



ASX Announcement

1 March 2012

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AMP Limited (ASX/NZX: AMP)
(also for release to AMP Group Finance Services Limited (ASX: AQNHA & NZX: AQN010))

**AMP Capital and Mitsubishi UFJ Trust and Banking Corporation strategic business
and capital alliance takes effect**

Please see attached media release.

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Public Affairs

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AMP Capital and Mitsubishi UFJ Trust and Banking Corporation strategic business and capital alliance takes effect

AMP Capital and Mitsubishi UFJ Trust and Banking Corporation (MUTB) have completed the transaction that forms the strategic business and capital alliance between the two parties.

As a result of the transaction taking effect, MUTB has acquired a 15 per cent minority shareholding in AMP Capital Holdings Limited, the parent company of the AMP Capital group of companies, and is entitled to appoint a nominee to the AMP Capital Holdings Limited Board.

AMP Limited group's regulatory capital resources will increase by approximately A\$380 million.

AMP Capital Managing Director Stephen Dunne said the activation of the alliance will build on the international success the firm has had over recent years with A\$9 billion now managed on behalf of Asian retail and institutional clients.


"We are focussed on building preferred relationships with market leaders to take our investment capability into their markets.

"The alliance with MUTB mirrors AMP Capital's distribution relationship with AMP Financial Services, giving us a significant presence in the second biggest savings market in the world," he said.

Under the MUTB alliance, AMP Capital's products will be distributed to Japanese institutional and retail investors, leveraging MUTB's extensive client relationships and distribution networks in Japan.

MUTB will contribute A\$100 million in seed capital for AMP Capital to commence work on developing and launching new products. The first of the products, specifically tailored for the Japanese market is planned for launch in the second quarter.

As part of the alliance, MUTB representative Mr Akira Suzuki will join the AMP Capital Holdings Limited Board.

Mr Suzuki joined the Mitsubishi Trust and Banking Corporation in 1982 and has held various roles within the bank, primarily within asset management. He is currently the General Manager of the Fund Research and Development Division at MUTB. 

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