions

#### (i) Significant accounting judgements

In the process of applying the Group's accounting policies, management has not made any accounting judgements, apart from those involving estimations, which have a significant effect on the amounts recognised in the financial statements, and the judgement not to recognise deferred income tax assets.

### (ii) Significant accounting estimates and assumptions

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. The key estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual reporting period are:



# 2. Summary of significant accounting policies (continued)

## (d) Significant accounting judgements, estimates and assumptions (continued)

#### Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the recoverable amount of the cash generating units to which the goodwill is allocated. The assumptions used in this estimation of recoverable amount and the carrying amount of goodwill are discussed in Note 13.

#### Share-based payment transactions

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined using a Black-Scholes model, except for options with a market condition attached, which are valued using a Monte-Carlo model using the assumptions detailed in Note 14.

#### Provision for impairment of receivables

Included in trade receivables at reporting date is an amount receivable from sales made to Timbercorp Limited during the current financial year amounting to \$171,000. Timbercorp Limited went into voluntary receivership in April 2009. While there is inherent uncertainty in relation to the outcome of the liquidation, the Directors understand that the full amount of the debt is unlikely to be recoverable from the receivers, and therefore 100% provision for impairment has been made.

# (e) Research and development

Product research and development costs are fully expensed unless the research and development expenditure meets certain capitalisation recognition criteria.

### (f) Revenue recognition

Revenue from the provision of services is recognised upon the performance of services to our clients. Revenue from the provision of services in a fixed price contract is determined by measurement of stage of completion having regard to the work effort outstanding and its associated direct costs.

Revenue from the provision of products including licenses is recognised upon the delivery of the product to the client. Revenue recognition is dependent on the specific contractual obligations of both parties.

Maintenance fee revenue and other forms of software support are recognised over the period of the agreement which is normally 12 months.

Interest revenue is recognised as interest accrues using the interest effective method.



# 2. Summary of significant accounting policies (continued)

### (g) Government grants

Government grants are recognised when there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate.

# (h) Finance costs

Where applicable, finance costs are expensed as incurred unless they relate to qualifying assets where borrowing costs are capitalised.

#### (i) Leases

The determination of whether an arrangement is or contains a lease is based on the substance of the arrangement and requires assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in the income statement.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the assets are classified as operating leases and payments are recognised as an expense in the income statement on a straight-line basis over the lease term. Operating lease incentives are recognised as a liability when received and subsequently reduced by allocating lease payments between rental expense and reduction of the liability.

#### Lease Liability Incentive

On 1 March 2008 the Parent Entity moved to new premises at 115 Pitt Street Sydney. As part of the move, the landlord provided a rent reduction incentive being equal to a 50% reduction in monthly rent payable for the first 18 months of occupation. The rental incentive income and corresponding expense will be amortised on a straight line basis over the term of the lease.

### (j) Cash and cash equivalents

Cash and short-term deposits in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of four months or less, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

For the purposes of the Cash Flow Statement, cash and cash equivalents consist of cash and cash equivalents as defined above.

### (k) Trade and other receivables

Trade receivables, which generally have 30 day terms, are recognised and carried at original invoice amount less an allowance for any uncollectible amounts.

An allowance for provision for impairment is made when there is objective evidence that the Group will not be able to collect the debts. Bad debts are written off when identified.



# 2. Summary of significant accounting policies (continued)

### (I) Impairment of financial assets

The Group assesses at each balance sheet date whether a financial asset or group of financial assets is impaired.

#### Financial assets carried at fair value

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition).

The carrying amount of the asset is reduced either directly or through use of an allowance account. The amount of the loss is recognised in the income statement.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the income statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

### (m) Foreign currency translation

Both the functional and presentation currency of Razor Risk Technologies Limited and its Australian subsidiaries are Australian dollars (AUS\$). Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency by applying the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All exchange differences in the consolidated financial report are taken to the income statement except for those arising on translation of foreign operations as noted below.

The functional currency of the foreign operations include Razor Risk Technologies Limited (UK) is Great Britain Pounds (GBP), Razor Risk Technologies Inc. is United States Dollars (US\$) and IT&e Software India Private Limited is India Rupee (INR).

As at the reporting date the assets and liabilities of these overseas subsidiaries are translated into the presentation currency of Razor Risk Technologies Limited at the rate of exchange ruling at the balance sheet date and the income statements are translated at the weighted average exchange rate for the year.

The exchange differences arising on the retranslation are taken directly to a separate component of equity.

On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the income statement.



# 2. Summary of significant accounting policies (continued)

## (n) Income tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the balance sheet date.

Deferred income tax is provided on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences except:

- when the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the taxable temporary difference is associated with investments in subsidiaries, associates; or interests in joint ventures, and the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- when the deductible temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised.

Unrecognised deferred income tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the balance sheet date.

Income taxes relating to items recognised directly in equity are recognised in equity and not in the income statement.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

### Tax consolidated legislation

Razor Risk Technologies Limited and its wholly-owned Australian controlled entities implemented the tax consolidation legislation as of 1 July 2004. Refer Note 5 for further information.



# 2. Summary of significant accounting policies (continued)

### (o) Other taxes

Revenues, expenses and assets are recognised net of the amount of GST except:

- when the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- · receivables and payables, which are stated with the amount of GST included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

Cash flows are included in the Cash Flow Statement on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

### (p) Property, plant and equipment

Plant and equipment is stated at cost less accumulated depreciation and any accumulated impairment losses. Such cost includes the cost of replacing parts that are eligible for capitalisation when the cost of replacing the parts is incurred. Similarly, when each major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement only if it is eligible for capitalisation.

Depreciation is calculated on a straight-line basis over the estimated useful life of the assets as follows for both 2009 and 2008:

Furniture and fittings 5 years
Office and computer equipment and software 3 to 5 years

The assets' residual values, useful lives and amortisation methods are reviewed, and adjusted if appropriate, at each financial year end.

#### (i) Impairment

For property, plant and equipment, refer to Note 2(s) for the impairment accounting policy.

#### (ii) Derecognition and disposal

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement in the year the asset is derecognised.

# (q) Investments and other financial assets

#### Investments in subsidiaries

Investments in subsidiaries are measured at cost in the separate financial statements of Razor Risk Technologies Limited.

#### **Term deposits**

Held to maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Group's intention to hold these investments to maturity. Term deposits are typically made for periods greater than four months and are subject to a bank guarantee held by an unrelated part as security.



# 2. Summary of significant accounting policies (continued)

## (q) Investments and other financial assets (continued)

#### Investments (other than investments in subsidiaries) and other financial assets

Financial assets in the scope of AASB 139 Financial Instruments: Recognition and Measurement are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale investments, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs. The Group determines the classification of its financial assets after initial recognition and, when allowed and appropriate, re-evaluates this designation at each financial year-end.

All regular way purchases and sales of financial assets are recognised on the trade date i.e. the date that the Group commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets under contracts that require delivery of the assets within the period established generally by regulation or convention in the marketplace.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in the income statement when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

### (r) Goodwill

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost of the business combination over the acquirer's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities.

Following initial recognition, goodwill is measured at cost less any accumulated impairment losses.

Goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than a segment based on either the Group's primary or the Group's secondary reporting format determined in accordance with AASB 8 *Operating Segments*.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units), to which the goodwill relates. When the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. When goodwill forms part of a cash-generating unit (group of cash-generating units) and an operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this manner is measured based on the relative values of the operation disposed of and the portion of the cash generating unit retained.

Impairment losses recognised for goodwill are not subsequently reversed.



# 2. Summary of significant accounting policies (continued)

## (s) Impairment of non-financial assets other than goodwill

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of its fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets and the asset's value in use cannot be estimated to be close to its fair value. In such cases the asset is tested for impairment as part of the cash generating unit to which it belongs. When the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses relating to continuing operations are recognised in those expense categories consistent with the function of the impaired asset.

An assessment is also made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. Such reversal is recognised in the income statement. After such a reversal the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

# (t) Trade and other payables

Trade payables and other payables are carried at amortised cost and represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30-45 days of recognition.

#### Financial quarantees

The fair value of the cross guarantee that exists between Razor Risk Technologies Limited and its wholly owned subsidiary Razor Risk Technologies Services Pty Ltd as discussed in Note 24 has been assessed considering the likelihood of default, the exposure to default and the probability of liability.

Management reviews the (i) likelihood of default; (ii) exposure to default; and (iii) probability of liability at each balance date before determining the fair value of the financial guarantee.

#### (u) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects the current market assessment of the time value of money and the risks specific to the liability.



# 2. Summary of significant accounting policies (continued)

## (u) Provisions (continued)

When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### (v) Employee leave benefits

#### (i) Wages, salaries, annual leave and sick leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in employee benefits in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. The Group does not have any accumulating sick leave.

#### (ii) Long service leave

A liability for long service leave is recognised in the provision for employee benefits arising from services rendered by employees to balance date. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made from those benefits. Those cash flows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

# (w) Closed share period

Razor Risk Technologies' share trading period commences from the full year balance date, normally June 30th of each year, and ends on release of the announcement of the Company's annual results. The half year share trading period commences from the half year balance date, normally 31 December of each year, and ends on release of the Company's half-yearly report.

# (x) Share-based payment transactions

The Group provides benefits to employees (including senior Executives and Directors) of the Group in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares ('equity-settled transactions').

There are currently two plans in place to provide these benefits:

- (i) the Employee Share Option Plan (ESOP), which provides benefits to Directors and senior Executives; and
- (ii) the Employee Share Acquisition Plan (ESAP), which provides benefits to all employees, including senior Executives and Directors.

The cost of these equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined using a Black-Scholes model, except for options with a market condition attached, which are valued using a Monte-Carlo model.

In valuing equity-settled transactions, no account is taken of any performance conditions, other than conditions linked to the price of the shares of Razor Risk Technologies Limited ('market conditions') if applicable.

The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the Group's best estimate of the number of equity instruments that will ultimately vest. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date. The income statement charge or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition.



# 2. Summary of significant accounting policies (continued)

## (x) Share-based payment transactions (continued)

If the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any modification that increases the total fair value of the share-based payment arrangement, or is otherwise beneficial to the employee, as measured at the date of modification.

If an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect, if any, of outstanding options is reflected as additional share dilution in the computation of earnings per share (see Note 6).

