

DeltaSBD Limited ACN 127 894 893 Suite 220, Centric, 4 Hyde Parade Campbelltown NSW 2560 Australia Tel +61 2 4629 0300 Fax +61 2 4629 0399 www.deltasbd.com.au

25 February 2011

ASX Announcement

# Delta SBD Limited continues to position itself for growth in FY 2012

Delta SBD Limited (ASX Code DSB) today reported its financial results for the six months to 31 December, 2010.

### **Financial highlights**

- Revenue of \$39.6 million and underlying EBITDA of \$4.7 million;
- Underlying Net profit after tax of \$2.2 million;
- Strong financial position with net assets of \$44.9 million. Net debt of \$11.3 million (\$17.1million interest bearing liabilities less \$5.8 million cash) versus \$14.9 million at June 2010.

# **Operational highlights**

- Total recordable injury frequency rate (TRIFR) reduced by 45% to 21. The number of safe act observations, personal hazard identifications and job safety analyses being undertaken has continued to increase;
- Secured contracts for future multiple longwall move projects with Peabody and BMA and completed our 75<sup>th</sup> longwall project;
- Acquired additional longwall move equipment, including eight FBL10's and five chocks trailers;
- Commenced a second development drivage contract at BHP Billiton's Appin Mine;
- Delta SBD Limited was admitted to the official list of the ASX and quotation of the company's securities commenced on 20 December 2010;
- The Queensland floods had very minor impact at one of our operating site for a two week duration.

Commenting on the results, Delta SBD Limited CEO/MD Mr Stephen Bizzaca said:

"During the past six months we have secured a number of new contracts with existing and new clients and continued to expand our fit for purpose diesel fleet which now totals 36 units. The main benefit of these successors will be seen in FY 2012, where we expect considerable growth. Our successful listing on the ASX on 20 December 2010 has broadened our shareholder base, allowed more employees to invest in the Company and provided an additional avenue for the Company to source equity capital for acquisitions. Our diversified

customer base and quality service assisting resource owners in New South Wales and Queensland ensures that Delta SBD is well positioned to benefit from expected strong growth in demand for coal."

#### Key projects for the 6 months to June 2011 include

- Illawarra The development drivage contract will continue for the period at BHP Billiton Appin mine. Expansion of services at Peabody Metropolitan mine with the recent award of the mine services contract;
- Hunter Valley Personnel and equipment longwall move project will be undertaken at Xstrata Ravensworth mine between February and June 2011;
- Berrima production at Boral's Berrima whole of mine operation is expected to be up 8% compared to the first half production result;
- Queensland The first of five contracted longwall moves will be completed during the period at Anglo Coals Grasstree mine;
- Diesel Fleet The expansion of the diesel fleet completed in the December 2010 period will lead to additional revenue generation.

Delta SBD anticipates that the FY 2011 result for underlying NPAT will be in the range of \$5 - \$5.3 million.

#### <u>Outlook</u>

It is expected that all current work/project will continue in FY 2012. We also expect a significant upside in our work book due to:

- Full year for BHP Billiton Appin mine development contract;
- Full year for Peabody Metropolitan mine services contract;
- New longwall installation projects (management, personnel and machinery) via Bucyrus Australia Pty Ltd (longwall OEM) for new mines – Whitehaven Narrabri mine and Rio Tinto Kestrel mine.

#### About Delta SBD Limited

Delta SBD is one of the largest contract companies servicing the Australian underground coal mining industry. The Group is geographically diversified, with offices in Campbelltown NSW, Rutherford NSW and Mackay QLD.

The Group's objective is to provide value-add services to our clients by forging profitable long term partnerships. We provide each project/mine with competent work teams, fit for purpose equipment and excellent site management backed by a supportive corporate management group. We use safe and efficient work methods that enable on time completion of all works and services to the clients' requirements.

With improving demand and prices, the coal industry forecast looks positive. Structural changes in global coal markets and the cyclical rebound in global growth are driving increasing demand for thermal and metallurgical coal. For Australia this bodes well for increasing production and expansion projects. This should provide a continuing set of business opportunities for the Delta SBD.

## For further information please contact:

Heggica.

Steve Bizzaca Managing Director and Chief Executive Officer 02 4629 0300

Tony McFadden Chief Financial Officer and Company Secretary 02 4629 0300