



2012



2012 Interim Results

Investor Briefing
“Building Momentum”
7 March 2012

ASX code - LCM

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LogiCamms

is a leading provider of engineering, project delivery and asset management solutions, enhancing the long term value of new and existing operational assets.

LogiCamms

has 8 offices around Australia and operates within hydrocarbons, mining and minerals, infrastructure and specialist industries.



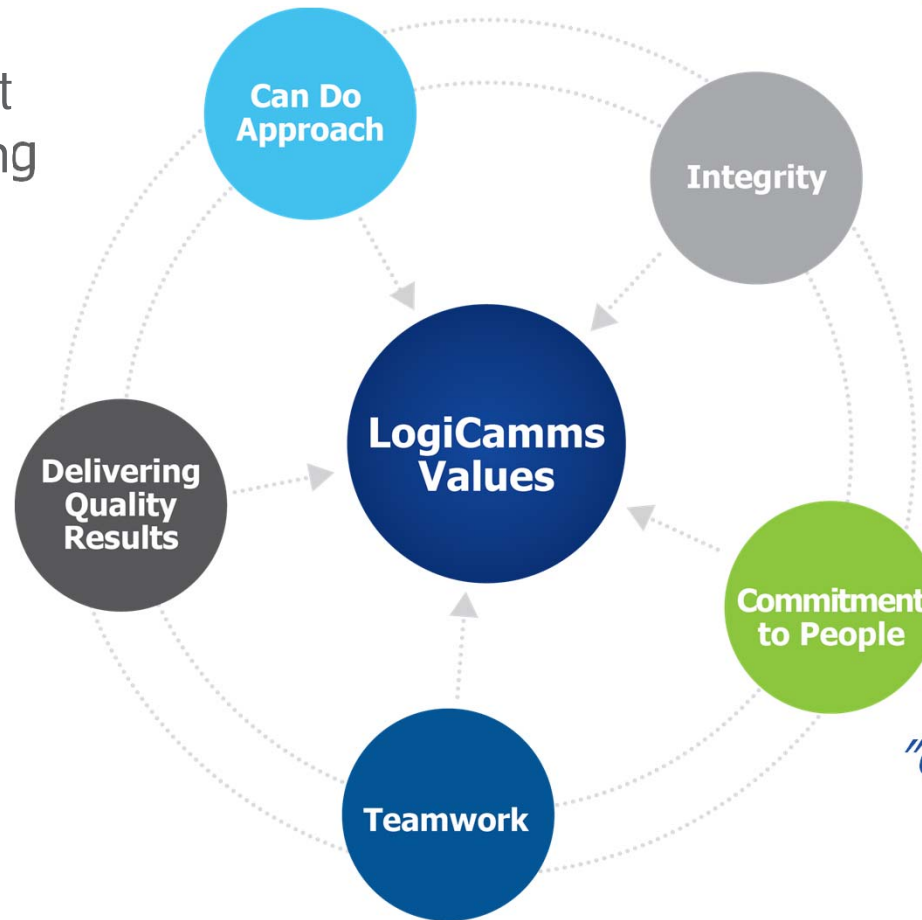
LogiCamms

delivers full project lifecycle solutions from conceptual design through to operations and ongoing asset management and support services.

Vision & Values



Our Vision is to be a market leader delivering outstanding customer solutions.



"Our Business is our People and our Customers"



1H FY12 Highlights

“Building Momentum”



Customers & Projects

- Increase in number of contract awards in target markets
- Secured key asset management contracts within hydrocarbons and mining sectors
- Ongoing services at key brownfield facilities underpinning additional contract awards, strengthening relationships with tier one operators

