### WILSON INVESTMENT FUND LTD (WIL)

A.B.N. 15 100 504 541



### Presentation May/June 2010

#### What are you investing in?



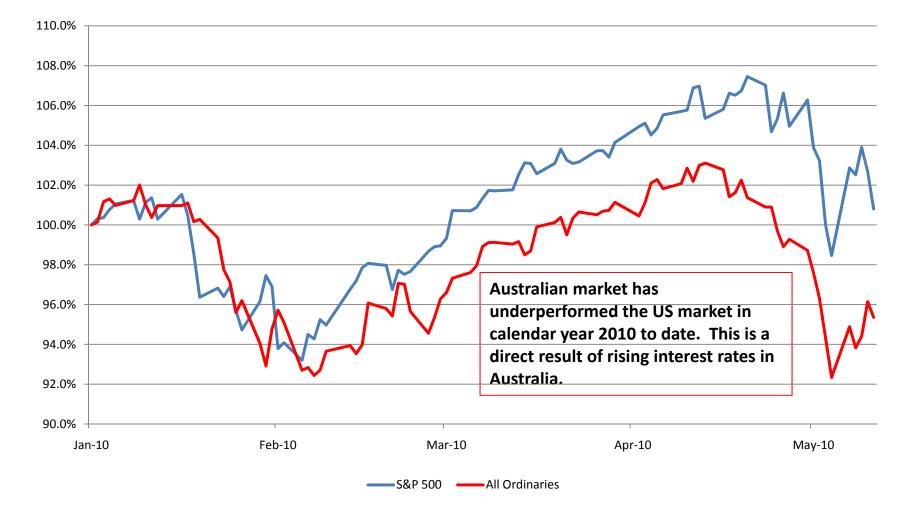
- Buy and Hold Investor in listed Australian equities
- Looking to buy companies that rate
  - Research Driven
  - Investment Driven
- Investor for tax purposes
  - Capital Gains Dividends (1/2 Marginal Tax Rate)
- WIL's portfolio owns 48 companies
- WIL's portfolio experiences low turnover



## Markets

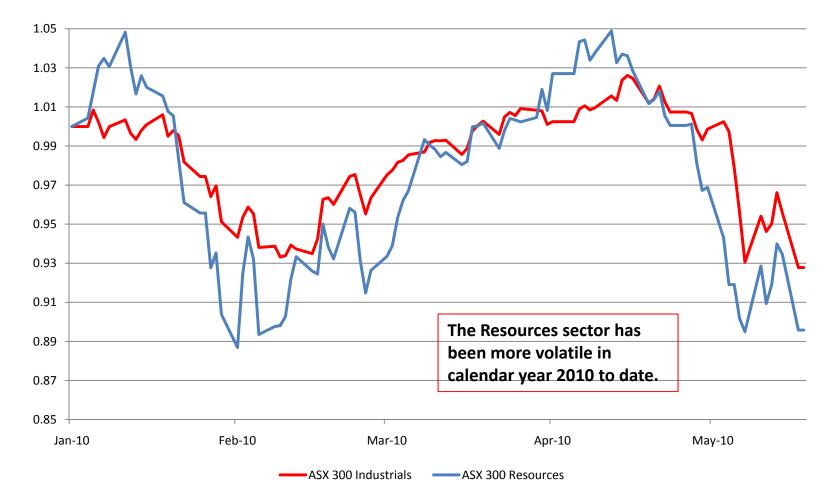
#### S&P/ASX All Ordinaries Index vs S&P 500 Index





