

## APPENDIX 4E

### Preliminary final report for the year ended 30 June 2011

#### RESULTS FOR ANNOUNCEMENT TO THE MARKET

##### 1. Details of the reporting period

The information contained in this report is for the year ended 30 June 2011 and the previous corresponding period (year ended 30 June 2010).

##### 2. Results for announcement to the market

	2011 \$'000	2010 \$'000	Up/down	% movement
Revenue from ordinary activities <sup>1</sup>	<b>2,179,230</b>	2,071,420	Up	5%
EBITDA, including associates (before non-cash and significant items)	<b>425,135</b>	424,337	Up	0.2%
Depreciation and amortisation	<b>(174,652)</b>	(168,571)		
EBIT (before non-cash and significant items)	<b>250,483</b>	255,766	Down	2%
Net cash financing costs	<b>(157,323)</b>	(155,775)		
Non-cash finance costs <sup>2</sup>	<b>(19,684)</b>	(17,606)		
Profit/(loss) before tax and other non-cash and significant items	<b>73,476</b>	82,385		
Tax expense	<b>(13,324)</b>	(12,939)		
Profit/(loss) after tax (before other non-cash and significant items)	<b>60,152</b>	69,446		
Other non-cash and significant items (after tax) <sup>3</sup>	<b>(340,672)</b>	3,290		
Net profit/(loss) after tax	<b>(280,520)</b>	72,736		
Non-controlling interest	<b>(1,348)</b>	(1,575)		
Net profit/(loss) attributable to equity holders of Transpacific	<b>(281,868)</b>	71,161	Down	496%
Distribution to step-up preference security holders	<b>(14,675)</b>	(12,125)		
Net profit/(loss) attributable to TPI shareholders	<b>(296,543)</b>	59,036	Down	602%

1. Excludes interest income (which is included in net cash financing costs).

2. Non-cash finance costs includes amortisation of borrowing costs, amortisation of convertible bonds and unwinding of discounts on provisions.

3. Refer 5 on page 2 for details.

#### 4. Dividend information

No interim dividend was paid.

The Transpacific Board has decided not to declare a final dividend for the year ended 30 June 2011.

Transpacific has previously agreed to certain restrictions on the payment of future dividends with WPX Nominees B.V. (the Company's major shareholder), Transpacific's syndicate banks and USPP note holders.

These restrictions are consistent with the Company's intention to adopt a dividend policy which is focused on cashflow management having regard to various factors including the prevailing economic conditions, capital expenditure requirements and opportunities, acquisition opportunities and debt management.

#### 5. Brief explanation of any of the figures outlined above necessary to enable figures to be understood:

Significant items (before tax) include:	2011	2010
	\$000	\$000
Impairment of available for sale assets	(5,179)	-
Change in fair value of derivative financial instruments	2,102	21,724
Change in fair value of warrants	-	(10,029)
Impairments of intangible assets	(291,456)	-
Impairment of property, plant and equipment	(50,163)	-
Other items	(649)	(2,044)
Tax benefit/(expense)	<u>4,673</u>	<u>(6,361)</u>
	<u>(340,672)</u>	<u>3,290</u>

Refer to Results Presentation release for further details.

**6. NTA backing**

	<b>30 June 11 Cents</b>	<b>30 June 10 Cents</b>
Net tangible asset backing per ordinary security	<b>(23.5)</b>	(21.9)

A deficiency in net tangible assets is attributable to Transpacific's large holdings of intangible assets.

**Audit**

This report is based on the attached accounts which have been audited.

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Sign here:



(Company Secretary)

Print name: Kellie Smith

Date: 24 August 2011

# Transpacific Industries Group Ltd

ABN 74 101 155 220

## FINANCIAL REPORT

Financial Year Ended 30 June 2011

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## Directors' Report

The Directors present their report together with the financial report of Transpacific Industries Group Ltd ("Transpacific" or "the Company") and of the Group, being the Company and its subsidiaries for the financial year ended 30 June 2011 and the auditor's report thereon.

### Directors

The names of Directors of the Company at any time during or since the end of the financial year are as follows. Directors were in office for this entire period unless otherwise stated.

G T Tilbrook – Non-Executive Chairman

K G Campbell – Executive Director and Chief Executive Officer (appointed 27 January 2011)

B R Brown – Non-Executive Director and Deputy Chairman

R A Ghatalia – Non-Executive Director

M M Hudson – Non-Executive Director

R M Smith – Non-Executive Director (appointed 1 April 2011)

E R Stein – Non-Executive Director (appointed 1 August 2011)

T J Coonan – Executive Director and Chief Executive Officer (resigned 27 January 2011)

G D Mulligan – Non-Executive Director (retired 3 November 2010)

B S Allan – Non-Executive Director (retired 3 November 2010)

The office of Company Secretary is held by K L Smith, B.Com (Hons), CA.

Particulars of Directors' qualifications, experience and special responsibilities are listed below:

*Gene Tilbrook* - Independent Non-Executive Chairman, Member of the Audit Committee, Member of the Risk & Compliance Committee. Gene joined the Transpacific Board in September 2009. He was appointed Chairman in June 2010. Gene has significant management experience in corporate strategy, finance, investments and capital management. He was Finance Director at Wesfarmers Limited until his retirement in May 2009. He is a Non-Executive Director of Fletcher Building Ltd (appointed September 2009), GPT Group (appointed May 2010), NBN Co Ltd (appointed September 2009) and QR National Limited (appointed April 2010). Gene holds tertiary qualifications in science, computing science and business administration (MBA) and has completed the Advanced Management Program at the Harvard Business School. He is a Fellow of the Australian Institute of Company Directors.

*Kevin Campbell* - Chief Executive Officer, Executive Director. Kevin joined Transpacific as CFO on 1 September 2010, and was appointed CEO and Executive Director on 27 January 2011. Kevin has over 30 years of financial expertise and extensive strategic and operational leadership skills from his experiences with leading global and national organisations in the resources, retail, recycling and manufacturing industries. Kevin was the former Global Director-Governance and Compliance, and Chief Financial Officer for Visy Industries Pty Ltd. Kevin is a member of the Australian Institute of Company Directors and Australian Society of Accountants.

*Bruce Brown* - Independent Non-Executive Director, Member of the Audit Committee, Acting Chairman Human Resources Committee. Bruce joined the Transpacific Board in March 2005. He has significant experience with global business operations and financial expertise, and was Chief Executive Officer of Campbell Brothers Limited until his retirement in 2005, having held finance and senior management positions with that company since 1976. He is currently a Non-Executive Director of Campbell Brothers Limited (appointed October 2005). Bruce holds a tertiary qualification in commerce. He is a fellow of the Australian Institute of Company Directors.

*Rajiv Ghatalia* - Non-Executive Director, Member of the Human Resources Committee. Rajiv joined the Transpacific Board in September 2009. He is a Managing Director of Warburg Pincus Asia LLC, and focuses on the firm's leveraged buy-out and special situations activities including financial services in Asia. He is a director of Titan Group Investments Ltd (appointed June 2007). Rajiv holds tertiary qualifications in economics and accounting from the University of Pennsylvania, and an MBA from Harvard Business School.

*Martin Hudson* - Independent Non-Executive Director, Chairman of the Risk and Compliance Committee, Member of the Audit Committee, Acting Chairman of the Audit Committee (until 31 March 2011). Martin joined the Transpacific Board in September 2009. He has significant board and commercial experience in risk management, executive leadership, regulatory matters and strategic direction derived from his varying roles at Fosters, Southcorp, Pacific Dunlop and Freehills. Martin is a non-executive Director of NM Superannuation Pty Ltd (the Trustee of Axa Asia Pacific Holdings Limited's public superannuation funds). Martin holds tertiary qualifications in law. He is a Member of the Australian Institute of Company Directors.

*Ray Smith* - Independent Non-Executive Director, Chairman of the Audit Committee, Member of the Risk and Compliance Committee. Ray joined the Transpacific Board on 1 April 2011. He has significant corporate and financial experience in the areas of strategy, acquisitions, treasury and capital raisings. Ray was Chief Financial Officer of Smorgon Steel Group for 11 years (1996-2007). He is a Non-Executive Director of WHK Group Limited (appointed May 2009), and K&S Corporation Ltd (appointed February 2008). He is a former director of Willmott Forests Limited (resigned March 2011). Ray holds tertiary qualifications in commerce. He is a Fellow of CPA Australia and a Fellow of the Australian Institute of Company Directors.

*Emma Stein* - Independent Non-Executive Director, Member of the Human Resources Committee, Emma Stein joined the Transpacific Board on 1 August 2011. She has significant corporate experience within industrial markets, and was the UK Managing Director for French utility Gaz de France's energy retailing operations. Ms Stein currently serves on the Boards of DUET Group (appointed June 2004), Programmed Maintenance Services Ltd (appointed June 2010), Clough Limited (appointed July 2008) and Alumina Limited (appointed February 2011). She is a former director of Transfield Services Infrastructure Fund (resigned July 2011) and Arc Energy (resigned August 2008). Emma holds tertiary qualifications in science and business administration (MBA). She is a Fellow of the Australian Institute of Company Directors.

## Principal Activities

During the financial year the principal continuing activities of the Group consisted of:

- municipal, residential, commercial and industrial collection services for all types of solid waste streams, including general waste, recyclables, construction and demolition waste and medical and washroom services;
- ownership and management of waste transfer stations, resource recovery and recycling facilities, secure product destruction, quarantine treatment operations and landfills;
- sale of recovered paper, cardboard, metals and plastics to the domestic and international marketplace;
- the collection, treatment, processing and recycling of liquid and hazardous waste, including industrial waste, grease trap waste, oily waters and used mineral and cooking oils in packaged and bulk forms;
- refining and recycling of used mineral oils to produce fuel oils and base oils
- the manufacture of bituminous based applications and coatings;
- industrial solutions including industrial cleaning, vacuum tanker loading, site remediation, sludge management, parts washing, concrete remediation, CCTV, corrosion protection, asbestos removal and emergency response services;
- independent importer and distributor of Western Star, MAN, Foton and Dennis Eagle truck chassis and associated parts and MAN bus chassis and associated parts; and
- manufacturing and servicing of vehicle bodies, parts washers, plastic and steel bins and waste compaction units to support our own operations as well as our clients.

No significant changes in the nature of the activities of the Group occurred during the year.

# Directors' Report

## Dividends and Distributions

There were no dividends paid on ordinary shares during the 2011 or 2010 reporting years.

Details of distributions in respect of the financial year are as follows:

	2011 \$'000	2010 \$'000
<b>SPS PREFERENCE SECURITIES:</b>		
Distribution of \$2.87 per unit paid on 15 October 2010 (2010: \$2.31)	7,175	5,775
Distribution of \$3.00 per unit paid on 15 April 2011 (2010: \$2.54)	7,500	6,350
<b>TOTAL DISTRIBUTIONS PAID</b>	<b>14,675</b>	<b>12,125</b>
<b>TOTAL DIVIDENDS AND DISTRIBUTIONS PAID</b>	<b>14,675</b>	<b>12,125</b>

In accordance with certain restrictions on payment of future dividends agreed with WPX Nominees B.V. (the Company's major shareholder), syndicate banks and USPP noteholders, the Directors have decided not to declare a final dividend for 2011.

The payment of the SPS preference securities distribution for the period ending 30 September 2011 of \$7,425,000 (\$2.97 per unit) is to be paid on 14 October 2011. The financial effect of this distribution has not been brought to account in the financial statements for the year ended 30 June 2011 and will be recognised in subsequent financial reports. The proposed distribution is fully franked.

On 1 October 2011 the distribution on the SPS preference securities will be "stepped up". As a result, the distribution margin will increase from 3.5% to 6.0% with effect from the distribution period ending 31 March 2012.

While the SPS have no fixed maturity date, the Trust retains the ability to redeem or convert the SPS at subsequent distribution payment dates.

## Review of Operations, Financial Position, Business Strategies and Prospects

The Group net (loss)/profit after income tax attributable to ordinary equity holders of Transpacific Industries Group Ltd for the year ended 30 June 2011 was a \$296.5 million loss (2010: \$59.0 million profit).

The 2011 result was affected by a non-cash write-down on the carrying value of non-current assets of \$346.8 million (before tax). The majority of this impairment charge relates to:

- New Zealand Division, \$181.5 million – this impairment arises from a reduction in the expected future growth rate of the New Zealand division given the difficulties facing the New Zealand economy, both generally and as a consequence of its recent natural disasters. This write-down does not reflect on the New Zealand division's current business performance, which continues to be strong.
- Victoria Landfill, \$95.2 million – this impairment arises from lower than expected valuations on industrial properties which may affect future sales of Transpacific's Victorian landfill sites and a change in realisation assumptions. This write-down does not reflect on the current performance of this business.
- Manufacturing Division, \$60.4 million – this impairment is necessitated by the poor financial performance of this cash generating unit in 2011 and follows a three year history of declining profitability. This Division is being restructured to position itself for future growth and prosperity.

The 2010 results included a net positive mark to market for change in the fair value of derivative financial instruments and warrants of \$11.7 million.

The segment EBITDA results (before significant items) were as follows:

	2011 \$'000	2010 \$'000
Cleanaway – Australia	200,432	186,468
Industrials – Australia	128,977	116,776
New Zealand	82,466	85,162
Share of Associates NPAT	5,018	1,373
<b>Total Waste Management businesses</b>	<b>416,893</b>	<b>389,779</b>
Commercial Vehicles – Australia and New Zealand	19,564	27,350
Manufacturing – Australia and New Zealand	(8,363)	6,890
Corporate	(2,959)	318
<b>Total EBITDA (before significant items)</b>	<b>425,135</b>	<b>424,337</b>

Divisional EBITDA rose by 7.5% and 10.4% respectively in Cleanaway and Industrials Australia, with revenues and volumes across all business streams having remained steady, or increasing on 2010.

On 1 July 2010 the Group deconsolidated Transwaste Canterbury Ltd from the New Zealand division and Group results, and is now equity accounting this entity as an associate. If the comparative was restated to reflect this change, and applying a constant currency basis, the New Zealand division EBITDA would show an increase from 2010 to 2011 of 10.9%.

A lower total heavy duty truck market resulted in the Commercial Vehicles division's EBITDA decreasing by 28.5% for the year.

The fundamentals of the Group's total waste management businesses remain sound, with good prospects for growth in the market place.

The Group continues to focus on debt reduction and positioning itself to meet upcoming debt maturities.

### Significant Changes in the State of Affairs

Other than matters mentioned in this report, no other significant changes in the state of affairs of the Group occurred during the financial year under review.

### Events Subsequent to Reporting Date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event, not already disclosed, of a material and unusual nature likely, in the opinion of the Directors of the Company, to affect significantly the operations of the Group, the results of those operations, or the state of affairs of the Group, in future financial years.



## Directors' Report (continued)

### Likely Developments and Expected Results of Operations

The Group's two key objectives during the next financial year are:

- maximising profitability and return on capital employed across all divisions; and
- debt reduction and positioning to meet upcoming debt maturities.

Further information about likely developments in the operations of the Group and the expected results of those operations in future financial years have not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Group.

### Environmental Regulation

The Group's operations are subject to significant environmental regulation.

The Group holds environmental licences for its sites throughout Australia and New Zealand.

The Group is committed to achieving the highest standards of environmental performance. There were no material breaches of environmental statutory requirements and no material prosecutions during the year. The aggregate fines paid during the year were \$27,262 (2010: \$95,023) but are not considered material.

### Meetings of Directors

The number of Directors' meetings (including circular resolutions) and Committee meetings, and the number of meetings attended by each of the Directors of the Company during the financial year are:

DIRECTOR	BOARD MEETINGS		AUDIT COMMITTEE		RISK AND COMPLIANCE COMMITTEE	
	MEETINGS HELD WHILE A DIRECTOR	NUMBER ATTENDED	MEETINGS HELD WHILE A MEMBER	NUMBER ATTENDED	MEETINGS HELD WHILE A MEMBER	NUMBER ATTENDED
G T Tilbrook	27	27	5	4	5	4
K G Campbell	12	12	*	*	*	*
B R Brown	27	26	5	5	*	*
R A Ghatalia	27	25	*	*	*	*
M M Hudson	27	27	5	5	5	5
R M Smith	6	6	1	1	1	1
T J Coonan	15	14 <sup>^</sup>	*	*	*	*
G D Mulligan	10	10	*	*	2	2
B S Allan	10	10	2	2	*	*

\* Not a member of the relevant committee.

<sup>^</sup> Mr Coonan did not attend one meeting due to a conflict of interest.

DIRECTOR	HUMAN RESOURCES COMMITTEE	
	MEETINGS HELD WHILE A MEMBER	NUMBER ATTENDED
G T Tilbrook	*	*
K G Campbell	*	*
B R Brown	5	5
R A Ghatalia	5	5
M M Hudson	*	*
R M Smith	*	*
T J Coonan	*	*
G D Mulligan	2	2
B S Allan	*	*

\* Not a member of the relevant committee.

## Directors' Interests

The relevant interest of each Director in the shares and options over such instruments issued by the companies within the Group and other related body corporates, as notified by the Directors to the Australian Securities Exchange in accordance with section 205G(1) of the Corporations Act 2001, at the date of this report is as follows:

	ORDINARY SHARES	OPTIONS OVER UNISSUED ORDINARY SHARES	PERFORMANCE RIGHTS
<i>EXECUTIVE</i>			
K G Campbell	-	-	1,120,088*
<i>NON-EXECUTIVE</i>			
G T Tilbrook	80,000	-	-
B R Brown	200,000	-	-
R A Ghatalia	-	-	-
M M Hudson	7,000	-	-
R M Smith	-	-	-
E R Stein	-	-	-

\* 337,500 of these performance rights have been issued subject to shareholder approval at the 2011 Annual General Meeting.

## REMUNERATION REPORT (AUDITED)

### REMUNERATION POLICY

The key driver of the Company's remuneration policy is to attract and retain top quality Directors and Executives to ensure the continued success of the Group for the benefit of all stakeholders.

This Remuneration Report outlines the Director and Executive remuneration arrangements of the Group in accordance with the requirements of the Corporations Act 2001 and its Regulations. This information has been audited as required by section 308(3C) of the Act.

For the purposes of this report, key management personnel (KMP) of the Group are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Group, directly or indirectly, including any Director (whether Executive or otherwise) of the parent company, and includes the five highest remunerated Executives of the Group.

### A. Human Resources Committee

The Human Resources Committee assists the Board in ensuring the Group establishes appropriate human resources strategies and remuneration and employment policies consistent with best practices and business requirements, and adopts and complies with remuneration and employment policies that:

- attract, retain and motivate high calibre Executives and Directors so as to encourage enhanced performance of the Group;
- are consistent with the human resources needs of the Group;
- motivate management to pursue the long-term growth and success of the Group within an appropriate risk and control framework; and
- demonstrate a clear relationship between Executive performance and remuneration.

## Directors' Report (continued)

### B. Non-Executive Directors' Remuneration

Non-Executive Directors are paid Directors' fees which reflect the demands that are made on, and the responsibilities of, those Directors. Non-Executive Directors' fees and payments are reviewed annually by the Board and are determined within an aggregate Directors' fee pool limit, which is periodically recommended for approval by shareholders. The Board seeks to set aggregate remuneration at a level that provides the Group with the ability to attract and retain Directors of the highest calibre, whilst incurring a cost that is acceptable to shareholders. The maximum aggregate Director fee pool limit was voted upon by shareholders at the 2010 AGM, and was increased from \$750,000 per annum to \$1.2 million per annum (inclusive of superannuation), to be apportioned among the Non-Executive Directors as the Board determines in its absolute discretion.

The current fee structure is set out below:

	BOARD \$	AUDIT COMMITTEE \$	RISK AND COMPLIANCE COMMITTEE \$	HUMAN RESOURCES COMMITTEE \$	NOMINATION COMMITTEE \$
Chairman	275,000	30,000	20,000	20,000	-
Non-Executive Director	125,000	-	-	-	-

The remuneration Non-Executive Directors received for the years ended 30 June 2011 and 30 June 2010 are:

		SHORT-TERM		SHARE- BASED PAYMENTS	POST EMPLOY- MENT	TOTAL \$	% OF REMUN- ERATION PERFORMANCE RELATED	
		SALARY AND FEES \$	STI CASH BONUS \$	NON- MONETARY BENEFITS \$	OPTIONS <sup>6</sup> \$			SUPER- ANNUATION BENEFITS \$
<b>NON-EXECUTIVE</b>								
G T Tilbrook <sup>1</sup>	- 2011	259,796	-	-	-	15,200	274,996	-
	- 2010	94,830	-	-	-	8,535	103,365	-
B R Brown	- 2011	114,677	-	-	-	10,321	124,998	-
	- 2010	109,399	-	-	-	9,846	119,245	-
R A Ghatalia <sup>2</sup>	- 2011	-	-	-	-	-	-	-
	- 2010	-	-	-	-	-	-	-
M M Hudson <sup>3</sup>	- 2011	133,025	-	-	-	11,972	144,997	-
	- 2010	91,743	-	-	-	8,257	100,000	-
R M Smith <sup>4</sup>	- 2011	35,550	-	-	-	3,199	38,749	-
G D Mulligan <sup>5</sup>	- 2011	45,877	-	-	-	4,129	50,006	-
	- 2010	109,399	-	-	-	9,846	119,245	-
B S Allan <sup>6</sup>	- 2011	39,549	-	-	-	3,559	43,108	-
	- 2010	109,399	-	-	1,493	9,846	120,738	1.2%
Total	- 2011	628,474	-	-	-	48,380	676,854	
Total	- 2010	514,770	-	-	1,493	46,330	562,593	

<sup>1</sup> Appointed as Non-Executive Director on 3 September 2009 and Non-Executive Chairman on 3 June 2010.

<sup>2</sup> Appointed as Non-Executive Director on 1 September 2009. He has elected not to receive any Directors' fees as the representative Director of Warburg Pincus, a major shareholder.

<sup>3</sup> Appointed as Non-Executive Director on 14 September 2009.

<sup>4</sup> Appointed as Non-Executive Director on 1 April 2011.

<sup>5</sup> Retired as Non-Executive Director on 3 November 2010.

<sup>6</sup> Share based payment expense relates to options issued under the former Long Term Incentive Plan, which have now lapsed. Non-Executive Directors do not participate in the new Long Term Incentive Plan.

### C. Executive Director and Senior Executive Remuneration Policy and Structure

The Group's remuneration strategy is designed to attract, retain and motivate employees.

The Board ensures that Executive remuneration satisfies the following key criteria for good remuneration governance practices:

- aligned to the Group's business strategy;
- competitiveness and reasonableness - as benchmarked against the external market;
- performance linked - to individual and financial performance; and
- aligned to shareholder value - through measuring Total Shareholder Return (TSR).

During the 2010 year, the Human Resources Committee sought independent advice in setting the structure and levels of Executive remuneration. The Board, upon the recommendation of the Human Resources Committee, has developed and adopted a structure driven by these key criteria which consists of:

- base pay (total fixed remuneration (TFR)); and
- incentive or "at-risk" components. These take the form of:
  - annual incentives that represent between 10% and 75% of TFR; and
  - long-term incentives that represent between 20% and 75% of TFR; and
  - a one-off Executive engagement award issued in June 2010 (refer below for further details).

The proportion of remuneration that is at-risk (being the annual incentive and long-term incentive elements) increases for more senior positions to ensure that a significant part of an Executive's reward is dependent on achieving business objectives and generating shareholder returns.

A detailed description of each of these elements is provided below.

#### *Total Fixed Remuneration (TFR)*

Executives are offered a competitive base salary as part of TFR, which also includes statutory superannuation contributions, and other packaged allowances.

