



**CONSOLIDATED BALANCE SHEETS**  
(in thousands)

AS AT	April 30, 2011 (unaudited)	April 30, 2010 (unaudited)	October 31, 2010 (audited)
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash	\$ 133,074	\$ 349,414	\$ 107,428
Short-term investments	116,183	138,810	88,204
Accounts receivable	1,132,313	945,502	995,656
Inventories (Note 3)	2,002,096	1,263,191	1,211,887
Prepaid expenses and deposits	193,890	134,495	107,638
Future income taxes	5,274	56,493	30,067
	<b>3,582,830</b>	<b>2,887,905</b>	<b>2,540,880</b>
<b>Investments</b>	8,149	9,446	9,661
<b>Property, Plant and Equipment</b>	2,508,261	2,333,400	2,491,047
<b>Other Long-Term Assets</b>	118,954	98,658	123,136
<b>Intangible Assets</b>	153,562	48,113	154,915
<b>Goodwill</b>	772,109	692,621	772,233
<b>Future Income Taxes</b>	4,264	7,882	25,010
	<b>\$ 7,148,129</b>	<b>\$ 6,078,025</b>	<b>\$ 6,116,882</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
<b>Current Liabilities</b>			
Bank indebtedness	\$ 71,003	\$ 6,779	\$ 40,839
Short-term borrowings	454,463	69,055	61,677
Accounts payable and accrued liabilities	1,402,247	1,030,064	1,151,652
Long-term debt due within one year (Note 4)	1,937	17,452	2,295
Future income taxes	4,579	633	391
	<b>1,934,229</b>	<b>1,123,983</b>	<b>1,256,854</b>
<b>Long-Term Debt (Note 4)</b>	1,064,833	1,232,009	896,834
<b>Other Long-Term Liabilities</b>	52,671	60,879	51,351
<b>Future Income Taxes</b>	201,030	175,646	201,580
	<b>3,252,763</b>	<b>2,592,517</b>	<b>2,406,619</b>
<b>Shareholders' Equity</b>			
Retained earnings	685,131	454,804	571,013
Accumulated other comprehensive income (Note 5)	175,919	8	107,192
	<b>861,050</b>	<b>454,812</b>	<b>678,205</b>
Share capital (Note 6)	3,026,578	3,025,491	3,025,491
Contributed surplus	7,738	5,205	6,567
	<b>3,895,366</b>	<b>3,485,508</b>	<b>3,710,263</b>
	<b>\$ 7,148,129</b>	<b>\$ 6,078,025</b>	<b>\$ 6,116,882</b>

Commitments, contingencies and guarantees (Note 11)



**CONSOLIDATED STATEMENTS OF EARNINGS**  
(in thousands)

<b>FOR THE PERIOD ENDED</b>	<b>Three Months Ended April 30, 2011</b>	<b>Three Months Ended April 30, 2010</b>	<b>Six Months Ended April 30, 2011</b>	<b>Six Months Ended April 30, 2010</b>
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Sales and other operating revenues	\$ 2,701,860	\$ 2,026,944	\$ 5,172,397	\$ 3,811,469
Cost of sales (excluding amortization see Note 3)	(2,377,539)	(1,757,048)	(4,436,454)	(3,265,480)
Gross profit and net revenues from services	324,321	269,896	735,943	545,989
Operating, general and administrative expenses	(196,140)	(176,653)	(396,499)	(362,978)
	128,181	93,243	339,444	183,011
Amortization	(49,735)	(35,378)	(98,999)	(74,203)
	78,446	57,865	240,445	108,808
Gain (loss) on disposal of assets	(269)	741	574	375
Integration expenses	(790)	(2,195)	(1,301)	(3,174)
Acquisition derivative	-	(3,074)	-	(3,074)
Financing expenses (Note 10)	(28,904)	(30,355)	(57,835)	(67,586)
	48,483	22,982	181,883	35,349
Recovery of (provision for) corporate taxes				
Current	(3,159)	(15,404)	(4,188)	(11,397)
Future	(12,249)	10,832	(44,997)	5,111
<b>Net earnings</b>	<b>\$ 33,075</b>	<b>\$ 18,410</b>	<b>\$ 132,698</b>	<b>\$ 29,063</b>
Basic and diluted earnings per share (Note 7)	\$ 0.09	\$ 0.05	\$ 0.36	\$ 0.08



**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(in thousands)

FOR THE PERIOD ENDED	Three Months Ended	Three Months Ended	Six Months Ended	Six Months Ended
	April 30, 2011	April 30, 2010	April 30, 2011	April 30, 2010
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Net earnings	\$ 33,075	\$ 18,410	\$ 132,698	\$ 29,063
Other comprehensive income (loss), net of tax				
Reclassification of gain on dedesignated hedged contracts	-	(168)	-	(740)
Unrealized gain (loss) on cash flow hedges	7,745	1,585	10,283	(2,939)
Reclassification of loss (gain) on cash flow hedges	(2,181)	(1,502)	(607)	3,563
Net investment hedges	18,151	109	23,892	2,187
Reclassification of gain on net investment hedges	(743)	-	(743)	-
Unrealized gain (loss) on available for sale assets	-	1	(1)	(5)
Unrealized effect of foreign currency translation of foreign operations	52,656	(10,947)	40,032	(56,274)
Reclassification of gain on foreign currency translation	(4,129)	-	(4,129)	-
Other comprehensive income (loss)	71,499	(10,922)	68,727	(54,208)
Comprehensive income (loss)	\$ 104,574	\$ 7,488	\$ 201,425	\$ (25,145)

**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
(in thousands)

(unaudited)	Share Capital	Contributed Surplus	Accumulated Other	Retained Earnings	Total Shareholders'
			Comprehensive Income		
	(Note 6)		(Note 5)		
As at October 31, 2009	\$ 3,025,486	\$ 3,476	\$ 54,216	\$ 425,741	\$ 3,508,919
Share capital issued	5	-	-	-	5
Options exercised	-	(2)	-	-	(2)
Stock-based compensation	-	1,731	-	-	1,731
Other comprehensive income (loss), net of tax					
Reclassification of gain on dedesignated hedged contracts	-	-	(740)	-	(740)
Unrealized loss on cash flow hedges	-	-	(2,939)	-	(2,939)
Reclassification of loss on cash flow hedges	-	-	3,563	-	3,563
Net investment hedges	-	-	2,187	-	2,187
Unrealized loss on available for sale assets	-	-	(5)	-	(5)
Unrealized effect of foreign currency translation of foreign operations	-	-	(56,274)	-	(56,274)
Net earnings for the period	-	-	-	29,063	29,063
As at April 30, 2010	\$ 3,025,491	\$ 5,205	\$ 8	\$ 454,804	\$ 3,485,508
Stock-based compensation	-	1,362	-	-	1,362
Other comprehensive income (loss), net of tax					
Unrealized loss on cash flow hedges	-	-	(17,204)	-	(17,204)
Reclassification of loss on cash flow hedges	-	-	11,808	-	11,808
Net investment hedges	-	-	(2,022)	-	(2,022)
Unrealized gain on available for sale assets	-	-	8	-	8
Unrealized effect of foreign currency translation of foreign operations	-	-	114,594	-	114,594
Net earnings for the period	-	-	-	116,209	116,209
As at October 31, 2010	\$ 3,025,491	\$ 6,567	\$ 107,192	\$ 571,013	\$ 3,710,263
Share capital issued	1,087	-	-	-	1,087
Options exercised	-	(280)	-	-	(280)
Stock-based compensation	-	1,451	-	-	1,451
Other comprehensive income (loss), net of tax					
Unrealized gain on cash flow hedges	-	-	10,283	-	10,283
Reclassification of gain on cash flow hedges	-	-	(607)	-	(607)
Net investment hedges	-	-	23,892	-	23,892
Reclassification of gain on net investment hedges	-	-	(743)	-	(743)
Unrealized loss on available for sale assets	-	-	(1)	-	(1)
Unrealized effect of foreign currency translation of foreign operations	-	-	40,032	-	40,032
Reclassification of gain on foreign currency translation	-	-	(4,129)	-	(4,129)
Dividends	-	-	-	(18,580)	(18,580)
Net earnings for the period	-	-	-	132,698	132,698
As at April 30, 2011	\$ 3,026,578	\$ 7,738	\$ 175,919	\$ 685,131	\$ 3,895,366



