

ASX Release

25 October 2010

MAP PRESENTATION TO CITIGROUP ANNUAL AUSTRALIAN INVESTMENT CONFERENCE

Please find attached a presentation which will be delivered today by MAp's Chief Financial Officer, Keith Irving, at the Citigroup Annual Australian Investment Conference.

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MAp Citigroup Annual Australian Investment Conference

MAP



MAp

Disclaimer

General Securities Warning

This presentation is not an offer or invitation for subscription or purchase of or a recommendation of securities. It does not take into account the investment objectives, financial situation and particular needs of the investor. Before making an investment in MAp, the investor or prospective investor should consider whether such an investment is appropriate to their particular investment needs, objectives and financial circumstances and consult an investment adviser if necessary.

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Foreign Ownership

MAp advised on 25 October 2010 that its foreign ownership was 37.2%.

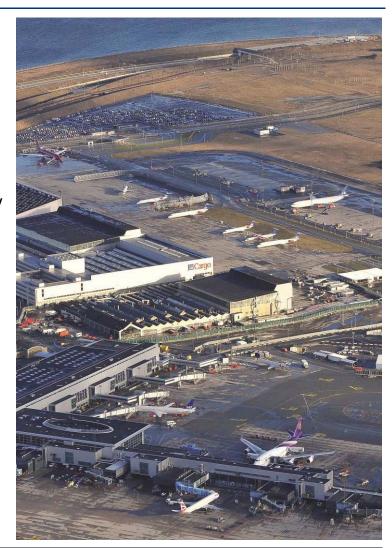
MAp is not a "Foreign Person" under the Airports Act 1996 for so long as foreign ownership of MAp remains below 40%. As such, MAp is not currently a Foreign Person.

The MAp constitutions set out the process for disposal of securities to prevent MAp from becoming a Foreign Person or to cure the situation where MAp becomes a Foreign Person (Foreign Ownership Situation). Where a Foreign Ownership Situation occurs or is likely to occur, MAp can require a foreign security holder (on a last in first out basis) to dispose of MAp stapled securities. MAp has the power to commence procedures to divest foreign security holders once the foreign ownership of MAp reaches 39.5% under the Foreign Ownership Divestment Rules that it has adopted. If the foreign security holder fails to dispose of its MAp stapled securities, MAp may sell those securities at the best price reasonably obtainable at the time.



Agenda

- **1.** MAp Today
- **2.** Recent Performance
- **3.** Airport Results
- **4.** Structural Changes in the Aviation Industry
- **5.** MAp Outlook





MAp Today





World Class Airports

One of the Largest Private Owners & Operators of Airports in the World

MAp has a uniquely integrated management model, with operational & financial skills in house MAp is a stand alone entity, no longer part of Macquarie MAp's airports serve ~70 million passengers every year



- ~300 employees
- Busiest Australian aviation hub
- UK Conde Nast top ten Airport (2009)
- Skytrax Airport of the Year Top Ten (2006/7)
- 2007 best airport in Australia/Pacific region

Copenhagen



- ~20 m passengers
- ~ 1,700 employees
- Scandinavia's largest airport
- Most Efficient Airport (2004, 2005, 2006)
- Skytrax Airport of the Year Top Ten (2006)
- #1 Airport in Europe (2005)

Brussels



- ~17 m passengers
- ~ 800 employees
- Gateway to the political capital of Europe
- #1 Airport in Europe (2005)
- ACI Airport People Award (2006)



MAp's Investment Criteria

MAp Targets High Quality Airports with Strong Growth Potential

Location, location, location

- Large catchment area
- Attractive destination for both business & tourism
- Strong traffic profile dominated by origin/destination traffic – resilient through business cycle

Selection of airports with high quality infrastructure & significant unutilised capacity

 MAp has traditionally acquired airports with low capacity utilisation & high quality facilities

Sydney Airport	Copenhagen Airport	Brussels Airport
33m passengers	20m passengers	17m passengers
37 international airlines handling 50% of Australia's international traffic	Largest airport in Scandinavia	Capital of Europe, home to the EU & NATO
Gateway to Australia	Catchment area of 6.5m people within 3 hrs drive with direct links to Sweden	10.2m catchment area
9km from CBD	Main SAS hub, part of Star Alliance	Europe's major hub servicing Africa & Star Alliance Hub
60% of Australians live within 75 minutes flying time from Sydney	Strategic partnership with SAS to drive hub activities	12km from city centre
Sydney – Melbourne is the world's 5 th busiest route & Sydney – Brisbane the 12 th	8km from city centre	



