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ASX Announcement

My Net Fone Limited (ASX: MNF)

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## MY NET PHONE LIMITED ENTERS INTO HEADS-OF-AGREEMENT TO PURCHASE THE SYMBIO GROUP OF COMPANIES

The Board of My Net Fone Limited is very pleased to announce that Heads of Agreement have been reached and signed to acquire the Symbio Group of companies (Symbio). Symbio is an international telecommunication services provider based in Sydney, Australia.

The Board expects Symbio to contribute revenues of \$24 million and \$26 million and NPAT of \$0.96 million and \$2.2 million for the 2012 and 2013 financial years respectively. This would result in consolidated group forecast revenues of \$40 million and \$48 million, and NPAT of \$2.09 million and \$4 million for the same period.

The purchase consideration is based on 4 times net earnings, with an initial \$2M payment upon completion of the purchase process and the balance to be payable according to forecast achievement in two tranches, at the end of 2012 and 2013 financial years.

Symbio provides tailored IP voice carriage and solutions to its Australian and international customer base. It has enjoyed impressive success in the Asia Pacific region and is aiming to capitalise on its unique abilities in Asia through its operation "Symbio Wholesale" in Singapore. My Net Fone has worked closely with Symbio for many years on both product development and delivery of VoIP services. This acquisition will strengthen My Net Fone's continued product innovation, deliver significant cost savings in service delivery, and provide a solid path to international growth. The Independent Directors are of the view that this transaction represents enormous financial and strategic benefits to My Net Fone.

The transaction is subject to shareholder approval at the upcoming My Net Fone Annual General Meeting (AGM). An independent valuation report, together with other documentation will be provided to shareholders ahead of the AGM. Due to the related party nature of this transaction, the independent Directors negotiated on behalf of My Net Fone.

## **About My Net Fone Limited**

My Net Fone, ASX (MNF) is Australia's leading provider of fully IP based VoIP, data and video services to residential and business enterprise customers. The company is renowned for providing cost effective, innovative solutions and services with high quality, true flexibility and convenience to its customers. Since its inception, the company has won numerous awards including Sydney City Business Awards, Deloitte Technology Fast 50 and Deloitte Technology Fast 500 Asia Pacific 2009, PC User, Money Magazine and many others. The company made its maiden profit in FY 08/09 and its business has been profitable and declared dividends since.

## **About Symbio**

Symbio is a provider of wholesale and hosted white-label VoIP and IP services with operations in Australia, New Zealand and Singapore. Symbio operates one of the largest pure VoIP carrier grade networks in the Asia-Pacific region, carrying over 1.5 Billion minutes of VoIP traffic annually.

Symbio's market leading products are listed below:

- Call Termination Symbio's call termination service is the most technically advanced in Australia. The next generation IP core network preserves the quality of the call and terminates it at the point closest to the receiver, achieving the lowest possible latency and best possible voice quality.
- **Call Origination** Symbio combines the ability to provide massive scalability, guaranteed fax carriage, real-time Local Number Portability and a massive inventory of new numbers available all on the one SIP connection.
- Number Portability Symbio enables its wholesale customers with Australia's most advanced geographic Local Number Portability (LNP) solution. With Symbio's LNP solution a retail service provider can manage their number portability process as if they were their own Tier 1 carrier.
- White Label VoIP The Symbio VoIP platform is a seamless addition to any provider's
  sales and marketing operation. Symbio hosted SIP End-point services are the most
  reliable and scalable in Australia, with over 250,000 SIP End-points already provisioned.
- Hosted PBX Symbio can provide a complete end-to-end white label Hosted PBX solution, or just provide the components that our customer is missing providing the flexibility for customers to develop and differentiate themselves in their chosen markets. With over 1000 "virtual systems" deployed and more than 4 years experience, Symbio is a leader and pioneer in this market.
- NBN Products The NBN will provide a once-in-a-lifetime opportunity to acquire
  customers as they migrate from traditional landline phone and internet services to next
  generation internet based services. Symbio empowers new entrants into the Australian
  market who want to take advantage of this revolution by providing specific
  components, or a full suite of white label services to meet the retail service provider's
  needs.

Further information on its services can be found at www.symbionetworks.com