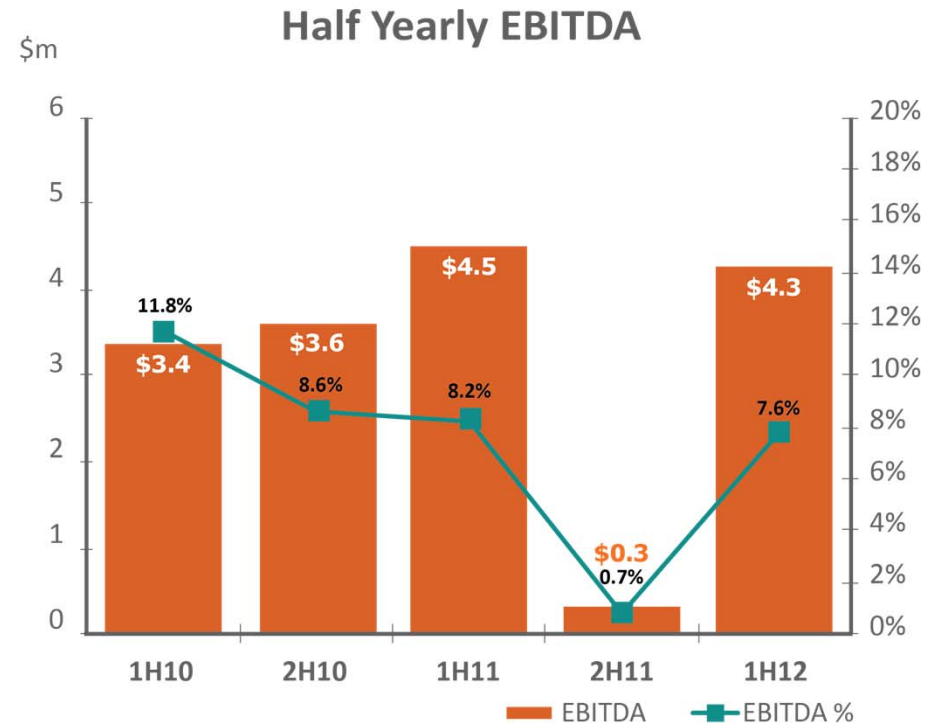
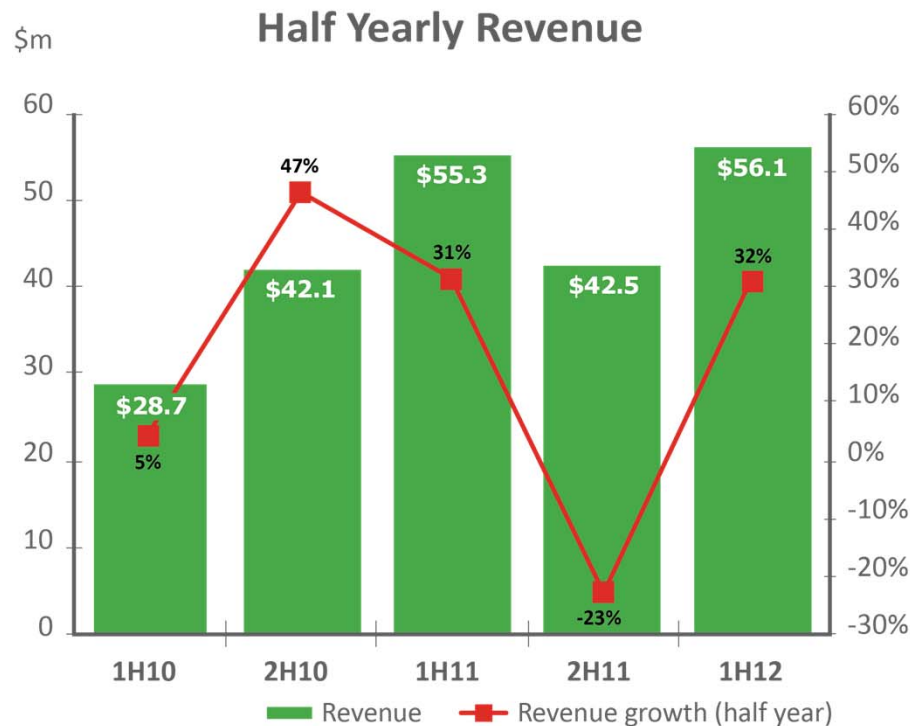
Operating

- Staff numbers up 28% to 447
- People and culture strategy initiated
- Safety systems in all regions accredited to AS4801 and continued focus on Zero Harm
- Operational efficiency realised including restructure of business support framework

Financial & Risk Management

- Strong FY12 full year earnings outlook
- Record Net Profit After Tax of \$4.7m, up 11% on pcp
- Share buy-back program over 12 months commenced
- Ongoing strengthening of risk management framework