Recent Performance



Outstanding Performance & Positive Outlook



Strong Earnings Outperformance

- Earnings growth of 18.2% against traffic growth of 6.8% for 1H10
- Sydney Airport EBITDA growth of 14.2% (9M10), underlying EBITDA growth in Europe ~10% (1H10)

Robust & Flexible Balance Sheet Permitted Return to Investors

- Cash balance of ~A\$750m post special distribution of 12.5 cents per stapled security
- Sydney Airport's 2011/2012 debt maturities successfully refinanced
- Near term capacity growth plans fully funded
- No corporate level debt, substantial de-gearing over past 2 years has increased interest coverage to 2.7x
- Regular distribution guidance of 21 cents reaffirmed for 2010 subject to external shocks to the aviation industry & material changes to forecast assumptions

Positive Outlook Benefiting from Aviation Industry Structural Changes

- Larger more efficient aircraft, increased LCC market share, expansion of alliances & the liberalisation of air rights
- Operational leverage delivered by cost restructures, discipline & economies of scale



1H10 Proportionate Performance

Significant Improvement in Quality of Earnings

Yield expansion continues

- EBITDA & earnings outperformed traffic for 1H10 despite Ash Cloud impact in Europe
- Strong traffic growth from Sydney & Copenhagen & cost management at Brussels

Operating performance over last 5 years demonstrates consistent operating leverage delivery

- Pro forma revenue growth CAGR of 5.7% from 2005 to 1H10
- Operating costs decreased by 1.5% per annum delivering 10.0% CAGR in EBITDA

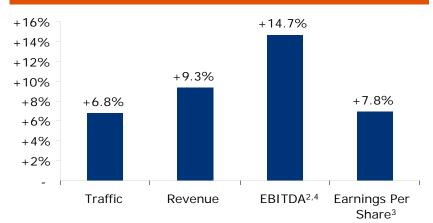
EBITDA margin⁴ increased

69.3% for 1H10 vs 66.1% for 1H09

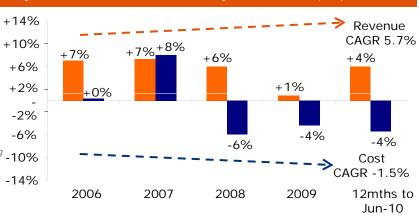


^{2.} Excluding specific items, post corporate expenses

1H10 Pro Forma Proportionate Performance (vs pcp1)







^{3.} Excluding concession asset net debt amortisation & non-recurring items

^{4.} EBITDA post corporate expenses/revenue

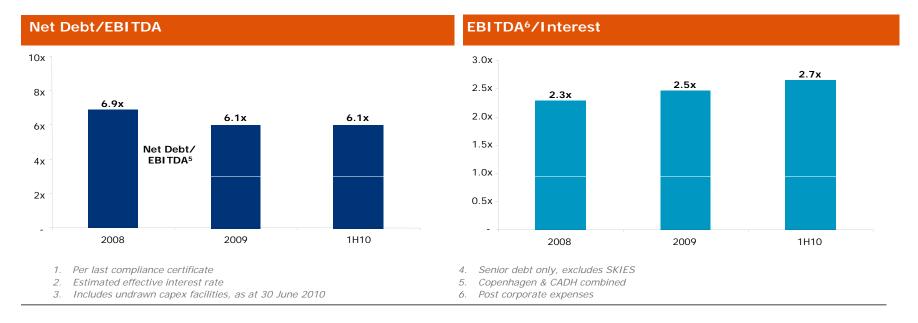
^{5.} Post corporate expenses



Airport Debt Metrics

All MAp's Airports Remain Comfortably Within Their Debt Covenants

МАр	DSCR ¹	DSCR Default Covenant	Next Maturity	1H10 Interest Rate ²	Net Debt	Undrawn Facilities ³
Sydney ⁴	2.3x ⁴	1.1x ⁴	Sep-11	6.0%4	A\$4.9bn ⁴	A\$572m
Copenhagen ⁵	2.1x	1.1x	Mar-12	5.1%	DKK8.2bn	DKK0.9bn
Brussels	2.4x	1.1x	Jun-15	4.7%	EUR1.2bn	EUR280m
МАр	2.7x	n.a.				



