



7 June 2011

Ms Frances Finucan  
Senior Advisor, Listings (Brisbane)  
ASX Compliance Pty Limited  
Level 5 Riverside Centre  
123 Eagle Street  
Brisbane QLD 4000

By email

Dear Frances

Response to Price Query

We refer to your letter of 7 June 2011. Our response is as follows:

1. Refer attached announcement.
2. Refer attached announcement.
3. Refer attached announcement.
4. Refer attached announcement.
5. TPI is not aware of any other matters that have not been disclosed to the market.
6. TPI is in compliance with the Listing Rules, and in particular Listing Rule 3.1.

Yours faithfully  
Transpacific Industries Group Ltd

A handwritten signature in black ink that reads "Kellie Smith". The signature is written in a cursive, flowing style.

Kellie Smith  
Company Secretary

**Transpacific Industries Group Ltd**

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7 June 2011

**For Release to Market**

**Trading Update – Full Year 2011 Earnings**

Transpacific Industries Group Ltd (“TPI”) today advised it is anticipating a full year operating EBITDA result of between \$420 million and \$430 million, excluding significant items and mark-to-market adjustments.

\$ million	Full year ending 30 June	
	2011 outlook	2010
EBITDA including share of associates’ profits excluding significant items and mark-to-market adjustments	420 – 430	424.4
Net profit after tax excluding significant items and mark-to-market adjustments and before SPS distributions	59 – 66	69.4
Net profit attributable to TPI ordinary shareholders including significant items and mark-to-market adjustments and after SPS distributions	41 – 48	59.0

The Company presently expects to book 2 significant items in its full year 2011 accounts being a \$5.5 million non-cash write-down on the carrying value of TPI’s interest in CMA Corporation Ltd and a \$1.8 million restructuring charge for TPI’s Manufacturing division. The estimated non-cash mark-to-market adjustment for FY2011 is a net credit of \$2.8 million after tax (2010: net \$5.2 million credit). The aggregate net profit after tax impact of these items is a negative \$2.3 million.

TPI’s Cleanaway and Industrials divisions continue to perform well and they are both achieving satisfactory revenue and earnings growth. Their broad span of operation across Australia has allowed them to benefit from the growth in the local economy. TPI’s New Zealand business has also been trading satisfactorily in spite of the difficult economic climate and natural disasters in that geography, although the currency appreciation has affected the AUD equivalent result.

As previously foreshadowed, the Commercial Vehicles division has performed better over the second half of the year but will fall short of the full year 2010 results due to lower activity in the Australian heavy vehicle market. Meanwhile the Manufacturing division is being restructured to stabilise performance and position for future growth. This will involve a small number of redundancies and the discontinuation of steel bin manufacturing at 4 TPI locations in Australia at an estimated cash cost of \$1.8 million before tax.

In order to streamline TPI’s executive management structure and better focus the business, the Managing Director New Zealand and Managing Director Commercial Vehicles & Manufacturing will both now report directly to CEO Kevin Campbell. As a result of this change, the Executive General Manager New Zealand, Commercial Vehicles and Manufacturing, Harold Grundell, will leave the Company in June 2011.

As part of the year end accounting and audit process, TPI is currently reviewing the carrying value of its non-current assets including intangibles which may result in some non-cash impairment adjustments.

**Media enquiries:**

Bespoke Approach

Ian Smith – 0418 814 611

Emily Minson – (08) 8419 2888



7 June 2011

Ms Kellie Smith  
Company Secretary  
Transpacific Industries Group Ltd  
Level 1, 159 Coronation Drive  
MILTON QLD 4000

By email: [ksmith@transpac.com.au](mailto:ksmith@transpac.com.au)

Dear Ms Smith

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### Transpacific Industries Group Ltd (the "Company")

#### PRICE QUERY

We have noted a decrease in the price of the Company's securities from a close of 92.5 cents on Tuesday, 31 May 2011 to an intraday low of 87.5 cents today, at the time of writing. We have also noted an increase in the volume of trading in the securities over this period.

In light of the price change and increase in volume, please respond to each of the following questions.

1. Is the Company aware of any information concerning it that has not been announced which, if known, could be an explanation for recent trading in the securities of the Company?

Please note that as recent trading in the Company's securities could indicate that information has ceased to be confidential, the Company is unable to rely on the exceptions to listing rule 3.1 contained in listing rule 3.1A when answering this question.

2. If the answer to question 1 is yes, can an announcement be made immediately? If not, why not and when is it expected that an announcement will be made?

Please note, if the answer to question 1 is yes and an announcement cannot be made immediately, you need to contact us to discuss this and you need to consider a trading halt (see below).

3. Is there any reason to think that there may be a change in the Company's result so that the figure for the year ending 30 June 2011 would vary from the previous corresponding period by more than 15%? If so, please provide details as to the extent of the likely variation.
4. Is there any reason to think that the Company may record any material abnormal or extraordinary profit for the year ending 30 June 2011? If so, please provide details.
5. Is there any other explanation that the Company may have for the price change in the securities of the Company?
6. Please confirm that the Company is in compliance with the listing rules and, in particular, listing rule 3.1.

Your response should be sent to me by email at [frances.finucan@asx.com.au](mailto:frances.finucan@asx.com.au) or by facsimile on (07) 3832 4114. It should not be sent to the Company Announcements Office.

Unless the information is required immediately under listing rule 3.1, a response is requested as soon as possible and, in any event, by **2.00pm (Brisbane time) today, Tuesday, 7 June 2011**.

Under listing rule 18.7A, a copy of this query and your response **will** be released to the market, so your response should be in a suitable form and separately address each of the questions asked. If you have any queries or concerns, please contact me immediately.

### **Listing rule 3.1**

Listing rule 3.1 requires an entity to give ASX immediately any information concerning it that a reasonable person would expect to have a material effect on the price or value of the entity's securities. The exceptions to this requirement are set out in listing rule 3.1A.

In responding to this letter you should consult listing rule 3.1 and Guidance Note 8 – Continuous Disclosure: listing rule 3.1.

If the information requested by this letter is information required to be given to ASX under listing rule 3.1 your obligation is to disclose the information immediately.

Your responsibility under listing rule 3.1 is not confined to, or necessarily satisfied by, answering the questions set out in this letter.

### **Trading halt**

If you are unable to respond by the time requested, or if the answer to question 1 is yes and an announcement cannot be made immediately, you should consider a request for a trading halt in the Company's securities. As set out in listing rule 17.1 and Guidance Note 16 – Trading Halts we may grant a trading halt at your request. We may require the request to be in writing. We are not required to act on your request. You must tell us each of the following.

- The reasons for the trading halt.
- How long you want the trading halt to last.
- The event you expect to happen that will end the trading halt.
- That you are not aware of any reason why the trading halt should not be granted.
- Any other information necessary to inform the market about the trading halt, or that we ask for.

The trading halt cannot extend past the commencement of normal trading on the second day after the day on which it is granted. If a trading halt is requested and granted and you are still unable to reply to this letter before the commencement of trading, suspension from quotation would normally be imposed by us from the commencement of trading if not previously requested by you. The same applies if you have requested a trading halt because you are unable to release information to the market, and are still unable to do so before the commencement of trading.

If you have any queries regarding any of the above, please let me know.

Yours sincerely  
Frances Finucan  
**Senior Adviser, Listings (Brisbane)**