## **ASX/MEDIA RELEASE**



## 22 August 2012

## Clough Full Year Results Announced

## Full Year Salients<sup>1</sup>:

- Statutory net profit after tax (NPAT) from continuing operations<sup>2</sup> \$50.7 million, up 2%
- Basic earnings per share from continuing operations 6.6 cents, up 2%
- Full year dividend 2.6 cents (25% franked), up 18%
- Total revenue from Clough operations<sup>3</sup> \$1005.4 million, up 28%
- Underlying earnings before interest and tax (EBIT) from Clough operations<sup>3</sup> \$37.2 million, up 4%
- Share of Forge profit before tax \$24.0 million, up 27%
- Net assets \$349.5 million with cash holdings of \$146.5 million
- Order book at record levels \$2.3 billion, up 87%

Clough's CEO and Managing Director Kevin Gallagher said Clough had made strong progress in the second half to improve earnings.

"Our strategy is to deliver superior value by increasing earnings per share and providing an appropriate return to shareholders."

## Full Year Results

Engineering and project services company Clough Limited (ASX:CLO) today announced statutory NPAT from continuing operations<sup>2</sup> of \$50.7 million for the year ended 30 June 2012. NPAT including discontinued activities increased by 29% to \$42.9 million, reflecting a gain on the Marine Construction business sale, which was offset by a loss on legacy property holdings.

The Board has declared a final dividend of 2.6 cents per share (25% franked), up 18%. Earnings per share from continuing operations were 6.6 cents, up 2%.

Underlying EBIT from Clough operations (excluding Forge) was \$37.2 million, up 4%. In addition, Forge contributed \$24 million of profit before tax to Clough's overall profit for the year.

Contractual issues which impacted the first half of the year have been largely resolved in line with expectations. An organisational restructure to drive a focus on excellence in project delivery and cost efficiency was completed during the year and will support earnings improvement in FY13.

<sup>&</sup>lt;sup>1</sup> The Appendix to this release provides a full reconciliation to the Consolidated Statement of Comprehensive Income, and an explanation of all non-IFRS financial information.

<sup>&</sup>lt;sup>2</sup> Includes share of Forge net profit after income tax.

<sup>&</sup>lt;sup>3</sup> Clough business lines excluding Forge revenue and EBIT.

The second half of FY12 saw a strong improvement across Clough's operations and an increase in demand for Clough's services, which is reflected in the H2 underlying EBIT from Clough operations (excluding Forge) of \$24.4 million.

## **Operational Performance**

As at 30 June 2012, Clough had an order book of \$2.3 billion. Approximately \$1.5 billion in new contracts were secured during the year with a number of second half awards including three new contracts for Chevron's Wheatstone project and two new contracts on INPEX's Ichthys project.

Lost time injury frequency rates per million work hours were at a ten year low, decreasing by 38% to 0.13. Total recordable injury frequency rates per million work hours decreased by 52% to a record low of 2.05.

The Gorgon EPCM project continued to progress well, with Clough's employee numbers increasing to nearly 700, while Clough's PNG workforce worked more than 15 million work hours without recording a lost time injury. The BAM Clough Joint Venture also commenced work on three new contracts for the Jetties and Near Shore Marine business.

Forge continued its strong performance with total revenue increasing to \$780.6 million and profit before tax at \$70.1 million. Clough's shareholding in Forge increased to 35.85% during the year.

## **Strategy and Outlook**

Improved performance from Clough operations (excluding Forge) is expected to continue across FY13, with potential for a stronger second half. Clough has approximately \$1.1 billion in revenue already secured for FY13, with approximately \$550 million already secured for H1. Clough anticipates a minimum EBIT margin (excluding Forge) of 5%.

Forge is expected to continue to make a significant contribution to Clough's overall profit in FY13.

Together with organic growth of the businesses to meet market demand, Clough will seek to increase its exposure to the mining and minerals sector and assess strategic acquisitions to extend its project management and engineering capabilities.

## Ends

For further information, please contact:	
Kevin Gallagher, Chief Executive Officer	+61 8 9281 9407
Kristy McGrath, Corporate Affairs Manager	+61 8 9281 9344

## **About Clough**

Clough is an engineering and project services contractor servicing the Energy & Chemical and Mining & Mineral markets in Australia and Papua New Guinea. Since 1919 Clough's dedication to project execution excellence has been the foundation of the company's success. Today Clough people design, construct, commission and maintain leading-edge facilities for the world's largest energy and resources companies.

Backed by an experienced management team, over 4500 personnel and sophisticated project management systems, Clough is recognised for a commitment to safety, sustainable development and the wellbeing of the people, communities and environments in which it operates.

## www.clough.com.au

AFFENDIX	- FULL TEA		L033	)		
Reportable Segments to 30 June 2012	FY 2011/12 Revenue \$M	FY 2011/12 \$M		FY 2010/11 Revenue \$M	FY 2010/11 \$M	
Asset Support	80.0	3.7	4.6%	53.2	2.5	4.7%
Capital Projects	902.6	37.2	4.1%	720.9	38.7	5.4%
Other (including fabrication)	22.8	(3.7)		8.4	(5.4)	
Total Revenue Clough Operations (1)	1,005.4			782.5		
Underlying EBIT Clough Operations (2)		37.2	3.7%		35.8	4.6%
Forge - share of profit before income tax		24.0			18.9	
Forge - share of income tax		(7.2)			(8.7)	
Forge - share of net profit after income tax (NPAT)(4)		16.8			10.2	
Net interest receivable		3.3			2.3	
Adjusting items (3)		(1.2)			3.5	
Share of jointly controlled entities income tax		(0.5)			-	
Statutory – Profit before income tax		55.7			51.8	
Income tax expense		(4.9)			(2.2)	
Statutory – Net profit after income tax Continuing operations		50.7			49.6	
One off profit on gain of Marine Construction		5.8			-	
Discontinued operations and non-controlling interests		(13.7)			(16.3)	
Loss from discontinued operations (including non- controlling interests)		(7.8)			(16.3)	
Statutory - Profit for the year attributable to Clough shareholders		42.9			33.3	

## **APPENDIX – FULL YEAR PROFIT & LOSS**

#### **Non IFRS Financial Information**

Clough Limited's consolidated financial statements comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board. The Company discloses certain non-IFRS earnings and other financial information which are not prepared in accordance with IFRS and therefore are considered to be non-IFRS financial information. The non-IFRS financial information should only be considered in addition to and not as a substitute for, earnings and other financial information prepared in accordance with IFRS.

- 1) Total revenue from Clough operations is a non-IFRS revenue measure that includes both revenue from Clough controlled entities and Clough's share of revenue from jointly controlled operations. Clough undertakes many projects through joint ventures, and this measure is viewed by the Directors and management as the one which most accurately reflects the underlying level of trading activity within the business. This measure does not include any share of revenue of Forge Group Limited (Forge). The measure is used as an additional means to evaluate the Clough's performance, and is reflected in the segment note in the financial statements for Clough's operations.
- 2) Underlying EBIT from Clough operations is a non-IFRS earnings measure which does not have any standardised meaning prescribed by IFRS and therefore may not be comparable to underlying EBIT presented by other companies. Underlying EBIT represents earnings before interest, income taxes and adjusting items (refer (3) below) for both Clough and jointly controlled operations but does not include any share of earnings from Forge. The measure is used as an additional means to evaluate Clough's performance and is viewed by the Directors and management as that which most accurately reflects the underlying trading performance of the business. It is also reflected in the segment note in the financial statements for Clough's operations.
- 3) Adjusting items in the view of Directors and management are non-recurring items which distort the underlying earnings of the business and should therefore be excluded from the underlying performance. Adjusting items in FY 2011/12 comprise only the "mark to market loss" on options and shares of Forge, which certain Forge shareholders had the right to "put" to Clough under a Put Option arrangement. The "put" was exercised in May 2012. In the prior year adjusting items primarily relate to the "mark to market" gain on options in Forge, acquired as part of the original acquisition of Forge in April 2010 and exercised in November 2010. These were both separate acquisition related, non-recurring, non-trading transactions.
- 4) Information extracted from the notes to the annual financial report for the year ended 30 June 2012 note 39(c) Investments in associates share of associates' profits or losses.