# (y) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

# (z) Earnings per share

Basic earnings per share (EPS) is calculated as the net profit attributable to members of the parent, adjusted to exclude costs of servicing equity (other than dividends), divided by the weighted average number of ordinary shares, adjusted for any bonus element.

Diluted EPS is calculated as net profit attributable to members of the parent, adjusted for:

- costs of servicing equity (other than dividends);- the after tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses;
- other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares, and divided by the weighted average number of ordinary shares and dilutive potential ordinary shares, adjusted for any bonus element.

#### (aa) Term deposits

Held to maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Group's intention to hold these investments to maturity. Term deposits are typically made for periods greater than four months and are subject to a bank guarantee held by an unrelated part as security.



# 3. Segment information

The full year consolidated financial statements have been prepared using the same accounting policies as used in the annual financial statements for the year ended 30 June 2008, except for the early adoption of AASB 8 and AASB 2007-3.

Management currently identifies the Group as having only one operating segment being the development and integration of risk management software for the financial sector. This operating segment is monitored and strategic decisions are made on this basis.

During the year the company restructured its management structure and the company now operates under a central global structure. Previously, the Group's operating businesses were organised and managed separately according to the geographical responsibility with each segment representing a strategic market that offers different challenges. Accordingly the previous regional management structure is also no longer separately disclosed in the Remuneration analysis.

The operating result presented in the Income Statement represents the same segment information as reported to the company's Chief Operating Decision maker.



# 4. Revenue and expenses

	CONSOLI	DATED	PAREI	NT
	2009	2008	2009	2008
	\$'000	\$'000	\$'000	\$'000
Revenue and Expenses from Total Operations	3			
(a) Revenue				
Sale of goods	16,113	10,244	13,969	7,773
Rendering of services	2,159	2,840	80	9
Inter-company management charges	-	-	122	-
	18,272	13,084	14,171	7,782
(b) Other Income				
Government Grant (i)	150	90	150	90
Interest revenue	33	54	27	42
Security deposit refund	4	-	-	-
Australian Tax Office PAYG Refund	-	41	-	41
	187	185	177	173
(c) Administrative Expenses include	<u></u>			
Employee benefits expenses (ii)				
Wages and salaries	1,936	1,190	1,563	1,114
Workers' compensation costs	24	23	8	-
Superannuation	99	74	99	74
Employer related taxes	106	113	84	89
Share based payments	122	69	-	-
	2,287	1,469	1,754	1,277
(d) Other expenses				
Bad and doubtful debts – trade debtors	178	(29)	-	(29)
Depreciation of plant and equipment, owned	198	203	113	70
Net foreign exchange differences	(87)	439	64	262
	289	613	177	303
(e) Lease payments included in income statement				
Operating lease expense	657	666	346	366
	657	666	346	366

<sup>(</sup>i) An Export Market Development Grant was received in relation to promoting and marketing the company's products in overseas markets. There are no unfulfilled conditions or contingencies attaching to this grant.

<sup>(</sup>ii) Employee benefits expense is outside of cost services and relates to employee expenses pertaining to administration and support functions.



#### 5. Income tax

The major components of income tax are:

	CONSOLIE	DATED	PAREI	NT
	2009	2008	2009	2008
	\$'000	\$'000	\$'000	\$'000
Income Statement				
Current Income Tax				
Current income tax charge	22	27	-	-
Adjustments in respect of current income tax of previous years	-	-	-	-
Deferred income tax	<u> </u>			
Relating to origination and reversal of temporary differences	-	-	-	_
Income tax reported in the income statement	22	27	-	-
Statement of changes in equity				
Deferred income tax relating to items charged or credited directly to equity	-	-	-	-
Income tax reported in equity	-	-	-	-
A reconciliation between tax expense and the product of accounting profit before income tax rate is as follows:				
Accounting profit/(loss) before income tax	1,484	(5,934)	2,317	(4,632)
At the Groups statutory income tax rate of 30%	445	(1,780)	695	(1,390)
Add tax effect of:				
Expenditure not allowable for income tax purposes	63	45	51	45
Share-based payment expense	37	14	19	(2)
Estimated unrecognised tax losses	-	1,748	-	1,347
Estimated tax losses recouped	(523)	-	(765)	-
Income tax reported in the income statement	22	27	-	-

At 30 June 2009, there are unrecognised net deferred tax assets arising from the differences in the accounting and tax cost bases of the Group and unrecognised tax losses not brought to account. The Group has unrecouped post-consolidation income tax losses arising in Australia of \$29,797,637 (2008: \$23,953,877) that are available indefinitely for offset against future taxable profits of the companies in which the losses arose.

As of the date of this report, the Directors and Management believe it is premature to reflect unrecognised deferred income tax assets based on the company's historical losses recorded to date and the conservative assessment of the recognition criteria of probable future profitability and convincing evidence.

At 30 June 2009, there is no recognised or unrecognised deferred income tax liability (2008: \$nil) for taxes that would be payable on the unremitted earnings of certain of the Group's subsidiaries, associate or joint venture, as the Group has no liability for additional taxation should such amounts be remitted.



# 5. Income Tax (continued)

#### Tax consolidation

Razor Risk Technologies Limited and its 100% Australian owned subsidiaries have formed a tax consolidation group with effect from 1 July 2004. Razor Risk Technologies Limited is the head entity of the tax consolidated group. Members of the group have entered into a tax sharing arrangement in order to allocate income tax expense between the wholly-owned subsidiaries on a pro-rata basis. In addition the agreement provides for the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations.

#### Tax effect accounting by members of the tax consolidated group

The tax funding agreement provides for the allocation of current taxes to members of the tax consolidated group in accordance with an acceptable allocation method under Interpretation 1052, while deferred taxes will be allocated to members of the tax consolidated group in accordance with the principles of AASB 112 *Income Taxes*. The allocation of taxes under the tax funding agreement are recognised as an increase/decrease in the subsidiaries' inter-company accounts with the tax consolidated group head company, Razor Risk Technologies Limited in accordance with Interpretation 1052 *Tax Consolidation Accounting*.

# 6. Earnings/(loss) per share

As the group has moved into a profit-making situation, the basic earnings per share calculation is also used for the fully diluted calculation.

The following reflects the income and share data used in the basic and diluted earnings per share computations:

	CONSOLIDATED 2009 \$'000	CONSOLIDATED 2008 \$'000
Net profit / (loss) attributable to ordinary equity holders of the parent	1,462	(5,936)
	Thousands	Thousands
Weighted average number of ordinary shares for basic earnings per share	277,063	246,749
Weighted average number of ordinary shares & options for diluted earnings per share	297,501	246,749

There have been no transactions involving ordinary shares or potential ordinary shares that would significantly change the number of ordinary shares or potential ordinary shares outstanding between the reporting date and the date of completion of these financial statements.

### 7. Cash and cash equivalents

	CONSOI	LIDATED	PARENT		
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000	
Cash at bank and in hand	1,254	1,604	512	224	
Short-term deposits	1,885	-	1,885	-	
	3,139	1,604	2,397	224	

Cash at bank earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and four months, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.



# 7. Cash and cash equivalents (continued)

Reconciliation of net profit / (loss) after tax to net cash flows from operations

	CONSOLID	ATED	PAREN	Т
	2009	2008^	2009	2008^
	\$'000	\$'000	\$'000	\$'000
Net Profit / (loss)	1,462	(5,936)	2,317	(4,634)
Adjustments for:				
Depreciation	198	203	113	70
Interest paid	12	2	12	2
Rent incentive received	158	53	158	53
Goodwill impairment	-	1,391	-	1,343
Bad debts	178	(29)	-	(29)
Share-based payment expense	122	50	64	(4)
Loss on disposal of fixed assets	-	11	-	-
Foreign currency translation	33	91	-	-
Intercompany expense / (revenue)		_	(968)	4,670
Changes in assets and liabilities				
(Increase) / decrease in financial assets (current)	322	(279)	263	-
(Increase) / decrease in trade and other receivables	541	648	633	345
(Increase) / decrease in prepayments	(11)	(19)	(12)	(4)
(Increase) / decrease in accrued revenue	866	(622)	462	(382)
(Increase) / decrease in financial assets (non-current)	(662)	226	(294)	(133)
(Decrease) / increase in trade and other payables ^	(373)	306	(589)	103
(Decrease) / increase in provisions (current liabilities)	(379)	123	244	151
(Decrease) / increase in unearned revenue	(444)	1,442	-	-
(Decrease) / increase in non-current liabilities	(49)	224	(25)	162
(Decrease) / increase in intercompany balances	-	-	170	(4,111)
Net cash used in operating activities	1,974	(2,115)	2,548	(2,398)

<sup>^ 2008</sup> comparatives have been adjusted to restate the Halcyon investing activities' cash flows. On 1 October 2006, the Group acquired Halcyon and in accordance with the Business Sale Agreement, the final cash settlement of \$302,000 was paid to the Principals (2008: \$302,000).



# 8. Trade and other receivables (current)

	CONSOL	LIDATED	PARENT		
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000	
Trade receivables	1,464	1,835	801	1,505	
Allowance for impairment loss (a)	(171)	-	-	-	
Other receivables	166	70	149	58	
	1,459	1,905	950	1,563	

# (a) Allowance for impairment loss

Trade receivables are non-interest bearing and are generally on 30-90 day terms.

The following table details the Group's trade and other receivables exposed to credit risk with aging analysis and impairment, provided for thereon. Amounts are considered as 'past due' when the debt has not been settled with the terms and conditions agreed between the Group and the customer. Receivables that are past due are assessed for impairment by ascertaining solvency of the debtors and are provided for where there are specific circumstances indicating that the debt may not be fully repaid to the Group.

The balances of receivables that remain within initial trade terms (as detailed in the table below) are considered to be of high credit quality.

