

**MULTI CHANNEL SOLUTIONS LIMITED
AND CONTROLLED ENTITIES
(ABN 60 006 569 124)**

APPENDIX 4E

**PRELIMINARY FINAL REPORT
YEAR ENDED 30 JUNE 2010**

1. Overview of Results

Summary Information	Consolidated		Consolidated	
	30 June	30 June	Inc/(Dec)	Inc/(Dec)
	2010	2009		
	\$	\$	\$	%
Revenue from Ordinary Activities	4,318,522	5,086,675	(768,153)	(15.10)
(Loss)/Profit before Tax from Ordinary Activities	(1,537,307)	(4,331,930)	2,794,623	64.51
(Loss)/Profit after Tax Attributable to Members	(1,537,307)	(4,327,977)	2,790,670	64.48
Basic and Diluted Earnings - Cents Per Share	(0.15373)	(0.43279)	0.27906	64.48
Net Tangible Assets - Cents Per Share	(0.15466)	(0.06869)	(0.08597)	(125.16)
Dividends Paid	-	-	-	-

31 August 2010

**MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES**

1. Overview of Results

Trading Operations

Revenues from ordinary activities for the year ended 30th June 2010 was \$4,318,522 compared to \$5,086,675 for the year ended 30th June 2009. The after tax loss from ordinary activities for the year ended 30th June 2010 was \$1,537,307 compared to a loss of \$4,327,977 for the year ended 30th June 2009. This result was impacted by the Impairment of Goodwill by \$747,860 and the provision for slow moving stock in Bay Street Brands of \$203,186. Our results were further impacted by the adverse trading conditions caused by the Global Financial Crisis.

Home & Business Consumer Products, LLC incorporated in the USA with its operations based in Seekonk, Massachusetts, continued to make progress in the USA retail market, but was also impacted by the Global Financial Crisis during the financial year.

Convertible Notes issued during the year

A total of \$560,000 in cash was raised by the issue of Convertible notes for funding of the Home & Business Consumer Products business in the USA.

Australian operations

The Australian subsidiary Bronson Marketing Pty Ltd was impacted during this financial year by the adverse trading conditions caused by the Global Financial Crisis. The product range has continued to be diversified and this will continue during the financial year 2011. We have added Biscuits, Shampoos, Conditioners and Hair Gel to our range in addition to our existing Bath and Beauty products. The expansion of our retail products to all major retail outlets has continued during the financial year. The move to a new combined location for our operations will ensure greater efficiency and cost savings in the 2011 financial year.

American operations

We continued to expand our offer to major Retail Club Stores and Retail Supermarkets during the financial year which was hindered by the Financial Crisis gripping the USA market. Our product range has also expanded and diversification into the Cat Litter market is expected to greatly benefit the results for the 2011 financial year.

Subsequent events

There are no events of a significant nature that have occurred since the end of the financial year that will materially affect the accounts of the Group.

The Company's Accounts are currently in the process of being audited by Hall Chadwick, Chartered Accountants

MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES

2. Appendix 4E Financial Statements for the Year ended 30 June 2010

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED
30 JUNE 2010**

		Consolidated Group	
	Note	30.06.2010	30.06.2009
		\$	\$
Revenue	2	4,329,054	5,171,227
Expenses			
Cost of product sold		2,563,047	2,934,909
Advertising and media expenses		64,068	1,002
Travel expenses		19,527	129,143
Financial expenses		306,636	154,753
Depreciation and amortisation		46,897	63,546
Impairment of goodwill		747,860	3,398,642
Royalty and commission expenses		-	91,131
Employee benefit expenses		977,012	1,264,023
Legal compliance and professional fees		123,115	225,353
Rental and operating lease expenses		366,276	469,506
Provision for doubtful debts		-	92,039
Provision for slow moving stock		203,186	222,582
Option issue expense		3,260	25,913
Other expenses		445,477	430,615
Total Expenses	3	5,866,361	9,503,157
(Loss) before income tax		(1,537,307)	(4,331,930)
Income tax benefit/(expense)		-	3,953
(Loss) for the year		(1,537,307)	(4,327,977)
Other comprehensive income			
Adjustments from translation of foreign controlled entities		(73,414)	(6,796)
Other comprehensive income for the year, net of tax		(73,414)	(6,796)
Total comprehensive income for the year		(1,610,721)	(4,334,773)
Loss attributable to members of the parent entity		(1,537,307)	(4,327,977)
Non-controlling interests		-	-
		(1,537,307)	(4,327,977)
Total comprehensive income attributable to members of the parent entity		(1,610,721)	(4,334,773)
Non-controlling interests		-	-
		(1,610,721)	(4,334,773)

MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED
30 JUNE 2010

		Consolidated Group	
	Note	30.06.2010	30.06.2009
		\$	\$
Earnings per share			
From continuing operations			
Basic and diluted earnings per share (cents per share)	17	(0.15373)	(0.43279)

The accompanying notes form part of these financial statements.

MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2010

		Consolidated Group	
	Note	30.06.2010	30.06.2009
		\$	\$
CURRENT ASSETS			
Cash and cash equivalents	4	205,875	67,411
Trade and other receivables	5	714,786	1,216,468
Inventories	6	812,993	1,525,133
Other current assets	7	739,039	447,545
TOTAL CURRENT ASSETS		2,472,693	3,256,557
NON-CURRENT ASSETS			
Plant and equipment	9	151,428	194,761
Intangible assets	8	3,417,956	4,165,816
TOTAL NON-CURRENT ASSETS		3,569,384	4,360,577
TOTAL ASSETS		6,042,077	7,617,134
CURRENT LIABILITIES			
Trade and other payables	11	986,449	1,005,704
Short-term provisions	12	58,014	55,842
Current tax liabilities		225,114	391,588
Financial liabilities	10	1,009,898	1,475,937
TOTAL CURRENT LIABILITIES		2,279,475	2,929,071
NON-CURRENT LIABILITIES			
Financial liabilities	10	1,891,271	1,209,271
TOTAL NON-CURRENT LIABILITIES		1,891,271	1,209,271
TOTAL LIABILITIES		4,170,746	4,138,342
NET ASSETS		1,871,331	3,478,792
EQUITY			
Issued capital	13	8,013,687	8,013,687
Reserves		1,353	71,507
Retained earnings		(6,143,780)	(4,606,473)
Parent interest		1,871,260	3,478,721
Non controlling interests		71	71
TOTAL EQUITY		1,871,331	3,478,792

The accompanying notes form part of this financial report.

MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED
30 JUNE 2010

	Share Capital Ordinary	Accumulated (Losses)/ Profit	Option Reserve	Foreign Currency Translation Reserve	Non Controlling Interests	Total
	\$	\$	\$	\$	\$	\$
Balance at 1.7.2008	8,013,687	(278,496)	58,176	(5,786)	-	7,787,581
Loss attributable to members of parent entity	-	(4,327,977)	-	-	-	(4,327,977)
Revaluation increment	-	-	25,913	-	-	25,913
Total other comprehensive income for the year	-	-	-	(6,796)	71	(6,725)
Balance at 30.06.2009	8,013,687	(4,606,473)	84,089	(12,582)	71	3,478,792
Balance at 1.7.2009	8,013,687	(4,606,473)	84,089	(12,582)	71	3,478,792
Loss attributable to members of parent entity	-	(1,537,307)	-	-	-	(1,537,307)
Revaluation increment	-	-	3,260	-	-	3,260
Total other comprehensive income for the year	-	-	-	(73,414)	-	(73,414)
Balance at 30.06.2010	8,013,687	(6,143,780)	87,349	(85,996)	71	1,871,331

The accompanying notes form part of this financial report.

MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED
30 JUNE 2010

	Consolidated Group		
	Note	30.06.2010	30.06.2009
		\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from customers		4,819,780	4,630,273
Payments to suppliers		(4,512,038)	(5,775,109)
Interest received		549	34,509
Interest paid		(223,050)	(83,012)
Income tax paid		(166,474)	(69,104)
Other income		5,377	50,043
Net cash inflow/(outflow) from operating activities	14b	(75,856)	(1,212,400)
CASH FLOWS FROM INVESTING ACTIVITIES			
Payment for plant and equipment		(8,333)	(4,452)
Proceeds from disposal of plant and equipment		9,800	-
Net cash (outflow)/inflow from investing activities		1,467	(4,452)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repayment of hire purchase liabilities		(17,100)	(42,392)
Payments to related parties		(114,281)	(75,484)
Proceeds from convertible notes		560,000	430,000
Net cash inflow/(outflow) from financing activities		428,619	312,124
Net increase/(decrease) in cash held		354,230	(904,728)
Cash at beginning of period		(609,820)	301,633
Effect of exchange rates on cash holdings in foreign currencies		(3,094)	(6,725)
Cash at end of period	14a	(258,684)	(609,820)

The accompanying notes form part of this financial report.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

This financial report includes the consolidated financial statements and notes of Multi Channel Solutions Limited and controlled entities ('Consolidated Group' or 'Group').

Basis of Preparation

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, Australian Accounting Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in a financial report containing relevant and reliable information about transactions, events and conditions to which they apply. Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards. Material accounting policies adopted in the preparation of this financial report are presented below. They have been consistently applied unless otherwise stated.

The financial report has been prepared on an accruals basis and is based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Going Concern

The financial statements have been prepared on the going concern basis, which assumes the continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

The net loss after income tax for the consolidated entity for the financial year ended 30 June 2010 was \$1,537,307.

The Directors nevertheless believe that it is appropriate to prepare the financial report on a going concern basis because:-

- The Group has raised funds throughout the year by issuing convertible notes to fund the company's ongoing working capital requirements.
- The Group has the ability to raise further funding for its operations through the further issue of convertible notes and/or equity.
- Based on the Group's budget for the year ended June 2011, the directors expect the Group to be profitable in the 2011 financial year.
- Diversification into the cat litter market in the USA is expected to greatly benefit the results for the 2011 financial year.

a. Principles of Consolidation

A controlled entity is any entity over which Multi Channel Solutions Limited has the power to govern the financial and operating policies so as to obtain benefits from its activities. In assessing the power to govern, the existence and effect of holdings of actual and potential voting rights are considered. A list of controlled entities is contained in Note 15a to the financial statements.

As at reporting date, the assets and liabilities of all controlled entities have been incorporated into the consolidated financial statements as well as their results for the year then ended. Where controlled entities have entered the consolidated group during the year, their operating results have been included from the date control was obtained.

All inter-group balances and transactions between entities in the consolidated group, including any unrealised profits or losses, have been eliminated on consolidation. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with those adopted by the parent entity.

Non-controlling interests, being the equity in a subsidiary not attributable, directly or indirectly, to a parent, are shown separately within the Equity section of the consolidated Statement of Financial Position and Statement of Comprehensive Income. The non-controlling interests in the net assets comprise their interests at the date of the original business combination and their share of changes in equity since that date.

Reverse Acquisition

The consolidated financial statements have been prepared using reverse acquisition accounting. In reverse acquisition accounting, the cost of the business combination is deemed to have been incurred by the legal subsidiary Bronson Marketing Pty Ltd (the acquirer for accounting purposes) in the form of equity instruments issued to the owners of the legal parent, Multi Channel Solutions Limited (the acquiree for accounting purposes).

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

As set out in Note 8, goodwill amounting to \$7,564,458 arose on the difference between the fair value of the net assets of Multi Channel Solutions Limited at the date of acquisition and the fair value of the portion of Bronson Marketing Pty Ltd shares deemed to be issued to Multi Channel Solutions limited shareholders to complete the acquisition. As at 30 June 2010, this goodwill has been impaired to \$3,417,956.

Business Combinations

Business combinations occur where an acquirer obtains control over one or more businesses and results in the consolidation of its assets and liabilities.

A business combination is accounted for by applying the acquisition method, unless it is a combination involving entities or businesses under common control. The acquisition method requires that for each business combination one of the combining entities must be identified as the acquirer (ie parent entity). The business combination will be accounted for as at the acquisition date, which is the date that control over the acquiree is obtained by the parent entity. At this date, the parent shall recognise, in the consolidated accounts, and subject to certain limited exceptions, the fair value of the identifiable assets acquired and liabilities assumed. In addition, contingent liabilities of the acquiree will be recognised where a present obligation has been incurred and its fair value can be reliably measured.

