

CPT Global Limited

Investor Presentation Half Year Results FY2010 And Outlook

March 2010





- Founded in Australia in 1993
- ASX listed - ASX:CGO
- All services target IT cost reduction
- Industry based expert consultants
- Global operations
- A mixture of private sector and government clients

IT cost optimisation

	Service	Saving
C	Capacity	Minimise spend via optimised IT capacity.
P	Performance	Reduce running costs and maximise lifetime of existing infrastructure.
T	Testing	Ensure systems perform to expectations while optimising the testing costs.

Plus

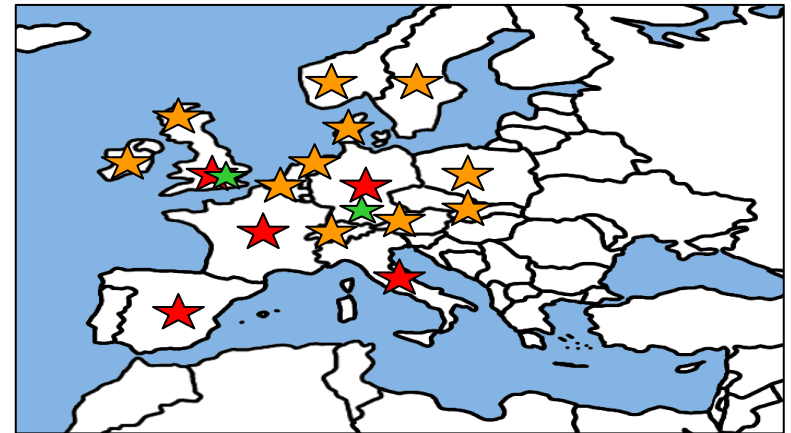
MIT	Management of IT	Optimise the cost of IT while ensuring it is aligned to meet the strategic needs of the business.
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Countries of Operation

Australia and Asia Pacific



Europe



North America



Africa



★ Office Location & Active Client Country ★ Active Client Country ★ Non-Current Client Country

FY10 First Half Overview

- Revenue \$18.715 million
- Australian Revenue down 14%
- International Revenue down 13%
- Adjusted NPAT down 182%

