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#### 21 March 2011

The Manager Company Announcements Office Australian Securities Exchange Exchange Centre Level 4 20 Bridge Street Sydney NSW 2000

**Electronic Lodgement** 

### Djerriwarrh Investments Limited Shareholder Information Meetings

Dear Sir / Madam

Please find attached the presentation to be given to shareholders at the Shareholder Information Meetings being held in March and April 2010.

Yours faithfully,

Simon Pordage Company Secretary



## Shareholder Meetings

March/April 2011 - Presentation

#### Disclaimer

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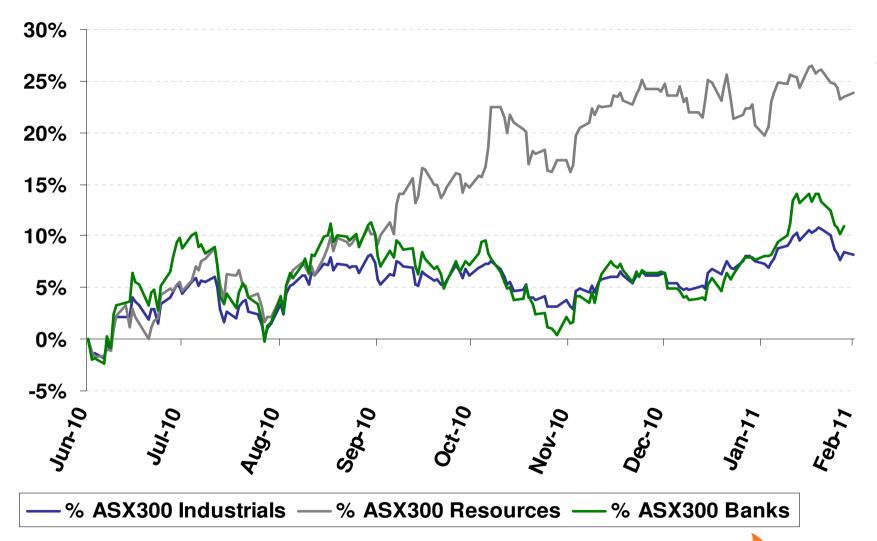
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### **Investment Objectives**

- > A DIVERSIFIED PORTFOLIO of AUSTRALIAN EQUITIES
- DIVIDEND YIELD ENHANCED with OPTION PREMIUMS
- CAPITAL GROWTH OVER the MEDIUM TO LONG TERM



## Industry Sector Returns - Financial Year To Date





## Summary of Results

	HY10 \$m	HY09 \$m
Income	27.7	24.8
Operating Expenses	(1.6)	(1.5)
Finance Costs	(2.0)	(2.0)
Income Tax	(0.7)	(1.2)
Net Operating Profit	23.4	20.1
Net capital gains/losses on investments	2.2	(5.0)^
Profit for the Year	25.6	15.1

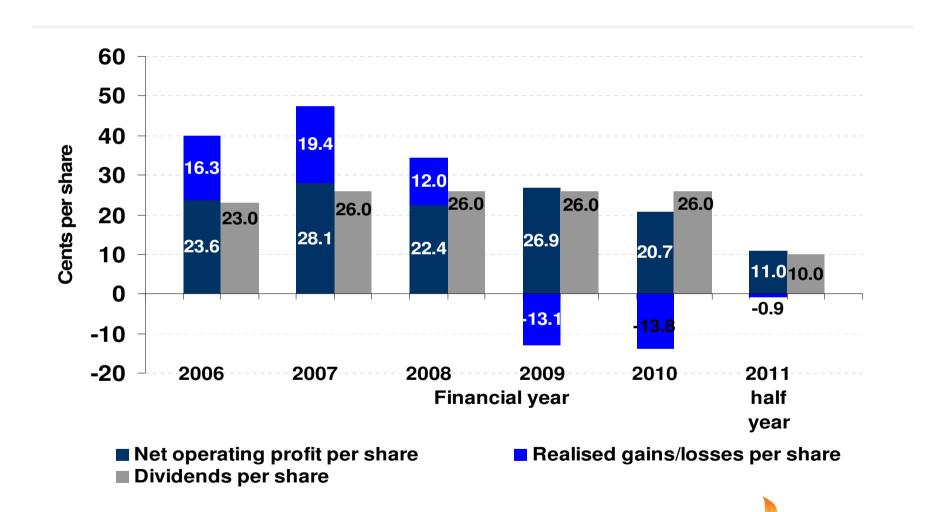
<sup>^</sup> Includes realised capital losses up to 7 Dec. 2009

