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All references to dollars, cents, or \$ in this document are to Australian currency, unless otherwise stated.

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- Oil and gas production and exploration company.
- Formed in 1993 and listed on the ASX in 1997.
- 469,301,235 shares on issue on the ASX
- Interests in the Surat, Cooper and Gippsland basins
- LNG sales Agreement with Shantou SinoEnergy for 40 million tonnes of LNG over 20 years
- Gas sales agreement with Stanwell Corporation for 225 PJ gas over 15 years
- Current focus is to achieve 2TCF of 2P reserves by March 2013

ASX Code: ICN

Ordinary Shares: 469,301,394

Market Cap (A\$0.30): \$140million

Share Price (12mths): A\$0.12 – A\$0.30

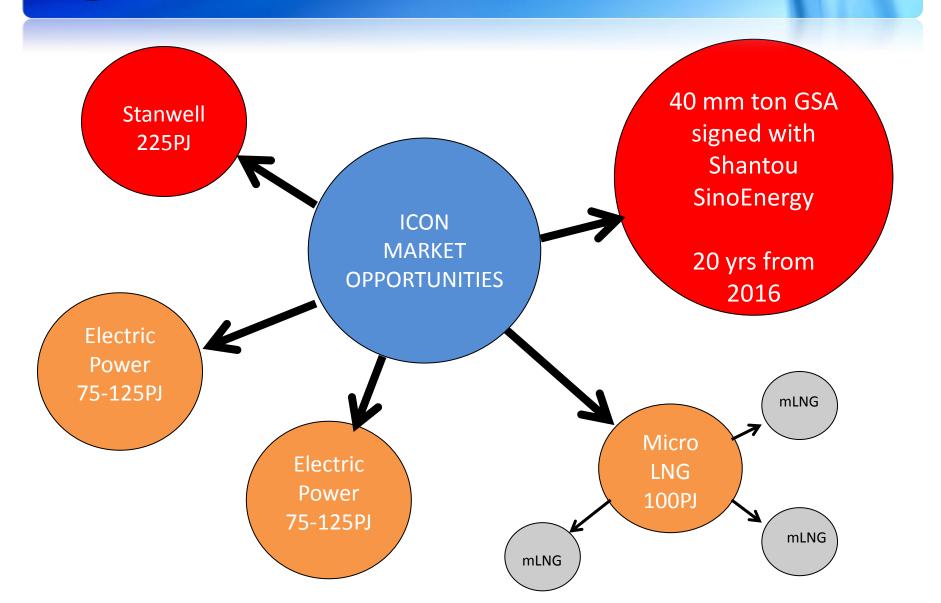
# CON

#### **Share Prices and Volume**



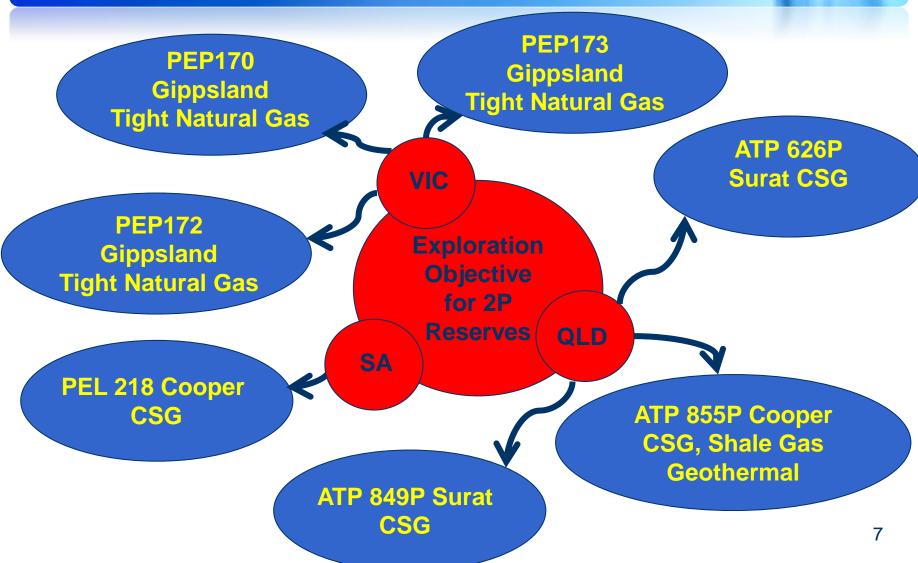


#### Icon's Market Strategy





#### Icon Strategy for Gas Reserves





## Financials 31<sup>st</sup> December 2011

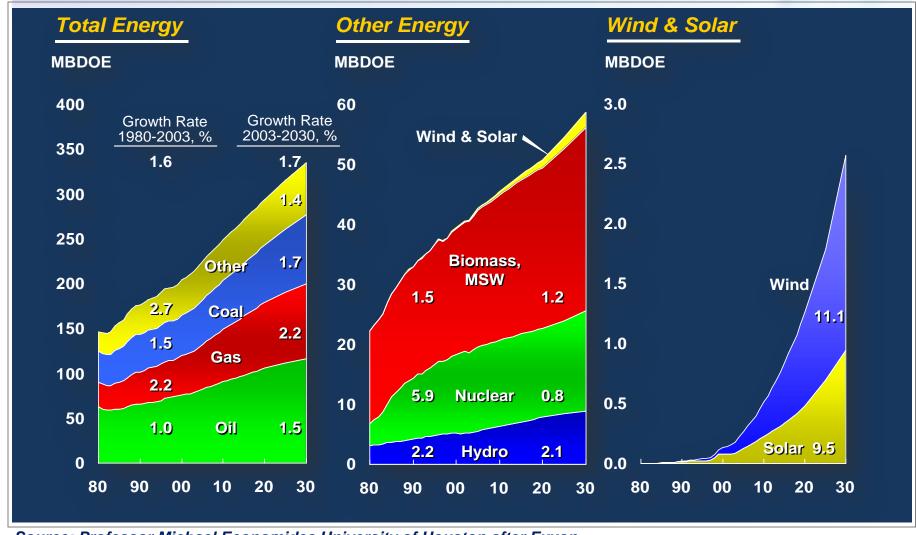
	31st December 2011		
CURRENT ASSETS			
Cash and cash equivalents	14,049,147		
Trade and other receiveables	225,353		
TOTAL CURRENT ASSETS	14,274,500		
NON-CURRENT ASSETS			
Property, plant, and equipment	5,863,155		
Financial Assets	572,500		
Other non-current assets	15,945,489		
TOTAL NON-CURRENT ASSETS	22,381,144		
TOTAL ASSETS	36,655,644		
CURRENT LIABILITIES			
Trade and other payables	951,215		
Short-term borrowings	3,491,065		
Short-term provisions	598,432		
TOTAL CURRENT LIABILITIES	5,040,712		
NON-CURRENT LIABILITIES			
Long-term borrowings	66,689		
Long-term provisions	207,120		
TOTAL NON-CURRENT LIABILITIES	273,809		
TOTAL LIABILITIES	5,314,521		
NET ASSETS	31,341,123		
EQUITY			
Issued capital	70,463,292		
Reserves	(2,242,331)		
Accumulated losses	(36,879,838)		
TOTAL EQUITY	31,341,123		



Top 20	Shareholders 20th March 2012		
Rank	Name	Units	% of Units
1	MERRILL LYNCH (AUSTRALIA) NOMINEES PTY LIMITED	27,091,246	5.77
2	RAY JAMES	21,143,925	4.51
3	HOWARD LU	16,000,000	
4	JP MORGAN NOMINEES AUSTRALIA LIMITED	15,039,022	
	TAIWAN FRUCTOSE CO LTD	9,000,000	
	MRS DIANNE BETH BALDWIN	6,809,600	
	MR CHIEN HUALEE	4,500,000	
	HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	4,239,725	
9	MR CHRISTOPHER JOHN MARTIN	3,800,036	
10	CITICORP NOMINEES PTY LIMITED	3,287,779	
11	MR DANIEL JOSEPH RAYMOND O'SULLIVAN	2,733,530	0.58
12	LOCHIEL ENTERPRISES PTY LTD	2,619,000	0.56
13	J P MORGAN NOMINEES AUSTRALIA LIMITED	2,468,759	0.53
14	BROWNWARD PTY LTD	2,249,000	0.48
15	WILLIAM DOUGLAS GOODFELLOW	2,050,000	0.44
16	MR TIMOTHY ALLEN KENNEDY + MRS GLENDA KAY KENNEDY	2,025,825	0.43
17	MR MIN-CHUNG WU + MS SHUN-I CHEN	2,020,000	0.43
18	IAN PETHERBRIDGE RETIREMENT FUND PTYLTD	2,000,000	0.43
19	REYNOLDS (NOMINEES) PTY LIMITED	2,000,000	0.43
20	MR DAVID COVENEY	1,820,000	0.39
Totals:		132,897,447	28.32