The acquisition may result in the recognition of goodwill or a gain from a bargain purchase. The method adopted for the measurement of goodwill will impact on the measurement of any non-controlling interest to be recognised in the acquiree where less than 100% ownership interest is held in the acquiree.

The acquisition date fair value of the consideration transferred for a business combination plus the acquisition date fair value of any previously held equity interest shall form the cost of the investment in the separate financial statements. Consideration may comprise the sum of the assets transferred by the acquirer, liabilities incurred by the acquirer to the former owners of the acquiree and the equity interests issued by the acquirer.

Fair value uplifts in the value of pre-existing equity holdings are taken to the statement of comprehensive income. Where changes in the value of such equity holdings had previously been recognised in other comprehensive income, such amounts are recycled to profit or loss.

b. Income Tax

The income tax expense (revenue) for the year comprises current income tax expense (income) and deferred tax expense (income).

Current income tax expense charged to the profit or loss is the tax payable on taxable income calculated using applicable income tax rates enacted, or substantially enacted, as at reporting date. Current tax liabilities (assets) are therefore measured at the amounts expected to be paid to (recovered from) the relevant taxation authority.

Deferred income tax expense reflects movements in deferred tax asset and deferred tax liability balances during the year as well as unused tax losses.

Current and deferred income tax expense (income) is charged or credited directly to equity instead of the profit or loss when the tax relates to items that are credited or charged directly to equity.

Deferred tax assets and liabilities are ascertained based on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets also result where amounts have been fully expensed but future tax deductions are available. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax assets and liabilities are calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates enacted or substantively enacted at reporting date. Their measurement also reflects the manner in which management expects to recover or settle the carrying amount of the related asset or liability.

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that it is probable that future taxable profit will be available against which the benefits of the deferred tax asset can be utilised.

Where temporary differences exist in relation to investments in subsidiaries, branches, associates, and joint ventures, deferred tax assets and liabilities are not recognised where the timing of the reversal of the temporary

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

difference can be controlled and it is not probable that the reversal will occur in the foreseeable future.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where a legally enforceable right of set-off exists, the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

Tax Consolidation

Multi Channel Solutions Limited and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under tax consolidation legislation. Each entity in the group recognises its own current and deferred tax assets and liabilities. Such taxes are measured using the 'stand-alone taxpayer' approach to allocation. Current tax liabilities (assets) and deferred tax assets arising from unused tax losses and tax credits in the subsidiaries are immediately transferred to the head entity. The group notified the Australian Tax Office that it had formed an income tax consolidated group under the tax consolidation regime. The tax consolidated group has entered a tax funding arrangement whereby each company in the group contributes to the income tax payable by the group in proportion to their contribution to the group's taxable income. Differences between the amounts of net tax assets and liabilities derecognised and the net amounts recognised pursuant to the funding arrangement are recognised as either a contribution by, or distribution to the head entity.

c. **Inventories**

Inventories are measured at the lower of cost and net realisable value.

d. **Plant and Equipment**

Each class of plant and equipment is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Plant and equipment is measured on the cost basis.

The carrying amount of plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised lease assets, but excluding freehold land, is depreciated on a straight-line or diminishing value basis as appropriate over the asset's useful life to the consolidated group commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The depreciation rates used for each class of depreciable assets are:

Class of Fixed Asset	Depreciation Rate
Leasehold improvements	5–40%
Plant and equipment	11–40%
Office equipment	10– 67%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of comprehensive income. When revalued assets are sold, amounts included in the revaluation reserve relating to that asset are transferred to retained earnings.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

e. Impairment of Assets

At each reporting date, the group reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of comprehensive income.

Impairment testing is performed annually for goodwill and intangible assets with indefinite lives.

Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

f. Intangibles

Goodwill

Goodwill is carried at cost less accumulated impairment losses. Goodwill is calculated as the excess of the sum of:

- (i) the consideration transferred;
 - (ii) any non-controlling interest; and
 - (iii) the acquisition date fair value of any previously held equity interest,
- over the acquisition date fair value of net identifiable assets acquired.

The value of goodwill recognised on acquisition of each subsidiary in which the Group holds less than a 100% interest will depend on the method adopted in measuring the aforementioned non-controlling interest. The Group can elect to measure the non-controlling interest in the acquiree either at fair value (*full goodwill method*) or at the non-controlling interest's proportionate share of the subsidiary's identifiable net assets (*proportionate interest method*). The Group determines which method to adopt for each acquisition.

Under the *full goodwill method*, the fair values of the non-controlling interests are determined using valuation techniques which make the maximum use of market information where available. Under this method, goodwill attributable to the non-controlling interests is recognised in the consolidated financial statements.

Goodwill on acquisitions of subsidiaries is included in intangible assets.

Goodwill is tested for impairment annually and is allocated to the Group's cash generating units or groups of cash generating units, which represent the lowest level at which goodwill is monitored but where such level is not larger than an operating segment. Gains and losses on the disposal of an entity include the carrying amount of goodwill related to the entity sold.

Changes in the ownership interests in a subsidiary are accounted for as equity transactions and do not affect the carrying values of goodwill.

g. Foreign Currency Transactions and Balances

Functional and presentation currency

The functional currency of each of the group's entities is measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency.

Transaction and balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in the statement of comprehensive income, except where deferred in equity as a qualifying cash flow or net investment hedge.

Exchange differences arising on the translation of non-monetary items are recognised directly in equity to the extent that the gain or loss is directly recognised in equity, otherwise the exchange difference is recognised in the statement of comprehensive income.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

Group companies

The financial results and position of foreign operations whose functional currency is different from the group's presentation currency are translated as follows:

- assets and liabilities are translated at year-end exchange rates prevailing at that reporting date;
- income and expenses are translated at average exchange rates for the period; and
- retained earnings are translated at the exchange rates prevailing at the date of the transaction.

Exchange differences arising on translation of foreign operations are transferred directly to the group's foreign currency translation reserve in the balance sheet. These differences are recognised in the statement of comprehensive income in the period in which the operation is disposed.

h. Employee Benefits

Provision is made for the company's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Those cashflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cashflows.

i. Provisions

Provisions are recognised when the group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

j. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the balance sheet.

k. Revenue

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed.

Revenue from the sale of goods is recognised at the point of delivery as this corresponds to the transfer of significant risks and rewards of ownership of the goods and the cessation of all involvement in those goods.

Interest revenue is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

All revenue is stated net of the amount of goods and services tax (GST).

l. Trade and Other Payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the Group during the reporting period which remains unpaid. The balance is recognised as a current liability with the amount being normally paid within 30 days of recognition of the liability.

m. Borrowing Costs

All borrowing costs are recognised in income in the period in which they are incurred.

n. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the balance sheet are shown inclusive of GST.

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

o. Share-based payments

Equity-settled share-based payments are measured at fair value at the date of grant, Fair value is measured by use of the Black and Scholes Option Pricing model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

The fair value determined at the grant date of the equity-settled share-based payments is expensed over the vesting period.

For cash-settled share-based payments, a liability equal to the portion of the goods or services received is recognised at the current fair value determined at each reporting date.

p. Comparative Figures

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

q. Critical Accounting Estimates and Judgments

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key Estimates — Impairment

The group assesses impairment at each reporting date by evaluating conditions specific to the group that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

The discounted cash flow method has been used to arrive at the carrying value of goodwill in the accounts. As a result, goodwill acquired on the acquisition of Bronson Marketing Pty Ltd has been impaired by \$747,860.

MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

Consolidated

2010 **2009**
\$ **\$**

NOTE 2 – REVENUE

Revenue from operating activities

Product sales	4,318,522	5,086,675
Interest received or due and receivable from other persons	549	34,509
Other revenue	9,983	50,043
	<u>4,329,054</u>	<u>5,171,227</u>

NOTE 3 – OPERATING LOSS/PROFIT

Loss/profit before income tax expense includes the following expenses:

a) Expenses

Cost of product sold	2,563,047	2,934,909
Media and product endorsement expenses	64,068	1,002
Travel expenses	19,527	129,143
Fulfillment and financial expenses	306,636	154,753
Depreciation and amortization	46,897	63,546
Impairment of goodwill	747,860	3,398,642
Royalty and Commission	-	91,131
Employee benefit expenses	977,012	1,264,023
Legal, compliance and professional fees	123,115	225,353
Rental and operating lease expenses	366,276	469,506
Provision for doubtful debts	-	92,039
Provision for slow moving stock	203,186	222,582
Option issue expense	3,260	25,913
Other expenses	445,477	430,615
	<u>5,866,361</u>	<u>9,503,157</u>

NOTE 4 – RECONCILIATION OF CASH

Cash and cash equivalents	<u>205,875</u>	<u>67,411</u>
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NOTE 5 – TRADE AND OTHER RECEIVABLES

Current		
Trade Debtors	850,027	1,410,863
Provision for settlement discount	(43,202)	(102,356)
Provision for doubtful debts	(92,039)	(92,039)
	<u>714,786</u>	<u>1,216,468</u>

MULTI CHANNEL SOLUTIONS LIMITED ABN 60 006 569 124
AND CONTROLLED ENTITIES

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

	Consolidated	
	2010	2009
	\$	\$
NOTE 6 – INVENTORIES		
Finished goods, at cost	1,234,882	1,747,715
Less Provision for slow moving stock	<u>(421,889)</u>	<u>(222,582)</u>
	<u>812,993</u>	<u>1,525,133</u>
NOTE 7 – OTHER CURRENT ASSETS		
Prepayments & deposits	<u>739,039</u>	<u>447,545</u>
	<u>739,039</u>	<u>447,545</u>
NOTE 8 – INTANGIBLES		
Goodwill at cost	14,791,630	14,791,630
Less Accumulated impairment losses	<u>(11,373,674)</u>	<u>(10,625,814)</u>
Net carrying value	<u>3,417,956</u>	<u>4,165,816</u>
NOTE 9 – PLANT AND EQUIPMENT		
Office furniture and equipment	474,391	495,497
Less Accumulated depreciation	<u>(322,963)</u>	<u>(300,736)</u>
	<u>151,428</u>	<u>194,761</u>
NOTE 10 – FINANCIAL LIABILITIES		
Current		
Bank overdraft	464,559	677,231
Convertible notes	230,000	430,000
Hire purchase	19,165	72,547
Trade finance	<u>296,174</u>	<u>296,159</u>
	<u>1,009,898</u>	<u>1,475,937</u>
Non Current		
Hire purchase	36,281	-
Loan from related party	1,094,990	1,209,271
Convertible notes	<u>760,000</u>	<u>-</u>
	<u>1,891,271</u>	<u>1,209,271</u>
NOTE 11 – TRADE AND OTHER PAYABLES		
Current		
Trade Creditors	388,623	568,099
Sundry creditors and accrued expenses	<u>597,826</u>	<u>437,605</u>
	<u>986,449</u>	<u>1,005,704</u>
NOTE 12 – PROVISIONS		
Current		
Provision for employee entitlements	<u>58,014</u>	<u>55,842</u>

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

	Consolidated	
	2010	2009
	\$	\$
NOTE 13 – CONTRIBUTED EQUITY		
Share capital		
10,000,167 (2009: 10,000,167) Ordinary shares, fully paid	8,013,687	8,013,687

Ordinary shares participate in dividends and the proceeds on winding up of the parent entity in proportion to the number of shares held.

