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INDUSTREA Limited

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Industrea signs new Chinese orders in excess of \$22m - builds China base

- 4 methane gas drainage and directional drilling systems to be supplied to Shanxi Coking Coal Group International for its Xishan Coal Electricity mine for \$10.3m
- Methane gas drainage and directional drilling system to be supplied to Shanxi Yangcheng Fu Yan Coal Industry Co for \$3.1m for its Fu Yan Mine
- 3 methane gas drainage directional drilling systems to be supplied to Jincheng Anthracite Mining Group for its Sihe mine for \$6.1m
- 2 IME 40 tonne roof support carriers to Shandong Guangyu Energy Co for \$2.7m
- Signs contracts for acquisition of manufacturing business in China

Global mining products and services provider Industrea Limited (ASX:IDL) today announced a further \$22.2m of new contracts in China across its Advanced Mining Technologies (AMT) and Industrea Mining Equipment (IME) divisions and the acquisition of a manufacturing business in China.

Industrea's China-based subsidiary, Wadam Industries, has signed a contract with Shanxi Coking Coal Group International for the supply of 4 methane gas drainage and directional drilling systems incorporating Industrea subsidiary, Advanced Mining Technologies' market leading drill guidance tool. Worth \$10.3m over 2 separate shipments, the units will be supplied to Xishan Coal Electricity mine in Taiyuan, Shanxi Province.

Wadam Industries has also entered into contracts for 1 methane gas drainage and directional drilling system being supplied to Shanxi Yangcheng Fu Yan for \$3.1m and for 2 Industrea Mining Equipment (IME) 40 tonne roof support carriers to Shandong Guangyu Energy Co for \$2.7m.

Longstanding Wadam customer, Jincheng Anthracite Mining Group has also signed contracts for the purchase of a further 3 methane gas drainage and directional drilling systems for \$6.1m.



Industrea Managing Director and CEO, Robin Levison, said these latest contracts across the end of the financial year and for the start of FY11 assisted in maintaining the momentum of approximately \$10m per month of sales into China.

Industrea has also announced signing contracts for the acquisition of a strata support manufacturing business in China. Currently supplying products for underground strata control systems, Industrea plans to expand the newly acquired facility to manufacture a PJ Berriman & Co flameproof and explosion proof personnel and materials vehicle exclusively for the underground coal mining market in China.

"We see good scope for the sale of a PJB vehicle specifically for the Chinese market where we can take the best of the Australian based design to produce a vehicle at a price point acceptable to our Chinese customer base," Mr Levison said.

"This latest facility further strengthens our presence on the ground in China in addition to our existing product support centres."

In relation to the further methane gas drainage and directional drilling system sales, Xishan Coal and Electricity Power Group Company Limited is China's largest and the world's second largest coking coal production enterprise. It is headquartered in Taiyuan, Shanxi and involves coal mining and processing, mineral well construction, coal mining machine manufacturing, and electricity equipment repair.

Fu Yan mine, a new customer, is owned by Yangcheng county government of Shanxi province. Fu Yan mine neighbours Daning mine and Zhulinshan mine, both of which are existing Wadam Industries customers. Fu Yan mine's current coal output is 0.9 Million tons and neighbouring Daning mine assisted in securing the sale.

Also in Shanxi Province, Jincheng Anthracite Mining Group has purchased a further 3 methane gas drainage and directional drilling systems for use in its Sihe Mine in Jincheng City.

"Following supply under this latest contract, Jincheng Group will be operating approximately 18 methane gas drainage and directional drilling systems all supplied via Wadam Industries," Mr Levison said.

In 2009 the Shanxi Government released Shanxi's Coal Industry Restructure and Revitalization Plan to close or consolidate small mines and reduce the number of coal mines in Shanxi Province to 800 by 2015. In addition the plan targets increasing the mechanisation rate in mines from China's current average of 60% up to 85%. This continuing consolidation and safety push is expected to provide ongoing opportunities for Industrea's suite of mining safety and productivity equipment in the region.

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About Industrea Limited

Industrea Limited is a diversified mining products and services group based in Australia. Industrea provides integrated mining products and services, including open cut earthmoving and equipment hire, asset management, contracting and engineering services. Industrea's range of mining products includes open cut Collision Avoidance Systems, Underground Directional Drilling and Methane Gas Drainage, Aboveground Directional Drilling, Contractor Management, Mobile Asset Tracking and Driver Safety Performance Index, along with a range of flame-proof and explosion-proof underground diesel vehicles for the transportation of people and longwall mining equipment.

The company's products and services are distributed on a wide geographical footprint that includes Australia, USA, South America, South Africa, South East Asia, Russia and China. Our customers include major mining companies BHP Billiton, BMA, Anglo American, Rio Tinto, Xstrata, Barrick, Vale and the major Chinese mining groups, including China Shenhua Energy Company, Jincheng Anthracite Mining Group and Shanxi Asian American Daning Co.

The company also acts as distributor for numerous original equipment manufacturers including Valley Longwall, Sandvik Voist Alpine (Scandinavia), Tagor (Poland), Filter Technology Australia, Hydco International, Inbye Mining Services and Marathon Tyres.

Headquartered in Brisbane, Industrea is listed on the Australian Securities Exchange under the ASX stock code of IDL and on the OTCQX in the US under ticker code IULTY. For more information about Industrea Limited, visit www.industrea.com.au.