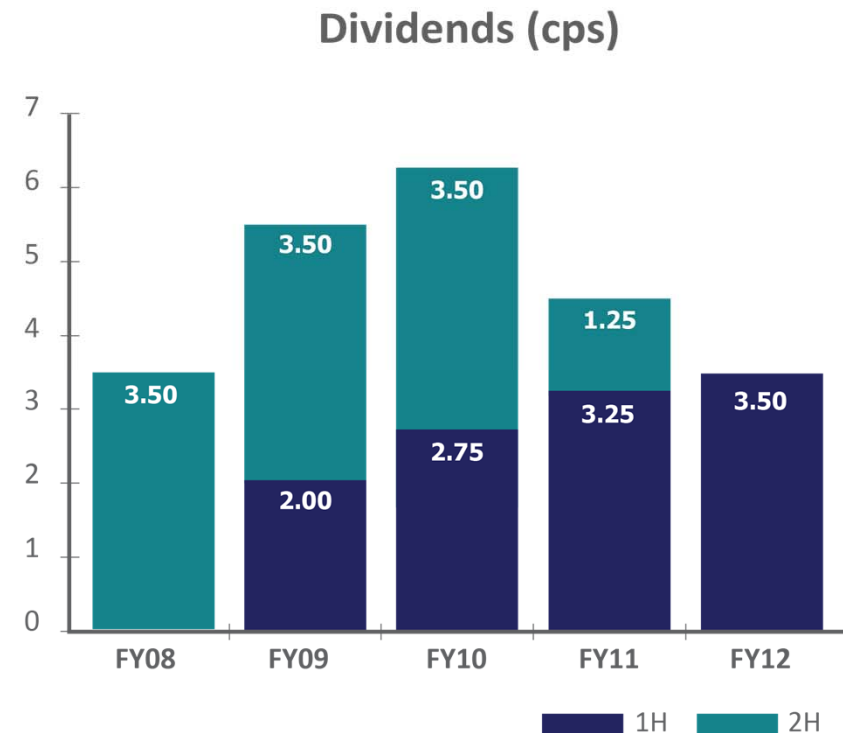
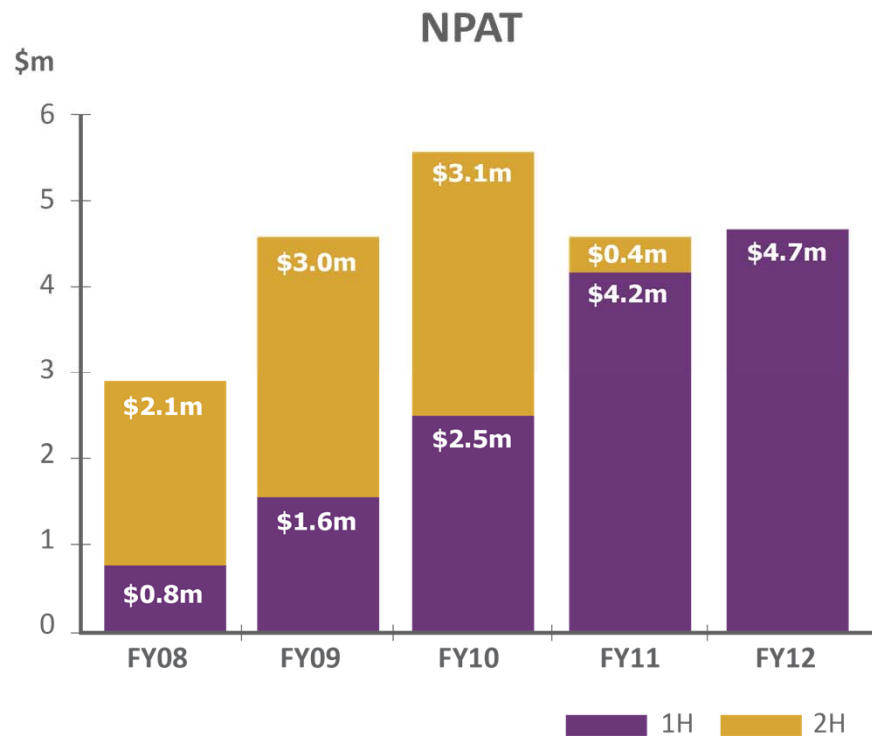
Financial Highlights



- 1H12 revenue reflects strong growth in demand for professional services
 - 32% growth against 2H11 which was impacted by Queensland natural disasters
 - 1% growth against 1H11 which included significant procurement revenues
- EBITDA margin which included planned restructuring costs tracking towards target levels

The financial information contained within this presentation has been derived from the Interim Financial Report 31 December 2011, which has been reviewed by KPMG. However this presentation has not been reviewed or audited.

