



Coote Industrial Ltd
627 - 635 Bickley Rd
Maddington WA 6109

PO Box 270
Maddington WA 6989
ABN: 99 120 432 144

T : +61 (0)8 9251 8000
F : +61 (0)8 9452 2186
www.coote.com.au

20 April 2010

Company Announcements Platform
ASX Limited
Exchange Centre
20 Bridge Street
Sydney NSW 2000

Dear Sirs

Supplementary Target's Statement

Coote Industrial Limited encloses a Supplementary Target's Statement dated 20 April 2010 in relation to the off-market takeover bid by Elph Pty Ltd for 35% (or any lesser number) of the shares in Coote Industrial Limited.

A copy of this Supplementary Target's Statement has been lodged with the Australian Securities and Investments Commission and sent to Elph Pty Ltd.

Yours faithfully

A handwritten signature in black ink, appearing to read 'R. Stampalia'.

Roland Stampalia
Company Secretary
T: +61(0)8 9251 8000
E: roland.stampalia@coote.com.au



Coote Industrial Ltd
627 - 635 Bickley Rd
Maddington WA 6109

PO Box 270
Maddington WA 6989
ABN: 99 120 432 144

T : +61 (0)8 9251 8000
F : +61 (0)8 9452 2186
www.coote.com.au

20 April 2010

SUPPLEMENTARY TARGET'S STATEMENT

This Supplementary Target's Statement is issued by Coote Industrial Limited ABN 99 120 432 144 ("Coote") under section 644 of the Corporations Act 2001 (Cwlth). It is the first Supplementary Target's Statement issued by Coote in relation to the offer by Elph Pty Ltd ABN 52 070 012 252 ("Elph").

This Supplementary Target's Statement supplements, and is to be read together with, the Target's Statement dated 12 April 2010. This Supplementary Target's Statement has been approved by a resolution of the Coote Board and is dated 20 April 2010. A copy of this Supplementary Target's Statement has been lodged with ASIC. Neither ASIC nor any of its officers takes responsibility for the contents of this Supplementary Target's Statement.

NEW BANK FACILITIES SIGNED

Coote Industrial Limited has today made an announcement to the Australian Securities Exchange in relation to the signing of new banking facilities. A copy of the announcement is attached to, and forms part of, this statement.

AUTHORISATION

Signed for and on behalf of Coote Industrial Limited by Roland Stampalia who is authorised to sign this Supplementary Target's Statement on behalf of Coote Industrial Limited.

A handwritten signature in black ink, appearing to read 'R. Stampalia'.

Roland Stampalia
Company Secretary



Coote Industrial Ltd
627 - 635 Bickley Rd
Maddington WA 6109

PO Box 270
Maddington WA 6989
ABN: 99 120 432 144

T : +61 (0)8 9251 8000
F : +61 (0)8 9452 2186
www.coote.com.au

20 April 2010

BANK FACILITIES SIGNED, REJECT RECOMMENDATION AFFIRMED

NEW DEBT FACILITY

Coote Industrial Ltd ("Coote") is pleased to announce that it has executed new debt facility documentation with the Commonwealth Bank of Australia ("CBA").

Coote previously noted in its announcement to the ASX on 5 March 2010 that it had accepted an offer from CBA for the extension of its current facilities to 28 February 2011.

Coote CEO Mike Coote said: "We are pleased to have concluded the negotiation of our new facilities with the CBA. We will now be turning our attention to the timely conclusion of the sale of the South Spur Rail Services business to POTA Holdings Pty Ltd, which will further reduce overall group gearing."

"Although our borrowing costs have increased, the new facilities provide certainty and allow us to get back to growing our core businesses", Mr Coote said. "We also continue to evaluate opportunities for the realisation of value from the Greentrains business."

ELPH TAKEOVER OFFER

Last week, Coote lodged its Target's Statement in response to the conditional, proportional takeover offer by Elph Pty Ltd ("Elph Offer"). The Target's Statement has now been dispatched to all Coote shareholders. Elph subsequently issued a response to the Coote Target's Statement on the ASX on 19 April 2010.

The Directors of Coote maintain their recommendation that Coote Shareholders reject the Elph Offer.

This recommendation is supported by the Independent Expert who has determined that the Elph Offer is not fair and not reasonable, and has valued Coote Shares at 36 cents to 50 cents per Share. This is substantially higher than the Elph Offer of 26 cents per Share for only up to 35% of Shares held by each Coote Shareholder.



Coote Industrial Ltd
627 - 635 Bickley Rd
Maddington WA 6109

PO Box 270
Maddington WA 6989
ABN: 99 120 432 144

T : +61 (0)8 9251 8000
F : +61 (0)8 9452 2186
www.coote.com.au

The Directors of Coote note that the Elph Offer is an unsolicited attempt to secure control of Coote at an unfair price. Elph has sought to encourage Coote shareholders to accept its unfair Offer by asserting that some statements in the Target's Statement are "misleading" or "inaccurate". The Coote Board rejects these assertions by Elph in its ASX announcement as baseless and self-serving and stands by the statements made in the Target's Statement.

As at the close business on 19 April 2010, Elph had not disclosed any increase in its holding in Coote under the Elph Offer*.

For further information please contact:

Mike Coote
Managing Director
Coote Industrial Ltd
Telephone: (+61-8) 9251 8000

Justin Mannolini / Julian Mills
Executive Directors
Gresham Investment House
Telephone: (+61-8) 9486 7077

* Under the takeovers provisions, movements of 1% or more in Elph's holding must be disclosed the following business day.