**CONSOLIDATED STATEMENTS OF CASH FLOW**  
(in thousands)

<b>FOR THE PERIOD ENDED</b>	<b>Three Months Ended</b>		<b>Three Months Ended</b>		<b>Six Months Ended</b>		<b>Six Months Ended</b>	
	<b>April 30, 2011</b>		<b>April 30, 2010</b>		<b>April 30, 2011</b>		<b>April 30, 2010</b>	
	(unaudited)		(unaudited)		(unaudited)		(unaudited)	
<b>Cash From (Used In) Operating Activities</b>								
Net earnings	\$	33,075	\$	18,410	\$	132,698	\$	29,063
Adjustments for items not involving cash and/or operations								
Amortization		49,735		35,378		98,999		74,203
Future income tax provision (recovery)		12,249		(10,832)		44,997		(5,111)
Employee future benefits (Note 9)		1,297		1,319		3,073		2,981
Non-cash financing expenses (Note 10)		2,058		3,776		3,919		6,350
Loss (gain) on disposal of assets		269		(741)		(574)		(375)
Net investment hedge (Note 10)		(4,989)		-		(4,989)		-
Non-cash acquisition derivative		-		3,074		-		3,074
Other items		136		477		967		823
Adjustments for items not involving cash and/or operations		60,755		32,451		146,392		81,945
		93,830		50,861		279,090		111,008
Changes in non-cash working capital items								
Accounts receivable		142,633		(17,374)		(115,820)		9,010
Inventories		(78,834)		(146,355)		(773,645)		(314,222)
Accounts payable and accrued liabilities		(66,379)		(24,618)		258,186		(48,420)
Prepaid expenses and deposits		12,070		107,807		(85,416)		(48,366)
Changes in non-cash working capital		9,490		(80,540)		(716,695)		(401,998)
Cash from (used in) operating activities		103,320		(29,679)		(437,605)		(290,990)
<b>Cash From (Used in) Financing Activities</b>								
Proceeds from long-term debt		200,525		149		200,525		1,654
Repayment of long-term debt		(521)		(7,138)		(935)		(14,382)
Proceeds (repayment) of short-term borrowings		(338,380)		(94,389)		376,475		(212,864)
Repayment of other long-term liabilities, net		(32)		(153)		(104)		(424)
Increase in share capital (Note 6)		218		3		807		3
Debt financing cost		(13,789)		-		(13,789)		-
Dividends paid		(18,580)		-		(18,580)		-
Cash from (used in) financing activities		(170,559)		(101,528)		544,399		(226,013)
<b>Cash From (Used in) Investing Activities</b>								
Property, plant and equipment expenditures		(34,861)		(18,549)		(73,618)		(44,098)
Proceeds on sale of property, plant and equipment		907		1,702		1,385		2,290
Business acquisitions		-		(3,220)		-		(3,220)
Business divestitures		-		19,557		-		19,557
Decrease in investments		57		-		1,429		101
Intangible assets expenditures		(6,013)		(5,913)		(8,634)		(8,229)
Cash used in investing activities		(39,910)		(6,423)		(79,438)		(33,599)
<b>Increase (Decrease) in Cash and Cash Equivalents</b>		(107,149)		(137,630)		27,356		(550,602)
<b>Cash and Cash Equivalents, Beginning of Period</b>		288,767		618,753		154,793		1,033,075
<b>Impact on cash of unrealized effect of foreign currency translation of foreign operations</b>		(3,364)		322		(3,895)		(1,028)
<b>Cash and Cash Equivalents, End of Period</b>	\$	178,254	\$	481,445	\$	178,254	\$	481,445
Cash and cash equivalents consist of:								
Cash	\$	133,074	\$	349,414	\$	133,074	\$	349,414
Short-term investments		116,183		138,810		116,183		138,810
Bank indebtedness		(71,003)		(6,779)		(71,003)		(6,779)
	\$	178,254	\$	481,445	\$	178,254	\$	481,445
Supplemental disclosure of cash paid during the period from operations:								
Interest paid	\$	38,934	\$	20,770	\$	62,964	\$	68,569
Income taxes paid	\$	17,855	\$	4,743	\$	23,238	\$	9,861



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) - in thousands of Canadian dollars, except as noted

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

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### 1. NATURE OF BUSINESS

Viterra Inc. (the “Company”) is a publicly traded, vertically integrated international agri-business. Business operations include four reporting segments: Grain Handling and Marketing, Agri-products, Processing and Corporate. The Company has operations across Canada, the United States (“U.S.”), Australia and New Zealand, as well as marketing and trading offices in Japan, Singapore, China, Switzerland, Italy, Ukraine, Germany and India.

The Grain Handling and Marketing segment includes grain storage facilities, joint venture grain facilities, and processing plants strategically located in the prime agricultural growing regions of North America, Australia and New Zealand. This segment also includes port terminal facilities located in Canada and Australia and merchandising offices in Europe and Asia. Activity in this segment consists of the collection of grain through the Company’s primary storage system, shipping to inland or port terminals, cleaning of grain to meet regulatory specifications, and sales to domestic or export markets. Earnings are volume driven. Revenue is also derived through grain handling, blending, storage and other ancillary services, as well as the sale of byproducts.

The Agri-products segment includes an ownership interest in a fertilizer manufacturer, fertilizer distribution and a network of retail locations, and offers financial services such as lending and cash management. Agri-products sales lines include fertilizer, crop protection products, seed and seed treatments, equipment, general merchandise and wool.