	Gross	Past due and	Pa	d	Within initial trade		
	Amount	impaired	< 30	31 - 60	61 - 90	> 90	terms
CONSOLIDATED	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
2009							
Trade & Term Receivables	1,293	171	243	-	7	9	863
Other Receivables	166	-	-	-	-	140	26
Total	1,459	171	243	-	-	149	889
2008							
Trade & Term Receivables	1,835	-	240	24	28	24	1519
Other Receivables	70	-	-	-	-	70	-
Total	1905	-	240	24	28	94	1,519



# 8. Trade and other receivables (current) (continued)

	Gross	Past due Gross and		Past due but not impaired (days overdue)				
	Amount	impaired	< 30	31 - 60	61 - 90	> 90	trade terms	
PARENT	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
2009								
Trade & Term Receivables	801	_	206	-	-	9	586	
Other Receivables	149	-		-	-	149	-	
Total	950	-	206	-	-	158	586	
2008								
Trade & Term Receivables	1,505	-	230	-	-	24	1,251	
Other Receivables	58	-	-	-	-	58	-	
Total	1,563	-	230	-	-	82	1,251	

Neither the Group nor parent entity holds any financial assets with terms that have been renegotiated, but which would otherwise be past due or impaired.

For the year ended 30 June 2009, the Group has made an allowance for doubtful debts relating to amounts owed by Timbercorp (in Liquidation) of \$170,865 (2008: nil). An impairment assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates to determine whether there is objective evidence that a related party receivable is impaired. When such objective evidence exists, the Group recognises an allowance for the impairment loss.

Movement in the provision for impairment of receivables is as follows:

	Opening Balance \$'000	Charge for the year \$'000	Amounts written off \$'000	Closing Balance \$'000
	1.7.2008			30.6.2009
Consolidated Group				
Current trade receivables	-	171	-	171
	-	171	-	171
Parent Entity				
Current trade receivables	-	-	_	-
	-	-	-	-

# (b) Fair value and credit risk

Due to the short term nature of these receivables, their carrying value is assumed to approximate their fair value.

The maximum exposure to credit risk is the fair value of receivables. Collateral is not held as security, nor is it the Group's policy to transfer (on-sell) receivables to special purpose entities.

# (c) Foreign exchange and interest rate risk

Detail regarding foreign exchange and interest rate risk exposure is disclosed in Note 22.



### 9. Financial Assets

	CONSOL	LIDATED	PARENT		
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000	
Non-Current					
Term Deposits (i)	427	341	293	283	
Rental Bonds (ii)	62	185	7	6	
	489	526	300	289	

(i) Term deposits typically made for periods greater than four months are usually subject to a bank guarantee held by an unrelated party as security. Interest is earned at the respective term deposit rate. They have been reclassified as non-current due to their long-term nature. Term deposits are held to maturity.

Prior year balances have been reclassified from current asset.

(ii) Rental bonds are amounts paid to landlords as financial security in respect of office space leased. They are subject to fixed interest rates.

#### 10. Accrued revenue

Revenue is accrued when a service is performed but not yet invoiced. Service revenue is invoiced in arrears and accrued monthly.



# 11. Property, plant and equipment

		CONSOLI	DATED		PARENT			
	Furniture & Fittings	Office & Computer Equipment & Software	Leasehold Incentive Furniture & Fittings	Total	Furniture & Fittings	Office & Computer Equipment & Software	Leasehold Incentive Furniture & Fittings	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Year ended 30 June 2009								
At 1 July 2008, net of accumulated depreciation	125	242	199	566	98	116	199	413
Additions	8	69	-	77	-	20	- [	20
Disposals	-	(40)	-	(40)	-	-	-	-
Depreciation for the year	(30)	(137)	(30)	(197)	(20)	(63)	(30)	(113)
Accumulated depreciated – disposals / internal transfers	-	40	-	40	-	-	-	-
At 30 June 2009, net of accumulated depreciation	103	174	169	446	78	73	169	320
At 1 July 2008								
Cost or fair value	250	1,636	209	2,095	102	219	209	530
Accumulated depreciation	(125)	(1,394)	(10)	(1,529)	(4)	(103)	(10)	(117)
Net carrying amount	125	242	199	566	98	116	199	413
At 30 June 2009								
Cost or fair value	258	1,626	199	2,083	98	237	199	534
Accumulated depreciation	(155)	(1,452)	(30)	(1,637)	(20)	(164)	(30)	(214)
Net carrying amount	103	174	169	446	78	73	169	320



# 11. Property, plant and equipment (continued)

	CONSOLIDATED				PARENT			
	Furniture & Fittings	Office & Computer Equipment & Software	Leasehold Incentive Furniture & Fittings	Total	Furniture & Fittings	Office & Computer Equipment & Software	Leasehold Incentive Furniture & Fittings	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Year ended 30 June 2008								
At 1 July 2007, net of accumulated depreciation	68	218	-	286	7	66	-	73
Additions	103	183	209	495	94	107	209	410
Disposals	(12)	-	-	(12)	-	-	-	-
Depreciation for the year	(34)	(159)	(10)	(203)	(3)	(57)	(10)	(70)
At 30 June 2008, net of accumulated depreciation	125	242	199	566	98	116	199	413
At 1 July 2007								
Cost or fair value	454	1,869	-	2,323	8	113	-	121
Accumulated depreciation	(386)	(1,651)	-	(2,037)	(1)	(47)	-	(48)
Net carrying amount	68	218	-	286	7	66	-	73
At 30 June 2008								
Cost or fair value	250	1,636	209	2,095	102	219	209	530
Accumulated depreciation	(125)	(1,394)	(10)	(1,529)	(4)	(103)	(10)	(117)
Net carrying amount	125	242	199	566	98	116	199	413

<sup>(</sup>i) On 1 March 2008, the Parent Entity moved to new premises at 115 Pitt Street Sydney. As part of the move, the landlord provided a lease incentive payment of \$209,195 to move into the premises, which contributed to the overall fit-out costs of the new premises. The lease incentive assets are depreciated on a monthly basis. Lease incentive payments amortised for 2008 is \$9,962.



# 12. Goodwill

	CONSOLID	OATED	PARE	NT
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
NextSet				
Cost	1,548	1,548	1,548	1,548
Accumulated impaired losses	(1,343)	(1,343)	(1,343)	(1,343)
Net carrying value	205	205	205	205
TMS				
Cost	1,085	1,085	-	-
Accumulated impaired losses	(48)	(48)	-	-
Net carrying value	1,037	1,037	-	-
Halcyon				
Cost	2,048	2,048	2,048	2,048
Accumulated impaired losses	-	-	-	-
Net carrying value	2,048	2,048	2,048	2,048
Total intangibles	3,290	3,290	2,253	2,253

	CONSOLIDATED					
	NextSet \$'000	TMS \$'000	Halcyon \$'000	Total \$'000		
At 1 July 2007						
Opening balance	1,548	1,085	2,048	4,681		
Impairment loss	(1,343)	(48)	-	(1,391)		
Closing value at 30 June 2008	205	1,037	2,048	3,290		
At 1 July 2008						
Opening balance	205	1,037	2,048	3,290		
Impairment loss	-	-	- !	-		
Closing value at 30 June 2009	205	1,037	2,048	3,290		

		PARENT				
	NextSet \$'000	Halcyon \$'000	Total \$'000			
At 1 July 2007						
Opening balance	1,548	2,048	3,596			
Additions	-	-	-			
Impairment loss	(1,343)	-	(1,343)			
Closing value at 30 June 2008	205	2,048	2,253			
At 1 July 2008						
Opening balance	205	2,048	2,253			
Impairment loss	-	-	-			
Closing value at 30 June 2009	205	2,048	2,253			



# 13. Impairment testing of goodwill and intangibles with indefinite lives

Goodwill acquired through business combinations have been allocated to three individual cash generating units for impairment testing as follows:

- Halcyon cash generating unit
- TMS cash generating unit
- NextSet cash generating unit

#### Halcyon cash generating unit

The recoverable amount of the *Halcyon cash generating unit* has been determined based on a value in use calculation using cash flow projections based on financial budgets approved by senior management covering a five year period.

The recoverable amount is assessed using current discount rates. The pre-tax discount rate for this year was set at 12% based on global economic conditions and the company's maturity of operations (2008: 18%). Sensitivity analysis carried out at historic rates also indicated that no impairment of goodwill had occurred.

No cash flows are assumed beyond the five year period reflecting the uncertain nature of the technology sector.

#### TMS cash generating unit

The recoverable amount of the *TMS cash generating unit* has been determined based on a value in use calculation using cash flow projections based on financial budgets approved by senior management covering a five year period.

The recoverable amount is assessed using current discount rates. The pre-tax discount rate for this year was set at 12% based on global economic conditions and the company's maturity of operations (2008: 18%). Sensitivity analysis carried out at historic rates also indicated that no impairment of goodwill had occurred.

No cash flows are assumed beyond the five year period reflecting the uncertain nature of the technology sector.

The majority of the TMS revenue and costs are incurred in North America.

#### NextSet cash generating unit

The recoverable amount of the *NextSet cash generating unit* has been determined based on a value in use calculation using cash flow projections based on financial budgets approved by senior management covering a five year period.

The recoverable amount is assessed using current discount rates. The pre-tax discount rate for this year was set at 12% based on global economic conditions and the company's maturity of operations (2008: 18%). Sensitivity analysis carried out at historic rates also indicated that no impairment of goodwill had occurred.

No cash flows are assumed beyond the five year period reflecting the uncertain nature of the technology sector.

# Key assumptions used in value in use calculations for the Halcyon, TMS and NextSet cash generating units for 30 June 2009 and 30 June 2008

The following describes each key assumption on which management has based its cash flow projections when determining the value in use of the Halcyon, TMS and NextSet cash generating units.

#### **Budgeted gross margins**

The basis used to determine the value assigned to the budgeted gross margins is the average gross margins achieved in the year immediately before the budgeted year, increased for expected efficiency improvements. Thus, values assigned to gross margins reflect past experience.



# 13. Impairment testing of goodwill and intangibles with indefinite lives (continued)

#### Cost, revenue and salary growth rates

The basis used to determine the value assigned to the cost, revenue and salary growth rates is 2% which is the current inflation rate. Values assigned to this key assumption are consistent with external sources of information.

#### **AUD/USD Foreign Exchange rate**

The Australian: United States (AUD/USD) foreign exchange rate is 0.75 which is the AUD/USD assumption used in the Company's FY10 revenue budget assumptions.

#### Sensitivity analysis of key assumptions

Management has noted that sensitivity analysis performed through increasing the discount rate used from 12% to 20% has not resulted in any potential write-down in the value of the goodwill valuations as at 30 June 2009.

### 14. Share-based payment plans

# **Employee Share Option and Acquisition Plan**

The Company has in place an Employee Share Option Plan ("ESOP") and an Employee Share Acquisition Plan ("ESAP"). The Board obtained shareholder approval at the 2003 AGM to issue up to 15% of its issued share capital in securities under the ESOP and ESAP.