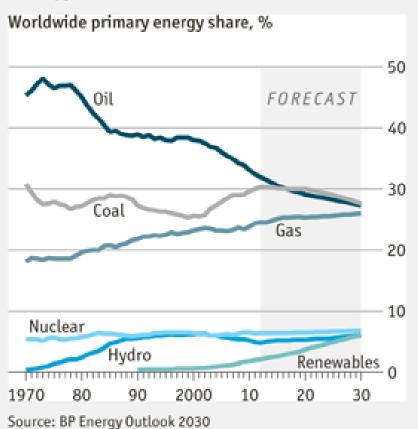
### CON Oil and Gas remain as Primary Sources

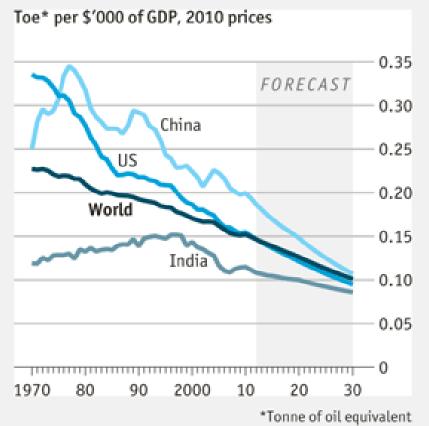


Source: Professor Michael Economides University of Houston after Exxon

# **Energy Trends**

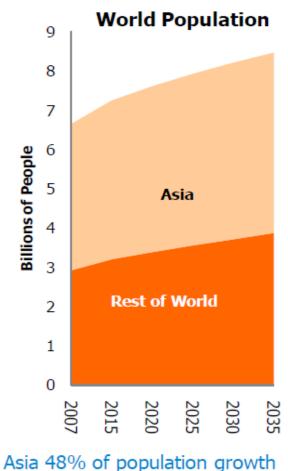
#### **Energy use**

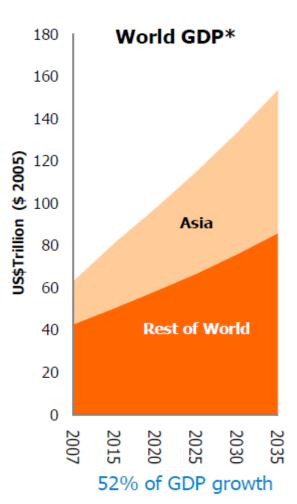


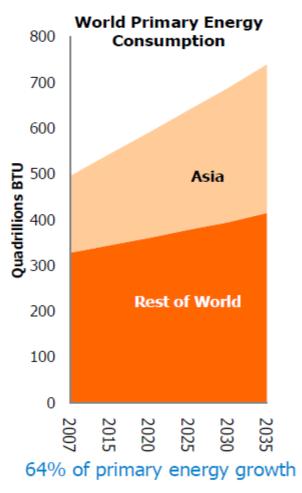




#### CON Asia is the Growth Engine







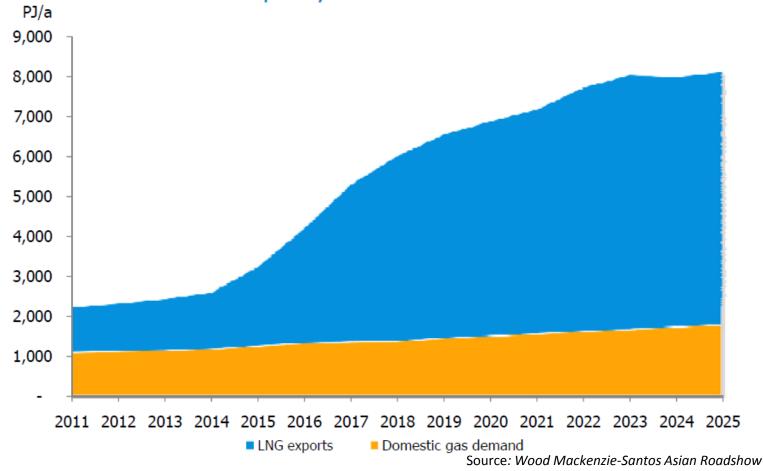
Source: Santos Asian Roadshow 2011

- Energy demand growth +39% by 2030
- Non OECD will account for 96% of growth
- USA self sufficient by 2030 Oil/Gas
- Gas will contribute 31% of global energy growth



#### Strong demand for gas

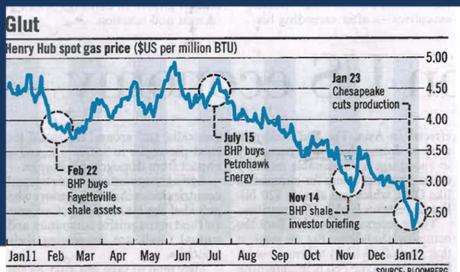
Demand set to quadruple by 2025; gas prices will trend towards oil-linked international parity



# Price Movements

- LNG spot pricing
- Crude oil indexed
- Growing domestic demand
- Long term contracts
- Relationships v price





Source: Henry Hub / Financial Keview

Source: Core Energy Group 2011

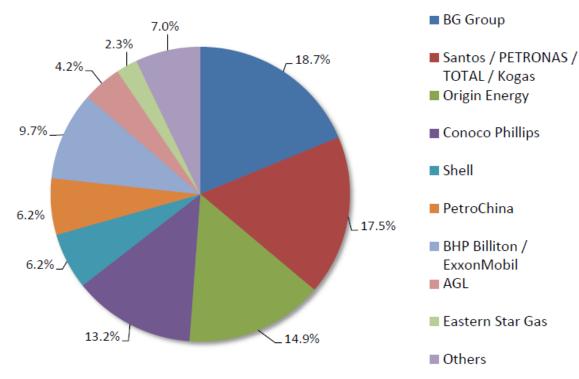


#### Eastern Australian LNG Projects

Industry consolidation ahead of production: e.g. Santos/Eastern Star: Arrow/Bow: BG/Drillsearch

LNG proponents continuing to market capacity for additional trains

#### Australian East Coast 2P Reserves\*



\* Adapted from Energy Quest, February 2011

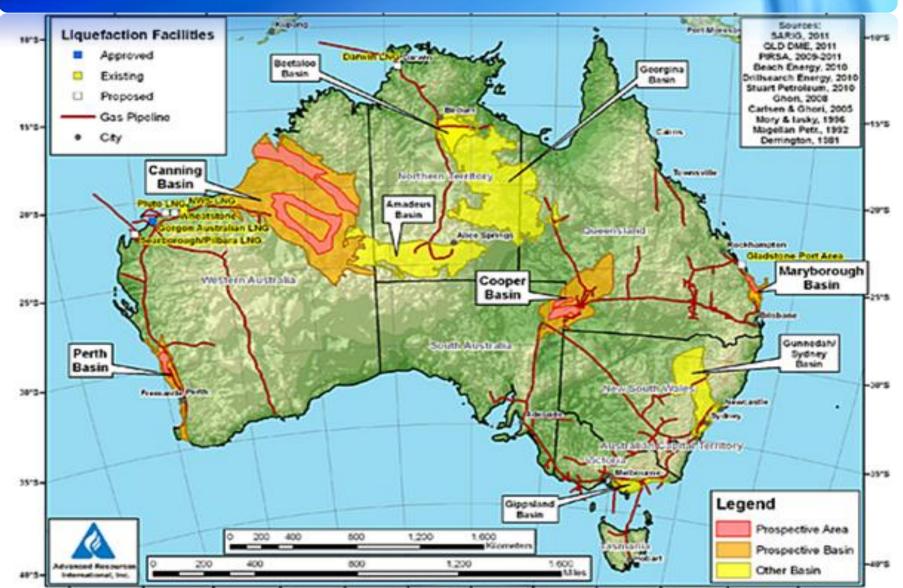
80% of East Coast 2P reserves are owned by parties developing LNG projects or with LNG aspirations