The Processing segment in North America includes the manufacturing and marketing of value-added food products associated with oats, canola, wheat and malt barley for domestic and export markets. This segment also includes activities relating to formulating and manufacturing of feed products at feed mills and pre-mix facilities across the western regions of Canada and the U.S. The Processing segment includes malting plants positioned across Australia and a feed business in New Zealand.

Weather conditions are the primary risk in the agri-business industry. Grain volumes, grain quality, the volume and mix of crop inputs sold and ultimately, the financial performance of the Company, are highly dependent upon weather conditions throughout the crop production cycle.

The Company’s earnings follow the seasonal pattern of grain production in each geographic location. The volume of grain shipments is relatively stable through the quarters, but can be influenced by destination customer demand, customer export programs and producers’ marketing decisions. Sales of the Company’s agri-products peak during the growing season, supplemented by additional crop nutrient sales in the late fall.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

### 2. ACCOUNTING POLICIES

These interim unaudited consolidated statements are based on accounting principles consistent with those used and described in the October 31, 2010 annual consolidated financial statements. The Company's accounting policies are in accordance with Canadian generally accepted accounting principles. However, these financial statements do not include all of the information and disclosures required for annual financial statement presentation. The interim consolidated financial statements should be read in conjunction with the Company's annual consolidated financial statements for the year ended October 31, 2010. All amounts are reported in Canadian dollars unless specifically stated to the contrary.

Certain comparative figures have been reclassified to conform to the current year's presentation.

#### *Future Accounting Changes – International Financial Reporting Standards*

In January 2006, the Canadian Institute of Chartered Accountants Accounting Standards Board adopted a strategic plan for the direction of accounting standards in Canada. As part of that plan, accounting standards for public companies would be required to converge with International Financial Reporting Standards ("IFRS") for fiscal years beginning on or after January 1, 2011 with comparative figures presented on the same basis. In February 2008, the Accounting Standards Board confirmed the effective due date of the initial adoption of IFRS. The Company's transition date was November 1, 2010 with a conversion date of November 1, 2011. The annual and quarterly financial reporting for the year ending October 31, 2012 will be the first reported under IFRS.

### 3. INVENTORIES

<b>As at</b>	<b>April 30, 2011</b>	<b>April 30, 2010</b>	<b>October 31, 2010</b>
Grain	\$ 1,007,302	\$ 460,543	\$ 724,157
Agri-products	865,877	715,766	385,953
Processing			
Raw materials and supplies	48,428	28,648	40,393
Work in progress	18,623	2,094	14,366
Finished goods	61,866	56,140	47,018
	<u>\$ 2,002,096</u>	<u>\$ 1,263,191</u>	<u>\$ 1,211,887</u>

Grain cost of sales includes the cost of inventories, net realized and unrealized gains and losses on commodity contracts and exchange-traded derivatives, and freight.

Amortization of \$13.6 million and \$27.2 million for the respective three and six month periods ended April 30, 2011 (2010 - \$10.1 million and \$20.7 million) related to the manufacture of inventory that has now been sold is included in amortization expense.

Write-downs related to Agri-products inventory of \$1.7 million and \$2.8 million for the respective three and six month periods ended April 30, 2011 (2010 - \$0.5 million and \$1.5 million) have been included in cost of sales.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

**4. LONG-TERM DEBT**

As at	April 30, 2011	April 30, 2010	October 31, 2010
Viterra			
Credit facility	\$ -	\$ 305,500	\$ -
Series 2011-1 Notes (a)	200,000	-	-
Series 2010-1 Notes (USD) (a)	378,560	-	408,080
Series 2009-1 Notes (a)	300,000	300,000	300,000
Series 2007-1 Notes (a)	200,000	200,000	200,000
Series 2006-1 Notes	-	100,000	-
Members' term loans	774	1,482	1,114
	\$ 1,079,334	\$ 906,982	\$ 909,194
Subsidiaries' and proportionate share of joint ventures' debt	\$ 5,242	\$ 358,702	\$ 5,669
Sub-total	1,084,576	1,265,684	914,863
Less: unamortized debt costs	17,806	16,223	15,734
Total long-term debt	\$ 1,066,770	\$ 1,249,461	\$ 899,129
Less: portion due within one year			
Credit facility	\$ -	\$ 13,000	\$ -
Members' term loans	567	663	497
Subsidiaries' and proportionate share of joint ventures' debt	1,370	3,789	1,798
Long-term debt due within one year	1,937	17,452	2,295
Long-term debt due in excess of one year	\$ 1,064,833	\$ 1,232,009	\$ 896,834

**a) Senior Unsecured Notes**

Terms <sup>(1)</sup>	Series 2011-1	Series 2010-1	Series 2009-1	Series 2007-1
Issue date	February 15, 2011	August 4, 2010	July 7, 2009	August 1, 2007
Principal amount	\$200,000	\$400,000 USD	\$300,000	\$200,000
Interest rate	6.41%	5.95%	8.5%	8.5%
Maturity date	February 16, 2021	August 1, 2020	July 7, 2014	August 1, 2017
Fair Value – April 30, 2011	\$209,820	\$412,000 USD	\$325,500	\$221,000
Fair Value – April 30, 2010	-	-	\$328,500	\$219,000
Fair Value – October 31, 2010	-	\$395,304 USD	\$330,750	\$222,000
Effective interest rate	7.43%	6.19%	9.05%	8.85%
<b>Redemption price<sup>(2)</sup></b>				
<b>Optional redemption, prior to</b>	<b>February 16, 2021</b>	<b>August 1, 2020</b>	<b>July 7, 2012</b>	<b>August 1, 2012</b>
With net proceeds of public equity offering <sup>(3)</sup>	n/a	n/a	108.5%	108.5%
With all other proceeds	See footnote <sup>(4)</sup>	See footnote <sup>(4)</sup>	See footnote <sup>(5)</sup>	See footnote <sup>(5)</sup>
<b>Optional redemption, on or after</b>	<b>n/a</b>	<b>n/a</b>	<b>July 7, 2012</b>	<b>August 1, 2012</b>
	2012	n/a	102.125%	104.25%
	2013	n/a	100.0%	103.1875%
	2014	n/a	-	102.125%
	2015	n/a	-	101.0625%
	2016	n/a	-	100.0%

<sup>(1)</sup> The Senior Unsecured Notes, Global Credit Facility and Member Term Loans are unsecured and rank *pari passu* with each other.

<sup>(2)</sup> Expressed as percentage of principal amount at maturity.

<sup>(3)</sup> For Series 2007-1 and Series 2009-1 redemption limited to no more than 35% of aggregate principal amount of each series. For Series 2010-1 and Series 2011-1 there is no restriction on aggregate principal amount that can be redeemed by the Company.

<sup>(4)</sup> The Series 2011-1 and 2010-1 Notes may be redeemed prior to maturity at the Company's option in whole or in part at any time at a redemption price equal to the greater of 100% of the principal amount to be redeemed or a "make-whole" redemption price, in either case, plus accrued and unpaid interest.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

<sup>(5)</sup> For Series 2007-1 and 2009-1, when redeeming notes without proceeds received from one or more public equity offerings, the redemption price is 100% of principal amount thereof plus Applicable Redemption Premium as defined in the corresponding Supplemental Trust Indenture Agreement between the Company and BNY Trust Company.