#### Key factors:

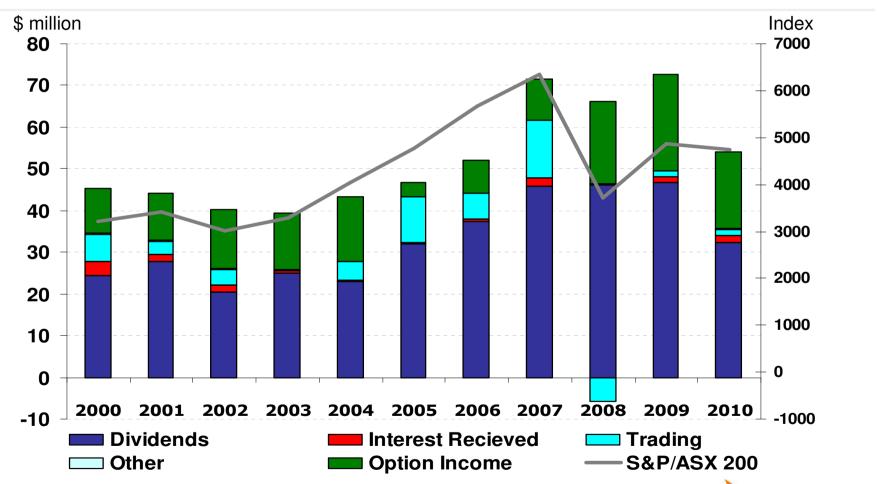
- Increased level of dividends received
- Trading Portfolio contribution down
- Option Income down from record level
- Continued utilisation of fixed term debt
- Net capital gains in HY
   10 includes unrealised gains in HDF