At shareholders meetings each ordinary share is entitled to one vote when a poll is called, otherwise each shareholder has one vote on a show of hands.

a) Reserves

i. Foreign Currency Translation Reserve

The foreign currency translation reserve records exchange differences arising on translation of foreign controlled subsidiaries.

ii. Option Reserve

The option reserve records items recognized as expenses on valuation of employee share options.

b) Options

As at 30 June 2010 the following options to acquire Shares were on issue with the following exercise prices, expiry timeframes and pre conditions to vesting:

Number of Options	Options Issued to	Exercise Price & Expiry	Pre Conditions to Vesting
20,000,000	Acquisition Options	\$0.00 on or before 30 October 2010	Share Price exceeds \$0.06 on 5 consecutive days
20,000,000	Acquisition Options	\$0.00 on or before 30 October 2010	Share Price exceeds \$0.09 on 5 consecutive days
20,000,000	Acquisition Options	\$0.00 on or before 30 October 2010	Share Price exceeds \$0.12 on 5 consecutive days
20,000,000	Acquisition Options	\$0.00 on or before 30 October 2010	NPAT of at least \$6 million in a single financial year

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 14 – CASH FLOW INFORMATION

	Consolidated	
	2010	2009
	\$	\$
(a) Reconciliation of Cash		
Cash at the end of the financial year as showing in the statement of cash flows is reconciled to items in the statement of financial position as follows:		
Cash and cash equivalents	205,875	67,411
Bank overdraft	<u>(464,559)</u>	<u>(677,231)</u>
	<u>(258,684)</u>	<u>(609,820)</u>
(b) Reconciliation of (loss) from ordinary activities after income tax expense to net cash provided by operating activities		
(Loss) from ordinary activities after income tax	(1,537,307)	(4,327,977)
(Less)/add non-cash flows in (loss) from ordinary activities:		
Depreciation	46,897	63,546
Profit on disposal of plant and equipment	(4,606)	(1,979)
Share Option Expense	3,260	25,913
Impairment of goodwill	747,860	3,398,642
Change in assets and liabilities:		
Decrease /(Increase) in Trade & Other Receivable	431,362	(223,505)
Decrease/(Increase) in Inventory	712,140	(709,882)
(Increase)/Decrease in Prepayments & Other Current Assets	(291,919)	(232,897)
(Decrease)/Increase in Income Tax Payable	(166,474)	(73,057)
(Decrease)/Increase in Trade & Other Payables	(19,241)	853,742
Increase/(Decrease) in Employee entitlements	2,172	11,096
	<u>(75,856)</u>	<u>(1,212,400)</u>

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 15 – INTERESTS IN CONTROLLED ENTITIES

a) Controlled Entities

Name	Country of Incorporation	Percentage of ordinary shares equity interest held by the controlled entities	
		2010	2009
Bronson Marketing Pty Ltd	Australia	100%	100%
Icon Marketing International Pty Ltd	Australia	100%	100%
Bay Street Brands LLC (subsidiary of Icon Marketing International Pty Ltd)	USA	100%	100%
Ab Solutions LLC (subsidiary of Icon Marketing International Pty Ltd)	USA	80.16%	80.16%
Home & Business Consumer Products LLC USA	USA	51%	51%

b) Controlled Entities Acquired

No controlled entities have been acquired or disposed of in the financial year.

NOTE 16 – OPERATING SEGMENTS

Segment Information

Identification of reportable segments

The group has identified its operating segments based on the internal reports that are reviewed and used by the board of directors (chief operating decision makers) in assessing performance and determining the allocation of resources.

The Group is managed primarily on the basis of geographic segments. Operating segments are therefore determined on the same basis.

Reportable segments disclosed are based on aggregating operating segments where the segments are considered to have similar economic characteristics and are also similar with respect to the following:

- the products sold and/or services provided by the segment;
- the type or class of customer for the products or service;
- the distribution method; and
- external regulatory requirements.

Types of products and services by segment

(i) *USA*

Supplies consumer products to USA Club stores and retail groups.

(ii) *Australia*

Marketing and distribution of consumer based products to large retailers.

(iii) *Corporate*

Provide corporate and legal services to the Group.

Basis of accounting for purposes of reporting by operating segments

Accounting policies adopted

Unless stated otherwise, all amounts reported to the Board of Directors as the chief decision makers with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group.

Inter-segment transactions

All such transactions are eliminated on consolidation in the Group's financial statements.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 16 – OPERATING SEGMENT

Segment assets

Where an asset is used across multiple segments, the asset is allocated to the segment that receives the majority of economic value from the asset. In the majority of instances, segment assets are clearly identifiable on the basis of their nature and physical location.