**5. ACCUMULATED OTHER COMPREHENSIVE INCOME**

As at	April 30, 2011	April 30, 2010	October 31, 2010
Cash flow hedges <sup>(1)</sup>	\$ 4,569	\$ 288	\$ (5,108)
Net investment hedges <sup>(2)</sup>	24,058	2,187	165
Reclassification of gain on net investment hedges <sup>(3)</sup>	(743)	-	-
Unrealized losses on available for sale assets <sup>(4)</sup>	(5)	(11)	(3)
Unrealized effect of foreign currency translation of foreign operations	152,169	(2,456)	112,138
Reclassification of gain on foreign currency translation	(4,129)	-	-
	\$ 175,919	\$ 8	\$ 107,192

<sup>(1)</sup> Net of tax of \$(2,222) (April 2010 - \$798, October 2010 - \$1,612).

<sup>(2)</sup> Net of tax of \$(3,722) (April 2010 - \$(769), October 2010 - \$(68)).

<sup>(3)</sup> Net of tax of \$116 (April 2010 - nil, October 2010 - nil).

<sup>(4)</sup> Net of tax of \$(8) (April 2010 - \$(7), October 2010 - \$(8)).

**6. SHARE CAPITAL AND STOCK-BASED COMPENSATION PLANS**

**a) Common Voting Shares**

Authorized

Unlimited Common Voting Shares

	Common Voting Shares	
	Number <sup>(1)</sup>	Amount
Balance, October 31, 2009	371,596,508	\$ 3,025,486
Share issuance for cash	425	3
Adjustment to share capital from contributed surplus for options exercised	-	2
Balance, April 30, 2010 and October 31, 2010	371,596,933	\$ 3,025,491
Share issuance for cash	88,361	807
Adjustment to share capital from contributed surplus for options exercised	-	280
Balance, April 30, 2011	371,685,294	\$ 3,026,578

<sup>(1)</sup> Number of shares not shown in thousands.

**b) Management Stock Option Plan**

The maximum number of common shares that may be issued under options issued pursuant to the Stock Option Plan is approximately 4.2 million common shares. Once the 2.6 million common shares that can potentially be issued under currently granted and contingently granted options are deducted, approximately 1.6 million common shares have been reserved for subsequent option grants.

The expense related to stock options is recognized over the vesting period based on the fair value of options determined by the Black-Scholes option pricing model with the following weighted average assumptions: risk-free rate 2.5%, dividend yield 0%, a volatility factor of the expected market price of the Company's shares of 38%, and a weighted average expected option life of 4.7 years. The Company's stock-based compensation expense for the respective three and six month periods ended April 30, 2011 was \$0.2 million and \$1.1 million (2010 - \$0.9 million and \$1.7 million).

Number of	Weighted	Weighted	Number of	Weighted
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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

	Options <sup>(1)</sup>	Average Grant-Date Fair Value	Average Exercise Price	Options Exercisable <sup>(1)</sup>	Average Exercise Price
Outstanding					
October 31, 2009	1,657,190		\$ 12.67	384,391	\$ 19.59
Options granted	1,066,914	\$ 3.50	\$ 9.97		
Forfeited	(1,088)		\$ 59.07		
Expired	(18,000)		\$ 135.14		
Exercised	(425)		\$ 5.90		
Outstanding					
April 30, 2010	2,704,591		\$ 10.76	364,877	\$ 13.79
Options granted	-	\$ -	\$ -		
Forfeited	(57,127)		\$ 9.59		
Expired	(11,930)		\$ 68.19		
Exercised	-		\$ -		
Outstanding					
October 31, 2010	2,635,534		\$ 10.53	1,639,314	\$ 11.05
Options granted	-	\$ -	\$ -		
Forfeited	(25)		\$ 31.00		
Expired	(19,275)		\$ 50.07		
Exercised	(88,361)		\$ 9.13		
Outstanding					
April 30, 2011	2,527,873		\$ 10.27	1,561,384	\$ 10.65

<sup>(1)</sup> Number of options not shown in thousands.

The following table summarizes the options outstanding and exercisable as at April 30, 2011:

Range of Exercise Price	Number of Options Outstanding <sup>(1)</sup>	Weighted Average Remaining Life (Years)	Weighted Average Exercise Price	Number of Options Exercisable <sup>(1)</sup>	Weighted Average Exercise Price
\$5.90 - \$ 9.50	865,468	4.57	\$ 9.00	567,855	\$ 8.99
\$9.51 - \$11.05	1,019,390	5.82	9.97	350,514	9.97
\$11.06 - \$21.56	634,412	4.80	12.12	634,412	12.12
\$21.57 - \$51.00	8,603	0.95	39.31	8,603	39.31
	2,527,873	5.12	\$ 10.28	1,561,384	\$ 10.65

<sup>(1)</sup> Number of options not shown in thousands.

### c) Key Employee Share Units

In the three months ended April 30, 2011 a new stock-based compensation plan, which is accounted for as equity-settled, was introduced. Each share unit represents one notional common share that entitles the participant to receive one common share of the Company, or an equivalent cash amount at the Company's discretion. The maximum number of common shares that may be issued pursuant to the Key Employee Share Unit Plan is 6.0 million common shares. Once the 0.5 million common shares that can potentially be issued under currently granted units are deducted, approximately 5.5 million common shares have been reserved for subsequent grants. The units vest at the end of various periods determined at issuance.

The weighted average grant-date fair value and vesting period of each unit granted during the year is \$11.02 and 8 years respectively. The compensation costs recorded were \$0.3 million.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
 April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

**7. EARNINGS PER SHARE**

	Three Months Ended April 30		Six Months Ended April 30	
	2011	2010	2011	2010
Net earnings	\$ 33,075	\$ 18,410	\$ 132,698	\$ 29,063
Denominator for basic earnings per share amounts:				
Weighted average number of shares outstanding <sup>(1)</sup>	371,685	371,597	371,641	371,597
Basic earnings per share	\$ 0.09	\$ 0.05	\$ 0.36	\$ 0.08
Denominator for diluted earnings per share amounts:				
Weighted average number of shares outstanding <sup>(1)</sup>	371,685	371,597	371,641	371,597
Dilutive effect of stock options <sup>(1)</sup>	333	43	218	80
Weighted average number of shares outstanding, assuming dilution <sup>(1)</sup>	372,018	371,640	371,859	371,677
Diluted earnings per share	\$ 0.09	\$ 0.05	\$ 0.36	\$ 0.08

<sup>(1)</sup>Number of shares and options in thousands.

**8. SEGMENTED INFORMATION**

A description of the types of products and services from which the segments derive their revenue is included in the Nature of Business (Note 1). The segments' accounting policies are consistent with those described in Accounting Policies (Note 2). The Company accounts for inter-segment sales at current market prices under normal trade terms.