The amount of TFR for each Executive Director and Senior Executive is approved annually by the Board, based on the recommendation of the Human Resources Committee, with consideration given to business and individual performance, responsibilities, qualifications and experience, as well as market relativity. There are no guaranteed base pay increases included in any Senior Executive contracts.

#### *Annual Incentive Plan (AIP)*

Actual incentive payments for the year ended 30 June 2011 are determined by achievement of clearly defined group earnings per share (EPS), divisional (earnings before interest and tax - EBIT) financial targets and a pre-determined scorecard of individual measurements and performance standards. The incentive is payable by a mix of cash and Performance Rights which entitle the employee to one share in the Company for each right granted after a period of two years from the grant date and subject to forfeiture if the employee resigns before the end of that period.

These performance measures were chosen primarily to align participant reward outcomes with the accomplishment of annual business plans and targets that drive divisional and Group performance.

The scorecard includes items such as:

- Financial measures - earnings and capital expenditure targets, achievement of Group strategic objectives;
- Customers - cross-selling opportunities and business growth targets
- Process and Governance – continuous improvement targets, safety and environmental performance targets (including reductions in lost-time injury rates); and
- People – executive succession planning and talent development

Executives have the ability to earn up to 200% of their annual incentive where:

- 120% of the relevant financial targets are achieved; and
- the highest level of individual measures and performance standards are met.

### Annual Incentive Plan (AIP) (continued)

Annual incentive payments are determined after the preparation of the financial statements each year (in respect of the financial measures) and after a review of performance against individual measures. Payments of annual incentives are generally made in October each year.

For the 2011 financial year, no annual incentive bonuses were payable to Senior Executives as the Group and divisional financial targets were not met. However, the Board has discretion to award bonuses based on circumstances and other criteria. These have not yet been considered for the 2011 financial year.

For the 2010 financial year, divisional financial targets were not met; however, the board used its discretion to award bonuses to one KMP, and 219 employees. The total bonuses paid in cash were \$2.7 million. 450,306 Performance Rights which vest on 30 June 2012 (subject to continued employment) were also issued under the terms of the Transpacific Industries Group Annual Incentive Plan.

### Long-Term Incentive Plan

Shareholders approved the Transpacific Industries Group Long-term Incentive Plan (LTIP) at the 2010 Annual General Meeting. The LTIP is a key part of the longer term retention and incentive strategy of the Group, and is designed to reward Executives for delivering long-term shareholder return.

Under the LTIP, participants are issued performance rights which will entitle them to one ordinary share in the Group for each right granted at the end of a three year period if certain performance standards are met. Offers are made annually at the discretion of the Board, in conjunction with the salary review process for executives.

The LTIP performance standards are measured as follows:

- The Company achieving a total shareholder return (TSR) ranking of equal to or greater than the 50<sup>th</sup> percentile of the TSR of the S&P/ASX 200 Industrial Sector Index (excluding companies involved in resources or mining); and
- If the TSR ranking is achieved and the Group achieves certain statutory earnings per share (EPS) growth targets, the following percentages of performance rights vest:

EPS GROWTH HURDLE	PROPORTION OF PERFORMANCE RIGHTS THAT MAY BE EXERCISED IF TSR HURDLE IS MET	
	2010 OFFER	2011 OFFER
< 15% annualised EPS	0%	0%
15% annualised EPS growth	50%	50%
20% annualised EPS growth	Straight line vesting between 50% and 75%	Straight line vesting between 50% and 75%
25% annualised EPS growth	Straight line vesting between 75% and 100%	Straight line vesting between 75% and 100%
PERFORMANCE PERIOD	1 July 2010 to 30 June 2012	1 July 2010 to 30 June 2013

Relative TSR performance provides an objective measure for rewarding Executives based on the extent to which shareholder returns are generated, relative to the performance of companies of a similar size. EPS is also used as it aligns directly with the increasing value of the business.

Fifty per cent of the ordinary shares allocated upon vesting of performance rights will be restricted shares, meaning that where the participant does not hold shares in the Company to the value of at least 12 months' TFR at the vesting date, they will not be allowed to sell these restricted shares until they hold 12 months' TFR in the Company's shares. The Board has the right to waive any such restriction.

Where a participant ceases employment prior to the vesting of their award, the performance rights are forfeited unless the Board applies its discretion in appropriate circumstances.

### *Long-Term Incentive Plan (continued)*

The Board has discretion to determine the extent of vesting in the event of a change of control, or where a participant dies, becomes permanently disabled, retires or is made redundant.

All options granted to employees under the former Long-term Incentive Executive Share Option Plan have now lapsed and had an immaterial effect on the 2011 year.

### *Executive Engagement Award*

In the 2010 year, the Board issued 9,945,265 performance rights to certain Executives, under a one-off Executive Engagement Award (EEA).

The purpose of this Award was to:

- provide one-off incentives to retain certain eligible Executives and senior managers;
- foster a responsible balance between short-term and long-term corporate results and long term shareholder value creation; and
- build and maintain a strong spirit of performance and entrepreneurship.

The vesting of the performance rights issued under this Award is conditional upon the participant being employed at vesting date (30 June 2015), and will vest at various percentages based on the Company's ordinary share price at that date as follows:

20 day VWAP	PERCENTAGE OF PERFORMANCE RIGHTS VESTING
Less than \$3.00	0%
\$3.00	50%
\$4.50	100%
\$6.00	200%
\$9.00 or more	300%

The award is subject to the same employment and early vesting clauses as the LTIP.

Shareholders approved the Transpacific Industries Group EEA at the 2010 Annual General Meeting.

### *Performance rights on issue*

The number of performance rights on issue at the date of this report is:

	VESTING DATE	NUMBER ON ISSUE
<i>AIP</i>		
2010 offer	30 June 2012	405,098
<i>LTIP</i>		
2010 offer	14 days after release of results for year ending 30 June 2012	1,487,774
2011 offer	14 days after release of results for year ending 30 June 2013	2,481,695
<i>EEA</i>		
2010 offer	30 June 2015	7,236,348

The Board has not previously exercised its discretion to allow the early vesting of any performance rights under the incentive plans.

## Directors' Report (continued)

### *Securities Trading Policy*

The Company prohibits Executives from entering into any hedging arrangements or acquiring financial products (such as equity swaps, caps and collars or other hedging products) over unvested options or performance rights which have the effect of reducing or limiting exposure to risks associated with the market value of the Company's securities.

No Directors or Senior Executives may directly or indirectly enter into any margin loan facility against the Company's securities unless the prior written consent of the Chairperson of the Board is obtained.

### *The Group's Performance*

The following table summarises the Group's performance over the five year period from 1 July 2006 to 30 June 2011:

	2007	2008	2009	2010	2011
EPS	44.1c	61.8c	(77.9)c	6.7c <sup>1</sup>	(30.9)c
Dividends per share	11.7c	18.1c	-	-	-
Share price at 30 June	\$13.36	\$6.00	\$1.80	\$1.00	\$0.82

<sup>1</sup> In August 2009, the Company completed a recapitalisation, issuing 649,657,609 fully paid ordinary shares.

Based on the Group's performance, no annual incentives were paid to Senior Executives in respect of the 2011 financial year. However, the Board has discretion to award bonuses based on circumstances and other criteria. These have not yet been considered for the 2011 financial year.

An annual incentive was paid to one Key Management Personnel in respect of the 2010 year. No options issued under the former long-term incentive plan vested during the 2011 financial year.

### **D. Key Executive Contract Terms**

The remuneration and other terms of employment for Executive Directors and Senior Executives are covered in formal employment contracts. A summary of the key terms of employment contracts for nominated Executives is outlined below.

TFR consists of cash salary, statutory superannuation contributions and packaged benefits such as motor vehicle allowances. There is no fixed term for key Executive contracts. Participation in the annual incentive plan and LTIP is at the Board's discretion.

Performance appraisals are undertaken annually.

The Company may terminate service agreements immediately for cause, in which case the Executive is not entitled to any payment in lieu of notice or compensation.

A summary of the key contract terms are below.

	RESIGNATION	TERMINATION BY TPI (WITHOUT CAUSE)	REDUNDANCY
K G Campbell, N M Badyk, A G Roderick, S G Cummins*	12 months' notice	12 months' notice	12 month's notice plus a severance payment of 2 weeks for every year of service. Payment not to exceed average annual base salary over the previous 3 years.
P A Glavac, K L Smith	6 months' notice	6 months' notice	6 months' notice plus a severance payment of 2 weeks for every year of service. Payment not to exceed average annual base salary over the previous 3 years..
T Nickels	3 months' notice	1 months' notice	6 months' notice plus a severance payment of 4 weeks for the first year of service and 2 weeks for every year of service thereafter, capped at 26 weeks.

\* S G Cummins' contract contains a six month notice period during his probation period (which ends 23 November 2011).

#### E. Remuneration of Executive Directors and Key Management Personnel

Details of the remuneration of the Executive Directors and the key management personnel (as defined in AASB 124 *Related Party Disclosures*) of the Group are set out in the following tables. These tables reflect the base fixed components and the "at-risk" performance-related components discussed above. The options and performance rights have been costed in accordance with methodology set out in F below.

A listing of all employees who were KMP during the 2011 and 2010 years is set out below.

NAME	TITLE WHILST KMP	PERIOD KMP (IF LESS THAN FULL YEAR)
K G Campbell	Executive Director and Chief Executive Officer	From 1 September 2010
N M Badyk	Chief Operating Officer, Transpacific Cleanaway	
A G Roderick	Chief Operating Officer, Transpacific Industrials	
S G Cummins	Chief Financial Officer	From 23 May 2011
P A Glavac	Managing Director, Commercial Vehicles	
T Nickels	Managing Director, New Zealand	
K L Smith	Company Secretary	
T J Coonan	Executive Director and Chief Executive Officer	Until 27 January 2011
T E Peabody	Executive Chairman	Until 30 June 2010
H W Grundell	Executive General Manager, New Zealand, Commercial Vehicles and Manufacturing	Until 6 June 2011
S T Barnard *	General Manager, Group Projects	
G R W Battershill	Chief Financial Officer	Until 5 March 2010
G S Campbell	Managing Director, Solid Waste Australia and New Zealand	Until 13 November 2009

\* S T Barnard ceased employment on 29 July 2011.



## Directors' Report (continued)

### REMUNERATION OF THE KEY MANAGEMENT PERSONNEL OF THE GROUP

		SHORT-TERM			SHARE-BASED PAYMENTS	POST EMPLOYMENT	SUPER-ANNUATION BENEFITS	TERMINATION PAY	TOTAL
		SALARY AND FEES	OTHER CASH	STI CASH BONUS	NON-MONETARY BENEFITS	OPTIONS AND RIGHTS			
		\$	\$	\$	\$	\$	\$	\$	\$
<b>EXECUTIVE DIRECTOR</b>									
K G Campbell <sup>1</sup>	– 2011	578,202	-	-	2,755	172,936	28,846	-	782,739
<b>FORMER EXECUTIVE DIRECTORS</b>									
T J Coonan <sup>2</sup>	– 2011	537,471	-	-	1,458	(33,590)	62,311	1,185,888	1,753,538
	– 2010	874,017	-	-	4,136	94,595	76,502	-	1,049,250
T E Peabody <sup>3</sup>	– 2010	700,014	-	-	8,340	-	63,001	1,222,184	1,993,539
<b>KEY MANAGEMENT PERSONNEL</b>									
N M Badyk	– 2011	575,000	-	56,432 <sup>4</sup>	3,137	222,909	25,000	-	882,478
	– 2010	479,341	-	-	98	22,002	40,981	-	542,422
A G Roderick	– 2011	552,441	60,972 <sup>5</sup>	-	2,960	204,098	53,047	-	873,518
	– 2010	482,342	-	-	647	33,309	41,251	-	557,549
S G Cummins	– 2011	53,451	30,000 <sup>6</sup>	-	2,988	-	1,676	-	88,115
P A Glavac	– 2011	460,697	-	-	958	125,692	39,303	-	626,650
	– 2010	399,007	-	-	2,130	15,730	33,751	-	450,618
T Nickels	– 2011	352,932	-	-	19,148	146,842	7,059	-	525,981
	– 2010	329,376	-	-	31,138	11,430	6,588	-	378,532
K L Smith	– 2011	331,927	-	-	2,500	82,350	28,073	-	444,850
	– 2010	245,004	-	-	5,157	10,468	20,250	-	280,879
<b>FORMER KEY MANAGEMENT PERSONNEL</b>									
H W Grundell	– 2011 <sup>7</sup>	582,036	-	-	5,250	(19,181)	55,753	943,526	1,567,384
	– 2010	599,011	-	-	2,652	43,027	51,751	-	696,441
S T Barnard	– 2011 <sup>8</sup>	311,200	-	25,000	4,048	90,653	26,208	-	457,109
	– 2010	303,011	-	-	2,240	32,944	25,200	-	363,395
G R W Battershill	– 2010 <sup>9</sup>	231,486	-	-	-	-	19,544	29,422	280,452
G S Campbell	– 2010 <sup>10</sup>	165,879	-	-	488	-	12,578	343,625	522,570
<b>Total</b>	– 2011	<b>4,335,357</b>	<b>90,972</b>	<b>81,432</b>	<b>45,202</b>	<b>992,709</b>	<b>327,276</b>	<b>2,129,414</b>	<b>8,002,362</b>
<b>Total</b>	– 2010	<b>4,808,488</b>	<b>-</b>	<b>-</b>	<b>57,026</b>	<b>263,505</b>	<b>391,397</b>	<b>1,595,231</b>	<b>7,115,647</b>

<sup>1</sup> K G Campbell commenced employment as Chief Financial Officer on 1 September 2010. Mr Campbell was appointed as Executive Director and Chief Executive Officer on 27 January 2011.

<sup>2</sup> T J Coonan resigned as Chief Executive Officer on 27 January 2011. Pursuant to his contract of employment Mr Coonan received a termination payment equivalent to the average of his annual base salary over the previous three years, and leave accrual payments.

<sup>3</sup> T E Peabody ceased employment on 30 June 2010. Pursuant to his contract of employment dated 19 March 2005, Mr Peabody received a redundancy payment of \$724,950, a payment in lieu of accrued long service leave of \$359,172 and a payment in lieu of accrued annual leave of \$138,082. Mr Peabody's redundancy payment was less than the average of his annual base salary over the previous three years.

<sup>4</sup> N M Badyk received an AIP bonus in 2011 in respect of the 2010 year. The Board used its discretion to award a bonus under the terms of the AIP after considering the performance and financial results of the Cleanaway business for that year. He received a cash bonus of \$56,432, and 51,773 performance rights which vest 30 June 2012. His AIP bonus as a proportion of his total remuneration for 2011 is 8.5%.

<sup>5</sup> A G Roderick received a cash payment of \$60,972 in lieu of leave entitlements as entitled under legislation.

<sup>6</sup> S G Cummins commenced employment as Chief Financial Officer on 23 May 2011. In 2011 he received a one-off \$30,000 relocation allowance.

<sup>7</sup> H W Grundell ceased employment on 6 June 2011. Pursuant to his contract of employment Mr Grundell received a redundancy payment equivalent to the average of his annual base salary over the previous three years, and leave accrual payments.

<sup>8</sup> S T Barnard ceased employment subsequent to the end of the reporting period (29 July 2011). In 2011 Mr Barnard received a retention bonus of \$25,000 for the ERP system implementation. His AIP bonus as a proportion of his total remuneration for 2011 is 5.5%.

<sup>9</sup> G R W Battershill resigned as Chief Financial Officer on 5 March 2010. Mr Battershill received a termination payment which consisted of leave accrual payments.

<sup>10</sup> G S Campbell resigned as Managing Director, Solid Waste Australia and New Zealand on 13 November 2009. Mr Campbell received a termination payment which consisted of 26 weeks' severance pay in accordance with his contract, and leave accrual payments.

## F. Share Based Remuneration

Details of the aggregate AIP share opportunities in the Company that were granted as compensation to key management personnel during the reporting period and details on share opportunities that were vested during the reporting period are as follows.

	NUMBER OF SHARE OPPORTUNITIES GRANTED DURING THE YEAR		NUMBER OF SHARE OPPORTUNITIES VESTED DURING THE YEAR		NUMBER OF SHARE OPPORTUNITIES LAPSED/CANCELLED DURING THE YEAR	
	2011	2010	2011	2010	2011	2010
<i>KEY MANAGEMENT PERSONNEL</i>						
N M Badyk	51,773	-	-	-	-	-

Details of the aggregate LTIP and EEA share opportunities in the Company that were granted as compensation to each key management personnel during the reporting period and details on share opportunities that were vested during the reporting period are as follows.

	NUMBER OF SHARE OPPORTUNITIES GRANTED DURING THE YEAR		NUMBER OF SHARE OPPORTUNITIES VESTED DURING THE YEAR		NUMBER OF SHARE OPPORTUNITIES LAPSED/CANCELLED DURING THE YEAR	
	2011	2010	2011	2010	2011	2010 <sup>1</sup>
<i>EXECUTIVE DIRECTORS</i>						
K G Campbell	1,120,088 <sup>2</sup>	-	-	-	-	-
<i>FORMER EXECUTIVE DIRECTORS</i>						
T J Coonan	750,000	1,324,080	-	-	2,507,413	200,000
<i>KEY MANAGEMENT PERSONNEL</i>						
N M Badyk	300,000	653,604	-	-	-	100,000
A G Roderick	300,000	653,604	-	-	500,000	-
S G Cummins	-	-	-	-	-	-
P A Glavac	175,000	401,532	-	-	-	100,000
T Nickels	187,729	456,455	-	-	-	-
K L Smith	126,000	246,155	-	-	75,000	-
<i>FORMER KEY MANAGEMENT PERSONNEL</i>						
H W Grundell	337,910	785,109	-	-	1,223,019	-
S T Barnard	118,093	301,740	-	-	30,000	-
G R W Battershill	-	-	-	-	-	200,000
G S Campbell	-	-	-	-	-	650,000

<sup>1</sup> Share opportunities lapsed/cancelled in 2010 are share options issued under the former long-term incentive plan.

<sup>2</sup> 337,500 of these performance rights have been issued subject to shareholder approval at the 2011 Annual General Meeting.

The assessed fair value at grant date of share opportunities granted to individuals is allocated equally over the period from grant date to vesting date, and the amount is included in the remuneration tables above. Details of the vesting conditions are set out earlier in the report.

Subsequent to year end, no performance rights have been issued to KMP.

No terms of equity-settled share-based payment transactions have been altered or modified by the issuing entity during the reporting period.

## Directors' Report (continued)

There were no ordinary shares in the Company issued as a result of the exercise of remuneration share opportunities in 2011 or 2010 financial years.

Details of the vesting profile of the options and performance rights granted as remuneration to each Director of the Company and each of the key management personnel of the Group are set out below. No options or performance rights will vest if performance conditions detailed earlier are not satisfied, hence the minimum value of the option or performance rights to vest is nil. The maximum value of those yet to vest has been determined as the fair value amount of the options and performance rights at grant date that is yet to be expensed.

	VALUE OF SHARE OPPORTUNITIES AS PROPORTION OF REMUN- ERATION	FINANCIAL YEAR GRANTED	NUMBER	% VESTED AT 30 JUNE 2011	% LAPSED / CANCELLED IN 2011	FINANCIAL YEARS IN WHICH SHARE OPPOR- TUNITIES VEST	MINIMUM TOTAL VALUE YET TO VEST \$	MAXIMUM TOTAL VALUE YET TO VEST \$
<i>OPTIONS ISSUED UNDER FORMER LONG-TERM INCENTIVE PLAN</i>								
<i>FORMER EXECUTIVE DIRECTORS</i>								
T J Coonan	-	2008	200,000	-	100%	C	-	-
	-	2008	100,000	-	100%	A	-	-
<i>FORMER NON-EXECUTIVE</i>								
B S Allan	-	2007	50,000	-	100%	A	-	-
<i>KEY MANAGEMENT PERSONNEL</i>								
A G Roderick	-	2006	150,000	-	100%	A	-	-
		2006	150,000	-	100%	A	-	-
		2007	100,000	-	100%	B	-	-
		2007	100,000	-	100%	C	-	-
T Nickels	-	2008	150,000	-	-	D	-	-
		2009	50,000	-	-	D	-	-
K L Smith	-	2008	75,000	-	100%	D	-	-
<i>FORMER KEY MANAGEMENT PERSONNEL</i>								
H W Grundell	-	2007	100,000	-	100%	B	-	-
S T Barnard	-	2008	30,000	-	100%	A	-	-
		2008	20,000	-	-	B	-	-
		2008	100,000	-	-	C	-	-

	VALUE OF SHARE OPPORTUNITIES AS PROPORTION OF REMUNERATION	FINANCIAL YEAR GRANTED	NUMBER	% VESTED AT 30 JUNE 2010	% LAPSED / CANCELLED IN 2010	FINANCIAL YEARS IN WHICH SHARE OPPORTUNITIES VEST	MINIMUM TOTAL VALUE YET TO VEST \$	MAXIMUM TOTAL VALUE YET TO VEST \$
<b>PERFORMANCE RIGHTS ISSUED UNDER LONG-TERM INCENTIVE PLAN</b>								
<b>EXECUTIVE DIRECTORS</b>								
K G Campbell	38%	2011	300,000*	-	-	G	-	255,000
		2011	149,254	-	-	E	-	132,836
		2011	333,334	-	-	F	-	446,668
<b>FORMER EXECUTIVE DIRECTORS</b>								
T J Coonan	-	2011	750,000	-	100%	G	-	-
		2010	531,996	-	100%	E	-	-
		2010	792,084	-	100%	F	-	-
<b>KEY MANAGEMENT PERSONNEL</b>								
N M Badyk	35%	2011	300,000	-	-	G	-	225,000
		2010	202,146	-	-	E	-	179,910
		2010	451,458	-	-	F	-	604,954
A G Roderick	34%	2011	300,000	-	-	G	-	225,000
		2010	202,146	-	-	E	-	179,910
		2010	451,458	-	-	F	-	604,954
P A Glavac	28%	2011	175,000	-	-	G	-	148,750
		2010	113,032	-	-	E	-	100,598
		2010	288,500	-	-	F	-	386,590
T Nickels	36%	2011	187,729	-	-	G	-	159,570
		2010	123,121	-	-	E	-	109,578
		2010	355,000	-	-	F	-	475,700
K L Smith	28%	2011	126,000	-	-	G	-	107,100
		2010	69,282	-	-	E	-	61,661
		2010	176,833	-	-	F	-	236,956
<b>FORMER KEY MANAGEMENT PERSONNEL</b>								
H W Grundell**	-	2011	337,910	-	100%	G	-	-
		2010	242,817	-	100%	E	-	-
		2010	542,292	-	100%	F	-	-
S T Barnard**	26%	2011	118,093	-	-	G	-	100,379
		2010	84,940	-	-	E	-	75,597
		2010	216,800	-	-	F	-	290,512

A – Options vest in equal tranches over three years commencing financial year beginning 1 July 2007.

B – Options vest in equal tranches over two years commencing financial year beginning 1 July 2009.

C – Options vest in equal tranches over three years commencing financial year beginning 1 July 2008.

D – Options vest in equal tranches over three years commencing financial year beginning 1 July 2009.

E – Performance rights under the 2010 LTIP vest 14 days after the date on which the financial results for the year ending 30 June 2012 are released to the ASX.

F – Performance rights vest under the EEA on 30 June 2015.

G – Performance rights under the 2011 LTIP vest 14 days after the date on which the financial results for the year ending 20 June 2013 are released to the ASX.

\* An additional 337,500 performance rights under the 2011 LTIP have also been issued to Mr Campbell on his appointment as CEO. These performance rights have been issued subject to shareholder approval at the 2011 Annual General Meeting.

\*\* These options have now lapsed.