Financial Highlights



- Solid earnings result reflects an increase in project volumes, focus on risk management activities and greater operational efficiency
- R&D tax concessions remain a feature of NPAT
- Record interim dividend of 3.5cps due to confidence in outlook and strong capital position

Board & Management



Peter Watson

Non Executive Chairman

Former CEO Transfield Services and highly experienced in engineering, construction and services industries.



Giles Everist

Non Executive Director

Former Monadelphous CFO with extensive financial and executive management experience.



Peter Wall

Non Executive Director

Extensive corporate management and board experience.



Damian Young

Non Executive Director

Extensive hydrocarbons, engineering and management experience.



Paul Bowker

Company Secretary

Corporate lawyer with extensive regulatory and compliance background.



Steve Banning

Managing Director

Extensive energy and resources industry experience including four years as CEO of energy transmission company Epic Energy



Karsten Guster

Strategy & Developments Director

Extensive background in hydrocarbons, business strategy and development.



Matthew Adamo

Chief Financial Officer

Extensive finance and commercial experience in engineering services.



Flora Furness

People & Culture Director

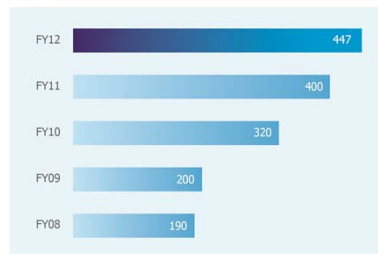
Extensive background in human resources, organisational development and advisory roles.

People & HSE Performance

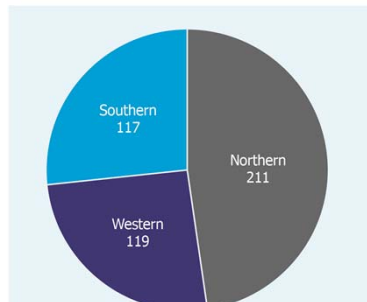
People Performance

- 28% increase in staff numbers to 447
- People and culture strategy initiated:
 - Focus on talent management, mentoring programs, and career planning
 - Dedicated resourcing team established to support national recruitment

Employee Numbers



Employee Composition by Region



HSE Performance

- TRIFR decreased to 2.6 per 1m hours worked
- OH&S systems in all business regions accredited to AS4801
- Leading indicators remain well below industry benchmarks
- Continued focus on:
 - Behavioural based safety program development and implementation
 - Sub-contractor management program for EPC/M projects
 - Focus on development on HSE support tools for EPC/M project management



On Market Share Buy-back

- Buy-back forms part of ongoing capital management strategies
- Up to \$2,000,000 of issued capital over 12 months
- Commenced on 22 February 2012
- Earning per share accretive

The buy-back will provide LogiCamms the flexibility to repurchase shares, particularly in times of market or share price volatility, and will operate as an effective method to return capital to shareholders.

Key Contract Wins



Project Lifecycle Phases



Project Awards:

Rio Tinto:	Engineering design for substation replacement, WA
Chevron	Operational readiness services, Gorgon LNG project, WA
Sandvik:	Engineering services, Khumani mine, South Africa
APA:	Design and installation services, WA

Ongoing Service Agreements:

Incitec Pivot:	Multidiscipline EPCM portfolio, QLD
ConocoPhillips:	Operational readiness services, Bayu-Undan and Darwin LNG
Origin Energy:	Sustaining capital projects, QLD
Santos:	Sustaining capital projects, QLD
BHP Billiton	EPC and ongoing engineering support, Olympic Dam, SA

Strategy



- Further strengthen and underpin the 3 core business streams: multidiscipline engineering, project delivery and asset management services
- Increase penetration into long term growth markets within the mining and minerals, hydrocarbons and infrastructure and specialist industries
- Increase number and value of service contracts with top tier customers
- Focus on long term agreements with key customers
- Develop centres of excellence and enhance national work share
- Leverage national capabilities to deliver market leading expertise to our local customers

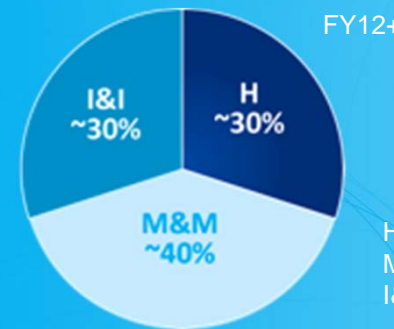
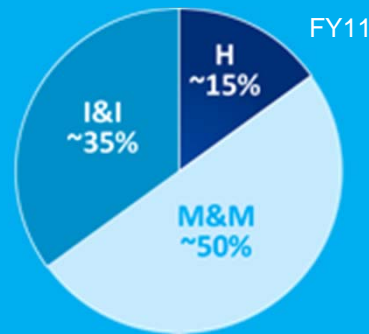