	Three Months Ended April 30		Six Months Ended April 30	
	2011	2010	2011	2010
<b>Sales and other operating revenues</b>				
Grain Handling and Marketing	\$ 2,045,241	\$ 1,418,093	\$ 3,987,875	\$ 2,761,301
Agri-products	433,741	438,225	726,312	653,588
Processing	374,615	290,098	748,525	598,075
	2,853,597	2,146,416	5,462,712	4,012,964
Less: Inter-segment sales	151,737	119,472	290,315	201,495
	\$ 2,701,860	\$ 2,026,944	\$ 5,172,397	\$ 3,811,469
<b>Inter-segment sales</b>				
Grain Handling and Marketing	\$ 144,477	\$ 119,628	\$ 274,961	\$ 201,531
Processing	7,260	(156)	15,354	(36)
	\$ 151,737	\$ 119,472	\$ 290,315	\$ 201,495
<b>Gross profit and net revenues from services</b>				
Grain Handling and Marketing	\$ 214,172	\$ 153,764	\$ 512,613	\$ 355,463
Agri-products	66,563	76,976	120,120	109,575
Processing	43,586	39,156	103,210	80,951
	\$ 324,321	\$ 269,896	\$ 735,943	\$ 545,989

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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	Three Months Ended April 30		Six Months Ended April 30	
	2011	2010	2011	2010
<b>Operating, general and administrative expenses</b>				
Grain Handling and Marketing	\$ (92,090)	\$ (80,175)	\$ (192,769)	\$ (172,195)
Agri-products	(45,591)	(46,986)	(89,852)	(91,519)
Processing	(20,110)	(16,449)	(39,378)	(35,058)
Corporate	(38,349)	(33,043)	(74,500)	(64,206)
	<u>\$ (196,140)</u>	<u>\$ (176,653)</u>	<u>\$ (396,499)</u>	<u>\$ (362,978)</u>

<b>EBITDA<sup>(1)</sup></b>				
Grain Handling and Marketing	\$ 122,082	\$ 73,589	\$ 319,844	\$ 183,268
Agri-products	20,972	29,990	30,268	18,056
Processing	23,476	22,707	63,832	45,893
Corporate	(38,349)	(33,043)	(74,500)	(64,206)
	<u>\$ 128,181</u>	<u>\$ 93,243</u>	<u>\$ 339,444</u>	<u>\$ 183,011</u>

<sup>(1)</sup> EBITDA – Earnings before financing expenses, taxes, amortization, gain (loss) on disposal of assets, integration expenses and acquisition derivative.

<b>Amortization</b>				
Grain Handling and Marketing	\$ (25,678)	\$ (17,517)	\$ (51,286)	\$ (35,625)
Agri-products	(9,806)	(11,374)	(18,808)	(22,556)
Processing	(12,017)	(7,362)	(24,263)	(15,204)
Corporate	(2,234)	875	(4,642)	(818)
	<u>\$ (49,735)</u>	<u>\$ (35,378)</u>	<u>\$ (98,999)</u>	<u>\$ (74,203)</u>

<b>EBIT<sup>(2)</sup></b>				
Grain Handling and Marketing	\$ 96,404	\$ 56,072	\$ 268,558	\$ 147,643
Agri-products	11,166	18,616	11,460	(4,500)
Processing	11,459	15,345	39,569	30,689
Corporate	(40,583)	(32,168)	(79,142)	(65,024)
	<u>\$ 78,446</u>	<u>\$ 57,865</u>	<u>\$ 240,445</u>	<u>\$ 108,808</u>

<sup>(2)</sup> EBIT – earnings before financing expenses, taxes, gain (loss) on disposal of assets, integration expenses and acquisition derivative.

## 9. EMPLOYEE FUTURE BENEFITS

### a) Defined Benefit Plans and Future Benefits

The Company's net benefit costs related to defined benefit pension plans and other future benefits for the respective three and six month periods ended April 30, 2011 were \$1.3 million and \$3.1 million (2010 - \$1.3 million and \$3.0 million).

### b) Defined Contribution Plans

The Company, including subsidiaries and affiliates, contributes to several defined contribution plans including multi-employer plans. The Company's total consolidated defined contribution plan expense for the respective three and six month periods ended April 30, 2011 was \$5.8 million and \$11.4 million (2010 - \$3.8 million and \$7.8 million).

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
 April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

**10. FINANCING EXPENSES**

	Three Months Ended April 30		Six Months Ended April 30	
	2011	2010	2011	2010
Interest on:				
Long-term debt	\$ 18,768	\$ 22,042	\$ 35,115	\$ 49,759
Short-term debt	14,543	5,330	26,683	16,178
Interest income	(854)	(310)	(1,973)	(3,800)
CWB carrying charge recovery	(622)	(483)	(920)	(901)
	31,835	26,579	58,905	61,236
Net investment hedge (Note 12(b)ii)	(4,989)	-	(4,989)	-
Interest accretion	740	929	1,261	1,844
Amortization of deferred financing costs	1,318	2,847	2,658	4,506
	\$ 28,904	\$ 30,355	\$ 57,835	\$ 67,586

**11. COMMITMENTS, CONTINGENCIES AND GUARANTEES**

**a) Letter of Credit and Bid Bonds**

At April 30, 2011, the Company had outstanding letters of credit and similar instruments of \$12.8 million related to operating an agri-business (October 31, 2010 - \$15.9 million, April 30, 2010 - \$31.4 million). The terms range in duration and expire at various dates through to August 31, 2015. The amounts vary depending on underlying business activity or the specific agreements in place with the third parties. At April 30, 2011, the Company had outstanding bid bonds and similar instruments of \$7.3 million (October 31, 2010 - \$5.7 million, April 30, 2010 – nil).

**b) Indemnification of Accounts Receivable – Viterra Financial™**

The Company has a rolling five-year agreement with a Canadian Schedule I chartered bank to provide credit for qualifying agricultural producers to purchase crop inputs. The agreement may be terminated at an earlier date by mutual consent or by either party upon one year's written notice. The Company indemnifies the bank for 50% of future losses to a maximum of 5% of the aggregate qualified portfolio balance. The Company's aggregate indemnity will vary at any given time with the size of the underlying portfolio. As at April 30, 2011, outstanding credit was \$313.6 million (October 31, 2010 - \$520.0 million, April 30, 2010 - \$292.8 million), and the Company's obligation of \$7.6 million (October 31, 2010 - \$9.1 million, April 30, 2010 – \$6.9 million) for past and future losses is current with the bank in accordance with the Agency Agreement.