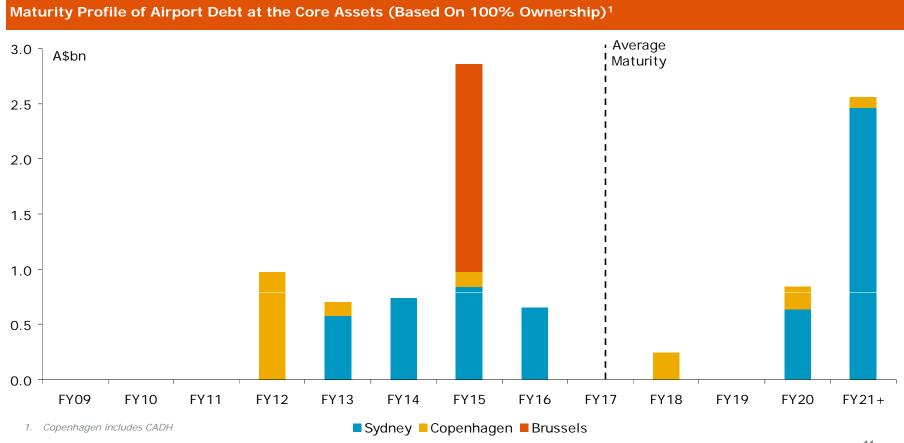


Debt Maturity Profile

Progressively Terming Out Maturity Profile

Sydney Airport's 2011/2012 term debt maturities successfully refinanced

Next maturity is at Copenhagen Airport in December 2012, average maturity 7yrs





Airport Results





Sydney

Outstanding Performance Reflects Investment & Yield Performance

Strong performance for first 9mths of 2010

— 9.0% traffic growth

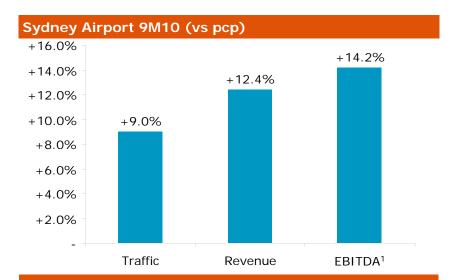
Strong traffic growth, commercial expansion & solid cost management resulted in EBITDA growth of 14.2% 9M10

Retail revenue growth of 11.7% reflecting traffic growth & T1 re-development

Continued operational & financial benefits from multi-year capital investment program with T1 redevelopment & the Runway End Safety Area complete

Strong outlook for traffic growth for remainder of 2010 owing to recent capacity announcements in both the domestic & international segments

2011/2012 term debt maturities successfully refinanced, no further maturities until October 2013



Pro Forma Proportionate Earnings Contribution (A\$m)			
	1H08	1H09	1H10
Revenue	293.8	299.2	334.8
Operating Expenses	(57.5)	(58.2)	(63.2)
EBITDA	236.3	241.0	271.6
Specific Items	(0.7)	(0.3)	-
Economic Depreciation	(5.4)	(2.8)	(2.5)
Net Interest	(140.6)	(133.3)	(124.9)
Tax	-	-	-
Earnings	89.6	104.6	144.2

^{1.} Before specific items



Copenhagen

Strong Traffic Growth & Cost Control Contributed to Outstanding Result

Strong 1H10 traffic growth of 5.7% notwithstanding ash cloud impact in April 2010

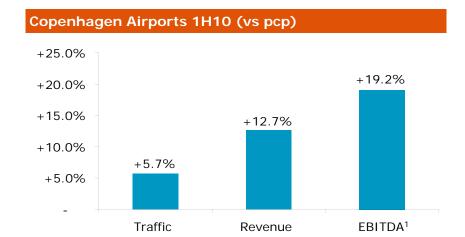
Cost control & operational leverage contributed to 19.2% EBITDA growth

Retail & car parking re-launched – encouraging early signs

Regulatory settlement provides certainty until April 2015 with CPI+1 increases from April 2011 onwards

Copenhagen welcomed a number of capacity announcements with long haul capacity being restored, CPH-GO will drive further LCC growth