## END OF REMUNERATION REPORT

## Directors' Report (continued)

### Shares under Option

In the financial year ended 30 June 2011 and up to the date of this report, no options were granted over unissued shares.

As at the date of this report there are no unissued ordinary shares of the Company under option.

Details of performance rights granted under the AIP, LTIP and EEA in the 2011 and 2010 financial year are set out in a previous section of the Remuneration Report.

### Shares Issued on the Exercise of Options

During or since the end of the financial year to the date of this report, the Company did not issue any ordinary shares as a result of the exercise of options.

### Directors' and Officers' Insurance

During the financial year, the Company paid insurance premiums to insure the Directors and officers of the Company.

The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of Entities in the Group, and any other payments arising from liabilities incurred by the officers in connection with such proceedings. This does not include such liabilities that arise from conduct involving a wilful breach of duty by the officers or the improper use by the officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to the Company. It is not possible to apportion the premium between amounts relating to the insurance against legal costs and those relating to other liabilities. Disclosure of the premium paid is not permitted under the terms of the insurance contract.

### Non-audit Services

The Company may decide to employ the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with the Company and/or the Group are important. During financial years 2011 and 2010 non-audit services included taxation and other advisory services.

The Board of Directors has considered the position and in accordance with written advice provided by resolution of the Audit Committee, is satisfied that the provision of the non-audit services is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Company to ensure they do not impact the integrity and objectivity of the auditor; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 *Code of Ethics for Professional Accountants*, as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as an advocate for the Company or jointly sharing risks and rewards.

Details of the amounts paid or payable to the auditor, and its related practices for audit and non-audit services' is set out below.

	CONSOLIDATED	
Ernst & Young:	2011	2010
1. Audit services	1,160,000	1,086,000
2. Non-audit services		
<i>Due diligence services</i>	-	612,335
<i>Other advisory services</i>	121,375	-
<i>Taxation services</i>	3,700	13,200
<b>Total</b>	<b>1,285,075</b>	<b>1,711,535</b>

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 20.

### **Rounding of Amounts**

The Company is of a kind referred to in ASIC Class Order 98/100 issued by the Australian Securities and Investment Commission, relating to the "rounding off" of amounts in the Directors' Report. Amounts in the Directors' Report have been rounded off in accordance with that Class Order to the nearest thousand dollars or, in certain cases, to the nearest dollar.

This report is made in accordance with a resolution of the Directors.



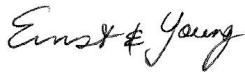
G T Tilbrook

Chairman

Brisbane, 24 August 2011

## Auditor's Independence Declaration to the Directors of Transpacific Industries Group Limited

In relation to our audit of the financial report Transpacific Industries Group Limited for the financial year ended 30 June 2011, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

A handwritten signature in cursive script that reads 'Ernst & Young'.

Ernst & Young

A handwritten signature in cursive script that reads 'Mike Reid'.

Mike Reid  
Partner  
24 August 2011

# Statement of Financial Position

As at 30 June 2011

	NOTES	CONSOLIDATED	
		2011 \$'000	2010 \$'000
<b>ASSETS</b>			
<i>Current assets</i>			
Cash and cash equivalents	9	88,726	140,954
Trade and other receivables	10	310,930	276,790
Current tax assets	11	707	14,520
Inventories	12	131,555	147,406
Derivative financial instruments	13	113	18,635
Other assets	15	13,680	12,298
<b>TOTAL CURRENT ASSETS</b>		<b>545,711</b>	<b>610,603</b>
<i>Non-current assets</i>			
Investments accounted for using the equity method	16	28,087	18,987
Other financial assets	14	6,840	23,942
Property, plant and equipment	17	1,029,443	1,128,009
Land held for sale		9,613	9,613
Intangible assets	18	2,061,933	2,412,865
Deferred tax assets	8	34,279	43,280
<b>TOTAL NON-CURRENT ASSETS</b>		<b>3,170,195</b>	<b>3,636,696</b>
<b>TOTAL ASSETS</b>		<b>3,715,906</b>	<b>4,247,299</b>
<b>LIABILITIES</b>			
<i>Current liabilities</i>			
Trade and other payables	19	230,287	214,084
Borrowings	20	85,175	47,269
Employee benefits		46,853	42,791
Provisions	21	25,374	20,667
Derivative financial instruments	13	55,787	31,440
Other	22	21,275	19,659
<b>TOTAL CURRENT LIABILITIES</b>		<b>464,751</b>	<b>375,910</b>
<i>Non-current liabilities</i>			
Borrowings	20	1,405,534	1,654,924
Deferred tax liabilities	8	-	2,961
Employee benefits		8,282	9,774
Deferred government grants		954	1,136
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>1,414,770</b>	<b>1,668,795</b>
<b>TOTAL LIABILITIES</b>		<b>1,879,521</b>	<b>2,044,705</b>
<b>NET ASSETS</b>		<b>1,836,385</b>	<b>2,202,594</b>
<b>EQUITY</b>			
Issued capital	24	1,821,646	1,821,646
Reserves	24	(5,204)	56,823
Retained earnings	24	(231,728)	64,815
Parent entity interest		1,584,714	1,943,284
Non-controlling interest	24	1,825	9,464
Step-up preference security holders	24	249,846	249,846
<b>TOTAL EQUITY</b>		<b>1,836,385</b>	<b>2,202,594</b>

The above Statement of Financial Position should be read in conjunction with the accompanying Notes.



# Statement of Comprehensive Income

For the Financial Year Ended 30 June 2011

CONSOLIDATED			
	NOTES	2011 \$'000	2010 \$'000
<b>CONTINUING OPERATIONS</b>			
Revenue from continuing operations	4	2,181,985	2,073,996
Other income	5	9,214	2,474
Raw materials and inventory		(414,917)	(427,812)
Waste disposal and collection		(297,203)	(251,476)
Employee expenses		(661,643)	(616,174)
Depreciation and amortisation expenses		(174,652)	(168,571)
Finance costs	6	(179,762)	(175,957)
Repairs and maintenance		(108,621)	(104,282)
Fuel purchases		(58,295)	(50,632)
Leasing charges		(57,735)	(60,059)
Freight costs		(31,517)	(28,090)
Other expenses		(139,045)	(114,449)
<b>Results before associates and significant items</b>		<b>67,809</b>	<b>78,968</b>
Share of net profits of associates accounted for using the equity method	26C	5,018	1,373
Impairment of available-for-sale financial assets	7	(5,179)	-
Impairment of property, plant and equipment	7	(50,163)	-
Impairment of intangible assets	7	(291,456)	-
Change in fair value of derivative financial instruments	7	2,102	21,724
Change in fair value of warrants	7	-	(10,029)
<b>Profit/(loss) before income tax</b>		<b>(271,869)</b>	<b>92,036</b>
Income tax benefit/(expense)	8	(8,651)	(19,300)
<b>Profit/(loss) from continuing operations after income tax</b>		<b>(280,520)</b>	<b>72,736</b>
<b>Attributable to:</b>			
Ordinary equity holders of the parent		(296,543)	59,036
Non-controlling interest		1,348	1,575
Step-up preference security holders		14,675	12,125
<b>Profit/(loss) from continuing operations after income tax</b>		<b>(280,520)</b>	<b>72,736</b>

The above Statement of Comprehensive Income should be read in conjunction with the accompanying Notes.

## Statement of Comprehensive Income (continued)

For the Financial Year Ended 30 June 2011

	CONSOLIDATED		
	NOTES	2011 \$'000	2010 \$'000
Profit/(loss) for the period		(280,520)	72,736
<b>Other comprehensive income</b>			
Cash flow hedges			
Net gain/(loss) taken to equity (net of tax)	24	(2,839)	1,126
Translation of foreign operations			
Exchange differences taken to equity	24	(57,702)	1,692
Revaluation of assets			
Revaluation of non landfill land and buildings (net of tax)	24	(2,918)	-
Revaluation of available-for-sale assets (net of tax)	24	(1,347)	2,747
<b>Net income recognised directly in equity</b>		(64,806)	5,565
<b>Total comprehensive income/(loss) for the period</b>		(345,326)	78,301
<b>Attributable to:</b>			
Ordinary equity holders of the parent		(361,349)	64,601
Non-controlling interest		1,348	1,575
Step-up preference security holders		14,675	12,125
<b>Total comprehensive income/(loss) for the period</b>		(345,326)	78,301
<b>Earnings per share for profit attributable to the ordinary equity holders of the Company:</b>			
Basic earnings per share	34	(30.9)	6.7
Diluted earnings per share	34	(30.9)	6.6

The above Statement of Comprehensive Income should be read in conjunction with the accompanying Notes.

## Statement of Changes in Equity

For the Financial Year Ended 30 June  
2011

	ORDINARY SHARES	CONVERTIBLE NOTE	ASSET REVALUATION RESERVE	WARRANT RESERVE	EMPLOYEE EQUITY BENEFITS RESERVE	CASH FLOW HEDGE RESERVE	FOREIGN CURRENCY TRANSLATION RESERVE	RETAINED EARNINGS	OWNERS OF THE PARENT	NON – CONTROLLING INTEREST	STEP-UP PREFERENCE SECURITIES	TOTAL
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
At 30 June 2010	1,770,058	51,588	39,499	60,892	884	(994)	(43,458)	64,815	1,943,284	9,464	249,846	2,202,594
Profit/(loss) for period								(296,543)	(296,543)	1,348	14,675	(280,520)
Other comprehensive income			(4,265)			(2,839)	(57,702)		(64,806)			(64,806)
Total comprehensive income for the year	-	-	(4,265)	-	-	(2,839)	(57,702)	(296,543)	(361,349)	1,348	14,675	(345,326)
Share-based payment					2,779				2,779			2,779
Distribution to Step-up Preference Securities									-		(14,675)	(14,675)
Reduction in non-controlling interest									-	(8,987)		(8,987)
Balance at 30 June 2011	1,770,058	51,588	35,234	60,892	3,663	(3,833)	(101,160)	(231,728)	1,584,714	1,825	249,846	1,836,385
At 30 June 2009	1,041,383	51,588	36,752	-	590	(2,120)	(45,150)	5,779	1,088,822	17,666	249,846	1,356,334
Profit for period								59,036	59,036	1,575	12,125	72,736
Other comprehensive income			2,747			1,126	1,692		5,565			5,565
Total comprehensive income for the year	-	-	2,747	-	-	1,126	1,692	59,036	64,601	1,575	12,125	78,301
Transfer of warrants to equity settlements				60,892					60,892			60,892
Issue of Ordinary Shares	750,217								750,217			750,217
Share-based payment					294				294			294
Distribution to Step-up Preference Securities									-		(12,125)	(12,125)
Dividend paid									-	(1,156)		(1,156)
Reduction in non-controlling interest									-	(8,621)		(8,621)
Transaction costs	(21,542)								(21,542)			(21,542)
Balance at 30 June 2010	1,770,058	51,588	39,499	60,892	884	(994)	(43,458)	64,815	1,943,284	9,464	249,846	2,202,594

# Statement of Cash Flows

For the Financial Year Ended 30 June 2011

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
	NOTES	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from customers (inclusive of GST)	2,402,479	2,317,993
Payments to suppliers/employees (inclusive of GST)	(2,017,248)	(1,859,138)
Other revenue	14,812	8,391
Interest received	2,755	2,576
Interest paid	(160,868)	(158,227)
Income taxes benefits received/(paid)	12,061	(21,757)
<b>NET CASH FROM/(USED IN) OPERATING ACTIVITIES</b>	<b>27</b>	<b>253,991</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Payments for purchase of businesses	(4,241)	(6,901)
Payments for property, plant and equipment	(148,638)	(134,416)
Proceeds from sale of business	-	2,000
Proceeds from sale of listed securities	10,680	-
Proceeds from disposal of property, plant and equipment	9,775	11,883
<b>NET CASH (USED IN) INVESTING ACTIVITIES</b>	<b>(132,424)</b>	<b>(127,434)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from issue of equity	-	801,080
Payment of dividend to minority shareholders	-	(1,156)
Dividends received from associates	4,642	2,345
Payment of distribution on Step-up Preference Securities	(14,675)	(12,125)
Net movement in trade and vendor finance	(806)	(65,830)
Payment of equity raising costs	-	(23,272)
Payment of debt raising costs	(1,175)	(25,440)
Repayment of bank loans	(124,154)	(711,562)
Proceeds from bank loans	-	2,371
Repayment of lease liabilities	(36,410)	(27,439)
Repayment of loans to related parties	(380)	(1,874)
Repayment of hedges	-	(29,169)
<b>NET CASH (USED IN)/FROM FINANCING ACTIVITIES</b>	<b>(172,958)</b>	<b>(92,071)</b>
<b>NET INCREASE/(DECREASE) IN CASH HELD</b>	<b>(51,391)</b>	<b>70,333</b>
Cash at the beginning of the financial year	140,954	70,115
Net foreign exchange differences	(837)	506
<b>CASH AT THE END OF THE FINANCIAL YEAR</b>	<b>9</b>	<b>88,726</b>

The above Statement of Cash Flows should be read in conjunction with the accompanying Notes.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011

## 1. Reporting Entity

Transpacific Industries Group Ltd (the "Company") is a listed public company, incorporated in Australia and operating in Australia, New Zealand and South East Asia. The consolidated financial statements of the Company as at and for the financial year ended 30 June 2011 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and jointly controlled entities.

## 2. Basis of Preparation

The financial report is a general purpose financial report which has been prepared in accordance with the Australian Accounting Standards (AAS) (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB), the Corporations Act 2001, and complies with other requirements of the law.

The consolidated financial report of the Group complies with International Financial Reporting Standards (IFRSs) and interpretations adopted by the International Accounting Standards Board (IASB).

The financial report was authorised for issue by the Directors on 24 August 2011.

The financial report has been prepared on the basis of historical cost, except for the revaluation of certain non-current assets (non-landfill land and buildings and listed company investments) and financial instruments. Cost is based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted, which is the Group's functional currency.

The Company is of a kind referred to in ASIC Class Order 98/100 dated 10 July 1998 and, in accordance with that Class Order amounts in the financial report have been rounded off to the nearest thousand dollars, unless otherwise stated.

The preparation of financial statements in accordance with International Financial Reporting Standards requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. These accounting policies have been consistently applied by each entity in the Group.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected. Prior year comparatives have been adjusted to comply with current year presentation where appropriate.

## 3. Significant Accounting Policies

In the current year, the Group has adopted all of the new and revised Standards and Interpretations issued by the AASB that are relevant to its operations and effective for the current annual reporting period. Details of the impact of the adoption of these new accounting standards are set out in the individual accounting policy notes set out below.

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Group for the annual reporting period ended 30 June 2011. The impact of these not yet effective Standards and Interpretations has not yet been determined by management.

### 3. Significant Accounting Policies (continued)

The following significant accounting policies have been adopted in the preparation and presentation of the financial report.

#### (A) BASIS OF CONSOLIDATION

##### (i) Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Transpacific Industries Group Ltd ("Company" or "parent entity") as at 30 June 2011 and the results of all subsidiaries for the year then ended. Transpacific Industries Group Ltd and its subsidiaries together are referred to in this financial report as the Group.

Subsidiaries are all those entities over which the Group has the power to govern the financial and operating policies, so as to obtain the benefits from their activities. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

Intercompany transactions, balances, income and expenses and profit and losses resulting from intragroup transactions have been eliminated in full.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. The acquisition method of accounting involves recognising at acquisition date, separately from goodwill, the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The identifiable assets acquired and the liabilities assumed are measured at their acquisition date fair values. The difference between these items and the fair value of the consideration is goodwill or a discount on acquisition.

A change in the ownership interest of a subsidiary that does not result in a loss of control is accounted for as an equity transaction.

Non-controlling interests (formerly known as minority interests) are allocated their share of net profit after tax in the statement of comprehensive income and are presented within equity in the consolidated statement of financial position separately from the equity of the owners of the parent. Losses are attributed to the non-controlling interest even if that results in a deficit balance.

If the Group loses control over a subsidiary it:

- derecognises the assets (including goodwill) and liabilities of the subsidiary;
- derecognises the carrying amount of any non-controlling interest;
- derecognises the cumulative translation differences, recorded in equity;
- recognises the fair value of the consideration received;
- recognises the fair value of any investment retained;
- recognises any surplus or deficit in profit or loss; and
- reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 3. Significant Accounting Policies (continued)

### (A) BASIS OF CONSOLIDATION (CONTINUED)

#### (ii) Associates

Associates are all entities over which the Group has significant influence, but not control, over the financial and operating policies. Investments in associates are accounted for in the consolidated financial statements using the equity method of accounting, after initially being recognised at cost.

Under the equity method, investments in associates are carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associates. Goodwill relating to an associate is included in the carrying amount of the investment and is not amortised. After application of the equity method, the Group determines whether it is necessary to recognise any impairment loss with respect to the Group's net investment in associates. Goodwill included in the carrying amount of the investment in associate is not tested separately, rather the entire carrying amount of the investment is tested for impairment as a single asset. If any impairment is recognised, the amount is not allocated to the goodwill of the associate.

The Group's share of its associates' post-acquisition profits or losses is recognised in the statement of comprehensive income, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends receivable from associates are recognised in the parent entity's statement of comprehensive income as a component of other income.

Where the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealised gains on transactions with associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies have been changed where necessary to ensure consistency with the policies adopted by the Group.

### (B) BUSINESS COMBINATIONS

Business combinations are accounted for using the acquisition method. The consideration transferred in a business combination shall be measured at fair value, which shall be calculated as the sum of the acquisition date fair values of the assets transferred by the acquirer, the liabilities incurred by the acquirer to former owners of the acquiree and the equity issued by the acquirer, and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition related costs are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating or accounting policies and other pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured at fair value as at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognised in accordance with AASB 139 either in profit or loss or in other comprehensive income. If the contingent consideration is classified as equity, it shall not be remeasured until it is finally settled within equity.

### 3. Significant Accounting Policies (continued)

#### (C) INCOME TAX

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to used tax losses.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset where there is a legally enforceable right to offset current tax assets and liabilities and they relate to income taxes levied by the same taxation authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a new basis or their tax assets and liabilities will be realised simultaneously.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

#### *Tax consolidation legislation*

The Company and all its wholly-owned Australian resident entities are part of a tax-consolidated group under Australian taxation law. Transpacific Industries Group Ltd is the head entity in the tax-consolidated group. The tax-consolidated group has entered into a tax sharing and a tax funding agreement.



# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 3. Significant Accounting Policies (continued)

### (D) FOREIGN CURRENCY

#### (i) Foreign currency transactions and balances

Foreign currency transactions are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into Australian dollars at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the statement of comprehensive income and are reported on a net basis. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to Australian dollars at foreign exchange rates ruling at the dates the fair value was determined.

#### (ii) Financial statements of foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to Australian dollars at foreign exchange rates ruling at the reporting date. The revenues and expenses of foreign operations, excluding foreign operations in hyper-inflationary economies, are translated to Australian dollars at rates approximating to the foreign exchange rates ruling at the dates of the transactions. The revenues and expenses of foreign operations in hyper-inflationary economies are translated to Australian dollars at the foreign exchange rates ruling at the reporting date. Foreign exchange differences arising on re-translation are recognised directly in a separate component of equity. Foreign exchange gains and losses arising from a monetary item receivable from or payable to a foreign operation, the settlement of which is neither planned nor likely in the foreseeable future, are considered to form part of a net investment in a foreign operation and are recognised directly in equity.

#### (iii) Net investment in foreign operations

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are taken to shareholders' equity. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, a proportionate share of such exchange differences are recognised in the statement of comprehensive income, as part of the gain or loss on sale where applicable.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entities and translated at the closing rate.

### (E) DERIVATIVE FINANCIAL INSTRUMENTS

The Group enters into a variety of derivative financial instruments to manage its exposure to foreign exchange and interest rate risk, including forward foreign exchange contracts and interest rate swaps.

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The gain or loss on re-measurement to fair value is recognised immediately in profit or loss. However, where the derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged.

The fair value of interest rate swaps is the estimated amount that the Group would receive or pay to terminate the swap at the balance date, taking into account current interest rates and the current creditworthiness of the swap counterparties. The fair value of forward foreign exchange contracts is their quoted market price at the reporting date, being the present value of the quoted forward price. On entering into a hedging relationship, the Group designates certain derivatives as either hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedges), hedges of highly probable forecast transactions (cash flow hedges), or hedges of net investments in foreign operations.

### 3. Significant Accounting Policies (continued)

#### (E) DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

##### (i) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in profit or loss immediately, together with any changes in the fair value of the hedged asset or liability that is attributable to the hedged risk.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedge item for which the effective interest method is used is amortised to profit or loss over the period to maturity using a recalculated effective interest rate.

##### (ii) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in equity in the hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

Amounts accumulated in equity are recycled in profit or loss in the periods when the hedged item affects profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or liability, the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset or liability.

When the hedging instrument expires or is sold, or terminated, or when a hedge no longer qualifies for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is recognised immediately in profit or loss.

##### (iii) Net investment hedge

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in the foreign currency translation reserve, the gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

Gains and losses deferred in the foreign currency translation reserve are recognised immediately in profit or loss when the foreign operation is disposed of.

##### (iv) Compound financial instruments

The component parts of compound instruments are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangement. At the date of issue, the fair value of the liability component is estimated using the prevailing market interest rate for a similar non-convertible instrument. This amount is recorded as a liability on an amortised cost basis until extinguished on conversion or upon the instruments reaching maturity. The equity component initially brought to account is determined by deducting the amount of the liability component from the fair value of the compound instrument as a whole. This is recognised and included in equity, net of income tax effects and is not subsequently remeasured.

##### (v) Derivatives that do not qualify for hedge accounting

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in profit or loss.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 3. Significant Accounting Policies (continued)

### (F) REVENUE

Amounts disclosed as revenue are net of returns, trade allowances and duties and taxes paid. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and can be measured reliably. Risks and rewards are considered passed to the buyer at the time of delivery of goods to customers. Revenue from the rendering of services is recognised upon delivery of services to the customer. Revenue is recognised for the major business activities as follows:

#### (i) Technical Services

Revenue from the collection and treatment of liquid waste is recognised when the waste has been collected and treated.

#### (ii) Hydrocarbons

Revenue is recognised on the sale of oil and by-products to customers on shipment or passing of control of the goods.

#### (iii) Industrial solutions

Contract revenue is measured by reference to labour hours incurred to date and actual costs incurred. Other revenue is recognised upon the delivery of goods or services to customers.

#### (iv) Commercial vehicles

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and can be measured reliably. Risks and rewards are considered passed to the buyer at the time of delivery of goods to customers.

#### (v) Cleanaway

Revenue is recognised when the service has been provided to customers.

#### (vi) Manufacturing

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer and can be measured reliably. Risks and rewards are considered passed to the buyer at the time of delivery of goods to customers.

#### (vii) Interest

Interest revenue is recognised on an accruals basis, taking into account the interest rates applicable to the financial assets.

#### (viii) Dividends

Dividend revenue is recognised when the right to receive a dividend has been established. Dividends received from associates are accounted for in accordance with the equity method of accounting.

#### (ix) Government grants

Grants from the government are recognised at their fair value when there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. Grants relating to costs are deferred and recognised in the statement of comprehensive income over the period necessary to match them with the costs that they are intended to compensate. Grants relating to the purchase of property, plant and equipment are included in liabilities as deferred income and are credited to the statement of comprehensive income on a straight-line basis over the expected lives of the related assets.

#### (x) Other revenue

Other revenue is recognised when the right to receive the revenue has been established.

### (G) TRADE AND OTHER RECEIVABLES

All trade debtors are recognised and carried at original invoice amount as they are due for settlement generally no more than 30 days from the date of invoice. Some divisions may give extended terms. Collectability of trade debtors is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off when identified. A provision for impairment is raised when collection of an amount is no longer probable (shown in Note 33(G)).

