



(ACN: 057 345 785)

## ASX Announcement

# Clarity appoints Tony Garcia as Vice President Global New Business & Alliances

27 April 2010

Powerlan today announced that Clarity, the leading provider of Unified NGOSS Telecommunications Operational Management solutions, has appointed Tony Garcia as Vice President Global New Business & Alliances.

Garcia joins Clarity from HP and EDS where he was Head of Business Transformation, EMEA. In this role he had responsibility for regional key accounts with a sales and services business transformation enablement remit. Garcia's previous roles include Telcordia where he was Vice President International Services & Strategic Accounts and Easynet / BSKyB where he was Group IT & Transformation Director.

Garcia is well qualified to lead and expedite the company's alliances and new business expansion strategy and execution. Garcia's immediate focus will be to leverage current assets and concentrate on EMEA & South East Asia.

Jon Newbery, CEO of Clarity commented "Tony will bring some exciting opportunities to Clarity in the coming months. He has a good understanding of the different cultures and telecoms regulations in the territories where we operate and I am confident that his experience in business transformation will help accelerate Clarity's future growth."

### For more information contact:

Jon Newbery  
Chief Executive Officer  
Powerlan Limited  
Phone: (02) 9925 4600  
[jnewbery@powerlan.com](mailto:jnewbery@powerlan.com)  
[www.powerlan.com](http://www.powerlan.com)

### About Powerlan

Powerlan Limited (ASX: PWR) provides specialist information technology products and services through four operating divisions:

- Clarity ([www.clarity.com](http://www.clarity.com)) offers carrier-grade Operational Support Systems (OSS) and Network Management Systems (NMS) software solutions for telcos and enterprises.
- ConverterTechnology ([www.convertertechnology.com](http://www.convertertechnology.com)) provides software and services to help enterprises capitalize on the benefits of Microsoft Office 2007.
- IMX Software ([www.imxsoftware.com](http://www.imxsoftware.com)) provides a full portfolio of solutions to manage the international trading of banknotes, precious metals, foreign exchange and any other financial or stored value

instrument including travellers cheques, pre-paid cards, international banker's drafts and money transfers.

- Omnix Software ([www.omnixsoftware.com](http://www.omnixsoftware.com)) provides specialised software solutions for mobile telecommunications operators that address the specific project delivery, property management and asset management requirements of complex 2G, 2.5G, 3G and 4G/LTE wireless networks.

All divisions are incorporated and operate as self-contained companies.