fax message

To

Australian Securities Exchange

Attention

Company Announcements

Fax No.

0800 449 707

From

Kym Nijsse

Date

18 October 2012

No of pages including this page 3

If this message is not received complete and fully legible, please advise sender on Telephone 64 4 816 6767 or Fax 64 4 816 7642 or e-mail Kym.Nijsse@acc.co.nz



Te Kaporelhana Awbina Honga Where

All of the material in this message is confidential to the addressee and protected by legal privilege.

If the reader is not the intended recipient, please note that you may not use any material in this message nor pass it on to others.

Please notify us promptly of your having received this message and we will arrange collection at our expense.

Please do not copy the document.

message

To whom it may concern

Attached is a SSH notice for *Fisher & Paykel Appliances*. We submitted the following substantial shareholding notices to the NZX and *Fisher & Paykel Appliances* today.

Regards

Kymynijsse

Investments Risk and Compliance Manager

Disclosure of movement of 1% or more in substantial holding or change in nature of relevant interest or both

Sections 23 and 24, Securities Markets Act 1988

Relevant event being disclosed: Change in Nature of Relevant Interest

Date of relevant event: 18 October 2012

To: NZX Limited

And: Fisher & Paykel Appliances Holdings Limited

Date this disclosure made: 18 October 2012

Date last disclosure made: 29 August 2012

Substantial security holder(s) giving disclosure

Name(s): Accident Compensation Corporation ("ACC")

Nicholas Bagnall, Blair Tallott, Paul Robertshawe, Ian Graham, Blair Cooper

Contact details: Tim Agar +64 4 816 7045 investmentscompliance@acc.co.nz

Summary of substantial holding to which disclosure relates

Class of listed voting securities: Ordinary Shares

Summary for: Accident Compensation Corporation ("ACC")

Nicholas Bagnall, Blair Tallott, Paul Robertshawe, Ian Graham, Blair Cooper.

For this disclosure,-

(a) Total number held in class: 0

(b) Total in class: 724,235,162

(c) Total percentage held in class: 0.000%

For last disclosure,—

(a) Total number held in class: 54,207,522
(b) Total in class: 724,235,162
(c) Total percentage held in class: 7.485%

Details of transactions and events giving rise to relevant event

Details of the transactions or other events requiring disclosure under the instructions to this form:

Accident Compensation Corporation (ACC) has entered into a lock in agreement with Haier New Zealand Investment Holding Company Limited (Haier) dated 18 October 2012 for ACC to sell 52,041,176 ordinary shares in Fisher & Paykel Appliances Holdings Limited (FPA) to Haier pursuant to the full takeover offer made by Haier In accordance with the Takeovers Code (Lock In Agreement). The Lock In Agreement is to be held in escrow pursuant to a letter of instruction dated 18 October 2012 (Letter of Instruction) until Haier validly and effectively varies the Offer pursuant to Rule 27(a) of the Takeovers Code, by increasing the consideration payable under the Offer from \$1.20 per share to \$1.28 per share. The consideration for the sale of the shares will be NZ\$66,612,705.28 (NZ\$1.28 per share).

The offer is subject to the following conditions:

- Haier receiving acceptances which will result in Haier becoming the holder or controller of more than 50% of the voting rights in FPA;
- (b) Haier obtaining all necessary regulatory consents and clearances (if any), including any consent required under the Overseas Investment Act 2005 to settle the transaction,

as well as other conditions set out in the takeover offer document dated 23 September 2012.

Details of relevant interests in substantial holding after relevant event

Details for: ACC

Nature of relevant interest(s):

Beneficial owner of securities under s 5 (1) (b) of the Securities Markets Act No relevant agreement document needs to be attached under regulation 11.

For that relevant interest,--

- (a) Number held in class: 0
- (b) Percentage held in class: 0.000%
- (c) Current registered holder(s) of securities: ACC via New Zealand Central Securities Depository Limited (NZCSD)
- (d) Registered holder(s) of securities once transfers registered: n/a

Details for: Nicholas Bagnall, Blair Tallott, Paul Robertshawe, Ian Graham, Blair Cooper.

Nature of relevant interest(s):

Qualified powers to exercise control of rights to vote and of acquisition or disposal of some or all of the securities, of which the Accident Compensation Corporation ("ACC") is the beneficial owner under s 5(1)(c)and 5 (1)(d) of the Securities Markets Act. Further to regulation 11(2)(b), the material terms of this arrangement are that powers are subject to ACC investment policies and the decisions of the ACC investment Committee.

For that relevant interest,

- (a) Number held in class: 00
- (b) Percentage held in class: 0.000%
- (c) Current registered holder(s) of securities: ACC via New Zealand Central Securities Depository Limited (NZCSD)
- (d) Registered holder(s) of securities once transfers registered: unknown

Additional information

Nicholas Bagnall, Blair Tallott, Paul Robertshawe, Ian Graham and Blair Cooper are employees and portfolio managers or equity analysts for ACC. Under current ACC investment policies, they have the discretion to exercise control over some or all the rights to vote and acquisition or disposal of some or all of the securities of which ACC is the beneficial owner

Address(es) of substantial security holder(s): ACC : Vogel Centre, 19 Aitken Street, PO Box 242, Wellington, NZ

Name of any other person believed to have given, or believed to be required to give, a disclosure under the Act in relation to the securities to which this disclosure relates: n/a

Declaration

I, Tim Agar, declare that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.