#### **ESOP**

Under the ESOP, the Board is able to grant options to eligible employees, which include all full time employees of the Company and its Directors (grants to Directors however require shareholder approval). The terms and conditions of the grant are to be determined by the Board, and at the time of this report, options are on issue under four series with different conditions as follows:

#### **NextSet Options**

Under the NextSet Acquisition Agreement approved by shareholders, employees of the NextSet business were able to be issued up to 2,000,000 options on the same terms and conditions as Series 1 options. No further NextSet options were issued.

#### Series 2

Series 2 options were issued in November 2003 with shareholder approval during the AGM. They are exercisable at \$0.25 per option, and expire in November 09.

#### Series 3

Series 3 options were issued in April 2004 and are five year call options exercisable at \$0.32. Options vest over a three year period in 36 consecutive monthly instalments; however no options can be exercised in the 12 months after the date of grant. The holder must be an employee or Director when options are exercised.

#### **Hoodless Options**

Hoodless options were issued on 12 December 2006 following successful listing on AIM (UK Stock Exchange). The options are five year call options exercisable at \$0.12. The options have no vesting date and can be exercised from 12 December 2006.



# 14. Share-based payment plans (continued)

#### **Directors' Options**

Director's options were issued on 18 November 2004 following shareholder approval. The options are five year call options exercisable at \$0.32. Options vest over a three year period in 36 consecutive monthly instalments; however no options can be exercised in the 12 months after the date of grant. The holder must be Director when options are exercised.

### IT&e ESOP Options

IT&e ESOP options were issued to new employees at various dates during the year to 30 June 2008. The options are five year call options with an exercise price range from \$0.12 to \$0.34. Options vest over a three year period in 36 consecutive monthly instalments; however no options can be exercised in the 12 months after the date of grant. The holder must be an employee or Director when options are exercised.

The expense recognised in the income statement in relation to share-based payments is disclosed in the income statement.

The following table illustrates the number (No.) and weighted average exercise prices (WAEP) of, and movements in, share options issued during the year:

		2009 No. ('000)	2009 WAEP	2008 No. ('000)	2008 WAEP
Outstanding at the beginning of the year	14(a)	15,981	\$0.27	21,477	\$0.27
Granted during the year	14(b)	-	-	950	\$0.06
Lapsed/Forfeited during the year	14(c)	(3,377)	- ]	(6,417)	_
Exercised during the year	14(c)	-	-	-	-
Expired during the year	14(c)	(4,390)	\$0.32	(29)	\$0.20
Outstanding at the end of the year	14(d)	8,214	\$0.20	15,981	\$0.27
Exercisable at end of year		5,804	\$0.20	12,870	\$0.23

(a) Options outstanding at the beginning of the year								
No. an	d Series	Grant date	Vesting date *	Expiry date *	WAEP			
898,753	Series 2	30.11.03	30.11.06	30.11.09	\$0.25			
190,333	NextSet	28.02.04	28.02.04	28.02.07	\$0.20			
4,200,000	Series 3	29.04.04	29.04.05-29.04.07	29.04.09	\$0.32			
3,400,000	Directors	18.11.04	18.11.04-18.11.07	18.11.09	\$0.32			
3,175,000	IT&e ESOP	31.08.04 - 16.11.04	31.08.05-31.08.07	31.08.09 - 16.11.09	\$0.26			
2,000,000	IT&e ESOP (Halcyon)	17.11.06	17.11.09	17.11.11	\$0.20			
2,116,705	Hoodless	12.12.06	12.12.06	12.12.11	\$.012			
15,980,791								

(b) Options granted during the year							
No. and Series	Grant date	Vesting date *	Expiry date *	WAEP			
nil							



# 14. Share-based payment plans (continued)

#### (c) Options lapsed, forfeited, exercised or expired during the year

The following table summarises information about options which lapsed or were forfeited, exercised or expired during the year ended 30 June 2009

Number of options	Option series	Grant date	Exercise date	Expiry date	WAEP	Proceeds from shares issues	Number of shares issued	Issue date	Fair value of shares issued
297,418	Series 2	30.11.03	30.11.06	30.11.09	\$0.25	-	-	-	-
190,333	NextSet	28.02.04	28.02.04	28.02.07	\$0.20	-	-	-	_
4,200,000	Series 3	29.04.04	29.04.07	29.04.09	\$0.32	-	-	-	-
2,000,000	Directors'	18.11.04	18.11.04 – 18.11.07	18.11.09	\$0.32	-	-	-	-
1,079,000	IT&e ESOP	31.08.04 – 16.11.04	31.08.05 - 31.08.07	31.08.09 - 16.11.09	\$0.22	-	-	-	-
7,766,751									

No options were exercised by employees during the year ended 30 June 2009.

A total of 190,333 NextSet options and 4,200,000 Series 3 Management options expired during the year. A total of \$3,376,251 options lapsed/forfeited during the year.

(d) Options outstanding at the end of the year							
No. and Series		Grant date	Vesting date *	Expiry date *	WAEP		
597,335	Series 2	30.11.03	30.11.06	30.11.09	\$0.25		
1,400,000	Directors'	18.11.04	18.11.04-18.11.07	18.11.09	\$0.32		
2,100,000	IT&e ESOP	31.08.04-16.11.04	31.08.05-31.08.07	31.08.09-16.11.09	\$0.22		
2,000,000	IT&e ESOP (Halcyon)	17.11.06	17.11.09	17.11.11	\$0.20		
2,116,705	Hoodless	12.12.06	12.12.06	12.12.11	\$0.12		
8,214,040							

<sup>\*</sup> Dates provided are the latest date by which options can vest or expire.

The weighted average remaining contractual life for the share options outstanding as at 30 June 2009 is between 1 and 2 years (2008: 1 and 3 years).

The range of exercise prices for options outstanding at the end of the year was \$0.12 - \$0.32.

The weighted average fair value of options granted during the year was \$nil (2008: \$0.20).

The following table lists the inputs to the Black-Scholes and Monte Carlo option pricing models used for the year ended 30 June 2008. No options were issued for 2009.



# 14. Share-based payment plans (continued)

	2008
Expected volatility (%)	100%
Risk-free interest rate (%)	5.03% - 5.91%
Expected life of option (years)	3 – 4.5
Option exercise price (\$)	0.20 – 0.34
Weighted average share price at grant date (\$)	0.27

The expected life of the options is based on historical data and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome. No other features of options granted were incorporated into the measurement of fair value.

#### **ESOP**

The Company has established an Employee Share Option Plan ("ESOP") for which shareholder approval was provided on 30 November 2003. The ESOP enables the company to issue up to 15% of its issued share capital in securities under the ESOP and ESAP.

Under the ESOP rules, the Company may offer Directors and employees remuneration in the form of shares as part of incentive arrangements. The determination of eligible employees and the terms and conditions of the offer to such employees, will be determined by the Directors from time to time having regard to the needs of the Company.

No new ESOP options were issued to any employee during the year to 30 June 2009.

The expense recognised in the income statement in relation to share-based payments is disclosed in the income statement.

#### **ESAP**

The Company has established an ESAP for which shareholder approval was given on 18 July 2000 and renewed on 30 November 2003. The ESAP enables all employees of the Company to invest in the equity of the Company as part of their remuneration. Australian employees will be able to take advantage of certain tax concessions by participating in the ESAP. The terms of the ESAP rules have been drafted to satisfy the requirements of the tax deferral concessions.

Under the ESAP rules, Directors may offer participant employees remuneration in the form of shares as part of the employee's incentive arrangements. The determination of eligible employees and the terms and conditions of the offer to such employees will be determined by the Directors from time to time, having regard to the needs of the Company.

The terms of the ESAP allow the Company to issue matching share components at nil consideration to the shares acquired by the employees. During the year, the Company issued 1,092,000 matching shares at nil consideration (2008: nil). The fair value of shares issued is \$29,000 (2008: \$5,000).



# 15. Trade and other payables (current)

	CONSOL	IDATED	PARENT	
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Trade payables (i)	784	1,905	800	1,069
Employee related benefits payable	475	162	35	74
Other taxes payable	43	74	23	74
	1,302	2,141	858	1,217

(i) Trade payables are non-interest bearing and are normally settled within 30 - 45 days.

# (a) Fair value

Due to the short term nature of these payables, their carrying value is assumed to approximate their fair value.

# (b) Interest rate, foreign exchange and liquidity risk

Information regarding interest rate, foreign exchange and liquidity risk exposure is set out in Note 22.

#### 16. Current tax liabilities

There is no provision in 2009 for current tax liabilities.

#### 17. Unearned revenue

Revenue is classified as unearned when it is billed in advance of software support and maintenance service delivery. Software support and maintenance contracts are invoiced annually and revenue is recognised evenly over the period of the contract.

### 18. Payable to / receivable from related parties within wholly owned group

	CONSOL	IDATED	PARENT		
Payable to wholly owned subsidiaries:	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000	
Razor Risk Technologies Services Pty Ltd	-	-	5,341	6,095	
Razor Risk Technologies Limited (UK)	-	-	315	550	
IT&e Software India Private Limited (India)	-	-	643	411	
	-	-	6,299	7,056	

Receivable from related parties within wholly owned group

	CONSOLIDATED		PARENT	
Receivable from wholly owned subsidiaries:	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Razor Risk Technologies Inc (US)	-	-	2,198	1,378
	-	-	2,198	1,378

In the prior year receivables had been offset against payables and this error has now been reclassified in the comparative.



# 19. Employee benefits

	CONSOLIDATED		PAR	ENT
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Current				
Annual leave	632	847	283	402
Non-current				
Long service leave	311	333	184	196

# Nature and timing of provisions

#### Annual and long service leave

Refer to Note 2(v) for the relevant accounting policy and a discussion of the significant estimations and assumptions applied in the measurement of this provision.

#### 20. Non-current liabilities

	CONSOI	CONSOLIDATED		ENT
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Non-current				
Lease incentive (i)	420	262	420	262
Convertible Loan (ii)	-	164	-	164
	420	426	420	426

(i) On 1 March 2008, the Parent Entity moved to new premises at 115 Pitt Street Sydney. As part of the move, the landlord provided a rent reduction incentive being equal to a 50% reduction in monthly rent payable for the first 18 months of occupation (\$254,827). The rental incentive income and corresponding expense will be amortised on a straight line basis over the term of the lease. Rent reduction incentive amortised for 2009 is \$29,885 (2008: \$12,134).