Strategy Roadmap



FY 2012+

Markets



H = Hydrocarbons
M&M = Mining & Minerals
I&I = Infrastructure & Specialist Industries

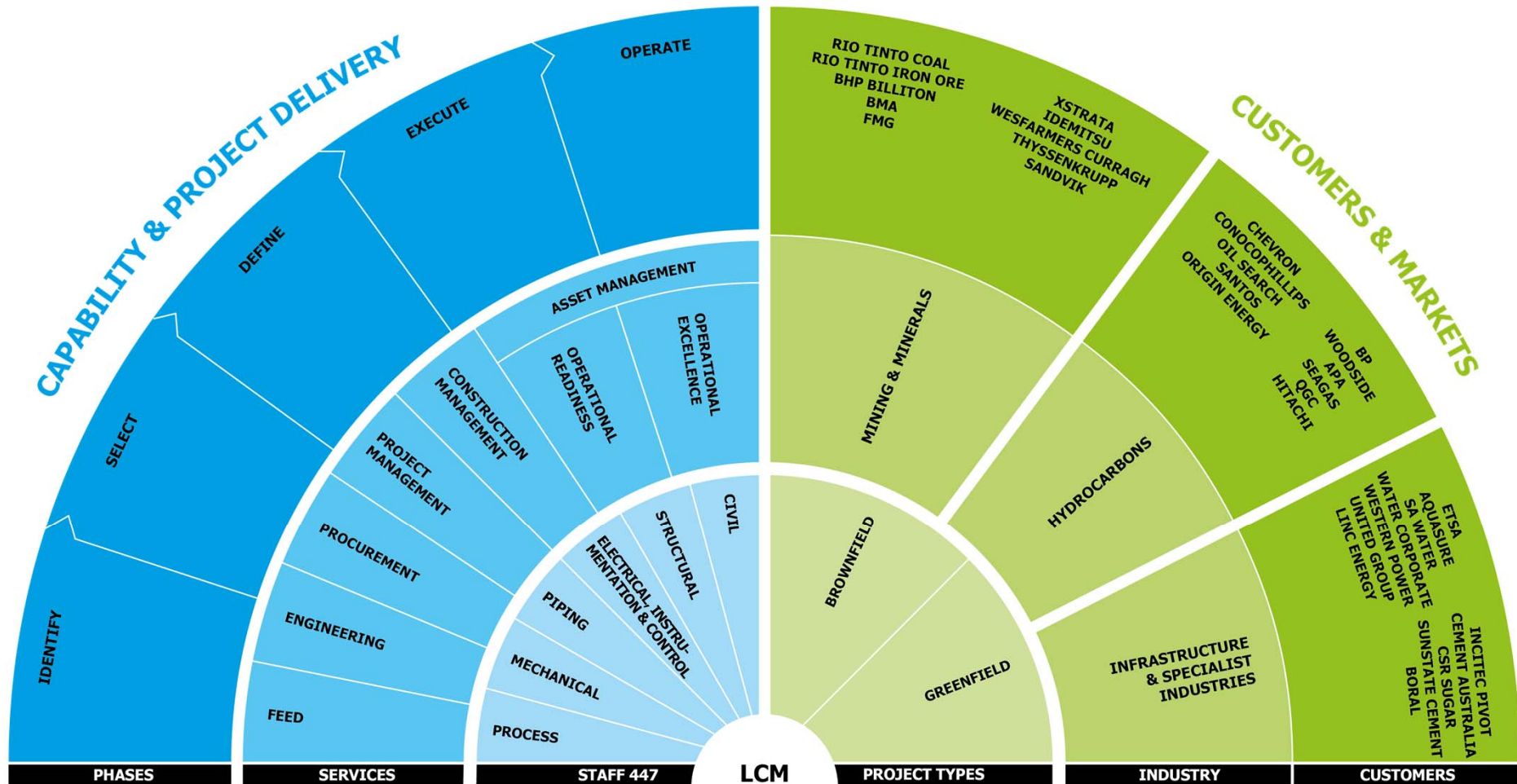
Services & Contracts

- Market leading engineering, project delivery and asset management offering
- Balanced portfolio of customers, contracts and services
- Continue to pursue expansion of existing capability in areas of strategic focus through both organic and inorganic investment