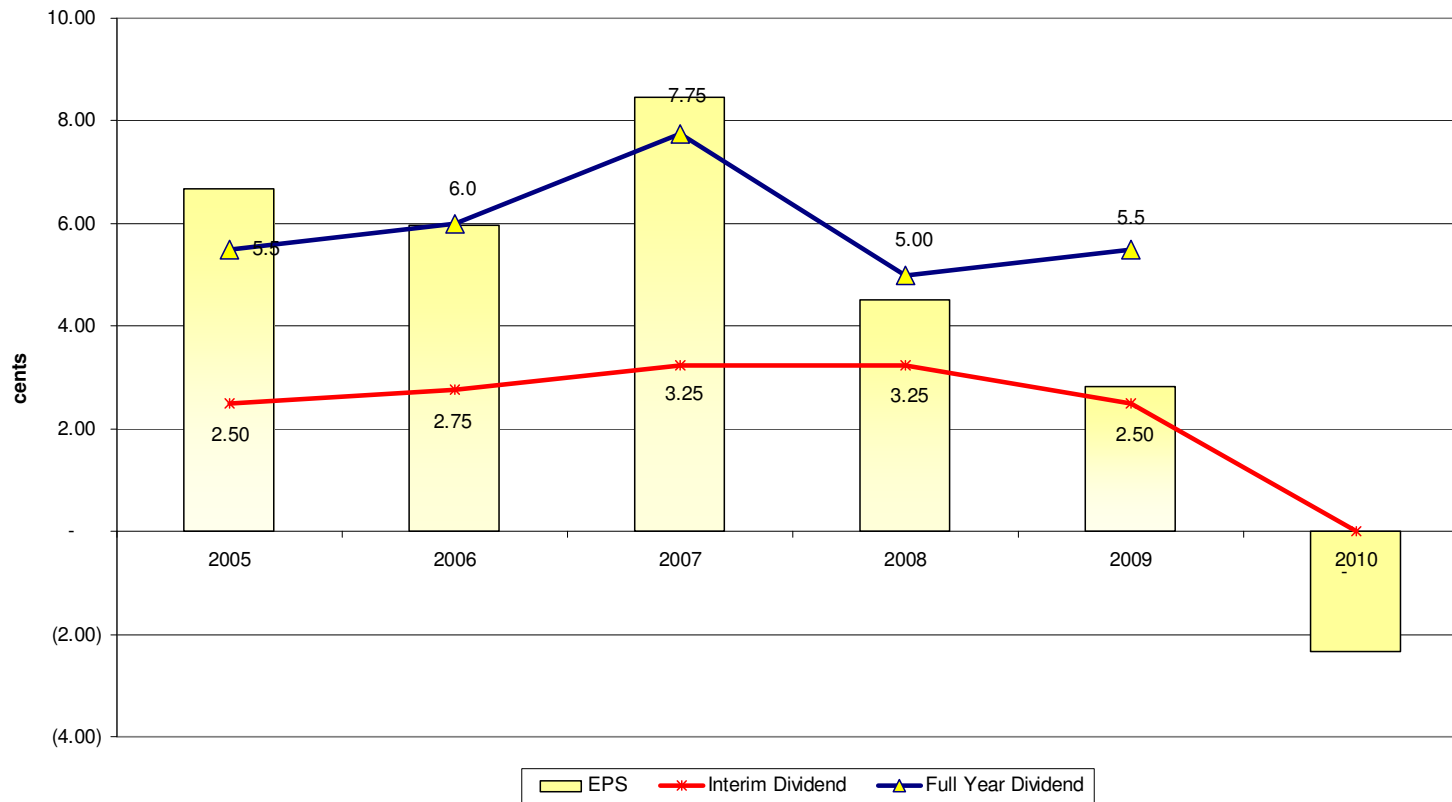
Financial Summary

\$ millions	HY 10	HY 09	<i>% movement to prior year</i>
Revenue	\$18.715	\$21.572	-13.2%
EBITDA	-\$0.705	\$1.986	-135%
NPAT	-\$0.856	\$1.044	-182%
EPS	-2.33	2.83	-182%
Interim Dividend	0¢	2.5¢	100%

