

2010 Annual General Meeting

➤ 3 November 2010

➤ Mr Gene Tilbrook
(Chairman)

➤ Mr Trevor Coonan
(Executive Director and CEO)

One of Transpacific's many assets – investing in the world class Kate Valley landfill site, New Zealand, being lined prior to use.

Agenda

- > **Chairman's Address**
- > CEO's Address
- > Formal resolutions

2010 year

- > *“A year of consolidation, refinancing and positioning TPI for future opportunities”*
- > *“Strengthening business and governance processes”*

New Organisation Structure

- New structure designed to drive business profitability, efficiencies and synergies and to share information and resources

Transpacific Industrials



Transpacific Solid Waste & Recycling



Commercial Vehicles & Manufacturing



Board and Committee Structure

- Board and Committee structure now within ASX guidelines

- Four Board Committees:
 - Audit
 - Risk and Compliance
 - Human Resources
 - Nomination

TPI and the Waste Industry

- > During FY10 undertook a new corporate planning process – focus on strategic objectives of organic growth, improved products and new offerings to customers
- > Improving markets
- > Waste volumes are forecast to grow from 50 million tonnes per annum (today) to some 70 million tonnes per annum in 2020
- > TPI aims to recover as much waste as possible for re-use and creating renewable energy from waste
- > Future is to focus on new technologies and advanced waste treatment plants for liquid and solid waste streams

Capital management

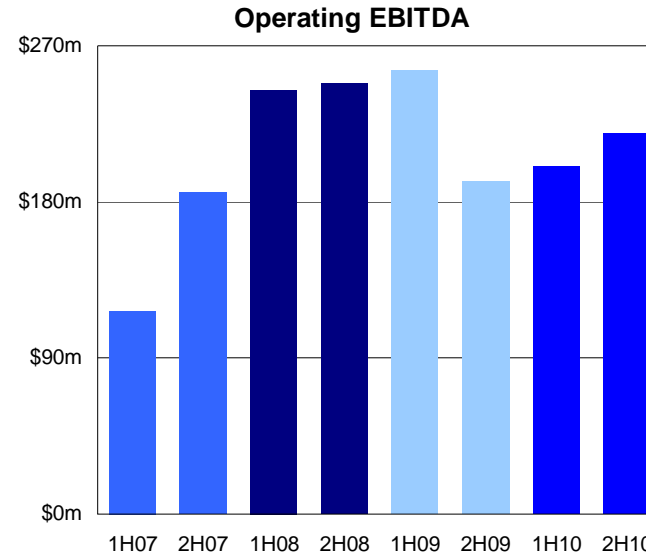
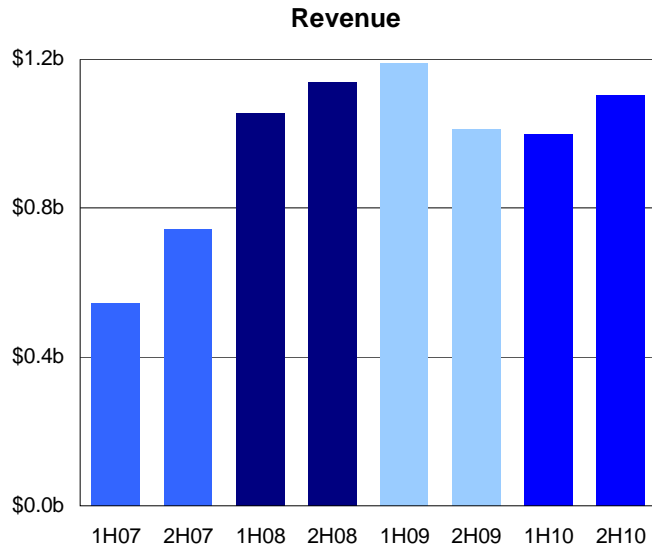
> *“Managing our balance sheet carefully”*

> *“Continued focus on generating cash flows and debt repayment”*

Agenda

- > Chairman's Address
- > **CEO's Address**
- > Formal resolutions

2010 Group Results Snapshot



- Two halves of continued growth
- FY10 NPAT of \$59m. Underlying NPAT of \$56m (pcp \$72m)
- Operating cash flow improved to \$290m (pcp \$202m)
- Net debt reduced by \$823m with financing costs reduced by 11%