Source: Beach Energy

- Next six months Icon plans to drill 5 wells
- Next 12 months Icon plans to record over 1,000 kms of new seismic data

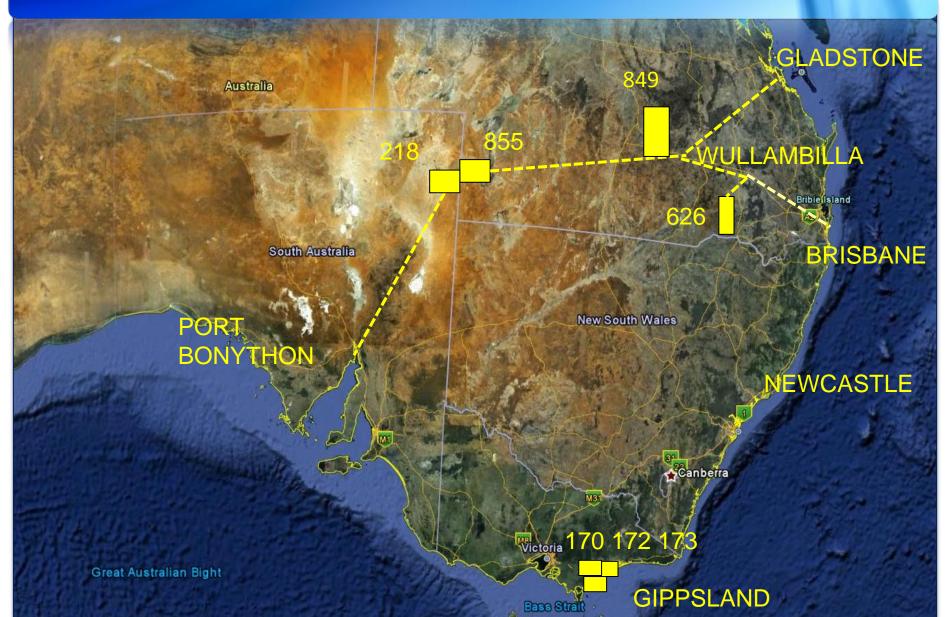


### **CON** EIA Shale Gas Resources





#### **Icon's Market Gas Options**





### CON Australian Shale Gas Resources

c Data	Basin/Gross Area		Cooper Basin (46,900 mi²)	Maryborough Basin (4,290 mi²)	Perth Basin (12,560 mi²)		Canning Basin (181,000 mi²)
Basic	Shale Formation		Roseneath-Epsilon-Murteree	Goodwood/Cherwell Mudstone	Carynginia Shale	Kockatea Fm	Goldwyer Fm
	Geologic Age		Permian	Cretaceous	Upper Permian	Lower Triassic	M. Ordovician
Physical Extent	Prospective Area (mi <sup>2</sup> )		5,810	1,555	2,180	2,180	48,100
	Thickness (ft)	Interval	0 - 1,800	300 - 3,000	300 - 1,500	300 - 3,000	300 - 2,414
		Organically Rich	500	1,250	950	2,300	1,300
		Net	300	250	250	230	250
	Depth (ft)	Interval	6,000 - 13,000	5,000 - 16,500	4,000 - 16,500	3,300 - 16,500	3,300 - 16,500
		Average	8,500	9,500	10,700	10,000	12,000
ies	Reservoir Pressure		Moderately Overpressured	Slightly Overpressured	Normal	Normal	Normal
Reservoir Properties	Average TOC (wt. %)		2.5%	2.0%	4.0%	5.6%	3.0%
	Thermal Maturity (%Ro)		2.00%	1.50%	1.40%	1.30%	1.40%
	Clay Content		Low	Low	Low	Low	Low
ırce	GIP Concentration (Bcf/mi <sup>2</sup> )		105	110	107	110	106
Resou	Risked GIP (Tcf)		342	77	98	100	764
Re	Risked Recoverable (Tcf)		85	23	29	30	229