In addition, the landlord provided lease incentive payments of \$209,195 to move into the premises, which contributed to the overall fit-out costs of the new premises. The lease incentive assets are depreciated on a monthly basis. Lease incentive payments amortised for 2009 is \$29,885 (2008: \$9,962).

(ii) As at 30 June 2009, all loans from key management personnel have been converted to ordinary shares (exception of J Maranis and J Mantzios, whose loans were converted to cash on resignation from the company).

# (a) Fair value

Due to their nature, the carrying amount of the Group's convertible loan approximates their fair value.

## (b) Interest rate, foreign exchange and liquidity risk

Information regarding interest rate, foreign exchange and liquidity risk exposure is set out in Note 22.

#### (c) Assets pledged as security

There are no assets pledged as security for the non-current interest bearing liabilities.

#### (d) Set-off assets and liabilities

There are no assets pledged as security for the non-current interest bearing liabilities.



# 20. Non-current liabilities (continued)

# (e) Defaults and breaches

During the current and prior years, there were no defaults or breaches on any of the loans.

## **Payroll Facility**

In April 2008, the Parent entity established a payroll facility with the ANZ Bank with a limit of \$400,000. A first registered company charge (Mortgage Debenture) was taken over the assets of Razor Risk Technologies Limited. The fixed and floating charge is over all present and future assets, undertakings (including goodwill) and unpaid/uncalled capital of the company. As of the date of this report, the facility has not been utilised. There are no specific conditions which apply to this facility.

### 21. Contributed equity and reserves

	CONSOLIDATED		CONSOLIDATED PARENT		ENT
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000	
Ordinary shares					
Issued and fully paid	52,451	52,212	52,451	52,212	

Effective 1 July 1998, the Corporations legislation abolished the concepts of authorised capital and par value shares. Accordingly the company does not have authorised capital or par value in respect of its issued capital.

Fully paid ordinary shares carry one vote per share and carry the right to dividends. On winding up, shareholders have a right to a distribution of surplus assets of the company following the winding up (if any) on a pro rate basis.

a.,,, a., a. p. a. tate 2 a.c.	2009		2008	
	Number ('000)	\$'000	Number ('000)	\$'000
Movement in ordinary shares on issue				
Beginning of the financial year	271,307	52,212	234,585	49,273
Issued during the year				
<ul><li>employee share scheme (i)</li></ul>	1,092	23	55	5
– employee bonus (ii)	6,963	65	-	-
<ul><li>capital raising (iii)</li></ul>	-	-	33,500	2,140
<ul> <li>conversion of management loan (iv)</li> </ul>	3,770	151	-	-
<ul> <li>purchase of the TMS business (v)</li> </ul>	-	-	150	12
purchase of the Halcyon business (vi)	821	-	3,017	782
End of the financial year	283,953	52,451	271,307	52,212

- i) Purchased by employees under the ESAP (refer to Note 14).
- ii) On 18 December 2008, 562,800 shares were issued as a Christmas bonus (8400 shares per employee). On 19 December 2008, 6,400,000 shares were issued to senior management as part of ordinary remuneration.
- iii) On 7 December 2007, 16,000,000 shares were issued in a share placement with GBST Holdings Limited, raising \$1.44m. On 4 June 2008, a further 17,500,000 shares were issued in a share placement with GBST Limited (8,750,000 shares), UXC Limited (6,875,000 shares) and Hunter Hall Limited (1,875,000), raising \$700k



# 21. Contributed equity and reserves (continued)

- iv) Loans from key management personnel have been converted to ordinary shares (exception of J Maranis and J Mantzios, whose loans were converted to cash on resignation from the company).
- v) TMS acquisition: 150,000 shares were issued on 13 November 2007 related to Tranche 3 as part of the business sale agreement.
- vi) Halcyon acquisition: On 30 January 2009, 821,250 shares were issued in accordance with the second earn-out period. On 12 December 2007, 3,017,455 shares were issued in accordance with the business sale agreement, for a total value of \$782,049. 1,785,580 shares were issued as part of the first earn-out period and 1,231,875 shares were issue related to Tranche 2.

#### **Share Options**

The company has an ESOP share based payment option schemes under which options to subscribe for the Company's shares have been granted to certain Executives and other employees (refer Note 14).

#### Reserves

Kesel ves							
	С	CONSOLIDATED			PARENT		
	Foreign currency translation reserve	Employee equity benefits reserve	Total	Employee equity benefits reserve	Total		
	\$'000	\$'000	\$'000	\$'000	\$'000		
Consolidated							
At 30 June 2007	63	3,914	3,977	4,247	4,247		
Currency translation differences	87	-	87	-	-		
Share earn-out	-	(12)	(12)	(12)	(12)		
Share-based payments	-	48	48	45	45		
Share payments - Halcyon	-	(782)	(782)	(782)	(782)		
At 30 June 2008	150	3,168	3,318	3,498	3,498		
At 1 July 2008	150	3,168	3,318	3,498	3,498		
Currency translation differences	(194)	-	(194)	-	-		
Share-based payments	- [	98	98	41	41		
At 30 June 2009	(44)	3,266	3,222	3,539	3,539		

# **Nature and purpose of reserves**

### Foreign currency translation reserve

The foreign currency translation reserve is used to record exchange differences arising from the translation of the financial statements of foreign operations with a functional currency other than AUD.

## Share-based payments expense reserve

The reserve is used to record the value of share options provided to employees and Directors as part of their remuneration. Refer to Note 14 for further details of this plan.

### **Capital management**

When managing capital, the Directors' objective is to ensure the entity continues as a going concern as well as to create returns to shareholders and benefits for other stakeholders. The Directors also aim to maintain a capital structure that ensures the lowest cost of capital available to the entity.



# 21. Contributed equity and reserves (continued)

The Directors adjust the capital structure in line with the Company's needs and considering the market environment. As the market is constantly changing, the Directors may issue new shares to provide funding.

During 2009, the Company paid dividends of \$0 (2008: \$0). The Company may issue further capital in the next year if deemed appropriate.

The Directors monitor capital through the working capital ratio. The Directors have no plans to increase debt levels over the current period. The working capital calculations based on continuing operations at 30 June 2009 and 2008 are as follows:

	CONSOLIDATED		PARENT	
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Current Assets				
Cash and cash equivalents	3,139	1,604	2,397	224
Trade and other receivables	1,459	1,905	950	1,563
Prepayments	134	120	69	57
Accrued revenue	95	962	-	462
Total Current Assets	4,827	4,591	3,416	2,306
Less Current Liabilities				
Trade and other payables	1,302	2,141	858	1,217
Current tax liabilities	-	-	-	-
Employee benefits	632	847	283	402
Unearned revenue	1,966	2,410	965	402
Payable to related parties within wholly owned group	-	-	4,101	5,678
Total Current Liabilities	3,900	5,398	6,207	7,699
Working Capital	927	(807)	(2,791)	(5,393)

The Group is not subject to any externally imposed capital requirements.

#### 22. Financial risk management objectives and policies

### **Financial Risk Management objectives**

The principal objective of Razor Risk Technologies Limited's (the Group) Financial Risk Management (FRM) strategy is to establish a robust structure for the determination of risk appetite and the measuring, monitoring, reporting and escalation of financial risks. The Group seeks to manage financial risks to maximise the return on shareholder capital, while ensuring:

- the Group remains solvent; and
- there is sufficient cash flow available to execute the operational strategy set by the Group Board of Directors (the Board).

The Group's FRM is carried out in accordance with policies set by the Board. These policies are set out in the Group's FRM Policy and they provide a clear structure for managing financial risks including delegations, escalations and reporting. The FRM Policy also outlines the Group's financial risk management objectives and identifies organisational responsibilities for the implementation of the FRM Policy. The FRM Policy provides an overview of each of the key financial risks including the nature of the risk, objectives in seeking to manage the risk, the key policy variables for the management of the risk and the regional responsibility for managing and reporting the risk.



# 22. Financial risk management objectives and policies (continued)

### **Financial Risk Management structure**

The Board has ultimate responsibility for risk management and governance, including ensuring an appropriate risk framework is in place and is operating effectively. There are, however, other bodies and individuals within the Group that manage and monitor financial risks.

#### The Board

The Board is responsible for the approval of the FRM Policy, shareholder capital investment strategy, capital and financing plans, approval of transactions outside of FRM policy and setting the financial risk appetite.

### The Audit and Risk Management Committee

The Audit and Risk Management Committee is responsible for ensuring the existence of effective financial risk management policies and procedures, and oversight of the execution of the FRM Policy.

#### The Finance Committee

The Finance Committee is responsible for closely monitoring the financial performance, budgets, forecast and cash flow of the Company and reports to the Board on those issues.

### **Controlled entity boards**

The Directors and Boards of various Group operating controlled entities are required to comply with the Board approved risk management policy.

## **Risks and mitigation**

The Group's principal financial instruments comprise cash and short-term deposits, and trade and other payables. The Group's activities expose it to a variety of financial risks:

- market risk, including interest rate risk, price risk and currency risk;
- liquidity and re-financing risk: and
- credit risk.

The major risks associated with financial instruments and the Group's policies for managing these risks are set out below.

#### (a) Market risk

Market risk is the risk of loss arising from movements in market variables including observable variables such as interest rates, exchange rates and indirectly observable variables such as volatilities and correlations.

### (i) Interest rate risk

Interest rate risk is the risk to the Group's earnings and capital arising from movements in interest rates, including changes in the absolute levels of interest rates, the shape of the yield curve, the margin between different yield curves and the volatility of interest rates.

At balance date, the Group had the following mix of financial assets and liabilities exposed to Australian variable interest rate risk that are not designated in cash flow hedges:

	CONSOLIDATED		PAR	ENT
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Financial Assets				
Cash and cash equivalents	3,139	1,604	2,397	224
Financial Liabilities				
Convertible Loan	-	164	-	164
Net Exposure	3,139	1,440	2,397	60



# 22. Financial risk management objectives and policies (continued)

The Group regularly analyses its interest rate exposure and it is the Group's policy to wherever possible, fund operations from non-interest bearing instruments. At balance date, as the Group had no debt, management has determined that the risk exposure to the Group of a change in Australian variable interest rates is minimal.