Divisional Operating EBITDA by Half

A\$m	2H10 v 1H10	FY10	2H10	1H10	2H09	1H09	FY09	FY10 v FY09	Comment
EBITDA									
Transpacific Cleanaway and Transpacific Waste Management (Solid Waste)	7.9%	263.7	136.9	126.8	119.4	144.1	263.5	0.1%	2H10 improved 7.9% over 1H10 with better commodity prices and cost reductions stemming from Nov 09 reorganisation
Transpacific Industrials	9.0%	128.9	67.2	61.7	67.6	80.0	147.6	-12.6%	Customer manufacturing activity remains subdued and customers were deferring non-critical spend where possible. However 2H10 improved 9% v 1H10 predominantly via cost reductions
Commercial Vehicles and Manufacturing	100.4%	34.3	22.9	11.4	8.7	31.3	40.0	-14.4%	Significant increase in vehicle sales in 2H10 due to tax incentives and some deferred demand from 09
Unassigned		-3.9	-4.5	0.6	-3.8	0.0	-3.8		
Operating EBITDA	11.0%	423.0	222.5	200.5	191.9	255.4	447.3	-5.4%	Overall an 11% improvement in 2H10 v 1H10 showing a positive recovery trend

Solid Waste – Transpacific Cleanaway and Transpacific Waste Management

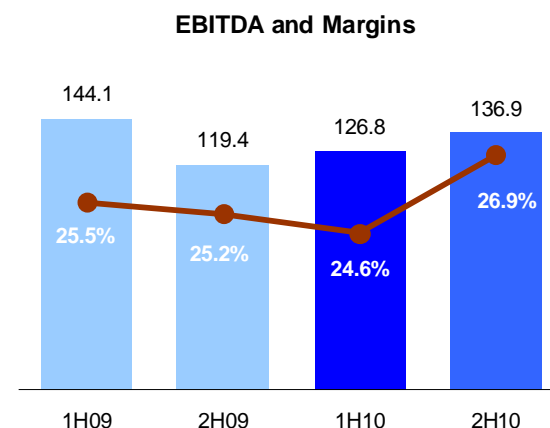
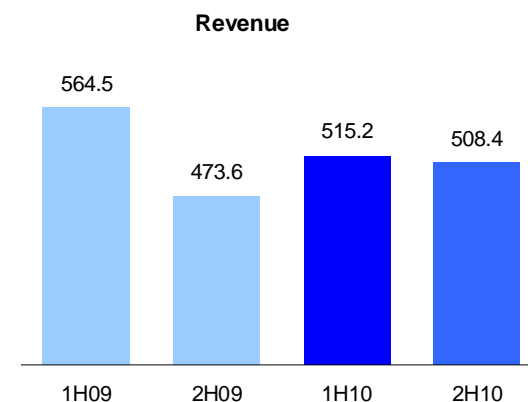
A\$m	1H09	2H09	1H10	2H10	FY2010	FY 2009
Revenue	564.5	473.6	515.2	508.4	1,023.6	1,038.1
EBITDA	144.1	119.4	126.8	136.9	263.7	263.5
...EBITDA margin	25.5%	25.2%	24.6%	26.9%	25.8%	25.4%
EBIT	98.3	69.9	71.3	78.7	150.0	168.2
...EBIT margin	17.4%	14.8%	13.8%	15.5%	14.7%	16.2%

> Improving outlook

- > Net Municipal contract wins
- > Improving commodity prices
- > Margins are returning

