



ASX announcement

ASX Announcement

31 January 2010

ASX APPENDIX 4C December 2010

Intermoco Limited (ASX:INT) a leading Utilities management provider today releases its Appendix 4C Cash Flow Statement for the quarter ending 31 December 2010

OVERVIEW

OPERATIONAL CASH RECEIPTS

During the quarter under review the Company recorded \$934,000 in cash receipts from customers. This represents a sixteen percent (16%) increase from the last quarter result. The company continues to expect that cash receipts will increase over the remaining two quarters of FY11, while costs and debtors will continue to be tightly managed.

PAYMENTS

Cash outflows for working capital for the three months to 31 December were \$0.897 million, which was reduced to 53% of the previous quarter, and made up of the following payments

Suppliers	\$0.639m
Expenses	\$0.258m

Expenses were reduced by \$312,000 as well as staff payments being reduced by a further \$121,000.

FUTURE CASH FLOWS

The company continues to manage its costs as the company continues to recognize the long sales cycles of its embedded networks.

The company has sufficient cash and access to cash to fund its activities going forward. The company at the end of the December quarter had Trade Debtors of \$1.303M and Trade Creditors of \$0.803 M. In addition that company has stock valued at approximately \$0.500M



CEO'S COMMENTS

Mr Ian Kiddle, CEO said: "Whilst we are experiencing timing delays in the rollout of Intermoco Connect services for new developments, these are simply timing delays not lost opportunities. The sales pipeline remains incredibly strong. We have reduced our operational costs further by bringing back in house some previously outsourced services which will be reflected in the cash flows moving forward.

"With the repayment of the convertible note to be completed at the conclusion of the rights issue, Intermoco now has no long term debt and is in a strong position of growth going forward. "

Forecast 2011 revenue

In its business update given to ASX on 10 January 2011, the Company referred to a business opportunity in Tasmania. Intermoco has been advised that it has not been selected as the preferred party to enter into exclusive discussions to finalise terms and conditions of supply. Intermoco will update the market when it is advised of the conclusion of discussions between the customer and preferred supplier.

Given this development, Intermoco is revising its FY2011 Budget to determine if there will be a material variance to projected revenue. Intermoco will also update the market as soon as this revision is completed.

For further information contact:

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About Intermoco Limited

Intermoco is an Australian public company listed on the Australian Stock Exchange (ASX: INT) based in Melbourne. The company is a leading provider of water, energy voice and data management solutions with a focus on the provision of embedded networks. Intermoco provides a world class end-to-end internet-enabled energy metering and resource management solution to utilities, corporations, local councils and government departments to help them monitor, manage and minimise their consumption of electricity, gas and water.

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A large, light grey, stylized logo consisting of the letters "INT" in a bold, sans-serif font. The letters are blocky and have a slight shadow effect.