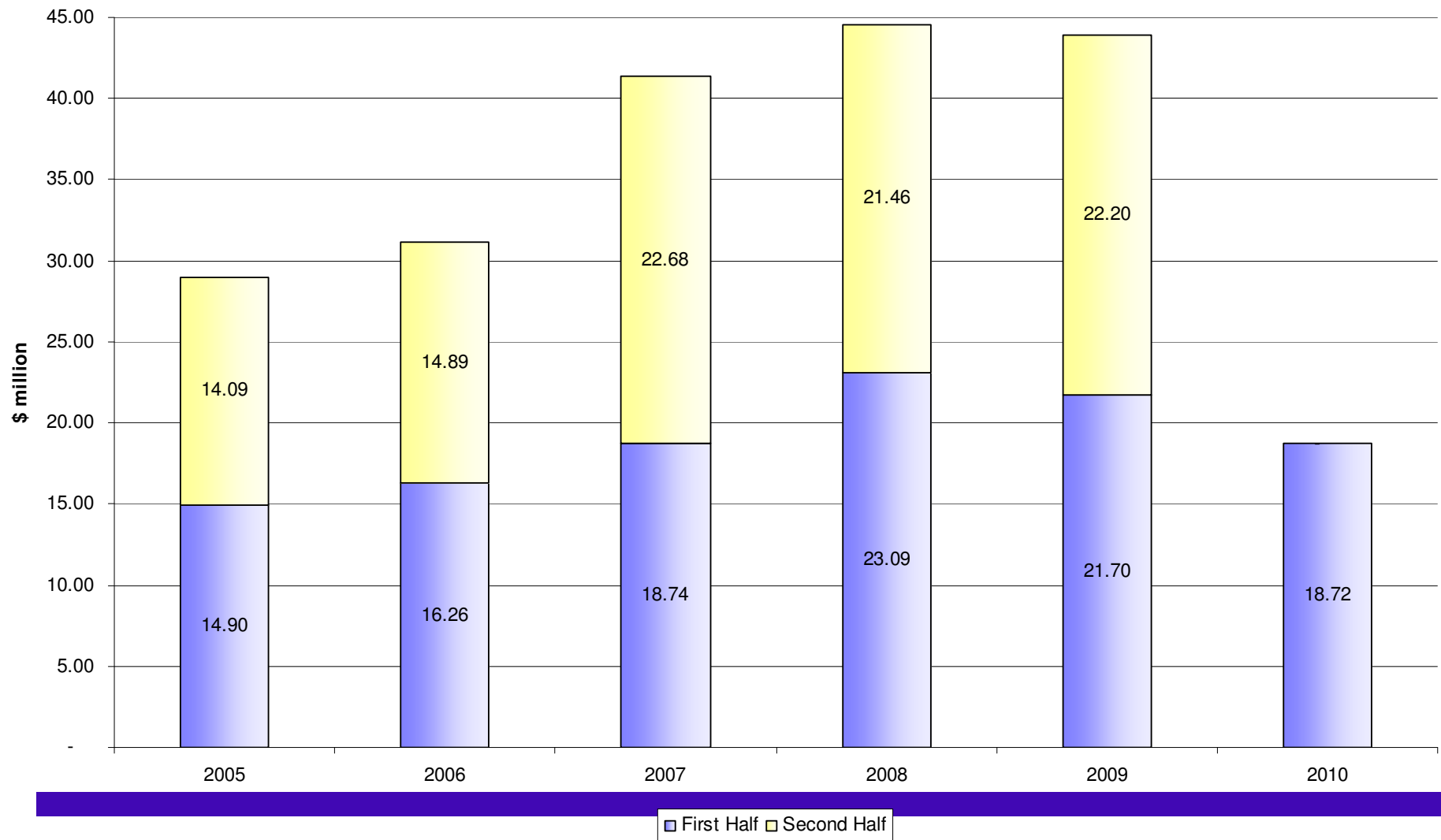
Financial Summary - Detail

\$ millions	HY 10	HY 09
Revenue-Australia	\$13.944	\$16.082
Revenue-International	\$4.771	\$5.491
Gross Profit-Australia	\$3.598	\$5.244
Gross Profit-International	\$1.471	\$2.770
Gross Profit- Time & Material	\$4.581	\$6.192
Gross Profit- Risk Reward	\$.488	\$1.822