US private placement completed in 2Q10



Pro Forma Proportionate Earnings Contribution (A\$m)			
	1H08	1H09	1H10
Revenue	93.9	88.2	98.3
Operating Expenses	(41.7)	(42.1)	(43.4)
EBITDA	52.2	46.1	54.9
Specific Items	(0.5)	(1.8)	(2.2)
Economic Depreciation	(4.0)	(3.6)	(3.9)
Net Interest	(15.9)	(18.7)	(20.0)
Tax	(7.4)	(3.9)	(8.7)
Earnings	24.4	18.1	20.2

^{1.} Before specific items



Brussels

Operating Leverage Created via Excellent Cost Control & New Initiatives

Traffic decline in 1H10 impacted by Ash Cloud

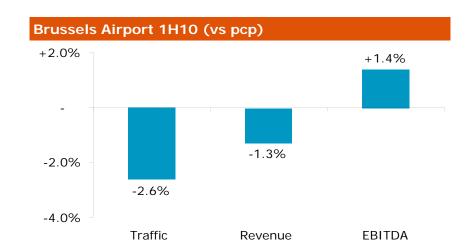
Overall EBITDA outperformance of traffic in 1H10 due to strong cost control resulting from stringent implementation of Financial Performance Improvement plan

Retail revenues benefited from improved sales & the introduction of new food & beverage concepts, with commercial revenue per pax up 4.8% on the pcp

Successful cleaning contract re-tender, other procurement initiatives underway

Traffic growth expected to be driven by Star Alliance carriers along with additional routes from various airlines

1H10 saw the delivery of a dedicated checkin area for the Leisure/Charter operator



Pro Forma Proportionate Earnings Contribution (A\$m)			
	1H08	1H09	1H10
Revenue	106.0	99.0	97.8
Operating Expenses	(46.2)	(47.6)	(45.6)
EBITDA	59.8	51.4	52.2
Specific Items	-	(1.0)	(0.2)
Economic Depreciation	(4.2)	(3.9)	(3.8)
Net Interest	(17.7)	(17.6)	(17.5)
Tax	(12.0)	(6.6)	(8.7)
Earnings	25.8	22.4	22.0

^{1.} Before specific items

Structural Changes in the Aviation Industry

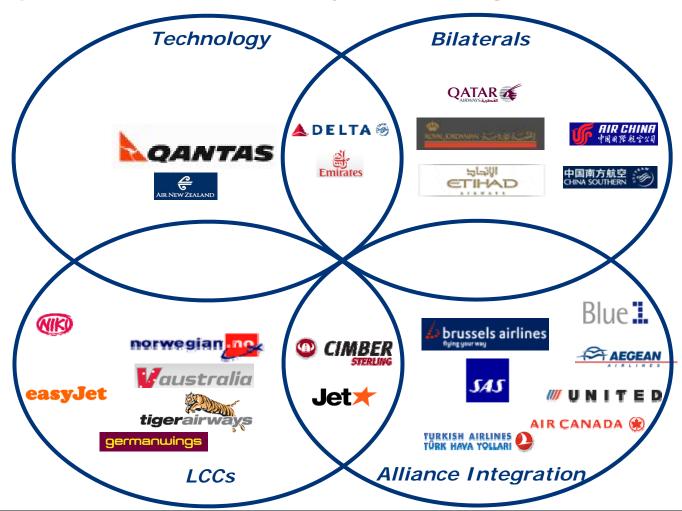






Structural Changes in Aviation Market

MAp's Airports Will Benefit from the Key Trends Driving Traffic Growth





Aircraft Technology

Latest Generation Aircraft Delivering More Seats at Lower Cost

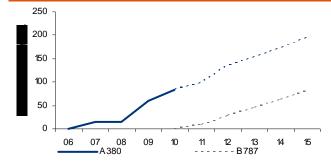
New aircraft technology will deliver several benefits, across the fleet

- Up to 50% more seats than aircraft being replaced
- ~20% cheaper to operate
- ~20% lower fuel per seat-km
- Longer range
- Quieter, for passengers & residents

New aircraft technology at Sydney

- Sydney is 3rd busiest A380 port in the world with 66 movements per week, to rise to 84 by year end
- Qantas Group has orders for 50
 B787s, the 2nd largest airline order
- Longer range enables new or more efficient routes
 - Beyond B747: eg Chicago
 - Beyond B767: eg San Francisco

