MISCELLANEOUS Page 1 of 1



Miscellaneous

* Asterisks denote mandatory information

Name of Announcer *	SINGTEL
Company Registration No.	199201624D
Announcement submitted on behalf of	SINGTEL
Announcement is submitted with respect to *	SINGTEL
Announcement is submitted by *	Chan Su Shan (Ms)
Designation *	Company Secretary
Date & Time of Broadcast	30-Jul-2010 12:36:37
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>> Announcement Details

The details of the announcement start here .

Announcement Title *

Presentation - 18th Annual General Meeting (30 July 2010)

Description

Attached are the presentation materials for a presentation to be made by Ms Chua Sock Koong, Group Chief Executive Officer of Singapore Telecommunications Limited ("SingTel"), at the 18th Annual General Meeting of SingTel to be held today at 3.00 pm.

Attachments

Ø

2010-AGMpresentation.pdf

Total size = 1206K

(2048K size limit recommended)

Close Window

18th Annual General Meeting

30th July 2010

Chua Sock Koong Group CEO

Forward looking statements - important note

The following presentation contains forward looking statements by the management of Singapore Telecommunications Limited ("SingTel"), relating to financial trends for future periods, compared to the results for previous periods.

Some of the statements contained in this presentation that are not historical facts are statements of future expectations with respect to the financial conditions, results of operations and businesses, and related plans and objectives. Forward looking information is based on management's current views and assumptions including, but not limited to, prevailing economic and market conditions. These statements involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those in the statements as originally made. Such statements are not, and should not be construed as a representation as to future performance of SingTel. In particular, such targets should not be regarded as a forecast or projection of future performance of SingTel. It should be noted that the actual performance of SingTel may vary significantly from such targets.

"S\$" means Singapore dollars and "A\$" means Australian dollars unless otherwise indicated. Any discrepancies between individual amounts and totals are due to rounding.