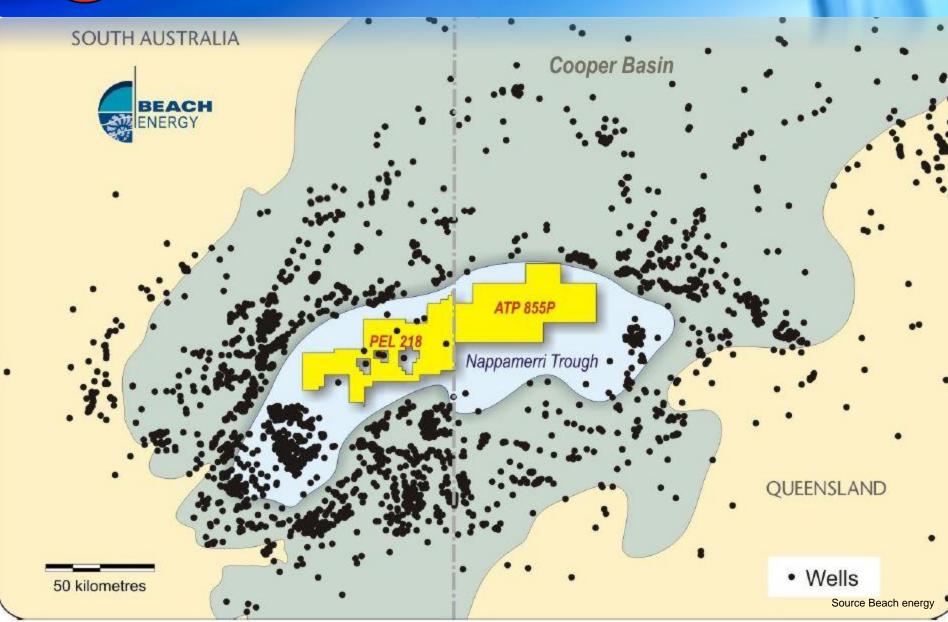


### CON ICON'S ACTIVE TENEMENTS IN 2012

- > ATP 855P
- > ATP 626P
- > ATP 849P
- PEP 170
- ➤ PEP 172
- > PEP 173



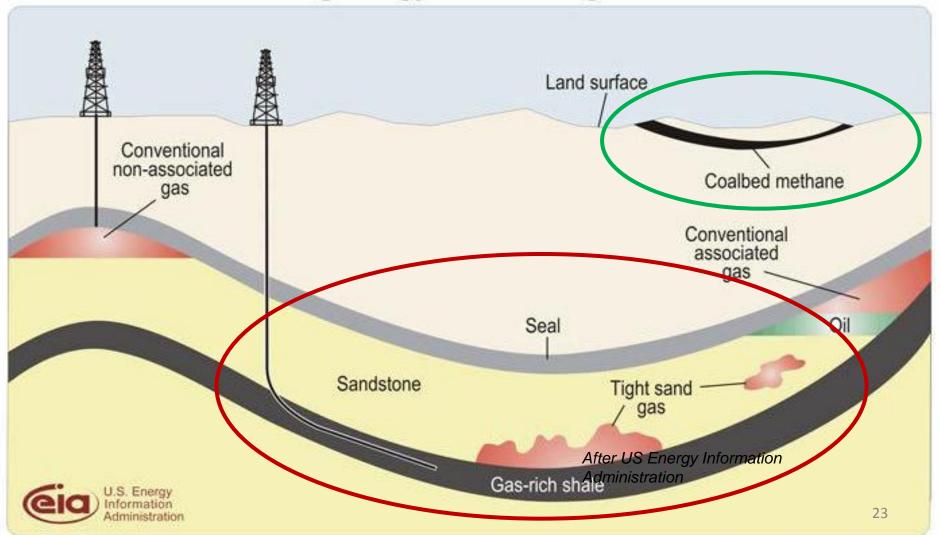






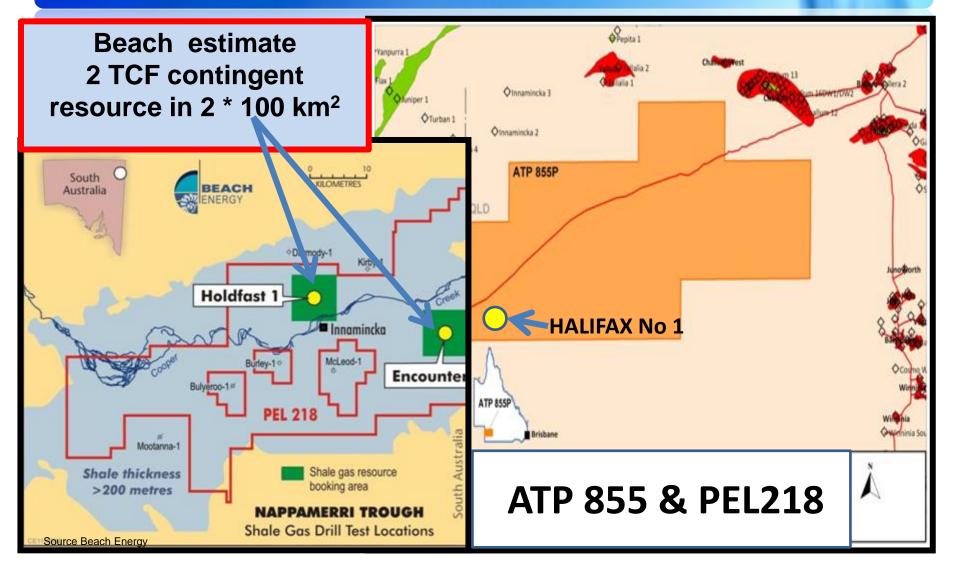
#### Shale Gas Resources in Australia

#### Schematic geology of natural gas resources



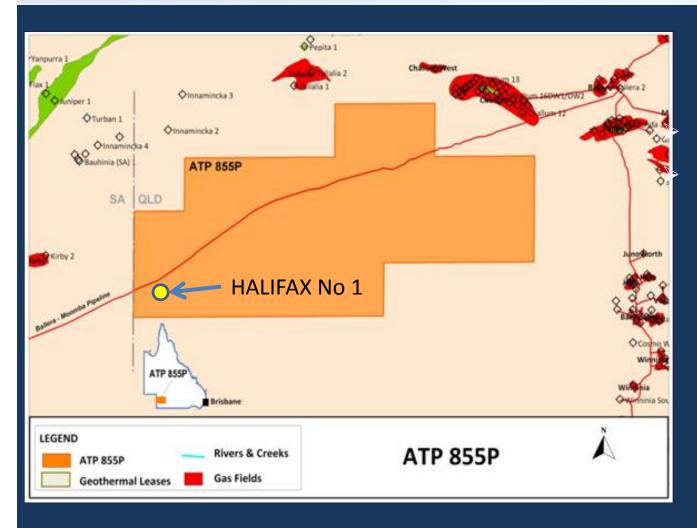


#### CON Nappamerri Trough – ATP855P & PEL 218





#### Icon and Shale Gas – ATP855P



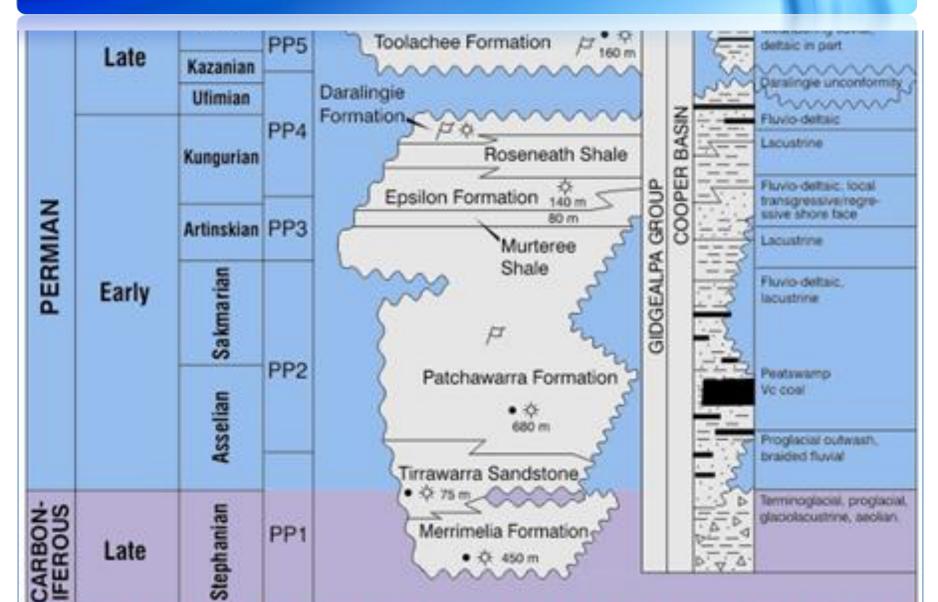
1,670 km<sup>2</sup>

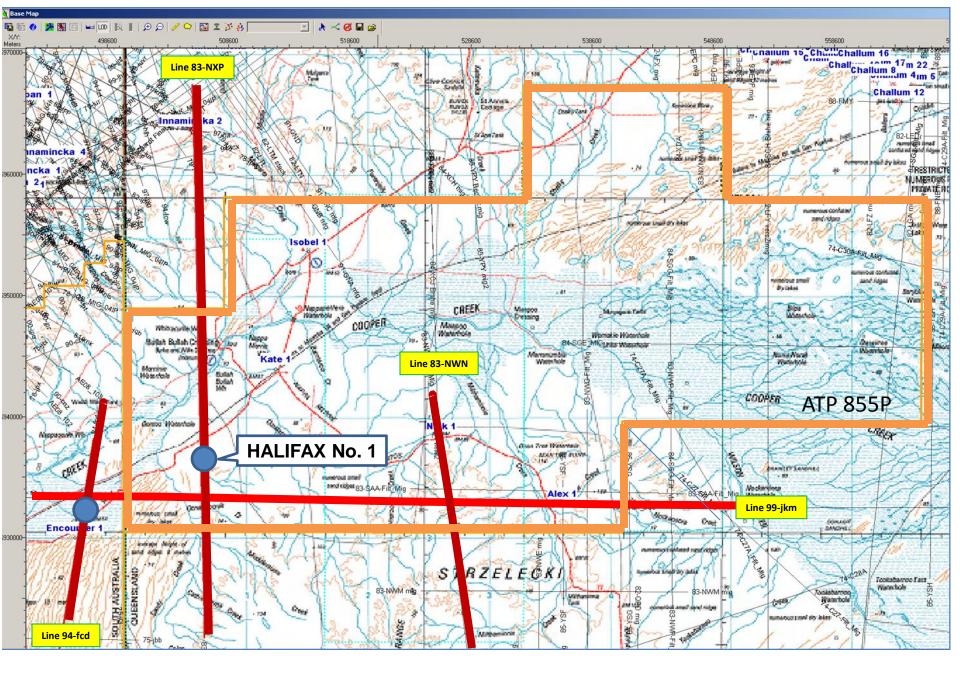
**Beach Operated** 

- 60% Beach
- 40% Icon