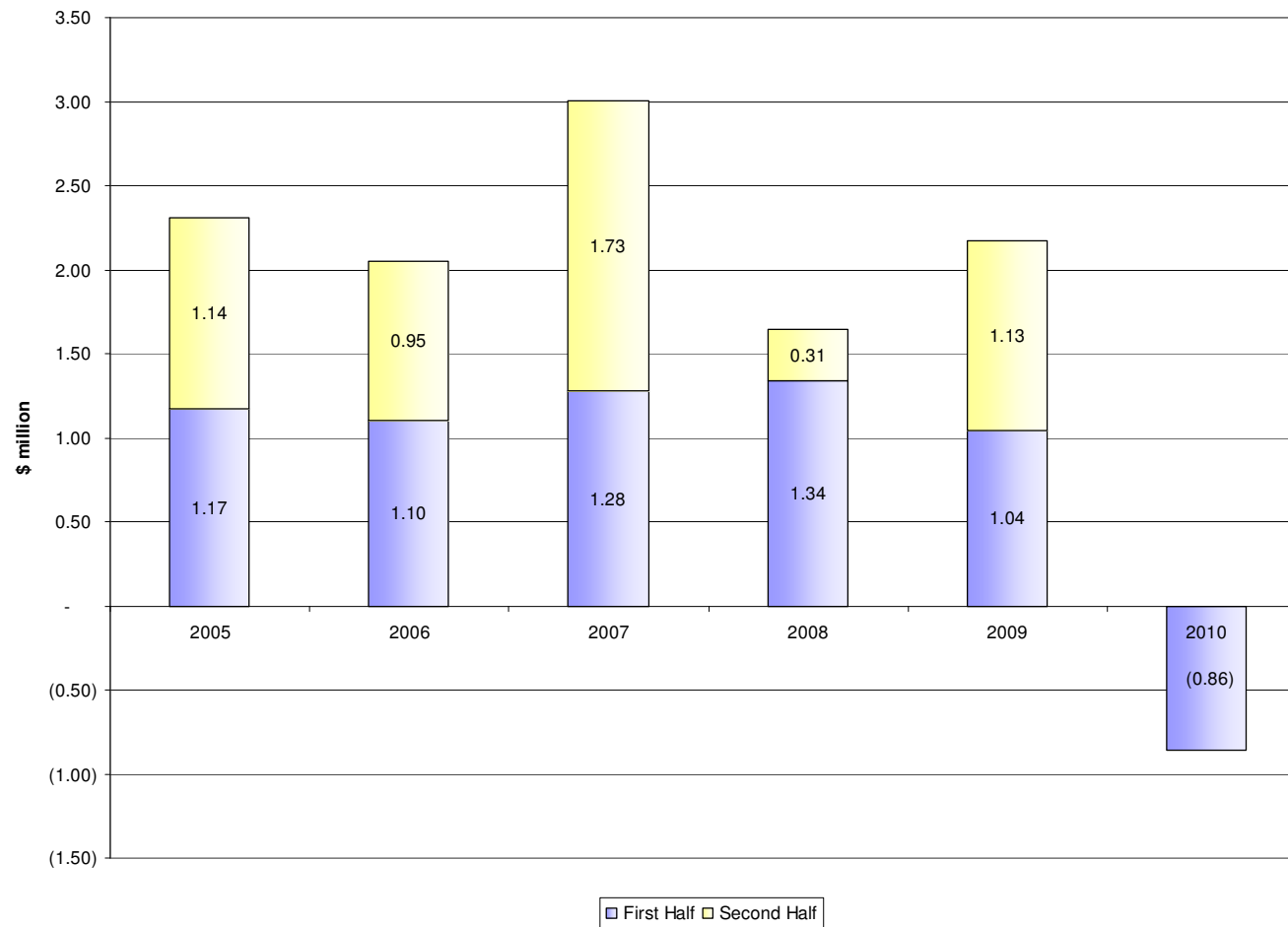
Financial Performance – EPS & Dividends



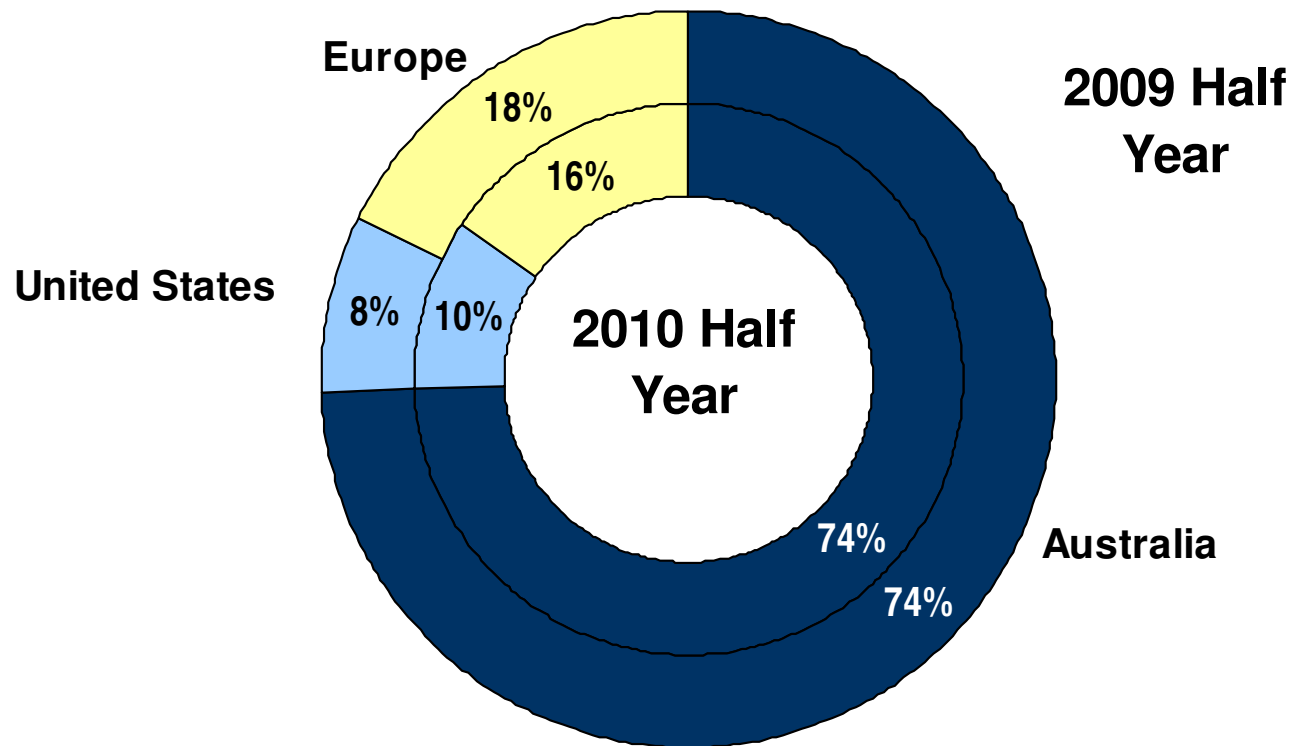
Financial Performance - Revenue



Financial Performance – NPAT-Reported

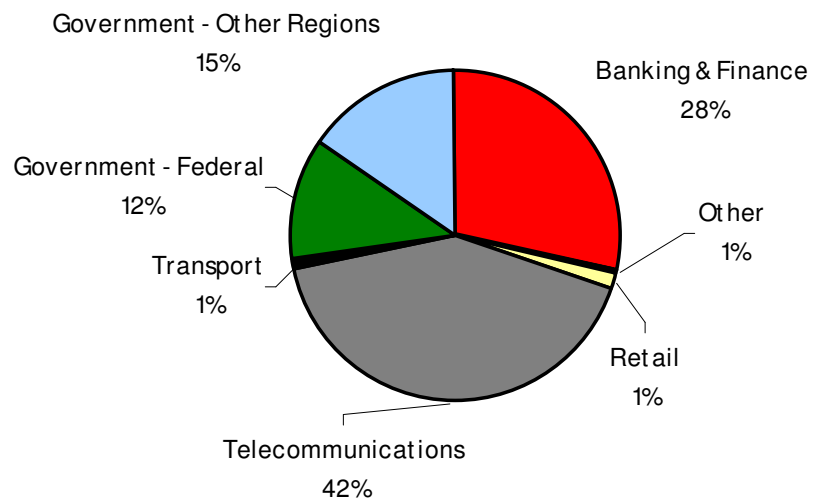


Divisional Revenue Split

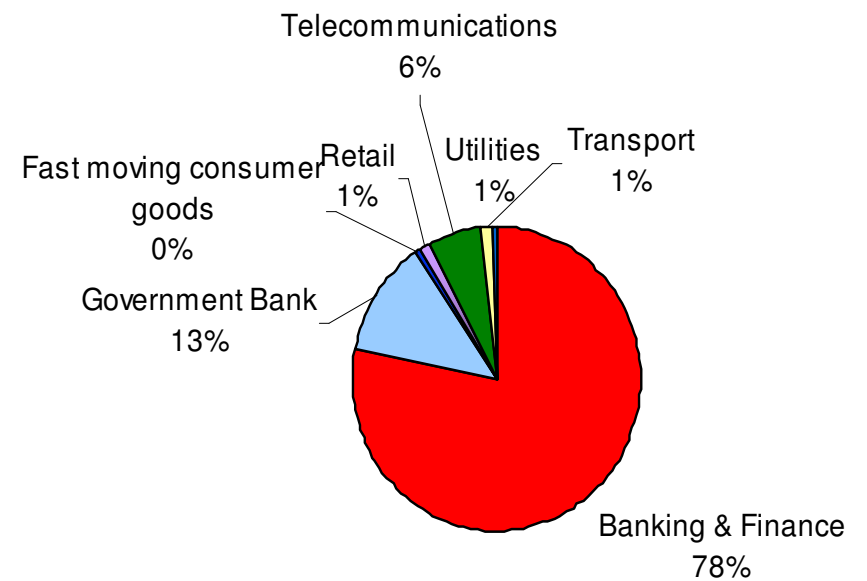


Revenue by Industry Sector

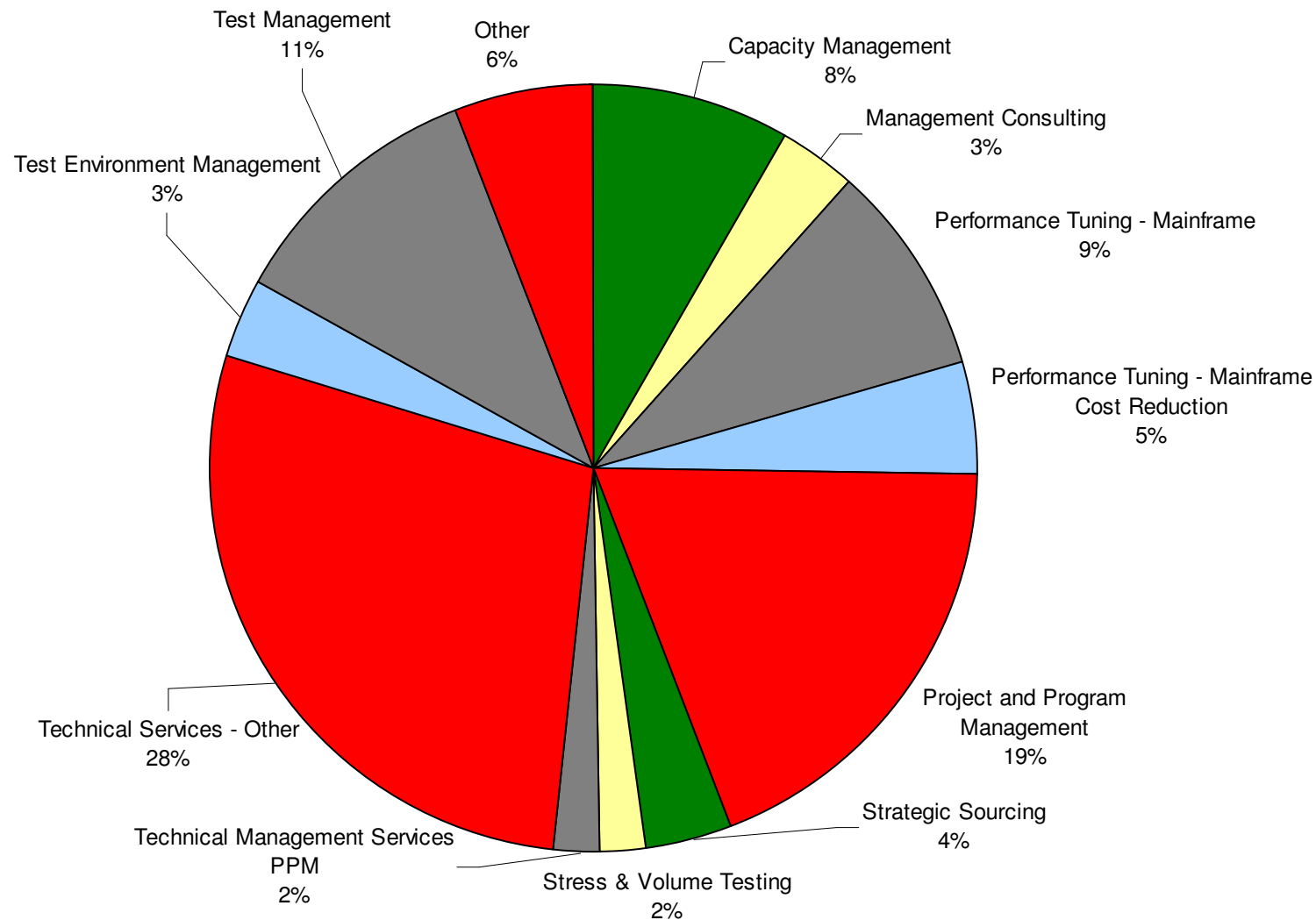
Australia



International



Revenue by Line of Business



2010 Half Year Summary - Australia

- Australia region impacted by global economic downturn.
- Australia unable to fully utilize labour force.
- Strategic review undertaken in December has resulted in appropriate action being taken with commensurate cost savings.
- As economy emerges from economic downturn the focus remains on aggressively pursuing business development and current client cultivation to fully utilise available labour.

2010 Half Year Summary - International

- International region impacted by global economic downturn.
- CPT Global International operations remain in growth phase.
- Several Phase 1 contracts completed with fortune 500 companies , but transition to more lucrative Phase 2 has been delayed by global economic downturn.
- The development of these international relationships is time consuming and the timing of resulting revenue is difficult to forecast.
- Our two largest Risk Reward contracts have been extended for another twelve months whilst being converted to a Time and Material basis which has had a short term negative impact on the timing of revenue recognition and margins.
- All other Risk Reward contracts have been extended for another twelve months as well.

