Rules 4.1, 4.3

# **Appendix 4E**

## **Preliminary final report**

Name of entity							
Steamships Trading Com	pany Limited						
ABN or equivalent company reference	, ,	Preliminary final (tick)	-	Financial y	ear ended	('current	period')
055836952			[	31 <sup>st</sup> Dec	ember 2	010	
For announcement to Extracts from this report for announcement		ket.					\$K'000
Revenues from continuing op	erations		Up/e	<del>lown</del>	56.3%	% to	775,33
Profit from continuing operat to members	ions after tax attrib	utable	Up/e	<del>lown</del>	24.3%	% to	116,4
Profit for the period attributat	ble to members		Up/e	<del>lown</del>	20.6%	% to	116,44
Dividends (distributions)			Am	nount per s	security	Frank	ed amount pe security
Final dividend Interim dividend				50t 50t			0t
Previous corresponding period	d			86t 60t			0t
<sup>+</sup> Record date for determining dividend, (in the case of a trust, distribution)		the		10	th May 20	)11	

#### Final Report to the Stock Exchange

The Directors of Steamships Trading Company Limited advise a profit after tax and minority interests of K116.4 million for the twelve months to December 2010, compared to a profit of K96.6 million for same period in 2009. This figure includes Steamships' equity-accounted share of associates' results. Sales of K775.3 million have increased by 56.3% against 2009 sales of K496 million. The 2010 figures include Consort and Datec which in 2009 first half were reported as Associate companies. Thus on a "like for like" basis sales have increased by 23.8% and profit after tax and minority interests have increased by 20.6%. Depreciation in 2010 was K66.4 million against K48 million in 2009, and interest on borrowings was K28.1 million against K12.2 million in 2009. Capital expenditure for the twelve months was K190.2 million against K195.4 million in 2009. This was below budget due to slight delays in building projects but is on track for 2011.

Hotels, Property and Shipping divisions have had a solid twelve months, due to strong demand for their services. Demand for hotel accommodation remained strong in 2010 and with the completion of the Gateway and Ela Beach projects in Port Moresby they will add to the profitability of the Coral Sea Hotels group in 2011. Ongoing developments in 2011 will also see the opening of the 160 room Grand Papua Hotel in Port Moresby and 20 additional rooms at the Highlander Hotel in Mt Hagen.

Shipping has had a good year with high vessel utilisation and good cost containment. Stevedoring was strong in both Port Moresby and Lae with overall tonnage up 29% on budget and 30% on last year. Consort has also made a significant contribution, with overall tonnage movements up 8% on 2009.

The Property division continues to grow its earnings due to the increased demand for industrial and residential sites in Lae and Port Moresby. The developments at the NGI site and Badili in Port Moresby have now been completed and will add to the division in 2011. The Datec division experienced solid growth in 2010. Demand for IT services increased however margins came under pressure with the appreciating Australian dollar having an impact on the cost of imported inventory. The Manufacturing showed an improvement due to the consolidation of the Lae production facility and an alternative distribution supply chain solution. East West Transport continued to suffer with the conditions on the Highway presenting significant operational and financial challenges.

Steamships is aware of its pre-eminent role as a responsible corporate citizen and continued to encourage and support key community health, welfare, education and environmental programmes during 2010.

The PNG economy is providing a stable platform for in-country growth and investment. This is continuing to be underpinned by the Exxon led LNG project which augers well for the country's future. As previously noted the company's investment strategy for the next 3 to 5 years in all areas of its activities will require additional borrowings and prudent cash management.

Thus a final dividend of 50 toea per share has been declared and will be paid following approval at the company's annual general meeting on the 24<sup>th</sup> of May 2011. This brings the total dividend for the year to 100 toea per share (2009 = 146 toea per share).

## **Statement of comprehensive income**

•	Current period - K'000	Previous corresponding period - K'000
Revenues from continuing operations	775,334	495,976
Other Income	22,548	13,174
Operating Expenses		
Cost of Goods Sold	(211,107)	(132,123)
Staff Costs	(137,909)	(93,681)
Depreciation & Amortisation	(66,389)	(47,889)
Finance Costs	(28,059)	(12,182)
Freight	(6,198)	(5,130)
Insurance Expense	(17,305)	(11,855)
Repairs & Maintenance	(33,366)	(17,039)
Telecommunications Expenses	(13,558)	(14,245)
Fuel Expense	(42,120)	(14,377)
Electricity	(10,834)	(10,389)
Stevedoring Expenses	(19,419)	(3,423)
Other Operating Expenses	(37,293)	(29,127)
Share of profits (losses) of associates and joint	10.522	22 (77
 venture entities	19,532	23,677
Profit before Income tax	193,857	141,367
Income tax on continuing operations Income tax on share of net profits of associates and	(51,992)	(34,637)
 joint venture entities	(5,849)	(6,945)
Profit from continuing operations after tax	136,016	99,785
 Profit from discontinued operations	-	2,912
Net profit for the Year	136,016	102,697
<b>Total Comprehensive Income for the Year</b>	136,016	102,697
Profit/Total Comprehensive Income is attributable to:		
Owners of Steamships Trading Company Limited	116,445	96,560
 Minority Interests	19,571	6,137
	136,016	102,697