### 3. Significant Accounting Policies (continued)

#### (H) INVENTORIES

Inventories are valued at the lower of cost and net realisable value. The cost of inventories is based on the method most appropriate to each particular class of inventory and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of production overheads based on normal operating capacity. The cost of inventory may also include transfers from equity of any gain or loss on qualifying cash flow hedges of foreign currency purchases of inventory. Commercial vehicles are valued at actual cost, vehicle parts are valued at weighted average cost and the remainder of inventory is valued at standard cost. Landfill land held for sale may also be included in inventory in line with the Group's accounting policy for landfills Note 3(J)(iv).

#### (I) IMPAIRMENT OF ASSETS

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. Impairment losses on financial assets are directly written off to the statement of comprehensive income. Impairment of equity investments classified as available-for-sale is recognised where a significant or prolonged decline in the fair value of the investment occurs. This is determined by reference to current market bid prices. Impairment of loans and receivables is recognised when it is probable that the carrying amount will not be recovered in full due to significant financial difficulty or other loss event of the debtor. Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). The goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to cash-generating units that are expected to benefit from the synergies of the combination. Non-financial assets other than goodwill that suffer an impairment loss are reviewed for reversal of the impairment loss at each subsequent reporting date.

#### (J) PROPERTY, PLANT AND EQUIPMENT

##### **Landfills, cell development and provision for remediation**

##### **(i) Landfills**

The Group owns landfill assets. A landfill may be either developed by the Group or purchased by the Group. The cost of developing a landfill includes the cost of land, permitting and overall site and infrastructure development to bring the asset to its condition necessary for its intended use, that is, to receive and dispose of waste. If the landfill is purchased, then an additional intangible (landfill airspace) cost may be recognised. The value composition of a landfill changes over time. Initially a landfill's value is more of an intangible asset including location, permitting and airspace which generates future earnings. Landfill airspace and licences are both considered to be integral components of a landfill asset and as such have been combined with effect from 1 July 2008.

As airspace is consumed and landfilling continues to completion, the landfill's value shifts to a tangible asset, being the value of the land.

It is the Group's policy at time of development or acquisition and reporting dates to:

- (a) capitalise the cost of a developed landfill to landfills;
- (b) capitalise the cost of purchased landfills to intangibles (landfill airspace) and landfills based on a split of the intangible and tangible value paid for the landfill;
- (c) assess impairment of each landfill asset or group of landfill assets which work together as a unit by reference to both intangible and tangible values. If impaired an impairment loss is recorded;
- (d) measure the intangible value by reference to remaining available airspace and the future earnings it will generate;

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 3. Significant Accounting Policies (continued)

### (J) PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

- (e) measure the tangible land value by reference to fair value determined by Directors or an independent valuation (carried out periodically every three years); and
- (f) transfer the consumption of landfill airspace to landfill land, over the life of the landfill in conjunction with the measurement of intangible value in point (d) above.

The portion of landfill airspace transferred from intangible assets to tangible assets in a reporting period is calculated as the tonnes of airspace consumed in the reporting period divided into the tonnes of airspace available at the beginning of the reporting period.

Discounted cash flows are used to test impairment (refer Note 3(I)). Landfill assets are carried at cost in the accounts which is based on cost increased for the amortisation of any landfill airspace.

#### (ii) Cell development

A landfill will normally be divided into parts, with each part (a cell) being developed one at a time to receive waste. When a cell is nearly full, a new cell is developed in readiness to receive waste from the time the former cell closes. The closed cell is then capped and may return a revenue stream, such as from the sale of landfill gas, to the Group for years to come. The cost of cell development includes earthworks, gas capture infrastructure and cell lining to bring the asset to its condition necessary for its intended use, that is, to receive and dispose of waste and generate revenue streams. Cell development costs also include the cost of capping on closure of the cell. Expenditure on cell development may be incurred in one reporting period but the airspace in the cell may last for more than that reporting period.

In recognition of the above, it is the Group's policy at time of cell development and reporting dates to:

- (a) capitalise the cost of cell development in landfill assets;
- (b) amortise the cost of cell development over the useful life of the cell; and
- (c) recognise income streams in the reporting period earned.

The amortisation for a reporting period is calculated by the tonnes of airspace consumed during the reporting period divided into the total airspace available at the beginning of the reporting period. Future landfill site restoration and aftercare costs capitalised are depreciated at rates that match the pattern of benefits expected to be derived from use of the respective sites.

#### (iii) Landfill closure and provision for remediation

A landfill is deemed full when its permitted airspace is consumed and it cannot legally accept any more waste. Alternatively, a landfill may be deemed full earlier should other factors exist, for example, if it is not economically viable to continue accepting waste. At that point:

- (a) the value of the landfill has fully shifted to tangible land asset and there is no intangible asset remaining; and
- (b) the cost of cell development is fully amortised to nil.

Generally, a landfill must be maintained and left in a condition specified by the Environmental Protection Authority or government authorities. Therefore remediation occurs on an ongoing basis, at the time the landfill closes and also post-closure. Certain landfills will also have revenue streams from, for example, the supply of landfill gas into electricity grids for many years.

In recognition of the above, it is the Group's policy at time of development and reporting dates to:

- (a) in the case of developing a landfill, provide for the expected remediation at time of development;
- (b) in the case of purchasing a landfill, account for the acquisition in accordance with AASB 3 Business Combinations at the time of acquisition;
- (c) request environmental scientists to calculate the expected cost of remediation for each landfill asset or group of landfill assets working together; and
- (d) assess the adequacy of the provision for remediation against (c) at each reporting date and either confirm its adequacy or increase or decrease the provision to the landfill asset or profit and loss account as required and account for the cost of remediation against the provision.

### 3. Significant Accounting Policies (continued)

#### (J) PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Future landfill site restoration and aftercare costs provided for are initially capitalised in the statement of financial position. Any change in the provision for future landfill site restoration and aftercare costs arising from a change in estimate of those costs is also recognised in non-current assets in the statement of financial position and amortised.

The provision is stated at the present value of the future cash outflows expected to be incurred, which increases each period due to the passage of time. The annual change in the net present value of the provision due to the passage of time is recognised in the statement of comprehensive income as a time value adjustment.

##### (iv) Landfill sales

A landfill may be disposed of as an operating landfill or it may be retained until post-closure and then sold.

In accordance with the above, it is the Group's policy at time of sale and reporting periods to:

- (a) if the landfill is sold as an operating landfill, recognise the profit on sale of an asset; or
- (b) if the completed landfill is intended to be sold in the future, transfer the landfill balance to inventory or non-current assets held for sale as applicable.

##### Other property, plant and equipment

Land and buildings are shown at fair value, based on periodic, but at least triennial, valuations by external independent valuers, less subsequent depreciation of buildings. The fair values are recognised in the financial statements of the Group, and are reviewed at the end of each reporting period to ensure that the carrying value of land and buildings is not materially different to their fair values.

Any revaluation increase arising on the revaluation of land and buildings is credited to the asset revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognised as an expense in profit or loss, in which case the increase is credited to the statement of comprehensive income to the extent of the decrease previously charged. A decrease in carrying amount arising on the revaluation of land and buildings is charged as an expense in profit or loss to the extent that it exceeds the balance, if any, held in the asset revaluation reserve relating to a previous revaluation of that asset.

Depreciation on revalued buildings is charged to profit or loss. On the subsequent sale or retirement of a revalued property, the attributable revaluation surplus remaining in the asset revaluation reserve, net of any related deferred taxes, is transferred directly to retained earnings.

Plant and equipment, and equipment under finance lease are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable in bringing the asset to the location and condition necessary for its intended use. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition. Cost also may include transfers from equity of any gain or loss on qualifying cash flow hedges of foreign currency purchases of property, plant and equipment. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment. Borrowing costs related to the acquisition or construction of qualifying assets are also capitalised as part of that asset.

Gains and losses on disposal of an item of other property, plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of the other property, plant and equipment and are recognised net within "other income" in profit or loss. When revalued assets are sold, the amounts included in the revaluation reserve are transferred to retained earnings.

Depreciation is provided on other property, plant and equipment, including freehold buildings but excluding land. Depreciation of all other assets is calculated on a straight-line basis so as to write off the net cost or other revalued amount of each asset over its expected useful life to the Group. Leasehold improvements are depreciated over the period of the lease or estimated useful lives, whichever is the shorter, using the straight-line method.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 3. Significant Accounting Policies (continued)

### (J) PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Estimates of remaining useful lives are made on a regular basis for all assets, with annual reassessments for major items. The expected useful lives are as follows:

Buildings and site improvements	15 to 40 years
Plant and equipment	2.5 to 20 years
Leasehold improvements	5 to 10 years

### (K) LEASES

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### (i) Finance leases

Assets held under finance leases are initially recognised at their fair value or, if lower, at amounts equal to the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Group's general policy on finance costs. Refer to Note 3(O).

Finance leases are depreciated over the shorter of the estimated useful life of the asset or the lease term.

#### (ii) Operating leases

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

### (L) INTANGIBLES

#### (i) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired business, subsidiary or associate at the date of acquisition. Goodwill on the acquisition of businesses or subsidiaries is included in intangible assets. Goodwill on acquisition of associates is included in investments in associates. Goodwill is not amortised. Instead goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing.

#### (ii) Research and development

Expenditure on research activities, undertaken with the prospect of gaining new technical knowledge and understanding, is recognised in the statement of comprehensive income as an expense as incurred.

Expenditure on development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes, is capitalised if the product or process is technically and commercially feasible and the Group has sufficient resources to complete development. The expenditure capitalised includes the costs of materials, direct labour and overhead costs that are directly attributable to preparing the asset for its intended use. Borrowing costs related to the development of qualifying assets are also capitalised. Other development expenditure is recognised in the statement of comprehensive income as an expense as incurred. Capitalised development expenditure is stated at cost less accumulated amortisation and impairment losses (see Note 3(I)).

#### (iii) Landfill airspace

Landfill airspace and its amortisation is addressed in Note 3(J).

### 3. Significant Accounting Policies (continued)

#### (L) INTANGIBLES (CONTINUED)

##### (iv) Other intangible assets

Other intangible assets include customer contracts recognised on business combinations and licences. Other intangible assets that are acquired by the Group are stated at cost less accumulated amortisation (see below) and impairment losses (see Note 3(I)).

##### (v) Amortisation (other than amortisation of landfill airspace)

Amortisation is charged to net income on a straight-line basis over the estimated useful lives of intangible assets unless such lives are indefinite (e.g. brand names). Goodwill and intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Other intangible assets are amortised from the date they are available for use. The estimated useful lives are as follows:

Licences	5 to 10 years
Other	3 to 20 years

#### (M) TRADE AND OTHER PAYABLES

Trade and other payables are stated at their amortised cost.

Trade payables are non-interest bearing and are normally settled on 30 day terms.

#### (N) BORROWINGS

Borrowings are initially recognised at fair value of the consideration received net of issue costs incurred. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between costs and redemption value being recognised in the statement of comprehensive income over the period of the borrowings on an effective interest basis.

Borrowings are derecognised when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in other income or other expenses.

#### (O) FINANCE COSTS

Finance costs are recognised as expenses in the period in which they are incurred. Finance costs include:

- interest on bank overdrafts and short-term and long-term borrowings, including amounts paid or received on interest rate swaps;
- amortisation of discounts or premiums relating to borrowings;
- amortisation of ancillary costs incurred in connection with the arrangement of borrowings; and
- finance lease charges.

There have been no qualifying assets and related debt to which borrowing costs could have been applied, and as a result no borrowing costs have been capitalised to qualifying assets.

#### (P) REPAIRS AND MAINTENANCE

Plant and equipment of the Group is required to be overhauled on a regular basis. This is managed as part of an ongoing major cyclical maintenance program. The costs of this maintenance are charged as expenses as incurred, except where they relate to the replacement of a component of an asset, in which case the costs are capitalised and depreciated in accordance with Note 3(J). Other routine operating maintenance, repair and minor renewal costs are also charged as expenses as incurred.

#### (Q) EMPLOYEE BENEFITS

##### (i) Wages and salaries, annual leave and sick leave

Liabilities for wages and salaries, including non-monetary benefits, annual leave and vesting sick leave expected to be settled within 12 months of the reporting date are recognised in other creditors and provision for employee benefits in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.



# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 3. Significant Accounting Policies (continued)

### (Q) EMPLOYEE BENEFITS (CONTINUED)

#### (ii) Long service leave

The liability for long service leave expected to be settled within 12 months of the reporting date is recognised in the provision for employee benefits and is measured in accordance with (i) above. The liability for long service leave expected to be settled more than 12 months from the reporting date is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

#### (iii) Short-term incentive compensation (IC)/bonus plans

A liability for employee benefits in the form of IC is recognised when the Human Resources Committee determines that IC criteria has been achieved and an amount is payable in accordance with the terms of the IC plan.

Liabilities for IC are expected to be settled within 12 months and are measured at the amounts expected to be paid when they are settled.

#### (iv) Employee benefit on-costs

Employee benefit on-costs, including payroll tax, are recognised and included in employee benefit liabilities and costs when the employee benefits to which they relate are recognised as liabilities.

#### (v) Share-based payment transactions

Share-based payments are provided to Directors and employees via the Transpacific Industries Group Executive Share Option Plan, Long Term Incentive Plan and an Executive Engagement Award.

Share-based compensation payments are measured at fair value at the date of grant and expensed to employee benefit expense with a corresponding increase in equity over the period during which the employees become unconditionally entitled to the options or performance rights. Fair value is measured by an external valuer using a binomial model that takes into account the exercise price, the term of the option or performance right, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option or performance right.

### (R) PROVISIONS

A provision is recognised in the statement of financial position when the Group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### Warranties

A provision for warranties is recognised when the underlying products are sold. The provision is based on historical warranty data and a weighting of all possible outcomes against their probabilities.

### (S) CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash balances, short-term bills and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management position are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

### 3. Significant Accounting Policies (continued)

#### (T) INVESTMENTS AND OTHER FINANCIAL ASSETS

Financial assets are recognised when the Group becomes a party to the contractual provisions of the instrument at trade date.

Financial assets are initially measured at fair value plus transaction costs where the instrument is not classified at fair value through profit and loss. Transaction costs related to financial assets classified as fair value through profit and loss are expensed immediately.

The Group's non-derivative financial assets are currently measured after initial recognition as loans and receivables or available-for-sale financial assets. The Group has no non-derivative financial assets classified as fair value through the profit and loss or held-to-maturity under accounting standard AASB 139. Subsequent measurement of loans and receivables is disclosed in Note 3(G).

Available-for-sale financial assets are measured at fair value with any changes in the fair value recognised directly in equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is recognised in profit or loss. The Group's investments in equity securities, other than controlled entities and associates, are classified as available-for-sale. Fair value is determined by reference to official bid prices quoted on the relevant securities exchange, or where not listed and fair value cannot be reliably ascertained, at cost.

Controlled entities and associates are accounted for in the consolidated financial statements as set out in Note 3(A).

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

#### (U) ISSUED CAPITAL

Issued and paid up capital is recognised at the fair value of the consideration received by the Company. Any transaction costs incurred by the Company arising on the issue of capital are recognised directly in equity as a reduction of the share proceeds received.

#### (V) STEP-UP PREFERENCE SHARES

The units are classified as equity according to AASB 132 Financial Instruments: Presentation due to the redemption and settlement features resulting in a fixed amount of equity instruments. AASB 132 states that if a contract is for the exchange of a fixed amount of cash for a fixed number of shares the contract is considered to represent a residual interest and to be classified as equity. The redemption of the shares is at the discretion of the Group rather than the unit holder, therefore the units are classified as equity.

#### (W) EARNINGS PER SHARE

##### (i) Basic earnings per share

Basic earnings per share is determined by dividing net profit after income tax attributable to members of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

##### (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 3. Significant Accounting Policies (continued)

### (X) GOODS AND SERVICES TAX

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the Australian Taxation Office (ATO) is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

### (Y) CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The Directors evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Significant key estimates in the financial report are:

- (i) Impairment: details of the key estimates used in assessing value-in-use calculations and impairment generally are disclosed in Notes 17 and 18.
- (ii) Closure and post closure provisions: the Group assesses provisions for closure and post-closure costs in respect of its landfill sites by reference to external and internal sources to determine the best estimate of costs required to remediate the landfill sites. Further details are disclosed in Note 3(J)(iii). It should be noted that given the uncertainty surrounding the pricing of carbon and the effect on methane emissions from landfill sites, these variables have not been included in the measurement of these provisions and related impairment testing.
- (iii) Land and property values: the Group assesses the fair value of all land and property assets held at fair value each reporting date. Fair value is established using recent market transactions between willing buyers and sellers in an arm's length sale in the normal course of business. Movements in market prices and the level of transactions impact the ability to estimate fair value.
- (iv) Accounting for landfills: details of the key estimates used in assessing landfill values are included in Notes 17 and 18.
- (v) Workers compensation self-insurance provisions: independent actuarial valuations are used to estimate the provision required for workers compensation where the Group is self-insured.
- (vi) Recovery of deferred tax assets: deferred tax assets are recognised for deductible temporary differences as management considers that it is probable that future taxable profits will be available to utilise those temporary differences. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future profits over the next two years together with future tax planning strategies.

### 3. Significant Accounting Policies (continued)

#### (Y) CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

- (vii) Taxation: the Group's accounting policy for taxation requires management's judgement as to the types of arrangements considered to be a tax on income in contrast to an operating cost. Judgement is also required in assessing whether deferred tax assets and certain deferred tax liabilities are recognised in the statement of financial position. Deferred tax assets, including those arising from unrecouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits. Deferred tax liabilities arising from temporary differences in investments, caused principally by retained earnings held in foreign tax jurisdictions, are recognised unless repatriation of retained earnings can be controlled and are not expected to occur in the foreseeable future. Assumptions about the generation of future taxable profits and repatriation of retained earnings depend on management's estimates of future cash flows. These depend on estimates of future production and sales volumes, operating costs, restoration costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation. These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the statement of financial position and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amounts of recognised deferred tax assets and liabilities may require adjustment, resulting in a corresponding credit or charge to the statement of comprehensive income.
- (viii) Valuation of derivative financial instruments: the Group's accounting policy for the valuation of derivatives requires an estimate of the fair value of interest rate swaps. See note 3(E).

#### (Z) RECLASSIFICATION WITHIN STATEMENT OF COMPREHENSIVE INCOME

In the current year the classification of expenses in the Statement of Comprehensive was changed to better reflect the nature of the expenses rather than the previous year's format which was a combination of expenses by nature and function. These new classifications are thought to provide more relevant and reliable information to the users of the financial statements. The prior year comparatives have been reclassified to be consistent with the new current year format.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
<b>4. Revenue</b>		
Sale of goods and services	2,154,654	2,049,270
Product Stewardship Oil benefits	15,539	16,233
Interest revenue	2,755	2,576
Other revenue	9,037	5,917
	<b>2,181,985</b>	<b>2,073,996</b>
<b>5. Other Income</b>		
Profit on sale of business	-	1,000
Profit on acquisition of business	-	1,021
Proceeds from flood insurance claims	4,315	-
Foreign currency exchange gains (net)	603	143
Gain on disposal of property, plant and equipment	688	310
Other income	3,608	-
	<b>9,214</b>	<b>2,474</b>
<b>6. Finance Costs</b>		
Interest on bank overdrafts and loans	127,121	125,692
Interest on obligations under finance leases	12,093	11,795
Interest on convertible notes	20,864	20,864
Total interest	160,078	158,351
Amortisation of deferred borrowing costs	8,088	8,190
Amortisation of convertible bonds	6,601	6,601
Unwinding of discounts on provisions	4,995	2,815
	<b>179,762</b>	<b>175,957</b>
<b>7. Significant Items of Revenue and Expense</b>		
<b>Expenses</b>		
Impairment of intangible assets	291,456	-
Impairment of property, plant and equipment	50,163	-
Change in fair value of derivative financial instruments (gain)/loss	(2,102)	(21,724)
Change in fair value of warrants	-	10,029
Impairment of available-for-sale investment	5,179	-

The impairment of available-for-sale investments (investments in listed share equities) was due to uncertainty surrounding the recapitalisation of CMA Corporation Limited.

The details of impairments of intangible assets and property, plant and equipment are disclosed in Note 18.

CONSOLIDATED

	NOTES	2011 \$'000	2010 \$'000
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**8. Income Tax**

*(A) RECOGNISED IN THE STATEMENT OF COMPREHENSIVE INCOME*

**Current tax expense**

Current year	21,384	6,341
Adjustments for prior years	(4,762)	(9,337)
	16,622	(2,996)

**Deferred tax expense**

Origination and reversal of temporary differences	(7,971)	22,426
Benefit of tax losses recognised	-	(130)
	(7,971)	22,296

Total income tax expense/(benefit) in statement of comprehensive income	8,651	19,300
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*(B) NUMERICAL RECONCILIATION BETWEEN TAX EXPENSE AND PRE-TAX NET PROFIT*

Profit/(loss) before tax	(271,869)	92,036
Income tax using the domestic corporation tax rate of 30% (2010: 30%)	(81,561)	27,611
Increase/(decrease) in income tax expense due to:		
Share of associates' net profits	(1,505)	(412)
Non-deductible expenses/non-assessable income	(3,853)	(59)
Impairment writedowns	97,213	-
Effect of tax losses recognised	-	(130)
Under/(over) provision in prior years	(4,762)	(9,337)
Other	3,119	3,177
Change in overseas tax rate	-	(1,550)
Income tax expense/(benefit)	8,651	19,300

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000
<b>8. Income Tax (continued)</b>		
Deferred income tax in the statement of financial position relates to the following:		
<b>Deferred tax assets</b>		
Employee benefits	14,533	15,770
Provisions	27,181	34,234
Tax losses	15,221	20,645
IPO costs	105	251
Other	12,255	465
	<b>69,295</b>	<b>71,365</b>
<b>Deferred tax liabilities</b>		
Property, plant and equipment	11,311	5,867
Finance leases	617	631
Other	11,703	12,860
Revaluation of land and buildings to fair value	11,385	11,688
	<b>35,016</b>	<b>31,046</b>
Net DTA/(DTL) Australia	29,229	43,280
Net DTA/(DTL) New Zealand	5,050	(2,961)
<b>Total Net DTA/(DTL)</b>	<b>34,279</b>	<b>40,319</b>

Deferred income tax expense in the statement of comprehensive income for the year relates to the following:

<b>Deferred tax assets</b>		
Employee post employment benefits	(1,237)	(3,025)
Provisions	(7,053)	3,744
Finance leases	14	38
Tax losses	-	(130)
Deductible transaction costs	(146)	(36)
Change in fair value of cash flow hedges	(3,071)	6,517
Other	(14,718)	4,310
<b>Deferred tax liabilities</b>		
Property, plant and equipment	19,397	5,953
Other	(1,157)	5,055
	<b>(7,971)</b>	<b>22,426</b>

Deferred income tax on items charged directly to equity for the year totalled \$2,057,000 (2010: 483,000), which relates to cash flow hedges and asset revaluation reserve.

The Group has recognised tax losses as a deferred tax asset in relation to the New Zealand tax jurisdiction. It is expected that sufficient profits will be generated in the future to utilise these carried forward tax losses.

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000
<b>9. Cash and Cash Equivalents</b>		
Cash at bank and on hand	81,033	109,254
Short-term deposits	7,693	31,700
Cash and cash equivalents in the statement of cash flows	88,726	140,954

Cash at bank and on hand earns interest at floating rates based on daily bank deposit rates.

Short-term deposits are at call, and earn interest at the respective short-term deposit rates.