Clough Limited ASX Preliminary final report for the year ended 30 June 2012

# Clough Limited ABN 59 008 678 813 ASX Preliminary final report - 30 June 2012

## Contents

	Page
Results for Announcement to the Market	1
Preliminary consolidated statement of comprehensive income	2
Preliminary consolidated balance sheet	3
Preliminary consolidated statement of changes in equity	4
Preliminary consolidated statement of cash flows	6
Notes to the preliminary consolidated financial statements	7
Supplementary Appendix 4E information	25

# Results for Announcement to the Market 30 June 2012

				\$'000
<b>Total revenue</b> from continuing operations including share of revenue from jointly controlled entities	up	28 %	to	1,005,427
<b>Revenue</b> from ordinary activities <sup>^</sup> (Appendix 4E item 2.1)	up	74 %	to	431,442
Profit before income tax from continuing operations	up	7 %	to	55,668
Profit after income tax from continuing operations	up	2 %	to	50,732
<b>Profit / (loss)</b> from ordinary activities after tax attributable to members <i>(Appendix 4E item 2.2)</i>	ир	29 %	to	42,898
Net profit / (loss) for the period attributable to members (Appendix 4E item 2.3)	up	29 %	to	42,898
Dividends / distributions (Appendix 4E item 2.4)	Amount p	er security	Franked amou	int per security
Final dividend	2.6 c	cents	0.65	cents

**Record date** for determining entitlements to the dividend Date the final dividend is payable

13 September 2012 5 October 2012

^ Excludes revenue from discontinued operations.

Refer to the attached ASX / Media Release and ASX preliminary financial report for further information on the results for the year ended 30 June 2012.

## Clough Limited Preliminary consolidated statement of comprehensive income For the year ended 30 June 2012

		Consolida	ated
	Notes	2012 \$'000	2011 \$'000
Revenue from continuing operations	3	431,442	248,566
	4	4 020	4 600
Other income Depreciation and amortisation expense Other expenses Materials, plant and subcontractor costs	4 5	1,039 (3,263) (59,932) (94,688)	4,692 (3,739) (54,693) (37,265)
Labour costs Finance costs Share of net profit of associates and jointly controlled entities accounted for	5	(288,145) (392)	(173,881) (169)
using the equity method Profit before income tax		<u>    69,607    </u> 55,668	<u>68,323</u> 51,834
Income tax expense Profit from continuing operations	6	<u>(4,936)</u> 50,732	<u>(2,219</u> ) 49,615
Loss from discontinued operations Profit for the year	7	<u>(7,510)</u> 43,222	(16,719) 32,896
Other comprehensive income (expense)	0	2 220	(5.700)
Cash flow hedges Exchange differences on translation of foreign operations Income tax relating to components of other comprehensive income	9 9 9	3,320 7,432 (996)	(5,733) (6,727) <u>1,720</u>
Other comprehensive income (expense) for the year, net of tax	•	9,756	(10,740)
Total comprehensive income for the year		52,978	22,156
Profit for the year is attributable to: Owners of Clough Limited		42,898	33,345
Non-controlling interests		<u> </u>	(449) 32,896
Total comprehensive income for the year is attributable to:		50.054	00 700
Owners of Clough Limited Non-controlling interests		52,654 <u>324</u>	22,788 (632)
	•	52,978	22,156
Earnings per share for profit from continuing operations attributable to the ordinary equity holders of the Company:		Cents	Cents
Basic earnings per share Diluted earnings per share	16 16	6.58 6.55	6.44 6.40
Earnings per share for profit attributable to the ordinary equity holders of th Company:	ne		
Basic earnings per share Diluted earnings per share	16 16	5.56 5.54	4.33 4.30

The above preliminary consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

## Clough Limited Preliminary consolidated balance sheet As at 30 June 2012

		Consolic	lated
		2012	2011
	Notes	\$'000	\$'000
ACCETC			
ASSETS Current assets			
Cash and cash equivalents		146,511	64,555
Receivables		97,468	45,709
Work in progress		6,523	8,699
Derivative financial instruments		2	1,439
Assets classified as held for sale	7	250,504 21,998	120,402 33,772
Assets of a disposal group held for sale	7	21,550	139,475
Total current assets		272,502	293,649
Non-current assets			
Receivables		9,686	7,690
Investments accounted for using the equity method		157,807	104,150
Other non-current assets		622	736 22,152
Property, plant and equipment Intangible assets		23,305 1,763	690
Deferred tax assets		41,341	36,184
Total non-current assets		234,524	171,602
Total assets		507,026	465,251
LIABILITIES			
Current liabilities			
Payables		82,377	27,598
Amounts due to customers for contract work Borrowings		22,482	6,603 1,236
Current tax liabilities		13,646	4,531
Provisions		20,126	13,905
Derivative financial instruments		1,758	5,562
	-	140,389	59,435
Liabilities directly associated with assets classified as held for sale Liabilities directly associated with a disposal group held for sale	7 7	4,557	5,416 <u>79,308</u>
Total current liabilities	1	144,946	144,159
			,
Non-current liabilities			
Payables		5,205	5,789
Provisions		7,330	4,702
Total non-current liabilities		12,535	10,491
Total liabilities		157,481	154,650
Net assets		349,545	310,601
EQUITY			
Contributed equity	8	232,614	229,792
Reserves	9(a)	(8,092)	(18,570)
Retained earnings Capital and reserves attributable to owners of Clough Limited	9(b)	<u>125,023</u> 349,545	<u>99,061</u> 310,283
Capital and reserves all indiane to owners of Clough Lithited		<u>J43,040</u>	510,203
Non-controlling interests		_	318
			0.0
Total equity		349,545	<u>310,601</u>
	1		- ,

The above preliminary consolidated balance sheet should be read in conjunction with the accompanying notes.

## Clough Limited Preliminary consolidated statement of changes in equity For the year ended 30 June 2012

						e to memb	ers of Clough	n Limited					
Consolidated	Notes	Contributed equity \$'000	Convertible note premium reserve \$'000	Hedging reserve - cash flow hedges \$'000	Share- based payments reserve \$'000	Minority buy-back reserve \$'000	Foreign currency translation reserve \$'000	Capital reserve \$'000	Total reserves \$'000	Retained earnings \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
Balance at 1 July 2010		229,728	394	(21)	4,209	(7,952)	(6,275)	720	(8,925)	82,696	303,499	1,251	304,750
Profit for the year Other comprehensive		-	-	-	-	-	-	-	-	33,345	33,345	(449)	32,896
expense Total comprehensive				(4,013)			(6,544)		(10,557)		(10,557)	(183)	(10,740)
income (expense) for the year		<u> </u>	<u> </u>	(4,013)	<u> </u>	<u> </u>	(6,544)	<u> </u>	<u>(10,557</u> )	33,345	22,788	(632)	22,156
Transactions with owners in their capacity as owners: Contributions of equity, net													
of transaction costs Share buy-backs including	8	1,894	-	-	-	-	-	-	-	-	1,894	-	1,894
transaction costs Employee share options Removed on disposal of	8	(1,830) -	-	-	- 937	-	-	-	- 937	-	(1,830) 937	) -	(1,830) 937
subsidiaries during the year Dividend paid to non- controlling interests by a		-	-	-	-	-	(25)	-	(25)	-	(25)	) -	(25)
subsidiary Dividends provided for or		-	-	-	-	-	-	-	-	-	-	(301)	(301)
paid	10	64			937		(25)		912	<u>(16,980</u> ) (16,980)	(16,980) (16,004)		(16,980) (16,305)
Balance at 30 June 2011		229,792	394	(4,034)	5,146	(7,952)	) <u>(12,844</u> )	720	<u>(18,570</u> )	99,061	310,283	318	310,601