#### (ii) Price risk

The Group does not deal in any commodity contracts or have any investments in equity securities. Management has determined that the group's exposure to commodity and equity securities price risk is minimal.

#### (iii) Currency risk

As a result of operations in foreign countries, the Group has transactional currency exposures. Such exposures arise from sales or purchases by an operating unit in currencies other than the unit's functional currency.

The Group does not hedge the capital invested in overseas operations, thereby accepting the foreign currency translation risk on invested capital.

To minimise transactional risk, the Group naturally reduces currency exposure by paying all wages and foreign unit expenses from foreign currency collections.

Approximately 82% of the Group's sales are denominated in currencies other than the functional currency of the operating entity making the sale (United States USD, Great Britain GBP and Indian INR). Of these, 63% are denominated in USD. 63% of costs are denominated in the unit's functional currency.

At 30 June 2009, the Group had the following net exposure to USD, GBP and INR foreign currency that is not designated in cash flow hedges:

	CONSOL	CONSOLIDATED			
Net Exposure to US\$	2009 \$'000	2008 \$'000			
Financial Assets					
Cash and cash equivalents	548	1,008			
Trade & other receivables	276	1,596			
	824	2,604			
Financial Liabilities					
Trade & other payables	152	94			
Net Exposure	672	2,510			

	CONSOL	CONSOLIDATED			
Net Exposure to GBP£	2009 \$'000	2008 \$'000			
Financial Assets					
Cash and cash equivalents	61	30			
Trade & other receivables	-	-			
	61	30			
Financial Liabilities					
Trade & other payables	142	317			
Net Exposure	(81)	(287)			



# 22. Financial risk management objectives and policies (continued)

	CONSOLIDATED				
Net Exposure to INR	2009 \$'000	2008 \$'000			
Financial Assets					
Cash and cash equivalents	28	5			
Trade & other receivables	-	-			
	28	5			
Financial Liabilities					
Trade & other payables	20	17			
Net Exposure	8	(12)			

Management has determined that the overall Group net exposure to GBP and INR currency risk is minimal and no sensitivity analysis is necessary for these currencies. Sensitivity analysis has been carried out on the Group's exposure to USD.

The following table illustrates sensitivities to the Group's exposure to AUD/USD foreign exchange rate. The table indicates the impact on how profit and equity values reported at balance date would have been affected by changes in the AUD/USD foreign exchange rate that management considers to be reasonably possible. These sensitivities assume that the movement in a particular variable is independent of other variables.

	CONSOLI	CONSOLIDATED		ENT
	Profit \$'000	Equity \$'000	Profit \$'000	Equity \$'000
Year Ended 30 June 2009				
+/- 5% in AUD / USD	+/- 319	+/- 319	+/- 319	+/- 319
Year Ended 30 June 2008				
+/- 5% in AUD / USD	+/- 96	+/- 96	+/- 96	+/- 96

#### (b) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its debt obligations, or other cash outflows, as they fall due, because of lack of liquid assets or access to adequate funding on acceptable terms.

The remaining contractual maturities of the Group's and Parent entity's financial liabilities are:

	CONSOI	LIDATED	PARENT	
	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Less than 30 days	447	507	181	197
31-60 days	15	417	15	175
61-90 days	753	720	4,676	6,151
Less than 1 yr	87	497	87	372
Greater than 1 yr	-	223	-	223
	1,302	2,364	4,959	7,118

To ensure that the Group has sufficient funds available on a timely basis, in the form of cash, liquid assets, and borrowing capacity to meet its liquidity requirements, the Group maintains a defined surplus of cash plus projected cash inflows over projected outflows in a going-concern scenario, while meeting regulatory requirements and internal management guidelines.



# 22. Financial risk management objectives and policies (continued)

# Maturity analysis of financial assets and liability based on management's expectations

The following table summarises the maturity profile of the Group's financial assets and liabilities at year end, based on contractual undiscounted repayment of obligations. These assets and liabilities are considered in the Group's overall liquidity risk.

To monitor existing financial assets and liabilities as well as to enable an effective controlling of future risks, the Group has established comprehensive risk reporting covering its worldwide business units that reflects expectations of management of expected settlement of financial assets and liabilities.

	Less than 30 days	31-60 days	61-90 Days	Less than 1 yr	Greater than 1 yr	Total
Year ended 30 June 2009	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
	<b>4 000</b>	<u> </u>	- \$ 000	- <del> </del>	<b>4 000</b>	<b>-</b> \$ 000
Consolidated						
Financial assets						
Cash & cash equivalents	3,139	-	-	-	-	3,139
Trade & other receivables	1,009	238	112	105	-	1,464
	4,148	238	112	105	-	4,603
Financial liabilities						
Trade & other payables	447	15	753	87	-	1,302
Convertible loan	-	-	-	-	-	-
	447	15	753	87	-	1,302
Net maturity	3,701	223	(641)	18	-	3,301
Parent						
Financial assets						
Cash & cash equivalents	2,397	-	-	-	-	2,397
Trade & other receivables	592	200	129	9	-	930
	2,989	200	129	9	-	3,327
Financial liabilities						
Trade & other payables	181	15	575	87	-	858
Due to related parties within wholly owned group	-	- H	4,101	-	-	4,101
Convertible loan	-	-	-	-	-	-
	181	15	4,676	87	-	4,959
Net maturity	2,808	185	(4,547)	(78)	-	(1,632)



# 22. Financial risk management objectives and policies (continued)

	Less than 30 days	31-60 days	61-90 Days	Less than 1 yr	Greater than 1 yr	Total
Year ended 30 June 2008	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
	<b>V V V V</b>	<b>*</b> * * * * * * * * * * * * * * * * * *	Ψ 000	Ψ 000	¥ 000	Ψ 000
Consolidated						
Financial assets						
Cash & cash equivalents	1,604	-	-	-	-	1,604
Trade & other receivables	1,440	351	33	81	-	1,905
	3,044	351	33	81	-	3,509
Financial liabilities						
Trade & other payables	507	417	720	497	-	2,141
Convertible loan	-	-	-	-	223	223
	507	417	720	497	223	2,364
Net maturity	2,537	(66)	(687)	(416)	(223)	1,145
Parent						
Financial assets	224	-	-	-	-	224
Cash & cash equivalents	1,251	288	-	24	-	1,563
Trade & other receivables	1,475	288	-	24	-	1,787
Financial liabilities						
Trade & other payables	196	175	474	372	-	1,217
Due to related parties within wholly owned group	-	-	5,678	-	-	5,678
Convertible loan	-	-	-	-	223	223
	196	175	6,152	372	223	7,118
Net maturity	1,279	113	(6,152)	(348)	(223)	(5,331)

## (c) Credit risk

Credit risk is the risk of loss that arises from a client failing to meet their contractual commitments in full and on time.

The Group manages credit risk by ensuring:-

- trading only with recognised, creditworthy third parties (major customers are large listed corporations);
- that all customers who wish to trade on credit terms are subject to credit verification procedures;
- that receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

Management has determined that the Group's exposure to credit risk at 30 June 2009 is minimal.

Refer Note 8, Trade and Other Receivables for further discussion on Credit Risk.

#### d) Fair value

The methods for estimating fair value are outlined in the relevant notes to the financial statements.



## 23. Commitments and contingencies

## Operating lease commitments – Group as lessee

The Group has entered into commercial leases for office space occupied in Sydney, New York, London and Chennai.

	CONSOL	LIDATED	PARENT	
Operating lease commitments – Group as lessee	2009 \$'000	2008 \$'000	2009 \$'000	2008 \$'000
Future minimum rentals payable under non-cancellable operating leases as at 30 June are as follows:				
Within one year	752	415	366	185
After one year but not more than five years	2,181	1,823	1,463	1,642
After more than five years	234	672	234	672
Total minimum lease payments	3,167	2,910	2,063	2,499

#### Contingencies

As at 30 June 2009, the Group had term deposits totalling \$427,444 (2008: \$341,118) held as bank guarantees comprised of security deposits for rental premises.

In addition, Note 24 details the Deed of Cross Guarantee entered into in the 2006 financial year. The extent to which an outflow of funds will be required is dependent on the future operations of the entities that are party to the Deed of Cross Guarantee. No liability is expected to arise. The Board has assessed the probability of any liabilities arising from the deed to be low at balance date, and accordingly, no amounts were recognised. The Deed of Cross Guarantee will continue to operate indefinitely.

## 24. Related party disclosure

#### **Subsidiaries**

The consolidated financial statements include the financial statements of Razor Risk Technologies Limited and the subsidiaries listed in the following table:

	Country of	% Equity Interest		Investments \$'000	
Name	Incorporation	2009	2008	2009	2008
Razor Risk Technologies Services Pty Limited ^	Australia	100	100	1,850	1,848
IT&e Software India Private Limited (formerly NextSet Software Development Technology (India) Private Ltd)	India	100	100	247	247
Razor Risk Technologies Inc	USA	100	100	45	24
Razor Risk Technologies Limited	UK	100	100	307	273
				2,451	2,392

<sup>^</sup>Entities subject to class order

Pursuant to Class Order 98/1418, relief has been granted to Razor Risk Technologies Services Pty Limited from the Corporations Act 2001 requirements for preparation, audit and lodgement of financial reports.



## 24. Related party disclosure (continued)

As a condition of the Class Order, Razor Risk Technologies Limited and Razor Risk Technologies Services Pty Limited (the "Closed Group") entered into a Deed of Cross Guarantee on 22 June 2006. The effect of the deed is that Razor Risk Technologies Limited has guaranteed to pay any deficiency in the event of winding up of the controlled entity or if they do not meet their obligations under the terms of

overdrafts, loans, leases or other liabilities subject to the guarantee. The controlled entities have also given a similar guarantee in the event that Razor Risk Technologies Limited is wound up or if it does not meet its obligation under the terms of overdrafts, loans, leases or other liabilities subject to the guarantee. The Board has assessed the probability of any liabilities arising from the deed to be low at balance date, and accordingly, no amounts were recognised.

## **Ultimate parent**

Razor Risk Technologies Limited is the ultimate Australian parent entity and ultimate parent of the Group incorporated in Australia.