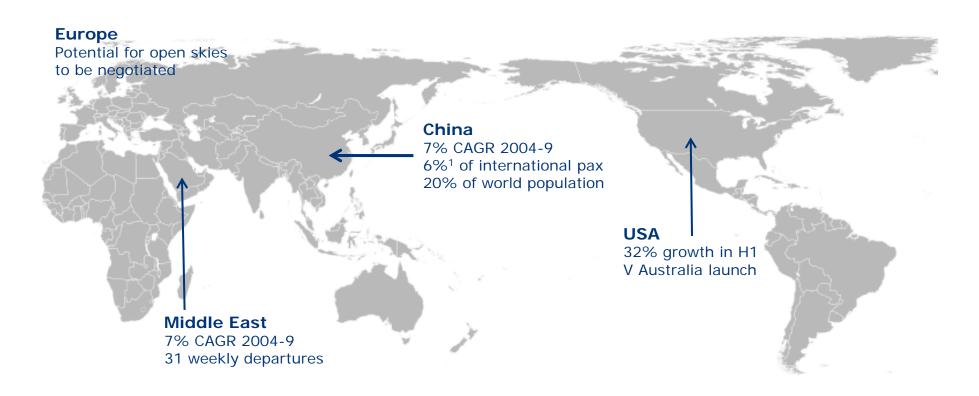
Sydney A380 & B787 Weekly Movements - Indicative





Liberalisation of Air Rights

Opening up of Bilateral Air Rights Has Driven & Will Drive Sydney Traffic





Airline Development - LCCs

MAp's Airports will Continue to Benefit From the Growth & Evolution of LCCs

LCCs will provide 50% of intra-European capacity by 2015

Already 50% of Sydney domestic

LCC business model is flexible:

- Ryanair / Tiger Airways
- Mid range (eg easyJet)
- Premium products (eg Virgin Blue)
- Transfer pax (eg Norwegian)

Low operating costs & marginal fares, fast growth

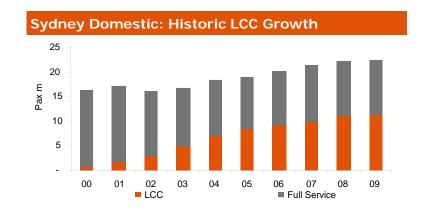
- Norwegian grew from 1 to 33 routes at Copenhagen in 19 months
- easyJet now flies up to 56 weekly services at Brussels