## Clough Limited Preliminary consolidated statement of changes in equity For the year ended 30 June 2012 (continued)

		Attributable to members of Clough Limited											
Consolidated	Notes	Contributed equity \$'000	Convertible note premium reserve \$'000	Hedging reserve - cash flow hedges \$'000	Share- based payments reserve \$'000	Minority buy-back reserve \$'000	Foreign currency translation reserve \$'000	Capital reserve \$'000	Total reserves \$'000	Retained earnings \$'000	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
Balance at 1 July 2011		229,792	394	(4,034)	5,146	(7,952)	) (12,844)	720	(18,570)	99,061	310,283	318	310,601
Profit for the year Other comprehensive		-	-	-	-	-	-	-	-	42,898	42,898	324	43,222
income				2,324			7,432		9,756		9,756		9,756
Total comprehensive income for the year				2,324			7,432	<u> </u>	9,756	42,898	52,654	324	52,978
Transactions with owners in their capacity as owners: Contributions of equity, net													
of transaction costs Share buy-back including	8	3,560	-	-	-	-	-	-	-	-	3,560	-	3,560
transaction costs Employee share options	8	(738)	-	-	-	-	-	-	-	-	(738)	) -	(738)
and performance rights Non-controlling interests removed on disposal of a		-	-	-	722	-	-	-	722	-	722	-	722
subsidiary Dividends provided for or		-	-	-	-	-	-	-	-	-	-	(642)	(642)
paid	10	2,822			722				722	(16,936) (16,936)	(16,936) (13,392)		<u>(16,936</u> ) <u>(14,034</u> )
Balance at 30 June 2012		232,614	394	(1,710)	5,868	(7,952)	) <u>(5,412</u> )	720	(8,092)	125,023	349,545		349,545

The above preliminary consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

## Clough Limited Preliminary consolidated statement of cash flows For the year ended 30 June 2012

		Consolid	ated
	Notes	2012 \$'000	2011 \$'000
Cash flows from operating activities Receipts from customers (inclusive of goods and services tax)		476,008	327,256
Payments to suppliers and employees (inclusive of goods and services tax)		(490,851)	(365,346)
		(14,843)	(38,090)
Interest received Dividends and distributions received from equity accounted entities		3,056 28,899	2,538 55,352
Interest paid		(2,057)	(4,065)
Income taxes (paid) received		(2,886)	600
Net cash inflow from operating activities	15	12,169	16,335
Cash flows from investing activities			
Payments for property, plant and equipment		(7,056)	(6,792)
Payments for intangible assets - computer software		(1,280)	(381)
Payments for investments in equity accounted entities Contributions to equity accounted entities		(18,200) (5,912)	(1,255)
Loans to equity accounted entities		(3,512)	(3,640)
Repayment of loans provided by equity accounted entities		(10,974)	(2,402)
Proceeds from sale of property, plant and equipment		3,767	639
Proceeds from disposal of assets classified as held for sale		524	-
Loans from equity accounted entities		34,914	4,779
Advances from equity accounted entities Repayment of loans made to other persons		20,653	3,238
Repayment of loans made to equity accounted entities		2,200	1,264
Proceeds from disposal of subsidiaries, net of cash disposed		-	(349)
Proceeds from sale of the Marine Construction business, net of cash disposed	7,12	87,830	
Net cash inflow (outflow) from investing activities		102,954	(4,899)
Cash flows from financing activities			
Proceeds from conversion of options		2,660	1,894
Shares bought back by Clough Limited Proceeds from borrowings	8	(738) 5,949	(1,830) 4,821
Repayment of borrowings		(50,175)	(10,212)
Dividends paid	10	(16,936)	(16,980)
Dividends paid to non-controlling interests in subsidiaries		<u> </u>	(301)
Net cash outflow from financing activities		(59,240)	(22,608)
Net increase (decrease) in cash and cash equivalents		55,883	(11,172)
Cash and cash equivalents at the beginning of the financial year Effects of exchange rate changes on cash and cash equivalents		90,450 178	106,990 (5,368)
Cash and cash equivalents at end of year		146,511	90,450

The above preliminary consolidated statement of cash flows should be read in conjunction with the accompanying notes.

## **1** Summary of significant accounting policies

This preliminary financial report has been prepared in accordance with the ASX Listing rules as they relate to Appendix 4E and in accordance with the measurement requirements of Australian Accounting Standards and Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

As such, this preliminary financial report does not include all the notes of the type included in an annual financial report and accordingly, should be read in conjunction with the annual report of Clough Limited for the year ended 30 June 2012 and with any public announcements made by Clough Limited during the reporting period in accordance with the disclosure requirements of the Corporations Act 2001.

The audit report, which was unqualified, will be made available with the Company's financial report.

The accounting policies adopted are consistent with those disclosed in the annual financial report for the year ended 30 June 2011.

Comparative amounts have been reclassified where necessary so they are consistent with amounts reported in the current period.

## 2 Segment information

#### (a) Description of segments

Management has determined the operating segments for the year ended 30 June 2012 based on reports reviewed by its chief operating decision maker that are used to make strategic decisions. The chief operating decision maker has been identified as comprising of the Chief Executive Officer, the Chief Financial Officer and the Board of Directors (the CODM).

The CODM considers the business from a Business Line perspective and has identified four reportable segments as follows:

#### **Capital Projects**

This comprises the delivery of engineering, procurement and construction (EPC) services and engineering, procurement and construction management (EPCM) services primarily for LNG and domestic gas projects in Australia and South East Asia. A secondary market is infrastructure projects including water and mineral infrastructure in Australia.

Capital Projects comprises a number of separate projects that are combined to form the Capital Projects Business Line. The Capital Projects business has been determined as both an operating segment and a reportable segment.

#### Asset Support

This comprises engineering led service to enable the commissioning, maintenance and upgrade of existing upstream oil and gas infrastructure both offshore and onshore in Australia and South East Asia.

Asset Support comprises a number of separate projects that are combined to form the Asset Support Business Line. The Asset Support business has been determined as both an operating segment and a reportable segment.

#### Other

This includes fabrication and assembly services and certain central costs and legacy items which have not been allocated to business segments such as central foreign exchange gains/losses and the cost of share-based payments.

#### Forge

This comprises Clough's interest in Forge Group Limited. For further details on Clough's interest in the Forge Group Limited refer to note 13.

#### **Discontinued Segments**

#### **Marine Construction**

This comprises engineering, procurement, installation and commissioning (EPIC) service for small and medium oil and gas projects across Australia with marine construction as a key element.

This business includes pipelay and facilities installation with the Java Constructor and subsea construction, umbilicals, risers and flowlines (SURF) globally with the Normand Clough.

The Marine Construction business was sold on 22 December 2011 and is classified as a discontinued operation. For further details, refer to note 7.

## 2 Segment information (continued)

#### **Other Discontinued Segments**

The property business is classified as a discontinued operation. Further information about this discontinued segment is disclosed in note 7.

PT Petrosea Tbk and related entities (Petrosea) was sold on 6 July 2009. Information about this discontinued segment is disclosed in note 7.

#### (b) Segment information provided to the CODM

The segment information provided to the CODM for the reportable segments for the year ended 30 June 2012 is as follows:

	Capital Projects	Asset Support	Other	Total Clough Operations	Forge	Total
2012	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total segment revenue * Revenue from external customers	<u>902,643</u> <b>902,643</b>	<u>79,960</u> <b>79,960</b>	<u>22,824</u> <b>22,824</b>	<u>1,005,427</u> <u>1,005,427</u>	<u>259,547</u> <b>259,547</b>	<u>1,264,974</u> <u>1,264,974</u>
Underlying earnings (loss) from operations	37,212	3,660	(3,654)	37,218	24,012	61,230
Depreciation and amortisation	2,626	167	470	3,263	<u>-</u>	3,263

The segment information provided to the CODM for the reportable segments for the year ended 30 June 2011 is as follows:

	Capital Projects	Asset Support	Other	Total Clough Operations	Forge	Total
2011						
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total segment revenue * <b>Revenue from external customers</b>	720,865 720,865	<u>53,176</u> 53,176	<u>8,443</u> <b>8,443</b>	<u> </u>	<u>141,586</u> <b>141,586</b>	<u>924,070</u> <b>924,070</b>
Underlying earnings (loss) from operations	38,667	2,504	<u>(5,388</u> )	35,783	18,920	<u> </u>
Depreciation and amortisation	2,781	5	953	<u> </u>	<u> </u>	<u> </u>

\* Includes share of revenue from jointly controlled entities and associates.