The Group's exposure to interest rate risk and a sensitivity analysis for financial assets and liabilities are disclosed in Note 33.

#### 10. Trade and Other Receivables

##### Current

Trade receivables	296,310	263,781
Less: impairment of trade receivables	(4,169)	(4,528)
	292,141	259,253
Other receivables	18,752	17,444
Amounts owing: related parties and associates	37	93
	310,930	276,790

The Group's exposure to credit and currency risks and impairment losses related to trade and other receivables are disclosed in Note 33.

#### 11. Current Tax Assets

Income tax receivable	707	14,520
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#### 12. Inventories

Raw materials and consumables – at cost	10,939	21,056
Work in progress – at cost	9,352	8,100
Finished goods – at cost	117,116	120,603
	137,407	149,759
Less: provision for obsolescence	(5,852)	(2,353)
	131,555	147,406



# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

		CONSOLIDATED	
	NOTES	2011 \$'000	2010 \$'000
<b>13. Derivative Financial Instruments</b>			
Current assets			
Derivatives at fair value		113	18,635
		113	18,635
Current liabilities			
Derivatives at fair value		55,787	31,440
		55,787	31,440
<b>14. Other Financial Assets</b>			
Non current			
Other investments in listed companies at fair value		6,840	23,942
		6,840	23,942
Other investments are classified as available-for-sale assets under AASB 139. The Group's exposure to credit, currency and interest rate risks related to other investments is disclosed in Note 33.			
<b>15. Other Assets</b>			
Prepayments		10,265	5,927
Other current assets		3,415	6,371
		13,680	12,298
<b>16. Investments Accounted for Using the Equity Method</b>			
Investment in associates	26A	28,087	18,987
		28,087	18,987

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000

## 17. Property, Plant and Equipment

### LAND

Land at fair value	195,873	191,569
<b>Net book value</b>	<b>195,873</b>	<b>191,569</b>
<b>Movements</b>		
Opening written down value	191,569	180,731
Additions	9,379	16,077
Disposals	-	(2,753)
Transfer between categories	2,745	(2,785)
Revaluation	(3,107)	-
Deconsolidation of associate	(3,568)	-
Effect of movements in foreign exchange	(1,145)	299
<b>Closing written down value</b>	<b>195,873</b>	<b>191,569</b>

### LANDFILL, CELL DEVELOPMENT AND REMEDIATION

Landfill and cell development	311,495	316,574
Provision for remediation	(106,058)	(93,446)
Provision for depreciation	(89,353)	(62,864)
<b>Net book value</b>	<b>116,084</b>	<b>160,264</b>
<b>Movements</b>		
Opening written down value	160,264	140,730
Additions	54,490	33,504
Remediation provision provided during the year	(27,198)	(10,156)
Remediation work completed	19,598	10,530
Time value adjustment on remediation provision	(5,012)	(2,715)
Transfer from landfill airspace	6,563	15,608
Transfer between categories	2,673	(1,541)
Impairment of landfill land	(32,587)	-
Depreciation	(26,489)	(26,455)
Deconsolidation of associate	(37,849)	-
Effect of movements in foreign exchange	1,631	759
<b>Closing written down value</b>	<b>116,084</b>	<b>160,264</b>

The provision for remediation has been estimated using current expected costs and techniques applicable to the disturbed area. These costs have been adjusted forward to the total expected costs at the time of works being required. These costs have then been discounted to estimate the required provision at a rate of 5.2% (2010: 5.1%). Refer to Note 3(J).

The Group has a total of 16 landfills of which 13 are in Australia and 3 in New Zealand. Of the 13 Australian landfills 3 of these are closed. Those that are open are expected to close between 2013 and 2045. The Group's remediation provisions are based on a 30 year post closure period.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

	CONSOLIDATED		
	NOTES	2011 \$'000	2010 \$'000
<b>17. Property, Plant and Equipment (continued)</b>			
<i>BUILDINGS</i>			
Buildings at fair value		78,458	95,319
Provision for depreciation		-	(14,783)
<b>Net book value</b>		<b>78,458</b>	<b>80,536</b>
<i>Movements</i>			
Opening written down value		80,536	71,003
Additions		6,839	5,791
Disposals		-	(663)
Transfer between categories		-	8,454
Revaluation		(1,814)	-
Depreciation		(5,475)	(4,294)
Deconsolidation of associate		(450)	-
Effect of movements in foreign exchange		(1,178)	245
<b>Closing written down value</b>		<b>78,458</b>	<b>80,536</b>
<i>LEASEHOLD IMPROVEMENTS</i>			
Leasehold improvements		11,590	9,984
Provision for depreciation		(2,976)	(1,851)
<b>Net book value</b>		<b>8,614</b>	<b>8,133</b>
<i>Movements</i>			
Opening written down value		8,133	7,615
Additions through business combinations		-	92
Additions		1,757	679
Disposals		(43)	(95)
Transfer between categories		107	300
Depreciation		(1,129)	(494)
Effect of movements in foreign exchange		(211)	36
<b>Closing written down value</b>		<b>8,614</b>	<b>8,133</b>

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000
<b>17. Property, Plant and Equipment (continued)</b>		
<i>PLANT AND EQUIPMENT</i>		
Plant and equipment	1,156,447	1,095,530
Provision for depreciation	(596,271)	(472,656)
<b>Net book value</b>	<b>560,176</b>	<b>622,874</b>
<i>Movements</i>		
Opening written down value	622,874	585,626
Additions through business combinations	333	4,939
Additions	92,707	127,732
Disposals	(10,824)	(7,258)
Impairment of assets	(17,576)	-
Transfer between categories	5,102	40,919
Depreciation	(128,226)	(129,754)
Deconsolidation of associate	(934)	-
Effect of movements in foreign exchange	(3,280)	670
<b>Closing written down value</b>	<b>560,176</b>	<b>622,874</b>
<i>CAPITAL WORK IN PROGRESS</i>		
Balance at beginning of year	64,633	94,202
Transfer	(10,623)	(45,347)
Net movement	16,228	15,778
Balance at end of year	70,238	64,633
<i>TOTAL PROPERTY, PLANT AND EQUIPMENT</i>		
Property, plant and equipment	1,824,101	1,773,609
Provision for remediation	(106,058)	(93,446)
Provision for depreciation	(688,600)	(552,154)
<b>Net book value</b>	<b>1,029,443</b>	<b>1,128,009</b>
<i>Movements</i>		
Opening written down value	1,128,009	1,079,907
Additions through business combinations	333	5,031
Additions	152,567	181,442
Revaluation of assets	(4,920)	-
Net movement in capital WIP	16,228	15,778
Disposals	(10,874)	(10,769)
Impairment of assets	(50,163)	-
Transfer from landfill airspace	6,563	15,608
Depreciation	(161,320)	(160,997)
Deconsolidation of associate	(42,802)	-
Effect of movements in foreign exchange	(4,178)	2,009
<b>Closing written down value</b>	<b>1,029,443</b>	<b>1,128,009</b>

As at 1 July 2010 the Group deconsolidated Transwaste Canterbury Ltd from the group results and is now equity accounting the associate.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 17. Property, Plant and Equipment (continued)

### VALUATIONS

On 30 June 2011, an independent valuation was obtained to determine the fair value of non-landfill land and buildings which was determined by reference to an open market basis, being the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arms length transaction at the valuation date. The revaluations of land and buildings were based on independent assessments by a member of the Australian Property Institute and the New Zealand Institute of Valuers. The 2011 valuations were broadly consistent with the previous valuations. The overall impact of these valuation increments and decrements is not considered material to the balance sheet. The decrements in land and buildings which could not be offset by prior revaluation increments resulted in an impairment loss of \$1.7 million taken to the profit and loss.

Any revaluation increment (net of tax) is credited to the asset revaluation reserve included in the equity section of the statement of financial position. Any revaluation decrement directly offsetting a previous increment in the same asset is directly offset against the surplus in the asset revaluation reserve, otherwise it is charged to profit or loss. Revaluation movements are discussed in Note 24(G).

If land and buildings were measured using the cost model, the carrying amounts would be as follows:

	CONSOLIDATED	
	2011	2010
NOTES	\$'000	\$'000
<b>LAND (EXCLUDING LANDFILL)</b>		
Cost	116,326	116,324
<b>BUILDINGS</b>		
Cost	104,758	97,919
Accumulated depreciation	(21,613)	(16,138)
Net carrying amount	83,145	81,781

### LEASED PLANT AND EQUIPMENT

The carrying amount of plant and equipment held under finance lease and hire purchase contracts at 30 June 2011 is \$136,121,000 (2010: \$158,581,000). Finance lease assets and assets under hire purchase contracts are pledged as security for the related finance lease and hire purchase liabilities.

## 18. Intangible Assets

	CONSOLIDATED	
	2011	2010
NOTES	\$'000	\$'000
<b>GOODWILL</b>		
Goodwill at cost	1,892,055	2,158,501
Net book value	1,892,055	2,158,501
<b>Movements</b>		
Opening written down value	2,158,501	2,150,730
Additions through business combinations	231	2,038
Impairment of goodwill	(227,348)	-
Effect of movements in foreign exchange	(39,329)	5,733
Closing written down value	1,892,055	2,158,501

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
<b>18. Intangible Assets (continued)</b>		
<i>LANDFILL AIRSPACE</i>		
Landfill airspace at cost	64,430	133,622
<b>Net book value</b>	<b>64,430</b>	<b>133,622</b>
<b>Movements</b>		
Opening written down value	133,622	149,230
Transfer to landfill land and cell development costs	(6,563)	(15,608)
Impairment of landfill airspace	(62,629)	-
<b>Closing written down value</b>	<b>64,430</b>	<b>133,622</b>
<i>PATENTS AND LICENCES</i>		
Patents and licences at cost	-	2,389
Provision for amortisation	-	(2,389)
<b>Net book value</b>	<b>-</b>	<b>-</b>
<b>Movements</b>		
Opening written down value	-	239
Amortisation	-	(239)
<b>Closing written down value</b>	<b>-</b>	<b>-</b>
<i>OTHER INTANGIBLES</i>		
Other intangibles at cost	127,991	129,953
Provision for amortisation	(22,543)	(9,211)
<b>Net book value</b>	<b>105,448</b>	<b>120,742</b>
<b>Movements</b>		
Opening written down value	120,742	127,484
Additions	-	577
Impairment of intangible assets	(1,479)	-
Amortisation	(13,332)	(7,335)
Effect of movement in foreign exchange	(483)	16
<b>Closing written down value</b>	<b>105,448</b>	<b>120,742</b>
<i>TOTAL INTANGIBLES</i>		
Intangibles at cost	2,084,476	2,424,465
Provision for amortisation	(22,543)	(11,600)
<b>Net book value</b>	<b>2,061,933</b>	<b>2,412,865</b>
<b>Movements</b>		
Opening written down value	2,412,865	2,427,683
Acquisitions through business combinations	231	2,038
Additions	-	577
Impairment of intangible assets	(291,456)	-
Transfer to landfill land and cell development costs	(6,563)	(15,608)
Amortisation	(13,332)	(7,574)
Effect of movement in foreign exchange	(39,812)	5,749
<b>Closing written down value</b>	<b>2,061,933</b>	<b>2,412,865</b>

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 18. Intangible Assets (continued)

After initial recognition, goodwill acquired in a business combination is measured at cost less any accumulated impairment losses. Goodwill is not amortised but is subject to impairment testing on an annual basis or whenever there is an indication of impairment.

Landfill airspace accounting and its nature is described in note 3(J).

Other intangibles include customer contracts valued at \$25,490,000 (2010: \$40,423,000) and brand names valued at \$78,600,000 (2010: \$78,600,000). Contracts are amortised over their useful life which on average is 3 years. Brand names are not amortised as they are assessed as having an indefinite useful life.

During the financial year ended 30 June 2011, all intangible assets were tested for impairment as required by AASB 136 'Impairment of Assets'. The following impairment losses were recognised in the profit and loss account (pre-tax). No amounts were recorded in equity. No impairment reversals were recognised.

CASH-GENERATING UNIT	AMOUNT OF IMPAIRMENT \$'000	NATURE OF IMPAIRMENT	REASON FOR IMPAIRMENT
New Zealand	181,491	Goodwill	Application of lower forecast long range growth rates
Manufacturing Australia	42,780	Goodwill	Decline in business performance
Baxter Recycling (Cleanaway)	3,077	Goodwill	Decline in business performance
Victoria Landfill	62,629	Airspace	Decline in landfill land values and change in realisation assumptions
New Zealand	1,479	Contracts	Loss of contracts
	291,456		

There were no impairment losses or reversals recognised in the 2010 financial year.

The recoverable amounts of the cash-generating units have been based on value-in-use calculations. These calculations use cash flow projections based on actual operating results and financial budgets approved by the Board. The critical assumptions used in the testing of these cash generating units for both 2010 and 2011 financial years were as follows:

VARIABLE	ASSUMPTION	COMMENT
Nominal EBITDA growth – years 1 to 5	0.0% - 6.0%	Based on 5 year plan numbers submitted to the Board (excluding strategic objectives)
Inflation	2.7% - 3.5%	Represents forecast long term CPI growth in Australia and New Zealand
Nominal growth rate beyond five year financial plan (terminal growth rate)	2.7% - 4.0%	Based on forecast CPI, GDP and other macro economic factors
Discount rate	9.0% - 10.5%	Discount rate is post tax for assets with comparable risk profiles. The discount rate has been based on the assets WACC adjusted to remove gearing impacts
Landfill operations discount rate	9.0%	Based on operations WACC
Land sales discount rate	10.5%	Based on development WACC
Capex spend	Forecast	Based on 5 year plan numbers submitted to the board (excluding strategic objectives)

Growth and discount rate assumptions are deemed appropriate as there are no intentions to dispose of any businesses.

## 18. Intangible Assets (continued)

The cash-generating units (“CGU”) with significant goodwill and indefinite life intangibles attributable to them are:

CASH-GENERATING UNIT	2011		2010	
	GOODWILL \$'000	INDEFINITE LIFE INTANGIBLES \$'000	GOODWILL / AIRSPACE \$'000	INDEFINITE LIFE INTANGIBLES \$'000
New Zealand	577,497	-	765,670	-
Victoria Landfill Division	-	-	62,629	-
Transpacific Cleanaway	1,082,566	78,600	1,082,566	78,600
	1,660,063	78,600	1,910,865	78,600

There are no other individual CGUs with significant goodwill and indefinite life intangible attributable to them.

### Cleanaway

	2011	2010
Discount rate	9.0%	9.0%
Nominal EBITDA growth – years 1 to 5	6.0%	6.0%
Nominal growth rate beyond five years	4.0%	6.0%

The recoverable amount of the Cleanaway CGU currently exceeds its carrying value by \$282.5 million (2010: \$738.1 million). This excess in recoverable amount could be reduced should changes in the following key assumptions occur:

1. Discount rate – an increase in the discount rate of over 1.0% (2010: 1.3%) would result in a reduction of the recoverable amount to below the carrying value.
2. Nominal growth rate beyond five year plan – a decrease in the growth rate beyond the five year plan of over 1.2% (2010: 1.1%) would result in a reduction of the recoverable amount to below the carrying value.
3. Nominal EBITDA growth – years 1 to 5 – a decrease in the nominal EBITDA growth rate of over 4.1% (2010: 6%) would result in a reduction of the recoverable amount to below the carrying value.

The potential impact of the proposed carbon tax has been excluded due to legislative uncertainty.

### Victoria Landfill

	2011	2010
Discount rate	9.0% to 10.5%	9.0% to 10.5%
Nominal EBITDA growth – years 1 to 5	1.5% to 3.0%	3.25%
Nominal growth rate beyond five years	n/a	n/a

No terminal growth rate is used for the Victoria Landfill value in use calculation as operations have a defined life.

The impairment calculations were based on estimates around the present value of landfill land together with the uncertainty of the ultimate sell date. This resulted in a \$62.6 million impairment of landfill airspace and a \$32.6 million impairment of landfill land for the 2011 financial year. The potential impact of the proposed carbon tax has been excluded due to legislative uncertainty.

The key impairment calculation drivers above resulted in a current year impairment loss and as such any negative change in the underlying assumptions in the future would result in a further impairment.



# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 18. Intangible Assets (continued)

New Zealand

	2011	2010
Discount rate	9.0%	9.0%
Nominal EBITDA growth – years 1 to 5	3.9%	4.8%
Nominal growth rate beyond five years	3.0%	4.7%

The key impairment calculation drivers above resulted in a current year impairment loss and as such any negative change in the underlying assumptions in the future would result in a further impairment.

Manufacturing

During the year ended 30 June 2011 all non-current assets attributable to the Manufacturing division were deemed to be impaired so no further impairment is possible.

		CONSOLIDATED	
	NOTES	2011 \$'000	2010 \$'000

## 19. Trade and Other Payables

*CURRENT*

Trade payables		80,387	95,799
Other payables and accruals		149,100	113,919
Payables to related parties and associates	31C	-	16
Deferred settlements		800	4,350
		230,287	214,084

The Group's exposure to currency and liquidity risk related to trade and other payables is disclosed in Note 33.

				CONSOLIDATED		
		NOTES	2011 \$'000	2010 \$'000		
<b>20. Borrowings</b>						
<i>CURRENT</i>						
<i>UNSECURED</i>						
Bank loans			50,000	4,663		
Loans to related parties and associates		31C	3,329	7,131		
Other			432	446		
			53,761	12,240		
<i>SECURED</i>						
Obligations under finance leases and hire purchase liabilities		29B	31,414	35,029		
			85,175	47,269		
<i>NON-CURRENT</i>						
<i>UNSECURED</i>						
Bank loans			874,653	1,067,850		
US Private Placement notes			139,658	174,605		
6.75% Subordinated Convertible notes*			282,985	275,434		
Other			1,170	1,192		
			1,298,466	1,519,081		
<i>SECURED</i>						
Obligations under finance leases and hire purchase liabilities		29B	107,068	135,843		
			1,405,534	1,654,924		
Current unsecured bank loans of \$50 million is for mandatory repayments required to be made in the 2012 financial year which the Group has the right to redraw in July 2012.						
All borrowings are net of prepaid borrowing costs.						
Within unsecured borrowings, the bank loans, US Private Placement and Convertible notes are currently in the process of having security granted over assets of the Group members who are party to these financing facilities.						
<i>* CONVERTIBLE NOTES</i>						
Opening balance			279,668	273,067		
Amortisation			6,601	6,601		
Closing balance			286,269	279,668		

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

	CONSOLIDATED	
	2011 \$'000	2010 \$'000

## 20. Borrowings (continued)

### FINANCING FACILITIES

The facility limits and maturity profile of the Group's main financing facilities are as follows:

FACILITY		AMOUNT	MATURITY
Syndicated Facility Agreement	4 year tranche	\$601 million	July 2013
	5 year tranche	\$834 million	July 2014
US Private Placement notes	5 year tenure	\$115 million	December 2012*
	10 year tenure	\$54 million	December 2017*
6.75% Subordinated Convertible notes		\$309 million	December 2014**

\* The USPP lenders have the right to put the debt back to the Group as at September 2012.

\*\* The Convertible note holders have the right to request redemption in December 2012.

The Group's finance facilities are summarised below:

FACILITY	AMOUNT	
Syndicated Facility Agreement	1,435,000	1,434,562
US Private Placement notes*	140,148	175,106
6.75% Subordinated Convertible notes	309,100	309,100
	1,884,248	1,918,768

\* This is translated at the spot rate at 30 June. Details of hedging are set out below.

Interest rates are variable under the Syndicated Facility Agreement. The Company manages its exposure to floating rate debt by economically hedging a proportion of its exposure with interest rate swaps.

The US Private Placement and has been swapped to A\$ fixed rate debt to mitigate the foreign currency risk exposure arising for these borrowings.

In December 2007, the Company issued subordinated convertible notes due 7 December 2014. The notes carry a coupon of 6.75% per annum and will, unless previously converted, be redeemed at their principal amount on maturity. The conversion price of the notes has been set at A\$14.8648 per ordinary share, subject to adjustment in accordance with the conditions. The convertible noteholders have the right to request redemption in December 2012. The notes are being amortised to 2014.

The Group and the Company can also borrow outside of the facilities detailed above.

DEBT FACILITIES		
Total facilities available	1,884,248	1,918,768
Facilities utilised at balance date	(1,643,215)	(1,833,750)
Facilities not utilised at balance date	241,033	85,018

Facilities used at balance date include \$133.4 million (2010: \$134.8 million) in guarantees and letters of credit which are not included in the statement of financial position. Refer Note 29.

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000

## 21. Provisions

### CURRENT

<b>Provision for warranty</b>		
Balance at beginning of year	5,322	5,382
Provisions acquired through business combinations	-	1,286
Provisions made during the year	5,211	3,654
Provisions used during the year	(4,786)	(3,985)
Provisions reversed during the year	-	(1,015)
Balance at end of year	5,747	5,322
<b>Provision – other</b>		
Balance at beginning of year	15,345	11,693
Provisions made during the year	24,517	18,685
Provisions used during the year	(16,924)	(14,142)
Provisions reversed during the year	(3,311)	(891)
Balance at end of year	19,627	15,345
<b>Total current provisions</b>		
Balance at beginning of year	20,667	17,075
Provisions acquired through business combinations	-	1,286
Provisions made during the year	29,728	22,339
Provisions used during the year	(21,710)	(18,127)
Provisions reversed during the year	(3,311)	(1,906)
Balance at end of year	25,374	20,667

### WARRANTIES

The provision for warranties relates mainly to the commercial vehicle division warranties for vehicles. The provision is based on estimates made from historical warranty data associated with similar services.

### OTHER PROVISIONS

Included in other provisions is an amount of \$4.7 million (2010: \$4.2 million) in relation to workers compensation self-insurance of the Group in Australia under the Comcare scheme. The workers compensation self-insurance provision is reassessed annually based on actuarial advice.

Other provisions also includes amounts for vehicle dealer support and floor plan interest and operating lease property make-good.

## 22. Other Liabilities

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000
Deferred income	21,275	19,659
	21,275	19,659

Deferred income relates to prepaid waste collection amounts not yet serviced.

## Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

### 23. Share Based Payments

On 1 June 2010 and 3 September 2010 the Group issued performance rights attached to a Long Term Incentive Plan. On 1 June 2010 the Group issued performance rights attached to an Executive Engagement Award. The Long Term Incentive Plan ("LTIP") and the Executive Engagement Award ("EEA") are exercisable in one tranche if certain performance standards are met.

The LTIP performance standards are measured by the Company achieving a total shareholder return (TSR) ranking of equal to or greater than the 50<sup>th</sup> percentile TSR of the S&P/ASX 200 Industrial Sector Index (excluding companies involved in resources or mining) and the Group achieves certain earnings per share growth targets.

The performance rights attached to the EEA will vest upon the condition that the participant is employed at vesting date and at various percentages based on the Company's ordinary share price at that date.

During the year the Group issued performance rights which vest on 30 June 2012 (subject to continued employment) under the terms of the Transpacific Industries Group Annual Incentive Plan (AIP).