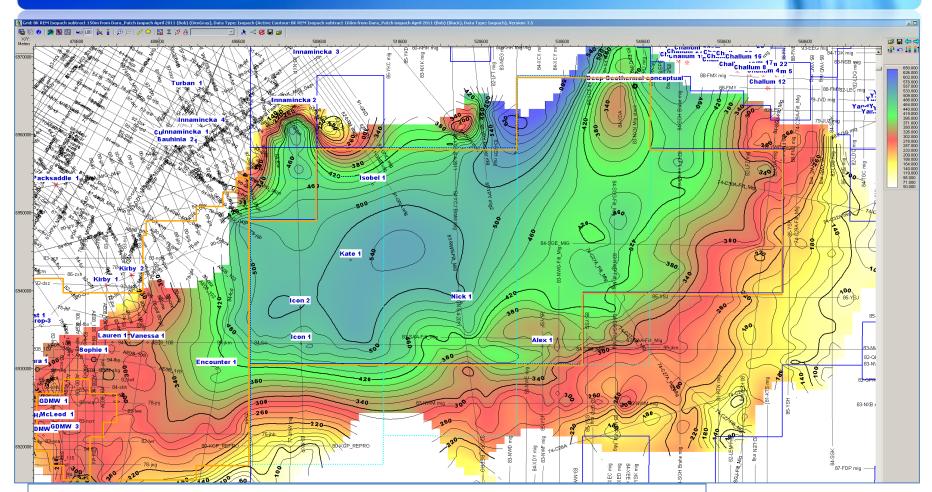


#### REM and Patchawarra Expansion









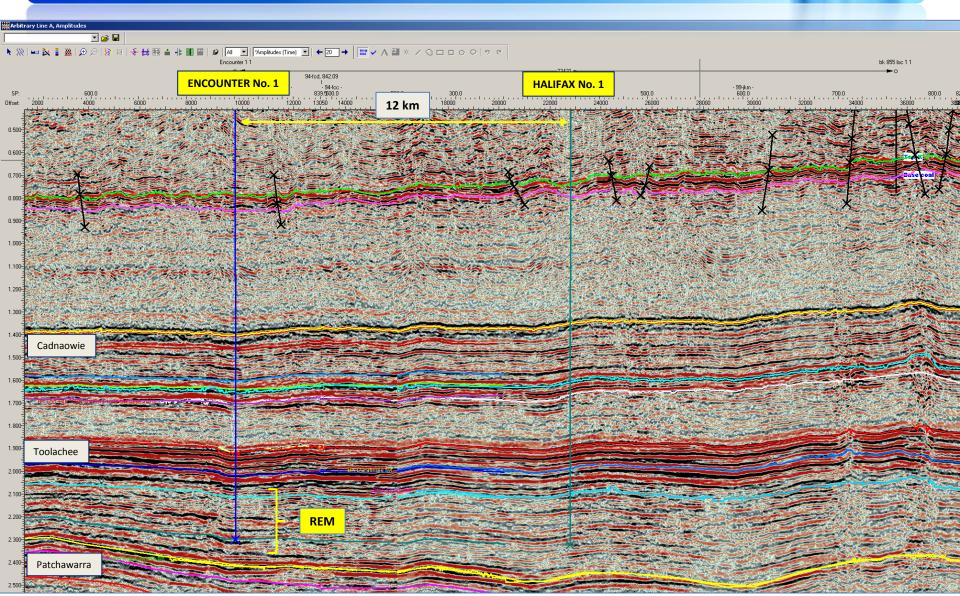
#### **REM Isopach map**

CI = 20m; 1000x1000m grid

Map generated by subtracting 150m (Daralingie - Roseneath) from previous map, matching the 400m of REM reported at Encounter-1.

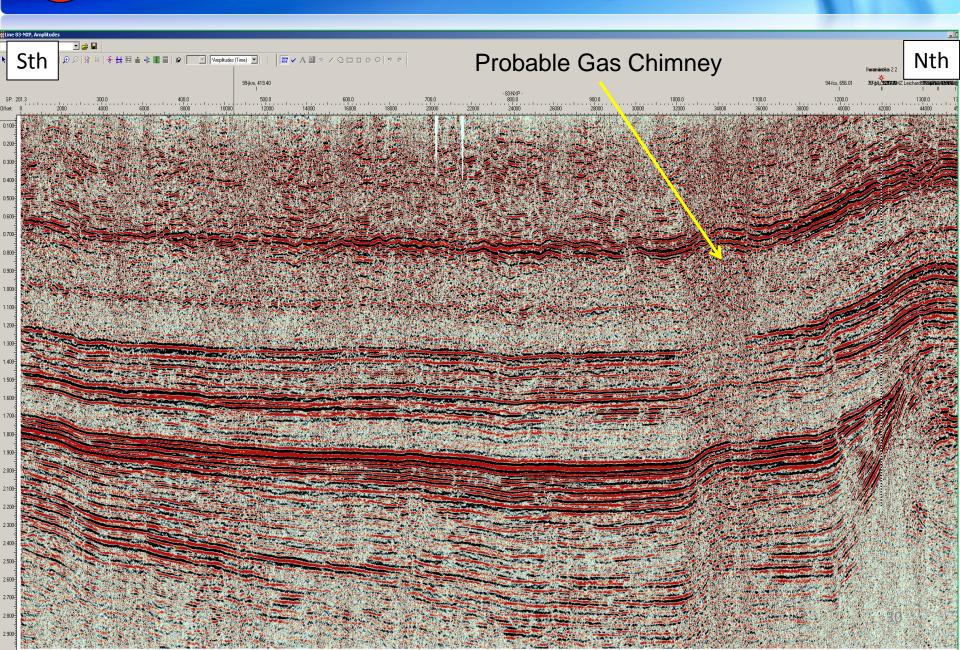


## Seismic Tie from Encounter to Halifax





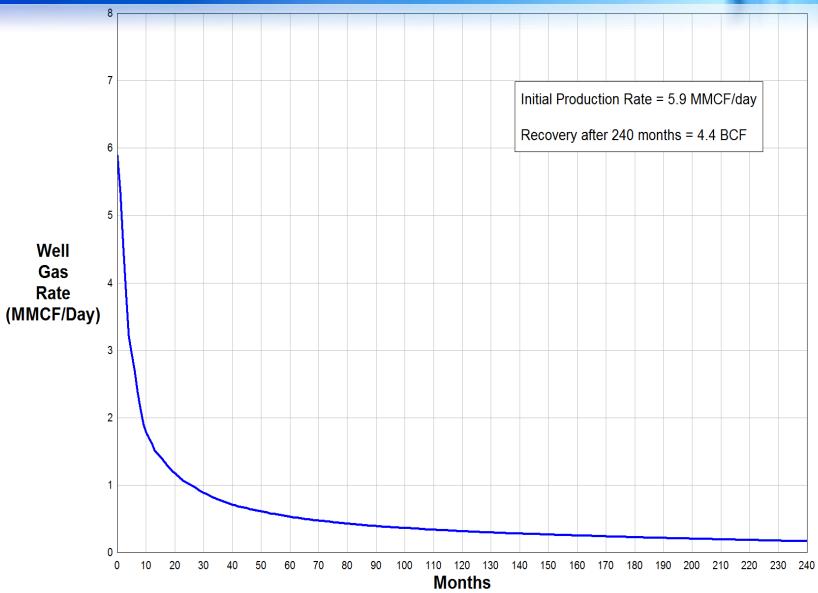
### Line 83-NXP – Gas Chimney Effect



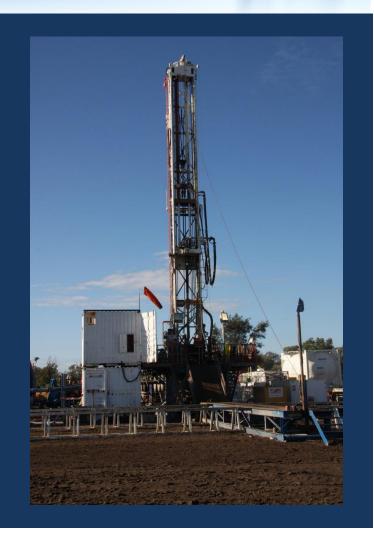


#### **Estimated Profile for a Shale Well**

(Based on wells from the US Woodford Shale Play)