## Earnings Per Share vs. Dividends Per Share

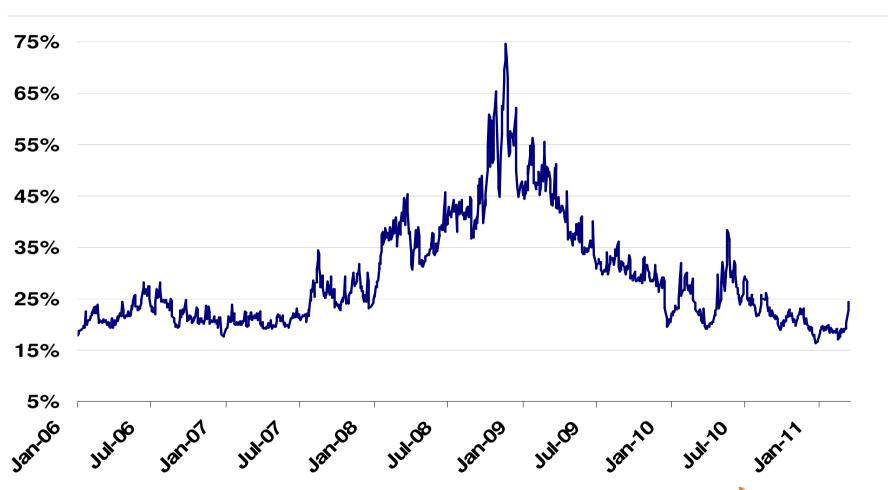


## Contribution to Profits and Market Movement



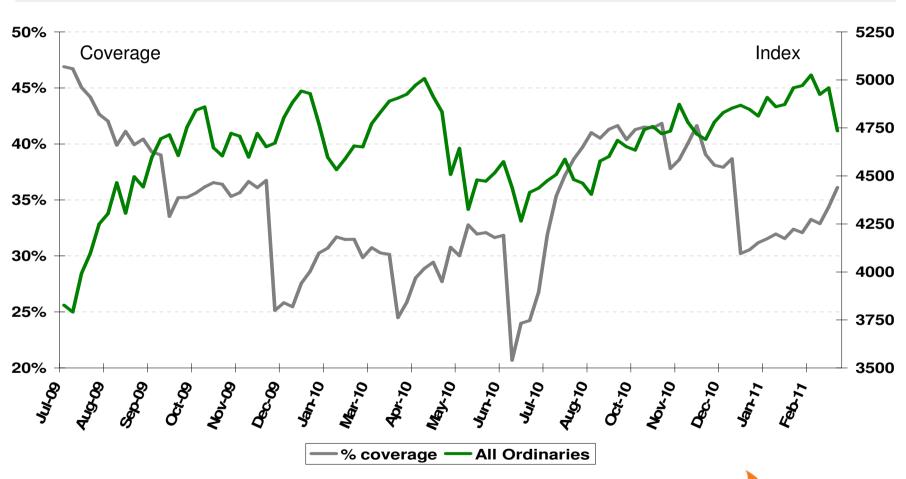


## Volatility has risen following recent events



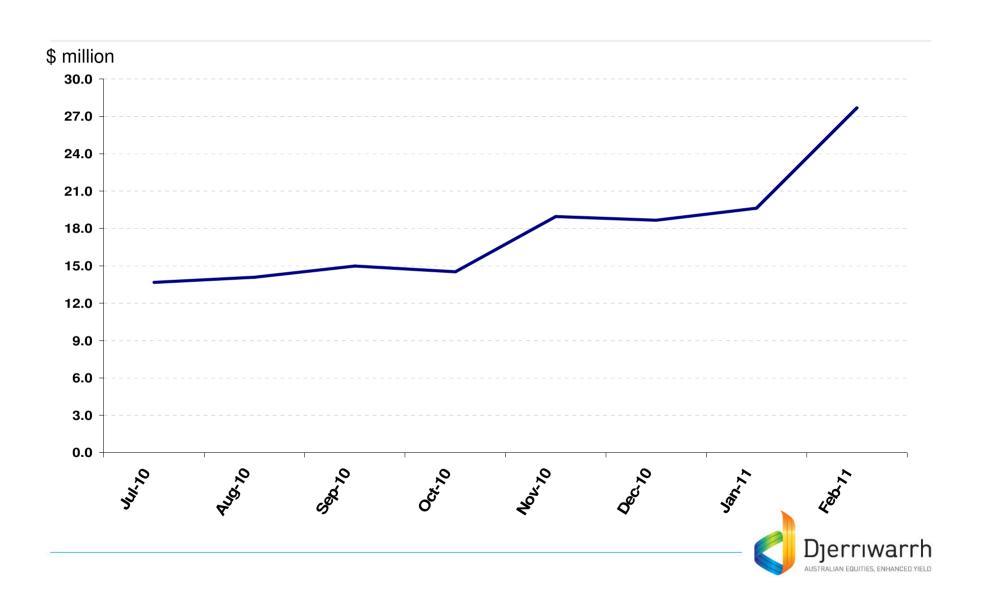


## Options coverage has remained at upper levels since the end of the financial year





## Trading Portfolio has been gradually increasing



## Call Option for WES – Written 15 March 2011

Purchased shares @\$30.76 Sold September \$33.00 call options

- > \$1.18 received for the option
- > 75 cents dividend in August

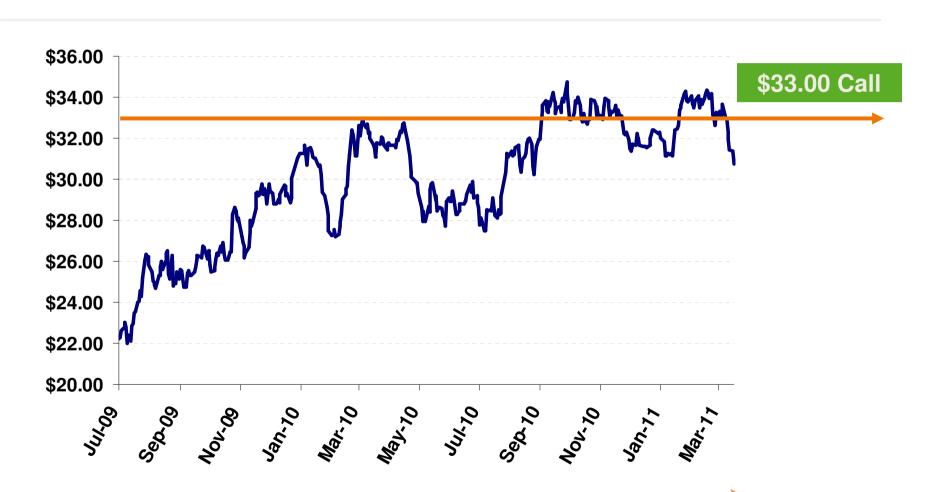
#### Returns:

Option expires - return of 11% annualised (based on \$30.76 share price)

Option exercised for dividend – return of 24% annualised Option exercised at expiry – return of 25% annualised



#### **WES Share Price**





# Djerriwarrh's Investment Structure – 28 February 2011

- Long Term Investment portfolio:
  - > A\$816.8 million
  - Approximately 50 securities
- Trading portfolio:
  - > A\$27.7 million or 3.3%
  - Short term positions
- Borrowings of \$50.0 million hedged to 2013 (approx 5.29% p.a.)
- Cash of \$5.7 million



### Largest Acquisitions post 31 December 2010

- WA Newspaper CULS (Trading Portfolio)
- Rio Tinto
- Boral (Trading Portfolio)



## Largest Disposals post 31 December 2010

- WA Newspapers
- Amcor (exercised on call options)



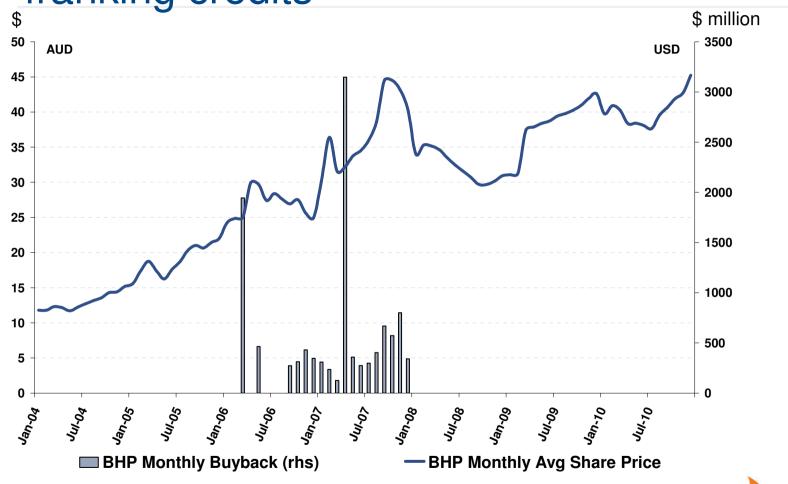
## Top 20 Holdings – 28 February 2011

			\$m	% of portfolio (excl. cash)
1	*	BHP Billiton	114.1	13.6%
2	*	Westpac Banking Corporation	74.7	8.9%
3	*	Commonwealth Bank of Australia	58.8	7.0%
4	*	Australia & New Zealand Banking Group	50.8	6.1%
5	*	National Australia Bank	47.8	5.7%
6	*	Woodside Petroleum	40.4	4.8%
7		Telstra Corporation	36.9	4.4%
8	*	Oil Search	33.8	4.0%
9	*	Santos	25.8	3.1%
10	*	QBE Insurance Group	23.1	2.8%
11	*	Rio Tinto	21.2	2.5%
12	*	Woolworths	19.6	2.3%

<sup>\*</sup> Indicates that options were outstanding against part or all of the holding



Participation in buybacks seems the only way to gain access to BHP's significant store of franking credits



<sup>\*</sup> After tax and expenses. Ignores benefits of franking and LIC tax credits