Earnings per security (EPS)	Current period	Previous corresponding Period
Basic EPS	375.5	311.4
Diluted EPS	375.5	311.4

Comparison of half year profits	Current year - K'000	Previous year - K'000
Consolidated profit from continuing operations after tax attributable to members reported for the <i>1st</i> half year	56,960	38,211
Consolidated profit from continuing operations after tax attributable to members for the 2nd half year	59,485	55,437

STATEMENT OF FINANCIAL POSITION – CONSOLIDATED	As at 31 Dec 2010 K'000	As at 31 Dec 2009 K'000	As at 30 June 2010 K'000
Current assets			
Cash, bank and short term deposits	3,644	2,690	1,796
Receivables and prepayments	177,548	117,528	148,981
Loans to associates & joint ventures	1,290	189	208
Inventories	54,462	34,251	53,394
Other –Financial Assets	52,583	48,822	57,014
Total current assets	289,527	203,480	261,393
Non-current assets			
Investments	18,136	17,939	19,424
Property, plant and equipment	784,809	664,196	728,154
Intangibles Deferred tax benefit	17,183 8,821	17,183 7,305	17,183 10,025
Beleffed tax belieff	0,021	7,505	10,023
Total non-current assets	828,949	706,623	774,786
Total assets	1,118,476	910,103	1,036,179
Current liabilities			
Trade Payables	56,119	33,298	30,240
Other payables & accruals	68,992	61,494	74,687
Provisions	21,433	17,446	14,791
Loans from associates & joint ventures	22,032	607	14,016
Borrowings	57,126	93,040	71,237
Income Tax Payable	48,105	30,962	47,511
Total current liabilities	273,807	236,847	252,482
Non-current liabilities			
Deferred Tax Payable	-	323	647
Borrowings	326,389	243,168 7,828	316,132
Long Service Leave	5,929	7,828	7,721
Total non-current liabilities	332,318	251,319	324,500
Total liabilities	606,125	488,166	576,982
Net assets	512,351	421,937	459,197

## Statement of financial position – consolidated continued

<b>Share Capital and Reserves</b>			
Issued Capital	24,200	24,200	24,200
Retained earnings	412,653	327,216	368,672
Proposed final dividend	15,504	26,667	15,504
Shareholders' Funds	452,357	378,083	408,376
Minority Shareholders' Interests	59,994	43,854	50,821
Total Capital and Reserves	512,351	421,937	459,197

## Notes to the statement of financial position – consolidated

	Contributed	Revaluation	Proposed	Retained	Total	Minority	Total
STATEMENT OF	Equity	Reserves	Dividend	Earnings		Interests	Equity
<b>CHANGES IN EQUITY</b>	K'000	K'000	K'000	K'000	K'000	K'000	K'000
Balance At 1 <sup>st</sup> January 2009	24,200	-	26,667	275,928	326,795	18,336	345,131
<b>Total Comprehensive Income</b>							
for the Period	-	-	-	96,560	96,560	6,137	102,697
Dividends paid 2009	-	-	(45,272)	-	(45,272)	(1,558)	(46,830)
Dividend proposed 2009	-	-	45,272	(45,272)	-	-	-
Minority Interest on Acquisition							
of subsidiary	-	-	-	-	-	-	-
Balance at 31 December 2009	24,200	-	26,667	327,216	378,083	43,854	421,937
<b>Total Comprehensive Income</b>							
for the Period	-	-	-	116,445	116,445	19,571	136,016
Dividends paid 2010	-	-	(42,171)	-	(42,171)	(3,431)	(45,602)
Dividends proposed 2010	-	-	31,008	(31,008)	-	-	-
Minority Interest on Acquisition				·			
of subsidiary	-	-	-	-	-	-	-
Balance at 31 December 2010	24,200	-	15,504	412,653	452,357	59,994	512,351

