

talent²

READY, STEADY
...GROW



Talent2 International Limited 2010
Annual General Meeting

Managing Director's Address

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2010 Annual General Meeting

Full Year Results

	FY 2010 (m)	FY 2009 (m)	Growth
Revenue	\$242.6	\$229.0	6%
Gross profit (NDR)	\$156.5	\$151.4	4%
EBITDA	\$19.8	\$10.5	87%
Return on NDR	12.6%	7.0%	
Reported earnings after tax	\$5.8	(\$7.6)	NM
Reported EPS	4.3c	(6.0c)	NM
Adjusted earnings after tax*	\$9.8	\$2.1	367%
Adjusted EPS*	7.4c	1.7c	335%

* Adjusting for impairment and the amortisation of acquired intangibles under AIFRS, tax affected

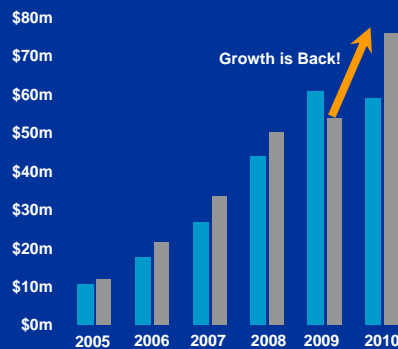
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Managed Services

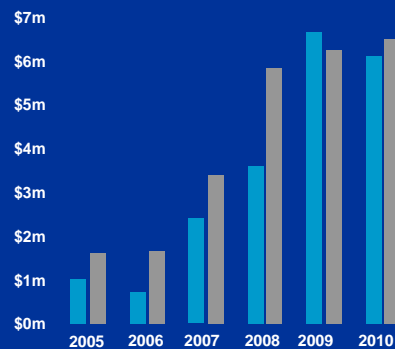
Revenue

41% Growth on Second Half Last Year
29% Growth on First Half



EBITDA

4% Growth on Second Half Last Year
6% Growth on First Half



■ First Half ■ Second Half

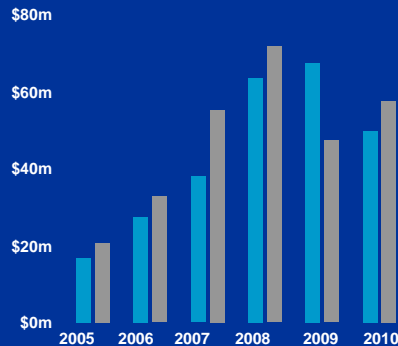
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Recruitment

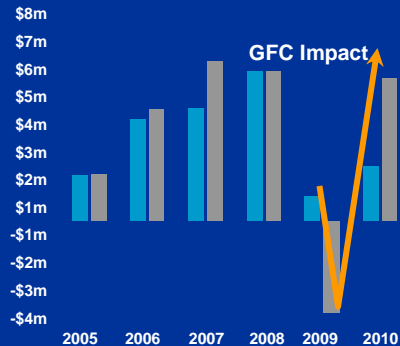
Revenue

16% Growth on Second Half Last Year
22% Growth on First Half



EBITDA

Profit compared to Loss in
Second Half Last Year
163% Growth on First Half



First Half Second Half

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Market Conditions

- > Employers are hiring
- > The skill shortage has returned
- > Asia has rebounded strongly
- > Major contracts are in the market, but decision making takes time

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Our Focus

- > Increasing our service lines to existing clients
- > Building on the synergistic benefits realised from recent acquisitions
- > Streamlining our offerings
- > Promoting our capabilities
- > Leveraging our geographic footprint
- > Building on our global partnerships

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Managed Services Clients New / Additional Services



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Aspirational Goals

Initially

- > Revenue of \$200m by 2008
- > 50% revenue from Australia/NZ and 50% offshore
- > 50% Managed Services

Previously

- > Revenue of \$1bn by 2013
- > 50% business offshore
- > 50% business is Managed Services

GFC Updated

- > Revenue of \$1bn by 2015

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