DATE GRANTED	FIRST EXERCISE DATE ON OR AFTER	EXPIRY DATE	NUMBER GRANTED 2011	NUMBER GRANTED 2010
(1) 1 June 2010 – LTIP	Release of results for year ending 30 June 2012	Six months following exercise date	-	2,613,063
(2) 1 June 2010 – EEA	30 June 2015	Six months following exercise date	-	9,945,265
(3) 3 September 2010 – LTIP	Release of results for year ending 30 June 2013	Six months following exercise date	3,968,010	-
(4) 23 December 2010 – AIP	30 June 2012	Six months following exercise date	450,306	-

The number and weighted average exercise prices of share options and performance rights are as follows:

	WEIGHTED AVERAGE EXERCISE PRICE 2011	NUMBER OF SHARE OPPORTUNITIES 2011	WEIGHTED AVERAGE EXERCISE PRICE 2010	NUMBER OF SHARE OPPORTUNITIES 2010
Outstanding at the beginning of the period	\$8.81	18,663,163	\$8.96	8,878,336
Granted during the period	\$0.00	4,418,316	\$0.00	12,558,328
Exercised during the period	-	-	-	-
Cancelled/lapsed during the period		(8,994,070)		(2,773,501)
Outstanding at the end of the period		14,087,409		18,663,163
- Options		1,771,500		6,104,835
- Performance rights		12,315,909		12,558,328
Exercisable at the end of the period		-	\$8.81	3,918,836

The options outstanding at 30 June 2011 have an exercise price in the range of \$3.55 to \$13.06 (2010: \$3.55 to \$13.06) and a weighted average contractual life of 0.2 years (2010: 2.1 years).

Total share-based payment expense included in the statement of comprehensive income is set out in Note 24(G).

The performance rights granted as part of the AIP have been valued at share price on date of issue as they have a zero exercise price. All other parameters remain consistent to those below.

### 23. Share Based Payments (continued)

All other performance rights granted during the year were fair valued by an external party using a Monte-Carlo simulation. The following table sets out the assumptions made in determining the value of these options:

	LTIP 3,968,010 03/09/10	LTIP 2,613,063 01/06/10	EEA 9,945,265 01/06/10
Vesting period	August 2013	August 2012	June 2015
Measurement period (years)	2.8	2.1	5.08
Risk free interest rate (%)	4.95%	4.92%	5.38%
Volatility (%)	64.51%	68.34%	54.94%
Fair value	\$0.85	\$0.89	\$1.34

The Company previously operated an Executive Share Option Plan (“the Option Plan”) approved by shareholders of the Company in March 2005. Under the option plan the Board of Directors may issue options to Non-Executive Directors and Executives of the Company. The Board determines the price, number, exercise price, expiry date and relevant performance hurdles of options to be issued. There are no voting or dividend rights attached to the options.

Upon exercise of the options and payment of the exercise price, the Executives are allotted one fully paid ordinary share in the Company for each option held.

On termination of employment of a participant, generally the option lapses. In certain circumstances, the Board may elect to allow the terminating participant to retain their options.

No options were granted during the reporting period.

New incentive schemes were introduced to replace the Option Plan during the 2010 financial year.

The following option arrangements were in existence during the current and comparative reporting periods:

DATE GRANTED	FIRST EXERCISE DATE ON OR AFTER	EXPIRY DATE	EXERCISE PRICE	NUMBER UNDER OPTION 2011	NUMBER UNDER OPTION 2010
<b>OPTIONS</b>					
(3) 17 February 2006	31 August 2007	31 July 2010	\$5.40	-	333,334
(4) 24 April 2006	31 August 2007	31 July 2010	\$8.53	-	450,000
(5) 13 September 2006	31 August 2007	31 July 2010	\$7.25	-	386,667
(6) 20 September 2006	31 August 2007	31 July 2010	\$7.28	-	175,000
(7) 23 October 2006	31 August 2007	31 July 2010	\$8.20	-	40,000
(8) 10 November 2006	31 August 2008	31 July 2010	\$8.09	-	50,000
(9) 14 December 2006	31 August 2008	31 July 2010	\$8.81	-	53,334
(10) 12 March 2007	31 August 2008	31 July 2011	\$9.98	70,000	695,000
(11) 12 March 2007	31 August 2008	31 July 2010	\$9.98	-	900,000
(12) 3 May 2007	31 August 2008	31 July 2011	\$12.51	50,000	50,000
(13) 16 May 2007	31 August 2008	31 July 2011	\$13.06	425,000	885,000
(14) 22 October 2007	31 August 2008	31 July 2011	\$11.15	145,000	145,000
(15) 11 February 2008	31 August 2009	31 July 2011	\$7.96	801,500	911,500
(16) 23 September 2008	31 August 2009	31 July 2012	\$6.13	-	200,000
(17) 6 November 2008	31 August 2009	31 July 2012	\$3.55	280,000	830,000

Options issued under the Option Plan are exercisable in two or three equal tranches and will vest when the exercise conditions have been met up to the expiry date. Seventy five per cent of each tranche of options vest if total shareholder return (TPI share price increment over share price at grant date plus dividends paid) totals at least 15% per annum on a cumulative basis.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 23. Share Based Payments (continued)

Twenty five per cent of each tranche of options vest if the volume weighted average price of TPI shares has outperformed the S&P/ASX 200 (less financials) by 5% on a cumulative basis. The fair value of the options are estimated at the date of grant using the binominal model incorporating a Monte-Carlo simulation. The fair value of the options range from \$0.02 cents to \$2.23.

The majority of options expense in relation to these options is in prior periods based on the contractual lives of the options.

Subsequent to the end of the reporting period all options on issue at 30 June 2011 have lapsed as the vesting conditions were not satisfied.

## 24. Equity

### (A) ISSUED CAPITAL

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
Ordinary shares - issued and fully paid	1,770,058	1,770,058
Convertible notes equity component	51,588	51,588
	1,821,646	1,821,646

### (B) MOVEMENTS IN ORDINARY SHARES

	2011		2010	
	NUMBER OF SHARES	\$'000	NUMBER OF SHARES	\$'000
Balance at the beginning of the year	960,638,735	1,770,058	310,981,126	1,041,383
Issued during the financial year:				
- shares issued for equity raising	-	-	649,657,609	750,217
- transaction costs	-	-	-	(21,542)
<b>BALANCE AT THE END OF THE YEAR</b>	<b>960,638,735</b>	<b>1,770,058</b>	<b>960,638,735</b>	<b>1,770,058</b>

Ordinary shares participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares held. Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the Company. Ordinary shares have no par value.

### (C) MOVEMENTS IN STEP-UP PREFERENCE SECURITIES

	2011		2010	
	NUMBER OF UNITS	\$'000	NUMBER OF UNITS	\$'000
Balance at the beginning of the year	2,500,000	249,846	2,500,000	249,846
<b>BALANCE AT THE END OF THE YEAR</b>	<b>2,500,000</b>	<b>249,846</b>	<b>2,500,000</b>	<b>249,846</b>

The Group issued Step-up Preference Securities (SPS) via a prospectus dated 4 July 2006.

The rights of SPS holders to payments rank ahead of ordinary shareholders and have no fixed repayment date.

Distributions on the SPS are discretionary, payable semi-annually, non-cumulative and payable on the 180 day bank bill swap reference rate plus a margin. Distributions are expected to be fully franked.

## 24. Equity (continued)

### (C) MOVEMENTS IN STEP-UP PREFERENCE SECURITIES (CONTINUED)

Where a distribution on SPS is not paid, the Company may not declare or pay any dividends on ordinary shares until such time as an amount equivalent to unpaid distributions in the past 12 months have been paid, all SPS have been redeemed or exchanged, or a special resolution of the SPS holders has been passed approving such action.

The first periodic remarketing date is 1 October 2011 and provides the following options:

- conduct a remarketing process to establish a new margin and adjust such other terms which will then apply until the next remarketing date;
- redeem for cash;
- exchange SPS for a variable number of the Company's ordinary shares; or
- begin paying distributions at the step-up margin on the SPS.

On 1 October 2011 the distribution on the SPS preference securities will be "stepped up". As a result, the distribution margin will increase from 3.5% to 6.0% with effect from the distribution period ending 31 March 2012.

While the SPS have no fixed maturity date, the Trust retains the ability to redeem or convert the SPS at subsequent distribution payment dates.

### (D) DIVIDEND REINVESTMENT PLAN

The Company has established a dividend reinvestment plan ("DRP") under which holders of ordinary shares may elect to have all or part of their dividend entitlements satisfied by the issue of new ordinary shares rather than being paid in cash. Shares are issued under the DRP at the 15 trading day volume weighted average price (VWAP) from the second trading day after the record date. The Company has not declared any dividends payable for the 2011 financial year.

### (E) SHARE OPTIONS AND PERFORMANCE RIGHTS

The details of the Executive Share Option Plan, Long Term Incentive Plan and Executive Engagement Award are set out at Note 23.

### (F) WARRANTS

In August 2009 the Group issued 71,637,326 warrants to its major shareholder, WPX Holdings BV. The warrants are exercisable in three tranches:

- 23,879,109 warrants exercisable from 5 August 2010;
- 23,879,109 warrants exercisable from 1 July 2011; and
- 23,879,108 warrants exercisable from 1 July 2012.

The warrants expire 30 June 2014 and the exercise price is \$1.20 (subject to certain dilutive events).

### (G) RESERVES

	CONSOLIDATED		
	NOTES	2011 \$'000	2010 \$'000
Foreign currency translation reserve		(101,160)	(43,458)
Asset revaluation reserve		35,234	39,499
Warrants reserve		60,892	60,892
Hedging reserve		(3,833)	(994)
Employee equity benefits reserve		3,663	884
		(5,204)	56,823



# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000

## 24. Equity (continued)

### (G) RESERVES (CONTINUED)

#### Foreign Currency Translation Reserve

##### Nature and purpose of reserve

The foreign currency translation reserve is used to record differences arising from the translation of the financial statements of foreign subsidiaries. It is also used to record the net investment hedged in these securities.

##### Movements

Foreign currency translation reserve:		
Opening balance	(43,458)	(45,150)
Exchange differences taken to equity	(57,702)	1,692
<b>CLOSING BALANCE</b>	<b>(101,160)</b>	<b>(43,458)</b>

#### Asset Revaluation Reserve

##### Nature and purpose of reserve

The asset revaluation reserve is used to record revaluations of non-current assets (including non landfill land and buildings and listed company investments).

##### Movements

Asset revaluation reserve:		
Non Landfill Land and Buildings	36,752	36,752
Available-for-sale assets (listed company equity shares)	2,747	-
Opening balance	39,499	36,752
Revaluation of Non Landfill Land and Buildings (net of tax)	(2,918)	-
Revaluation of available-for-sale assets (net of tax)	(1,347)	2,747
<b>CLOSING BALANCE</b>	<b>35,234</b>	<b>39,499</b>

##### Attributable to

Non Landfill Land and Buildings	33,834	36,752
Available-for-sale assets (listed company equity shares)	1,400	2,747
<b>TOTAL</b>	<b>35,234</b>	<b>39,499</b>

#### Warrants Reserve

##### Nature and purpose of reserve

The warrants reserve is used to record revaluations of warrants issued on recapitalisation.

##### Movements

Warrants reserve:		
Opening balance	60,892	-
Warrants issued	-	50,863
Revaluation*	-	10,029
<b>CLOSING BALANCE</b>	<b>60,892</b>	<b>60,892</b>

\* Revaluation was at the date that the cash settlement option of the warrants was removed.

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000

## 24. Equity (continued)

### (G) RESERVES (CONTINUED)

#### Hedging Reserve

#### Nature and purpose of reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedge transactions that have not yet occurred.

#### Movements

Hedging reserve:		
Opening balance	(994)	(2,120)
Transfer to net profit	42	(2,067)
Net gain taken to equity	6,226	6,508
Net (loss) taken to equity	(9,107)	(3,315)
<b>CLOSING BALANCE</b>	<b>(3,833)</b>	<b>(994)</b>

#### Employee Equity Benefits Reserve

#### Nature and purpose of reserve

The employee equity benefits reserve is used to record the value of equity benefits provided to employees and Directors as part of their remuneration. Refer to Note 23 for further details of these plans.

#### Movements

Employee equity benefits reserve:		
Opening balance	884	590
Share based payment expense	2,779	294
<b>CLOSING BALANCE</b>	<b>3,663</b>	<b>884</b>

### (H) DIVIDENDS AND DISTRIBUTIONS

There were no dividends paid on ordinary shares during the 2011 or 2010 reporting years.

Details of distributions in respect of the financial year are as follows:

	2011		2010	
	AMOUNT PER SHARE/UNIT	TOTAL \$'000	AMOUNT PER SHARE/UNIT	TOTAL \$'000
<i>Step-up Preference Securities</i>				
Distribution period ended 30 September: fully franked at 30% tax rate	\$2.87	7,175	\$2.31	5,775
Distribution period ended 31 March: fully franked at 30% tax rate	\$3.00	7,500	\$2.54	6,350
<b>TOTAL DISTRIBUTION PAID</b>		<b>14,675</b>		<b>12,125</b>

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 24. Equity (continued)

### (H) DIVIDENDS AND DISTRIBUTIONS (CONTINUED)

After the reporting date the following distribution was proposed by the Directors. The distribution has not been provided for. The declaration and subsequent payment of the distribution has no income tax consequences.

	2011		2010	
	AMOUNT PER SHARE/UNIT	TOTAL \$'000	AMOUNT PER SHARE/UNIT	TOTAL \$'000
<i>Proposed for :</i>				
<i>Step-up Preference Securities</i>				
Distribution period ended 30 September: fully franked at 30% tax rate	\$2.97	7,425	\$2.87	7,175

### (I) FRANKING CREDIT BALANCE

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
30% franking credits available to subsequent financial years	44,258	62,797

The above available amounts are based on the balance of the franking account at year end, adjusted for:

- franking credits that will arise from the payment of current tax liabilities;
- franking debits that will arise from the payment of dividends recognised as a liability at the year end;
- franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year end; and
- franking credits that the entity may be prevented from distributing in subsequent years.

### (J) RETAINED EARNINGS

Retained profits at beginning of year	64,815	5,779
Net profit attributable to members of the parent entity	(296,543)	59,036
Retained profits at end of year	(231,728)	64,815

### (K) NON-CONTROLLING INTEREST

Contributed equity	1,426	7,771
Retained profits	399	1,693
	1,825	9,464

As at 1 July 2010 the Group deconsolidated Transwaste Canterbury Ltd from the group results and is now equity accounting the associate.

## 25. Consolidated Entities

Entity	country of Incorporation	2011	2010
		%	%
Transpacific Industries Group Ltd – parent	Australia		
Transpacific Securities Pty Ltd	Australia	100	100
Transpacific SPS Trust	Australia	100	100
Transpacific Sustain Pty Ltd	Australia	100	100
Transpacific Innovations Pty Ltd	Australia	100	100
Transpacific Co Pty Ltd*	Australia	100	100
Transpacific Resources Pty Ltd*	Australia	100	100
Environmental Recovery Services Pty Ltd*	Australia	100	100
ERS Australia Pty Ltd*	Australia	100	100
Kleenparts Pty Ltd	Australia	100	100
Transpacific Energy Pty Ltd	Australia	100	100
Transpacific Oil Pty Ltd	Australia	100	100
ERS Singapore Pte Ltd	Singapore	100	100
ERS Taiwan Ltd	Taiwan	100	100
Transpacific Industries Pty Ltd*	Australia	100	100
Associated Oils Pty Ltd	Australia	100	100
ATS Developments Pty Ltd	Australia	100	100
Australian Pollution Engineering Pty Ltd	Australia	100	100
Australian Resource Recovery Pty Ltd	Australia	100	100
Australian Terminal Services Pty Ltd	Australia	100	100
L V Rawlinson & Associates Pty Ltd	Australia	100	100
Mann Waste Management Pty Ltd	Australia	100	100
Nationwide Oil Pty Ltd*	Australia	100	100
Oil & Fuel Salvaging (Qld) Pty Ltd	Australia	100	100
NQ Resource Recovery Pty Ltd*	Australia	100	100
Olmway Pty Ltd <sup>(i)</sup>	Australia	50	50
QORS Pty Ltd	Australia	100	100
Solidsep Pty Ltd	Australia	100	100
Transpacific Biofuels Pty Ltd <sup>(i)</sup>	Australia	50	50
Transpacific Bituminous Products Pty Ltd	Australia	100	100
Transpacific Environmental Services Pty Ltd	Australia	51	51
Transpacific Manufacturing Systems P/L	Australia	100	100
Transpacific Refiners Pty Ltd <sup>(i)</sup>	Australia	50	50
Transpacific Superior Pak Pty Ltd *	Australia	100	100
Transwaste Technologies (1) Pty Ltd	Australia	100	100
Transwaste Technologies Pty Ltd *	Australia	100	100
Transpacific Baxter Pty Ltd*	Australia	100	100
A J Baxter Pty Ltd	Australia	100	100
Baxter Business Pty Ltd*	Australia	100	100
Baxter Recyclers Pty Ltd	Australia	100	100

## 25. Consolidated Entities (continued)

Entity	country of Incorporation	2011 %	2010 %
Transpacific Cleanaway Pty Ltd*	Australia	100	100
Enviroguard Pty Ltd *	Australia	100	100
Getabin Pty Ltd	Australia	100	100
Transpacific Cleanaway Hygiene Pty Ltd	Australia	70	70
Transpacific Collections Pty Ltd	Australia	100	100
Transpacific Recycling Pty Ltd	Australia	100	100
Transpacific Ventures Pty Ltd	Australia	100	100
Transpacific Industrial Solutions Pty Ltd *	Australia	100	100
ACN 122 808 324 Pty Ltd	Australia	100	100
Transpacific Holdings Pty Ltd	Australia	100	100
Transpacific Paramount Services Pty Ltd	Australia	100	100
Transpacific Waste Management Pty Ltd*	Australia	100	100
Ashrye Pty Ltd	Australia	100	100
Clarinda Landfill Pty Ltd	Australia	100	100
Max T Pty Ltd	Australia	100	100
Rubus Holdings Pty Ltd*	Australia	100	100
Rubus Intermediate One Pty Ltd*	Australia	100	100
Rubus Intermediate Two Pty Ltd*	Australia	100	100
Transpacific Cleanaway Holdings Pty Ltd*	Australia	100	100
Transpacific Resource Recycling Pty Ltd	Australia	100	100
Waste Management Pacific (SA) Pty Ltd	Australia	100	100
Waste Management Pacific Pty Ltd*	Australia	100	100
Western Star Trucks Australia Pty Ltd*	Australia	100	100
MAN Automotive Imports (NZ) Ltd	New Zealand	100	100
Man Automotive Imports Pty Ltd*	Australia	100	100
Man Imports Pty Ltd	Australia	100	100
Western Star Truck Centre Trust	Australia	100	100
Transpacific Industries Group Finance (NZ) Ltd	New Zealand	100	100
ERS New Zealand Ltd	New Zealand	100	100
Healthcare Waste Ltd	New Zealand	100	100
Transpacific Technical Services (NZ) Ltd	New Zealand	100	100
Transpacific Industries Group (NZ) Ltd	New Zealand	100	100
Burwood Resource Recovery Park Ltd	New Zealand	100	-
Canterbury Material Recovery Facilities Ltd	New Zealand	100	-
Canterbury Waste Services Ltd	New Zealand	100	100
Eastern Bins Ltd	New Zealand	100	100
Get-A-Bin Ltd	New Zealand	100	100
Otago Waste Services Ltd	New Zealand	100	100
Recycle New Zealand Ltd	New Zealand	100	100
Superior Pak NZ	New Zealand	100	100

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 25. Consolidated Entities (continued)

Entity	country of Incorporation	2011	2010
		%	%
Tartan Industries Ltd	New Zealand	100	100
The Wheelibin Company Ltd	New Zealand	100	100
Transpacific Collections Ltd	New Zealand	100	-
Transpacific Industrial Solutions (NZ) Ltd	New Zealand	100	100
Transpacific Recycling Ltd	New Zealand	100	100
Transpacific Waste Management Ltd	New Zealand	100	-
Waste Management Ltd	New Zealand	100	100
Waste Care Ltd	New Zealand	100	100
Waste Disposal Services Ltd	New Zealand	100	100
Transpacific All-Brite Ltd	New Zealand	100	100
Flexi-Bin Ltd	New Zealand	100	100
General Rubbish Collection Ltd	New Zealand	100	100
Budget Bins Ltd	New Zealand	100	100
Sunshine Garden Bag & Bin Company Ltd	New Zealand	100	100

(i) Wholly-owned subsidiaries of the Company have management control and the casting vote of Transpacific Refiners Pty Ltd, Olmway Pty Ltd, and Transpacific Biofuels Pty Ltd and thus the Company has the capacity to dominate decision making in relation to the financial and operating policies so as to enable those entities to operate as part of the Group in pursuing its objectives.

\* These wholly owned subsidiaries have entered into a deed of cross guarantee with Transpacific Industries Group Ltd on 29 June 2007 pursuant to ASIC Class Order 98/1418 and are relieved from the requirement to prepare and lodge an audited financial report.

The consolidated statement of comprehensive income and statement of financial position of the entities who are a party to the deed of cross guarantee are:

	2011 \$'000	2010 \$'000
<b>STATEMENT OF COMPREHENSIVE INCOME</b>		
Revenue from continuing activities	1,707,266	1,639,762
Other income	39,097	45,923
Raw materials and inventory	(320,236)	(348,316)
Waste disposal and collection	(257,460)	(209,674)
Employee expenses	(531,064)	(498,308)
Depreciation and amortisation expenses	(125,174)	(124,807)
Net finance costs	(148,205)	(126,817)
Repairs and maintenance	(95,597)	(92,071)
Fuel purchases	(53,588)	(47,233)
Leasing charges	(56,405)	(52,125)
Freight costs	(18,884)	(15,341)
Other expenses	(103,883)	(108,110)
Mark to market	2,102	11,695
Impairment	(154,520)	-
Share of net profits of associates accounted for using the equity method	535	(34)
<b>Profit/(loss) before income tax</b>	<b>(116,016)</b>	<b>74,544</b>
Income tax expense/(benefit)	(9,283)	(33,918)
<b>Profit/(loss) from continuing operations</b>	<b>(125,299)</b>	<b>40,626</b>

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 25. Consolidated Entities (continued)

<b>OTHER COMPREHENSIVE INCOME</b>	2011 \$'000	2010 \$'000
Cash flow hedges		
Net gain/(loss) taken to equity	(2,906)	1,332
Translation of foreign operations		
Exchange differences taken to equity	-	-
<b>Net income/(loss) recognised directly in equity</b>	<b>(2,906)</b>	<b>1,332</b>
<b>Profit/(loss) from continuing operations</b>	<b>(128,205)</b>	<b>41,958</b>

<b>STATEMENT OF FINANCIAL POSITION</b>	2011 \$'000	2010 \$'000
<b>ASSETS</b>		
Cash and cash equivalents	52,645	106,846
Trade and other receivables	597,602	601,844
Current tax assets	-	9,739
Inventories	93,736	105,082
Other assets	13,545	14,142
<b>TOTAL CURRENT ASSETS</b>	<b>757,528</b>	<b>837,653</b>
Investments accounted for using the equity method	12,964	12,053
Investments	584,906	584,906
Property, plant and equipment	706,287	756,919
Intangible assets	1,430,780	1,547,726
Deferred tax assets	29,092	44,363
<b>TOTAL NON-CURRENT ASSETS</b>	<b>2,764,029</b>	<b>2,945,967</b>
<b>TOTAL ASSETS</b>	<b>3,521,557</b>	<b>3,783,620</b>
<b>LIABILITIES</b>		
Trade and other payables	209,379	203,202
Interest-bearing loans and borrowings	77,887	21,565
Income tax payable	2,701	-
Employee entitlements	42,563	36,191
Provisions	27,403	27,482
Other	68,194	35,991
<b>TOTAL CURRENT LIABILITIES</b>	<b>428,127</b>	<b>324,431</b>
Interest-bearing loans and borrowings	1,394,998	1,629,646
Employee entitlements	7,785	9,058
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>1,402,783</b>	<b>1,638,704</b>
<b>TOTAL LIABILITIES</b>	<b>1,830,910</b>	<b>1,963,135</b>
<b>NET ASSETS</b>	<b>1,690,647</b>	<b>1,820,485</b>
<b>EQUITY</b>		
Issued capital	1,821,646	1,821,646
Reserves	85,405	89,944
Retained earnings	(216,404)	(91,105)
<b>TOTAL EQUITY</b>	<b>1,690,647</b>	<b>1,820,485</b>

## 26. Investments Accounted for Using the Equity Method

(A) DETAILS OF INTERESTS IN ASSOCIATES ARE AS FOLLOWS:

ENTITY	COUNTRY	REPORTING DATE	OWNERSHIP INTEREST		CARRYING VALUE OF INVESTMENT	
			2011 %	2010 %	2011 \$'000	2010 \$'000
<b>Technical services management:</b>						
Total Waste Management Pty Ltd	Australia	31 December	50	50	4,946	5,203
Western Resource Recovery Pty Ltd	Australia	31 December	50	50	7,236	6,210
<b>Solid waste management:</b>						
Otago Southland Waste Services Ltd	New Zealand	30 June	50	50	208	675
Living Earth Ltd	New Zealand	30 June	50	50	2,136	1,887
Midwest Disposals Ltd	New Zealand	30 June	50	50	2,123	2,373
Pikes Point Transfer Station Ltd	New Zealand	30 June	50	50	820	943
Daniels Sharpsmart New Zealand Ltd	New Zealand	30 June	50	50	-	-
Transwaste Canterbury Ltd <sup>(i)</sup>	New Zealand	30 June	50	50	9,162	-
Waste Disposal Services (unincorporated joint venture)	New Zealand	30 June	50	50	-	-
Wellington Waste Disposal Pty Ltd	Australia	30 June	50	50	-	-
Wonthaggi Recyclers Pty Ltd	Australia	30 June	50	50	1,313	1,695
Earthpower Technologies Sydney Pty Ltd	Australia	30 June	50	50	(2)	(17)
Garware Environmental Services Private Limited <sup>(ii)</sup>	India	30 June	50	-	127	-
<b>Industrial management:</b>						
ERS Co Pty Ltd	Australia	30 June	49	49	18	18
<b>Hydrocarbon management:</b>						
Oil Stream Partners Pty Ltd	Australia	30 June	50	50	-	-
					28,087	18,987

<sup>(i)</sup> Transwaste Canterbury Ltd was deconsolidated from the group results as at 1 July 2010.