## 2 Segment information (continued)

#### (c) Notes to, and forming part of, the segment information

#### (i) Segment revenue

Segment revenue reconciles to revenue from construction projects as disclosed in note 3 as follows:

	Consolidated	
	2012	2011
	\$'000	\$'000
Total segment revenue	1,264,974	924,070
Segment revenue from jointly controlled entities and associates	(969,741)	(744,354)
Revenue from construction projects (note 3)	295,233	179,716

The entity is domiciled in Australia. The amount of its segment revenue from external customers in Australia is \$821,855,000 (2011: \$480,728,000), and the total of segment revenue from external customers in other countries is \$443,119,000 (2011: \$443,342,000) and includes \$407,975,000 (2011: \$434,899,000) from Papua New Guinea. Segment revenues are allocated based on the country in which the work is performed.

Significant revenues have been derived from a number of external customers. Revenues of \$186,494,000 (2011: \$139,123,000) and \$362,161,000 (2011: \$413,659,000) have been derived from single customers in the Capital Projects segment.

#### (ii) Underlying earnings from operations

The CODM assesses the performance of the operating segments based on a measure of underlying earnings. Overheads are allocated to each business segment on a proportionate basis linked to segment revenue, to determine a segment result. The measurement basis of underlying earnings excludes the effects of non-recurring or distorting expenditure from the operating segments relating to one-off impacts arising from the acquisition or disposal of businesses. Interest income and expenditure are not allocated to segments as the financing function of the Group is centralised through the Group's treasury function.

A reconciliation of underlying earnings from operations to profit before income tax from continuing operations is provided as follows:

	Consolidated	
	2012	2011
	\$'000	\$'000
Underlying earnings from operations	61,230	54,703
Interest income	3,585	2,796
Finance costs	(392)	(169)
Share of finance costs of equity accounted entities	110	(438)
Tax expense included in share of net profit of equity accounted entities	(7,695)	(4,684)
Fair value gain on Forge Group Limited options	•	4,987
Fair value loss on Forge Option Securities	(1,170)	(455)
Amortisation arising from business acquisitions	-	(4,300)
Other adjustments including legacy project costs	<u> </u>	(606)
Profit before income tax from continuing operations	55,668	51,834

(iii) Segment assets and liabilities

The amounts provided to the CODM with respect to total assets and liabilities are measured in a manner consistent with that of the financial statements. The total assets and liabilities are provided for the Group as a whole and are not allocated to each operating segment.

## 3 Revenue

	Consolidated	
	2012 \$'000	2011 \$'000
From continuing operations		·
<i>Revenue</i> Construction projects	295,233	179,716
Other revenue Rental income Interest income Other revenue (note (i))	7,666 3,585 <u>124,958</u> <u>136,209</u>	4,018 2,796 <u>62,036</u> 68,850
	431,442	248,566
From discontinued operations (note 7)		
Revenue Construction projects	31,772	52,581
Other revenue Interest income Other revenue (note (i))	578 <u>16,851</u> <u>17,429</u>	1,079 <u>26,705</u> 27,784
	49,201	80,365

(i) Includes labour and other recharges to jointly controlled entities.

#### **Revenue - Group and jointly controlled entities**

The consolidated entity's share of construction project revenue from jointly controlled entities is excluded from revenue noted above and from the statement of comprehensive income in accordance with Accounting Standards. The delivery of a number of projects by the consolidated entity is through various joint venture arrangements. Details of the consolidated entity's share of jointly controlled entities construction project revenue (after any necessary proportional consolidation adjustments) is provided as additional information below as Revenue - Group and jointly controlled entities.

	Consolidated	
From continuing operations	2012 \$'000	2011 \$'000
Revenue - Group and jointly controlled entities		
Construction project revenue - Group Construction project revenue - Jointly controlled entities	295,233 710,194	179,716 <u>602,768</u>
	1,005,427	782,484

## 4 Other income

	Consolidated	
	2012 \$'000	2011 \$'000
Net gain on disposal of property, plant and equipment Fair value gains on derivative financial instruments held for trading at fair value through	1,029	160
profit or loss Other income	- <u>10</u>	4,532
	1,039	4,692

## 5 Expenses

	Consolidated	
	2012 \$'000	2011 \$'000
Profit before income tax includes the following specific expenses:		
Depreciation Plant and equipment Freehold land and buildings	1,711	1,684 41
Total depreciation	1,711	1,725
Amortisation Leasehold improvements	1,344	1,181
Computer software	208	833
Total amortisation	1,552	2,014
Total depreciation and amortisation	3,263	3,739
Finance costs	202	160
Interest and finance charges paid/payable	392	169
Rental expense relating to operating leases Minimum lease payments	26,916	23,330
Foreign exchange gains and losses		
Net foreign exchange losses	1,236	1,160
Defined contribution superannuation expense	13,538	10,503
6 Income tax expense		
	Consolid 2012	l <b>ated</b> 2011
	\$'000	\$'000
(a) Income tax expense		
Current tax	11,812	5,100
Deferred tax	(5,717)	(4,602)
Adjustments for current tax of prior years	<u>(394</u> ) 5,701	<u> </u>
	<u> </u>	1,007
Income tax expense is attributable to: Profit from continuing operations	4,936	2,219
Loss from discontinued operations	765	(362)
Aggregate income tax expense	5,701	1,857
Deferred income tax benefit included in income tax expense comprises:	(0.405)	(5 300)
Increase in deferred tax assets Increase (decrease) in deferred tax liabilities	(3,195) (2,522)	(5,789) <u>1,187</u>
	(5,717)	(4,602)

## 6 Income tax expense (continued)

	Consolidated	
	2012 \$'000	2011 \$'000
(b) Numerical reconciliation of income tax expense to prima facie tax payable		
Profit from continuing operations before income tax expense Loss from discontinued operations before income tax expense	55,668 <u>(6,745)</u> 48,923	51,834 (17,081)
Tax at the Australian tax rate of 30% (2011 - 30%)	48,923 14,677	34,753 10,426
Tax effect of amounts which are not deductible (taxable) in calculating taxable income: Profits from equity accounted entities Share-based payments Entertainment Foreign branch profits	(6,387) 487 83 (140)	(164) 281 103
Sale of Marine Construction business Withholding taxes Other sundry items	(1,645) 399 <u>5,338</u> 12,812	- 267 <u>(2,869</u> ) 8,044
Difference in overseas tax rates Under (over) provision in prior years - current tax Under (over) provision in prior years - deferred tax Deferred tax assets (liabilities) now derecognised	482 (394) 2,266 1,213	(22) 1,359 (2,314)
Deferred tax assets (liabilities) previously not recognised now brought into account * Deferred tax assets not recognised arising from temporary differences Losses utilised in current period not previously brought into account	- - (10,275)	(2,296) 444 (6,524)
Tax losses (not previously recognised now brought into account) previously brought into account now derecognised Tax losses not brought into account Provision for overseas tax liability Derecognition of overseas withholding tax receivable	(8,055) 1,237 4,891 1,258	710 2,456 -
Impact on deferred tax expense of changes in overseas tax rates Total income tax expense	<u> </u>	- 1,857

\* The deferred tax liability relates to Clough's equity accounted investment in Forge Group Limited.

#### (c) Amounts recognised directly in other comprehensive income

Aggregate current and deferred tax arising in the reporting period and not recognised in net profit or loss but directly debited or credited to other comprehensive income

Net deferred tax - debited (credited) directly to other comprehensive income

996	(1,720)
996	(1,720)

## 7 Discontinued operations

Discontinued operations comprise the Marine Construction business, the Property business and Petrosea as detailed below. The loss from discontinued operations for the year of \$7,510,000 (2011: \$16,719,000) is made up as follows:

- Loss of the Marine Construction business for period to date of sale (22 December 2011) of \$2,878,000 (2011: \$10,421,000).
- Gain on sale of the Marine Construction business of \$5,849,000.
- Loss of the Property business for the year of \$9,981,000 (2011: \$5,246,000).
- Loss relating to Petrosea for the year of \$500,000 (2011: \$1,052,000).

#### **Discontinued Operation - Marine Construction business**

#### (a) Description

The Company having undertaken a strategic review of its operations during the year ended 30 June 2011, resolved to exit the asset owning Marine Construction business and focus on core activities being that of an Engineering led EPC company in the oil and gas and minerals sectors.