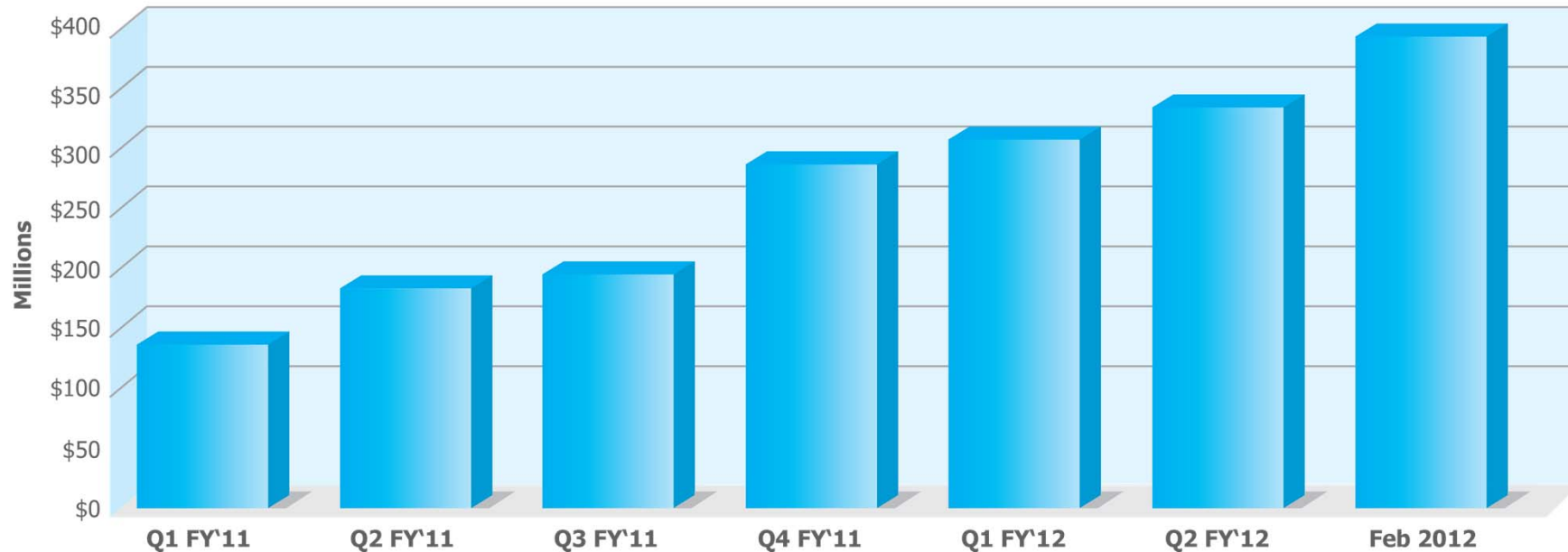
People & Organisation

- Diversified technical and professional skill sets
- Strategy and risk management framework embedded
- National systems, process and work share solutions embedded
- People and culture strategy implemented

LogiCamms External Profile

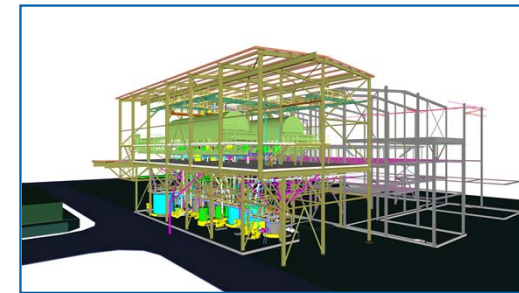


LCM Opportunity Pipeline (By Quarter)



“The Company expects the key markets in which it operates to remain strong and it is confident in achieving an increase in revenue and earnings in the second half of the financial year. The pipeline of opportunities available to the Company continues to grow and the medium to long term prospects remain positive.”