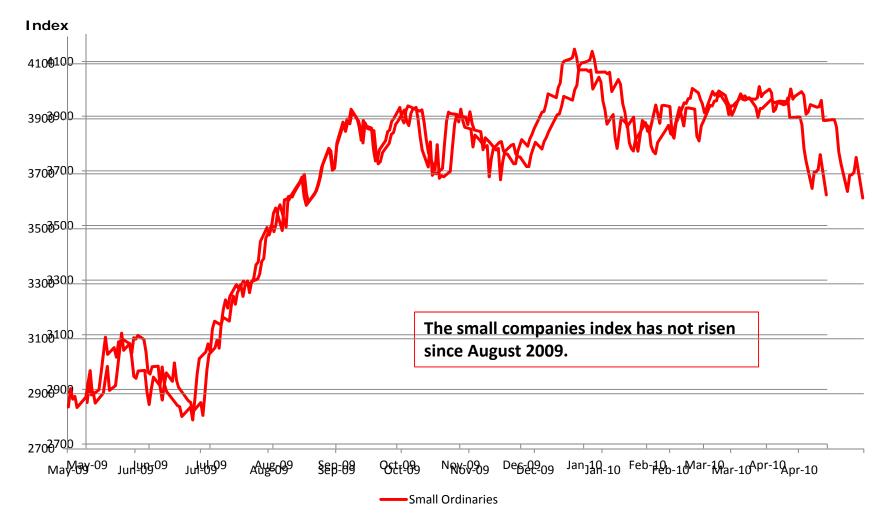
#### S&P/ASX 300 Industrials Index vs S&P/ASX 300 Resources Index





#### S&P/ASX Small Ordinaries Index





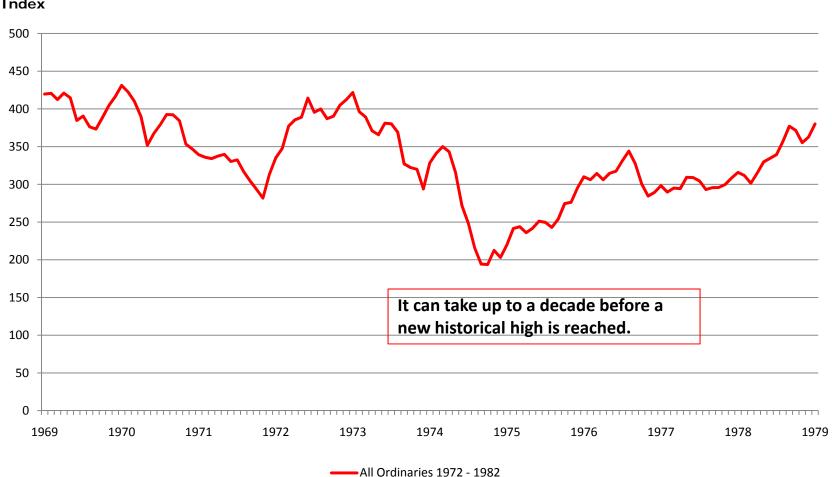
#### S&P/ASX All Ordinaries Index 1985 - 1994