On 8 August 2011, Clough announced that it had signed a conditional Master Sale and Purchase Agreement (Sale and Purchase Agreement) to sell its Marine Construction business to SapuraCrest Petroleum Berhad ("SapuraCrest"), a listed Malaysian entity. The gross consideration agreed for the sale of the Marine Construction business was \$127 million (of which \$50 million was to be paid in US dollars) subject to an adjustment amount to be calculated by an "adjustment statement mechanism" based on the final net asset position of the Marine Construction business at completion.

The sale of the Marine Construction business was completed on 22 December 2011.

The Marine Construction business included the Java Constructor vessel and associated marine construction equipment. It also included Clough's interest in the Clough Helix Joint Venture Pty Ltd, which operates the chartered Normand Clough vessel, and its investments in specialist engineering businesses, Ocean Flow International LLC and the Peritus entities. Relevant contracts including the Chevron Gorgon Domestic Gas pipeline projects have been novated.

The results of the Marine Construction business to the date that it was sold have been recorded in these financial statements as being a discontinued operation. Financial information relating to the Marine Construction business is set out below.

#### (b) Financial performance and cash flow information of the Marine Construction business

The financial performance and cash flow information of the Marine Construction business for the period ended 22 December 2011 and year ended 30 June 2011 are detailed below.

	Consolidated	
	Period ended	Year ended
	22 December	30 June
	2011	2011
	\$'000	\$'000
Profit (loss) of the Marine Construction business		
Revenue	29,117	37,631
Other revenue	16,766	27,727
Other income	1,037	3,702
Share of net profit of associates and jointly controlled entities accounted for using the		
equity method	-	1,191
Expenses	<u>(48,468</u> )	(80,264)
Loss before income tax	(1,548)	(10,013)
Income tax expense	<u>(1,330</u> )	(408)
Loss after income tax of the Marine Construction business	(2,878)	(10,421)
Gain on sale of the Marine Construction business (see (d) below)	<u>5,849</u>	
Profit (loss) of the Marine Construction business	2,971	(10,421)
Cash flows of the Marine Construction business (including sale)		
Net cash inflow (outflow) from operating activities	(320)	14,582
Net cash inflow (outflow) from investing activities	86,083	(5,520)
Net cash inflow (outflow) from financing activities	(42,989)	(5,935)
Net increase in cash generated by the Marine Construction business	42,774	3,127

#### (c) Carrying amounts of assets and liabilities of the Marine Construction business

The carrying amounts of assets and liabilities of the Marine Construction business as at 22 December 2011 and 30 June 2011 were as follows:

	Consolidated	
	22 December	
	2011	30 June 2011
	\$'000	\$'000
Assets		
Cash and cash equivalents	26,857	25,895
Receivables	26,700	14,113
Work in progress	4,233	3,390
Property, plant and equipment	91,636	88,306
Intangible assets	7,369	6,930
Deferred tax assets	405	841
Total assets	157,200	139,475
Liabilities		
Payables	(18,043)	(13,846)
Amounts due to customers for contract work	(31,213)	(18,499)
Borrowings *	(• · ,= · •,	(39,266)
Tax liabilities	(344)	(1,924)
Provisions	(5,430)	(5,773)
Total liabilities	(55,030)	(79,308)
Net assets	102,170	60,167
Amounta recognized directly in equity as at 22 December 2014 and 20 June 2014		
Amounts recognised directly in equity as at 22 December 2011 and 30 June 2011	(6 4 2 2)	(7 610)
Foreign currency translation reserve	(6,133)	(7,618)
Non-controlling interests	<u> </u>	(7 300)
Net equity	(5,462)	(7,300)

\* The borrowings related to the Marine Construction business were not sold as part of the disposal but were repaid out of the proceeds received from the sale. The borrowings related to the Marine Construction business at 22 December 2011 totalled \$41,643,000 and were repaid on this date.

#### (d) Details of the sale of the Marine Construction business

The sale of the Marine Construction business was completed on 22 December 2011 and cash consideration of \$129,533,000 was received, comprising of US\$50,000,000 and \$79,107,000.

In accordance with the terms of the Sale and Purchase Agreement, the purchase consideration was required to be adjusted for any reduction in the final net asset position of the Marine Construction business at the date of sale compared to the position as at 30 June 2011. The purchase consideration was reduced by an adjustment amount of \$3,483,000 which was based on the final net assets of the Marine Construction business at 22 December 2011. The adjustment amount was repaid to SapuraCrest once it had been finalised and agreed.

	Consolidated	
	2012	2011
	\$'000	\$'000
Consideration received:		
Cash	129,533	-
Less: Adjustment amount repaid	(3,483)	
Total disposal consideration	126,050	-
Carrying amount of net assets sold	(102,170)	-
Less: Non-controlling interests	671	-
Less: Foreign currency translation reserve reclassified to profit or loss on sale	(6,133)	-
Less: Costs associated with the disposal	(12,569)	
Gain on sale before income tax	5,849	-
Income tax expense		
Gain on sale after income tax	5,849	

#### Cash flows arising from sale of the Marine Construction business

The net cash inflow on disposal of the Marine Construction business was \$87,830,000 before the repayment of borrowings related to the Marine Construction business. This was made up of cash consideration received (net of adjustment amount repaid of \$3,483,000) of \$126,050,000 less cash costs incurred associated with the disposal of \$11,363,000, net of cash held by the Marine Construction business at the date of disposal of \$26,857,000. Clough repaid the borrowings associated with the Marine Construction business of \$41,643,000 and accrued interest of \$777,000 out of the proceeds received above, and thus the overall net cash inflow arising from the sale of the Marine Construction business for the year ended 30 June 2012 was \$45,410,000.

#### **Discontinued Operation - Property business**

#### (a) Description

During the year ended 30 June 2009, the Company determined that it was going to exit from the property business and an active sales process was commenced. During the current period, a number of sales have taken place and it is expected that these disposals will be completed within the next 12 months. As a result, the property business has been reported in this financial report as a discontinued operation. The assets of the property business have been presented in the balance sheet as assets classified as held for sale and the associated liabilities have been presented as liabilities directly associated with assets classified as held for sale.

#### (b) Financial performance and cash flow information of the property business

The financial performance and cash flows of the property business for the years ended 30 June 2012 and 2011 are detailed below.

	Consolidated	
	2012 \$'000	2011 \$'000
Loss for year of the property business		
Revenue	2,655	14,950
Other revenue	663	57
Other income	-	45
Share of net (loss) profit of jointly controlled entities accounted for using the equity		
method	(99)	873
Impairment of property development inventory (note c(i))	(6,828)	(4,646)
Expenses	(6,937)	(17,295)
Loss before income tax	(10,546)	(6,016)
Income tax benefit	565	770
Loss after income tax of the property business	(9,981)	(5,246)
Cash flows of the property business		
Net cash inflow (outflow) from operating activities	(1,226)	(4,114)
Net cash inflow (outflow) from investing activities Net cash inflow (outflow) from financing activities	986	5,464
Net (decrease) increase in cash generated by the property business	(240)	1,350

#### (c) Carrying amounts of assets and liabilities of the property business

The carrying amounts of assets and liabilities of the property business are as follows:

	Consolidated	
	30 June 2012 \$'000	30 June 2011 \$'000
Assets classified as held for sale	4 709	6 100
Interests in jointly controlled entities Property development inventories (note (i))	4,708 17.290	6,128 27,644
Total assets	21,998	33,772
Liabilities directly associated with assets classified as held for sale		
Loans from jointly controlled entity	(4,557)	(5,416)
Total liabilities	(4,557)	(5,416)
Net assets	17,441	28,356

#### (i) Impairment of property development inventories

During the year ended 30 June 2012, a property development was valued by Knight Frank Valuations resulting in a reduction in the carrying value of the property development of \$6,828,000 (2011: \$3,662,000).

During the year ended 30 June 2012, the Group recognised total impairment losses of \$6,828,000 (2011: \$4,646,000) to reduce the carrying amount of property development inventories to their fair values less costs to sell.

#### **Discontinued Operation - PT Petrosea Tbk and related entities**

#### (a) Description

The Company, having undertaken a strategic review of its operations during the year ended 30 June 2009, confirmed its intent to concentrate activities within the Oil and Gas market, resulting in the decision to dispose of its 82% holding in PT Petrosea Tbk and related entities (Petrosea), which was almost entirely focused on the Indonesian coal sector.