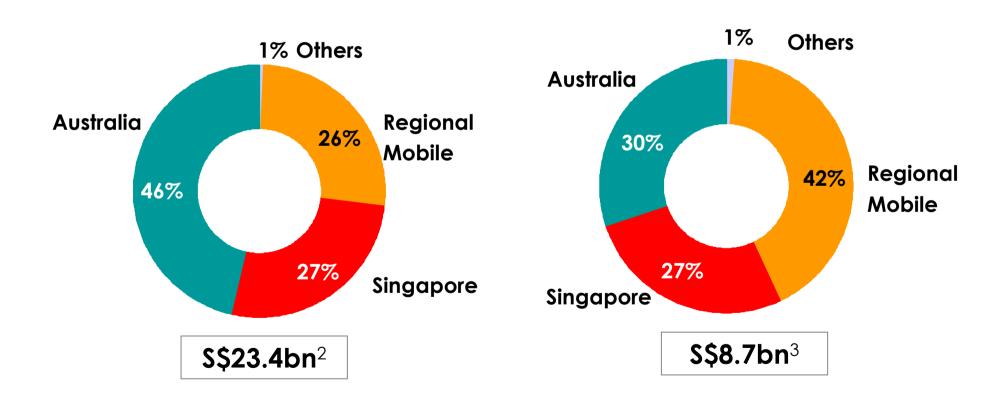
SingTel Group: diversified operations

Proportionate revenue¹ outside Singapore



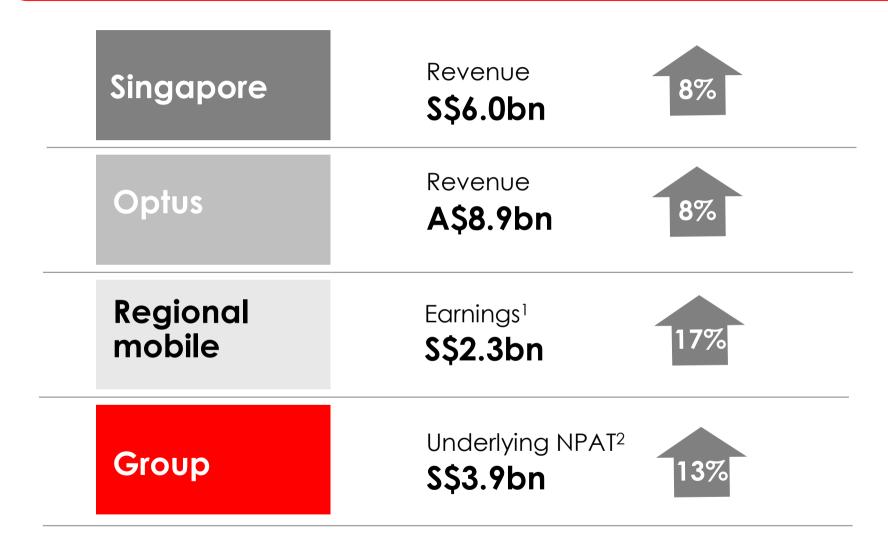
Proportionate EBITDA¹ outside Singapore





- 1. Proportionate information is provided as supplementary data only to show relative contribution from Singapore, Australia and other regional markets
- Consolidated revenue plus proportionate share of associates revenue FY09/10
- 3. Consolidated EBITDA plus proportionate share of associates EBITDA FY09/10

FY10: strong performance



^{1.} Based on Group's share of Regional Mobile Associates' profit before tax

^{2.} Underlying net profit refers to net profit before exceptional items

Singapore











Leading & shaping the telco market

Mobile

Focus on differentiated services and applications Drive data usage and grow wireless broadband customers

- Data as % of mobile ARPU increased to 36%¹
 >up from 32% in Mar 09
- Wireless broadband customers rose to 505,000¹
 >up 189% from Mar 09



Fixed

Provide managed end-to-end communications & IT services

- Provide innovative solutions that help companies improve productivity & reduce costs
- Expand suite of hosted infrastructure and software applications



Delivering multimedia bundled services

Leverage scale in existing customer base

Integrated bundles & multimedia content over multi-platforms

- mio bundles drive customer stickiness and usage
 - > mio Plan & mio Home customer base at 187,000¹
- mioTV deliver compelling content on an interactive platform
 - > mio TV customer base over 200,000

Leverage Next Generation National Broadband Network to deliver new & higher value services







Optus











Optus Mobile: Innovative plans and offers

Mobile: renewed customer growth momentum

- customers up 709k or 9% YoY¹
- FY09/10 service revenue up 13%
 - ➤ 6 consecutive quarters of double-digit revenue growth



Leveraging smartphone penetration and innovative plans to grow postpaid market share

Maintain leadership in prepaid

Scaling up wireless broadband base through competitive plans







Optus: Leading challenger to the incumbent

Mobile

- Ongoing upgrade of coverage (depth and reach), speeds and backhaul
- 3G voice coverage exceed 97% of population
- Doubled 3G spectrum holdings with additional 10Mhz acquired
- LTE trials being conducted

Fixed

- Exit unprofitable off-net products and develop innovative on-net products
- Leverage IP and convergence to grow Optus business
- New opportunities with Government-owned NBN deployment