<sup>(ii)</sup> Waste Management Pacific Pty Ltd acquired 50% in December 2010.

The reporting dates for those entities noted as at 31 December is a result of that being the reporting date of the other 50% shareholder.



## Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

### 26. Investments Accounted for Using the Equity Method (continued)

#### *(B) SHARE OF ASSOCIATES STATEMENT OF FINANCIAL POSITION*

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
Total assets	103,238	53,588
Total liabilities	(47,060)	(15,614)
Net assets as reported by associates	56,178	37,974
Share of associates net assets equity accounted	28,087	18,987

#### *(C) SHARE OF ASSOCIATES REVENUE AND PROFIT*

Revenues (100%)	77,816	55,715
Profit before income tax (100%)	14,127	4,890
Share of associates profit before income tax	7,064	2,445
Share of income tax expense	(2,046)	(1,072)
Share of associates net profit/(loss) recognised	5,018	1,373

#### *(D) IMPAIRMENT LOSSES AND COMMITMENTS*

During the year the associates were tested for impairment and no adjustments were made as a result (2010: nil).

As at the reporting date the associates had capital commitments in relation to contracts of \$815,000.

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
<b>27. Reconciliation of Cash Flows from Operating Activities</b>		
Cash flows from operating activities		
Profit/(loss) for the period	(280,520)	72,736
<i>ADJUSTMENTS FOR:</i>		
Performance rights expense	2,779	294
Other non-cash items	18,761	6,651
Impairment on available-for-sale financial assets	5,179	-
Impairment on non current assets and intangibles	341,619	-
Change in fair value of derivative financial instruments	(1,180)	(15,207)
Change in fair value of warrants	-	10,029
Gain on acquisition of business	-	(1,021)
Gain on sale of business	-	(1,000)
Gain on sale of listed securities	(261)	-
Depreciation	161,320	160,997
Amortisation	13,332	7,574
Share of associates' net profits	(5,018)	(1,373)
Net (gain)/loss on disposal of property, plant and equipment	(688)	(310)
Net cash flow from operating activities before changes in assets and liabilities	255,323	239,370
<i>CHANGES IN ASSETS AND LIABILITIES ADJUSTED FOR EFFECTS</i>		
(Increase)/decrease in receivables	(43,174)	43,227
(Increase)/decrease in other assets	(2,326)	23,154
(Increase)/decrease in inventories	15,851	23,924
Increase/(decrease) in payables	16,190	(46,706)
Increase/(decrease) in income tax payable	13,813	(9,249)
Increase/(decrease) in deferred taxes	7,437	11,756
Increase/(decrease) in other liabilities	1,435	(838)
Increase/(decrease) in other provisions	(10,558)	5,200
<b>NET CASH FROM/(USED IN) OPERATING ACTIVITIES</b>	<b>253,991</b>	<b>289,838</b>

During the 2011 financial year the Group acquired plant and equipment with an aggregate fair value of \$5,076,000 (2010: \$57,102,000) by means of finance lease. These acquisitions are not reflected in the statement of cash flows.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000

## 28. Business Combinations

During the year the consolidated entity acquired a business and an interest in a joint venture at a cost of \$0.7 million (2010: \$11.5 million).

No ordinary shares were issued as part settlement of these business combinations.

## 29. Commitments and Contingencies

### (A) OPERATING LEASE COMMITMENTS

The Group leases property, plant and equipment under operating leases expiring over terms of up to ten years. Leases generally provide the Group with a right of renewal at which time all terms are renegotiated.

Non-cancellable operating lease rentals are payable as follows:

Within one year	37,800	37,402
Between one and five years	70,299	96,177
More than five years	42,402	48,215
	150,501	181,794

### (B) FINANCE LEASE AND HIRE PURCHASE COMMITMENTS

The Group leases plant and equipment under finance leases and hire purchase agreements expiring over terms of up to seven years. At the end of the lease term the Group generally has the option to purchase the equipment at a percentage of market value.

Commitments in relation to finance leases are payable as follows:

Within one year		41,985	47,458
Between one and five years		112,320	123,044
More than five years		9,673	38,185
Minimum lease payments		163,978	208,687
Less:			
Future finance charges		(25,496)	(37,815)
TOTAL LIABILITIES		138,482	170,872
Representing:			
Current	20	31,414	35,029
Non-current	20	107,068	135,843
TOTAL LIABILITIES		138,482	170,872

### (C) CAPITAL EXPENDITURE AND OTHER COMMITMENTS

Commitments in relation to capital expenditure and purchase commitments entered into:

Within one year		61,458	68,343
Other		1,996	-
COMMITMENTS NOT RECOGNISED IN THE FINANCIAL STATEMENTS		63,454	68,343

	CONSOLIDATED	
NOTES	2011 \$'000	2010 \$'000

## 29. Commitments and Contingencies (continued)

### (D) GUARANTEES

The Group is, in the normal course of business, required to provide guarantees and letters of credit on behalf of controlled entities and associates in respect of their contractual performance related obligations. These guarantees and indemnities only give rise to a liability where the entity concerned fails to perform its contractual obligations.

Letters of credit issued to suppliers	2,387	2,750
Bank guarantees outstanding at balance date in respect of financing facilities	1,229	12,075
Bank guarantees outstanding at balance date in respect of contractual performance	129,777	119,941
	<b>133,393</b>	<b>134,766</b>

### (E) CONTINGENT LIABILITIES

The Taxation authorities in Australia and New Zealand are currently undertaking reviews of the Group's tax position in both countries. The reviews are ongoing and at this time it is too early to identify the adjustments that may arise, if any.

The Group has been invited to enter into discussions regarding a proposed class action by certain investors who acquired TPI shares in the period between 29 August 2007 and 16 February 2009. If any proceedings are commenced with respect to this matter the Company will vigorously defend them. The financial effect, if any, is unable to be quantified at this time.

There have been no other material changes to the commitments, contingent liabilities or contingent assets of the consolidated entity subsequent to the year ended 30 June 2011.

## 30. Auditor's Remuneration

	CONSOLIDATED	
	2011	2010
Ernst & Young:		
1. Audit services	1,160,000	1,086,000
2. Non-audit services		
<i>Due diligence services</i>	-	612,335
<i>Other advisory services</i>	121,375	-
<i>Taxation services</i>	3,700	13,200
<b>Total</b>	<b>1,285,075</b>	<b>1,711,535</b>

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 31. Related Parties

### (A) KEY MANAGEMENT PERSONNEL

Disclosures relating to key management personnel are set out in Note 35.

### (B) WHOLLY-OWNED GROUP TRANSACTIONS

The wholly-owned Group consists of Transpacific Industries Group Ltd and its wholly-owned entities listed at Note 25.

Transactions between Transpacific Industries Group Ltd and other entities in the wholly-owned Group during the years ended 30 June 2011 and 30 June 2010 consisted of:

- (a) loans advanced by Transpacific Industries Group Ltd and other wholly-owned entities;
- (b) loans repaid to Transpacific Industries Group Ltd and other wholly-owned entities;
- (c) the payment of interest on the above loans;
- (d) the payment of dividends to Transpacific Industries Group Ltd and other wholly-owned entities;
- (e) management fees charged to wholly-owned entities; and
- (f) sales between wholly-owned entities.

The above transactions are all eliminated on consolidation.

### (C) OTHER RELATED PARTIES

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
Aggregate amounts included in the determination of profit before tax that resulted from transactions with each class of other related parties:		
Interest expense		
Minority shareholders	112	230
Aggregate amounts brought to account in relation to other transactions with each class of other related parties:		
Loans advanced to/(from):		
Associates	650	261
Loan repayments to:		
Associates	222	-
Minority shareholders	-	448
Aggregate amounts receivable from, and payable to, each class of other related parties at balance date:		
Current receivables:		
Associates	37	93
	37	93
Current payables:		
Associates	-	16
	-	16
Current borrowings:		
Associates	-	3,819
Minority shareholders	3,329	3,312
	3,329	7,131

Transactions were made on normal commercial terms and conditions and at market rates, except that there are no fixed terms for the repayment of loans between the parties. Interest was charged at 10% (2010: 9%).

### 31. Related Parties (continued)

#### *(C) OTHER RELATED PARTIES (CONTINUED)*

The Group trades on normal commercial terms and conditions on an arm's-length basis with GPT Group Ltd, QR National Ltd and Fletcher Buildings Limited. Mr Gene Tilbrook, the Non-Executive Chairman of the Group, is a Non-Executive Director of these companies.

The Group trades on normal commercial terms and conditions on an arm's length basis with K & S Corporation Ltd. Mr Ray Smith, a Non-Executive Director of the Group, is a Non-Executive Director of this company.

The Group trades on normal commercial terms and conditions on an arm's length basis with Campbell Brothers Ltd. Mr Bruce Brown, Non-Executive Director of the Group, is a Non-Executive Director of this company.

The Group trades on normal commercial terms and conditions on an arm's length basis with Centennial Coal Ltd. Mr Bruce Allan, a former Non-Executive Director of the Group, is a former Non-Executive Director of this company.

The Group trades on normal commercial terms and conditions on an arm's length basis with Chalmers Ltd. Mr Graham Mulligan, a former Non-Executive Director of the Group, is a Non-Executive Director of this company. The Group also trades on normal commercial terms and conditions on an arm's length basis with Stockland Corporation Ltd with whom Mr Graham Mulligan was a consultant during the 2010 financial year.

### 32. Segment Information

Under AASB 8, a condition for identifying an operating segment is that it is a component of the entity whose results are regularly reviewed by each entity's chief operating decision maker to make decisions about resources to be allocated to the segment and to assess its performance ("the management approach"). The chief operating decision maker for the Group during the reporting period was considered to be the Chief Executive Officer.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one period.

#### *BUSINESS SEGMENTS*

During the year the Group restructured the organisation to drive business profitability, efficiencies and synergies and to share information and resources. The comparative information has been updated to reflect this new structure.

As a result the Company has changed its segments and the consolidated entity now comprises the following business streams:

- Industrials
- Cleanaway
- Commercial Vehicles
- Manufacturing
- New Zealand

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 32. Segment Information (continued)

The above business streams comprise of the following activities:

### Industrials - Australia

- Technical Services – collection, treatment, processing and recycling of liquid and hazardous waste, including industrial waste, grease trap waste, oily waters and used mineral and cooking oils in packaged and bulk forms.
- Industrial Services – services include industrial cleaning, vacuum tanker loading, site remediation, sludge management, parts washing, concrete remediation, CCTV, corrosion protection, asbestos removal and emergency response services.
- Hydrocarbons – refining and recycling of used mineral oils to produce fuel oils and base oils. Manufacture of bituminous based applications and coatings.

### Cleanaway - Australia

- Collections – municipal, residential, commercial and industrial collection services for all types of solid waste streams, including general waste, recyclables, construction and demolition waste and medical and washroom services.
- Post collections – ownership and management of waste transfer stations, resource recovery and recycling facilities, secure product destruction, quarantine treatment operations and landfills.
- Commodities trading – sale of recovered paper, cardboard, metals and plastics to the domestic and international marketplace, ensuring the long-term sustainability of our limited natural resources.

### Commercial Vehicles – Australia and New Zealand

- Importation and distribution – independent importer and distributor of Western Star, MAN, Foton and Dennis Eagle truck chassis and associated parts and MAN bus chassis and associated parts.

### Manufacturing – Australia and New Zealand

- Manufacturing – manufacturing and servicing of vehicle bodies, parts washers, plastic and steel bins, and waste compaction units to support our own operations as well as our clients.

### New Zealand

- New Zealand – business streams comprise the same activities as those noted above for Industrials and Cleanaway.

The Group has the following allocation policies:

- Sales between segments are on normal commercial terms.
- Corporate charges are allocated where possible based on estimated usage of corporate resources.
- Interest charges are allocated based on the use of debt facilities and loan balances.
- Income tax is not allocated to segments.

Items included in unallocated income and expenses in the following table relate to:

	2011 \$'000	2010 \$'000
Interest charges not allocated out to divisions	(44,809)	(41,789)
Change in fair value of hedges	(2,108)	11,695
Other corporate costs not allocated	(12,771)	(2,955)
	(59,688)	(33,049)

Segment assets and liabilities have not been disclosed as these are not provided to the chief operating decision maker. This information is provided at a Group level only.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 32. Segment Information (continued)

2011	TRANSPACIFIC CLEANAWAY AUSTRALIA \$'000	TRANSPACIFIC INDUSTRIALS \$'000	NEW ZEALAND \$'000	COMMERCIAL VEHICLES \$'000	MANUFACTURING \$'000	CORPORATE \$'000	CONSOLIDATED \$'000
<b>Revenue</b>							
Sales – external	853,295	531,617	348,844	353,190	67,708	-	2,154,654
Inter-segment sales	65,978	99,314	1,442	5,203	36,192	7,355	215,484
<b>TOTAL SALES REVENUE</b>	<b>919,273</b>	<b>630,931</b>	<b>350,286</b>	<b>358,393</b>	<b>103,900</b>	<b>7,355</b>	<b>2,370,138</b>
Other revenue	4,561	18,413	1,630	337	625	-	25,566
<b>TOTAL SEGMENT REVENUE</b>	<b>923,834</b>	<b>649,344</b>	<b>351,916</b>	<b>358,730</b>	<b>104,525</b>	<b>7,355</b>	<b>2,395,704</b>
Inter-segment elimination							(215,484)
Unallocated revenue							1,765
<b>TOTAL CONSOLIDATED REVENUE</b>							<b>2,181,985</b>
<b>Result</b>							
Segment results before non cash, significant, associates, interest and tax	108,245	85,837	52,649	18,222	(11,729)	(7,738)	245,486
Segment result before tax	(88,377)	54,145	(122,137)	15,963	(76,793)	-	(217,199)
Unallocated revenue and expenses							(59,688)
Share of profit of associates	(206)	1,168	4,056	-	-	-	5,018
<b>PROFIT BEFORE INCOME TAX</b>							<b>(271,869)</b>
Income tax benefit							(8,651)
<b>NET PROFIT</b>							<b>(280,520)</b>
Depreciation and amortisation expense	92,187	43,141	29,817	1,342	3,367	-	169,854
Unallocated							4,798
<b>Total depreciation and amortisation</b>							<b>174,652</b>
Impairment of non-current assets	(98,293)	-	(182,970)	-	(60,356)	-	(341,619)
Acquisition property, plant and equipment	89,097	21,936	23,061	966	4,967	14,807	154,834



## 32. Segment Information (continued)

2010	TRANSPACIFIC CLEANAWAY AUSTRALIA \$'000	TRANSPACIFIC INDUSTRIALS \$'000	NEW ZEALAND \$'000	COMMERCIAL VEHICLES \$'000	MANUFACTURING \$'000	CORPORATE \$'000	CONSOLIDATED \$'000
<b>Revenue</b>							
Sales – external	767,131	498,930	335,505	374,695	73,010	-	2,049,271
Inter-segment sales	46,268	95,673	5,886	7,754	49,675	8,007	213,263
<b>TOTAL SALES REVENUE</b>	<b>813,399</b>	<b>594,603</b>	<b>341,391</b>	<b>382,449</b>	<b>122,685</b>	<b>8,007</b>	<b>2,262,534</b>
Other revenue	3,835	17,480	209	-	451	-	21,975
<b>TOTAL SEGMENT REVENUE</b>	<b>817,234</b>	<b>612,083</b>	<b>341,600</b>	<b>382,449</b>	<b>123,136</b>	<b>8,007</b>	<b>2,284,509</b>
Inter-segment elimination							(213,264)
Unallocated revenue							2,751
<b>TOTAL CONSOLIDATED REVENUE</b>							<b>2,073,996</b>
<b>Result</b>							
Segment results before non cash, significant, associates, interest and tax	99,944	79,057	54,464	25,878	4,549	(9,499)	254,394
Segment result	7,526	47,264	48,666	21,059	(803)	-	123,712
Unallocated revenue and expenses							(33,049)
Share of profit of associates	(629)	983	1,019	-	-	-	1,373
<b>PROFIT BEFORE INCOME TAX</b>							<b>92,036</b>
Income tax benefit							(19,300)
<b>NET PROFIT</b>							<b>72,736</b>
Depreciation and amortisation expense	87,947	39,312	31,875	1,472	2,414	-	163,020
Unallocated							5,551
<b>Total depreciation and amortisation</b>							<b>168,571</b>
Impairment of assets	-	-	-	-	-	-	-
Acquisition property, plant and equipment	97,802	24,329	33,807	1,809	8,734	31,337	197,818

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 32. Segment Information (continued)

### REVENUE BY GEOGRAPHIC LOCATIONS

In presenting information on the basis of geographic locations, external customer revenue is based on the geographical location of business.

Australia	All business segments have operations.
New Zealand	All business segments have operations.
South East Asia	Industrial services operations and commercial vehicles sales.

	AUSTRALIA \$'000	NEW ZEALAND \$'000	SOUTH EAST ASIA \$'000	TOTAL \$'000
<b>2011</b>				
Sales to external customers	1,777,089	377,565	-	2,154,654
Segment net assets	1,649,431	187,649	(695)	1,836,385
Acquisition of property, plant and equipment	130,886	23,948	-	154,834
<b>2010</b>				
Sales to external customers	1,690,075	359,195	-	2,049,270
Segment net assets	1,785,150	418,407	(963)	2,202,594
Acquisition of property, plant and equipment	161,672	36,146	-	197,818

## 33. Financial Instruments

The Group's principal financial instruments, other than derivatives, comprise bank loans, Convertible Notes, US Private Placement Notes, finance leases and hire purchase contracts, cash and short-term deposits.

The main purpose of these financial instruments is to raise finance for the Group's operations.

The Group has various other financial instruments such as trade receivables, trade payables and equity investments.

The Group also enters into derivative transactions, principally interest rate swaps and forward currency contracts. The purpose is to manage the interest rate and currency risks arising from the Group's operations and its sources of finance.

It is the Group's policy that no trading in financial instruments shall be undertaken.

The main risks arising from the Group's financial instruments are foreign currency risk, interest rate risk, liquidity risk and credit risk. The Board reviews and agrees on policies for managing each of these risks and they are summarised below.

### 33. Financial Instruments (continued)

#### (A) CURRENCY RISK

##### Hedging

The Commercial Vehicles division sells vehicles and parts purchased from China, United States, United Kingdom and Germany. The Cleanaway and Industrial divisions sell commodities, predominantly cardboard, paper and oil, to Asia in US dollars. In order to protect against exchange rate movements, the Group enters into forward exchange contracts to purchase US dollars, British pounds and New Zealand dollars.

The contracts are timed to mature when:

- major shipments are scheduled to arrive in Australia; and
- receipt of payment from customer is expected.

The Group classifies its forward exchange contracts as cash flow hedges and states them at fair value.

The Group's exposure to foreign currency risk at balance date was as follows:

	30 JUNE 2011			
	USD	GBP	NZD	EUR
	\$'000	\$'000	\$'000	\$'000
Trade receivables	5,080	-	437	-
Trade payables	(15,448)	-	(92)	(9)
Gross statement of financial position exposure	(10,368)	-	345	(9)
Estimated forecast sales	28,243	-	28,337	-
Estimated forecast purchases	(149,712)	(3,652)	-	(2,620)
Gross exposure	(131,837)	(3,652)	28,682	(2,629)
Forward exchange contracts	61,253	443	9,417	-
Net exposure	(70,584)	(3,209)	38,099	(2,629)

	30 JUNE 2010			
	USD	GBP	NZD	EUR
	\$'000	\$'000	\$'000	\$'000
Trade receivables	5,017	-	33	-
Trade payables	(12,485)	-	-	(702)
Gross statement of financial position exposure	(7,468)	-	33	(702)
Estimated forecast sales	27,496	-	12,292	-
Estimated forecast purchases	(152,065)	(7,751)	-	(1,405)
Gross exposure	(132,037)	(7,751)	12,325	(2,107)
Forward exchange contracts	22,028	3,596	-	-
Net exposure	(110,009)	(4,155)	12,325	(2,107)

The following significant exchange rates applied during the year:

	AVERAGE RATE		REPORTING DATE SPOT RATE	
	2011	2010	2011	2010
NZD	1.3044	1.2552	1.2953	1.2308
USD	0.9881	0.8821	1.0739	0.8523
EUR	0.7245	0.6355	0.7405	0.6979
GBP	0.6208	0.5585	0.6667	0.5666

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 33. Financial Instruments (continued)

### (A) CURRENCY RISK (CONTINUED)

The Group is exposed to foreign currency risk on translation of its foreign controlled subsidiaries. The principal exposure arising from this risk is fluctuations in the NZD.

The USPP and foreign denominated Tranche D debt currency risk has been mitigated by a foreign currency swap which has been in place since inception and converts to A\$ fixed rate debt. At balance date the Group held the following facilities denominated in foreign currency:

	USD \$'000	AUD \$'000
<b>30 June 2011</b>		
US Private Placement	150,000	140,148
	150,000	140,148
<b>30 June 2010</b>		
US Private Placement	150,000	175,106
Syndicated Facility	81,866	96,053
	231,866	271,159

### (B) PRICE RISK

Equity securities price risk arises from investments in listed equity securities. All investments are publicly traded on the ASX. The price risk for listed investments based on an increase of 10% for the Group is as follows. A corresponding decrease of 10% would result in the same amount reducing equity.

	INCREASE TO EQUITY \$'000	DECREASE TO NPAT \$'000
<b>30 June 2011</b>		
Listed securities	653	-
<b>30 June 2010</b>		
Listed securities	2,339	-

### 33. Financial Instruments (continued)

#### (C) CREDIT RISK EXPOSURES

Management has a credit policy in place and exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. The Group does not require collateral in respect of financial assets. For certain export sales the Group requires the vendor to provide a letter of credit.