> Industry future

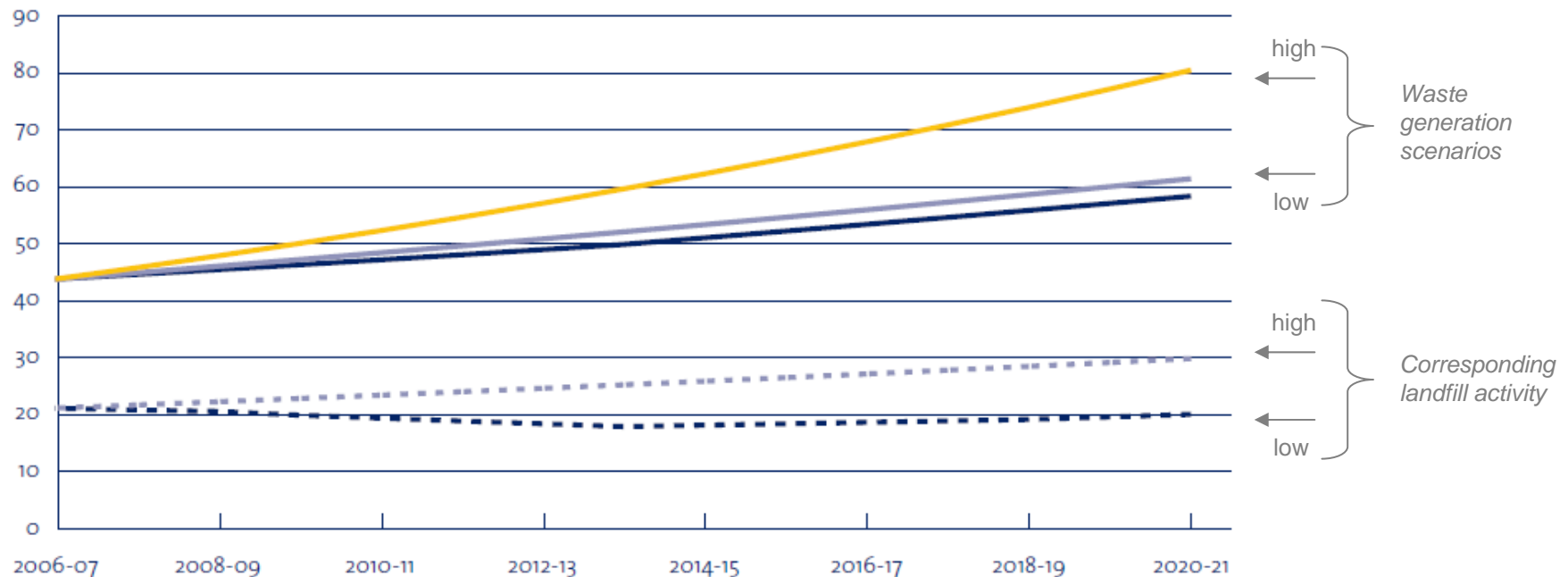
- > Increasing waste volumes (see next slide)
- > Focus will be on Alternate Waste Technologies
- > Diversion of waste from landfills to renewable energy
- > Government likely to focus on carbon taxation and emissions trading legislation
- > TPI is positioning itself to take advantage of these opportunities



National waste volumes forecast

- Forecast is for landfill business to remain relatively static while recycling grows

Australia – total projected waste generation and landfill scenarios, 2006/07 to 2020/21



Source: National Waste Report 2010

Transpacific Industrials

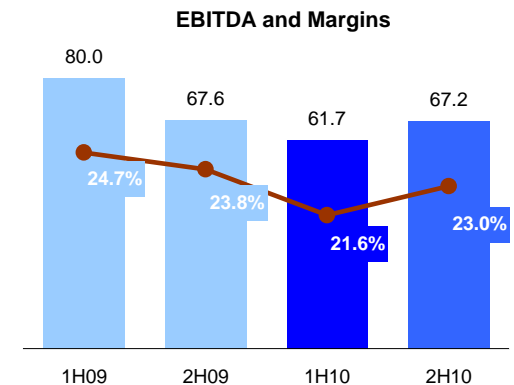
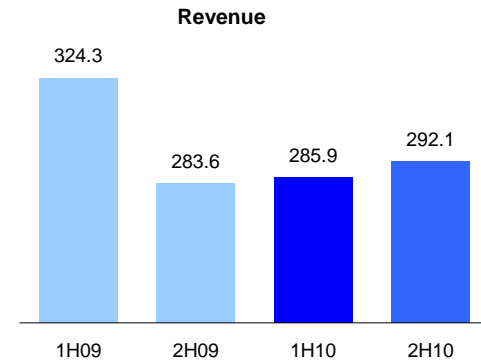
A\$m	1H09	2H09	1H10	2H10	FY2010	FY 2009
Revenue	324.3	283.6	285.9	292.1	578.0	607.9
EBITDA	80.0	67.6	61.7	67.2	128.9	147.6
...EBITDA margin	24.7%	23.8%	21.6%	23.0%	22.3%	24.3%
EBIT	58.4	44.4	38.9	44.6	83.5	102.8
...EBIT margin	18.0%	15.7%	13.6%	15.3%	14.4%	16.9%