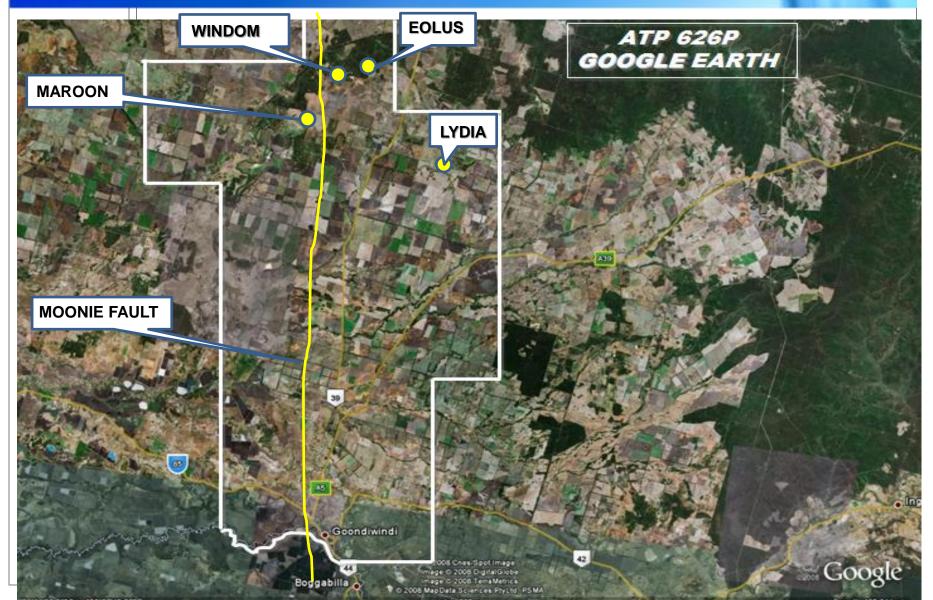


➤ ATP 626P➤ ATP 849P





### Location Eolus No. 1 and Windom No. 1



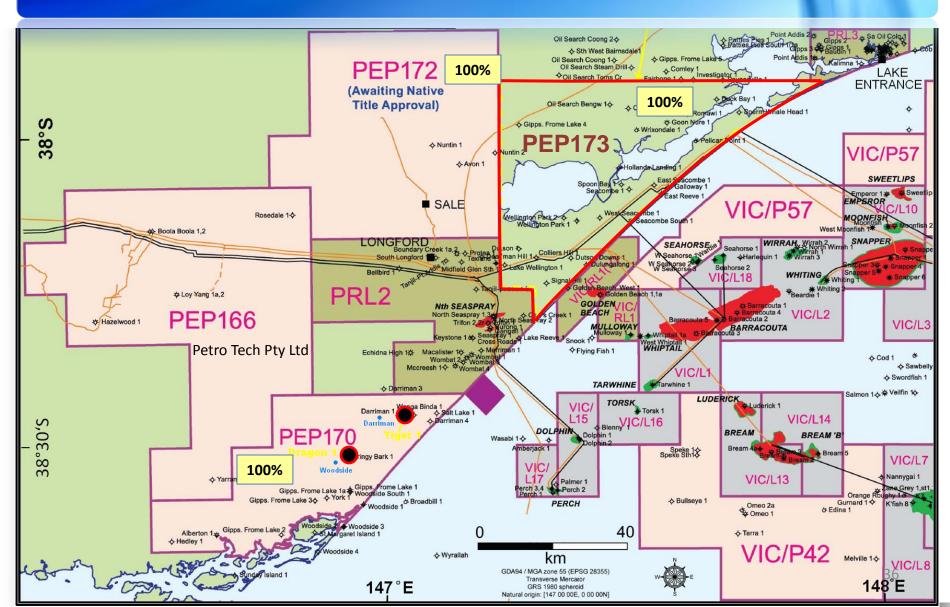
- Drilling program in place for 2012.
- 2012- 2013 work program

▶PEP 170▶PEP 172▶PEP 173



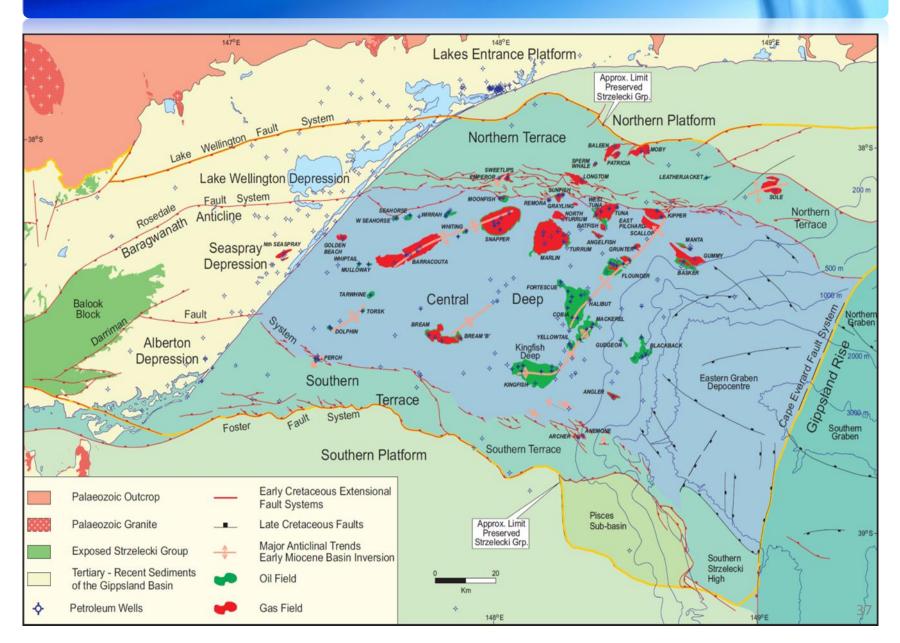


#### PEP 170, 172, 173 Victoria



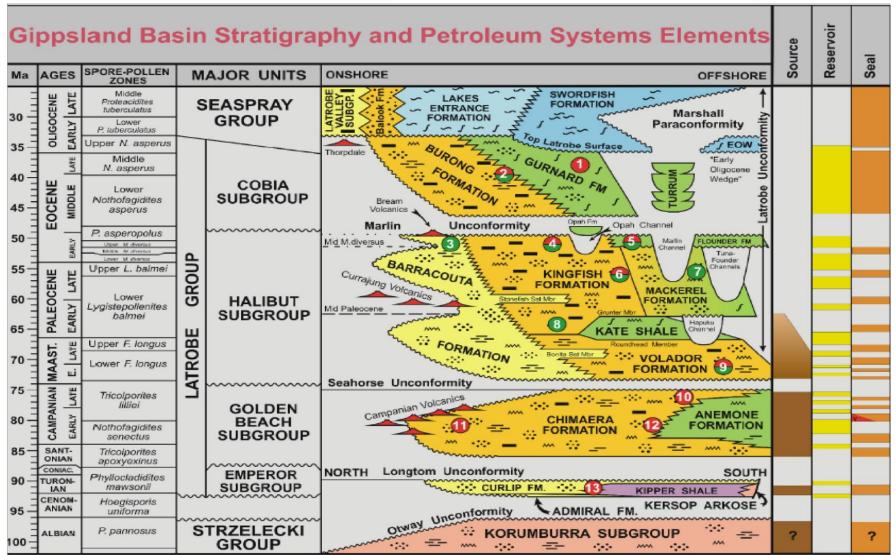


#### **Tectonics of the Gippsland Basin**





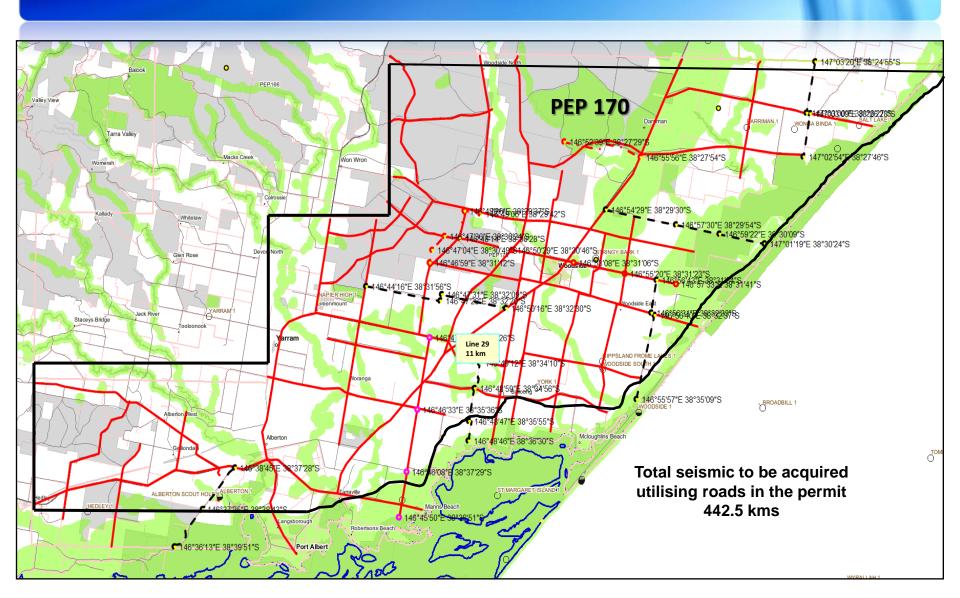
#### **Gippsland Basin Stratigraphy**



- 450 km of 2D seismic
- Regional coverage of whole tenement
- Utilisation of roads with minimal landholder disturbance
- Completed by October 2012



