

ABN 64 055 747 941

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Company Announcements Office  
Australian Securities Exchange Limited  
20 Bridge Street  
Sydney NSW 2000

### MediVac Limited Market Update

Healthcare solutions company MediVac Limited [ASX: MDV] held today an Extraordinary General Meeting in Sydney. The following points were noted during the Chairman's attached market update presentation:

**Key research and development activities completed or near completion:**

- Development of SunnyWipes Antimicrobial Gel and General Virucidal Wipes ranges now completed with registrations on the Therapeutic Goods Administration (TGA) register.
- First new MetaMizer 240 SSS to be completed this month.

**Successful fund-raising initiatives:**

- Dutchess Equity facility.
- Sophisticated investor placements.
- Positive feedback from Sydney, Melbourne, USA investor roadshows.
- Investigating MediVac being quoted on the OTC QX Exchange.
- USA based Convertible Security Agreement.
- Refreshment to allow further capital raising secured following today's EGM.

**The company's focus now on sales:**

- Major export order(s) for MetaMizer 240SSS in Sri Lanka and other export markets.
- Local installations of MetaMizers.
- New premises at Kings Park has ample capacity for increased output.
- Distribution/Partners for SunnyWipes.
- New Business Development Manager commenced.
- Continuing search for commercialisation partner for Diakyne.

Executive Chairman of MediVac Limited, Mr Paul McPherson, emphasised the following three points:

- The Sri Lankan Government's Technical Evaluation Committee has been appointed and is currently evaluating the proposal for a significant order of MetaMizers. Its review is expected to be completed by the end of this month. The order is expected to be for a minimum of 25 new MetaMizer 240 SSS.
- The Australian Government has agreed in principle to provide a sovereign loan to the Sri Lankan Government to fund the loan, subject to final/formal application by the Sri Lankan Government and finalisation of contracts.
- MediVac has received successful efficacy, safety and stability result for SunnyWipes surgical hand rub.
  - Alcohol-based hand rub for surgical use compliant to EN 12791 (world recognised standard).
  - Skin wash pre-operation antiseptic.
  - Sustained effect compliant to EN 1500.



Paul McPherson  
Executive Chairman

**About MediVac Limited: MDV**

MediVac delivers cleaner, safer healthcare solutions.

MediVac Technology offers a best practice solution to the handling and remediation of clinical waste. The MetaMizer is an environmentally friendly alternative waste management system for hospitals and quarantine facilities, providing sterile, safe waste disposal on site and reducing waste to landfill by up to 90%.

SunnyWipes are a range of powerful hard surface wipes and hand sanitising gels produced with ingredients derived from natural sources. Using green chemistry, SunnyWipes provides a more natural solution for infection control and disinfection on topical skin and non porous hard surfaces. SunnyWipes decrease human and environmental health risks.

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# medivac

Cleaner, Safer, Healthcare Solutions

Extraordinary General Meeting

Market Update

4 May, 2011

## Our Mission



medivac  
Cleaner, Safer, Healthcare Solutions

*Healthcare solutions that protect  
people and the environment*

*To build shareholder value by profitably developing & commercialising cleaner, safer  
healthcare solutions for Domestic and International markets.*

## Market Update

- ❖ Key research & development activities completed or at near completion:
  - Development of SunnyWipes Antimicrobial Gel & General Virucidal Wipes ranges now completed with registrations on the Therapeutic Goods (TGA) register
  - First new MetaMizer 240 SSS to be completed this month
  
- ❖ Successful fund raising initiatives:
  - Dutchess Equity facility
  - Sophisticated investor placements
  - Positive feedback from Sydney, Melbourne, USA investor road shows
  - Investigating MDV being quoted on the OTC QX Exchange
  - USA based Convertible Security Agreement
  - Refreshment to allow further capital raising secured following today's EGM
  
- ❖ Focus now on sales
  - Major export order(s) for MetaMizer 240SSS in Sri Lanka and other export markets
  - Local installations of MM's
  - New premises at Kings Park has ample capacity for increased output
  - Distribution / Partners for SunnyWipes
  - New Business Development Manager commenced
  - Continuing search for commercialisation partner for Diakyne



### New MetaMizer 240 SSS

- ❖ First unit will be completed w/c May 16
- ❖ Pressure vessel has passed the required hydrostatic pressure test
- ❖ Second unit already commenced
- ❖ New HO facility provides optimum potential for increased output / “gearing up”



### Major Export Order for Sri Lanka

- ❖ Final proposal submitted February, well in advance of date specified in MOU
- ❖ SL Govt. Technical Evaluation Committee has been appointed and is currently evaluating proposal – this review expected to be completed by end of May
- ❖ Australian Government (EFIC) agreement in principal to provide sovereign loan to Sri Lanka Government to fund deal – subject to final / formal application by the SL Govt & finalisation of contracts
- ❖ Order – min. 25 new MM240s – strong probability for higher no. of units concurrent with project or soon thereafter



### Significant Other Export Interest

- ❖ India
- ❖ Russia
- ❖ South Africa
- ❖ USA
- ❖ Ukraine
- ❖ Tahiti
- ❖ Cook Islands
- ❖ Kenya
- ❖ Nigeria





## SunnyWipes



- ❖ Successful TGA registrations
- ❖ Initial production of new Gel range completed at new GMP facility
- ❖ Antimicrobial Gel range being trialled with health care workers in Skin & Cancer Foundation of Victoria Clinic, as a precursor to entering the professional health care channels



## SunnyWipes R & D

- ❖ Natural based surgical hand rub in final development stage.
- ❖ Successful efficacy, safety and stability results just received yesterday.
  - ❖ ABHR (alcohol based hand rub) for surgical use compliant to EN 12791
  - ❖ Skin wash pre op antiseptic
  - ❖ Sustained effect compliant to EN 1500
- ❖ TGA submission being prepared



# Appendix - Disclaimer

## **DISCLAIMER**

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