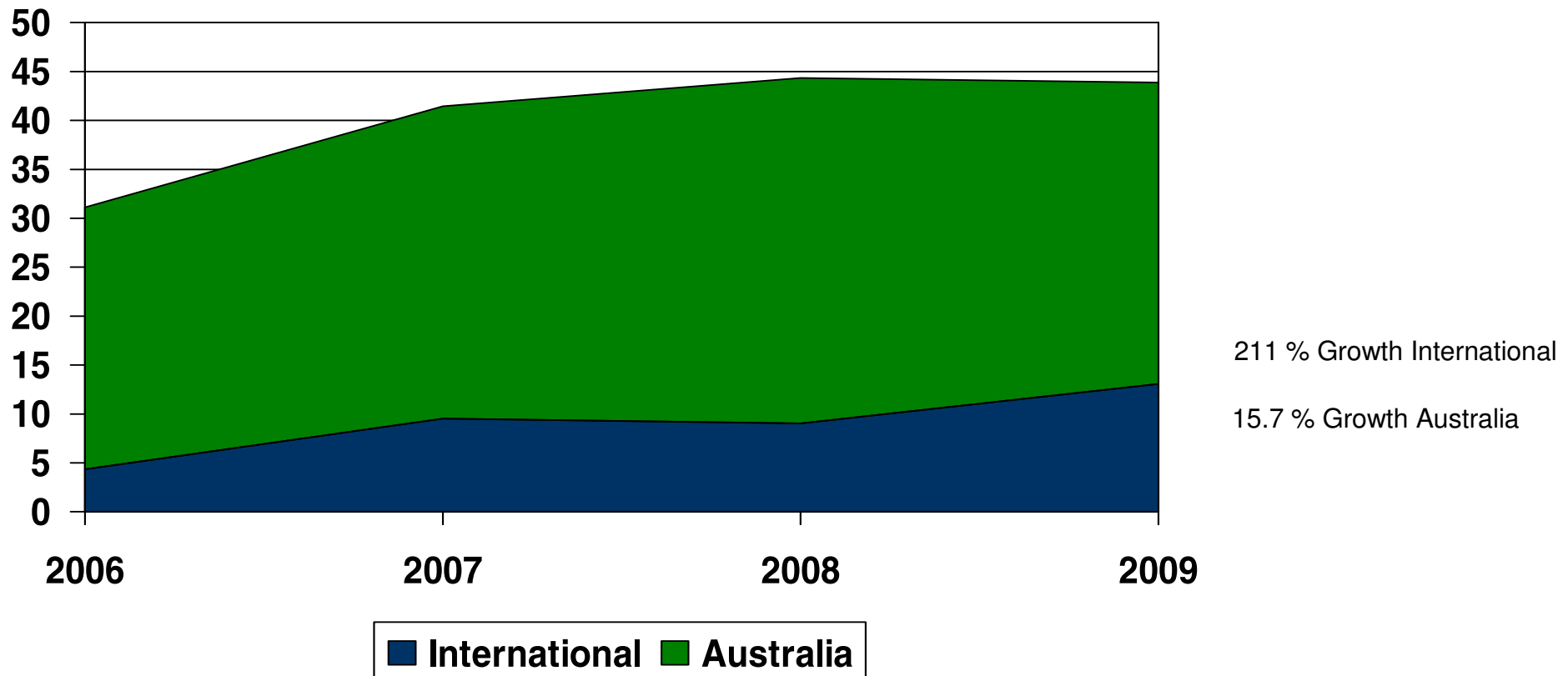
Focus on our main Asset - People

- Our people combined with our collective IP make CPT Global unique. Most consultants are considered industry experts with over 17 years experience.
- CPT allows a flexible engagement model for our consultants and employees. The mixture includes permanent, part time and contractors.
- Staffing levels have been maintained as an investment in our future.
- The current economic conditions have enabled CPT to secure excellent new key resources.
- The heart of CPT Global's culture is an underlying focus on consultant care.
- CPT's ability to leverage our global consultant base is a strategic advantage to deliver clients successful, cost effective solutions

People + IP = Scalability

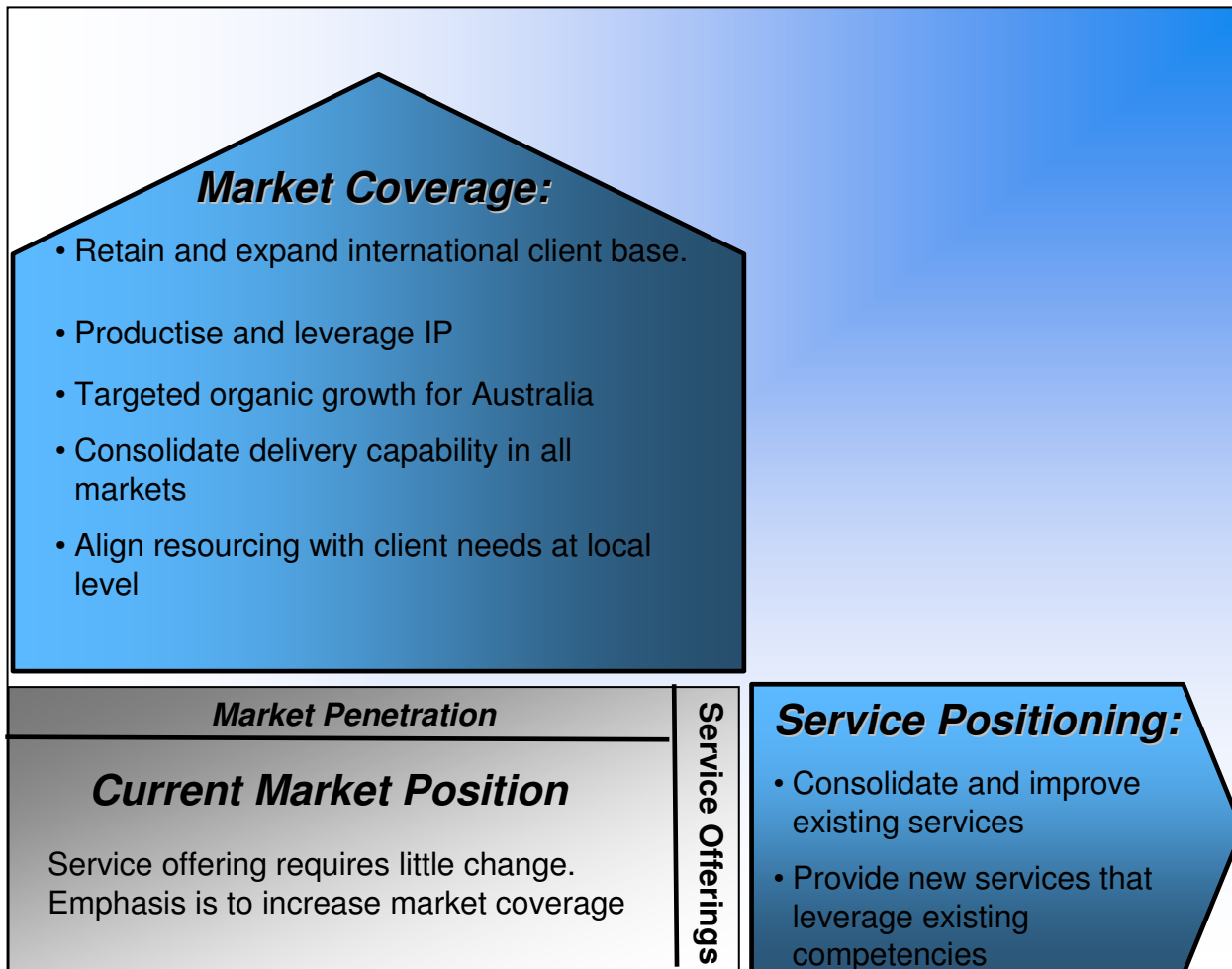
- **Experience** – Deep technical experience. Average IT experience level is 17 years
- **Expert Systems** – CPT IP is captured in our expert systems based on best practice learnt from hundreds of engagements and world wide clients
- **Business focus** – All of our client engagements deliver technical outcomes with a focus on business results
- **Relationships** - CPT Global's relationship network of clients and consultants enables us to deliver solutions where other companies can't
- **Independence** – CPT's independence gives us fantastic credibility with clients so they can trust us that we only recommend solutions which are best for them