#### Consolidated statement of cash flows

	Current period	Previous
	K'000	corresponding period
Cash flows related to operating activities		- K'000
Receipts from customers	733,549	490,027
Payments to suppliers and employees	(514,959)	(327,936)
Interest received	4,421	72
Interest and other costs of finance paid	(28,059)	(12,183)
Income taxes paid	(38,186)	(29,269)
Other (provide details if material)		
Net operating cash flows	156,766	120,711
Cash flows related to investing activities		
Purchases of property, plant and equipment Proceeds from sale of property, plant and	(190,158)	(195,397)
equipment	8,844	7,549
Payment for purchases of equity investments Increase in short term investments	(11,827)	(8,208)
Dividends received from associates	13,456	14,859
Loans repaid by other entities	20,357	1,711
Payment for acquisition of subsidiaries (net of	-	(23,975)
cash acquired)		
Net investing cash flows	(159,328)	(203,461)
Cash flows related to financing activities		
Proceeds from issues of +securities (shares,		
options, etc.)		
Proceeds from borrowings Repayment of borrowings	102,164 (69,600)	127,500
Dividends paid	(45,602)	(45,272)
Other (provide details if material)	,	, ,
Net financing cash flows	(13,038)	82,228
Net (decrease) in cash held	(15,600)	(522)
Cash at beginning of period (see Reconciliation of cash)	(31,360)	(30,838)
Cash at end of period	(46,960)	(31,360)
(see Reconciliation of cash)	(10,700)	(31,300)

## Non-cash financing and investing activities

Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows are as follows.

## **Reconciliation of cash**

Reconciliation of cash at the end of the period (as shown in the consolidated statement of cash flows) to	Current period K'000	Previous
the related items in the accounts is as follows.		corresponding period - K'000
Cash on hand and at bank	3,644	2,690
Bank overdraft	(50,604)	(34,050)
Total cash at end of period	(46,960)	(31,360)

## Other notes to the consolidated financial statements

Ratios	Current period	Previous corresponding Period	
Profit before tax / revenue  Consolidated profit from continuing operations before tax as a percentage of revenue	25.00%	28.50%	
Profit after tax / +equity interests Consolidated net profit from continuing operations after tax attributable to members as a percentage of equity (similarly attributable) at the end of the period	25.74%	25.54%	

## **Earnings per security (EPS)** Details of basic and diluted EPS reported separately in accordance with paragraph 9 and 18 of AASB 1027: Earnings Per Share are as follows. Not applicable Current period Previous corresponding NTA backing period K15.97 K13.05 Net tangible asset backing per +ordinary security **Discontinuing Operations Discontinuing Operations** Control gained over entities having material effect Name of entity (or group of Not applicable entities) Consolidated profit (loss) from ordinary activities and Not applicable extraordinary items after tax of the controlled entity (or group of entities) since the date in the current period on which control was +acquired Not applicable Date from which such profit has been calculated Profit (loss) from ordinary activities and extraordinary Not applicable items after tax of the controlled entity (or group of entities) for the whole of the previous corresponding period Loss of control of entities having material effect Name of entity (or group of entities) Not applicable Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group Not applicable of entities) for the current period to the date of loss of control Not applicable Date to which the profit (loss) in item 14.2 has been calculated

Consolidated profit (loss) from ordinary activities and extraordinary items after tax of the controlled entity (or group of entities) while controlled during the whole of the previous corresponding period

Contribution to consolidated profit (loss) from ordinary activities and extraordinary items from sale of interest leading to loss of control

Not applicable
Not applicable
Not applicable
Not applicable

#### Dividends (in the case of a trust, distributions)

Date the dividend (distribution) is payable

<sup>+</sup>Record date to determine entitlements to the dividend (distribution) (ie, on the basis of proper instruments of transfer received by 5.00 pm if <sup>+</sup>securities are not <sup>+</sup>CHESS approved, or security holding balances established by 5.00 pm or such later time permitted by SCH Business Rules if <sup>+</sup>securities are <sup>+</sup>CHESS approved)

If it is a final dividend, has it been declared?