#### **S&P/ASX All Ordinaries Index** 1969 - 1979

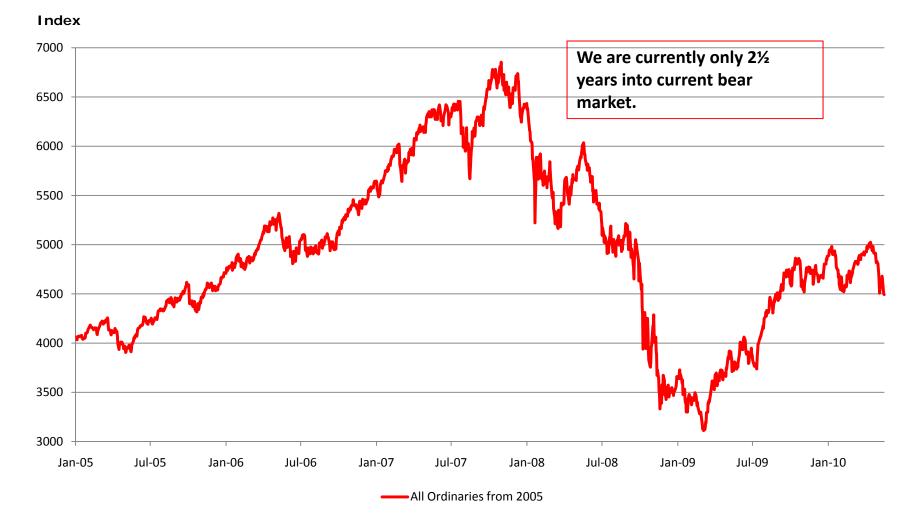




Index

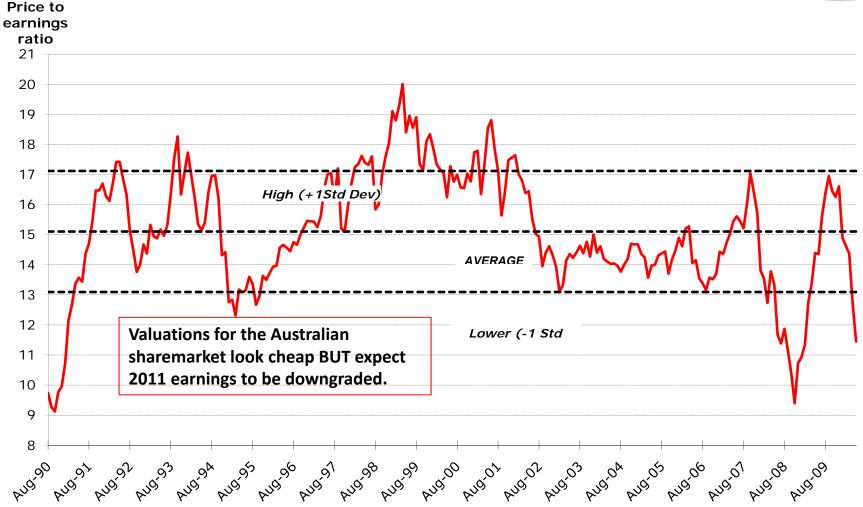
#### S&P/ASX All Ordinaries Index from 2005 to date





# S&P/ASX 300 Prospective per Valuation

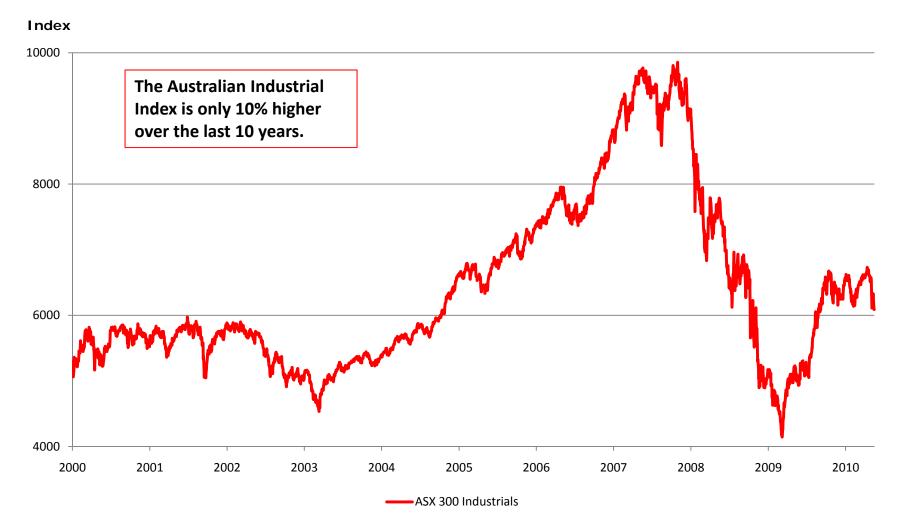




Source: GSJBW Research estimates

#### S&P/ASX 300 Industrials Index





#### S&P/ASX Small Industrials Index



Index Meanwhile, the Small Industrial Index has fallen approximately by 20% over last 10 years. 

Small Industrials



# Financial Highlights

## Financial Year to 30 April 2010



	2009	2010	Change
Total Investment Revenue	\$5.3m	\$4.6m	-14.4
Operating profit after tax	\$4.1m	\$3.8m	-8.5%
Realised Gains/losses on investment portfolio after	(\$0.1m)	\$2.8m	+2.9%
Profit year to date	\$4.1m	\$6.2m	+51.2%