The Group minimises concentrations of credit risk by undertaking transactions with a large number of customers. Credit risk on interest rate and foreign exchange contracts is minimal as counterparties are large Australian and international banks with acceptable credit ratings determined by a recognised ratings agency.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset, including derivative financial instruments, in the statement of financial position. The Group's maximum exposure to credit risk at the reporting date was:

		CARRYING AMOUNT	
	NOTE	2011 \$'000	2010 \$'000
Loans and receivables	10	310,930	276,790
Cash and cash equivalents (excluding bank overdrafts)	9	88,726	140,954
Other forward exchange contracts (derivatives)	13	113	18,635
		399,769	436,379

The Group's maximum exposure to credit risk for trade receivables at reporting date by geographic region was:

	CARRYING AMOUNT	
	2011 \$'000	2010 \$'000
Australia	248,302	215,046
New Zealand	43,839	44,207
	292,141	259,253

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 33. Financial Instruments (continued)

### (D) INTEREST RATE RISK EXPOSURES

#### Hedging

The Group's exposure to interest rate risk is predominantly cash flow interest rate risk. The Group adopts a policy of ensuring at least 40% of its exposure to changes in interest rates on borrowings is on a fixed rate basis.

Accordingly, the Group has entered into interest rate swap contracts under which it is obliged to receive interest at variable rates and to pay interest at fixed rates. The contracts are settled on a net basis and require settlement of net interest receivable or payable each 30 days or 90 days.

Swaps in place at 30 June 2011 cover approximately 63% (2010: 51%) of term debt outstanding and expire April 2012, July 2013, June 2014, February 2015, June 2015 and July 2015. The fixed interest rates currently range between BBSY 5.03% and 7.25% (2010: 5.03% and 7.25%).

The Group is hedge accounting \$300 million of the interest rate swaps.

The Group classifies interest rate swaps as derivatives and states them at fair value.

At the reporting date the interest rate profile of the Group's interest bearing financial instruments was:

	CONSOLIDATED CARRYING AMOUNT	
	2011 \$'000	2010 \$'000
<b>Fixed rate instruments</b>		
Financial assets	88,876	159,682
Financial liabilities	(624,016)	(668,084)
	(535,140)	(508,402)
<b>Variable rate instruments</b>		
Financial liabilities	(941,665)	(1,091,647)
	(1,476,805)	(1,600,049)

#### Sensitivity analysis for variable rate instruments and derivatives

A change of 100 basis points in interest rates at the reporting date would have increased/(decreased) equity (excluding the movement in profit before tax) and profit or loss by the amounts shown below:

	PROFIT BEFORE TAX		EQUITY	
	100 BP INCREASE \$'000	100 BP DECREASE \$'000	100 BP INCREASE \$'000	100 BP DECREASE \$'000
<b>30 June 2011</b>				
Variable rate instruments	(9,401)	9,401	-	-
Interest rate swap	(22,992)	31,162	(3,000)	3,000
Cash flow sensitivity (net)	(32,393)	40,563	(3,000)	3,000
<b>30 June 2010</b>				
Variable rate instruments	(10,900)	10,900	-	-
Interest rate swap	(28,119)	29,589	-	-
Cash flow sensitivity (net)	(39,019)	40,489	-	-

### 33. Financial Instruments (continued)

#### Effective interest rates and repricing analysis

In respect of income-earning financial assets and interest-bearing financial liabilities of the Group, the following table indicates their effective interest rates at reporting date and the periods in which they reprice. No other financial assets or liabilities are exposed to any interest rate risk.

GROUP	EFFECTIVE INTEREST RATE (%)	TOTAL	1 YEAR OR LESS \$'000	1 – 2 YEARS \$'000	2 – 3 YEARS \$'000	3 – 4 YEARS \$'000	>4 YEARS \$'000
<b>2011</b>							
<i>FINANCIAL ASSETS</i>							
Cash and deposits	4.36	88,726	88,726	-	-	-	-
Loans to related parties	9.00	37	37	-	-	-	-
<b>TOTAL FINANCIAL ASSETS</b>		<b>88,763</b>	<b>88,763</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<i>FINANCIAL LIABILITIES</i>							
US Private Placement	10.84	140,148	-	95,451	-	-	44,697
Convertible notes	6.75	286,270	-	-	-	286,270	-
Unsecured bank loans	9.14	940,063	50,000	12,500	526,667	350,896	-
Lease liabilities	8.37	138,482	31,414	44,119	28,551	26,229	8,169
Payable to related parties	9.00	3,329	3,329	-	-	-	-
Interest rate swaps**	7.81	53,079	53,079	-	-	-	-
Foreign currency swaps		2,709	2,709	-	-	-	-
Other	6.0	1,602	1,602	-	-	-	-
<b>TOTAL FINANCIAL LIABILITIES</b>		<b>1,565,682</b>	<b>142,133</b>	<b>152,070</b>	<b>555,218</b>	<b>663,395</b>	<b>52,866</b>
<b>2010</b>							
<i>FINANCIAL ASSETS</i>							
Cash and deposits	4.56	140,954	140,954	-	-	-	-
Loans to related parties	9.00	93	93	-	-	-	-
<b>TOTAL FINANCIAL ASSETS</b>		<b>141,047</b>	<b>141,047</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<i>FINANCIAL LIABILITIES</i>							
US Private Placement	10.84	175,106	-	-	-	-	175,106
Convertible notes	6.75	279,668	-	-	-	-	279,668
Unsecured bank loans	7.93	1,093,070	-	-	1,093,070	-	-
Lease liabilities	8.28	170,872	38,858	35,024	38,319	27,405	31,266
Payable to related parties	9.00	7,131	7,131	-	-	-	-
Interest rate swaps**	6.84	31,440	31,440	-	-	-	-
Other	6.00	2,444	2,444	-	-	-	-
<b>TOTAL FINANCIAL LIABILITIES</b>		<b>1,759,731</b>	<b>79,873</b>	<b>35,024</b>	<b>1,131,389</b>	<b>27,405</b>	<b>486,040</b>

\*\* Interest rate swaps include the cross currency swaps for the USPP.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 33. Financial Instruments (continued)

### (E) LIQUIDITY RISK

The following table discloses the contractual maturities of financial liabilities, including estimated interest payment and excluding the impact of netting agreements:

CONSOLIDATED	CARRYING AMOUNT \$'000	CONTRACT- UAL CASH FLOWS \$'000	LESS THAN 1 YEAR \$'000	1 – 2 YEARS \$'000	2 – 5 YEARS \$'000	MORE THAN 5 YEARS \$'000
<b>2011</b>						
<i>Non-derivative financial liabilities</i>						
US Private Placement	140,148	(225,044)	(18,321)	(126,816)	(17,478)	(62,429)
Convertible notes	286,270	(382,125)	(20,864)	(20,864)	(340,397)	-
Loans from associates	3,329	(3,562)	(3,562)	-	-	-
Finance lease liabilities	138,482	(163,978)	(41,985)	(47,454)	(64,866)	(9,673)
Unsecured bank loans	940,063	(1,231,314)	(136,015)	(86,015)	(1,009,284)	-
Trade and other payables*	231,889	(231,889)	(231,889)	-	-	-
<i>Derivative financial liabilities</i>						
Interest rate swaps**	53,079	(53,079)	(53,079)	-	-	-
Foreign currency swaps	2,708	(2,708)	(2,708)	-	-	-
	1,795,968	(2,293,699)	(508,423)	(281,149)	(1,432,025)	(72,102)
<b>2010</b>						
<i>Non-derivative financial liabilities</i>						
US Private Placement	175,106	(243,365)	(18,321)	(18,321)	(138,468)	(68,255)
Convertible notes	279,668	(402,989)	(20,864)	(20,864)	(361,261)	-
Loans from associates	7,131	(7,773)	(7,773)	-	-	-
Finance lease liabilities	170,873	(208,686)	(47,458)	(42,775)	(99,362)	(19,091)
Unsecured bank loans	1,093,070	(1,287,201)	(89,217)	(62,114)	(1,135,870)	-
Trade and other payables*	218,003	(218,003)	(218,003)	-	-	-
<i>Derivative financial liabilities</i>						
Interest rate swaps**	31,440	(31,440)	(31,440)	-	-	-
	1,975,291	(2,399,457)	(433,076)	(144,074)	(1,734,961)	(87,346)

\* Excludes derivatives shown separately.

\*\* Interest rate swaps include the cross currency swaps for the USPP.

All non-derivative financial liabilities, excluding bank overdraft, are carried at amortised cost.

The Group manages liquidity risk by monitoring forecast cash flows on a weekly basis and ensuring that adequate unutilised borrowing facilities are maintained.



### 33. Financial Instruments (continued)

#### (F) CAPITAL MANAGEMENT

The capital structure of the Group comprises debt, which includes the borrowings disclosed in Note 20, cash and cash equivalents and equity attributable to equity holders of the parent, such equity comprising issued capital, reserves and retained earnings as disclosed in the statement of financial position.

The Company undertook a major review of its capital structure during 2009 which was finalised in August 2009.

The Company is subject to externally imposed capital requirements, including restrictions on the payment of dividends on ordinary shares, and redeeming, repurchasing, retiring or repaying in cash any of the convertible notes, the USPP notes, the Transpacific Step-up Preference Securities or any other hybrid equity instrument issued by it prior to its stated maturity or expiry date (other than in circumstances where it is obliged to do so).

The restrictions on dividends are consistent with the Company's intention to adopt a dividend policy which is focused on cash flow management having regard to various factors including prevailing economic conditions, capital expenditure requirements and opportunities, acquisition opportunities and debt management.

The Group has complied with all external requirements for capital management.

#### (G) IMPAIRMENT LOSSES

The ageing of the Group's trade receivables at the reporting date was:

	GROSS 2011 \$'000	IMPAIRMENT 2011 \$'000	GROSS 2010 \$'000	IMPAIRMENT 2010 \$'000
Not past due	166,901		132,165	-
Past due 0-30 days	75,579		90,205	-
Past due 31-120 days	48,085	1,568	36,478	1,838
Past due 121 days to one year	5,495	2,351	4,850	2,607
More than one year	250	250	83	83
	296,310	4,169	263,781	4,528

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	2011 \$'000	2010 \$'000
Balance at 1 July	4,528	4,537
Impairment loss/(reversed) recognised	(359)	(9)
Balance 30 June	4,169	4,528

The impairment loss at 30 June 2011 of \$250,000 > one year relates to several minor customers.

Based on historic default rates, the Group believes that no impairment allowance is necessary in respect of trade receivables not past due or past due by up to 30 days. No single customer's annual revenue is greater than 2% of the Group's total revenue. Trade and other debtors that are neither past due or impaired are considered to be of a high credit quality.

#### (H) FAIR VALUES

The Group uses various methods in estimating the fair value of a financial instrument. The methods comprise:

Level 1 – the fair value is calculated using quoted prices in active markets.

Level 2 – the fair value is estimated using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

Level 3 – the fair value is estimated using inputs for the asset or liability that are not based on observable market data.

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 33. Financial Instruments (continued)

### (H) FAIR VALUES (CONTINUED)

Quoted market price represents the fair value determined based on quoted prices on active markets as at the reporting date without any deduction for transaction costs. The fair value of the listed equity investments are based on quoted market prices.

For financial instruments not quoted in active markets, the Group uses valuation techniques such as present value techniques, comparison to similar instruments for which market observable prices exist and other relevant models used by market participants. These valuation techniques use both observable and unobservable market inputs.

The fair value of unlisted debt and equity securities, as well as other investments that do not have an active market, are based on valuation techniques using market data that is not observable.

Other than as disclosed on the following pages there are no differences between the carrying value and the fair value of financial assets and liabilities.

The fair value of the financial instruments as well as the methods used to estimate the fair value are summarised in the table below.

	CONSOLIDATED			TOTAL
	QUOTED MARKET PRICE (LEVEL 1)	VALUATION TECHNIQUE – MARKET OBSERVABLE INPUTS (LEVEL 2)	VALUATION TECHNIQUE – NON MARKET OBSERVABLE INPUTS (LEVEL 3)	
<b>2011</b>				
<b>Financial assets</b>				
Derivative financial instruments:				
Currency rate swaps	-	113	-	113
Available-for-sale investments:				
Listed investments	6,840	-	-	6,840
<b>Financial liabilities</b>				
Derivative financial instruments:				
Interest rate swaps	-	53,079	-	53,079
Foreign currency swaps	-	2,708	-	2,708
<b>2010</b>				
<b>Financial assets</b>				
Derivative financial instruments:				
Currency rate swaps	-	18,635	-	18,635
Available-for-sale investments:				
Listed investments	23,942	-	-	23,942
<b>Financial liabilities</b>				
Derivative financial instruments:				
Interest rate swaps	-	31,440	-	31,440

### Transfer between categories

There were no transfers between Level 1 and Level 2 during the year.

### 34. Earnings per Share

	2011	2010
Calculated in accordance with AASB 133:		
Basic earnings per share (cents per share)	(30.9)	6.7c
Diluted earnings per share (cents per share)	(30.9)	6.6c
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	960,638,735	883,487,199
Effect of share options, performance rights and warrants on issue	21,396,607	6,015,348
Weighted average number of ordinary shares used as the denominator in calculating diluted earnings per share	982,035,342	889,502,547
	2011	2010
	\$'000	\$'000
Reconciliation of earnings used as the numerator in calculating basic and diluted earnings per share:		
Profit/(loss) from continuing operations	(280,520)	72,736
Net profit attributable to non-controlling interests	(1,348)	(1,575)
Distribution to Step-up Preference Security holders	(14,675)	(12,125)
	(296,543)	59,036

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 35. Key Management Personnel Disclosures

### (A) DETAILS OF SPECIFIED DIRECTORS AND SPECIFIED EXECUTIVES

The following were key management personnel of the Group at any time during the reporting period and unless otherwise indicated were key management personnel for the entire period:

(i) Executive Directors

K G Campbell – Executive Director and Chief Executive Officer (appointed 27 January 2011)

T J Coonan – Executive Director and Chief Executive Officer (resigned 27 January 2011)

(ii) Non-Executive Directors

G T Tilbrook

B R Brown

R A Ghatalia

M M Hudson

R Smith (appointed 1 April 2011)

G D Mulligan (retired 3 November 2010)

B S Allan (retired 3 November 2010)

(iii) Key Executives

H W Grundell – Executive General Manager, New Zealand, Commercial Vehicles and Manufacturing (ceased employment 6 June 2011)

N M Badyk – Chief Operating Officer, Cleanaway

A G Roderick – Chief Operating Officer, Transpacific Industrials

S G Cummins – Chief Financial Officer (appointed 23 May 2011)

S T Barnard – General Manager, Group Projects

P A Glavac – Managing Director, Commercial Vehicles

T Nickels – Managing Director, New Zealand

K L Smith – Company Secretary

### (B) KEY MANAGEMENT PERSONNEL COMPENSATION

The key management personnel compensation included in employee expenses are as follows:

	CONSOLIDATED	
	2011 \$'000	2010 \$'000
Short-term employee benefits	5,179	5,380
Post-employment benefits	2,505	2,032
Equity compensation benefits	994	265
	8,678	7,677

The disclosures relating to remuneration of specified Directors and Executives is set out in the Remuneration Report section of the Directors' Report on pages 7 to 17.

### 35. Key Management Personnel Disclosures (continued)

#### (C) OPTIONS AND PERFORMANCE RIGHTS OVER EQUITY INSTRUMENTS GRANTED

The movement during the reporting period in the number of opportunities over ordinary shares in the Company held, directly, indirectly or beneficially, by each key management person, including their related parties, is as follows. No options are exercisable at the end of the year.

	BALANCE AT THE START OF THE YEAR	GRANTED DURING THE YEAR AS REMUNERATION	EXERCISED DURING THE YEAR	OTHER CHANGES DURING THE YEAR	BALANCE AT THE END OF THE YEAR	VESTED AND EXERCISABLE AT THE END OF THE YEAR
<b>2011</b>						
Executive Directors:						
K G Campbell	-	1,120,088*	-	-	1,120,088	-
T J Coonan	1,757,413	750,000	-	(2,507,413)	-	-
Non-Executive Directors:						
G T Tilbrook	-	-	-	-	-	-
B R Brown	-	-	-	-	-	-
G D Mulligan	-	-	-	-	-	-
B S Allan	50,000	-	-	(50,000)	-	-
R A Ghatalia	-	-	-	-	-	-
M M Hudson	-	-	-	-	-	-
Key Executives:						
N M Badyk	653,604	351,773	-	-	1,005,377	-
A G Roderick	1,153,604	300,000	-	(500,000)	953,604	-
S G Cummins	-	-	-	-	-	-
P A Glavac	401,532	175,000	-	-	576,532	-
T Nickels	656,455	187,729	-	-	844,184	-
K L Smith	321,155	126,000	-	(75,000)	372,115	-
H W Grundell	885,109	337,910	-	(1,223,019)	-	-
S T Barnard	451,740	118,093	-	(30,000)	539,833	-

	BALANCE AT THE START OF THE YEAR	GRANTED DURING THE YEAR AS REMUNERATION	EXERCISED DURING THE YEAR	OTHER CHANGES DURING THE YEAR	BALANCE AT THE END OF THE YEAR	VESTED AND EXERCISABLE AT THE END OF THE YEAR
<b>2010</b>						
Executive Directors:						
T J Coonan	433,333	1,324,080	-	-	1,757,413	-
Non-Executive Directors:						
G T Tilbrook	-	-	-	-	-	-
B R Brown	-	-	-	-	-	-
G D Mulligan	-	-	-	-	-	-
B S Allan	50,000	-	-	-	50,000	-
R A Ghatalia	-	-	-	-	-	-
M M Hudson	-	-	-	-	-	-
Key Executives:						
H W Grundell	100,000	785,109	-	-	885,109	-
N M Badyk	100,000	653,604	-	(100,000)	653,604	-
A G Roderick	500,000	653,604	-	-	1,153,604	-
S T Barnard	150,000	301,740	-	-	451,740	-
P A Glavac	100,000	401,532	-	(100,000)	401,532	-
T Nickels	200,000	456,455	-	-	656,455	-
K L Smith	75,000	246,155	-	-	321,155	-
G R W Battershill	200,000	-	-	(200,000)	-	-
G S Campbell	650,000	-	-	(650,000)	-	-

\* 337,500 of these performance rights have been issued subject to shareholder approval at the 2011 Annual General Meeting

# Notes to the Financial Statements

For the Financial Year Ended 30 June 2011 (continued)

## 35. Key Management Personnel Disclosures (continued)

### (D) SHARE HOLDINGS

The movement during the reporting period in the number of ordinary shares in the Company held, directly or indirectly or beneficially, by each key management person, including their related parties, is as follows.

#### 2011

NAME	BALANCE AT THE START OF THE YEAR	RECEIVED DURING THE YEAR ON THE EXERCISE OF OPTIONS	OTHER CHANGES DURING THE YEAR	BALANCE AT THE END OF THE YEAR
Executive Directors:				
K G Campbell	-	-	-	-
Non-Executive Directors:				
G T Tilbrook	30,000	-	50,000	80,000
B R Brown	200,000	-	-	200,000
M M Hudson	7,000	-	-	7,000
G D Mulligan	82,810	-	-	82,810
B S Allan	25,653	-	-	25,653
Key Executives:				
N M Badyk	186,517	-	-	186,517
S T Barnard	20,500	-	-	20,500
P A Glavac	227,874	-	-	227,874
K L Smith	76,465	-	-	76,465

#### 2010

NAME	BALANCE AT THE START OF THE YEAR	RECEIVED DURING THE YEAR ON THE EXERCISE OF OPTIONS	OTHER CHANGES DURING THE YEAR	BALANCE AT THE END OF THE YEAR
Executive Directors:				
T E Peabody (including related parties)	118,158,430	-	58,129,450	176,287,880
T J Coonan	1,275,384	-	(1,275,384)	-
Non-Executive Directors:				
G T Tilbrook	-	-	30,000	30,000
B R Brown	150,000	-	50,000	200,000
G D Mulligan	82,810	-	-	82,810
B S Allan	9,261	-	16,392	25,653
M M Hudson	-	-	7,000	7,000
Key Executives:				
H W Grundell	625,714	-	(625,714)	-
N M Badyk	186,517	-	-	186,517
S T Barnard	20,500	-	-	20,500
P A Glavac	455,749	-	(227,875)	227,874
K L Smith	150,000	-	(73,535)	76,465

### (E) CHANGES IN KEY MANAGEMENT PERSONNEL IN THE PERIOD AFTER THE REPORTING DATE AND PRIOR TO THE DATE WHEN THE FINANCIAL REPORT IS AUTHORISED FOR ISSUE

Subsequent to year end S T Barnard ceased employment on 29 July 2011.

### 35. Key Management Personnel Disclosures (continued)

#### (F) LOANS TO DIRECTORS AND EXECUTIVES

There were no loans to directors or executives made during the period and no outstanding balances at reporting date.

### 36. Subsequent Events

There were no significant events subsequent to year end.

### 37. Parent Entity Disclosure

	2011 \$'000	2010 \$'000
Current assets	6,520	60,923
Total assets	3,276,150	3,575,383
Current liabilities	54,854	161,346
Total liabilities	1,417,548	1,686,807
Issued capital	1,819,917	1,819,917
Retained earnings	(24,738)	7,859
Reserves	63,423	60,800
Total shareholder equity	1,858,602	1,888,576
Profit or loss of the parent entity	(32,597)	3,984
Total comprehensive income of the parent entity	(32,597)	3,984

The parent entity guarantees the contractual commitments of its subsidiaries as requested. Refer to Note 25 and 29.

## Directors' Declaration

In the Directors' opinion:

- (a) the financial statements and notes together with the additional disclosures included in the Directors report designated as audited, are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2011 and of its performance for the financial year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations), and the Corporations Regulations 2001.
- (b) the financial statements and notes also comply with International Financial Reporting Standards as disclosed in Note 2; and
- (c) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- (d) this declaration has been made after receiving the declarations required to be made to the Directors in accordance with section s295A of the Corporations Act 2001 for the financial year ended 30 June 2011; and
- (e) as at the date of this declaration, there are reasonable grounds to believe that the members of the closed group identified in Note 25 will be able to meet any obligation or liabilities to which they are or may become subject to, by virtue of the deed of cross guarantee.

This declaration is made in accordance with a resolution of the Directors.



G T Tilbrook  
Non-Executive Chairman



B R Brown  
Deputy Chairman

Brisbane, 24 August 2011



## Independent auditor's report to the members of Transpacific Industries Group Limited

### Report on the financial report

We have audited the accompanying financial report of Transpacific Industries Group Limited, which comprises the consolidated statement of financial position as at 30 June 2011, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

#### *Directors' responsibility for the financial report*

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 2, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Independence*

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the directors' report.

## Opinion

In our opinion:

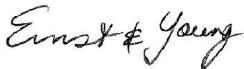
- a. the financial report of Transpacific Industries Group Limited is in accordance with the *Corporations Act 2001*, including:
  - i giving a true and fair view of the consolidated entity's financial position as at 30 June 2011 and of its performance for the year ended on that date; and
  - ii complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
- b. the financial report also complies with *International Financial Reporting Standards* as disclosed in Note 2.

## Report on the remuneration report

We have audited the Remuneration Report included in pages 7 to 17 of the directors' report for the year ended 30 June 2011. The directors of the company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

## Opinion

In our opinion, the Remuneration Report of Transpacific Industries Group Limited for the year ended 30 June 2011 complies with section 300A of the *Corporations Act 2001*.



Ernst & Young



Mike Reid  
Partner  
Brisbane  
24 August 2011