	10th May 2011			
l				

Yes

24th May 2011

#### **Amount per security**

		Amount per security	Franked amount per security at 42% tax (see note 4)	Amount per security of foreign source dividend
Final dividend:	Current year	50t	NIL	50t
	Previous year	86t	NIL	86t
Interim dividend:	Current year	50t	NIL	50t
	Previous year	60t	NIL	60t

Total dividend (distribution) per security (interim plus final)						
	Current	year	Previous year			
<sup>+</sup> Ordinary securities	100t		146t			
Preference +securities		NIL	NIL			
Half yearly report - interim dividend (distribution) on all securities or Preliminary final report - final dividend (distribution) on all securities						
	Curren	t period \$K'000	Previous corresponding period - K'000			
<sup>+</sup> Ordinary securities		15,504	26,667			
Preference +securities	Nil Nil 15,504		Nil			
Other equity instruments			Nil			
Total			26,667			
The <sup>+</sup> dividend or distribution plans shown below are i	n operati	ion.				
Not applicable						
The last date(s) for receipt of election notices for the <sup>+</sup> dividend or distribution plans			N/A			
Any other disclosures in relation to dividends (distribu	itions).					
None						

## Details of aggregate share of profits (losses) of associates and joint venture entities

Group's share of associates' and joint venture entities':	Current period K'000	Previous corresponding period - K'000
Profit (loss) from ordinary activities before tax	19,532	23,677
Income tax on ordinary activities	(5,849)	(6,945)
Profit (loss) from ordinary activities after tax	13,683	16,732
Extraordinary items net of tax	-	-
Net profit (loss)	13,683	16,732
Adjustments	-	-
Share of net profit (loss) of associates and joint venture entities	13,683	16,732

## Material interests in entities which are not controlled entities

The economic entity has an interest (that is material to it) in the following entities.

Name of entity	Percentage of ownership interest held at end of period or date of disposal		Contribution to net profit (loss) (item 1.10)		
Equity accounted associates and joint venture entities	Current period	Previous corresponding period	Current period K'000	Previous corresponding period - K'000	
a) Colgate Palmolive Ltd	50.0	50.0	2,280	1,990	
b) Pacific Towing Ltd	50.0	50.0	6,698	10,702	
c) New Britain Shipping	50.0	50.0	2,267	1,220	
c) Datec (PNG) Ltd	100.0	100.0	-	999	
d) Consort Express Lines	51.0	51.0	-	1,791	
e) Kiunga Stevedoring	24.5	24.5	333	42	
f) United Stevedoring	12.0	12.0	9	-	
g) Riback Stevedoring	25.0	25.0	1,637	-	
<ul><li>h) Makario Stevedoring</li></ul>	23.0	23.0	151	-	
i) Nikana Stevedoring	23.0	23.0	308	-	
j) Others	-	-	-	(12)	
Total			13,683	16,732	
Other material interests			-	-	
Total			13,683	16,732	

## Issued and quoted securities at end of current period

Category of <sup>+</sup> securities	Total number	Number quoted	Issue price per security (toea)	Amount paid up per security (toea)
<b>Preference</b> +securities (description)				
Changes during current period (a) Increases through issues (b) Decreases through returns of capital, buybacks, redemptions				
+Ordinary securities	31,008,237	31,008,237	N/A	N/A
Changes during current period (a) Increases through issues (b) Decreases through returns of capital, buybacks				
+Convertible debt securities (description and conversion factor)				
Changes during current period (a) Increases through issues (b) Decreases through securities matured, converted				
<b>Options</b> (description and conversion factor)			Exercise price	Expiry date (if any)
Issued during current period				
Exercised during current period				
Expired during current period				
Debentures (description)				
Changes during current period (a) Increases through issues				
(b) Decreases through securities matured, converted				

Unsecured notes (description)	
Changes during current period	
(a) Increases through issues	
(b) Decreases through securities matured, converted	

#### **Segment reporting**

(Information on the business and geographical segments of the entity must be reported for the current period in accordance with AASB 1005: Segment Reporting and for half year reports, AASB 1029: Interim Financial Reporting. Because entities employ different structures a pro forma cannot be provided. Segment information in the layout employed in the entity's +accounts should be reported separately and attached to this report.)

Refer attachment page 18.

#### **Comments by directors**

(Comments on the following matters are required by ASX or, in relation to the half yearly report, by AASB 1029: Interim Financial Reporting. The comments do not take the place of the directors' report and statement (as required by the Corporations Act) and may be incorporated into the directors' report and statement. For both half yearly and preliminary final reports, if there are no comments in a section, state NIL. If there is insufficient space to comment, attach notes to this report.)

#### **Basis of financial report preparation**

Material factors affecting the revenues and expenses of the economic entity for the current period. In a half yearly report, provide explanatory comments about any seasonal or irregular factors affecting operations.