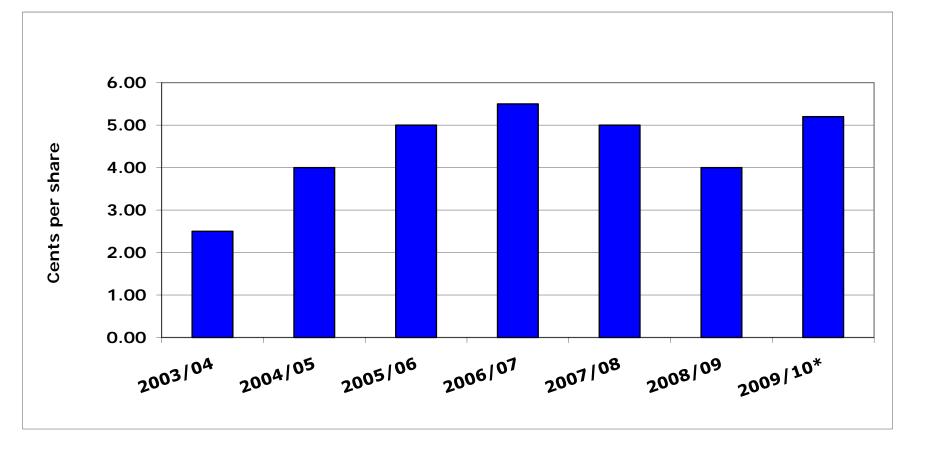
## Portfolio Structure



	As at 30 April 2010	
Investment Type	\$m	%
Listed Equities	95.4	89.0
Listed Hybrids	1.3	1.2
Term Deposits and Cash	10.6	9.8
Total Long Portfolio	107.3	100.0%
	No.	
Ordinary Shares on issue	117,725,257	



## Dividends



\* Annualised interim dividends



#### **Capital Management**



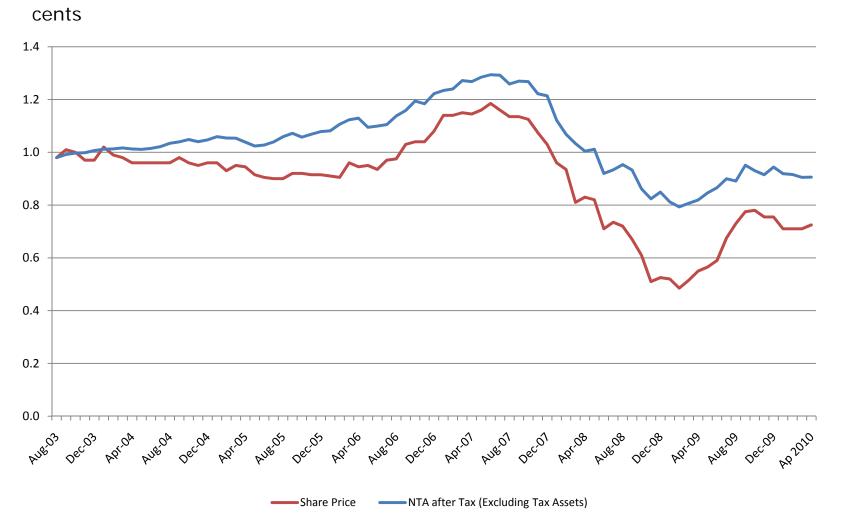
- Current on market share buy-back approximately 10% of issued capital
- As at 18 May 2010, shares bought back totalled 7,254,713 (6.2% of issued capital) for a consideration of \$5,643,954



# NTA and Share Price

#### **NTA & share price history**







## **Stock Selection**

#### **Top 20 Investments**



NAB	National Australia Bank Ltd	MMS	McMillan Shakespeare Ltd
WBC	Westpac Banking Corporation	ANZ	Australia and New Zealand Banking Group Ltd
BEN	Bendigo and Adelaide Bank Ltd	PRY	Primary Health Care Ltd
ASX	ASX Ltd	SAI	SAI Global Ltd
WBB	Wide Bay Australia Ltd	ССР	Credit Corp Group Ltd
СВА	Commonwealth Bank of Australia	GNC	Graincorp Ltd
TAL	Tower Australia Group Ltd	IFL	IOOF Holdings Ltd
APE	AP Eagers Ltd	PGA	Photon Group Ltd
MTS	Metcash Ltd	CIW	Clime Investment Management Ltd
ARP	ARB Corporation Ltd	AVE	Aevum Ltd