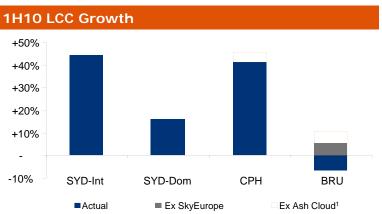
Efficient airport use

 T2 pax of 12.8m, more than double Ansett's pax in its final full year

Long haul low cost now emerging

— Jetstar, V Australia, AirAsiaX, Norwegian



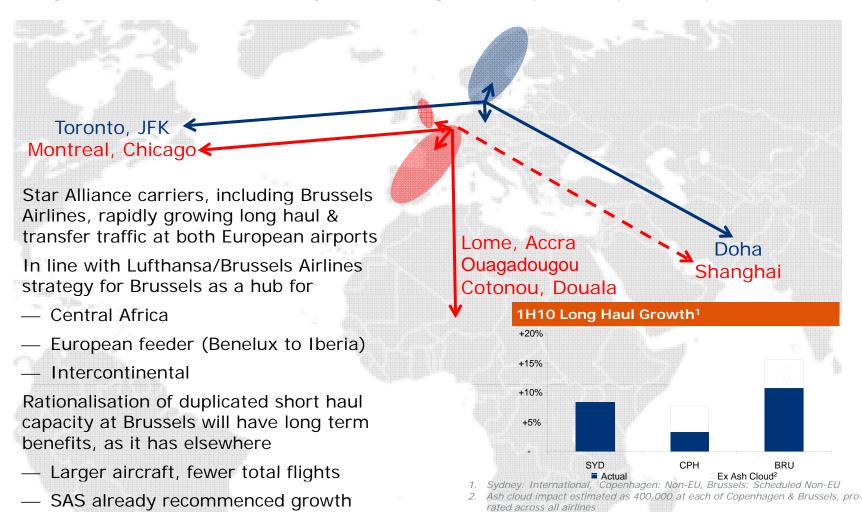


1. Ash cloud impact estimated as 400,000 at each of Copenhagen & Brussels, pro-rated across all airlines

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Star Alliance Expansion

Integration of Airline Industry will Strengthen MAp's European Airports



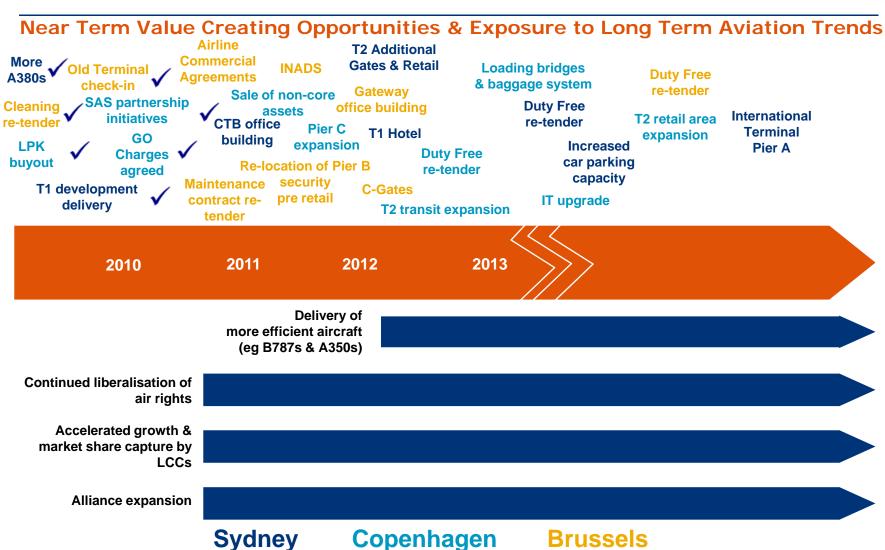


MAp Outlook





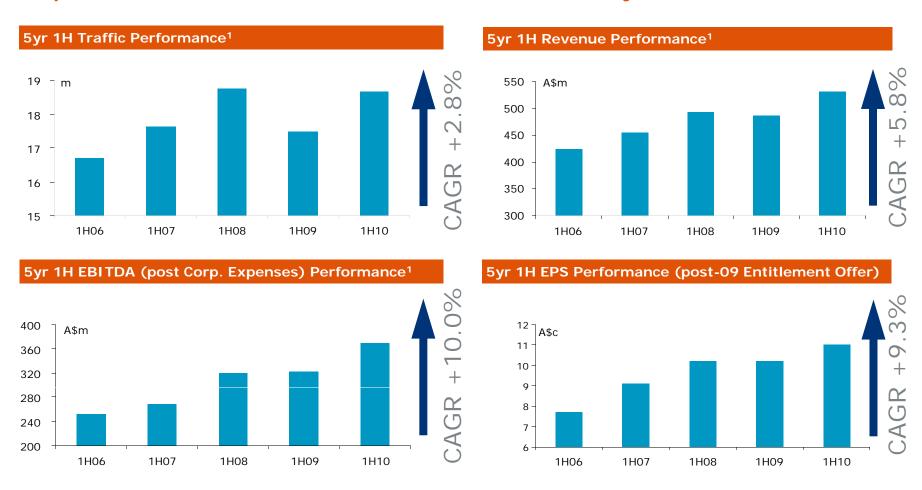
Timing of Airport Growth Initiatives





Consistent Earnings Improvement

MAp's Has Delivered a Consistent Track Record of Delivery



^{1.} Pro forma results are derived by restating prior period results with current period ownership interests & foreign exchange rates & exclude ASUR



Positive Outlook

MAp is Uniquely Placed to Benefit from Aviation Structural Shifts

MAp well placed to take advantage of structural shifts in aviation industry

Operational leverage with earnings outperformance of traffic growth in near term

All airports entering 2011 in excellent shape & with earnings momentum

On track for cash flow convergence with distribution, guidance maintained subject to external shocks to the aviation industry & material changes to forecast assumptions

2011/2012 refinancings – Sydney's term debt successfully refinanced, Copenhagen process underway

Capital priorities established – ASUR proceeds of A\$230m (12.5c per security) returned to security holders



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