# **House Construction Market Pause**

The 2009 financial year has seen the house building market pause after nearly a decade of growth.

The scarcity of credit (particularly for low deposit home loans), the spectre of unemployment and a decade of rising land prices and government charges, weighed heavily on the demand for housing this year.

#### 2009 Profit Result

These circumstances have contributed to Tamawood's 9.1% decline in after-tax earnings to \$9.1m for the June 2009 financial year (June 2008: \$10.1m).

This profit result represents earnings per share of 24.30 cents (June 2008: 28.20 cents), from which a 13 cent final dividend will be paid in October 2009. This brings the 2009 total dividend to 21 cents fully franked, the same dividend amount paid to shareholders in 2008.

#### AstiVita De-merger

The 55% owned importation and merchandising business, AstiVita, contributed \$1m in pre-tax earnings to the group result, on revenue of \$13.5m (including inter-company sale of \$1.5m). The de-merger proposal has entered the due diligence phase and subject to the requisite regulatory process, we anticipate that the terms of the transaction will be presented to shareholders before November 2009.

## Ready to Occupy Housing

Late in calendar 2008, Tamawood acquired 55 residential lots in south east Queensland, with the intention of building homes for immediate occupation by first home-buyers who are eligible for the \$21,000 first home buyer's grant. Currently construction is nearing completion on a majority of these lots. Contracts have been entered into for the sale of a number of these properties, most of which are expected to settle within the next few months. It is anticipated that the remainder will be disposed of during the current financial year.

As at 30 June funds of \$14.1m had been applied to the purchase of land and construction work in progress. All of this activity has been funded out of existing cash reserves.

#### **Earnings Guidance**

The housing industry is a deeply cyclical market, and like all cycles, peaks are followed by troughs. We are now in a housing market trough, during which time housing demand is constrained by factors largely outside our control. Our response is to maintain a debt-free balance sheet, undertake contract construction activity where margins are satisfactory and opportunistically apply our surplus cash to build 'ready to occupy' houses in select locations and remain vigilant on our operating costs, while waiting for the cycle to turn.

This may mean that we experience a period of subdued earnings, compared to recent years' results.

Based on today's level of work-in-progress, current sales enquiry levels and anecdotal evidence, we anticipate that our 2010 after-tax earnings will be approximately \$7.7m.

At this level of earnings we expect that aggregate dividends (including any special dividend that may be payable as part of the proposed AstiVita de-merger) will be in line with last year's 21 cent fully franked dividend.

In the same way we were prepared for the housing downturn that we are now experiencing, we are well positioned for the inevitable upswing in demand.

It is our belief that retaining the balance sheet and operating flexibility to deal with all market conditions is the hallmark of a successful business, rather than seeking to build a particular strategy around unknown and often volatile variables that can quickly change.

However, regardless of the market conditions that exist in the year ahead, Tamawood, its people and contractors are well positioned to grow the business should housing demand improve; or conversely, to maintain the very strong financial position of the group until demand returns to historical levels.

We expect to be in a position to provide further earnings guidance at the 2009 AGM.

Kerry Daly Independent Chairman Mob 0418 791888 Kerry.daly@optusnet.com.au

# **Appendix 4E**

# **Preliminary Final Report**

Name of Entity: TAMAWOOD LIMITED

ABN: 56 010 954 499

Financial Year Ended: 30 June 2009

Previous Corresponding Period: 30 June 2008

RESULTS FOR ANNOUNCEMENT TO THE MARKI	Current year A'000		
Revenues from operations	Down 6.31%	to	\$135,476
Profit after tax attributable to members	Down 9.13%	to	\$9,195
Profit for the period attributable to members	Down 9.13%	to	\$9,195

## **Dividends**

Franked amount		
security	per security	
13c	13c	
8c	8c	
13c	13c	
8c	8c	
	security  13c 8c	

