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## WEBSTER HOLDINGS EXTENDS RELATIONSHIP BY SELECTING ISLAND PACIFIC PLANNING

Webster Holdings is an Australian retail icon synonymous with classic yet contemporary design and owner of four of Australia and New Zealand's leading brand names, Jigsaw, David Lawrence, Marcs and Morrissey. Webster oversees the design, manufacture, marketing and retailing of all four brands.

Over the past 14-years 3Q'S partnership with the Webster Group has strengthened as the Webster Group has grown. Today Webster are running 3Q's dolFIN/dPOSit retail management and point of sale system.

Now to complement 3Q's dolFIN/dPOSit system Webster have chosen 3Q's Island Pacific Planning (including merchandise, store and assortment planning) as their merchandise planning system.

Island Pacific's planning product will support Webster by offering greater detail on stock accuracy, availability and replenishment. It will also provide efficient communication between the warehouse and stores, and seamless integration with a third party logistics provider. The software will also manage stock movement, performance monitoring, cost control and improved CRM.

Clive Klugman, CEO of QQQ Systems, 3Q's Australian Subsidiary added: "We are delighted that Webster have selected 3Q to provide their merchandising planning. This Planning project will involve a high level of partnership from both QQQ and Webster in implanting policies and procedures in line with merchandising requirements and ongoing commitment to processes. I am confident the next 12 months will prove an outstanding success."

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## **About Webster Holdings**

Originally from the UK, Malcolm Webster, the executive chairman and 100% owner of Webster Holdings arrived in Australia in 1991 with wife Eileen and opened Jigsaw as a joint venture with Jigsaw UK. Webster Holdings bought out Jigsaw UK's share in the joint venture in 1996 and the group embarked on a growth strategy. Purchasing David Lawrence in 2000 followed by Marcs and Morrissey in 2006.



## **About 3Q Holdings**

3Q Holdings Limited (ASX: TQH) has been listed on the ASX in its current form since 28 December 2005. It originally acquired 100% of QQQ Systems, a software company that provides software applications to the retail industry in Australia and New Zealand – with both point of sale (POS) and head office solutions into a wide range of retail clients operating in the fashion, electronics, furniture, general merchandise and discount variety industries.

In March 2006 the company acquired the San Diego based Applied Retail Solutions business (ARS). ARS has been providing software and services to mid-sized and large retailers in the United States since 1987. Its core product "Island Pacific Store" provides a Post to Host solution in market segments such as apparel, footwear, entertainment, discount and variety, giving TQH an excellent entry into the US retail software and services market.

New Zealand based AdvanceRetail Technology was acquired by TQH in March 2007, and is a leading retail solutions provider with offices in Auckland, Sydney and Brisbane and representation in Malaysia, China and Singapore – giving it a high quality customer base in Australia, New Zealand and Asia. The company has a range of strategic alliances through which the Company takes its products and services to market, including industry leaders that include SAP, Microsoft and IBM.

In December 2007 the company acquired Island Pacific, which provides access to market leading retail merchandising, store operations, CRM, and multi-channel software solutions internationally. With offices in the United States and the United Kingdom, TQH not only has better access to those markets, but has the advantage of a springboard into the broader European markets. Island Pacific was founded in 1978 and has developed a reputation for delivering high-quality, high-reliability software to the retail industry. The company is headquartered in Irvine, California.