Case Studies



Project	Gorgon LNG	Substation Upgrade	Phosphate Hill EPCM Portfolio
Location	Western Australia	Western Australia	Queensland
Client	Chevron	Rio Tinto	Incitec Pivot
Responsibilities	Asset Management services	Electrical and Control System Engineering Design	Multidiscipline Engineering, Procurement and Construction Management (EPCM) Portfolio
Why LogiCamms	LogiCamms' asset management team has extensive experience in hydrocarbons and the capabilities to support major LNG projects.	LogiCamms has an excellent track record in iron ore with over 140 substation project references.	LogiCamms has a strengthening relationship with Incitec Pivot and the capabilities required to deliver portfolio EPCM projects.
Summary	LogiCamms was contracted to provide maintenance engineering and additional asset management services for the Chevron-operated Gorgon LNG facility.	LogiCamms will deliver the electrical and control system engineering design to upgrade low voltage substations and associated facilities at Cape Lambert and East Intercourse Island.	LogiCamms delivered a suite of multidiscipline services to deliver a projects as part of the \$50m upgrade to their Phosphate Hill operation.
Contract Value AUD	\$8m approx	\$8.3m	\$8m approx

Case Studies



Project	Operational Readiness services	Mondarra gas storage	Mobile machines, Khumani mine
Location	Bayu-Undan and Darwin	Western Australia	South Africa
Client	ConocoPhillips	APA Group	Sandvik
Responsibilities	Maintenance engineering, project management and completions.	Control system engineering, procurement and installation	Control system upgrade and Stockpile Management System
Why LogiCamms	LogiCamms' Asset Management team have a strong track record of delivering successful operational readiness solutions.	LogiCamms has extensive expertise in control system design and installation.	LogiCamms have world class expertise in machine automation.
Summary	LogiCamms is providing operational readiness services to assist ConocoPhillips in the successful delivery of key projects.	LogiCamms is delivering the station control system for APA's gas storage facility at Mondarra near Perth.	LogiCamms is delivering control system solutions for new and existing machines including stackers, reclaimers and Stockpile Management System.
Contract Value AUD	\$2m approx	\$2m approx	\$2m approx

1st Half FY12 Financial Summary



A\$m	H1 FY12	H1 FY11 Comparison		H2 FY10 Comparison	
	Statutory Results 6 Months to 31 Dec 2011	Statutory Results 6 Months to 31 Dec 2010	Change	Statutory Results 6 Months to 30 June 2011	Change
Revenue	\$56.1m	\$55.3m	↑1%	\$42.5m	↑32%
Gross Profit	\$19.7m	\$18.2m	↑8%	\$14.9m	↑32%
<i>Gross Profit %</i>	<i>35.1%</i>	<i>32.9%</i>		<i>35.1%</i>	
EBITDA	\$4.3m	\$4.5m	↓5%	\$0.3m	↑1433%
<i>EBITDA %</i>	<i>7.6%</i>	<i>8.1%</i>		<i>0.7%</i>	
EBIT	\$4.0m	\$4.3m	↓7%	\$0.0m	Nil
NPAT Attrib to Members	\$4.7m	\$4.2m	↑11%	\$0.4m	↑1175%
<i>NPAT Margin (%)</i>	<i>8.4%</i>	<i>7.8%</i>			
Operating Cash Flow	\$2.8m	\$1.0m	↑180%	\$2.6m	↑8%
EPS (cents per share)	6.9	6.9	Nil	0.7	↑986%
DPS (cents per share, ff)	3.5	3.25	↑8%	1.25	↑280%

Balance Sheet (Dec '11) – Key Items

Balance Sheet Item	Balance	Comparison to June '11	Comment
Cash	\$14.1m	↑\$1.6m	<ul style="list-style-type: none"> • Increase in operating cash flow • Acquisition of PSST
Trade and Other Receivables	\$25.7m	↑\$3.8m	<ul style="list-style-type: none"> • Reflects increase in project activity • Work in progress improved
Trade and other Payables	\$8.5m	↑\$2.5m	<ul style="list-style-type: none"> • Reflects increase in project activity
Deferred income	\$1.0m	↓\$1.0m	<ul style="list-style-type: none"> • Decrease in advance billings

- Bonding facilities of \$15m remain in place
- 31% utilised as at 31 December 2011



2012



“Building Momentum”

Registered Office

Perth, Western Australia
35 Outram Street
West Perth 6005
+61 8 6331 8888

www.logicamms.com.au

State Offices

Perth, Western Australia
Brisbane, Queensland
Adelaide, South Australia
Melbourne, Victoria

Regional Offices

Mackay, Queensland
Gladstone, Queensland
Whyalla, South Australia
Darwin, Northern Territory