Record date for determining entitlements

to the dividend

Has the final dividend been declared

16 October 2009

Yes

# FINANCIAL STATEMENTS Condensed consolidated income statement

	Current Year \$A'000	Previous Corres ponding Year \$A'000
Revenues from operations	135,476	144,585
Construction costs and cost of sales	(110,805)	(117,744)
Employee benefits expenses	(5,123)	(6,601)
Depreciation and amortisation	(285)	(364)
Advertising	(1,850)	(1,543)
Consultants	(486)	(415)
Administration expenses	(3,200)	(3,080)
Staff share scheme provision	(139)	-
_		
Profit for the year before income tax	13,588	14,838
Income tax expense	(4,111)	(4,441)
Profit after tax	9,477	10,397
(Profit)/Loss attributable to outside equity interest	(282)	(278)
Profit for the period attributable to members of Tamawood Limited	9,195	10,119
Non-owner transaction changes in equity	-	-
Increase/(Decrease) in revaluation reserve	-	-
Total changes in equity not resulting from transactions with owners as owners	9,195	10,119

	Current Year \$A'000	Previous Corresponding Year \$A'000
Sales Revenue		
Contract Construction Revenue Building design and preliminary project management fees	118,583	129,457
Sale of goods – Merchandising	11,957	9,034
Franchise Revenue	1,016	2,567
Renewable Energy	1,612	1,506
Sub-lease rentals	81	140
Ready to Occupy Homes	835	0
Interest non-related parties	1,001	886
Other Items	247	303
	135,332	143,893
Other Income		
Profit on sale of assets	144	692
Total Revenue	135,476	144,585
Operating Profit Profit from before income tax includes the following specific net gains and expenses:		
Net Gains Net gain/(loss) on disposal of: Property, plant and equipment	144	692
Expenses Depreciation of:		
Building improvements, Motor vehicles, office equipment &	285	361
acquisition	285	364
acquisition  Other Provisions:		
Other Provisions: Employee entitlements	285 (61) (115)	364 (9) 94
acquisition  Other Provisions:	(61)	(9)

# Condensed consolidated balance sheet

	At end of current year \$A'000	As shown in last Annual Report \$A'000
<b>Current Assets</b>		
Cash and cash equivalents	12,718	9,297
Trade and other receivables	7,928	10,212
Inventories	21,104	21,527
Other current assets	708	325
Current tax assets	0	1,730
<b>Total Current Assets</b>	42,458	43,091
Non-current Assets		
Trade and other receivables	1,799	4,691
Property, plant and equipment	8,266	9,980
Investment property	0	357
Deferred tax assets	561	640
Intangible assets	0	110
Total Non-current Assets	10,626	15,778
Total Assets	53,084	58,869
Current Liabilities		
Trade and other payables	5,496	12,359
Short term provisions	340	432
Current tax liabilities	4,640	
Total Current Liabilities	10,476	12,791
Non-Current Liabilities		
Deferred tax liabilities	2,128	6,838
Other long term provisions	362	480
Total Non-Current Liabilities	2,490	7,318
Total Liabilities	12,966	20,109
Net Assets	40,118	38,760
Equity		
Issued Capital	24,840	23,783
Reserves	2,027	3,263
Retained earnings	12,558	11,302
Equity attributable to members of Tamawood Limited	39,425	38,348
Outside equity interest in controlled entities	693	412
Total Equity	40,118	38,760

# Condensed consolidated cash flow statement

	Current Year \$A'000	Previous Corresponding Year \$A'000
Cash flows related to Operating Activities		
Receipts from customers (GST Inclusive)	150,296	151,147
Payments to suppliers and employees (GST Inclusive)	(141,472)	(150,613)
Interest received	1,001	886
Income tax paid	(2,372)	(2,429)
Net operating cash flows	7,454	(1,009)
Cash flows related to Investing Activities		
Payment for property, plant and equipment	-	(530)
Proceeds from sale of property, plant and equipment	593	399
Proceeds from sale of investment properties	-	2,477
Loans to related entities		(292)
Net Investing cash flows	593	2.054
Cash flows related to Financing Activities		
Payment for staff loans off restriction	(363)	-
Loans received from outside shareholders	203	-
Dividends paid	(4,466)	(2,277)
Net financing cash flows	(4,626)	(2,277)
Net increase/(decrease) in cash held	3,421	(1,232)
Cash at beginning of period	9,297	10,529
Cash at end of period	12,718	9,297
Reconciliation of cash at the end of period		
Cash on hand and at bank	6,694	5,652
Deposits at call	6,024	3,645
Total Equity	12,718	9,297