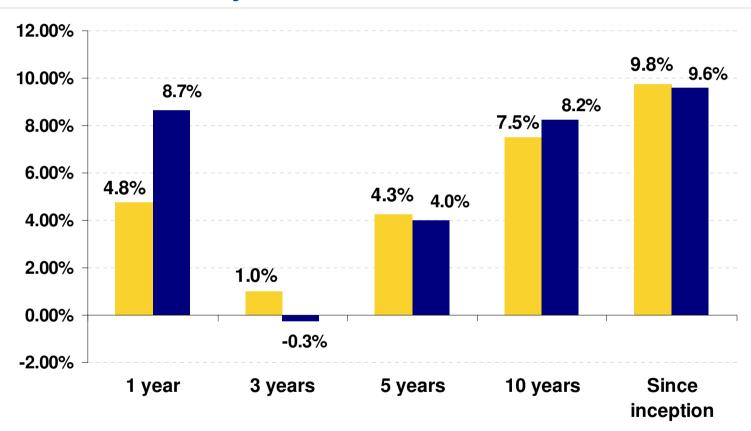


## Top 20 Holdings continued – 28 February 2011

		\$m	% of portfolio (excl. cash
13	Hastings Diversified Utilities Fund	19.1	2.3%
14 *	AMP	18.8	2.2%
15	Brambles	17.9	2.1%
16 *	West Australian Newspapers Holdings (a)	17.0	2.0%
17 *	Transurban Group	16.7	2.0%
18	AXA Asia Pacific Holdings	16.3	1.9%
19 *	Origin Energy	15.9	1.9%
20 *	Wesfarmers (b)	15.7	1.9%
		684.4	
	As % of Total Portfolio Value	81.7%	
	(excludes Cash)		
` '	cludes \$6.7m WAN Convertible Unsecured Loan Securities cludes \$4.4m WESN partially protected securities	יח	arriwarrh

<sup>\*</sup> Indicates that options were outstanding against part or all of the holding

# Annualised Portfolio Returns\* to 28 February 2011



■ Net Asset per share growth plus dividends
■ S&P/ASX 200 Accumulation Index



<sup>\*</sup> After tax and expenses. Ignores benefits of franking and LIC tax credits

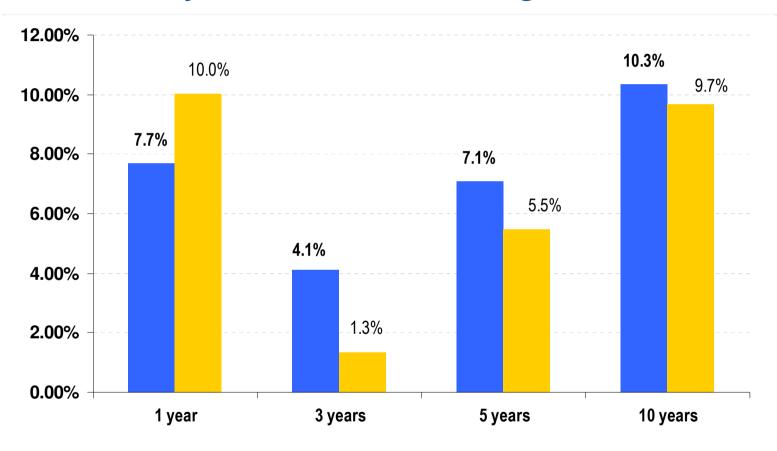
# The benefit of franked dividends to Djerriwarrh's return (to 28 February 2011).

Period	1-year	3-year	5-year	10-year
NTA Accumulation	4.8%	1.0%	4.3%	7.5%
Index Accumulation	8.7%	-0.3%	4.0%	8.2%
NTA Performance Difference	-3.9%	1.2%	0.3%	-0.8%
NTA Gross Accumulation	7.7%	4.1%	7.1%	10.3%
<b>Index Gross Accumulation</b>	10.0%	1.3%	5.5%	9.7%
<b>Gross Performance Difference</b>	-2.3%	2.8%	1.6%	0.7%
<b>Grossing Improvement</b>	1.5%	1.5%	1.3%	1.4%

