

## For Immediate Release

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## **Viterra Extends International Marketing Network in Europe**

**Calgary, Alberta** --- Viterra Inc. is pleased to announce that its subsidiary in Europe has opened a new marketing office in Barcelona, Spain that will further strengthen its ability to market essential food ingredients to key destinations in Europe.

"Viterra's ongoing investment in a strong and diverse international marketing network addresses the solid fundamentals present in our industry. As steady demand for premium food and feed ingredients continues, our Company is taking proactive steps to capture new marketing opportunities. Backed by an expansive origination network in North America and Australia, Viterra is well equipped to serve its customers around the world," said Don Chapman, Viterra's Senior Vice-President, International Grain.

Viterra has appointed Jose Luis Esteban as Managing Director to execute business plans in Spain. Mr. Esteban will manage the Company's key customer relationships in the region, and work in conjunction with Viterra's overall international marketing network to identify marketing opportunities and manage trade flows.

"We are excited to have Jose Luis represent Viterra through our Barcelona office. Throughout his career in Spain, he has established strong relationships with both the feed industry and flour millers," said Christian Joerg, Viterra's Vice-President and Managing Director, Europe. "His knowledge and insight into the unique needs of our customers will further enhance Viterra's competitive position as a link between origination and destination markets."

## **About Viterra**

Viterra provides premium quality ingredients to leading global food manufacturers. Headquartered in Canada, the global agri-business has extensive operations across Canada, the United States, Australia, and New Zealand. Our growing international presence also extends to offices in Japan, Singapore, China, Vietnam, India, Switzerland, Italy, Ukraine, Germany and Spain. Driven by an entrepreneurial spirit, we operate in three distinct businesses: grain handling and marketing, agri-products, and processing. Viterra's expertise, close relationships with producers, and superior logistical assets allow the Company to consistently meet the needs of the most discerning enduse customers, helping to fulfill the nutritional needs of people around the world.

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## FOR FURTHER INFORMATION PLEASE CONTACT:

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