### Portfolio Movements – since July 2009



#### **Purchases**

Code	Company	Туре
MYS	MyState Ltd	On-market
NAB	National Australia Bank Ltd	Placement
TWR	Tower Ltd	Rights Issue
SIP	Sigma Pharmaceuticals Ltd	Placement
WFL	Willmott Forests Ltd	Rights Issue
BOQ	Bank of Queensland Ltd	Placement
GNC	Graincorp Ltd	Rights Issue
CSR	CSR Ltd	Placement
WFL	Wotif.com Holdings Ltd	Rights Issue

### Portfolio Movements – since July 2009 (cont)

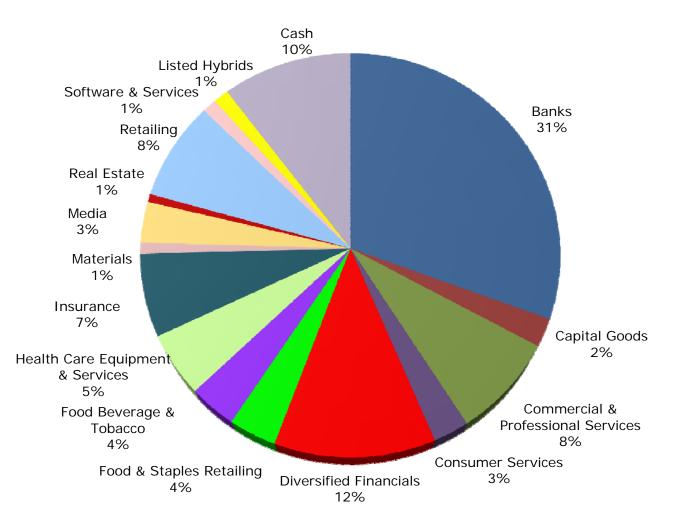


#### **Sales**

Code	Company
ASX	ASX Ltd
TAL	Tower Australia Group Ltd

#### **Sector Weightings**





#### MyState Ltd (MYS)



- MyState Ltd has a market value of \$212m
- It was formed from the merger of Tasmanian Perpetual Trustees and banking group, MyState Financial
- Company trades on a price to earnings multiple of 11x and a yield of about 6%
- Cost to income ratio is high at over 70%
- Merger should see costs reduce over next 2 to 3 years
- WIL purchased shares equivalent to 1% of fund

## IRESS Market Technology Ltd (IRE)



- Supply share market and wealth management systems
- Stock trades on a price to earnings ratio of 16.7x with a dividend yield of 4.4%
- New trading platform entering Australia positive for IRESS
- New Managing Director
- Subscription recurring revenue model



# Structural and Regulatory Change

#### **Regulatory Update**



#### **Henry Review**

- Resource super profits tax (RSPT)
- Superannuation levy from 9% to 12% by 2020
- Company tax rate reduced to 28% by 2014
- No change to tax concessions applying to the Not For Profit sector: positive for McMillan Shakespeare
- No change to dividend imputation

#### Positive Structural change for Listed Investment Co's (LICs)



- Banning of commissions and volume based payments to financial planners from 2012 (Ripoll Review) – very positive for LICs
- LICs will have a level playing field from 2012
- LICs are very attractive investment vehicles compared to managed funds
- Currently LICs can be bought below what their portfolio is worth (Ripoll

   statutory fiduciary duty for financial advisors)

#### **Our Submission to Treasury**

- Lodged in support of proposed amendment to Section 254T of the Corporations Act 2001 for dividends to be paid on a "solvency" test rather than a "profit" test
- Potential for LIC's classed as "traders" to provide a more steady stream of dividends

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Wilson Asset Management proudly support the following organisations:



Matthew Talbot Homeless Services a Special Work of the St Vincent de Paul Society





**Proud Supporter of** 

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THE CURRAN FOUNDATION

AUSTRALIAN STOCKBROKERS

FOUNDATION

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Care

Newborn

Mission Australia



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## **QUESTIONS?**

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