The consolidated income statement and balance sheet of the entities that are members of the "Closed Group" is as follows:

	CLOSED GRO	UP
	2009 \$'000	2008 \$'000
Consolidated Income Statement		
Net profit / (loss) for the period	1,363	(5,843)
(Accumulated losses) at the beginning of the period	(51,201)	(45,358)
(Accumulated losses) at the end of the period	(49,838)	(51,201)



# 24. Related party disclosure (continued)

	CLOSED GROUP		
	2009 \$'000	2008 \$'000	
Consolidated Balance Sheet			
ASSETS			
Current Assets			
Cash and cash equivalents	2,503	526	
Trade and other receivables	1,163	1,827	
Financial Assets	21	283	
Prepayments	67	57	
Accrued revenue	95	962	
Total Current Assets	3,849	3,655	
Non-current Assets		,	
Financial Assets	301	9	
Property, plant and equipment	352	484	
Goodwill	2,252	2,252	
Investments in controlled entities	2,451	2,392	
Due to related parties within wholly owned group	1,357	417	
Total Non-current Assets	6,713	5,554	
TOTAL ASSETS	10,562	9,209	
LIABILITIES	10,002	0,200	
Current Liabilities			
Trade and other payables	876	1,519	
Current tax liabilities	-	-	
Provisions	600	808	
Unearned revenue	1,846	1,261	
Total Current Liabilities	3,322	3,588	
Non-Current Liabilities		, , , , , , ,	
Convertible loan	-	164	
Lease liability	420	262	
Provisions	310	333	
Total Non-Current Liabilities	730	759	
TOTAL LIABILITIES	4,052	4,347	
NET ASSETS	6,510	4,862	
EQUITY			
Equity attributable to equity holders of the parent			
Contributed equity	52,451	52,211	
(Accumulated losses)	(49,838)	(51,203)	
Reserves	3,897	3,854	
TOTAL EQUITY	6,510	4,862	



## 24. Related party disclosure (continued)

## **Key management personnel**

Details relating to key management personnel, including remuneration paid, are included in Note 27.

#### **Transactions with Related Parties**

The following table provides the total amount of transactions that were entered into with related parties for the relevant financial year.

Related Party	Purchases from related parties	Other transactions with related parties		
Parent				
Subsidiaries:				
Transfer pricing transactions	2009	5,765,402		
	2008	4,720,618		
Share-based transactions	2009		35,984	
	2008		54,145	

Related party amounts result from transactions in relation to the parent company meeting the working capital requirements of subsidiaries. In addition, Razor Risk Technologies Limited (UK), Razor Risk Technologies Inc. and Razor Risk Technologies Ltd have entered into Services Agreements for the provision of services in relation to i) sales and pre-sales activity, ii) software support, iii) implementation activities, and iv) customer support, training and project management. Costs for such services are reimbursed with a mark up of 7%. Settlement is within 90 days but it may vary.

Further, Razor Risk Technologies Limited and IT&e Software India Pte Limited have a Software Development Services agreement for the provision of services in relation to development and enhancement of software. Costs for such services are reimbursed by Razor Risk Technologies Limited with a mark up of 12.85%. Settlement is generally within 30 days.

The balance payable by Razor Risk Technologies Limited to its subsidiaries at 30 June 2009 is \$4,100,614 (2008: \$5,678,276).

A full review of the Group's related party service agreements will take place early in the new financial year.

#### Terms and conditions of transactions with related parties

Sales to and purchases from related parties are made in arm's length transactions both at normal market prices and on normal commercial terms. Outstanding balances at year-end are unsecured, interest free and settlement occurs in cash.

#### 25. Events after the balance sheet date

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the consolidated group, the results of those operations, or the state of affairs of the consolidated group in future financial years.



## 26. Auditors' remuneration

The auditor of Razor Risk Technologies Limited is Grant Thornton Audit Pty Limited.

	CONSOLI	CONSOLIDATED		NT
	2009 \$	2008 \$	2009 \$	2008 \$
Amounts received or due and receivable by Grant Thornton (GT) (2008: Ernst & Young (EY)) for:				
an audit or review of the financial report of the entity and any other entity in the consolidated group (GT)	99,500	-	99,500	-
an audit or review of the financial report of the entity and any other entity in the consolidated group (EY)	6,695	191,936	6,695	191,936
other services in relation to the entity and any other entity in the consolidated group				
<ul><li>tax compliance (EY)</li></ul>	-	44,776	-	44,776
other assurance related services (EY)	- ]	37,166	-	37,166
<ul> <li>accounting advice (EY)</li> </ul>	-	52,520	-	52,520
	106,195	326,398	106,195	326,398
Amounts received or due and receivable by non Grant Thornton audit firms for:				
an audit or review of the financial report of subsidiaries	15,444	10,125	-	-
taxation services of subsidiaries	133,846	41,183	14,645	-
	149,290	51,308	14,645	-



## 27. Director and executive disclosures

## (a) Compensation of Key Management Personnel

(i) Compensation of Key Management Personnel For the years ended 30 June 2008 and 30 June 2009 - refer to the tables on pages 14 to 18 in the Directors' Report.

## (ii) Compensation by Category: Key Management Personnel

	CONSOL	.IDATED	PARENT		
	2009 \$	2008 \$	2009 \$	2008 \$	
Short-term	1,330,089	2,233,079	1,330,089	1,166,794	
Bonus	27,100	15,000	27,100	15,000	
Other	-	241,448	-	97,167	
Post employment	105,591	107,373	105,591	39,703	
Termination benefits	-	52,440	-	-	
Share-based payments	25,298	(25,778)	25,298	14,691	
Long-term – LSL	29,483	-	29,483	-	
	1,517,561	2,623,562	1,517,561	1,333,355	

# Notes to the Financial Statements (continued)

## For the Year Ended 30 June 2009



## 27. Director and executive disclosures (continued)

## (b) Option holdings of Key Management Personnel (Consolidated)

	Balance at					Ves	Vested at 30 June 2009	
30 June 2009	beginning of period 1 July 2008	Granted as Remuneration	Options Exercised	Net Change Other #	Balance at end of period 30 June 2009	Total	Exercisable	Not Exercisable
Directors								
E Bugg	500,000	-	-	-	500,000	500,000	430,000	70,000
S Yencken	1,400,000	-	-	-	1,400,000	1,400,000	1,400,000	-
R Pickering	-	-	- [	-	-	-	- [	-
J Yuile	-	-	-	-	-	-	-	-
A Wood ^	-	-	- [	- [	-	-	-	-
J Maranis *	2,000,000	_	-	(2,000,000)	_	-	-	-
Executives ^^								
N Slack-Smith#	1,400,000	-	-	(1,400,000)	-	-	-	-
F Walker	-	-	-	-	-	-	-	-
C Brooke	-	-	-	-	-	-	-	-
O Carton		_	-	-	_	-	-	
Total	5,300,000	-	- [	(3,400,000)	1,900,000	1,900,000	1,830,000	70,000

<sup>^</sup> Appointed 1 February 2009

During the year no options issued to Directors and senior Executives were exercised.

The company operates under a central global structure and accordingly the previous regional management structure is no longer separately disclosed in the executive disclosures.

<sup>\*</sup> Forfeiture due to resignation on 11 September 2008

Forfeiture due to expiry of options

For the purposes of this report, the term 'Executive' encompasses the Chief Executive, Chief Technology Officer, Chief Operating Officer and Chief Financial Officer of the Parent and the Group, and the Company Secretary.



## 27. Director and executive disclosures (continued)

## (b) Option holdings of Key Management Personnel (Consolidated) (continued)

	Balance at					Vest	ed at 30 June 200	)8
30 June 2008	beginning of period Granted as Options Net Change une 2008 1 July 2007 Remuneration Exercised Other #		Balance at end of period 30 June 2008	Total	Exercisable	Not Exercisable		
Directors								
E.Bugg	500,000	-	-	-	500,000	500,000	260,000	240,000
J.Maranis	2,000,000	-	-	-	2,000,000	2,000,000	2,000,000	-
S.Yencken	1,400,000	-	-	- ]	1,400,000	1,400,000	1,400,000	-
R. Pickering	-	-	-	-	-	-	-	-
J. Yuile	-	-	-	- !	-	- !!	- 1	-
D. Bell	500,000	-	-	(500,000)	-	-	-	-
S. Simpson	500,000	-	-	(500,000)	-	-	- [	-
G. Meekings	2,000,000	-	-	(2,000,000)	-	-	-	-
Executives								
N.Slack-Smith	1,400,000	-	-	-	1,400,000	1,400,000	1,400,000	-
A. Wood	-	-	-	-	-	-	-	-
J. Groetch	-	-	-	-	-	-	-	-
R. Bennett	-	700,000	-	-	700,000	700,000	-	700,000
M. Warne	1,400,000	-	-	-	1,400,000	1,400,000	1,400,000	-
J.Mantzios	1,400,000	-	-	-	1,400,000	1,400,000	1,400,000	-
C. Brooke	-	-	-	-	-	-	-	-
O.Carton	-	-	-	-	-	-	-	-
R. Watson	1,000,000	-	-	(1,000,000)	-	-	-	-
A. Arbelo	1,400,000	-	-	(1,400,000)	-	-	-	-
N. Sandery	500,000	-	-	(500,000)		-	-	
Total	14,000,000	700,000	-	(5,900,000)	8,800,000	8,800,000	7,860,000	940,000



## 27. Director and executive disclosures (continued)

## (c) Shareholdings of Key Management Personnel (Consolidated)

### Shares held in Razor Risk Technologies Limited (number)

30 June 2009	Balance 1 July 2008 Ordinary	Granted as Remuneration Ordinary	On Exercise of Options Ordinary	Net Change Other Ordinary	Balance 30 June 2009 Ordinary
Directors					
E Bugg	275,000	-	-	536,608	811,608
S Yencken	27,706,313	-	-	8,219,355	35,925,668
R Pickering	-	-	-	4,855,145	4,855,145
J Yuile	152,000	-	-	14,036,601	14,188,601
A Wood ^	-	1,836,971	-	8,970,912	10,807,883
J Maranis *	3,607,973	-	-	(3,607,973)	-
Executives ^^					
N Slack-Smith	2,124,447	1,608,400	-	282,816	4,015,663
F Walker	-	-	-	508,400	508,400
C Brooke	-	132,210	-	385,594	517,804
O Carton	139,945	-	-	-	139,945
M Warne #	1,144,680	1,608,400	-	(2,753,080)	-
Total	35,150,358	5,185,981	-	31,434,378	71,770,717

- ^ Appointed 1 February 2009
- \* Resigned 11 September 2008. At that time Mr Maranis continued to hold his ordinary shares.
- For the purposes of this report, the term 'Executive' encompasses the Chief Executive, Chief Technology Officer, Chief Operating Officer and Chief Financial Officer of the Parent and the Group, and the Company Secretary.
- # The company operates under a central global structure and accordingly the previous regional management structure is no longer separately disclosed in the Remuneration analysis.