Franking provides a significant improvement to performance



# Annualised Portfolio Returns\* to 28 February 2011 – Adjusted for Franking Credits

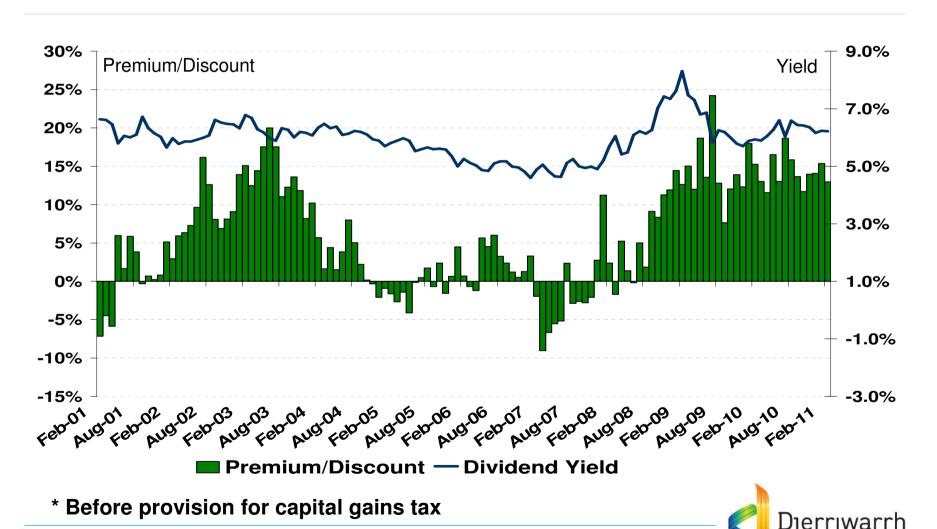


■ Net Asset per share growth plus dividends ■ S&P/ASX 200 Accumulation Index

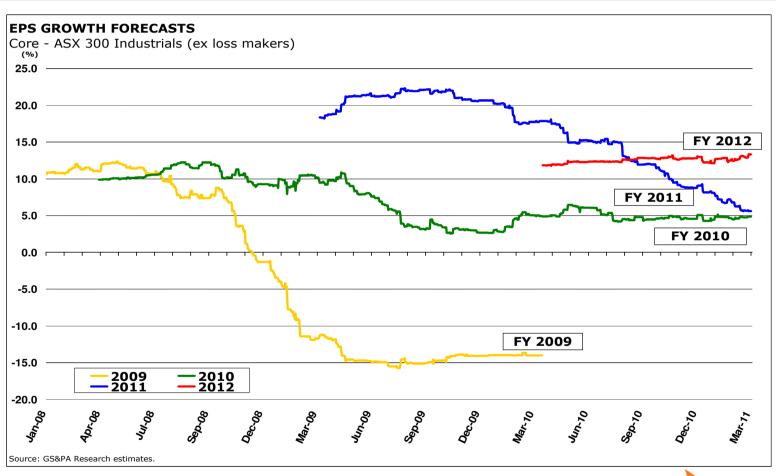


<sup>\*</sup> After tax and expenses. Ignores benefits of LIC tax credits

## Share Price Relative to Net Asset Backing\* and Share Price Dividend Yield

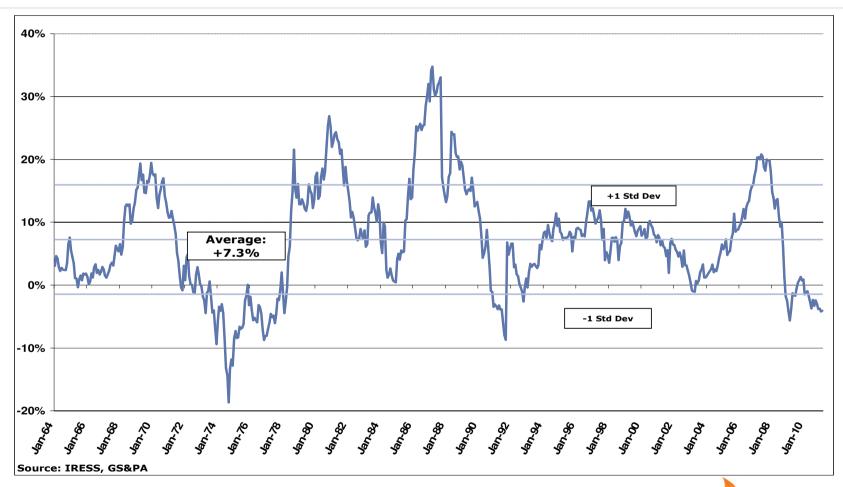


## Expected Earnings for FY 2011Consistently Downgraded During 2010;FY12 Currently Steady





### All Ordinaries – 4Year Annualised Price Return





#### Outlook

- Australian economy relatively strong, although developed economies face significant uncertainties
- Recent reporting season highlighted the disparity in performance of different market sectors
- However across most companies there was a general improvement in dividends which is important for Djerriwarrh's portfolio
- Recent pull back in the market and heightened volatility provide increased opportunities for Djerriwarrh





# Shareholder Meetings

March/April 2011