Segment liabilities

Liabilities are allocated to segments where there is direct nexus between the incurrence of the liability and the operations of the segment. Segment liabilities include trade and other payables and certain direct borrowings.

Comparative information

This is the first reporting period in which AASB 8: Operating Segments has been adopted. Comparative information has been re-stated to conform to the requirements of the Standard.

	USA \$	Australia \$	Corporate \$	Total \$
Year Ended 30.06.2010				
Revenue				
External Sales	1,143,555	3,174,967	-	4,318,522
Interest Income	-	4	545	549
Other Revenue	-	9,983	-	9,983
Inter-Segment Sales	3,272	719,029	-	722,301
Total Segment Revenue	1,146,827	3,903,983	545	5,051,355
Inter-Segment Elimination	(3,272)	(719,029)	-	(722,301)
Total Group Revenue	1,143,555	3,184,954	545	4,329,054
Segment Net (Loss)/Profit (before tax)	(221,039)	(128,188)	(1,188,080)	(1,537,307)
Year Ended 30.06.2009				
Revenue				
External Sales	825,674	4,261,001	-	5,086,675
Interest Income	-	33,623	886	34,509
Other Revenue	36,695	13,348	0	50,043
Inter-Segment Sales	68,928	1,032,685	-	1,101,613
Total Segment Revenue	931,297	5,340,657	886	6,272,840
Inter-Segment Elimination	(68,928)	(1,032,685)	-	(1,101,613)
Total Group Revenue	862,369	4,307,972	886	5,171,227
Segment Net (Loss)/Profit (before tax)	(513,279)	118,716	(3,937,367)	(4,331,930)
(ii) Segment Assets				
As at 30.06.2010				
Segment Assets	1,870,095	7,333,665	3,965,519	13,169,279
Segment asset increases for the period				
Capital Expenditure	-	8,333	-	8,333
Inter-segment eliminations	(748,562)	(6,020,851)	(366,122)	(7,135,535)
Total Group Assets	1,121,533	1,321,147	3,599,397	6,042,077

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2010

NOTE 16 – OPERATING SEGMENT

	USA \$	Australia \$	Corporate \$	Total \$
As at 30.06.2009				
Segment Assets	2,132,458	7,849,315	4,525,238	14,507,011
Segment asset increases for the period				
Capital Expenditure	-	4,052	-	4,052
Inter-segment eliminations	(613,293)	(5,928,389)	(352,247)	(6,893,929)
Total Group Assets	1,519,165	1,924,978	4,172,991	7,617,134

(iii) Segment Liabilities

As at 30.06.2010				
Segment Liabilities	6,835,023	9,829,631	1,519,755	18,184,409
Inter-segment eliminations	(6,716,993)	(6,981,889)	(314,781)	(14,013,663)
Total Liabilities	118,030	2,847,742	1,204,974	4,170,746

As at 30.06.2009				
Segment Liabilities	6,821,907	10,212,812	894,655	17,929,374
Inter-segment eliminations	(6,619,976)	(6,981,309)	(189,748)	(13,791,033)
Total Liabilities	201,931	3,231,503	704,907	4,138,341

(iv) Major customers

The Group has a number of customers to which it provides products. In the USA segment, the Group supplies one single external customer which accounts for 84.2% of external revenue (2009: 76.8%). The next most significant client accounts for 10.7% (2009: 17.8%).

In the Australia segment the Group supplies one external customer which accounts for 37.6 % of external revenue (2009: 31.5%). The next most significant client accounts for 31.2% (2009: 21.2%).

	2010 \$	2009 \$
NOTE 17 – EARNINGS PER SHARE		
(a) Net (Loss)/Profit	(1,537,307)	(4,327,977)
Net (loss)/profit used in the calculation of basic and dilutive EPS	=====	=====
(b) Weighted average number of ordinary shares outstanding during the year used in the calculation of basic earnings per share.	10,000,167	10,000,167
	=====	=====

NOTE 18 – EVENTS SUBSEQUENT TO BALANCE DATE

There are no matters or circumstances that have arisen since the end of the financial year which significantly affected the consolidated entity.