> Impact of two speed economy

- > Slight activity improvement in the resource sector
- > Business from manufacturing customers continues to be subdued

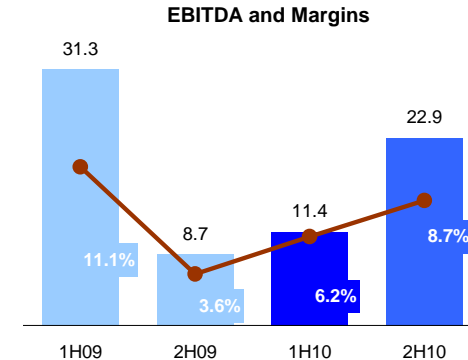
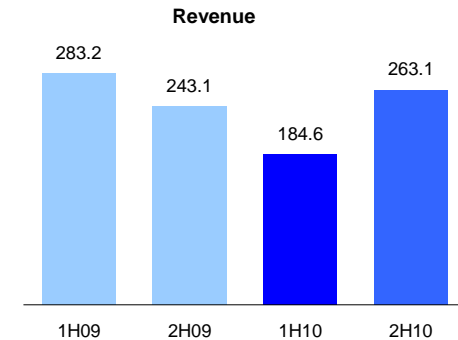
> Industry future

- > New technologies to treat liquid waste
 - > Diversion of liquid residues away from landfills
 - > Enhanced technologies to turn liquid waste into re-use water
- > Growth in the oil and gas sectors presents new opportunities
- > Consolidation of industry players to improve asset utilisation and labour recovery



Commercial Vehicles & Manufacturing

A\$m	1H09	2H09	1H10	2H10	FY2010	FY 2009
Revenue	283.2	243.1	184.6	263.1	447.7	526.3
EBITDA	31.3	8.7	11.4	22.9	34.3	40.0
...EBITDA margin	11.1%	3.6%	6.2%	8.7%	7.7%	7.6%
EBIT	29.9	7.2	9.5	21.0	30.5	37.1
...EBIT margin	10.6%	3.0%	5.1%	8.0%	6.8%	7.0%



- > Demand driven by customer's cash flows
 - > "Lumpy" earnings driven by customer attitudes to capital expenditure on new vehicles v maintaining existing equipment
 - > There is continued softness in the heavy duty truck market
 - > Government attitudes affect customer demands also re tax incentives assisted H210 and changing emissions legislation.
- > Future
 - > Expansion into new markets (light and medium duty) via new product offerings – Foton and Dennis Eagle
 - > Extension of existing product range

Safety and the Environment

- > Paramount to TPI's operations – reorganised in July 2010 to further improve the quality of these functions
- > Lost-time incident frequency rate continues to trend downwards to 2.51 – a 16% improvement from FY09
- > Comcare (Australian employees) insurance extended by 4 years.
- > In-house team of environmental experts

Sustainability

- > To TPI sustainability means –
 - > Commitment to minimising TPI’s waste and practicing environmental best practice; and
 - > Providing sustainable solutions to our customers waste and environmental needs.

- > We do this by –
 - > Practicing “Recover, Recycle, Re-use” in everything we do
 - > Researching and developing new waste minimisation and environmentally efficient treatment products and processes
 - > Following “Green Office” practices across the Group
 - > Partnering leading industry groups to promote environmental best practice and sustainability in the waste industry
 - > Educating both residential and commercial customers

Outlook

- > We have worked hard to position ourselves to capitalise on exciting future opportunities
- > Market environment shows signs of recovery
- > There is continued softness in the heavy duty truck market
- > Modest incremental growth via investment and contracts
- > Operational benefits and efficiencies to come from restructure and improved systems
- > TPI has the infrastructure to handle higher volumes across its major markets
- > Focus on cash flow generation for application to debt

Thank you
for your time

