

Freecall: **1800 222 879** Office: +61 2 9892 9999 Facsimile: +61 2 9892 9900 www.tmagroup.com.au email: info@tmagroup.com.au

## **ASX Announcement**

Friday, 18 December 2009

The Manager Company Announcements Office Australian Securities Exchange Level 45, South Tower, Rialto, 525 Collins Street Melbourne VIC 3000

## **RE:** New Joint Venture Agreement with Philippine Government owned PCSO.

Dear Sir,

Please find attached announcement for immediate release re:

Yours faithfully

Michael Whelan
Chairman



**TMA Group of Companies Limited** 

ABN 66 006 627 087 4-6 Straits Avenue, Locked Bag 60, Granville NSW 2142 Letter to Shareholders

Freecall: **1800 222 879** Office: +61 2 9892 9999 Facsimile: +61 2 9892 9900 www.tmagroup.com.au email: info@tmagroup.com.au

## RE: New Joint Venture Agreement with Philippine Government owned PCSO

Dear Shareholder,

Your directors are pleased to advise that our subsidiary TMA Australia Pty Limited (TMA) has been successful in tendering for a joint venture with the Philippine Sweepstakes and Charity Organisation (PCSO), an arm of the Philippines government.

The agreement provides for a profit sharing joint venture (JV) between the PCSO and TMA, with the JV to establish the first thermal coating plant in the Philippines and to provide all of the required consumables used by the PCSO in all current and future gaming activities. Under the JV, TMA will retain 80% of the JV's profit and the PCSO will receive 20%.

This new agreement, is expected to provide a number of benefits to our Group, in particular it will:

- Secure our long term business in the Philippines;
- Significantly increase the volume of business in the Philippines;
- Improve our operating margins for the direct product supplied into the Philippines;
- Enable the group to establish a low cost South East Asian manufacturing hub.
- This Joint Venture resides directly with the PCSO with no involvement of any third party intermediaries; and
- With the first thermal coating plant in the Philippines, opens opportunities for us to participate in the broader Philippines and S E Asian markets.

There is much work to be done over the coming months in developing a detailed implementation plan, which will include a timetable for the building of the plant, investment requirements and timing from each party and a funding plan.

Whilst the development of the new plant is some way off, the JV is expected to generate revenue and incremental profit early in the New Year for our Group.

We will provide an update on the early results of the JV when the business performance becomes clearer, and the impact it is likely to have on the Group's full year results and next year's outlook. We will also at that time provide an update on the overall project plan and timeline.

This Joint Venture represents a significant milestone and achievement in securing the long term growth and profitability of the group.

Please feel free to contact me if you require any further details on this New Joint Venture Agreement with the PCSO.

Yours faithfully

Anthony Karam Managing Director 18 December 2009



**TMA Group of Companies Limited** 

ABN 66 006 627 087 4-6 Straits Avenue, Locked Bag 60, Granville NSW 2142