On 26 February 2009, the Company announced that it had entered into a binding Heads of Agreement to sell its shareholding in Petrosea to PT Indika Energy Tbk (PT Indika) for cash consideration of US\$83.8 million. The sale of Petrosea was completed on 6 July 2009.

During the year ended 30 June 2011, Clough received a claim from PT Indika in relation to a warranty included in the Petrosea sales agreement. As a result of this claim, Clough has recorded a loss of \$500,000 (2011: \$1,052,000) which has been included as an expense in discontinued operations.

## 8 Contributed equity

	Parent entity		Parent entity	
	2012 Shares	2011 Shares	2012 \$'000	2011 \$'000
(a) Share capital				
Ordinary shares Fully paid	774,865,657	769,801,269	232,614	229,792

## 8 Contributed equity (continued)

## (b) Movements in ordinary share capital:

Date	Details	Number of shares	lssue price	\$'000
1 July 2010 12 August 2010	Opening balance Exercise of 30,000 options with an exercise price of 57	768,776,269		229,728
9 September 2010	cents per share Exercise of 3,000,000 options with an exercise price of	30,000	\$0.57	17
30 September 2010	58 cents per share Exercise of 50,000 options with an exercise price of 31	3,000,000	\$0.58	1,740
30 September 2010	cents per share Exercise of 50,000 options with an exercise price of 57	50,000	\$0.31	16
7 - 27 October 2010 18 January 2011	cents per share Share buy-back - refer note (c) Exercise of 10,000 options with an exercise price of 57	50,000 (1,000,000)	\$0.57 \$0.71	28 (710)
3 - 10 March 2011	cents per share Share buy-back - refer note (c)	10,000 (1,300,000)	\$0.57 \$0.862	6 (1,120)
9 March 2011	Exercise of 20,000 options with an exercise price of 57 cents per share	20,000	\$0.57	11
18 March 2011	Exercise of 10,000 options with an exercise price of 31 cents per share	10,000	\$0.31	3
18 March 2011 29 March 2011	Exercise of 50,000 options with an exercise price of 57 cents per share Exercise of 30,000 options with an exercise price of 57	50,000	\$0.57	28
31 March 2011	cents per share Exercise of 60,000 options with an exercise price of 31	30,000	\$0.57	17
31 March 2011	cents per share Exercise of 10,000 options with an exercise price of 57	60,000	\$0.31	19
13 April 2011	cents per share Exercise of 5,000 options with an exercise price of 57	10,000	\$0.57	6
30 June 2011	cents per share Balance	<u>5,000</u> 769,801,269	\$0.57	<u>3</u> 229,792
1 July 2011 21 September 2011	Opening balance Exercise of 20,000 options with an exercise price of 31	769,801,269		229,792
27 September 2011	cents per share Exercise of 20,000 options with an exercise price of 31	20,000	\$0.31	6
27 September 2011	cents per share Exercise of 50,000 options with an exercise price of 57	20,000	\$0.31	6
28 September - 20	cents per share	50,000	\$0.57	29
October 2011 10 October 2011	Share buy-back - refer note (c) Exercise of 10,000 options with an exercise price of 31 cents per share	(1,000,000) 10,000	\$0.738 \$0.31	(738) 3
25 October 2011	Exercise of 5,000 options with an exercise price of 57 cents per share	5,000	\$0.57	3
4 November 2011	Exercise of 50,000 options with an exercise price of 31 cents per share	50,000	\$0.31	16
7 November 2011	Issue of 1,136,394 new shares at a price of 79.1979 cents per share (note (i))	1,136,394	\$0.792	900
10 November 2011	Exercise of 15,000 options with an exercise price of 57 cents per share	15,000	\$0.57	9
18 November 2011 20 January 2012	Exercise of 445,000 options with an exercise price of 31 cents per share Exercise of 50,000 options with an exercise price of 57	445,000	\$0.31	138
20 January 2012 20 January 2012	Exercise of 250,000 options with an exercise price of 37 Exercise of 250,000 options with an exercise price of	50,000	\$0.57	29
	58 cents per share	250,000	\$0.58	145

## 8 Contributed equity (continued)

29 March 2012	Exercise of 718,676 options with an exercise price of			
	34 cents per share	718,676	\$0.34	245
29 March 2012	Exercise of 2,000,000 options with an exercise price of 69 cents per share	2,000,000	\$0.69	1,380
29 March 2012	Exercise of 10,000 options with an exercise price of 57			
	cents per share	10,000	\$0.57	6
5 April 2012	Exercise of 53,134 options with an exercise price of 34			
	cents per share	53,134	\$0.34	18
11 April 2012	Exercise of 500,000 options with an exercise price of			
	75 cents per share	500,000	\$0.75	375
11 April 2012	Exercise of 315,493 options with an exercise price of			
	34 cents per share	315,493	\$0.34	107
7 May 2012	Exercise of 15,000 options with an exercise price of 57			
	cents per share	15,000	\$0.57	9
7 May 2012	Exercise of 44,785 options with an exercise price of 34			
	cents per share	44,785	\$0.34	15
28 May 2012	Exercise of 117,097 options with an exercise price of			
	34 cents per share	117,097	\$0.34	40
22 June 2012	Exercise of 238,809 options with an exercise price of			
	34 cents per share	238,809	\$0.34	81
30 June 2012	Balance	774,865,657		232,614

(i) These shares are unlisted fully paid ordinary shares and were issued to KT Gallagher as part of his sign on arrangement. The issue of the shares was approved by shareholders at the Company's Annual General Meeting held on 18 October 2011.

#### (c) Share buy-backs

During October 2010, the Company purchased on-market and cancelled 1,000,000 ordinary shares in order to offset shares expected to be issued as a result of the exercise of options under the Clough Limited Employee Option Plan. The shares were acquired at an average price of 71 cents per share, with prices ranging from 61 cents to 80.5 cents. The total cost of the share buy-back of \$710,000, including \$3,000 of after tax transaction costs, was deducted from contributed equity.

During March 2011, the Company purchased on-market and cancelled 1,300,000 ordinary shares in order to offset shares expected to be issued as a result of the exercise of options under the Clough Limited Employee Option Plan. The shares were acquired at an average price of 86 cents per share, with prices ranging from 82.5 cents to 87.5 cents. The total cost of the share buy-back of \$1,120,000, including \$5,000 of after tax transaction costs, was deducted from contributed equity.

During September and October 2011, the Company purchased on-market and cancelled 1,000,000 ordinary shares in order to offset shares expected to be issued as a result of the exercise of options under the Clough Limited Employee Option Plan. The shares were acquired at an average price of 73.47 cents per share, with prices ranging from 70.5 cents to 75.5 cents. The total cost of the share buy-back of \$738,000, including \$3,000 of after tax transaction costs, was deducted from contributed equity.

There is no current on-market share buy-back.

## 9 Reserves and retained earnings

	Consolidated	
	2012 \$'000	2011 \$'000
(a) Reserves		
Convertible note premium reserve Hedging reserve - cash flow hedges Share-based payments reserve Minority buy-back reserve Foreign currency translation reserve Capital reserve	394 (1,710) 5,868 (7,952) (5,412) <u>720</u> (8,092)	394 (4,034) 5,146 (7,952) (12,844) <u>720</u> (18,570)
Movements:		
Hedging reserve - cash flow hedges Balance 1 July Revaluation - gross Deferred tax Transfer to profit or loss - gross Deferred tax Balance 30 June	(4,034) (1,159) 348 4,479 (1,344) (1,710)	(21) (5,763) 1,729 30 (9) (4,034)
Share-based payments reserve Balance 1 July Option and performance right expense Balance 30 June	5,146 	4,209 <u>937</u> 5,146
Foreign currency translation reserve Balance 1 July Currency translation differences arising during the year Transferred to profit or loss on disposal of controlled and jointly controlled entities during the year Balance 30 June	(12,844) 1,299 <u>6,133</u> (5,412)	(6,275) (6,544) (25) (12,844)

#### (b) Retained earnings

Movements in retained earnings were as follows:

	Consolio	dated
	2012	2011
	\$'000	\$'000
Balance 1 July	99,061	82,696
Net profit for the year	42,898	33,345
Dividends	<u>(16,936</u> )	<u>(16,980</u> )
Balance 30 June	125,023	99,061

#### (c) Nature and purpose of reserves

#### *(i)* Convertible note premium reserve

The convertible note premium reserve is used to record the equity conversion component of the convertible notes issued on 15 December 2006 and the associated deferred tax liability.