#### **Proposed Seismic Program PEP 170**



- Tiger West 1 and Dragon 1- targeting Strzelecki Formation
- Hunt Rig 2 available July 2012
- Planning Phases in progress:
  - Landholder Approvals
  - Environmental Management Plan
  - Operations Management Plan
  - Department of Primary Industries approval
  - Rig Contracting negotiations
  - Early civil works



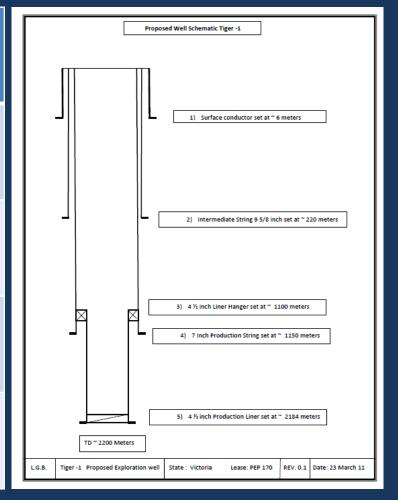






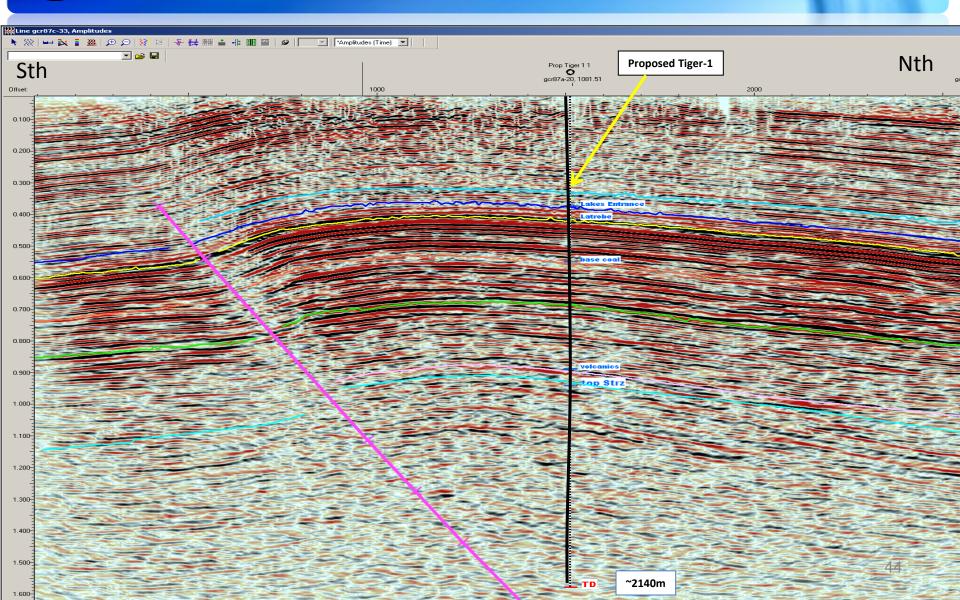
### Well Design-Tiger West 1 and Dragon 1

Hole Size (Bit)	Casing Size	String	Setting Depth
18" Auger	16 "	Conductor	+/- 6 Meters
12 ¼" " (PDC)	9 5/8"	Surface	+/- 220m
8 ½" (PDC)	7"	Production	+/- 1150m
6 1/8" (PDC)	4 ½"	Liner	+/-2200m





## **CON** Seismic Location of Proposed Tiger 1





#### Converting resources to reserves

- Ten plus pilot wells with fraccing to establish 2P reserves
- Pilot production period up to six months
- Reserve certification of pilot areas
- Drill sweet spots in continuous development over 20 years



# Canada's Trican Frac Setup proposed for use in Australia





#### Overcoming the Myths about Fraccing

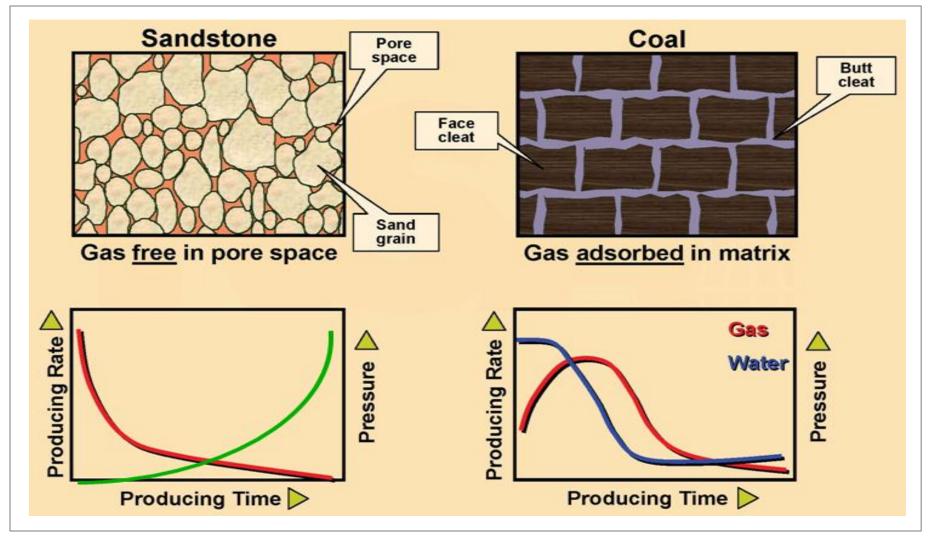
Water & Sand 99.5%——

#### Additives - 0.5%

- Acid
- Friction Reducer
- Surfactant
- Gelling Agent
- Scale Inhibitor
- · pH Adjusting Agent
- Breaker
- Crosslinker
- Iron Control
- Corrosion Inhibitor
- Antibacterial Agent Clay Stabilizer

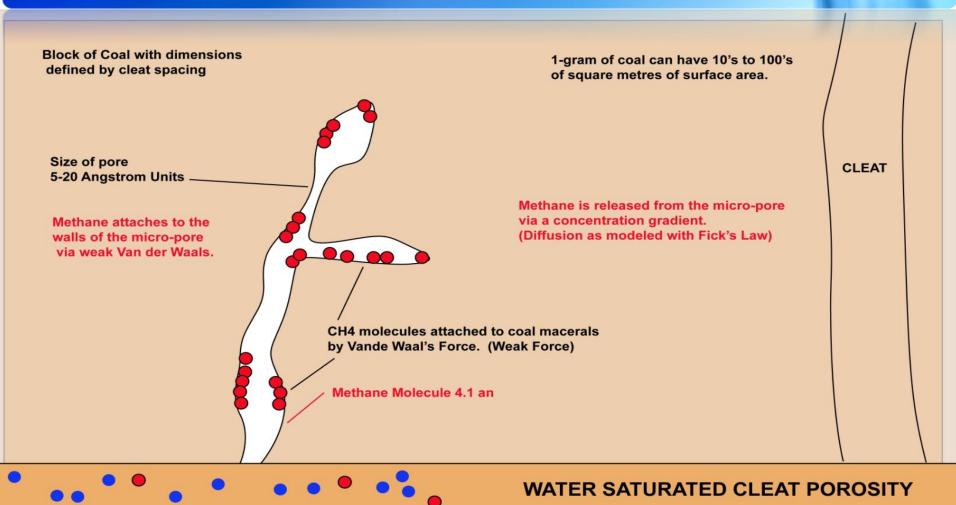
Swimming pool cleaners Table salt Water treatment Soil conditioner Automotive antifreeze Laundry detergents Hand soap, cosmetics Water softener Disinfectant Medical and dental sterilisation Baked goods, ice cream Toothpaste, sauces Food and beverage additives Glass cleaners Hair colouring **Antiperspirants** 

