

## For Immediate Release

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## **Viterra Grows International Marketing Network in Asia**

**Calgary, Alberta ---** Viterra Inc. is pleased to announce that its subsidiary in Asia has opened a new marketing office in Ho Chi Minh City, Vietnam, further strengthening Viterra's market intelligence network in Asia. The office will focus on milling and feed wheat, malt barley, and proteins such as soybean meal and canola meal.

"Over the last few years we have enhanced our international grain marketing structure to position Viterra as a preferred global supplier of food ingredients. Our continued investment in Asia is part of our overall strategy to extend our value chain and strategically position our Company in areas experiencing growing demand," said Don Chapman, Viterra's Senior Vice-President, International Grain. "Our new office in Ho Chi Minh City is ideally located to facilitate further trade and service increasing demand in Vietnam, supported by local expertise and market intelligence."

Viterra's international grain network is comprised of marketing hubs and sales and distribution offices around the world. This enables the Company to manage the physical flow of grain from farmers to end-use customers, maximizing the throughput of its storage and handling systems.

## **About Viterra**

Viterra provides premium quality ingredients to leading global food manufacturers. Headquartered in Canada, the global agri-business has extensive operations across Canada, the United States, Australia, and New Zealand. Our growing international presence also extends to offices in Japan, Singapore, China, Vietnam, Switzerland, Italy, Ukraine, Germany and India. Driven by an entrepreneurial spirit, we operate in three distinct businesses: grain handling and marketing, agri-products, and processing. Viterra's expertise, close relationships with producers, and superior logistical assets allow the Company to consistently meet the needs of the most discerning enduse customers, helping to fulfill the nutritional needs of people around the world.

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## FOR FURTHER INFORMATION PLEASE CONTACT:

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