All equity transactions with key management personnel other than those arising from the exercise of remuneration options have been entered into under terms and conditions no more favourable than those the Group would have adopted if dealing at arm's length.

The company operates under a central global structure and accordingly the previous regional management structure is no longer separately disclosed in the executive disclosures.



## 27. Director and executive disclosures (continued)

## (c) Shareholdings of Key Management Personnel (Consolidated) (continued)

30 June 2008	Balance 1 July 2007 Ordinary	Granted as Remuneration Ordinary	On Exercise of Options Ordinary	Net Change Other Ordinary	Balance 30 June 2008 Ordinary
Directors					
E Bugg	275,000	-	-	-	275,000
S Yencken	27,706,313	-	-	-	27,706,313
R Pickering	-	-	-	-	-
J Yuile	152,000	-	-	-	152,000
J Maranis	3,607,973	-	-	-	3,607,973
G Meekings^	-	-	-	-	-
S Simpson^	405,430	-	-	(405,430)	-
D Bell^	1,000,000	-	-	(1,000,000)	-
Executives					
N Slack-Smith	2,124,447	-	-	-	2,124,447
A Wood	-	-	-	-	-
J Groetch	-	-	-	-	-
M Warne	1,144,680	-	-	-	1,144,680
R Bennett	-	-	-	-	-
J Mantzios	-	-	-	-	-
C Brooke	-	-	-	-	-
O Carton	139,945	-	-	-	139,945
R Raiti^^	50,000	-	-	(50,000)	-
R Watson^^	50,000	-	-	(50,000)	-
A Arbelo^^	643,256	-	-	(643,256)	-
N Sandery^^	37,326	-	-	(37,326)	-
Total	37,336,370	-	-	(2,186,012)	35,150,358

<sup>^</sup> G.Meekings, S.Simpson and D.Bell resigned from the Board on 14 November 2007. At that time they continued to hold their ordinary shares.

<sup>^</sup> Employee resigned during the year. At that time they continued to hold their ordinary shares.



## 27. Director and executive disclosures (continued)

## (d) Loans from Key Management Personnel (Consolidated)

As at 30 June 2009, all loans have been converted to ordinary share capital (exception of J Maranis and J Mantzios, whose loans were converted to cash on resignation from the Company).

Amounts recognised at the reporting date in relation to other transactions with Razor Risk Technologies Limited:

 30 June 2009	Opening Balance 1 July 2008	Interest Accrued	Loan Converted To Cash	Loan Converted to Shares	Closing Balance 30 June 2009
Directors				II	
E Bugg	20,224	1,240	-	(21,464)	-
S Yencken	20,224	1,240	- [	(21,464)	-
R Pickering	20,224	1,240	-	(21,464)	-
J Yuile	20,224	1,240	-	(21,464)	-
J Maranis #	20,224	795	(21,019)	-	-
Executives					
A Wood	10,112	1,201	- [	(11,313)	-
N Slack-Smith	10,112	1,201	-	(11,313)	-
J Groetch	10,112	1,201	- [	(11,313)	-
M Warne	10,112	1,201	-	(11,313)	-
R Bennett	10,112	1,201	-	(11,313)	-
J Mantzios ^	5,056	540	(5,596)	-	-
C Brooke	7,584	792	-	(8,376)	-
Total	164,320	13,092	(26,615)	(150,797)	-

<sup>#</sup> J Maranis resigned from the Board on 11 September 2008. Mr Maranis' loan was repaid in full in cash.

<sup>^</sup> J Mantzios resigned 1 April 2009. Mr Mantzios' loan was repaid in full in cash.



## **Directors' Declaration**

In accordance with a resolution of the Directors of Razor Risk Technologies Limited, I state that:

- (1) In the opinion of the Directors:
  - (a) the financial statements, notes and the additional disclosures included in the Directors' Report designated as audited, of the company and of the consolidated entity are in accordance with the Corporations Act 2001, including:
    - giving a true and fair view of the Company's and consolidated entity's financial position as at 30 June 2009 and of their performance for the year ended on that date; and
    - (ii) complying with Accounting Standards and Corporations Regulations 2001; and
    - (iii) complied with International Financial Reporting Standards as disclosed in Note 1.
  - (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- (2) This declaration has been made after receiving the declarations required to be made to the Directors in accordance with section 295A of the Corporations Act 2001 for the financial period ending 30 June 2009.
- (3) In the opinion of the Directors, as at the date of this declaration, there are reasonable grounds to believe that the members of the Closed Group identified in Note 24 will be able to meet any obligations or liabilities to which they are or may become subject, by virtue of the Deed of Cross Guarantee.

On behalf of the Board

JANE YUILE

Director

Sydney, 12 August 2009



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# Independent Auditor's Report To The Members of Razor Risk Technologies Limited

#### Report on the Financial Report

We have audited the accompanying financial report of Razor Risk Technologies Limited (the company), which comprises the balance sheet as at 30 June 2009, and the income statement, statement of changes in equity and cash flow statement for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 Presentation of Financial Statements, that compliance with the Australian equivalents to International Financial Reporting Standards ensures that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards.



#### **Auditor's responsibility**

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Independence

In conducting our audit, we complied with applicable independence requirements of the Corporations Act 2001

#### **Auditor's opinion**

In our opinion:

- a the financial report of Razor Risk Technologies Limited is in accordance with the Corporations Act 2001, including:
  - i giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2009 and of their performance for the year ended on that date; and
  - ii complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001; and
- b the financial report also complies with International Pinancial Reporting Standards as disclosed in Note 1.



#### Report on the Remuneration Report

We have audited the Remuneration Report included in pages 9 to 18 of the directors' report for the year ended 30 June 2009. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

#### **Auditor's opinion**

In our opinion the Remuneration Report of Razor Risk Technologies Limited for the year ended 30 June 2009, complies with section 300A of the Corporations Act 2001.

GRANT THORNTON AUDIT PTY L'I'D

Grant Kenton audit Py Ltd

Chartered Accountants

A J Archer

Director - Audit & Assurance Services

Sydney, 12 August 2009



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### Auditor's Independence Declaration To The Directors of Razor Risk Technologies Limited

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of Razor Risk Technologies Limited for the year ended 30 June 2009, I declare that, to the best of my knowledge and belief, there have been:

- a No contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- No contraventions of any applicable code of professional conduct in relation to the audit.

GRANT THORNTON AUDIT PTY LTD

Grand Memter audit fry ltd

Chartered Accountants

A I Archer

Director - Audit & Assurance Services

Sydney, 12 August 2009



## **ASX Additional Information**

## **SUBSTANTIAL SHAREHOLDERS AS AT 11 AUGUST 2009**

The following information required by the Australian Stock Exchange Limited and not shown elsewhere in this report is extracted from the Company's Share Register.

Name	Number of Ordinary Shares	Number of Ordinary Share Options	% of Issued Capital
VERAN NOMINEES PTY LTD	43,825,473	-	15.43
MR SIMON ANTHONY YENCKEN *	35,925,688	1,400,000	12.70
JANE YUILE ^	14,188,601	-	5.00

<sup>\*</sup> Mr Yencken holds a relevant interest in shares held in his own name and by Parwood Pty Ltd

## **DISTRIBUTION OF SHAREHOLDINGS AS AT 11 AUGUST 2009**

Size of holding	Number of Ordinary Shareholders	Number of Ordinary Shares
1 - 1,000	19	13,228
1,001 - 5,000	135	422,333
5,001 - 10,000	302	2,527,089
10,001 - 100,000	732	25,363,252
100,001 and over	249	255,627,663
Total	1,437	283,953,565
Number of ordinary shareholders with less than a marketable parcel of shares are:	496	3,399,893

### **VOTING RIGHTS**

All ordinary shares issued by Razor Risk Technologies Limited carry one vote per share without restriction.

<sup>^</sup> Ms Yuile holds a relevant interest in shares held in her own name and by Bond Street Custodians Limited



## **TWENTY LARGEST SHAREHOLDERS AS AT 11 AUGUST 2009**

	Name	Number of Ordinary Shares	%
1	VERAN NOMINEES PTY LTD	43,825,473	15.43
2	MR SIMON ANTHONY YENCKEN	26,723,846	9.41
3	MR JOHN MICHAEL WISBEY	11,554,334	4.07
4	SANDHURST TRUSTEES LTD <jmfg a="" c="" consol=""></jmfg>	10,807,445	3.81
5	RAZOR RISK TECHNOLOGIES ESP PTY LTD <control a="" c=""></control>	8,769,427	3.09
6	BOND STREET CUSTODIANS LIMITED <gvd a="" c="" v07395="" –=""></gvd>	8,521,941	3.00
7	MR ANDREW NICHOLAS SCOTT WOOD	8,407,882	2.96
8	PARWOOD PTY LTD	7,345,397	2.59
9	MR ROBERT GEORGE STRIBLING + MRS PAULINE GOH- STRIBLING	7,106,000	2.50
10	MERRILL LYNCH (AUSTRALIA) NOMINEES PTY LIMITED	7,076,750	2.49
11	BOOM SECURITIES (HK) LTD <clients account=""></clients>	6,000,000	2.11
12	MS JANE YUILE	5,666,660	2.00
13	MR JAMES MARANIS	3,607,973	1.27
14	CROFTON PARK DEVELOPMENTS PTY LTD <brougham account="" family=""></brougham>	3,261,248	1.15
15	MS ANN MARIE LANDRY	2,688,940	0.95
16	MR IAN HARROP	2,688,939	0.95
17	TRAFALGAR PLACE NOMINEES PTY LTD	2,300,000	0.81
18	SOUTHERLY TRADING PTY LTD	2,227,500	0.78
19	QTI MANAGED FUNDS LIMITED	2,016,000	0.71
20	MR PHILIP CAIRNS DIXON + MRS JACQUELINE DIXON + MR STEPHEN THOMAS WRIGHT <dixon a="" c="" family=""></dixon>	2,000,000	0.70