# Reservoir Mechanisms and Performance Comparison



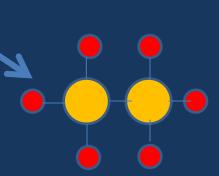


#### MICROPORES IN COAL



LNG -162 ° C

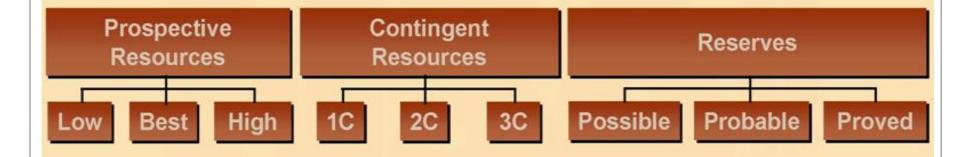
- > METHANE CH4
- > ETHANE C2H6
- > PROPANE C3H8
- > BUTANE C4H10
- > PENTANE C5H12





#### Oil & Gas Resource/Reserve Terminology

#### **Increasing Certainty**



- · No Real Data (New Age Coal)
- No Market
- Brand New Technology Needed
- No Development Plan
- Coal is present
- Moveable Hydrocarbon Gas

- Commercially Recoverable
- Proved = Reasonably Certain under Current Conditions
- Probable/Possible = Less Certain with Future Conditions & Expected

Development

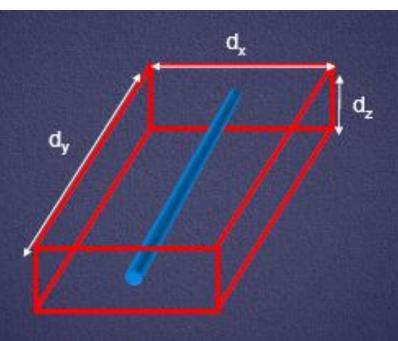


#### Leverage for 1P, 2P Reserves

					$\otimes$
		0			
	0	0	0		<ul> <li>Core Hole</li> <li>Producing well (PDP)</li> <li>PUD</li> <li>Probable</li> </ul>
	0	•	0		
	0	0	0		



#### **Contributing Rock Volume**



d, = Lateral Length (3,000' to 5,000')

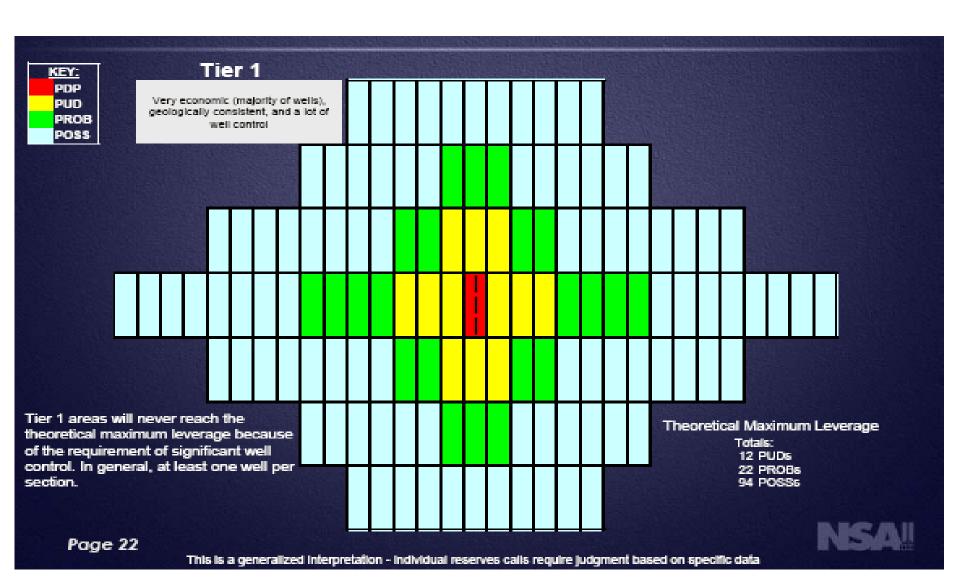
d<sub>x</sub> = Well Spacing or Effective Frac Distance (500' to 1,500')

d<sub>z</sub> = Net Shale Thickness or Effective Frac Height (50' to 300')

 $d_x * d_y * d_z = Contributing Rock Volume$ 

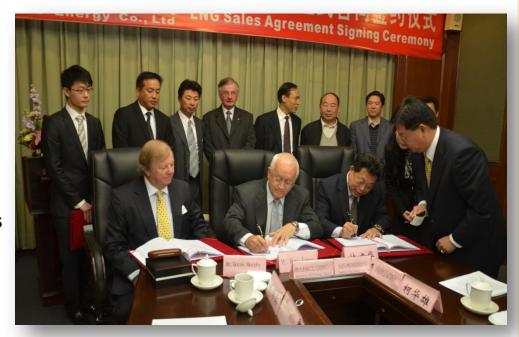


#### **ICON** SEC/SPE Definitions



# LNG Sales Agreement – Key Terms

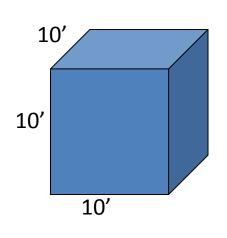
- 40 million tonnes over 20 years
- First delivery by June 2016
- Price competitive to LNG sold into China
- Price reviews every 3 years
- Unrestricted gas feedstock sources
- Flexible facility options
- Enables staged development
- FOB contract



Signing ceremony in March 2011 Shantou, China



#### What is a Petajoule (PJ)



**VOLUME** 

**ENERGY** 

$$10 \times 10 \times 10 = 1,000 \text{ cu ft or } 1 \text{ MCF}$$
 1 GJ (\$A3-4)

$$\times 10^3 = 1,000,000 \text{ cu ft}$$

$$\times 10^3$$
 = one BCF 1 PJ

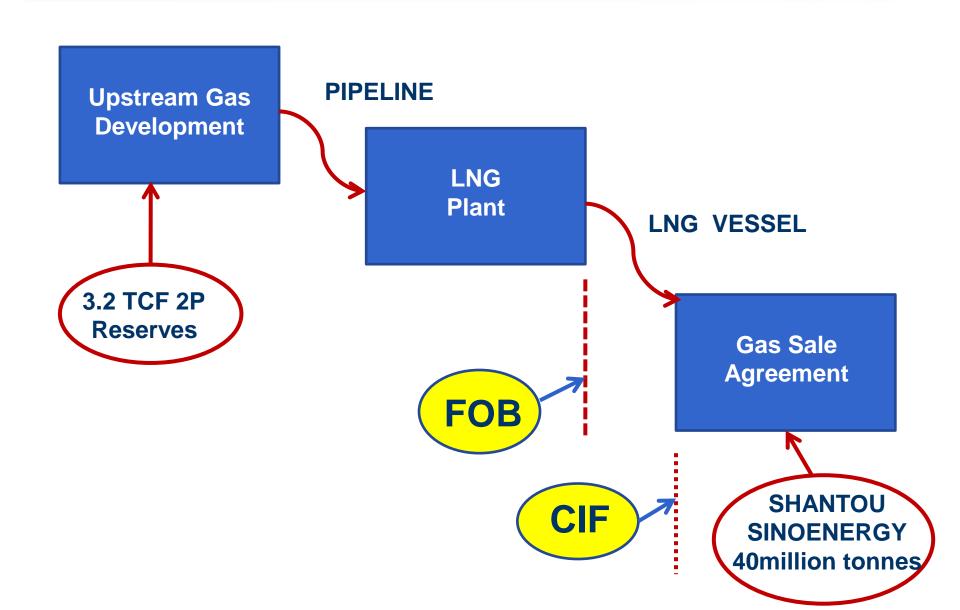
$$x 10^3 = \text{one TCF}$$
 1,000 PJ

1 GIGAJOULE GAS = \$US 3 to 13

ONE TCF GAS = \$US 3 to 13 BILLION



#### Gas Development For Export



#### > Two customers contracted to take gas

- Stanwell Corporation
- Shantou SinoEnergy

#### Access to Infrastructure

- ATP 855P is adjacent to the Moomba gas distribution network
- ATP 626P close to the Wallumbilla gas hub
- PEP 170 is close to the Longford gas hub

#### > Export options

- Use third party LNG terminal facilities via Gladstone
- Single train LNG facility in Victoria or South Australia

#### Victoria

Domestic and industrial gas market opportunities



### Gladstone Harbour Queensland





# Gladstone LNG Project "Fisherman's Landing"



Proposed Design & Layout



#### **Icon Energy Website**



www.iconenergy.com