The Company also has a rolling five-year agreement with a Canadian Schedule I chartered bank to provide loans to Processing customers to purchase feeder cattle, as well as related feed inputs, with terms that do not require payment until the livestock is sold. The agreement may be terminated at an earlier date by mutual consent or by either party upon one year's written notice. The Company indemnifies the bank for credit losses based on the first 20% to 33% of new credit issued on an individual account, dependent on the account's underlying credit rating, with losses in excess of these amounts shared on an equal basis with the bank up to 5% on the aggregate qualified portfolio balance. The

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

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Company's aggregate indemnity will vary at any given time with the credit rating of the underlying accounts and the aggregate credit outstanding. As at April 30, 2011, outstanding credit was \$52.4 million (October 31, 2010 - \$36.1 million, April 30, 2010 - \$51.3 million), and the Company's obligation of \$0.6 million (October 31, 2010 - \$0.6 million, April 30, 2010 - \$0.5 million) for past and future losses is current with the bank in accordance with the Agency Agreement.

### c) Guarantees

The Company's subsidiary in Australia has entered into a Deed of Cross Guarantee with certain controlled entities. The effect of this Deed is that the subsidiary and each of these controlled entities has guaranteed to pay any debts of any of the companies' party to the Deed in the event their debts cannot be paid as and when they fall due. The consolidated net assets of the entities party to the Deed of Cross Guarantee is \$1.5 billion.

The Company is contingently liable under several guarantees given to third-party lenders who have provided certain financing facilities to its wholly owned foreign subsidiaries. As at April 30, 2011, the maximum amounts of the guarantees are \$98.5 million CAD, \$110.5 million USD, \$81.8 million AUD and Japanese Yen ("JPY") 2.0 billion or approximately \$311.2 million CAD in aggregate. As at April 30, 2011, liabilities recorded that have been guaranteed would include subsidiary short-term borrowings of \$10.4 million (October 31, 2010 - \$10.6 million, April 30, 2010 - nil).

The Company is contingently liable under several guarantees given to third-party lenders who have provided long-term financing to certain independent hog producers. As at April 30, 2011, the current outstanding balance of these guarantees is \$2.0 million (October 31, 2010 - \$2.2 million, April 30, 2010 - \$2.4 million). These guarantees diminish as the underlying loans are repaid and expire in 2014.

The Company's Australian operations self-insure in South Australia for workers' compensation liability and are subject to a bank guarantee for \$1.8 million AUD (October 31, 2010 - \$1.2 million AUD, April 30, 2010 - \$1.2 million AUD).

The Company is contingently liable to a finance company for a portion of losses incurred related to potential producer delinquencies associated with equipment leases and credit provided for the purchase of fertilizer bins. Given historically low delinquent rates in conjunction with collateral values of assets, the Company has accrued no obligation.

### d) Asset Retirement Obligations

The asset retirement obligations represent the best estimate by management of the legal obligations it would incur during the reclamation process relating to closed facilities and current leases. Reclamation involves the demolition of facilities and the reclamation of land. Uncertainty exists regarding the estimation of future decommissioning and reclamation costs.

At April 30, 2011, the Company estimated that the undiscounted cash flow required to settle the asset retirement obligations was approximately \$39.4 million (October 31, 2010 - \$38.6 million, April 30, 2010 - \$41.0 million), which is expected to be settled over the

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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2011 through 2022 period. The credit adjusted risk-free rates at which the estimated cash flows have been discounted range from 4.0% to 8.0%.

The Company has a joint venture interest in a fertilizer manufacturer that has certain obligations with respect to plant decommissioning and land reclamation upon cessation of operations. The Company has not recorded an asset retirement obligation for these obligations at April 30, 2011 because it does not currently believe there is a reasonable basis for estimating a date or range of dates of cessation of operations.

**e) Director and Officer Indemnification**

The Company indemnifies its directors and officers against any and all claims or losses reasonably incurred in the performance of their service to the Company to the extent permitted by law. The Company has acquired and maintains liability insurance for its directors and officers as well as those of certain affiliated companies.

**f) Other Indemnification Provisions**

From time to time, the Company enters into agreements in the normal course of operations and in connection with business or asset acquisitions or dispositions. By their nature, these agreements may provide for indemnification of counterparties. The varying nature of these indemnification agreements prevents the Company from making a reasonable estimate of the maximum potential amount it could incur. Historically, the Company has not made any significant payments in connection with these indemnification provisions.

**g) Other Contingencies**

As at April 30, 2011, there are claims against the Company in varying amounts for which a provision in the financial statements is not considered necessary. The occurrence of the confirming future event is not determinable or it is not possible to determine the amounts that may ultimately be assessed against the Company with respect to these claims. Management believes that any such amounts would not have a material impact on the business or financial position of the Company.

## 12. FINANCIAL AND OTHER INSTRUMENTS AND HEDGING

**a) Fair Value**

The following table presents the fair value of the Company's financial instruments and non-financial derivatives where fair value is recognized in the balance sheet. The table also identifies the financial instrument category and the level per the fair value hierarchy.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
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	April 30, 2011			April 30, 2010		
	Fair Value	Level	Financial Instruments Category	Fair Value	Level	
<b>Financial assets:</b>						
Cash	\$ 133,074	1	HFT	\$ 349,414	1	
Short-term investments	116,183	1	HFT-D	138,810	1	
Exchange-traded derivatives	11,079	1	HFT	7,327	1	
Commodity forward contracts	86,109	2	HFT	94,817	2	
Foreign exchange forward contracts (over the counter ("OTC"))	113,737	2	HFT	35,861	2	
Interest rate swaps	-	2	HFT	360	2	
Available for sale at fair value	26	1	AFS	412	1	
Natural gas swaps	1,210	2	HFT	-	2	
<b>Financial liabilities:</b>						
Bank Indebtedness	71,003	1	HFT	6,779	1	
Exchange-traded derivatives	20,792	1	HFT	2,580	1	
Commodity forward contracts	63,976	2	HFT	49,762	2	
Foreign exchange forward contracts (OTC)	27,475	2	HFT	22,285	2	
Cross-currency swaps	7,641	2	HFT	2,752	2	
Interest rate swaps	-	2	HFT	16,701	2	
Natural gas swaps	-	2	HFT	1,035	2	

Financial instruments category/guide:	HFT	Held for trading
	HFT-D	Held for trading – designated
	AFS	Available for sale

The aggregate carrying value of financial instruments classified as loans and receivables is \$929.4 million (April 30, 2010 - \$818.6 million). The aggregate carrying value of financial instruments classified as other financial liabilities is \$2.9 billion (April 30, 2010 - \$2.3 billion).

**b) Financial Risks and Risk Management**

The Company faces certain financial risks such as commodity price, foreign exchange, interest rate, credit and liquidity risk that can impact its financial performance. The Company is exposed to changes in commodity prices, foreign exchange rates and interest rates. The Company utilizes a number of financial instruments to manage these exposures. The Company mitigates risk associated with these financial instruments through Board-approved policies, limits on use and amount of exposure, internal monitoring and compliance reporting to senior management and the Board.