#### (ii) Hedging reserve - cash flow hedges

The hedging reserve is used to record gains or losses on a hedging instrument in a cash flow hedge that are recognised in other comprehensive income. Amounts are reclassified to profit or loss when the associated hedged transaction affects profit or loss.

## 9 Reserves and retained earnings (continued)

#### (iii) Share-based payments reserve

The share-based payments reserve is used to recognise the grant date fair value of options and performance rights issued to employees but not exercised.

#### (iv) Minority buy-back reserve

The minority buy-back reserve comprises the fair value of the estimated consideration for acquiring the non-controlling interest (30%) in Ocean Flow International LLC from the minority shareholder at the date of acquisition.

#### (v) Foreign currency translation reserve

Exchange differences arising on translation of foreign entities are recognised in other comprehensive income and accumulated in the foreign currency translation reserve within equity. The cumulative amount is reclassified to profit or loss when the net investment in a foreign entity is disposed of.

#### 10 Dividends

	Parent entity	
	2012 \$'000	2011 \$'000
(a) Ordinary shares		
Final dividend for the year ended 30 June 2011 of 2.2 cents (2010: 2.2 cents) per fully paid share paid on 6 October 2011		
Franked to 45% based on tax paid @ 30% (2010: franked to 9%)	<u> 16,936</u> 16,936	<u> </u>
	Parent	entity
	2012 \$'000	2011 \$'000
(b) Dividends not recognised at the end of the reporting period		
In addition to the above dividend, since the year end the directors have recommended the payment of a final dividend of 2.6 cents per fully paid ordinary share franked to 25%, (2011: 2.2 cents franked to 45%) based on tax paid at 30%. The aggregate amount of the proposed dividend expected to be paid on 5 October 2012, but not recognised as a		
liability at year end, is	20,148	16,936

## **11 Contingencies**

#### (a) Contingent liabilities

The Group had contingent liabilities at 30 June 2012 in respect of:

#### Claims

Certain claims arising out of engineering and construction contracts have been made by or against certain controlled entities in the ordinary course of business, some of which involve litigation or arbitration. The Directors do not consider the outcome of any of these claims will have a material adverse impact on the financial position of the consolidated entity.

#### Warranties

Clough sold its Marine Construction business to SapuraCrest Petroleum Berhad on 22 December 2011. Various warranties were provided by Clough as part of the sale transaction. The Directors do not consider that these warranties will have a material adverse impact on the financial position of the consolidated entity.

Clough Limited Notes to the preliminary consolidated financial statements 30 June 2012 (continued)

135,002

150,930

## 12 Acquisition and disposal of subsidiaries

#### Acquisition of subsidiaries

There were no acquisitions of subsidiaries in the current or prior year.

#### Disposal of subsidiaries

#### (a) Sale of the Marine Construction business

On 22 December 2011, Clough sold its Marine Construction business to SapuraCrest Petroleum Berhad.

The following subsidiaries were disposed of as a result of this sale:

- Clough Java Offshore Pte Ltd
- Clough Sea Trucks Joint Venture DomGas
- Clough Singapore Constructor Pte Ltd
- Clough USA Holdings Inc.
- Ocean Flow International LLC
- Rem Clough Pty Ltd
- SC Projects Australia Pty Ltd

For further details on the sale of the Marine Construction business, refer to note 7.

#### 13 Investments in associates

#### (a) Carrying amounts

Information relating to associates is set out below.

Name of company	Principal activity	Ownership interest		Consol	idated
		2012 %	2011 %	2012 \$'000	2011 \$'000
Listed Forge Group Limited	Engineering and construction	35.85	33.34	<u>    101,822</u>	72,529

#### (b) Fair value of listed investments in associates

Forge Group Limited

#### (c) Additional information on Forge Group Limited

On 23 February 2010, Clough announced that it had agreed to create a Strategic Alliance with Forge Group Limited (Forge) which provides the foundation for a long-term strategic co-operation between the companies.

The key transaction components included:

- Clough to invest approximately \$19.5 million via a 15% share placement (Placement) subject to Forge shareholder approval.
- On Placement approval and completion, Clough to make a proportional cash takeover offer at \$2.10 per share to all existing Forge shareholders for 50% of their shares in Forge (Offer).
- Clough to become a cornerstone investor in Forge.
- Strategic Alliance Agreement between the two companies to be triggered in various circumstances, including when Clough's interest in Forge reaches 31% or the Offer is declared unconditional by Clough.

## 13 Investments in associates (continued)

Forge shareholders approved the Placement on 6 April 2010 and Clough subscribed for a total of 10,257,262 shares in Forge at a price of \$1.90 per share.

Clough made the proportional takeover offer for 50% of the shares in Forge on 9 April 2010. The Offer was declared unconditional by Clough on 20 April 2010 on reaching a 31.24 % interest in Forge, triggering the Strategic Alliance between the two companies. The Offer closed on 11 May 2010 and resulted in Clough acquiring a total of 14,385,671 shares in Forge at a price of \$2.10 per share.

In addition to the Forge shares, Clough also held a total of 3 million unlisted options in Forge that were acquired from certain Forge directors at a price of \$1.75 per option on 16 April 2010. These options had an exercise price of \$0.35 per option, were currently exercisable and an expiry date of 30 May 2012. These options were accounted for by Clough as being derivative financial assets at fair value through profit or loss.

During the year ended 30 June 2011, Clough exercised the 3 million unlisted options in Forge, acquiring a total of 3 million shares in Forge for an exercise amount of \$1,050,000. Clough recorded a fair value gain on these options in the year ended 30 June 2011 of \$4,987,000 which was included in other income in note 4.

As part of the Strategic Alliance, Clough's Chief Executive Officer, J Smith, was appointed to the Forge Board as a nonexecutive director on 13 May 2010 and a senior Clough executive was appointed to Forge's executive management team. The Strategic Alliance will target joint project opportunities in the LNG and oil and gas sectors and provide a platform to support the continuation of Forge's anticipated growth trajectory.

During the year ended 30 June 2011, Clough and Forge established an incorporated jointly controlled entity, Clough Forge Pty Ltd, in order to pursue opportunities arising in the engineering and construction sector.

On 15 March 2011, Clough entered into a Put Option agreement (Agreement) with certain Forge management (Takers of the Put Option). Under the terms of the Agreement, the Takers of the Put Option were able to require Clough to purchase Option Securities (in total 750,000 Forge shares and 2,500,000 Forge options) at an agreed price (\$5.60 per Forge share and \$5.25 per Forge option) during specific time periods in 2012.

Under the terms of the Agreement, Forge management agreed to certain conditions in relation to a Board and Management Transition Plan. These conditions included PG Hutchinson agreeing to act as Executive Chairman of Forge and to step down from the role within three months after the appointment of a new Chief Executive Officer of Forge, and AB Ellison and GL McRostie agreeing to extend their employment contracts with Forge through to 31 December 2011 and to resign as directors of Forge, if requested, following the appointment of a new non-executive director. It was also agreed that Clough appoint a second director to the Forge Board.

The original Put Option Agreement was terminated on 31 December 2011 and was replaced with an amended Put Option Agreement (amended Agreement). Under the terms of the amended Agreement, there was no change to the number of shares and options subject to the Put Option or the agreed purchase price, however, the exercise period for the Put Option was extended to 30 June 2012. In addition, PG Hutchinson, AB Ellison and GL McRostie agreed to provide all reasonable assistance to facilitate the orderly transition of the Forge business to new management and acknowledged their present intention to remain employed by the Forge Group until at least 30 June 2012. AB Ellison and GL McRostie also agreed to accept new employment offers with the Forge Group on terms and conditions as approved by the Forge board of directors and PG Hutchinson agreed to act in the role of Executive Chairman of Forge on terms approved by the Forge board of directors from time to time.

The Put Options were exercised by Forge management on 17 May 2012 resulting in Clough acquiring all the Option Securities for total consideration of \$17,325,000. The Forge options acquired were immediately exercised by Clough at a cost of \$875,000.

