Rule 3.19A.2

# Appendix 3Y

# Change of Director's Interest Notice

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 30/09/01 Amended 01/01/11

| Name of entity | A. P. Eagers Limited |
|----------------|----------------------|
| ABN            | 87 009 680 013       |

We (the entity) give ASX the following information under listing rule 3.19A.2 and as agent for the director for the purposes of section 205G of the Corporations Act.

| Name of Director    | Nicholas George Politis |
|---------------------|-------------------------|
| Date of last notice | 01 October 2012         |

#### Part 1 - Change of director's relevant interests in securities

In the case of a trust, this includes interests in the trust made available by the responsible entity of the trust

Note: In the case of a company, interests which come within paragraph (i) of the definition of "notifiable interest of a director" should be disclosed in this part.

| Direct or indirect interest   | Direct and Indirect   |  |
|---|---|--|
| Nature of indirect interest<br>(including registered holder)<br>Note: Provide details of the circumstances giving rise to the relevant<br>interest. | W.F.M. Motors Pty Ltd is the registered<br>holder of ordinary shares in A.P. Eagers Ltd.<br>Mr Politis is a director and controlling<br>shareholder of W.F.M. Motors Pty Ltd. |  |
| Date of change  | 02 October 2012   |  |
| No. of securities held prior to change  | 61,389,878 Ordinary Shares  |  |
| Class   | Ordinary Shares   |  |
| Number acquired   | 177,687 Ordinary Shares   |  |
| Number disposed   | Nil   |  |
| Value/Consideration<br>Note: If consideration is non-cash, provide details and estimated<br>valuation   | \$3.80 per Ordinary Share   |  |
| No. of securities held after change   | 61,567,565 Ordinary Shares  |  |

<sup>+</sup> See chapter 19 for defined terms.

| Nature of change   | On-market trade |
|--|-----------------|
| Example: on-market trade, off-market trade, exercise of options, issue of securities under dividend reinvestment plan, participation in buy-back |                 |

### Part 2 – Change of director's interests in contracts n/a

Note: In the case of a company, interests which come within paragraph (ii) of the definition of "notifiable interest of a director" should be disclosed in this part.

## Part 3 – +Closed period

| Were the interests in the securities or contracts detailed                                    | No  |
|---|-----|
| above traded during a <sup>+</sup> closed period where prior written clearance was required?  |     |
| If so, was prior written clearance provided to allow the trade to proceed during this period? | n/a |
| If prior written clearance was provided, on what date was this provided?                      | n/a |

<sup>+</sup> See chapter 19 for defined terms.