Associates and joint ventures







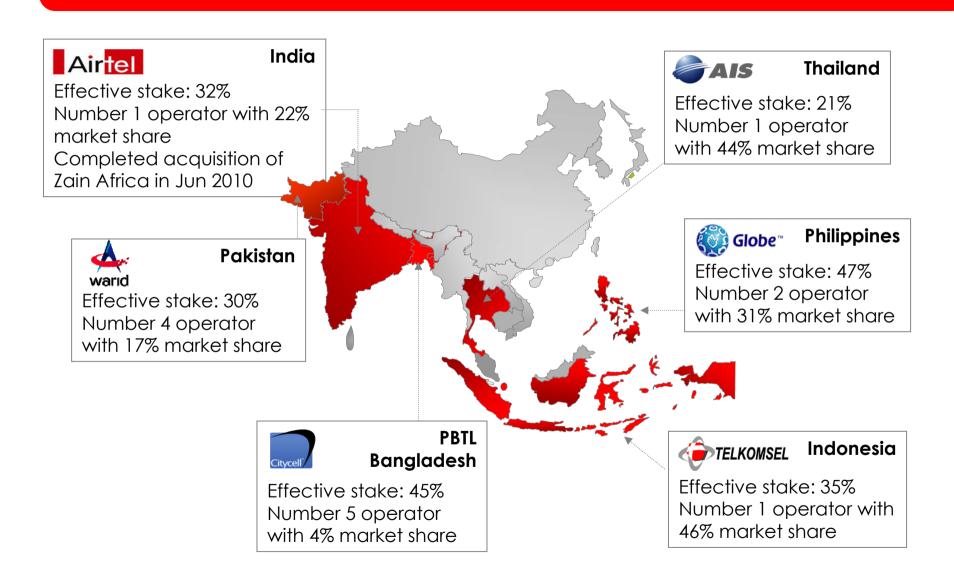








Regional Mobile: world's fastest growing mobile markets



Regional Mobile: generating steady cash flows

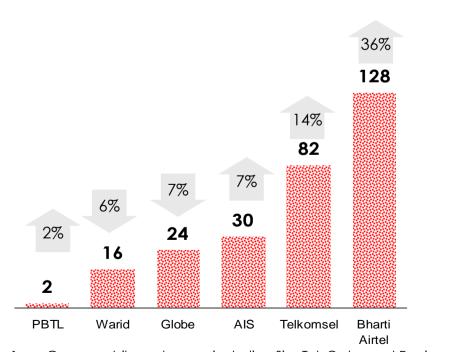


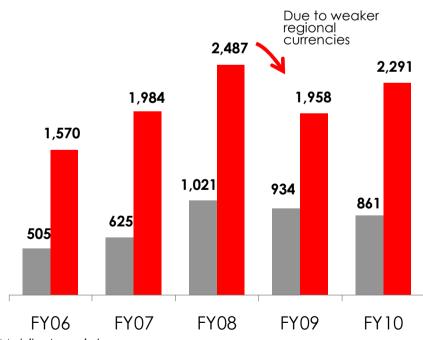
293m

5-year cumulative dividends² \$\$3.9bn

- Customers as at 31 Mar 10 (millions)
- YoY growth (Mar 10)

- SingTel's share of Regional Mobile Associates' profit before tax (S\$m)
- Dividends received from Regional Mobile Associates





- Group mobile customers, including SingTel, Optus and Regional Mobile Associates
- 2. Dividends received from Regional Mobile Associates

FY11 Outlook

Singapore

Revenue

Grow at mid single-digit level

EBITDA

Decline within low to mid single-digit range EBITDA margin to decline to around 35%

Optus

Revenue & FBITDA

Grow at mid single-digit levels

Regional mobile

Bharti

Earnings to be diluted by acquisition financing costs for Zain and investment in 3G spectrum

Telkomsel

Operating revenue to grow at high single-digit level EBITDA margin to decline slightly

Total dividends rise 14%

FY09/10 ordinary dividend payout

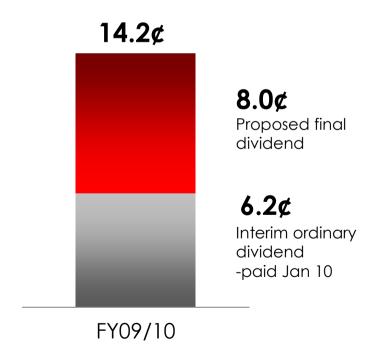


Total payout in last 10 years





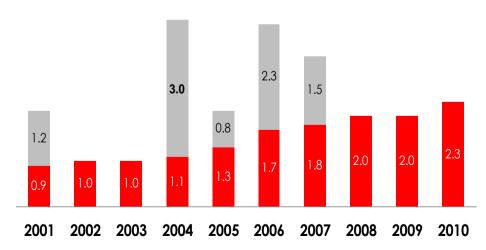
Ordinary dividend per share (cents)



Shareholder payout

(S\$ billion)

- Special dividend & Capital reduction
- Ordinary dividend



Diversity of talent & experience in the Board

- 6 out of 12 non-Singaporeans
- 10 out of 12 independent directors

Non-executive Chairman



Chumpol NaLamlieng

Executive Group CEO



Chua Sock Koong

Non-executive directors



Graham Bradley



Fang Ai Lian



Heng Swee Keat



Dominic Chiu Fai Ho



Simon Israel



John Morschel



Kaikhushru Nargolwala



Ong Peng Tsin



Deepak Parekh



Nicky Tan



Asia's Leading Communications Company

