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# NEWSAT FINALISES JABIRU-2 SATELLITE VENTURE WITH MEASAT

- Jabiru-2 scheduled to launch next year
- Capacity over PNG, Timor and Australia, targeting oil, gas, mining and government markets
- Expected to generate \$110 million in revenue over 15 year life
- Enhances profitability of NewSat's growing Teleport business

**NewSat Limited (ASX: NWT)**, Australia's satellite company, announces today the finalisation of an agreement with MEASAT Satellite Systems Sdn. Bhd. (MEASAT) for the lease of satellite capacity for Jabiru-2. The agreement with MEASAT updates the previous agreement announced on 26 November 2010 with final technical and performance specifications. The final agreement provides NewSat with multiple transponders of capacity covering Papua New Guinea, Timor Leste and high demand regions in and around Australia, including Pilbara, Kimberly, North West Shelf and Timor Gap for the 15 year life of the satellite.

Launching in 2013, Jabiru-2's high-powered Ku-band capacity will provide oil, gas, mining and government customers with business-grade Internet, voice, data and video communication services, leveraging NewSat's unique-to-Australia Teleport infrastructure in Perth and Adelaide. The financial terms of the agreement are confidential and cannot be released at this date.

### In commenting on the agreement, Adrian Ballintine, NewSat Founder and CEO said:

"This agreement further solidifies our relationship with MEASAT, Asia's leading satellite operator. MEASAT has secured US\$180 million of capacity on our Jabiru-1 satellite and now we have secured strategic capacity on their satellite, along with Jabiru-2 naming rights."

"Oil, gas and mining customers have been starved of quality Ku-band capacity in the hot-spots around Australia. By committing long-term to Jabiru-2 capacity, we can provide the perfect solution for our "blue chip" customers across PNG, Timor, WA and far north Queensland, ensuring them quality service and enhancing the profitability of our core Teleport business."

"The Jabiru Satellite Program continues its forward momentum. The Jabiru-1 satellite construction is progressing well with Lockheed Martin and on target to launch in 2014 with Arianespace. The Jabiru-2 satellite launches next year and is expected to deliver over \$110 million in revenue over the 15 year life of the satellite."

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#### About NewSat Limited:

NewSat Limited (ASX: NWT) is Australia's largest specialist satellite communications company, delivering Internet, voice, data and video communications via satellite. With its unique-to-Australia Teleport infrastructure, NewSat provides a full range of managed satellite communication services and has established a reputation as the partner of choice for governments, corporations and private enterprises. Today, NewSat has the ability to provide coverage to 75% of the globe; from Australia, Asia, the Middle East, Africa, across the Indian Ocean extending into Europe and across the Pacific Ocean, reaching into the West coast of the USA.

NewSat's world acclaimed Teleports in Perth (Western Australia) and Adelaide (South Australia) made the World Teleport Association's "2011 Top Operator Rankings" and "2010 Awards for Excellence". Both Teleports are accredited to supply services to the Australian Department of Defence (DRSS) and are recognised as highly secure Global Access Points, supporting certified classified networks to ensure the transmission of vital and sensitive information for government clients.

NewSat will be expanding its satellite capabilities with the Jabiru Satellite Program, beginning with the launch and operation of Jabiru-1, Australia's first independently owned commercial satellite. Jabiru-1, a large Ka-band next generation satellite, will provide superior coverage over South East Asia, the Middle East and North Africa. Jabiru-2, also scheduled, will deliver enhanced coverage in and around Australia. NewSat has rights to seven premium orbital slots and its fleet of next generation geostationary satellites will lead Australia's space quest. For more information, please visit <u>www.newsat.com</u>

### About Jabiru Satellite Program:

Jabiru-1 is NewSat's first geostationary communications satellite and will provide high-powered satellite capacity to high value customers across government markets and enterprise segments such as resources and telecommunication service providers. NewSat already serves many of these customers from its world recognised Teleport facilities and the vertical integration of owning a satellite will dramatically increase NewSat's ability to secure large capacity contracts and significantly increase EBITDA margins. Over its 15 year life, Jabiru-1 is expected to achieve revenues and net profit of over US\$2 billion and US\$1 billion, respectively. NewSat has rights to seven premium orbital slots, which provide significant growth opportunity above and beyond Jabiru-1. All contracts are subject to the successful launch of the satellite and NewSat completing the required credit checks.

#### **About MEASAT:**

MEASAT is a premium supplier of satellite communication services to leading international broadcasters, DTH platforms and telecom operators. With capacity across a fleet of five communications satellites, MEASAT is able to provide satellite services to over 145 countries representing 80% of the world's population across Asia Pacific, Middle East, Africa, Europe and Australia.

The MEASAT fleet includes the state of art MEASAT-3/3a satellites at 91.5°E which support Asia's premium DTH and video distribution neighborhood. The MEASAT fleet will be further strengthened with the addition of AFRICASAT-1a at 46°E in Q4 2012 and MEASAT-3b at 91.5°E in Q4 2013.

Leveraging facilities at the MEASAT Teleport and Broadcast Centre, and working with a select group of world-class partners, MEASAT also provides a complete range of broadcast and telecommunications solutions. Services include standard definition, high definition and 3D video playout, video turnaround, co-location, uplinking, broadband and IP termination services. For more information, please visit www.measat.com



## For further information:

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