The Put Option arrangement was accounted for by Clough as being a derivative financial instrument at fair value through profit or loss. During the year ended 30 June 2012, Clough recorded a fair value loss on the Put Option arrangement of \$1,170,000 (2011: \$455,000).

As at 30 June 2012, Clough held a total of 30,892,933 (2011: 27,642,933) shares in Forge, representing an interest in Forge of 35.85% (2011: 33.34%).

NE Siford was appointed as a non-executive director of Forge on 8 August 2011. J Smith resigned as a non-executive director of Forge on 2 November 2011 and KT Gallagher was appointed as a non-executive director of Forge on 3 November 2011.

## 14 Events occurring after the reporting period

No matters or circumstances have arisen since the end of the financial year, which significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in periods subsequent to the year ended 30 June 2012, apart from the matter noted below.

Subsequent to the year end, the Directors have recommended the payment of a final dividend of 2.6 cents per fully paid ordinary share franked to 25%. For further details, refer to note 10.

## 15 Reconciliation of profit after income tax to net cash inflow from operating activities

	Consolid	ated
	2012 \$'000	2011 \$'000
Profit for the year	43,222	32,896
Depreciation and amortisation	3,263	9,930
Non-cash employee benefits expense - share-based payments	1,622	937
Net gain on disposal of property, plant and equipment	(1,027)	(422)
Net loss on sale of assets classified as held for sale	1,202	-
Fair value gain on derivative financial assets	-	(4,987)
Fair value loss on Put Option securities	1,170	455
Net gain on disposal of controlled entities	-	(2,424)
Net gain on sale of the Marine Construction business	(5,849)	-
Impairment of property development inventories classified as held for sale	6,828	4,646
Difference between equity accounted profits of associates and jointly controlled entities		
and dividends or distributions received	(39,288)	(9,335)
Net exchange differences and other non-cash items	(4,012)	(4,741)
Change in operating assets and liabilities, net of effects from sale of controlled entities	(	(00.0.(-))
Decrease (increase) in receivables	(53,030)	(22,345)
Decrease (increase) in work in progress	4,859	2,129
Decrease (increase) in deferred tax assets	(4,721)	(5,455)
Increase (decrease) in payables	12,582	(8,588)
Increase (decrease) in amounts due to customers for contract work	28,593	23,255
Increase (decrease) in provision for income taxes payable	7,536	5,345
Increase (decrease) in deferred tax liabilities	-	(866)
Increase (decrease) in other provisions	9,219	(4,095)
Net cash inflow from operating activities	12,169	16,335

## 16 Earnings per share

	Consolid	ated
	2012	2011
	Cents	Cents
(a) Basic earnings per share		
From continuing operations attributable to the ordinary equity holders of the Company From discontinued operations	6.58 (1.02)	6.44 (2.11)
Total basic earnings per share attributable to the ordinary equity holders of the Company	5.56	4.33
(b) Diluted earnings per share		
From continuing operations attributable to the ordinary equity holders of the Company	6.55	6.40
From discontinued operations	<u>(1.01</u> )	(2.10)
Total diluted earnings per share attributable to the ordinary equity holders of the Company	5.54	4.30

771,240,439

2,832,204

770,247,128

774,669,687

4,422,559

## 16 Earnings per share (continued)

#### (c) Reconciliations of earnings used in calculating basic and diluted earnings per share

	Consolidated	
	2012 \$'000	2011 \$'000
Basic earnings per share Profit attributable to the ordinary equity holders of the Company used in calculating basic earnings per share		
Profit from continuing operations	50,732	49,615
Loss from discontinued operations (Profit) loss from discontinued operations attributable to non-controlling interests	(7,510) (324)	(16,719) <u>449</u>
	42,898	33,345
<i>Diluted earnings per share</i> Profit from continuing operations attributable to the ordinary equity holders of the		
Company used in calculating basic earnings per share Profit from continuing operations attributable to the ordinary equity holders of the Company used in calculating diluted earnings per share	<u> </u>	<u>49,615</u> 49,615
	,	,
Loss from discontinued operations (Profit) loss from discontinued operations attributable to non-controlling interests	(7,510) <u>(324</u> )	(16,719) <u>449</u>
Profit attributable to the ordinary equity holders of the Company used in calculating diluted earnings per share	42,898	33,345
(d) Weighted average number of shares used as the denominator		
	Consolie	
	2012 Number	2011 Number
Weighted average number of ordinary shares used as the denominator in calculating		

basic earnings per share

Adjustments for calculation of diluted earnings per share:

Options and performance rights

Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share 774,072,643

## 17 Ultimate parent entity

The ultimate parent entity is Murray & Roberts Holdings Limited, a company incorporated in South Africa.

## Additional dividend information

Details of dividends declared or paid during or subsequent to the year ended 30 June 2012 are as follows:

Amount per security		Amount per security	Franked amount per security at 30% tax rate	Amount per security of foreign source dividend
Final dividend:	Current year	2.6¢	0.65¢	- ¢
	Previous year	2.2¢	1.0¢	- ¢
Interim dividend:	Current year	- ¢	- ¢	- ¢

#### **Dividend Plans**

The Company has suspended the dividend reinvestment plan.

Net Tangible Assets per Security	30 June 2012	30 June 2011
Net tangible asset backing per ordinary security	<b>39.78</b> ¢	34.60¢

## Interests in entities which are not controlled entities

Equity accounted associates and jointly controlled entities	Percentage of owner	Percentage of ownership interest held		
	30 June	- 30 June		
	2012	2011		
	%	%		
Aker Kvaerner Clough Murray & Roberts Joint Venture	-	19.5		
Al Bilad S&B Clough, Ltd	50	50		
BAM Clough Contracting Pty Ltd	51	51		
BAM Clough Joint Venture	50	50		
BAM Clough (PNG) Joint Venture	50	50		
Baulderstone Clough Joint Venture	50	50		
CBI Clough Joint Venture	35	35		
CBI Clough JV Pte Ltd	35	35		
CDJV Construction Pty Ltd	50	-		
Clough Aker Joint Venture	-	50		
Clough AMEC Joint Venture – CoP	50	50		
Clough AMEC Pty Ltd	50	50		
Clough AMEC Sea Pte Ltd	50	50		
Clough AMEC Beca Ltd	33.3	-		
Clough Forge Pty Ltd	50	50		
Clough Curtain Joint Venture	65	65		
Clough Diversified Joint Venture	50	50		
Clough Diversified Northern Pipeline Joint Venture	-	50		
Clough Diversified United Joint Venture	33.3	33.3		
Clough DORIS Joint Venture	50	-		
Clough Downer Joint Venture	50	-		
Clough Helix Joint Venture Pty Ltd	-	50		
Clough Murray & Roberts Joint Venture	50	50		
Clough Sandwell Joint Venture	-	50		
Clough Seymour Whyte Joint Venture – Lake Cowal	50	50		
Downer Clough Joint Venture	50	-		
Forge Group Limited	35.85	33.34		
Henry Walker Eltin - Clough Joint Venture	50	50		
JTC Joint Venture - Arrow	-	10		

## Percentage of ownership interest held

	30 June 2012 %	30 June 2011 %
Kellogg Joint Venture - Gorgon	20	20
Kvaerner Clough Joint Venture	-	33.3
Maretlink Joint Venture	-	33.3
Mashhor Clough Sdn Bhd	50	50
Peritus International Inc.	-	54.25
Peritus International Limited	-	54.25
Peritus International Pty Ltd	-	54.25
Petrosea Clough Joint Operation	50	50
St Quentin's Claremont Pty Ltd	50	50
St Quentin's Claremont Unit Trust	50	50
Streicher Clough Joint Venture	50	50

The contribution to net profit/(loss) from the above associates and jointly controlled entities was \$69,607,000 (2011: \$68,323,000).

#### **Annual General Meeting**

The Annual General Meeting will be held at 10 am on Tuesday 23 October 2012 at the Karri Room at the Parmelia Hilton Hotel located at 14 Mill Street, Perth. The Annual Report will be available in mid September 2012.

K. Gall

Equity accounted associates and jointly controlled entities

Kevin Thomas Gallagher Director

21 August 2012

**Keith Spe** hce

Director