**i. Commodity Price Risk**

The Company's diverse range of services is spread across the agri-business supply chain. As a result, the Company is exposed to agricultural and other related commodity price movements within the market as part of its normal operations. The Company uses exchange-traded futures and options contracts as well as OTC contracts to minimize the effects of changes in the prices of hedgeable agricultural commodities on its agri-business inventories and agricultural commodities forward cash purchase and sales contracts. Derivative contracts are valued at the quoted market prices. The Company manages the risk associated with inventory and open contracts on a combined basis.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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All market risk associated with commodity price movement is measured using a Value at Risk (“VaR”) method. The VaR calculation quantifies potential changes in the value of commodity positions as a result of potential market price movements from all sources of market risk, whether as a consequence of asset ownership, customer sales, hedging or position taking.

There is currently no uniform industry methodology for estimating VaR. The VaR calculation estimates the potential loss in pre-taxation profit over a given holding period for a specified confidence level. The VaR methodology is a statistically defined, probability-based approach that takes into account market volatilities as well as risk diversification by recognizing offsetting positions and correlations between products and markets. The use of VaR has limitations because it is based on historical correlations and volatilities in commodity prices and assumes that future price movements will follow a statistical distribution. The five-day VaR number used by the group reflects the 95% probability that the gain or loss in a five-day period will not exceed the reported VaR based on the previous pricing period. Although losses are not expected to exceed the statistically estimated VaR on 95% of occasions, losses on the other 5% of occasions could be substantially greater than the estimated VaR. The VaR at the balance sheet date is not representative of the risk throughout the period as the period-end exposure does not reflect the exposure during the period. In practice, as markets move, the Company actively manages its risk and adjusts hedging strategies as appropriate.

The Company's Risk Management Policy provides limits within which management may maintain inventory and certain long or short commodity positions. The Company has established policies that limit the amount of agricultural commodity positions permissible, which are a combination of quantity and VaR limits. VaR levels are reported daily and compared with approved limits. Limits are regularly reviewed to ensure consistency with risk management objectives, market developments and business activities.

As at	April 30, 2011	October 31, 2010
Historical VaR (95%, five-day):		
Agricultural commodity price VaR	\$ 11,125	\$ 16,333

### ii. Foreign Exchange Risk

The Company undertakes certain transactions denominated in foreign currencies and, as a result is exposed to foreign exchange risk. The Company is exposed to foreign exchange risk on commodity contracts which are denominated in foreign currencies and on its investment in foreign subsidiaries. The Company uses derivative financial instruments, such as foreign currency forward contracts, cross-currency swaps, futures contracts and options to limit exposures to changes in foreign currency exchange rates with respect to its recorded foreign currency denominated assets and liabilities as well as anticipated transactions.

The Company uses hedge accounting to match the cash flow of some of its processed products to be sold in foreign funds with its foreign dollar currency hedging instruments. Maturity dates for the foreign exchange forward contracts on anticipated

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

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transactions extend for approximately 24 months. As at April 30, 2011, the portion of the forward contracts considered to be ineffective is insignificant. The estimated amount reported in other comprehensive income that is expected to be reclassified to net earnings during the next 12 months is an after tax gain of \$10.3 million.

The Company has an outstanding \$100 million cross-currency swap arrangement in place in order to limit exposure to a change in the AUD on a portion of its net investment in its Australian operations. The derivative is used to mitigate the risk of economic loss arising from changes in the value of the AUD compared to the CAD. As at April 30, 2011, the portion of the cross-currency swap considered to be ineffective is nil. During the three months ended April 30, 2011, \$100 million of the net investment hedge was discontinued. The gain reclassified from other comprehensive income that was reported in net earnings relating to the net investment hedges was \$0.7 million after tax and relating to the foreign currency translation of the net investment was approximately \$4.1 million after tax.

The Company has \$400 million USD Senior Notes outstanding the principal of which had been designated a hedge in order to limit exposure to a change in the USD on a portion of the Company's net investment in its U.S. operations. As at April 30, 2011, the portion of the hedge considered to be ineffective is nil.

Except as noted above, the foreign currency forward contracts, futures contracts and options used by the Company are marked-to-market and unrealized gains and losses are recognized in net earnings in the period in which they occur.

The following table details the Company's sensitivity on the net carrying value of financial instruments that are denominated in a foreign currency other than the functional currency in which they are measured as at the balance sheet date, had currencies moved as illustrated, with all other variables held constant.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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	Carrying Value	Impact On Earnings, After Tax	Impact On Other Comprehensive Income, After Tax
<b>10% increase</b>			
CAD/USD	\$ 17,868	\$ 427	\$ 147
CAD/Euro	103	8	-
CAD/AUD	44,228	(3,191)	-
CAD/GBP	27	2	-
CAD/CHF	(65)	(5)	-
AUD/USD	6,841	(588)	(2,546)
AUD/Euro	(1,582)	83	(82)
AUD/JPY	71	(57)	(106)
AUD/NZD	(189)	12	-
AUD/Singapore dollars	7	1	-
<b>10% decrease</b>			
CAD/USD	17,868	(427)	(147)
CAD/Euro	103	(8)	-
CAD/AUD	44,228	3,276	-
CAD/GBP	27	(2)	-
CAD/CHF	(65)	5	-
AUD/USD	6,841	752	3,129
AUD/Euro	(1,582)	(98)	100
AUD/JPY	71	70	129
AUD/NZD	(189)	(14)	-
AUD/Singapore dollars	7	-	-

The above sensitivity analysis for foreign currency risk does not take translation risk into account. Translation exposures arise from financial and non-financial items held by foreign entities determined to be self-sustaining operations. Sensitivity on net investments in self-sustaining foreign operations is therefore not included in the analysis. The sensitivity at the balance sheet date is not representative of the sensitivity throughout the year as the balance sheet date exposure does not necessarily reflect the exposure during the year.

### iii. Interest Rate Risk

The Company's exposure to interest rate risk relates primarily to the Company's debt obligations. The Company manages interest rate risk and currency risk on borrowings by using a combination of cash instruments, forwards and a mixture of fixed and floating rates.

Based on the April 30, 2011 borrowings, the Company is exposed to interest rate risk on short-term variable rate borrowings. A 25 basis point change in short-term variable rates based on the Company's current credit ratings and the current borrowings would impact after tax earnings by \$0.8 million per annum.

During the prior year, the Company entered into derivative contracts in connection with its plans to issue additional debt. Bond forward contracts were entered into in order to protect against the risk of economic loss arising from changes in the interest rates. The debt was issued on February 15, 2011 (Note 4) and the bond forwards were settled. As a result, each year approximately \$1.0 million after tax will be reclassified

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

from other comprehensive income to net income as financing expense over the term of the debt.

#### iv. Credit Risk

The Company is exposed to credit risk in respect of its trade receivables. Credit approval policies and procedures are in place to guide internal credit specialists in granting credit to new customers as well as in continuing to extend credit to existing customers. The Company manages this credit risk through monitoring of credit balances, ongoing credit reviews of all significant contracts and analysis of payment and loss history. Customers that fail to meet specified credit requirements may transact with the Company on a prepayment basis or provide another form of credit support, such as letters of credit, approved by the Company.

