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## **Announcement to Australian Securities Exchange Limited**

### **MIKOH Secures Visy Distribution Partnership and First Resultant Printer Order for \$126k**

13 April 2010

In summary:

- Visy Technology Systems (part of Visy Group) and MIKOH enter variable data printer channel partnership agreement.
- Simultaneously, SRG-1001 variable data printer (VDP) launched for the packaging industry.
- First supporting SRG-1001 printer sale, for \$126k, completed via Visy Technology Systems.

MIKOH has secured an ongoing distribution and partnership agreement with Visy Technology Systems to distribute MIKOH's full range of digital inkjet printers and supplies. As part of this, MIKOH has received a purchase order for a digital inkjet variable data printer system valued at \$126,000. The printer has been purchased by a Melbourne based printer company with the order being secured by Visy Technology Systems, a part of the Visy Group.

The Visy Technology Systems partnership and distribution relationship will provide significant market penetration potential for MIKOH through Visy's extensive network of customers and distributors through the packaging and creative print solutions businesses.

Simultaneously, MIKOH has launched the SRG-1001 four-colour label printer to focus on quality variable printing applications with an emphasis on waste reduction. Such solutions are in high demand within the packaging industry. The SRG-1001 can run at 25 metres a minute, with a print run width up to 560mm, and can be delivered in unwinds or print rewind, via either sheet or fan feed. It allows a range of options including Corona treating, die cutting, laminating and varnishing via a flexo or inkjet unit.



However it is MIKOH's unique printer software that ensures that the very first printing is the only one needed, hence immediate bottom line savings on time, human resources and materials. The SRG-1001 calculates the amount of ink that will be used to print the file downloaded. The machine is totally servo driven and drying can be achieved by using UV, IR or LED capabilities. The SRG-1001 four-colour label printer will be distributed non-exclusively through Visy Technology Systems.

MIKOH Vice President and General Manager, Hans van Pelt, said "the four-colour label printer is versatile in printing data, serial numbers, barcodes and full label production. It is ideal for short run print jobs and we are able to provide and support this full system solution locally in Australia."

"MIKOH is also delighted with its new partnership agreement with Visy Technology Systems and we look forward to building on their early success with further penetration into the packaging industry with subsequent purchase orders", Mr Van Pelt said.

#### **About MIKOH:**

MIKOH is a world-leading provider and innovator of:

- Custom security system solutions using its end-to-end authentication and tamper detection products and technologies, and
- Variable data printing products and technologies, including printers, unique smart-control software, supplies and finished labels.

MIKOH focuses on security solutions for Automatic Vehicle Identification (AVI); secure asset tracking (objects, containers and vehicles); digital marking (seals, labels and markings); and secure network online identification (biometric authentication) thereby enhancing corporate and national security.

Founded in 1993, MIKOH's system-level solutions and patented technologies protect the physical and data assets of over 140 government and commercial organisations worldwide.

MIKOH Corporation Limited has its Headquarters in Melbourne, Australia, with offices in Sydney and Singapore. MIKOH Corporation (US) has its Headquarters in McLean VA, with offices in New York and Silicon Valley.

For more information, visit the company's website at [www.MIKOH.com](http://www.MIKOH.com).



**About Visy Technology Systems:**

Visy Technology Systems is part of the VISY AUTOMATION division of the Visy Group of Companies. It develops and distributes technology, systems and supplies for product marking applications and supports the very latest innovative labelling and ink jet marking technologies.

Almost everything that is manufactured needs a mark or code to identify its origins. Batch numbers, best before and production dates, fill time and factory line identification details are all critical details which must accompany goods on the journey through the supply chain. Visy has assembled a range of printing and labelling solutions to address the marking challenge for any packaging type and any manufacturing environment that include variable data fields, texts and barcodes on bottles, cartons, flexibles, industrial metals, timber, plastics etc.

For more information, visit the company's website at [www.visytech.com](http://www.visytech.com).