N	Nil	
	escription of each event since the end of the current period which has had a material effect and which ady reported elsewhere in this Appendix or in attachments, with financial effect quantified (if possible po	
Ni	il	

estimation methods and measurement bases used in hal report. Any changes in accounting policies, estimation nual report are disclosed as follows. (Disclose changes AASB 1029: Interim Financial Reporting. Disclose change ordance with AASB 1001: Accounting Policies-Disclosure).  Tous interim periods. For half yearly reports the nature reted in previous +annual reports if those revisions have
half yearly reports, changes in contingent liabilities
t N/A
s N/A

	Place	Head Office, Champion Parade, Town, Port Moresby
	Date	24 <sup>th</sup> May, 2011
	Time	11.00 am
	Approximate date the annual report will be available	21st April, 2011
C	ompliance statement	
1		the with AASB Standards, other AASB authoritative ensensus Views or other standards acceptable to ASX.
	Identify other standards used Internatio	nal Financial Reporting Standards
2	This report, and the accounts upon which the policies.	report is based (if separate), use the same accounting
3	This report does give a true and fair view of the	he matters disclosed (see note 2).
4	This report is based on accounts to which one	of the following applies.
	The accounts have been audited.	The accounts have been subject to review.
	The accounts are in the process of being audited or subject to review.	The accounts have <i>not</i> yet been audited or reviewed.
5	The preliminary final report is based on acco was unqualified will be made available with the	unts that have been audited. The audit report, which he company's financial report.
6	The entity has a formally constituted audit con	mmittee.
Sig	n here: (Director/Company Secretary)	Date: 28/02/2011
Pri	nt name: KOLARO H Ru	i HA

## Segmental Reporting

#### (a) Divisional Segments

The group operates in the following commercial areas:

	Commercial	Hotels&	Logistics	Finance &	Total
	Division	Property	Division	Investment	
	K'000	K'000	K'000	K'000	K'000
2040					
2010 External Revenue	227,386	167,669	380,279	0	775 224
Intersegmental Revenue	227,380 0	167,009	380,279	0	775,334 0
Intersegmental Revenue		0	0	0	0
Total Revenue	227,386	167,669	380,279	0	775,334
Segment Results	16,549	80,860	81,538	-4,622	174,325
Add: Share of Associate Profit	3,258	-	16,274	0	19,532
Total Segment result	19,807	80,860	97,812	-4,622	193,857
Total Segment Testift	19,007	00,000	97,012	-4,022	193,637
Income tax expense	(4,965)	(23,952)	(24,461)	1,387	(51,992)
Add: Associate Share of Income Tax	(977)	0	(4,872)	0	(5,849)
Total tax Expense	(5,942)	(23,952)	(29,333)	1,387	(57,841)
		( , ,		,	
Group Profit	13,865	56,908	68,479	(3,235)	136,016
Group Front	15,005	30,700	00,477	(3,233)	130,010
Segment assets	130,350	497,424	387,258	103,444	1,118,476
Segment liabilities	32,612	343,369	163,155	66,989	606,125
Net Assets	97,738	154,055	224,103	36,455	512,351
		·			
Capital expenditure	10,176	128,479	49,914	1,589	190,158
	7.074	20.222	27.942	251	(( 200
Depreciation	7,974	20,322	37,842	251	66,389

	Commercial Division	Hotels& Property	Logistics Division	Finance & Investment	Total
	K'000	K'000	K'000	K'000	K'000
2009					
External Revenue Intersegmental Revenue	158,940 0	127,756 0	209 <b>,</b> 280 0	0 0	495 <b>,</b> 976 0
Total Revenue	158,940	127,756	209,280	0	495,976
Segment Results	16,161	59,771	42,293	2,377	120,602
Add: Share of Associate Profit	4,100	-	19,578	0	23,678
Total Segment result	20,261	59,771	61,871	2,377	144,280
Income tax expense	(4,535)	(16,702)	(12,688)	(713)	(34,638)
Add: Associate Share of Income Tax	(1,111)	0	(5834)	0	(6,945)
Total tax Expense	(5,646)	(16,702)	(18,522)	(713)	(41,583)
Group Profit	14,615	43,069	43,349	1,664	102,697
Segment assets	107,560	400,591	336,826	65,126	910,103
Segment liabilities	36,002	276,930	155,201	20,033	488,166
Net Assets	71,558	123,661	181,625	45,093	421,937
Capital expenditure	15,681	137,249	40,952	1,515	195,397
Depreciation	7,342	17,031	23,277	239	47,889

These figures include minorities' share of operating profit and assets.