Scalability



- As mentioned earlier CPT Global's international Risk Reward and Test Coverage business is significantly more scalable as it is not resource dependant due to our IP and expert systems.

Future Market Positioning



FY10 Update

Market Coverage:

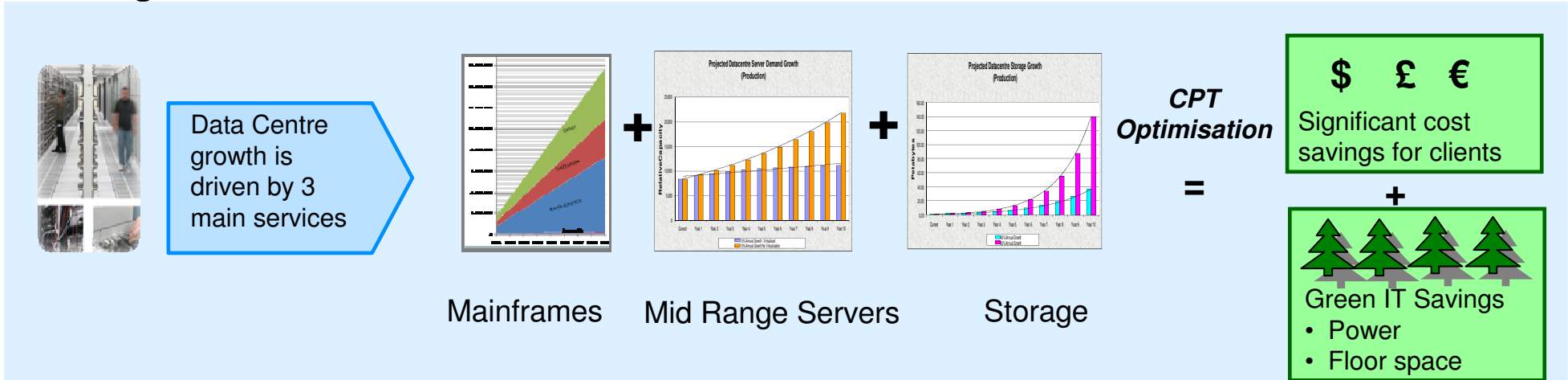
- Increased new clients in US and Europe
- Conversion two largest European clients from Risk/Reward to annuity base.
- Continued penetration of mid-range market
- Exploration of South American markets.

Service Positioning:

- Based on market demand have expanded expert productivity tools to include Oracle and SAP
- Updating Intellectual Property based on experience with major clients

Global Data Centre Optimisation - Opportunity

- Background**



- Opportunity**

- Optimisation is key to controlling costs
- Data Centres are constantly evolving and growing
- CPT has IP and staff to undertake role on a global basis

- Potential**

- Approx worldwide MIPS is 14million * \$2000 per MIPS = \$28B annual spend
- CPT Global's active Risk Reward clients account for only 300K MIPS
- CPT Global currently engaged in initial stages for a further 460K MIPS

- Scalability**

- CPT growth is not limited by number of consultants

Outlook

- Trading conditions in Australia will remain challenging.
- Expect to benefit from a number of significant new business opportunities.
- Focus remains on revenue growth and cost control.
- Strategic restructure to align cost base with revenue.
- International Operations still in growth phase.
- International Phase 2 projects should come to fruition.
- Exploring new markets such as South America, Japan and China.
- CPT Global is positive about the outlook for the second half of the 2010 financial year.