# Condensed Consolidated Statement of Changes in Equity

2009	Consolidated				
	Ordinary Shares	Retained Earnings	Asset Revaluation	Minority Equity	Total
	A\$'000	A\$'000	Reserve A\$'000	Interests A\$'000	A\$'000
Balance at 1 July 2008	23,783	11,302	3,263	412	38,760
Shares issued during the year	2,856	-	-	-	2,856
Selective share buy-back	(1,799)				(1,799)
- asset revaluation reserve					
increment/(decrement)	-	100	(1,342)	-	(1,242)
- Revaluation of own shares			106		106
Adjustment due to retained earnings due to %					
Shareholding in Subsidiary		52			52
Transfer to minority interest	-	(282)	-	282	-
Profit for the period	-	9,477	-	-	9,477
<b>Sub-total</b>	24,840	20,649	2,027	693	48,209
Dividends paid or provided for	-	(8,091)	-	-	(8,091)
Balance at 30 June 2009	24,840	12,558	2,027	693	40,118

# Consolidated retained profits

	Current Year \$A'000	Previous Corresponding Year \$A'000
Retained profits at the beginning of the financial period	11,302	8,465
Asset revaluation write back due to sale of property	100	-
Profit attributable to members	9,195	10,119
Adjustment due to retained earnings due to % Shareholding in Subsidiary	52	-
Dividends and other equity distributions paid or payable	(8,091)	(7,282)
Retained profits at end of financial period	12,558	11,302

Comparison of half year profits	Current Year \$A'000	Previous Corresponding Year \$A'000
Consolidated profit after tax attributable to members reported for the first half year	5,306	5,337
Consolidated profit after tax attributable to members for the second half year	3,889	4,782

# **BROKER INFORMATION**

Control gained over entities having material effect - Nil

Loss of control of entities having material effect - Nil

# DIVIDENDS

Date the dividend is payable 23 October 2009

Record date to determine entitlements to the dividend 16 October 2009

Quoted "Ex" on ASX 12 October 2009

# **Amount per Security**

		Amount Per Security	Franked amount Per Security at 30% tax
Final dividend:	Current Year	13c	13c
	Previous Year	13c	13c
Interim dividend:	Current Year	&c	8c
	Previous Year	&c	8c
Total dividend per securities	urity	Current Year	Previous Year
Total final dividend pe	r security	Current Year \$A'000	Previous Corresponding Year \$A'000
Ordinary Securities		4,919	4,846

The dividend reinvestment plan has been suspended until further notice.

There will be future franking credits available.

# Issued and quoted securities at end of current period

Category of securities	Total Number	Number Quoted	Issue Price Per Security	Amount Paid Up Per Security	
Ordinary securities	37,840,674	36,832,514	-		-
Changes during current period					
(a) increases through issues	1,433,358		-		-
(b) Decreases through returns of capital, buybacks, redemptions	(872,066)				

# COMMENTARY ON RESULTS

# RATIOS

Earning per Security (EPS)	Current period	Previous corresponding
Basis EPS	24.35 cents	28.24 cents
Diluted EPS	24.35 cents	28.24 cents
Weighted Average Number of Share	37,772,368	35,831,112
Profits before tax/ Revenue		
Consolidated profitbefore tax as a percentage of revenue	9.82%	10.26%
Profit after tax/ equity interests		
Consolidated net profit after tax attributable to members as a percentage of equity	22.92%	26.10%
Net Tangible Assets		
Net tangible assets backing per ordinary security	106.01 cents	103.67 cents

#### AUDIT & COMPLIANCE STATEMENT

This report has been prepared in accordance with A ASB Standards, other AASB authoritative pronouncements and Urgent Issues Group Interpretations or other standards acceptable to ASX.

This report, and the accounts upon which the report is based (if separate), use the same accounting policies.

This report does give a true and fair view of the matters disclosed.

This report is based on accounts, which are in the process of being audited.

The entity has formally constituted audit committee.

# OTHER INFORMATION

Cleopatra Jackson

# Annual Meeting (preliminary final report only) The annual meeting will be held as follows: Place GAMBAROS Restaurant Date 9 October 2009 Time 9:00 am Approximate date the annual report will be available \_\_\_\_\_\_\_ Date:- 4 August 2009 Company Secretary