The absence of significant financial concentration of trade receivables, except as noted below for receivables from the CWB, limits the Company's exposure to credit risk. Credit risk exposure for the Agri-products and Processing segments are also partially limited through an arrangement with a Canadian Schedule I chartered bank which provides for limited recourse to the Company for credit losses on producer accounts receivable under Viterra Financial<sup>TM</sup>.

The Company is also exposed to credit risk in the event of non-performance of its counterparties on its derivative contracts. However, in the case of OTC derivative contracts, the Company only contracts with pre-authorized counterparties where agreements are in place and the Company monitors the credit ratings of its counterparties on an ongoing basis. Exchange-traded contracts used to hedge future revenues in the Company's grain business are not subject to any significant credit risk as the changes in contract positions are settled daily through a recognized exchange.

All bad debt write-offs are charged to operating, general and administrative expenses. The year-to-date changes in the allowances for losses against accounts receivable are as follows:

<b>For the three months ended April 30</b>	<b>2011</b>	<b>2010</b>
Beginning balance	\$ 9,907	\$ 8,081
Provision for losses	3,387	1,560
Write-offs, net of recoveries	(1,467)	(1,087)
Ending balance	\$ 11,827	\$ 8,554

The Company has historically experienced minimal credit losses and, as a result, it considers the credit quality of the trade receivables at April 30, 2011 that are not past due to be high. The distribution of trade accounts receivable by credit quality as at the balance sheet is shown in the following table:

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

<b>As at</b>	<b>April 30, 2011</b>	<b>April 30, 2010</b>	<b>October 31, 2010</b>
Not past due	\$ 586,912	\$ 555,475	\$ 422,440
Past due:			
Past due < 60 days	8,750	14,907	9,995
Past due > 61 days and < 90 days	3,485	3,144	2,626
Past due > 91 days	28,849	42,018	36,888
Allowances for losses	(11,827)	(8,554)	(9,907)
	<b>\$ 616,169</b>	<b>\$ 606,990</b>	<b>\$ 462,042</b>

Included in trade accounts receivable is \$110.5 million due from the CWB, which represents a significant concentration of credit risk.

The Company's maximum credit exposure at the balance sheet date consists primarily of the carrying amounts of non-derivative financial assets such as cash, short-term investments, accounts receivable and long-term receivables as well as the fair value of commodity contracts, exchange-traded derivatives and other non-trade assets included in accounts receivable. Short-term investments are held with Schedule I (Canada) and A-rated (Australia) banks, and have maturities of less than three months.

**v. Liquidity Risk**

The Company's liquidity risk refers to its ability to settle or meet its obligations as they fall due and is managed as part of the risk strategy. Liquidity adequacy is continually monitored, taking into consideration estimated future cash flows including the amount and timing of cash generated from operations, working capital requirements, planned capital expenditure programs, debt servicing requirement, dividend policy and business acquisitions. The Company actively maintains credit facilities to ensure it has sufficient available funds to meet current and foreseeable financial requirements. Management believes that future cash flows from operations and availability under existing banking arrangements will be adequate to support these financial liabilities.

The following table approximates the Company's remaining contractual maturity for its financial liabilities and matching financial assets as well as matching cash flows in designated hedge relationships as at the balance sheet date. The table below details the undiscounted cash flows of financial instruments based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.

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	Contractual Cash Flows	Within 1 Year	1 to 2 Years	2 to 3 Years	Thereafter
<b>Financial Assets:</b>					
Exchange-traded derivatives	\$ 11,079	\$ 10,422	\$ 657	\$ -	\$ -
Commodity forward contracts	86,109	85,848	261	-	-
Foreign exchange forward contracts (OTC)	117,023	110,530	6,445	48	-
Natural gas swaps	1,210	1,210	-	-	-
<b>Financial Liabilities:</b>					
Bank indebtedness	\$ (71,003)	\$ (71,003)	\$ -	\$ -	\$ -
Short-term borrowings	(454,463)	(454,463)	-	-	-
Exchange-traded derivatives	(20,792)	(20,706)	(86)	-	-
Commodity forward contracts	(69,527)	(67,969)	(1,447)	(111)	-
Foreign exchange forward contract (OTC)	(30,534)	(28,944)	(1,509)	(81)	-
Cross-currency swaps	(8,118)	(8,118)	-	-	-
Bond forward contracts	-	-	-	-	-
Natural gas swaps	-	-	-	-	-
Other current liabilities	(1,282,363)	(1,282,363)	-	-	-
Long-term debt, including current position	(1,624,482)	(78,513)	(78,513)	(78,508)	(1,388,948)
Classified as other long-term liabilities	(10,812)	-	(2,946)	(2,430)	(5,436)

### 13. MANAGEMENT OF CAPITAL

The Company's objective when managing capital is to strive for a long-term manageable level of debt to total capital together with maintaining an acceptable ratio of EBITDA to cash interest. Due to the seasonal nature of the Company's short-term borrowing requirements, the Company's objective is to manage the level of debt to total capital between 30% to 40% and to maintain a rolling 12-month EBITDA that is at least five times the level of cash interest paid.

Debt to total capital is defined as total interest bearing debt divided by total interest bearing debt plus the book value of total shareholders' equity. Interest bearing debt is the aggregate of short-term borrowings, long-term debt due within one year and long-term debt.

As at	April 30, 2011	April 30, 2010	October 31, 2010
Short-term borrowings	\$ 454,463	\$ 69,055	\$ 61,677
Long-term debt due within one year	\$ 1,937	\$ 17,452	\$ 2,295
Long-term debt	1,064,833	1,232,009	896,834
Total long-term debt	\$ 1,066,770	\$ 1,249,461	\$ 899,129
Total interest bearing debt	\$ 1,521,233	\$ 1,318,516	\$ 960,806
Shareholders' equity	\$ 3,895,366	\$ 3,485,508	\$ 3,710,263
Total capital	\$ 5,416,599	\$ 4,804,024	\$ 4,671,069
Debt to total capital:			
As at the balance sheet date	28:72	27:73	21:79
Four quarter average	25:75	30:70	25:75

EBITDA to cash interest is defined as earnings before financing expenses, taxes, amortization, gain (loss) on disposal of assets, integration expenses and acquisition derivative divided by cash interest. Cash interest is net financing expenses excluding refinancing costs and net

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

April 30, 2011 (unaudited) – in thousands of Canadian dollars, except as noted

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investment hedge less non-cash financing expenses. The ratio is calculated on a rolling 12-month basis.

<b>For the rolling twelve months ended April 30</b>	<b>2011</b>	<b>2010</b>
EBITDA	\$ 674,016	\$ 427,714
Cash interest, net	101,270	97,388
EBITDA to cash interest:	6.7	4.4

Management uses EBITDA to cash interest to assess interest coverage and the Company's ability to service its interest bearing debt.

The Company monitors its capital structure and makes adjustments according to market conditions and seasonal requirements in an effort to meet its objectives. The Company may manage its capital structure by issuing new shares, obtaining additional financing, issuing unsecured notes, refinancing existing debt, repaying current debt, or by paying dividends.

During the period, the Company was in compliance with external covenants relating to the management of capital.